

REFERENCE COPY

DO NOT REMOVE
FROM THIS ROOM

PC
MAGAZINE



**FIRST LOOK: TOSHIBA'S
286-BASED LAPTOP WITH
10-MEG HARD DISK**

DOS to Travel

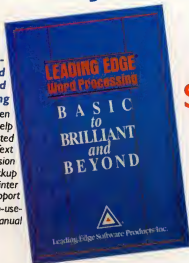
- *9 Top Portables
Tested*
- *Does the IBM
Convertible
Measure Up?*
- *Project Database II:
26 Flat-File Choices*
- *Safer Data Storage:
PC Labs Tests
10 Disk/Tape
Combo
Units*



Our Software Isn't Cheap. Just Inexpensive.

Full- featured word processing

- Split Screen
- On-line Help
- Restore Deleted Text
- File Conversion
- Automatic Backup
- Extensive Printer Support
- Easy-to-use manual



IBM-
Compatible

\$99⁰⁰
Together



Professional- level Spreadsheet

- Reads and Writes 1-2-3[®] files directly
- 255 by 8192 Worksheet Area
- 15 Types of Graphs
- 2 and 3 Dimensional Graphs
- No Copy Protection

Very Inexpensive.

Even though you can buy both Leading Edge[®] Word Processing and the Twin[™] Spreadsheet for a total of \$99, it's not cheap software.

If you don't believe it, read the PC Magazine in which Leading Edge Word Processing was named "Editor's Choice." After that, ask an experienced spreadsheet user if he or she can tell the difference between the Twin[™] and Lotus 1-2-3[®]—which retails at \$495.

And if you still don't believe that the only thing cheap about our software is its price, then pick up the phone and place an order. Our software speaks best for itself.

But do it before you consider any other software. You can't afford not to.

Call 1-800-343-3436 for a dealer near you or to order direct.
In MA call (617) 449-4655.

Call Today Hours: Sunday 1PM-6PM, Monday-Saturday 9AM-8PM



Leading Edge Software Products, Inc.
21 Highland Circle Needham Heights MA 02194
1-800-343-3436 in MA (617) 449-4655

☐ Yes! I'll take a Very Inexpensive Deal! Please rush me _____

sets of Leading Edge Word Processing and the TWIN

NAF-7

Name _____
Address _____
City _____
State _____ Zip _____
Telephone _____

System Requirements: IBM PC, XT, AT and Compatibles 256K RAM (LEWP) 184K RAM (TWIN) PC DOS 2.0 or greater Graphics card optional



\$99⁰⁰
together



Subtotal _____
Mass Residents Add 5% _____
Amount Enclosed _____
Circle Payment: ☐ Money Order

“What'sBest!™ is saving us
over \$1,000,000 a year.”



“A study that optimized a year's scheduling with What'sBest!™ projected a huge cost savings—over \$1,000,000 for our hospital.”

Therese Fitzpatrick is the Director of Nursing Quality Assurance at Grant Hospital, Chicago, Illinois. She had a problem that was, in her words, “An administrative nightmare.”

“We had cut our staffing to the bare bones and were under further financial constraints. Traditional staffing was antiquated and cumbersome. We had to find a better way.”

“Now, What'sBest!™ enables us to develop a highly sophisticated pool system that responds to fluctuations in the hospital work load. We come out with a schedule that matches our staffing requirements almost perfectly and shows us exactly what it will cost.”

“What'sBest!™ maximizes the happiness of our employees while minimizing the cost. I would highly recommend it to anybody with complex scheduling or decision making problems.”

What'sBest! At Work:

Finance—What'sBest! solves problems such as debt refunding, arbitrage, and complex asset management. In conjunction with Lotus Signal these functions can reflect instantaneous market price data.

Resource Management—What'sBest! produces minimal cost blends of petroleum and coal products as well as optimal pipeline and electrical transmission cable layout.

Manufacturing—What'sBest! finds production plans yielding the most profitable utilization of existing inventory while setting priorities for future inventory purchases.

Staff Scheduling—What'sBest! can significantly reduce excess payroll costs and management time devoted to scheduling while increasing employee satisfaction and morale.

Etc.—What'sBest! solves these and literally thousands of other problems in areas such as Real Estate, Transportation, and Agriculture.

What is What'sBest!?

What'sBest! combines linear programming—a proven optimization procedure—with your Lotus spreadsheet model (1-2-3 versions 1A and 2.0, and Symphony 1.1). What'sBest! is not a template, but a powerful program, capable of solving mainframe-size problems on your microcomputer.

Let What'sBest! take your spreadsheet beyond “what if?”

What'sBest! For You:

Personal Version 250 variables—256k, unprotected	\$149.00
Commercial Version 1500 variables—384k	\$695.00
Professional Version 4000 variables—640k	\$995.00

CIRCLE 48 ON READER SERVICE CARD

Lotus, 1-2-3, Signal, and Symphony are trademarks of Lotus Development Corp.

General Optimization Inc.



For an Optimal Time call: 800-441-BEST—In Illinois 312-248-7300—We accept VISA

The output was

Microsoft Word

MINING THE SEABEDS

OVERVIEW

OUR HISTORIC CORPUS

OVERVIEW

Most of the world's resources are still unexplored. Unit recently, they were as remote as if they were hidden in another galaxy. For they lie thousands of feet below the surface of the ocean. Marine, iron ore, coal, uranium, silver, platinum, and gold are all being recovered in commercial quantities through corporate operations beneath all the world's oceans.

Today, our own technological capabilities have combined of material richness and concepts to make possible the full scale exploitation of these resources. We are uniquely positioned to fulfill the need. It is a duty we are unwaveringly committed to.

OUR PIONEERING ROLES IN OCEANIC INDUSTRY

Our Recent Achievements—
These deep sea horer and the
prospect.
and Mine—20,000

Today, our own technological capabilities enable us to make possible the full scale development of the seabed. It is a destiny we are uniquely positioned to fulfill.

PIONEERING ROLES IN OCEANIC INDUSTRY

Our Recent Achievements—the **YERKES** deep sea diver and the **YERKES** diver—20,000 feet water depth.

OUR PIONEERING ROLES IN OCEANIC INDUSTRY

OUR PIONEERS
1945 - 1975, from superdredge to
super-submersibles: HARKER, GRILL, and
HARKER.

The Robotic Sea Base—placed in
of richest potential. Directed from the
surface, the base makes practical and
efficient long-term, far-reaching
explorations.

OCEANIC INDUSTRY
Our Recent Achievements—the 8000
YARD deep sea borer and the 1000
prospector.

The Automated Mine-20,000 feet under the sea. Extraction of bauxite, magnesium, chromium, palladium, gold, platinum, and uranium.

TIMEABLE: PROFILE OF A THIRTY-YEAR MISSION

TIMETABLE: PROFILE OF A THIRTY- YEAR MISSION

A commercially profitable prototype can be operational by 1989. The beginnings of a network of producing mines in earnest come by the second decade of the 21st Century but not an unsustainable expansion. Below is an estimate of the expenditures necessary to start us toward this goal over the next four years.

PROTOTYPE EXPENDITURES THROUGH 1989	MANPOWER
	\$1.7 million
	million

PROTOTYPE EXPENDITURES THROUGH 1989		
YEAR	MATERIALS	MANPOWER
1986	\$1.2 billion	\$1.7 million
1987	\$2.2 billion	\$1.4 million
1988	\$2.7 billion	\$2.9 million
1989	\$4.8 billion	\$6.5 million
Totals	\$10.7 billion	\$11.9 million

never in doubt.

If what you see on the screen bears a striking resemblance to what you see beside it, that is no coincidence.

Because accelerating your ideas to a superbly printed page is the essential talent of our latest program, Microsoft® Word Release 3.

Microsoft Word 3 gives you a way to create professional-quality documents with speed and efficiency you may not have imagined possible on a PC. Or by any other means.

You'll look organized because you were.

Microsoft Word encourages you to marshal your thoughts right up front. With our exclusive built-in outlining program.

List all the elements of your argument in headings. Juggle the order of headings and their level of priority.

In Word, the outline and the document it frames are linked. You can jump back and forth between the outline and your work. Collapse long manuscripts down to manageable main elements. And restructure your piece by simply moving the headings.

Printers go to the limit for Word.

With Microsoft Word you can create at your desk the kind of documents not usually seen outside of a print shop. Tap the stunning capabilities locked

inside the latest printers. Particularly laser printers with their abundant varieties of fonts, type sizes and special printing effects.

And what Word promises on the screen is what it prints. Underlines, **boldfaces**, *italics*, ~~strikethroughs~~, ^{superscripts}, _{subscripts}, and more are all displayed as they'll appear.

A review of our stunning reviews.

Microsoft Word 3 is the most advanced version of a program which, since its introduction, has enjoyed extraordinary acclaim.

PC World picked its predecessor, Word 2.0 for its Pacesetters for '86 awards. And praised our product as "One full-featured giant (that) stands out from the crowd... the most influential product of the year."

Meanwhile, Peter Norton wrote in PC Magazine, "Microsoft's way of handling WYSIWYG [What You See Is What You Get] makes it the ultimate in word processing."

An answer for everything.

If you've ever drawn up a wish list for the ultimate word processor, put it next to our list of other Word features:

An index and table of contents generator. Five math functions. Sorting in columns, numerically or alphabetically, up or down.

Time savers include Word style sheets, glossaries and "windowing." Fully supports over 100 different printers. The ability to print paragraphs side-by-side in parallel format, or in newspaper-style "snaking" columns. And a special version of Word for Local Area Networks.

Whatever it is you need to say, when you want to make an impressive display on the printed page, the means are within easy reach.

With Microsoft Word 3.

A timely incentive to check out Microsoft Word 3.

See a demo of Microsoft Word 3 at your Microsoft dealer and you'll be rewarded with The Computer Desk Reference & Appointment Calendar.

The Desk Reference is leather-bound and crammed full of general information along with data of special interest to computer users. It's available to you right now through your dealer. For the name of the nearest one, call (800) 426-9400. In Washington State and Alaska, (206) 882-8088. In Canada, call (416) 673-7638.

Introducing Microsoft® Word 3

The High Performance Software.™

To receive your free copy of The Computer Desk Reference & Appointment Calendar from Microsoft, attach one of your dealer's business cards to this validated coupon and send to: Microsoft Word Calendar Offer
13221 S.E. 26th Street, Suite L
Bellevue, WA 98005

PCMA

Name/Title _____

Company _____

Address (no P.O. Boxes) _____

City _____ State _____ Zip _____

Phone Number (_____) _____ Date of Demonstration _____

Dealer Signature _____

Dealer Name _____ Location _____

Allow 5-8 weeks for delivery. This offer expires 8/11/86. Offer good only in U.S.A. This offer is good only in conjunction with demonstrations of Microsoft Word 3a for the IBM® PC and compatibles.
Microsoft is a registered trademark and The High Performance Software is a trademark of Microsoft Corporation.

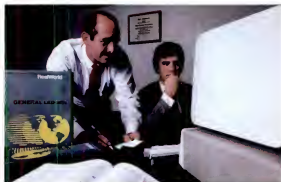




Retail



Distribution



Accounting

“What do we mean by *honest* accounting software?”

We mean software that does what it says it will do; it works in the real world.

What does RealWorld™ accounting software do?

Our fully integrated accounting line offers General Ledger, Accounts Receivable, Payroll, Accounts Payable, Order Entry, Inventory Control and Sales Analysis as honest solutions to your accounting problems. Our software runs on most popular micro-computers.

RealWorld software has been designed to suit your business accounting needs. Our software is built on the actual live feedback collected from our dealers and users over the last ten years.

An installed base of over 80,000 satisfied users has kept us in touch with the true needs of business accounting in the real world. An independent survey of computer retailers rated us #1 in technical performance, documentation, user friendliness, features and adaptability.

See for yourself what RealWorld can do

Seeing is believing—go to your local computer dealer and get a live demonstration of our software. You can enter real data about your real life accounting problems and see the results for yourself.

Insist on the accounting software that does what it says it will do. RealWorld is available at most major computer stores, or call us direct for the number of the dealer nearest you. Or send us the coupon below and we will mail the information to you without delay.



RealWorld Corporation
Dover Road
Chichester, N.H. 03263

1-603-225-9565

RealWorld is a trademark of RealWorld Corporation

I'd like more information about the Accounting Software that does what it says it will do and the name, address and phone # of the computer store nearest me that has RealWorld Accounting Software.

Name _____

Company _____

Address _____

City _____ State _____

Zip Code _____ Phone # _____

Hardware _____

Type of Business _____

PC2786

The new Diconix 150. The printer that
It's the one PC printer you



works hard, yet hardly makes a sound.
can take lightly. Anywhere.



DICONIX

A Kodak Company

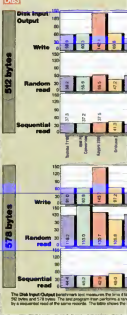
3100 Research Boulevard
Dayton, Ohio 45420
(513) 259-3437

CIRCLE 240 ON READER SERVICE CARD

PC MAGAZINE



PC Labs Benchmark Tests:



COVER STORY

DOS to Travel

Bill Machrone/Increasingly, business users are finding that they need real PC power—DOS power—on the road as well as in the office. Notebook computers like the popular Tandy Model 100, ideal for light word processing and other limited applications, don't begin to pack the power of desktop machines. And although the nine portables tested and reviewed here start to address the problem, none of them goes far enough to meet everyone's need for portable power. Take a look at how this group fared on PC Labs benchmark tests. IBM's brand-new PC Convertible, Toshiba's lightweight T100, the Panasonic Exec. Partner, Quadram's Datavue 25, the Gridcase 3, Zenith's Z-170 PC, Sharp's PC-7000, the Compaq Portable II, and the Kaypro 2000.....108

FEATURES

HARDWARE

Tape and Disk: Storage with a Safety Net
Winn L. Rosch/An introduction to combined tape backup/hard disk units, plus PC Magazine Labs rigorous benchmark tests interpreted by a team of professional reviewers. In short, all you need to know about these dual-purpose peripherals, whose performance ranges from unacceptably awkward to straightforward and on target—for a price.....143



PRODUCTIVITY

Breaking the Mold: Creative Software Solutions
Jeffrey Rothfeder/Users are every bit as responsible for innovation and productivity gains in the workplace as are hardware designers and software publishers. Three cases in point: the individuals profiled here stretched the capabilities of conventional software to attack unique problems—which are exactly the kinds of problems that PCs, off-the-shelf software, and a little ingenuity are best suited to solve.....175



SPECIAL REPORT

Project Database II: Flat-File Databases
Barbara Krasnoff/Flat-file databases imply simplicity, but you'll be surprised by how capable "simple" databases really are.....187



COMMUNICATIONS

One Year Later: PC Magazine's Interactive Reader Service
Christopher Johnston/It began with 2 phone lines and an IBM PC-XT. Reader demand for access immediately outstripped supply. Today, even with 18 lines and three PC ATs, this increasingly popular service is still the busiest bulletin board in town (but a lot more accessible than it used to be).....251

SOFTWARE
Power Add-ons for dBASE
Glenn Hart/Ashton-Tate's dBASE continues to be the most popular database program on the market, but there's always room for improvement. These nine dBASE-specific utilities help make this worthy veteran even better by improving performance and adding features that Ashton-Tate left out.....267

PC NEWS

First Look: PC's Limited's 286 12, Sanyo's MBC-990, Toshiba's T3100, *What's Best!*, Harvard Presentation Graphics, and Smart Notes.....33

REVIEWS IN BRIEF

Paul M. Stafford/Short looks at the Smart Answering Machine, *Cauzin SoftStrip*, 123 AutoSave, and *SAVE OUR SPREADSHEET*.....379

VIEW POINTS

LETTERS TO PC MAGAZINE.....15

PC ADVISOR

Gus Venditto/Quad-density drives and power supplies.....23

FROM THE EDITOR'S SCREEN

Desktop Publishing: Fact or Fiction? Bill Machrone/Desktop publishing exposed.....61

PETER NORTON

Display Screen Issues Page-down or down-page? And FlickerFree.....73

JIM SEYMOUR

Why the 80386 PC Will Be So Important Virtual memory is the key...89

STEPHEN MANES

Confessions of an Unpaid Consultant A little PC know-how can put you in the hot seat.....93

STEWART ALSOP

Playing Games: A Worthy Pursuit Let's put the fun back into business computers.....99

PRODUCTIVITY

PC LAB NOTES

Getting On-line with Your PC M. David Stone/A primer on using telecommunications services.....285

PROGRAMMING/ UTILITIES Status Symbols for Your PC

John Socha/How to flag live toggle keys on-screen.....305

SPREADSHEET CLINIC

Jared Taylor/Formulas and macros to pick fonts, invert data, make menus, and manage range names.....325

POWER USER

Craig L. Stark/Stripping down dBASE files for speed; also, some macro shorthand tricks.....333

USER-TO-USER

Paul Somerson/Efficient screen loads and saves, color sets in DOS, and character switches.....343

PC TUTOR

Charles Petzold/Adding memory to ATs, using ASSIGN.COM, and interpreting DOS error messages.....351

PC MART.....357

PC BLUEBOOK.....360

READER SERVICE

CARD.....373

COMING UP.....384

PRODUCT INDEX.....387

INDEX TO

ADVERTISERS.....390

Cover Photograph:

Craig Cutler

WHAT'S INSIDE



For the last 18 months, scores of industry insiders have been burning up our phone lines with exclusive tips that the release of IBM's laptop was imminent. When the calls first started coming in, we would mobilize teams of reviewers and PC Magazine Labs testers and revise our hectic travel plans. So

when a new flurry of such tips arrived just as a team of editors was preparing for a swing west, only senior editor Bill Howard (pictured above) reluctantly agreed to stay home just in case these leads actually panned out.

When the news of the IBM PC Convertible's release reached the West Coast, we quickly called Howard to ask if we should take the next flight back. His reply: "Don't bother."

The Convertible disappointed even the most diehard IBM fans. Its size and weight hamper its portability. In a world of fast AT performance, the Convertible plods along. Its screen, rumored to be state of the art, isn't. Expansion is awkward at best. Twin 3½-inch floppy disk drives—and the best keyboard we've seen—fail to compensate for IBM's "me-too" portability.

Clearly, IBM wasn't going to have the lightweight portable market all to itself; its Convertible is part of a much larger phenomenon. While the world was waiting for IBM's entry, other manufacturers were stamping out their own versions of DOS-to-go. Some, like the Toshiba T1100, have far better overall design. The Panasonic Exec. Partner FT-70, Quadram's yellow gaslit Datavue 25, and the awesome Gridcase 3 boast clearly superior displays. The new Compaq Portable II offers big-machine power in a surprisingly slimmed-down package. And Zenith has made impressive strides toward respectability by snaring several large government contracts with the Z-170 PC—its workmanlike Morrow Pivot spin-off.

Most of the computers reviewed in this issue's cover story (page 108) are based on yesterday's technology, but several new-generation machines have suddenly appeared. One, the 15-pound Toshiba T3100, an 80286-based portable equipped with a 10-megabyte hard disk drive and a plasma display, packing true AT speed and power, is the subject of a First Look on page 33 by portables expert Howard.

PC Magazine Labs also examines combined hard disk/tape backup units. Contributing editor Winn Rosch sums them up in "Tape and Disk: Storage with a Safety Net," page 143. Project Database II continues (page 187) with an installment on flat-file products, which, we discovered, are more capable than most people think. And our Programming/Utilities column gives you a free PC upgrade: on-screen status indicators for toggle keys.

TABLE 1
COMPARISON CHART
RELATIVE RANK OF WP PACKAGES

FEATURE	WORDSTAR 2000 PLUS REL 2	MICROSOFT WORD VERS. 2.0	WORD PERFECT VERS. 4.1	MULTIMATE ADVANTAGE VERS. 3.5	DISPLAY- WRITE 3 VERS. 1.0
Installation	1	2	3	1	4
Documentation	1	2	2	2	3
Ease of Learning	1	2	3	1	4
Functionality	1	2	2	3	2
Performance	2	2	1	4	3
Document Control	1	3	2	4	2
Text Control	1	3	2	2	3
Page Control	2	1	3	3	3
Micro Editing	2	2	2	3	3
Global Control	1	1	3	2	1
Page Layout	2	1	3	2	4
Printing	3	3	3	4	3
Advanced Features	1	2	2	3	4
Writing Aids	3	1	3	2	2
Printers/Fonts Supported	3	3	3	5	2
Connectability	1	4	3	3	2

Note: The comparison numbers represent the relative ranking of each package compared to the others. The package with the highest ranking is given a 1. If packages rank equally, they are assigned the same ranking number.

Source: InfoCorp

SINK YOUR TEETH INTO THIS.

Introducing WordStar® 2000 Plus Release 2, the new and improved software that topped InfoCorp's chart of word processing packages.

We could make all kinds of claims about our new WordStar 2000 Plus Release 2.

About its commonsense commands. Tutorials for easy training. Direct Lotus® file input. Extensive printer support. DCA connectivity LANs and site licensing options.

That would be easy to do.

But we decided to let the experts do the talking.

In a comparative report—the report containing the chart to the left—Robert Lefkowitz of InfoCorp said:



"WS 2000+ emerges as a clear winner in overall applicability. InfoCorp believes WS 2000+ would appeal to the largest number and widest variety of users. Its layered functionality, ease of learning, and excellent

communications features make it ideal for corporate users, ranging from secretaries to clerks to managers to executives."

And, after reviewing WordStar 2000 Plus Release 2 alongside MultiMate™ Advantage™ and IBM®'s

DisplayWrite® 3, International Data Corporation's Jim Chapman concluded:



"WordStar 2000 is our favorite—for ease of learning, ease of use...and for well-conceived and helpful documentation."

Now we don't expect you to take these opinions as gospel.

Because when it comes to knowing your company's word processing needs, you're the expert who really matters.

So evaluate our product yourself.

See your local MicroPro dealer today. Or call 800-227-6703 (800-632-7979 in California) for the dealer nearest you. Put WordStar 2000 Plus Release 2 to the test and see how it measures up to the advance reviews.

We believe it'll be time well spent. For you and your company.

If you'd like the complete InfoCorp and IDC reports, we'll be happy to send them to you. Just fill out the coupon below and mail it to us, or call 800-443-0100 x. 547.



WORDSTAR

2000
RELEASE 2

*Powerful word processing
has never been easier.™*

MicroPro International, Industry Analyst Reports
P.O. Box 57135, Hayward, CA 94545

Yes, I'd like copies of the InfoCorp and IDC Reports on WordStar 2000 Plus Release 2. Please send them to me right away.

PCM

Name

Title

Company

Address

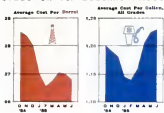
State Zip

Phone ()

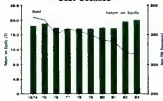
Lotus and IBM DisplayWrite 3 are registered trademarks of Lotus Development Corporation and IBM Corporation, respectively. MultiMate and Advantage are trademarks of MultiMate Corporation. Current WordStar 2000 owners can update to WordStar 2000 Release 2 by calling MicroPro Customer Update: 800-443-0100 x. 205. 887524M 2/86

CIRCLE 231 ON READER SERVICE CARD

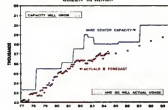
Crude Oil vs. Gasoline Prices



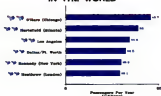
Corporate Performance Strong Return on Equity Increased Debt Declined



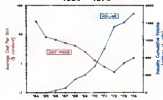
ACCESS LINES IN SERVICE GREEN SPRINGS



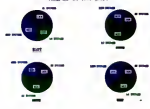
UNITED STATES AIRPORTS ARE THE BUSIEST IN THE WORLD



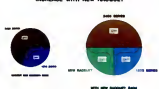
INTEGRATED CIRCUITS A DOWNWARD PRICE TREND 1964 - 1974



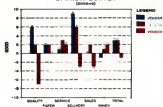
FAMILIES WITH HIGH INCOME HELPED IN THE EAST



PROJECTED ANNUAL PROFITS WILL INCREASE WITH NEW FACILITY



ALLOYING METALS OPINION SURVEY (DOLLARS)



MONEY RATE SPREADS

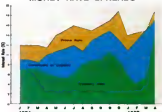


CHART-MASTER® charts. Easy to make. Impossible to forget.

Take a look at the charts above. What you'll see is a better way to make presentations and reports. A better way to understand volumes of complicated data. A better way to present your company, your strategy and yourself.

This is CHART-MASTER at work. A powerful business tool that saves both time and money in creating memorable, high impact presentation charts.

The #1 rated business graphics package. For the past two years, *Software Digest* has rated CHART-MASTER the #1 business graphics

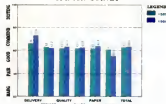
package in the PC market. It also was the only product to receive a top rating in all five categories of power and ease-of-use. And for some very good reasons.

Learn to create charts in five minutes. As with all our MASTER SERIES software, CHART-MASTER was designed for business people who don't have time to be computer people. Our five-minute "get-acquainted" lesson gives you a step-by-step demonstration of how to make charts. The clear menus and on-screen help guide you through the process of quickly

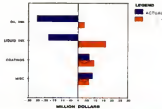
turning data into colorful, custom charts.

Automatically format and preview charts. After you answer a few simple prompts like which months, how many sales and what titles, CHART-MASTER can automatically create virtually any chart you request — bar, line, area, mixed, double Y-axis, up to four pie charts on a page. Plot with up to 600 data points. Change text and fonts. Add symbols. You can even preview your data in as many chart configurations as you wish before printing. So you never have to

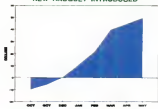
ALLOYING METALS
OPINION SURVEY



OPERATING RESULTS
AUGUST, 1985

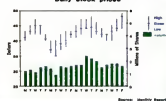


PROFITS HAVE IMPROVED SINCE
NEW RACQUET INTRODUCED

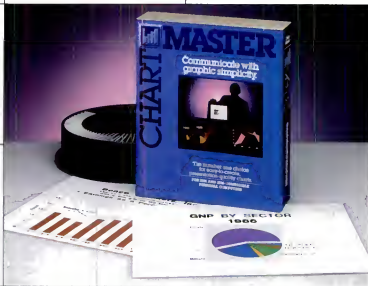
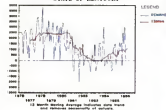


Consolidated Industries, Inc.

Daily stock price



DEMAND FOR SERVICE
STATE OF KENTUCKY



re-enter your data.

Integrate with Lotus® 1-2-3® or other data. Our exclusive Data-Grabber™ feature allows you to pull information from virtually any spreadsheet or database — an ideal way to add variety and high quality graphics to your analytical presentations and reports.

Communicate through reports, flip-charts, overheads, slides. CHART-MASTER conforms to any presentation style or requirement. All you need is an IBM PC or compatible, a printer or plotter (we support over 100), or a film recorder.

CHART-MASTER: A business tool for every business department. Sales goals. Market analysis. Personnel trends. Financial statements. Operational projections. Manufacturing costs. All these reports have more clarity, and say more about the author, when presented through high quality, high impact charts.

At \$375, every business can afford to look their best. That's all

it takes to put the power of CHART-MASTER to work for you. Join over 100,000 busy executives who manage and present information with CHART-MASTER and other MASTER SERIES software from Decision Resources: DIAGRAM-MASTER™ for automatic organization and Gantt chart applications plus a free-form Drawing Board, SIGN-MASTER® for colorful text and table charts, and MAP-MASTER™ for data driven presentation maps.

See how CHART-MASTER can put more power into your presentations. For a demonstration, call for the name of the dealer nearest you. Or return the coupon for our free CHART-MASTER kit including sample charts and a MASTER SERIES demonstration diskette.

In a hurry? Call 203-222-1974

Free MASTER-SERIES Demonstration Diskette.

Please send me information, sample charts and a free MASTER SERIES demonstration diskette.

Name _____
Title _____
Company _____
Address _____
City _____
State _____ Zip _____
Phone _____

Mail to: Decision Resources, Inc.
25 Sylvan Road South
Westport, CT 06880

PCM7/86

DIAGRAM-MASTER, MAP-MASTER and Data-Grabber are trademarks of Decision Resources, Inc. SIGN-MASTER and CHART-MASTER are registered trademarks of Decision Resources, Inc. Lotus and 1-2-3 are registered trademarks of Lotus Development Corporation.

CIRCLE 506 ON READER SERVICE CARD

Decision Resources

Winning Business Graphics

We invented the modem that makes fewer demands on your PC.

The Ven-Tel Half Card™ modem. All the power and speed of our regular modems, but with some major advantages for people who demand versatility from their PC.

Regular modems plug into one of your computer's full-size slots. Just like expansion boards—color boards, graphics cards and memory expanders.

The Ven-Tel Half Card modem is different. It plugs into a short slot, freeing up a long slot so your PC can handle an additional function. And while other modems have about 300 components, ours has 70.

So it not only demands less space from your computer—it also demands less power and generates less heat. Your PC stays cool and stress-free.

Competitively priced, the Half Card modem is available in both 1200 baud and 2400 baud speeds. And it's backed by Ven-Tel's free *five-year* warranty. No other major manufacturer even comes close.

If you make a lot of demands on your PC... demand the less-demanding modem: The Ven-Tel PC Modem Half Card.



Ven-Tel
Modems

Our free 24-page booklet, "How To Select The Correct Modem," contains specific information about our full line of modems. To request your copy, call 800-538-5121. In California, call 408-727-5721.

CIRCLE 364 ON READER SERVICE CARD

LETTERS TO PC MAGAZINE



The following letters are representative of the many we have received about the PC AT. They echo some of our negative experiences with the disk drives.—Ed.

TALES OF IBM ENCOUNTERS

It's about time somebody stuck a pin in IBM's balloon. I'd begun to think everyone was an apologist for IBM. But Paul Somerson's sidebar "How Much Is That Logo in the Corner?" ("Courting Disaster: The IBM PC AT," *PC Magazine*, Volume 5 Number 8) spoiled it all. I marvel at Mr. Somerson's equanimity in the face of disaster. He is truly a used-car salesman's dream come true, naive beyond belief. If his experience hasn't taught him that he's been unmercifully rooked, I can't imagine what will.

As a result of exposé articles in *PC Magazine* and elsewhere, we can hope the general public will be spared the needless headache of bitter firsthand experience and will be prompted to investigate the countless quality alternatives to IBM, such as Compaq, Kaypro, Beltron, and Leading Edge.

Let's leave Mr. Somerson mesmerized and unperturbed by reality: smiling as his data vaporizes, affably watching his replacement drives crunch, and dutifully saving up his lunch money to pay for whatever marvel IBM proposes to sell him next.

Sally Ann Zegarelli
Long Branch, New Jersey

We have had problems with all three of our ATs. We replaced the hard disk on one of the units four times, the controller card twice, and the motherboard once. But your article, "Courting Disaster: The IBM PC AT" (*PC Magazine*, Volume 5 Number



8), was misleading. You made it sound as if IBM is the only vendor with disk problems. 'Tain't so.

None of our personal computer systems, including Compaqs, TIs, and IBM PCs, XTs, and ATs, and even our old CP/M CompuStar systems, has had a perfect record. And other computer systems fail, too. Our minicomputers have hard disk failures on an average of once every 4 to 6 months. Even mainframes go down.

If you're wondering who "we" are, "we" are the User Assistance Branch of the IRS and are responsible for supporting IRS micro and minicomputer users all over the United States. (This is not an official IRS communication.)

Amy J. Goebel
Alexandria, Virginia

The following is a copy of a letter sent to Robb Wilson, head of IBM's Entry Systems division.—Ed.

Dear Mr. Wilson:

As a True Blue IBM devotee, I am appalled at IBM's handling of the IBM AT hard-disk problem. Your reply to Bill Machrone's letter in *PC Magazine* did little to calm my anxieties.

I operate a number of IBM PCs, XTs, and ATs on an IBM network. And I can safely say that the AT hard disk from CMI was a major boondoggle that rivals, if not

surpasses, the field problems encountered with IBM's ill-fated series III copier. I could fill a volume with the problems that we have encountered with these drives. Regrettably, I do not know of a single multi-AT user who has not experienced problems with the CMI drives. And I have quickly learned that repairing these drives results in throwing good money after bad.

What shocks me most is IBM's pseudo-denial of the problem and the apparent lack of concern for customers who have been eating these lemons.

I have one question to add to Mr. Machrone's list: "Why hasn't IBM made some type of offer to existing CMI owners to rectify the problem and improve customer relations?" Why doesn't IBM offer to exchange a new Seagate, Tandon, etc., drive for the CMI drive at a cost of, say, \$500? I, and most people I know, would jump at such an offer to obtain a drive that would live up to IBM's reputation for reliability.

In summary, I'm still a devoted fan of IBM products. But I am disgruntled with IBM's handling and lack of acknowledgment of the CMI hard disk problem. I believe that AT owners feel that they have been left holding the bag on CMI drives, and it is perceptions such as these that will eventually drive faithful IBM owners to alternative products.

James B. Stack
Kalispell, Montana

IBM RESPONDS TO PC MAGAZINE

Your recent articles on the IBM Personal Computer AT contained several misleading assertions.

Your startling declaration that all IBM PC AT fixed disk drives will probably fail is journalistically irresponsible and is not supported by the facts. To needlessly



Inside Every PC-SHADOW™ Is a Network Solution

Increasingly, companies are taking a bottom-line approach to purchasing PCs. Everyone seems to wish that they could purchase an IBM PC with a built-in network for under \$1,000. Effectively, now you can...by combining the useability of PC-Shadow™ Workstations with the power of MultiLink Advanced™.

PC-Shadow™...More Than Just a Terminal, It's a PC-Workstation. If you know how to use an IBM PC, you already know how to use our PC-Workstation. Every key that's on an AT's keyboard is located in the same place on a PC-Shadow™.

Just like the PC, PC-Shadow™ has an easy-to-read 25 line screen which supports all graphics characters and attributes that are on the IBM Monochrome Display.

Best of all, when you attach a printer to PC-Shadow's™ auxiliary port, you're able to get complete printouts of reports and analyses...not just a "print screen."

PC-DOS Networking Power At Your Fingertips. PC-Shadow™ was designed expressly to work with MultiLink Advanced™, our software-driven, departmental networking solution. It transforms ONE IBM PC/XT or AT into the CPU of a multi-user, multi-tasking system.

Up to eight PC-Shadows™ can be connected to a single computer sharing printers, hard disks, programs, and files. 100% compatibility with LANLink™, our company-wide local area network, makes it possible for your PC-Shadow™ network to grow with you.

Net More by Spending Less. At \$695 per workstation, PC-Shadows™ represent the most cost-effective networking solution available. For complete details and the dealer nearest you, call The Software Link TODAY. VISA, MC, AMEX accepted.

PC-SHADOW™



THE SOFTWARE LINK, INC.

Developers of LANLink™ and MultiLink Advanced™

6601 Dunwoody Place, Suite 632, Atlanta, GA 30338
Telex 4996147 SWLINK

CALL: 404/998-0700
Dealer Inquiries Invited

THE SOFTWARE LINK, INC./CANADA
400 Esna Park Drive, Suite 19
Toronto (Markham), Ont. L3R 3K2
CALL: 416/477-5480

LANLink™ MultiLink Advanced™ and PC Shadow™
are trademarks of The Software Link, Inc.
IBM PC XT, AT & PC DOS are trademarks of IBM Corp.

Dac-Easy Accounting "Best Software Value"

InfoWorld
1985 "Product of the Year" Awards



"Trendsetting Accounting Product of the Year"

PC World
December, 1985

100,000 and more every day. That's how many smart buyers have already streamlined their accounting with the fastest-selling, most highly praised accounting package ever introduced.

Dac-Easy offers seven full feature accounting modules in a perfectly integrated package, with instant access to:

- General Ledger
- Accounts Receivable
- Accounts Payable
- Forecasting
- Inventory
- Purchase Order
- Billing

You can generate over 300 reports from 80 different routines. And best of all, Dac-Easy Accounting can be used to manage either service- or product-based businesses.

Now the Dac-Easy Series expands with the addition of the widely acclaimed Dac-Easy Payroll and Dac-Easy Word. Dac-Easy Accounting and Payroll are even more powerful and flexible with the company of Dac-Easy Mate and Dac-Easy Port. Also new for 1986 are Dac-Easy Accounting Tutor and Dac-Easy Payroll Tutor.

The best-selling business solution is now complete. Read what the experts say. Compare power, features, ease of use and price. Then join more than 100,000 people who have said "Yes!" to Dac-Easy.

All the Dac-Easy products are non-copy protected, fully documented, and come with a 30-day money back guarantee.

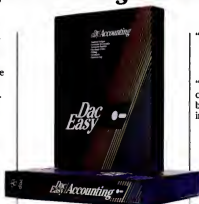
30-day money back guarantee

Dac Software offers an unconditional guarantee on all Dac Easy products (less shipping charges). There is a \$10 restocking fee if the disk seal is broken. This guarantee is available on all products bought directly from Dac Software.

Minimum Hardware Requirements:

IBM or other compatible, 256K memory, two disk drives, MS-DOS, PC-DOS 2.0 or later, ECG column printer in compressed mode, color or monochrome monitor.

MS-DOS is a trademark of Microsoft Corp. IBM and PC-DOS 2.0 are registered trademarks of International Business Machines Corp.



\$69.95

NEW!

Dac Easy Payroll \$49.95

The best in personnel and payroll processing. Automatic tax calculations for all 50 states. Trendsetting report features. Multi-departments, alter the fact payroll, interfaces with Dac-Easy Accounting or can stand alone.

Dac Easy Word \$49.95

Powerful, easy and flexible. Includes 70,000 word spell checker, mail merge, windows for up to four documents, cut and paste, search, word breaking, word count, and much more.

Dac Easy Mate \$39.95

The perfect companion to our best-selling accounting and payroll programs. Add the Dac Road Map, calculator, color or intensity selection, macros, print to screen option, and file windowing. Dac-Easy Mate makes your accounting fun.

Dac Easy Port \$29.95

A great program that sends your accounting and payroll files to your favorite spreadsheet. Pick from your customer, vendor, chart of account, inventory, or employee files. Select ranges and select individual fields. Fast, easy operation.

Dac Easy Accounting Tutor \$19.95

Dac Easy Payroll Tutor \$19.95

These two programs make accounting and payroll a snap to learn. Can be used by the beginner or by the current user as a handy, stand-alone supplement to the user's manual.

"Dac-Easy is a genuinely amazing deal."

PC Magazine
October 15, 1985
"Editor's Choice"

"I've never before in a review come right out and told readers to buy a product, but I'm doing it now. Dac-Easy is an incredible value."

PC Week
August 27, 1985

Call toll free or return coupon below today

1-800-992-7779

Ask for Operator #114

In Texas or

for more information call

214-458-0038

TELEX: 5106000715 dac software

☆ **dac software, inc.**
4801 Spring Valley Rd., Bldg. 110-B
Dallas, TX 75244

Please rush me the following products:

Product	#Copies	Price	Total
DAC-EASY ACCOUNTING	_____	\$69.95	_____
DAC-EASY PAYROLL	_____	\$49.95	_____
DAC-EASY WORD	_____	\$49.95	_____
DAC-EASY MATE	_____	\$39.95	_____
DAC-EASY PORT	_____	\$29.95	_____
ACCOUNTING TUTOR	_____	\$19.95	_____
PAYROLL TUTOR	_____	\$19.95	_____

Add Shipping Charge _____ \$7.50

Texas Residents Add Sales Tax (6 1/4%) _____

TOTAL _____

☐ Check ☐ Money Order
☐ AMEX ☐ VISA ☐ MASTERCARD

Account # _____

Expires _____

Name _____

Company _____

Street Address _____

City _____

State _____ Zip _____

Phone _____

Computer brand _____

Signature _____

#114

CALL 1-800-992-7779 FOR
IMMEDIATE RESPONSE

■ LETTERS

alarm AT owners is a disservice to them and to IBM.

To underscore our position on the AT:

■ IBM wants 100 percent customer satisfaction with the AT, as with any other IBM product. If a customer is experiencing difficulties with the AT, we'd like to know about it so that we may take the necessary corrective action;

■ The overwhelming majority of ATs are performing well, a fact supported by our warranty claim data as well as customer-opinion surveys; and

■ IBM has consistently acknowledged receiving some reports of problems with the AT's fixed drive, contrary to the impression left by your series of articles.

What hurt the most were your statements that IBM doesn't care about its customers. We do care about our customers. In fact, a number of IBM PC AT users in your article cited IBM's commitment to excellence. Our actions—such as our dual card replacement program last summer for a small percentage of ATs—prove we care, and our customers know it.

Furthermore, disparaging statements by competitors who sell their own add-on disk drives are clearly self-serving and should be taken in that light.

James C. Reilly
IBM
Entry Systems Division
Boca Raton, Florida

In our ongoing conversations with corporate users, software developers, and user groups, we are hard-pressed to find an AT that hasn't failed. We didn't say that IBM doesn't care about its customers; some of your customers did. If there weren't a need for replacement AT drives, there wouldn't be such an active market.—Ed.

LOW-COST PC AT CLONES

Thank you for your article "Power Computing: Alternatives to the IBM PC AT" (Volume 5 Number 8). In fact, the entire issue was the best so far. However, except for the PC's Limited AT, you covered mostly AT clones costing over \$3,500.

In the past few months, several very inexpensive, attractive alternatives have emerged, including the STD-AT by Standard Brand Products, the Adept DC-286 by Mainstreet Computer Corp., and the

AMT-286 by American Micro Technologies. Some of these even include a 20-megabyte hard drive for this price, which is a significant price improvement over even the PC's Limited AT.

Please consider doing an update on this subject soon.

Wendell Brown
Seattle, Washington

You have a good point. And, in fact, we are planning an article on low-cost ATs, including some of the ones you mentioned, that can be purchased by mail order. Look for it in an early fall issue.—Ed.

WORDMARC MAKES A CHANGE

Our company makes WordMARC, the word processor with the altered keyboard that was used as the example that violated many sacred rules in Paul Somerson's editorial "Substandard Brands," in *PC Magazine* (Volume 5 Number 1). Our objective in laying out the keyboard was to maximize the number of function keys used and to place complementary functions close together, making its use intuitive for touch typing. The final design was a compromise between what our customer base had been used to on minicomputers and mainframes and what the new PC keyboard had to offer.

Mr. Somerson's argument for standardization is not without merit. Taking note of it, we have used the IBM PC keyboard positions for the Home, PgUp, and PgDn keys in our next release. At the same time, we will continue to emphasize the flexibility of software by allowing the user to reconfigure the keyboard to his or her own taste.

Pedro V. Marcal
President
MARC Software International Inc.
Palo Alto, California

CORRECTIONS

The article "DOS Tips, Tricks, and Techniques," which appeared in PC Lab Notes (*PC Magazine*, Volume 5 Number 6), included a listing for *Fancy Font 2.2* by Soft-Craft Inc. An incorrect address was listed for the company. The correct address is 222 State St., Madison, WI 53703.

In "Getting the Most Out of Your Hard Disk" (*PC Magazine*, Volume 5 Number

5), Stephen R. Davis tested Personal Computer Support Group's *Lightning* disk cache product under PC-DOS 2.1 and 3.0 to ensure compatibility with both versions. To test compatibility with MS-DOS, he attempted to install *Lightning* on a Zenith Z-150 using MS-DOS 2.11. Since *Lightning* immediately crashed under this configuration, he (incorrectly) assumed that it was not compatible with MS-DOS. In fact, *Lightning* is not compatible with Zenith Z-150s nor Leading Edge Model Ds.

In addition, in response to the review, Personal Computer Support Group has improved the caching algorithm in *Lightning* to address the problem of large files flushing the cache.

A layout error reversed the left-hand columns for PUSHDIR.BAS and POPDIR.BAS in Volume 5 Number 10 (Figures 3 and 4, pages 246-247). (You'll see this if you compare the figure captions with the titles of the programs (line 100)). PUSHDIR.BAS should have 91 lines (see line 140) of DATA statements (290 through 1190); POPDIR.BAS should have 83 (290 through 1110).

Once you transpose the two left-hand columns, keeping the line numbering the same, the program code is correct. In both programs the DATA statements in lines 380 through 860 contain only zeros.

In other words, use lines 100 through 610 of the left column on page 246 in place of the entire left column on page 247 (Figure 4). Then use lines 100 through 640 of the figure on page 247 in place of the corresponding line numbers on page 246 (Figure 3). Sorry!

HOW TO WRITE TO PC MAGAZINE

Do you have a comment, compliment, or criticism about something you've read in *PC Magazine*? A question you'd like to open up to other readers? Then send your opinion on paper or disk to Letters to *PC Magazine*, One Park Avenue, New York, NY 10016, or send your opinion through MCI Mail to PCMAGAZINE at address 157-9301. We're sorry we're not able to answer letters personally.

All letters become the property of *PC Magazine* and are subject to editing. We cannot publish letters that do not include a name, address, and phone number for verification.

Are other diskette makers cutting more than prices?

Ever wonder why a less expensive diskette is less expensive?

Because it's less diskette.

True, most claim to be "certified 100% error-free." But 100% of what?

Most manufacturers only test 100% of the data tracks on their diskettes. But, unfortunately, they don't test between the tracks.

Dysan, on the other hand, tests 100% of the entire surface area. On every diskette we make.

Why? Because even the tiniest undetected error between tracks can render a diskette incapable of formatting or reading and writing data. And capable of suddenly and irreversibly losing all your data.

Here's another way other manufacturers take shortcuts. To determine the magnetic strength of their diskettes, they follow a standard set by the

American National Standards Institute (A.N.S.I.).

But Dysan exceeds that standard by 88%. Because the stronger a diskette's magnetic signal, the longer it will record and retain your data.

Why don't other diskette makers go to the same extremes that we do? Quite simply, to save time and money.

But at Dysan, we think there's something much more important to save. Namely, your data.

Which is why we never cut corners.

For the name of the Dysan dealer nearest you, call toll free (800) 233-5099.

CIRCLE 289 ON READER SERVICE CARD



Dysan

Somebody has to be better than everybody else.

Corporate Maneuver.

In the high-pressure corporate environment, every move counts. It's no wonder, then, that many corporate PC users are reaching for WordPerfect for powerful business word processing.

Reaching the top.

WordPerfect is now the best-selling word processor for the IBM PC, according to market research firm InfoCorp. And customers like Ford, Chrysler and TRW are leading the way.

Meeting user needs.

But WordPerfect's climb to the top was no overnight success story. For the past three years, user feedback has been applied to each new version of WordPerfect, pushing it closer and closer to perfection.

The result is WordPerfect 4.1, a word processor with unsurpassed business features for the IBM PC and compatibles. Features like an elegant thesaurus, a 115,000-word spelling dictionary, math capabilities, columns displayed side-by-side on screen, windows, line drawing, paragraph numbering, and extensive printer support.

Make your move.

There is a word processor that is as productive for executives as it is for secretaries. WordPerfect 4.1. It's the consummate corporate maneuver. For more information, call or write WordPerfect Corp., 288 West Center St., Orem, Utah 84057, (801) 227-4000.

WordPerfect
CORPORATION
CIRCLE 513 ON READER SERVICE CARD



That's not unusual.

Most business software is designed to fit the average business. So if your business isn't average, most software doesn't fit.

Fortunately, you have an alternative.

The SBT Database Accounting Library. The business software you can change to fit your business.

It's modular. So you can buy only the modules that best fit your business. And if the modules aren't a perfect fit, you can customize them. In just a few hours.

Because unlike other software companies, we give you the source code (the key to changing our software) absolutely free. What's more, changes are simple to make because our software is written in easy-to-use dBASE.

And if the idea of changing software programs makes you uneasy, not worry. There's a consultant near you who can do it for you.

Our software runs with dBASE III or dBASE II. * So not only do you get the power and flexibility of those best-selling database

management programs, you can use any computer that runs dBASE.

The SBT Database Accounting Library.

Now you can run your business like nobody's business but your own.

Call today for our demo disk and brochure. (415) 331-9900.

THE SBT DATABASE ACCOUNTING LIBRARY.

dProfessional	Time & Billing	\$395
dOrder	Sales Order processing	\$195
dInvoice	Billing /Inventory Control	\$195
dStatement	Accounts Receivable	\$ 95
dPurchase	Purchase Order	\$195
dPayable	Accounts Payable	\$295
dPayroll	Payroll /Labor	\$395
dLedger	General Ledger /Finance	\$395
dAssets	Asset /Depreciation	\$295
dProject	Project /Job Accounting	\$395
dBackup	Menu /Backup	\$ 65



Three Harbor Drive
Sausalito, CA 94965
(415) 331-9900

Does your software run like everybody's business but your own?



Compiled and Multi-User versions also available. dBASE III and dBASE II are registered trademarks of Ashton-Tate, Inc. Copyright 1985, SBT Corporation.

CIRCLE 470 ON READER SERVICE CARD

COMPUTE WHILE YOU PRINT!

FINALLY, A REAL MAINFRAME PRINT SPOOLER FOR YOUR IBM PC OR COMPATIBLE

IF you spend part of your PC time running applications. Part of it printing. And a lot of time waiting . . .

Imagine a program that prints up to 10,000 pages while you run applications.

Print Q does that. Plus prints multiple copies. Re-starts on any page after form jams. And more. All while you keep on working.

It's the first really complete print spooling subsystem for your IBM PC. And your biggest time saver ever!

HOW PRINT Q WORKS

Load Print Q once with your program disk and it remains resident, assuming complete independent control of your printer.

You run applications as usual, but instead of stopping after the print command, keep right on computing! Print Q intercepts the documents bound for the printer, spools them to disk, then prints them according to your commands. With Print Q you can:

- Print up to 255 copies automatically.
- View documents without printing.



Convenient status display lets you monitor and control print commands at any time.

- Print documents in order of priority regardless of order on disk.
- Print same form types together to minimize changes.
- Hold documents to be printed later.

Forms jammed? Instead of starting from scratch, you can re-start at any page.

Printer down? Keep right on working. Print Q saves your documents and prints them later.

Print Q does all this and more without interfering with your applications.

USER-FRIENDLY AND GUARANTEED

Order now and you'll receive the 5¼" Print Q disk. Complete user-friendly documentation. A DP user's guide to enhancing Print Q capability. A service hotline number. *Plus our guarantee:*

If you're not convinced Print Q saves time, increases productivity and enhances printer function, return it for a full refund within 30 days.

Call toll-free or mail the coupon to order now.

1-800-346-7638

In New Jersey call 201-584-8466

Same day shipping on phone orders

EXCLUSIVE OFFER

PrintQ

For users of IBM,
PC, AT, XT, PCjr
and most IBM
compatibles.

**NOT COPY
PROTECTED**

PC '7.86

IBM is a registered trademark of International Business Machines Corporation

Software Directions, Inc. 1572 Sussex Turnpike, Randolph, NJ 07069

YES. Rush me Print Q for just \$89, which includes postage and handling. If I'm not convinced Print Q saves time, increases productivity and enhances printer function, I'll return it within 30 days for a full refund.

Name _____

Company _____

Address _____

City _____ State _____ Zip _____
☐ Check enclosed ☐ Visa ☐ MasterCard ☐ Am. Ex.

Acct. No. _____ Exp. date _____

Signature _____

IBM is a registered trade mark of International Business Machines Corporation.

Nil resident add 6% sales tax.

CIRCLE 103 ON READER SERVICE CARD

■ EDITED BY GUS VENDITTO

PC ADVISOR



Help for readers in deciding on whether to install a quad-density floppy drive and whether internal additions to a PC will require a new power supply.

QUAD-DENSITY DRIVES ON A PC

I am looking for a disk drive controller board for a standard IBM PC that supports both the 360K-byte disk drive and the AT's 1.2-megabyte drives.

Charles Brewster
San Bruno, California

We were surprised to see this request, since it seems most AT owners would gladly trade their quad-density drive for double-density if they could. But when another reader posed the same question, we decided it was an issue worth addressing.

Weltec Digital's Model M16-P12 (Anaheim, Calif.; (714) 630-7020; list price \$149) quad-density drive works in a PC, XT, and compatibles with DOS 2.0 or later. It doesn't need a separate controller; it feeds off the same board as your double-density drives (a logic board inside the half-height drive's housing makes this possible).

While it's true quad-density drives can pack more data onto the same disk, the technology seems to be on the way out. Incompatibility with double-density is the prime reason, but unreliability is another. Far too many ATs seem unable to read the quad-density disks other ATs have created. If the double-density disk is replaced as a PC standard, it will probably be the 3 1/2-inch, 720K-byte microfloppies used with the PC Convertible that take its place.

If you're considering quad-density in order to cut down on the number of floppies you use, we'd suggest looking at other forms of mass storage (hard disks, Bernoulli Boxes, tape). While the quad-densi-

ty drive does have a cost advantage, the benefits are not that great. The only scenario in which we would unequivocally recommend the switch to quad is if you need to access a friend's or associate's quad-density disks.

WHEN TO POWER UP

I own an IBM PC with 256K, a modem, and a monochrome monitor. In the future, I plan to add a hard disk and multifunction card. I understand that I am probably going to need a larger power supply with these additions. What are the symptoms and dangers of an overloaded power supply?

Keith McNeill
Burlington, Vermont

A good rule of thumb is that a PC can handle two out of these three: multifunction board, internal modem, and internal hard disk. Because an IBM PC is so well engineered, you can take the risk of powering up after you add a new board: if it won't boot, another power supply is needed (take out the new board so you can use the computer until the new power supply is installed). The risk you take is that if your addition brings you right to the power supply's limit, the machine may boot but the power drawn by a disk access could result in a system crash at the worst possible time: when data could be lost.

Adding a new power supply will give you plenty of power, far more than you'll ever need. The power supplies sold for a PC are as powerful as the one used in the XT (rated at 130 watts, as opposed to the PC's 63.5). Reputable mail-order houses

(by which we mean those that stand behind their sales) sell these for about \$100.

But because your PC (with its internal modem, floppy controller, and display adapter) has room for only two additional boards, in effect, you'll be adding a new power supply to give you the features in just one more option than you could add right now. If you replace your power supply to make those two additions, you'll have used up all your options.

Consider an external hard disk (which runs on its own power) or one of the new hard disk cards that, because they are miniaturized hard disks, require less power. FileCard (Western Digital Corp., Irvine, Calif.; (714) 863-0503; list price \$1,095) comes with 640K RAM and 10 megabytes storage, so you may not need to buy a multifunction card if more RAM is your primary need. DriveCard (Mountain Computer, Scots Valley, Calif.; (800) 458-0300; \$1,195) has a 20-megabyte drive. It draws only 14 watts and has been successfully tested in a fully loaded PC (using a Hayes internal modem and an AST SixPack), so you could add it and a multifunction card without changing the power supply.

When you look at your situation in this light, you may realize that long-range planning warrants adding an expansion chassis, which we covered in this space recently (Volume 5 Number 8).

ASK THE ADVISOR

Send your questions about hardware and software choices you are facing to The PC Advisor, PC Magazine, One Park Avenue, New York, NY 10016.

THE \$1,000,000 SWITCH IS ON!

SHARE THE EXCITEMENT!

Frustrated by the limitations of your current software? Try KnowledgeMan/2, the "Friendly Superpower." We think you'll be so excited by its power and flexibility you'll never go back to your present dead-end software. In fact, if you let us know why you prefer KnowledgeMan/2, you could be a winner in our "\$1,000,000 Switch!"

From accounting to manufacturing to sales, KnowledgeMan/2 is a data base management system providing familiar business computing features in one highly-fused software package:

- ☐ Extensive relational data base management
- ☐ Spreadsheet features
- ☐ Spur-of-the-moment inquiries
- ☐ Forms management
- ☐ Statistical analysis
- ☐ Data security
- ☐ Programming language and much more

Enhance your business presentations and communications with fully-integrated options for color graphics, text processing, forms painting, report generation, remote communications, mouse processing, natural language processing, and others. Versions for local area networks are also available.

For the beginner, KnowledgeMan/2 has our extensive menu system with supporting help screens and easy-to-use documentation. The experienced user may turn off the menus to use KnowledgeMan/2's power through its time-saving command language or procedural language. Everyone can use the optional natural language features to ask for information in plain English.

For details on how you can enter "The \$1,000,000 Switch," see your local dealer or write or call: mdbs/Marketing and Sales/P.O. Box 248/Lafayette, IN 47902; 317/463-2581.

**KNOWLEDGE
man/2[®]**
THE UNIVERSAL KNOWLEDGE MANAGEMENT SYSTEM

CIRCLE 301 ON READER SERVICE CARD



"mdbs" and "KnowledgeMan/2" are registered trademarks of Micro Data Base Systems, Inc.

PC BRAND: CAREFULLY CHOSEN PROGRAMMER TOOLS

BRIEF Is Anything But. A Whopper of an Editor

With a name that belies its thoroughness, Brief™ has every feature you've ever contemplated for your editor-in-chief. Text from keyboard or files, as housed in multiple buffers, and scrolled through one or more windows you open, close, resize. A text buffer may be called to different windows to view two areas at once. A change in one changes both. Text blocks may be marked for printing, writing to files, movement to scroll buffers for cut and paste into other buffers, or deletion, with as many "undo" levels as you want. To find and fix, Brief has text search abilities involving "grep," with wildcards for matching, indifference to intervening characters, acceptance of character ranges, even multiple choice of patterns and their replacements.

If you use Lattice C86™ or Wizard, and have 286K, you can compile your C program without ever leaving Brief. It finds the lines with errors, and matches you through the text for repairs.

Parts of Brief were written with its own Lisp-like macro language which has structure, 32-character variable names, conditional execution, loops, and you can actually read it. Nothing like the hieroglyphs we've seen elsewhere. Bulletin board and public domain disks with macros, disk of context-sensitive macros comes free with your purchase. "Simply the best text editor you can buy." *Dvorak InfoWorld* (Needs 286).

Ask for: **1986** PC Brand
US\$80 **1986** **1986** **1986**

MULTI-HALO Multi-Board Graphics Library

The premier graphics library that got the ball rolling for PC-based graphics and has grown so omnipresent that it supports over 25 graphics boards — including IBM's EGA and VGA. Revolutionary bit-planes and has a multitude of mouse and printer drivers. All that in each box. Separate C versions for Lattice, Microsoft, Adas, C86. What does Multi-Halo do? Just makes everything a fall "piece" was written using it. Wonderful value for single license. Costly royalties though for redistribution. Specify 50315 & Languages List **1986** **1986** **1986** **1986**.

dbc

Lattice Library Maintains dBASE Compatible Files With the Power and Speed of C

dbc™ links C to dBASE. It creates and maintains files and their indexes which exactly replicate dBASE file design. So dBASE can read and update them. And the reverse. dbc can use any files created by dBASE. Now C and dBASE can operate on the same data bases interchangeably.

That opens up the widespread culture of dBASE installations to exploitation by C programmers. You can tap their market, and the resident dBASE language, and gain all the advantages of C with this simple product.

dbc's functions parallel all dBASE's file handling commands, many decomposed to give closest control. The manual.

WINDOWS for C/WINDOWS for DATA Give Your Program a Clearer Outlook

Windows for C™ is a library of over 65 functions to add the pizzazz and practicality of window partitioning to your applications. Unrattled windows, each defined in a C structure for easy reference throughout your programs, can be made either to pop up or permanently overwrite the screen. Routines will scroll and highlight lists with arrow keys, will read and scroll ASCII files vertically and horizontally in windows, and even write to memory-loaded files of the screen.

Logical treatment of video attributes permits uncluttered programs to run on color or monochrome. Colors of windows are set individually.

All functions are in separate modules, only those used are loaded. Only buffers loading on screen or temporarily obscured windows occupy RAM, others released dynamically. TopView™ compatible. Set overall range and fastest display in 800 lines/7.68 inch. Refresh memory of five window products.

Windows for Data comprises all of Windows for C but takes in data through the windows as well. At the high level a single function lets you specify prompt string, field length, data type, screen location, picture, target variable, then sets lesser functions according to get and process a user's input — any of which functions are available directly. These are useful to get system date and time, mess with strings, create your own field masks.

Field options can request, prevent entry, permit read or overwrite, beep on invalid or overflow keystrokes, and attachment of field-specific help messages and functions you want called to display.

C-TREE

B-Tree File Manager, Source Code, No Royalties!

C-tree™ has been around since 1979 (it became Digital Research's Access Manager™). That means well-used, sturdy code which hasn't crumbled under the weight of prolonged and widespread use. C-tree comes in C-source code, revealing all you've ever wanted to know about how binaries are written. Provided you bind it into your binary application, you can re-

messages or validate entries. And you decide which keys will clear a field, jump to the next or prev. col., etc. Options diverse enough that a set of "fields" can be made to behave like a Lotus™ menu.

Many comments. Free demo.

Specify Compiler: **1986** PC Brand.
T0100 Windows for C **1986** **1986**
T0150 Windows for Data **1986** **1986**

C-WORTHY LIBRARY

Fits Out Applications with Shipshape Interface

Many libraries launch flotillas of functions for small sailing — re-working of code, positioning the cursor, etc. C-Worthy, by contrast, is a formidable battle weapon for major C engagements.

The C-Worthy Library™ wraps an entire user interface around your application. Its full power can be accessed by only a few high level calls. Sound exaggerated? A single function call can set up a complete test editor in a screen window.

- High level calls pop menus and scrollable choice lists to the screen, restoring the background when dismissed, and branching to the chosen activity in your application. A full function set handles doubly-linked lists defined by C structures.
- Windowing facilities open portfolios of up to screen size for viewing visual screens larger than the physical screen.
- Full context-sensitive help screen management takes over that chore. Keyboard entry routines look for the help key on their own and interrupt with pagable text win-

30-DAY MONEY BACK GUARANTEE

We refund the purchase price of any product returned within 30 days of purchase. You can even try our programs on **yourself** if product code begins with E, T, or M (though N — even if it seems like working the disk seal. Some developers do pose limits, so for products beginning with other letters, opening sealed disks constitutes acceptance. But you can at least review the manual. There's just nothing stopping your buying from PC Brand.

FREE DEMO!

dows explaining what to do next.

- Full error message interface sends error codes and the actions which return them to C-Worthy which counsels you, yet get to remove all that error-checking clutter from your code program.

Your application is nested in these powerful extensions to the outside world. C-Worthy's imaginative architecture then makes heavy use of C's pointers to functions to find its way into your application to set upon the user's requests.

Separate utilities maintain help and error message text and lists in files. That text segmentation means applications can readily translate into foreign languages without reprogramming — doubly so because C-Worthy displays routines automatically resize for text length.

Where the high level interface does not suit, the low level routines are available as decomposed functions. All machine dependency such as key mapping is housed in interchangeable overlays loaded alongside the application at run-time. C-Worthy applications can thus run on a max of PC and MS-DOS machines without recompilation.

C-Worthy hands you a consistent and intuitive interface and a revolutionary design approach. Nowell brand it "played a key role and accelerated development" in making the MacWorld™ editors into a user — "You owe it to yourselves to take a look." Library Library. Others coming. Independent demo call for it.

Ask for: **1986** PC Brand.
T0500 **1986** **1986**
T0550 Novell Network **1986** **1986**

CURSES Unix Style Screen Management

Curses from Lattice™ manages the screen of the PC like Unix™ curses. Library of 84 functions and macros parallels Unix with many parallels. Lets you write your program will get it home when you move it to the PC and program created on the PC will be Unix compatible. Keeps any number of screen images in memory, full or partial, and can swap them to any four memory models. Unix function set to get characters, wrap lines, scroll, blank lines, highlight, etc. Conforms fully with Unix curses terminal operation and requires a physical screen only on your refresh command. Ask for: **1986** List **1986** **1986**. With Source: **1986** **1986** **1986**.

CIRCLE 310 ON READER SERVICE CARD

For Orders, Literature, or Catalogs, Call Us at...

800-PC-BRAND

That's (800) 722-7263. In NY State call (212) 242-3600

PC Brand, 150 8th Ave., New York, N.Y. 10011-4311

Telex: 667962 (SOFT COMM NYK)

1986 PC BRAND

Prices, terms, and specifications subject to change without notice

How Quick? We stock everything you see here — and then some. Which means you can get it right away.

Looking for Something? We carry — or can get — many more products. Just ask.

SAVE 35
off on
this issue
\$19

TODAY'S SOFTWARE ALREADY PROGRAMS YOUR COMPUTER

PRE-C

Thorough "Lint"-like Analysis Now on the PC

Users who have always had "lint" to thoroughly clean programs before they disappear into a compiler.

Pre-C™ looks longer than "lint," it finds problems your compiler won't. Problems that a debugger will have trouble figuring out. Even problems which will cause trouble with other compilers.

Pre-C finds all the syntactical mistakes that will blow out a compiler and much subtler problems: code which will never be accessed, casts with aspect conversions, variables declared as external but never used, functions never called, machine-dependent expressions which inhibit portability, obsolete usage. But the best service of "lint" is this:

Compiles work with one module at a time. They know nothing of other modules which only meet up at link time. Pre-C looks at all segments of your program at once and reports to you any inconsistencies of inter-module references like conflicting data type declarations, parameter lists in calls which disagree with the functions themselves in number or data type.

Pre-C uses the Unix System III compiler standard to guarantee maximum portability anywhere in the C world. Proliferous command-line options relax strictness even early coding when binary is incomplete. Use purchased library libraries? Profile them for Pre-C and it will thereafter insure that function calls from any C program are letter perfect. A miracle worker in speed-up large system development. Needs 128k minimum, 183k recommended.

Ask for
PC930

Price
\$295

BTRIEVE

VERSION 4.01

Queen-B File Manager Abdicates Royalties

Has queen of tree file managers was unapproachable to programmers for whom royalties would run profit margins.

PLINK86 & PLUS

DYNAMIC Cache Overlays Maximize Memory Use

Plink86™, now the overlord of overlay links, now has a Plus version. As a result Plink can be used with any computer language which delivers Microsoft's Intel format object files. It yields automatic symbol tables and more memory maps than DOS LINK, but no overlay power has been as reputation as a miracle worker. Plink86 also homes large programs into small memory by binding into which compiled program an overlay manager which knows how to strip wastes of a subprogram between disk and shared memory space. Plink86's straightforward overlay description language allows you to describe your overlay hierarchy in a structure permitting up to 4,350 overlays stacked deep.

So if your program needs large chunks of memory, you no longer feign sales to folks who have less. But if you've assumed 28k, and they have 102k, Plink86 Plus™ knows to use extra memory as cache for overlays — at full speed compared to disk swapping. It can also automatically restore a displaced overlay to which a subprogramally called overlay must return, and assign library modules to either a program's non segment or overlay areas.

Plink, the programmer's choice even when CH2M™ was the possessor of

DAN BRICKLIN'S DEMO PROGRAM

Slide Show Your Latest Greatest Idea INDISPENSABLE!

When the inventor of the electronic spreadsheet called with his new program, we set straight up on a chair. VisiCalc™ was for businessmen, but Dan's was for us programmers.

Ever had trouble putting a program idea into words? Programs see screens? Words don't work. The answer? Show them. Show them a progression of screens.

Dan's new program makes it easy. It creates slide shows that imitate a program's screens and sequential activity. Create a screen — a snapshot of your planned product as it runs. Anything goes: words, borders, box titles, inverse and underlining of monochrome, foreground and background color on the CGA and EGA. Press a key and make a copy of this "slide," change it a little, by a single character perhaps, to show the next instant of run-time, then copy the slide forward again. Create a wide array of your program in action. It will seem like the program itself is running.

Each screen is in 80x25 character mode, not bit-mapped graphics. All 250 characters and attributes are available from scrollable lists which pop to the screen. All comments are keypiped in Lotus-style pop-up menus, with frequent choices mapped to the function keys as well.

Screen areas can be blocked for cut and paste or filled with color or characters, even made to blink. Slides of off-appearing segments can be made for overlaying on other slides, and any slide may have several overlays assigned to it. Slides can be shuffled, deleted, many quick tools to save time, fast disk space.

Slides can proceed at time intervals or in response to keystrokes, and depending on a user's response, you can tell the program

to branch anywhere in the slide sequence to create innumerable paths through your story.

Don't make your ideas struggle through coding to get to the screen. Dan's Demo is available to prototype the program you are about to write, to position all the labels, to show how the screen should cut the keystroke interface before it gets etched in code. Or load the "tapshut" utility above the operating system, snapshot the screens of any running program, and load an instant slide show into Dan's program. Makes tutorials a snap.

Dan's Demo has blossomed throughout Lotus™, we hear. "Lotus [said] my major task was."

Each purchase entitles you to redistribute fifty copies of the slide projector program along with your show. Plan manual, top binder, to keep the price low because Dan thinks everyone should have one (he's right). You'll wish he had Demo then and left VisiCalc for now. (Needs 256k)

Ask for
N0100

Price
\$75

GREENLEAF LIBRARIES FUNCTIONS

New 300 has 225 functions in both C and assembly source as well as library format. We have versions for Lotus, Microsoft, C#, Macintosh, etc. New emphasis on tighter functional grouping, a minimum essential baggage of functions loaded whether used or not. Manual's 250 pages now help select functions, as do domain and database board 32 DOS entries, file and directory manipulation for 20 and 11.225 screens. Functions: Select modes, pages, monochrome or color, palette, cursor shape, positioning, clearing and scrolling, page get and set, read light pen, 40 String Functions. Manipulation of strings, including center and justify, efficient list operations which add, delete, and sort pointers to strings for top speed. 50 Graphic & Printing Functions. Primitives to access all graphics: typeface, formatting, and fonts control. Plus keyboard status and function key assignment, time and date algorithms, read registers, memory save, peek and poke.

Ask for
S0770

Price
\$105

PC Brand
\$139

COMMUNICATIONS

Want your application to communicate with other users or remote data bases? Now you can build impressive communications right into your C program. Over 60 modules in our demo program in both C and assembly source code set up an interrupt driven scheme with separate transmit and receive ring buffers (characters are automatically queued at one end and transmitted from the other, or vice versa) for an arbitrary number of ports. Interrupt control means you can download a record, then halt the incoming stream to take a display, or let the ring buffer with it, send it back up line. It all happens within the context of your program. Goodbye separate communications software.

The Greenleaf Com Library supports ASCII or binary, any parity, any word length, 8250 UARTs, all four Lotus/C memory models, Hayes 300,1200,1200B and other modems.

In 80-page manual has examples of each function and guides you through asynchronous communications.

Ask for
S0750

Price
\$85

PC Brand
\$139

BASTOC OPTIMIZES

Translates BASIC Programs Into C

For a trifling price, BASTOC™ will automatically translate BASIC code over to C. It is a translator which takes in Microsoft Extended or CBASIC and emits pure Kernighan & Ritchie C for the Lattice compiler. It will optionally convert your program into a structured BASIC function or will decompose it into separate functions, one for each CGBASIC utility.

Version 2.0 adds optimization, with dramatic reductions in execution time. It converts to C integers those numeric variables it finds in BASIC programs which really do not need floating point. It eliminates unsearchable code. Where BASIC uses full assignment statements to increment and decrement counters, BASTOC converts to C's compact form, nested in other statements. Strings are dynamic in BASIC, but in the target program, depending your application of BASIC's cautious halts for garbage collection.

BASTOC will try to create structure of even the most convoluted BASIC code, and writes any suboptimal statements to the C output as a comment accompanied by an explanation of the problem. Also, you can optionally tell BASTOC to insert BASIC source lines into the C target as comments, a handy way to learn the differences between the languages.

Specify
S0375 & Which BASIC

Price
\$495

PANEL

Feature-Laden Screen Design Tool

The newest version of this prominent programming tool lets you layer your screen designs with up to ten overlapping images, making it easy to background a screen with pop-up lists, help boxes, and alternate sets of input fields.

Writing your own screenforms is a good way to blow competition sales and profits. Panel™ works with you interactively to set up helpfull screen displays and data entry forms rapidly. It saves your time to prove that (and test data) behave correctly then converts the finished work into C source code for incorporation into your application. Complete with Lattice C compiler.

Wonderfully diverse attributes may be selected for any field — size, data type, color, of course, but also conversion of input to screen case, clearance of existing data when new entry is started, masks for standard formats (eg. dates, phone numbers), a choice of style for numeric fields, phrases which fill in when their first letter is typed, multiple-choice lists from which to choose a field fill by choosing a high lighted bar. Fields may be multi-lined (eg. name and address as one field) and scrolled if larger than the screen space allowed.

Panel builds in a user interface for keystroke movement within and between fields, and supplies extensive validation codes for check-sums, field entry — in source code, so you can tick on your own unique variants. Screen designs may be dynamically loaded from file, or compiled into a program, and version 6 has optimized code to make displays snappier.

The whole package is wrapped in a monitor and keyboard customization package to tailor your application for other equipment. Panel, a superior productivity tool, now buys at a great price.

Ask for
S0400

Price
\$285

PC Brand
\$229

Code Product Price Brand
S0500 Plink86 \$185 \$289
S0499 Plink86 Plus \$185 \$359

Code Version Price Brand
S0650 \$245 \$199
S0652 Network \$95 \$139

Ask for Price Brand
S0750 \$85 \$139

PRICED TO SAVE YOU MORE, NEW LOWER PRICES!

RUN/C PROFESSIONAL VERSION

Interpreter Now Accesses Binary Libraries

RUN/C was an innovator for converting inaccessible compiled C to an interpreted language as easy to grab hold of as BASIC. Great for learning, a problem remained for price. An interpreter expects nothing but source code, and that put the vast resource of professional binary libraries off limits. No longer. RUN/C Professional now adds multiple dynamically to load and unload binary function libraries while in its interpreter. Your code can now reach for functions in the commercial C libraries like C Food Smartgood™, C opposite—potentially any library compiled with Lattice's large model. How? The manual shows how to develop the interface to a library, using the Lattice compiler (a must!). How about your own archive of functions? No reason why not.

The GSS/C Interpreter
The interpreting engine lies at the heart of both the improved original version and the new Professional version. Its creators had the inspiration to make once formidable C behave on screen much like PBASIC with a full-screen editor like WordStar®. Just create a program and RUN it. If it grumbles, LIST it, EDIT it, add lines, delete lines, RUN it again. fix it again. Use familiar commands like LOAD, COMP, GIVE, FILL, view TRON and TRACE, and a free profiler.

RUN/C is ideal for rapid program development. Put up code at high speed, tinker and re-arrange, try it, debug, modify, save, and let RUN/C find your types and malapropes. RUN/C has a treasury of functions built into the interpreter—over 100 paralleling the most used functions in standard compiler libraries. So when and if the time comes to compile, your source code will find counterparts. There are lots more features—system support, a shell command to invoke any operating system command without leaving RUN/C, even the ability to load a preferred editor in parallel and switch back and forth.

RUN/C Standard Version
Straight RUN/C has all about but the Loadable Libraries™ docking model. It utilizes source code only, whether created by its own editor, or from any ASCII file, such as programs you've already written, or commercial libraries which supply source code.

It makes a splendid teacher. The manual lists not just instructions how to use RUN/C, but also 500-plus pages provide a thorough-going demonstration of the C language itself. Every feature, of C or RUN/C, is accorded its

own macro-chapter. Over 100 of these chapters are devoted to RUN/C's built-in functions, and every one lists a sample program showing how it is used. The point is, you are on the duke. So you can run them on the screen. (Needs 180K-256K recommended.)

RUN/C Professional

RUN/C Pro has every feature of RUN/C regular plus the binary library link-up and an extra level of debugging aids. They are ingeniously installed behind a built-in function, so you call for debugging functionality. The coded function presents a menu of debugging tools to choose from, including immediate mode to display variables, single-step tracing, and changing of variables.

RUN/C Professional can tackle projects of any size. Use it as a creative front end to feed a continuous stream of source code into compiled modules for the processor. Or produce code interpreted, the finished modules will whiz by at object speeds. It will change how you work (320K minimum and 512K recommended is fit libraries).

RUN/C: take a run for your money.

Ask for	Last PC	Price	Brand
SG910 RUN/C Classic	129	109	
SG950 RUN/C Pro	250	185	

The GSS GRAPHICS SYSTEM

Leave the Driving to GSS

GSS™ has reconfigured two components of its comprehensive graphics tools to conform with the more advanced ASCII standard Graphics Interface (GCI) standard.

At the heart of the system is now the Interpreter Toolkit which contains all language interfaces and device drivers for pen-plotters, micro, p-stylers, tablets, printers, plotters, cameras, and more. Drivers now house all management of vector graphics (plotters) and bitmaps used by raster tag devices (cameras) to store line completely the application program from concern for device idiosyncrasy. No one else has implemented GCI that way. It means programming remains generic, not switch drivers and the same program will drive a different device, including intelligent controllers which do not want macro instructions.

GSS Kernel™ conforms to level 2b of ANSI's Graphical Kernel System (GKS) and contains all its needed devices and language bindings. Kernel has macro level tools to draw and color an object, above the sequential instructions, and it recreates the object on its own, as well as segment it, transform it, etc., all the while returning data on attribute settings, system and device status. So programmed, a single command may represent several score lower level statements.

Plotting has the equivalent GKS tools for graphs and chart generation and their cap-

LATTICE C VERSION 3.0

Major Upgrades to the Best Selling C Compiler

Lattice has labored and come forth with the long-awaited Version 3.0 of its top-rated compiler. A long list of enhancements, adoption of the ANSI draft standard, documentation revised by *flex*, and add-on libraries milled by none in sheer quantity restore Lattice C™ to its leadership role as the C compiler to beat.

Lattice now embraces key UNIX™ enhancements which have entered the language since Kernighan & Ritchie: void functions returning no value, enumerated data types to assign stepped values to variables, the ability to pass data between structures by assignment statements. And 310 adoptions of external function arguments by data type as proposed by ANSI to kill bug messes which modules join up at link time.

The greatly expanded libraries, now comprising 325 functions¹, enable the file sharing and reuse of code between versions of DOS 3.1, provide a full complement of transcendental, and a host of utilities to mimic the UNIX and KERNIX™ environments.

Lattice now delivers smaller EXE files, curing one past complaint, boasts very fast link times and a more efficient aliasing algorithm.

The compiler now defaults to the ANSI proposed standard when you need a strict mistress, but command line options tolerate straying. New options enhance code to use 80186 and 80386 features, and the

8087 is of course sensed and utilized of course.

Lattice has enjoyed pre-eminence so long that developers have created far more tools to marry into Lattice C than any other compiler. Programmers now have an enormous resource of libraries and utilities to use with Lattice to speed their work. William Hurst, in his exhaustive analysis of 12 compilers in the 1/86 issue of the PC Tech Journal awards Lattice the only "very good" rating for add-on library availability. He sums up with the all-around accolade: "A fine product to consider for the production of important applications."

Ask for	Last	PC Brand
SO100	500	SCALL

BETTER BASIC

New Version Compatible with Microsoft BASICs

The heavy implementation provides a real alternative to technical languages like C. It makes the most useful features of C, Pascal, and Modula 2 into BASIC while retaining the familiarity of a language already known to millions. And now Version 2.10 (100% compatible with Microsoft's GW™ BASIC and IBM BASICs), including graphics, sound, and assembly language calls. Just load old programs and run. Save and they are converted to Better BASIC.

It's big. Better BASIC's hugely expanded features require 195K; your programs can go all the way to the PC bit 640K. It's comfy. Behaves like Microsoft BASIC at the interactive level, with a full-screen editor, direct statement execution, and always poised to RUN. It's fast. 38 is an incremental compiler—unlike with interpreters that statement is checked and compiled just once. The Steve benchmark runs times faster than with C-Shell.

Better BASIC™ has Macro-Structures for reference to entire records as say good-bye to FIELD, MID, CVD, LEFT, etc. It has "procedures" summoned by name unlike GOSUBS. Lots more features: built-in linker for compiled modules, trace, debugging breakpoints, cross-reference command, 256 strings, DOS and BIOS calls and interrupts, recursion.

Ask for	Last PC	Ask for	Last PC
GS010 GCI Dvlpmt Toolkit	1395	1339	
GS020 Kernel System	485	419	
GS030 Plotting System	1295	1249	
GS040 Metafile Interpreter	750	709	

Ask for	Last PC	Ask for	Last PC
S1200 Better BASIC	1195	1169	
S1201 Run-time Module	1250	1239	
S1202 8087 Interface	99	99	
S1203 Bitwise Interface	99	99	

Need terms? On-the-spot credit to most public companies, government, educational, medical institutions.

Why Us? A few thousand words later, you gotta admit, we go to great lengths to know programmer tools.

CIRCLE 313 ON READER SERVICE CARD
For Orders, Literature, or Catalogs, Call Us at...

150 000 PC-BRAND

That's (800) 722-7263. In NY State call (212) 242-3600
PC Brand, 150 5th Ave., New York, N.Y. 10011-4311
Telex: 667962 (SOFT COMM NYK)

© 1986 PC BRAND
Prices, terms, and specifications subject to change without notice.

OUTSIDE U.S.
The dollar is weaker. In your currency, our prices are lower than ever! PC BRAND ships worldwide. We prepare the export documents and bill you or your agent by air freight, by courier, or air parcel post. Play by credit card or wire funds (see "Terms" below).

TERMS AND CONDITIONS OF SALE

Licenses: Each product for a computer is a product on a single computer and does not constitute its ownership. We will require for you about its copies. Except as otherwise indicated or where "all" follows the Product Code, products may be used to create programs for distribution without the payment of additional license fees. We will send programs do not substantially replicate the products themselves.

Shipping: PC BRAND's standard products are designed to operate with the IBM® PC, XT or AT under DOS. We require no more than 10% of the total price indicated. North American users: MS-DOS contact manufacturer about precise details for use for can advise.

Returns: See box page one. Defective parts will be replaced. Please call for authorization to return a product for refund.

Payment: We honor MasterCard, Visa, American Express (no surcharge), checks in advance, or funds transfer to Citicorp, Citicard Chemical Bank, 150 5th Ave., New York, NY 10011-4311. (U.S. only) for cash, money order, certified check (no fee). No State, add-on sales tax. Purchase orders accepted but not cashed. We reserve the right to our discretion if you agree to net 30 days plus 2% a month late penalty thereafter.

Shipping & Handling: U.S.: UPS Surface: 1st product \$6, each add \$3. UPS 2nd day Air: 1st product \$10, each add \$4.50. UPS Next Day Air or Federal Express 2 Day Air: 1st product \$18, each add \$16. FedEx Next Day AM: 1st product \$28, each add \$17. International: Charges vary by destination and carrier. \$10 per shipment for export forms. Air parcel post at your risk; no collected insurable amount.

SAVE \$100
on orders over \$100
113

Can cut disk access time in half

Makes Your IBM PC

LIGHTNING

Fast!

\$89⁹⁵
unprotected

\$49.95, copy protected version
with some limitations

**Loads with the DOS — always ready as a background
program (like Sidekick) to accelerate disk access.
You do nothing — everything is automatic.**

You are going to be so amazed when you start to work with **LIGHTNING**™ installed. Most programs that frequently access the disk (hard disk or floppy) are made instantly faster — up to 2 to 4 times faster.

It is so easy to install and you never have

Disk intensive programs (like databases) can run 2 to 4 times faster.

to do anything again; it does it all for you — like lightning.

LIGHTNING™ comes to you on a diskette. You simply load it onto your DOS diskette if you are using floppies, or if you have a hard disk, into the DOS area. Simple A-B-C instructions let you get it started the first time in five minutes. Then it is always ready, working automatically in the background any time you boot up. (The copy protected version is a "key diskette" and doesn't boot with the DOS.)

What's it like to use it? If you have ever worked with or seen a RAM Disk you know what a difference speed can make when working with any program that frequently accesses the disk. Well, **LIGHTNING**™

enables those programs to approach the same rapid speed as a RAM Disk, but it does it without the disadvantages. With a RAM Disk there is a constant danger that you can lose your precious data if you forget to copy it back to the disk drive. With **LIGHTNING**™ you just use your programs normally. You don't have to remember anything.

LIGHTNING™ has a fun feature that shows you just how fast you're operating. Any time you want, with a couple of keystrokes you can see a screen that keeps a record of how many times you've accessed the disk, and how much time **LIGHTNING**™ has saved you. It's fun to check it out, and it's always astounding. Speed-up varies, depending on your application, frequency of disk access, and amount of RAM you can allocate. For example, best results occur with indexed databases.

When you work with a database program or most word processors, or any time you need to frequently load files into RAM or save them back, you are accessing your disk. It is such a pleasure to cut those times often in half and up to one-fourth.

Spreadsheets can speed up their loading

and saving. Recalculation speed is not affected.

Another plus — **LIGHTNING**™ fully exploits Above Board™ memory for PC's with that addition.

PCSG since early 1983 has dominated

**If you have an IBM PC or
clone and don't have
LIGHTNING™, we simply
have done a poor job
explaining it to you.**

the lap portable market with ROM software such as Lucid spreadsheet and Write ROM that reviewers rated as excellent. We are proud to enter the IBM PC market with **LIGHTNING**™. It's a great product that we not only enjoy offering, but enjoy using on our own PC's. It will support IBM PC, XT, and AT.

This is an exciting program. A typical comment from **LIGHTNING**™ users is "I don't know how I ever did without it."

PCSG provides hotline support
for the IBM PC.

(214) 351-0564

PERSONAL COMPUTER SUPPORT GROUP

11035 Harry Hines Blvd., #206, Dallas, TX 75229

MC, Visa, American Express, Check, or C.O.D.

© PCSG

LIGHTNING™ PCSG 1983
Sidekick™ Borland Inc.
Above Board™ Intel Corp.

With all these SoftLogic Solutions, you could run out of problems.

Now there's a whole family of low-cost, easy to use Softlogic software for the IBM PC, XT, AT, and compatibles. They'll save you time, aggravation, and lots of money. Got a problem? Check out these Softlogic Solutions.



Software Carousel™—The easy way to move from one program to another.

What a hassle. Saving, exiting, loading, retrieving—just to move from one application to another. With Software Carousel, you can keep up to ten programs loaded and ready to run. Best of all, you can use all your memory in each and every one. Supports AboveBoard™ and RAMpage™, too.

Disk Optimizer™—Speeds up your disk by cleaning up your files.

You may not notice, but your hard drive is getting slower. Because your files keep getting fragmented and scattered on your disk. Reading, writing, everything takes longer, because your disk is working harder. Disk Optimizer puts back the speed by putting your files back in one piece—where they belong.

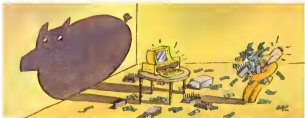


DoubleDOS™—The multitasking software that takes less of everything.

You can spend more money, load more memory, and read more manuals with systems like TopView™ or Windows™. Or you can get DoubleDOS, the amazingly simple concurrent software environment that lets you and your computer each work on different tasks at once. Nothing could be easier. And nothing costs you less.

Cubit™—Packs more of your data onto less disk space.

Filling up your hard disk again? Don't run out and get a bigger drive. Get Cubit, and get up to twice the storage capacity from the drive you already have. Cubit compresses and decompresses word processor, spreadsheet, database, all kinds of files—quickly, safely, invisibly.



Put your problems behind you. Order these SoftLogic Solutions today.

\$49⁹⁵
Each

So why put up with problems? Especially when you can get dependable SoftLogic Solutions for just \$49.95* each. Ask for SoftLogic products at your computer dealer. Or order directly from SoftLogic Solutions by calling 800-272-9900 (603-627-9900 in New Hampshire).

*Plus \$5.00 shipping & handling.

Order today:
800-272-9900

SoftLogic Solutions, Inc.
530 Chestnut Street
Manchester, NH 03101
800-272-9900 (603-627-9900 in NH)

SOFTLOGIC
SOLUTIONS

CIRCLE 336 ON READER SERVICE CARD

**Smart.
Power and
friendliness for
custom
applications.**



The difference is power.

If there's one thing dBase users have learned — the hard way — it's that there's a huge difference between *power* and *usable power*.

Which, in a nutshell, is the difference between dBase III Plus and The Smart

Data Base Manager.

Both are full-featured, multiuser data bases. But Smart is much easier to learn, easier to use, and easier to program. Not to mention faster and more functional.

That's not just our opinion. In March,

Software Digest

ranked Smart as the Most Powerful among all 15 leading relational data bases. Smart also topped dBase III Plus in tests of speed, versatility, error handling, and ease of learning.

Custom applica-



The difference is more than power.

	Smart Data Base	dBase III Plus
• Reversible Applications	Yes	No
• Multi-table Access	Yes	No
• Nested Menus	Yes	No
• Custom Reports	Yes	No
• Automatic Protection Against LAN "Deadly Embrace"	Yes	No
• Built-In Communications	Yes	No
• Not Copy Protected	Yes	No
List Prices:		
single-user	\$ 495	\$ 695
4 user-LAN	1,290	1,890
10 user-LAN	3,060	3,890

Ask for a Smart Demo-Pack.

Now for just \$19.95, you can experience the complete Smart System on your single-user PC or on up to three LAN workstations.

The Demo-Pack includes all of Smart's powerful features, along with a complete set of disk tutorials. To order, just call toll-free 800-438-7627 and ask for Dept. MD (in Canada or Kansas call 913-492-3800).

Once you see the difference, you'll get Smart.
CIRCLE 272 ON READER SERVICE CARD

tions are painless with Smart. Its built-in programming language relies on simple English commands.

A powerful "Remember" feature lets anyone, even non-programmers, reduce long-winded routines to a single keystroke.

Smart also includes built-in asynchronous communications, cus-

tom menus, password protection, and a time-saving "Browse" mode.

There are two ways you could make Smart more powerful than it already is: (1) by adding it to any number of workstations on a local area network, and; (2) by integrating it with *The Smart Spreadsheet*, and *Smart Word Processor*.



The Smart Data Base Manager

© 1986 Innovative Software, Inc.

TCS**TEXAS COMPUTER SYSTEMS**Toll Free **1-800-433-5184** Texas 214 264-8511

Mail Order Computing Since 1980 • D & B Rated • Major corporate PO's accepted.

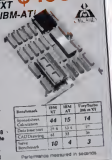
Heart of Texas Computer Systems, Inc.
P.O. Box 531198
Grand Prairie, Texas 75053**Hard Drive Kits**FREE WITH EACH KIT! WindowDOS,
Resident Utility Software. \$50 value!We will
beat any
Hard Drive
price
advertised
in this
magazine
by \$2
for cash
sale,
based on
in stock
merchandise
with free
shipping**10**
Meg. \$399**20**
Meg. \$419Cashier's Check, MC/VISA
\$439 PO's, COD, Terms**30**
Meg. \$575

Seagate Trail-blazers for PC/XTs

Kits include Drive, Controller, Cables, Hardware, Instructions. Boots from HD. For Hard/Floppy Combo Controller add \$75.

TinyTurbo 286**Supercharges Your PC/XT
to Run Faster Than an IBM-AT!**If you've been singing those
"Computer Upgrade Blues",
stop and consider this. Now,
for less than \$500, you too
can enjoy the lightning speed of
an AT on your current PC/
XT.

- You'll be amazed at the remarkable speed increase you'll get with this exciting PC XT half-slot sized accelerator.
 - Includes an 8 MHz 80286 processor.
 - It's easy to install, no software necessary.
 - Switch selectable speed, keeps 8088 processor in the system for absolute 100% compatibility.
- We will match any advertised price for Tiny Turbo 286 in this magazine and pay for the shipping

\$490


Benchmark	286 XT	IBM AT	Tiny Turbo 286 on XT
Commodore	44	15	14
Excelstar	14	10	10
Quicksort	14	10	10
Word	10	4	3

Performance measured in seconds

Why settle for 5 year-old design technology
when you can have the sensational 8 MHz**TCS TURBO PC/XT**

- 2 speed motherboard with keyboard selectable 4.77 and 8 MHz speeds.
- 640K on motherboard.
- 6 expansion slots.
- 135 watt power supply.
- 360K floppy drive with controller.
- LED indicator lights and built-in speaker.
- Beautifully styled, high quality cabinet.
- \$150 style keyboard. (\$151 optional)

Save
\$50 off this price **\$749**
for cash in advance (cashier's check, MC/VISA)Blaze along with up to 70% increase in processor speed over normal PCs.
Run at 8 MHz, then switch to 4.77 MHz when spaciality programs require it.
Runs all major IBM compatible software in Turbo mode. One year warranty.
Monitor, display cards and ports sold separately at your option.

Floppy Disk Drives \$105

TCS Turbo Business Computer
8MHz Turbo Speed. Compatible with the IBM-AT.**\$1545**

- 80286 Microprocessor
- 1 Meg memory on motherboard.
- 1.2 Meg Floppy Drive.
- Floppy/Hard Disk AT Controller.
- 192 watt power supply.
- 8 Expansion Slots.
- Clock/Calendar w/Battery backup.
- AT style keyboard.
- AT style cabinet with key lock.
- Set-up Software.
- 13 month warranty.

8MHz. 33% faster than standard IBM-ATs.

PRINTERS

Panasonic 1080 \$225
Panasonic 1091 \$239
Panasonic 1092 \$359
Panasonic 1093 \$430
Panasonic 3151 \$412
Olympia NP \$199
Olympia RO \$249

MONITORS

Goldstar RGB \$349
Roland Color Comp. . . \$159
Amber Composite . . . \$79

**TAPE BACK-UP
SYSTEMS**

MicroSystems
MT25 External . . . \$649
25 Meg. File Oriented Tape Backup.
Backup or restore individual files,
groups of files or entire disk.
External, fully portable, plugs in
floppy disk controller external
connector. One unit can back up
your entire office.
Other systems, 10-60 mg. available

POWER SUPPLIES

135 watt \$85
150 watt (Special) . . . \$85
BACK-UP POWER
200 watts . . . \$269 & \$299
425 watts . . . \$449
1,000 watts . . . \$899

MODEMS

300-1200 All Hayes compatible.
Everax Internal . . . \$159
Anchor Express . . . \$225
Volkamodem 12 . . . \$165

CARDS

Color Graphics Card . . \$119
TCS Monochrome . . . \$119
TCS Multifunction . . . \$99
TCS MPC with 384K . . \$149
I/O Clock Card \$99
Everax Edge \$239
Graphic Solution . . . \$249

MEMORY

256K Chips (Set of 9) . . \$29
AT MPC Board \$179
(Holds 2 meg. memory)

CIRCLE 324 ON READER SERVICE CARD

We do not guarantee compatibility for all systems. Brand names listed are registered trademarks. All sales are final. Returns for repair require authorization number. Prices, specifications and availability are subject to error or change without notice.

- \$100 minimum purchase required.
- All merchandise new with manufacturer's warranty.
- We accept cashier's checks, money orders, VISA, MC, C.O.D., and approved corporate PO's. (PO's on net terms pay full shipping and handling charges.) For AMEX, add 3%.

PC NEWS

FIRST LOOK: WHAT'S BEST!	36
HARVARD PRESENTATION GRAPHICS	38
FIRST LOOK: BONDWELL 8	43
FIRST LOOK: SMART NOTES	46

Toshiba T3100: Compaq Power, Compact Package

PC FIRST LOOK

A 10-megabyte hard disk, an 80286 processor, and a gas plasma screen in a 15-pound unit.

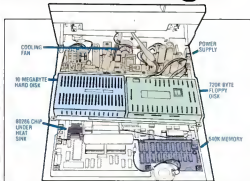
BY BILL HOWARD

When Compaq downsized its 80286-based portable in February, it eliminated 17 percent of the weight and 30 percent of the

bulk of the Portable 286. The result was pleasing but incremental: lugging the 26-pound Portable II around airports was still something you had to do, not wanted to do. Now comes Toshiba, better known for TV sets, VCRs, and some of the world's best 24-pin dot matrix printers, with an 80286 portable that puts Compaq to shame.

Compaq and Toshiba part company over the portable PC question. "What do the people want?" For Compaq, that always meant a 5¼-inch floppy disk, a CRT-based monitor, expansion slots for PC accessory

(continued on next page)



Surface-mount technology helps Toshiba keep its \$4,499 T3100 compact. The motherboard with the CPU and 640K bytes of RAM (and room for a 2-megabyte RAM expansion card) fits under the keyboard mounting in the foreground above.

PC's Limited Sets A Speed Record



PC's Limited 286 12 runs at 12 MHz and costs \$2,695 without a hard disk drive or a monitor. With just one disk drive bay (but room for three drives), the unit is no wider than its keyboard. The inset shows SmartVU, a unique diagnostics panel.

PC FIRST LOOK

The 12-MHz 80286 makes the \$2,695 286 12 the fastest AT compatible.

BY JOE DESPOSITO

The latest computer from PC's Limited runs twice as fast as the IBM PC AT, yet costs just \$2,695. The 286 12 is an AT compatible that can run at either 6 or 12 MHz. At 12 MHz, the 286 12 took 48 seconds to handle the PC Magazine Labs benchmark test of a 1-2-3 application that the standard 6-MHz PC AT does in 98 seconds. In the PC Labs prime-number benchmark test, the 286 12 took

10 seconds, while the PC AT took 20. Most 8-MHz AT compatibles, such as the Compaq Deskpro 286 and the new-version PC AT introduced April 2, need about 14 seconds.

The speed of the 286 12 does not come just from adding a faster crystal. There are also 100-nanosecond dynamic RAM chips along with 8-MHz DMA, counter/timer, interrupt controller, and clock generator chips, which support speeds up to 16 MHz. In addition, the 80286 chip used in the machine is the new 12.5-MHz-rated chip. As PC's Limited president Michael Dell notes, "Performance is something people never get enough of."

Smaller Footprint

Speed is not the only plus of the 286 12. The unit has a foot-

(continued on page 35)

Toshiba T3100

(continued from preceding page)

cards, and—as a result—25 to 30 pounds of weight. Toshiba surmises that you don't care about expansion slots if all the necessary features are included and that you won't miss a bulky CRT if gas plasma display technology gives equal readability, and it hopes that you don't mind 3½-inch disks.

The T3100 is a little beefier than IBM's PC Convertible or the Gridcase 3, with which it shares a resemblance because of the dark case and orange screen.

Hands On

For \$4,499, the T3100 provides:

- An 80286 processor running at the same 8-MHz speed as 80286 Compaqs and the new IBM PC ATs, offering 3 to 5 times the speed of stock PCs.

- 640K bytes of memory, with the option to add 2 megabytes more using two banks of nine 1-megabit chips.

- A 3½-inch Toshiba 720K-byte floppy disk (the same one, including disk format, that IBM uses) and a painfully slow (150-millisecond access time) JVC 10-megabyte hard disk, with a 20-megabyte unit promised.

- Serial, parallel, RGB monitor, and external 5¼-inch floppy disk ports standard.

- Room to add a \$400 300/1200-bit-per-second Hayes-compatible modem.

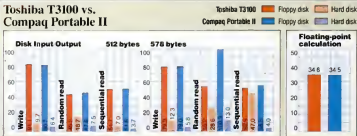
- A 115/230-volt capability.

- Nice little touches. For instance, the pull-out carrying handle in back protects the I/O ports



BENCHMARK TESTS

Toshiba T3100 vs. Compaq Portable II



The Disk Input Output benchmark test measures the time it takes to create a 200K-byte data file using record lengths of 512 bytes and 576 bytes. The test program then performs a random read of 256 records from the created data file, followed by a sequential read of the same records. The table shows the results in seconds.

The Floating Point Calculation benchmark test measures processor speed by looping through a series of floating-point calculations including multiplication, division, exponentials, and logarithmic and trigonometric functions. The test program uses the floating-point library included with Microsoft C 3.0.

and rotates 90 degrees to tilt the unit for better viewing.

The biggest space saver is the 9-inch diagonal CGA-compatible gas plasma screen with each line scanned twice for 640 by 400 resolution. The permanently attached screen housing is

At 15 pounds and 12 by 14 by 3 inches, the 80286-based Toshiba T3100 undercuts the Compaq Portable II by 43 percent on weight and 61 percent on volume, while conceding nothing on performance.

1¼-inch thick, about the size and heft of an Eich-A-Sketch. The orange characters on a dark background are highly readable; screen updates are very fast.

The convoluted keyboard layout of Toshiba's T1100, an excellent 8088-based battery-powered LCD laptop, may have cost it our Editor's Choice among portables (see "DOS to Travel," page 108). Toshiba wised up with the T3100. The number keys are in a single row and the ten function keys in a single row above that; the cursor keys are arranged the same as on the new ATs and XT's.

Except for the hard disk access speed, where Toshiba traded performance for a skinny third-height unit, the T3100 is the equal of the Compaq on PC Magazine Labs tests.

If you're on the road and swapping data with other PCs, the Toshiba won't be as convenient as the Compaq until 3½-inch drives become more prevalent. Toshiba's solution is a companion external 5¼-inch drive; together they still weigh less than a Compaq. There's also a "PC Floppy Link," an interface card and cable that lets the Toshiba control another PC's drive.

Since it runs only on AC power, the T3100 is not the machine for nontaking on cross-country flights. But if you need the most transportable power in

the smallest, sleekest package, there may be a Toshiba T3100 in your future.



FACT FILE

Toshiba T3100

Toshiba America Inc.,
Information Systems Div.
2441 Michelle Dr.
Tustin, CA 92680
(714) 730-5000

List Price: \$4,499 with 640K RAM, 10-Mbyte hard disk, 3½-inch 720K floppy disk; internal 300/1200-bps modem, \$399; external 5¼-inch floppy disk drive, \$499; prices to be announced on expansion chassis (five PC-compatible slots), 15-key numeric keypad, 2-Mbyte extended memory RAM card, PC Floppy Link (controls 5¼-inch floppy disk drive of desktop PC).

In Short: A revolutionary 80286-based portable from Toshiba that packs the power of a PC AT in a 15-pound shell slightly larger than IBM's new PC Convertible. It doesn't run on batteries, and the hard disk is slow, but the highly readable gas plasma screen, sleek styling, and 286 performance make the T3100 a real winner.

CIRCLE 442 ON READER SERVICE CARD



PC's Limited

(continued from page 33)

print that is about 20 percent smaller than that of the PC AT, yet still includes the eight expansion slots found in the AT. The space saving comes from a smaller system board that uses custom LSI chips. Also, instead of two disk drive bays, there is one with room for three half-height units or one full- and one half-height drive.

The hard disk that PC's Limited markets for this machine is a 40-megabyte half-height drive manufactured by Tandon. Rated at a 35-millisecond average access time (the AT is 40), it tested at 27 milliseconds.

The keyboard is feather light compared with the AT's, and when it was dropped on a carpeted floor, the Spacebar popped out. The keyboard has the old AT layout, but you may not like the feel. One nice feature is a switch on the back that lets you "move" the Esc key to

Sanyo MBC 990: Well-Built, Affordable IBM PC AT Compatible

PC FIRST LOOK

BY JOE DESPOSITO

Sanyo's new MBC 990 is an AT clone that is switch selectable to run at a clock speed of 6 or 8 MHz. A push-button switch in-set at the rear of the computer is used to select the 8-MHz mode. At this speed, the MBC 990 was

15 to 20 percent faster in PC Magazine Labs benchmark tests for processor speed than the original AT. Other than the speed switch, the Sanyo has nothing much else to distinguish it from the AT.

The Sanyo is exactly the same size as the PC AT and has the same disk space—it can fit two full-sized disk drives side

by side at the front of the system unit. Although the front panel of the Sanyo looks different, inside the computers are basically alike. The Sanyo has the same number and type of expansion slots as the AT and has 512K bytes of RAM on the system board, also like the AT.

The Sanyo keyboard duplicates the old PC AT keyboard layout, but LEDs are imbedded in the keys rather than in a separate spot on the top of the keyboard. The feel of the keyboard is different from the AT's—it lacks the AT's click—but it's acceptable.

(continued on page 43)

the position it was on the original PC keyboard.

A front-panel display, called SmartVU, includes a red LED bar graph that indicates processor activity, a red LED for disk activity, and a green LED for processor speed. A green LED matrix displays information

from a sophisticated diagnostics program built into the BIOS, telling users what might be wrong. For those who find the panel irritating, it can be turned off from the keyboard.

The \$2,695 price of the system includes 1,024K bytes of RAM, a 1.2-megabyte high-density floppy disk drive, and a floppy/hard disk controller. Options are a 40-megabyte half-height hard disk for \$895, a 60-megabyte tape backup for \$795, an EGA graphics card for \$269, and an EGA color monitor for \$479 (PC's Limited relabeled one of the very-best-selling \$785 list-price monitors). For the less speed-hungry PC user, \$2,295 buys the 286 10—the

same system with a 10-MHz processor.

The 286 12 sets a new standard of performance on 286 machines. It should find an enthusiastic following among PC power users and those who are involved in CAD or other graphics applications. The keyboard is the weakest point, although many people will find it acceptable. Overall, the 286 12 offers impressive performance at an affordable price.



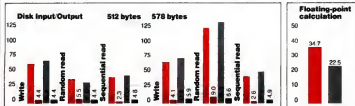
The Sanyo MBC 990 (left) is a well-built \$2,599 8-MHz AT compatible. The \$2,695 PC's Limited 286 12 (right) runs at 12 MHz and yet is no wider than its keyboard.



BENCHMARK TESTS

Sanyo MBC 990 vs. PC's Limited 286

Sanyo MBC 990 Floppy disk Hard disk
PC's Limited 286 Floppy disk Hard disk



The Disk Input/Output benchmark test measures the time it takes to create a 200K-byte data file using record lengths of 512 bytes and 578 bytes. The test program then performs a random read of 256 records from the created data file, followed by a sequential read of the same records. The table shows the results in seconds.

The Floating-Point Calculation benchmark test measures processor speed by looping through a series of floating-point calculations including multiplication, division, exponentials, and logarithmic and trigonometric functions. The test program uses the floating-point library included with Microsoft C 3.0.

PC FACT FILE

PC's Limited 286 12

PC's Limited
1611 Headway Circle,
Bldg. 3
Austin, TX 78754
(512) 339-6800

List Price: \$2,695; 10-MHz version (286 10), \$2,295.

Requires: Graphics adapter, monitor, hard disk drive.

In Short: The 286 12 is an IBM AT-compatible computer that runs at 12 MHz. The system board uses the fastest versions of microprocessor, RAM, DMA, and other chips to maximize speed, and the optional 40-megabyte hard disk is rated at an average access time of 35 milliseconds. The 286 12 is a well-designed machine that offers outstanding performance at a reasonable price.

CIRCLE 438 ON READER SERVICE CARD

What'sBest! Adds More Clout to 1-2-3

PC FIRST LOOK

BY JARED TAYLOR

What'sBest! is a remarkable new program that brings the power of linear programming within reach of 1-2-3 and Symphony users. At \$695 and \$995 for the commercial and professional versions, respectively, this spreadsheet add-on can be more expensive than the spread-

ferent costs, though. Columns are \$550 a page, but tips are only \$125. What is the editorial mix that will satisfy your readers but will also cost the least? Even with a one-page spreadsheet like this one, it would take a lot of what-ifs to get an idea of the right mix, and even then you couldn't be sure you had the very lowest figure. With a really complex model, you might be way off.

This spreadsheet add-on can be more expensive than the spreadsheet itself, but for anyone who really needs it, it's a bargain.

sheet itself, but for anyone who really needs it, it's a bargain.

Version 1.1, recently released, now works with 1-2-3, Release 2.

Linear Programming

Just because you may not have heard of linear programming doesn't mean it can't help you. Imagine, for example, that you are the publisher of a computer magazine and have data from a readership survey. You have four categories of readers—advanced computer users (A) and beginners (B), with both groups subdivided by gender. You also have four kinds of editorial material: columns, reviews, news, and user tips.

Your survey shows that different readers read different amounts of different editorial material. Advanced male users, for example, read only 10 percent of the user tips, while beginners read 75 percent. You want to put together a magazine of which at least 35 pages will be read by advanced users and at least 30 pages by beginners.

Editorial materials have dif-

What'sBest! can give you the answer in one pass. You call up its small (8K bytes) memory-resident portion from within your spreadsheet and use its pop-up menu to indicate that you would like to minimize the Total Cost figure. You also indicate that the Pages to Publish figures are the ones to adjust to get the minimum cost.

So long as your model is set up correctly, *What'sBest!* will

then run its 157K-byte disk-based program and come up with the lowest-cost editorial mix (see screen shot). In this case, you'll need a total of 129 pages (rounded down), with 15 pages of reviews, 99 pages of news, and so on. You won't have to spend one cent on expensive columnists.

Most Profitable Mix

The Surplus numbers at the far right of the screen show you that three classes of readers will be "just satisfied" with the contents—they'll read their minimum quota of pages and no more. Male beginners will be the happiest readers because in order to meet the minimum requirements for other readers, you had to put in an extra 10 pages that male beginners will read in addition to their minimum of 30. At a total cost of \$42,076, this is the cheapest mix you can get by with and still satisfy all readers.

What'sBest! could let you spiff up this simple example in any number of ways. You could make it solve for whole numbers of pages rather than fractions, and you could fix a minimum number of pages for columnists, say, and adjust the rest. Also, you could set up a "diminishing returns" system, which would indicate whether interest in news began to drop off after, say, more than 30 pages of the stuff. This would keep you from getting such lopsided, news-oriented results.

As this example shows, *What'sBest!* solves problems

PC FACT FILE

What'sBest!, Version 1.1

General Optimization Inc.

2251 N. Geneva Terr.

Chicago, IL 60614-9990

(312) 248-0645

List Price: \$256K version.

\$695; 640K, \$995.

Requires: 256K or 640K

RAM, two disk drives, DOS 2.0

or later; any version of 1-2-3 or

Symphony, Version 1.1.

In Short: Expensive but worthwhile linear-programming add-on to 1-2-3 and Symphony to help select the best option from a series of what-if possibilities. Copy protected.

CIRCLE 481 ON READER SERVICE CARD

when different combinations give different results. If you build five products from a selection of 50 different materials, and each product has a different profit margin, *What'sBest!* tells you the most profitable product mix. Or if you have to schedule different work shifts for predictably varying manpower requirements, it finds the cheapest schedule.

The two versions of *What'sBest!* are identical except that the professional model handles larger spreadsheets, requires more memory, and costs more. Both need a work space on your disk that is at least twice the size of the model. Calculations slow down with more variables, but a math coprocessor will cut the time to about a third.

The program itself is easy to use and well documented. The trick is learning how to build models with which *What'sBest!* can work. The program flags errors in your logic and the manual gives good troubleshooting advice, but if you're new to linear programming, you'll have to do some thinking. However, if you understand both linear programming and spreadsheets, you can get right to work. And if you compare *What'sBest!*'s answers with the ones you get from what-ifs, you might find that the program pays for itself in the first couple of hours.

File Edit View Options Window Help

What'sBest! v1.1

PERCENTAGE OF DIFFERENT CONTENTS READ BY DIFFERENT CLASSES OF READERS

Readers	1 Column	Reviews	News	Tips	Number of pages to be read	Surplus
A Men	1	45%	25%	30%	10%	35
A Men	1	30%	20%	25%	10%	18
B Men	1	20%	20%	25%	15%	25
B Men	1	15%	20%	15%	65%	30

Cost Per Page: \$550.00 \$300.00 \$300.00 \$125.00

Pages to Publish: 0.00 15.15 99.99 15.15

Total Pages: 129.292

Total Cost: \$42,076.00

In this example, *What'sBest!* calculates the lowest-cost magazine production figure based on readership, editorial content, materials, and fees.

AMERICA'S NEXT FAVORITE MOUSE.

The best price: \$99

THE BEST HARDWARE:

LOGITECH has been the leading OEM mouse company for years, quietly providing mice to companies like AT&T, DEC, and H-P. We've designed LOGIMOUSE C7 just for the retail marketplace. And poured all our years of hardware engineering into it. You simply can't find a better mouse.

- IBM PC/XT/AT compatible through any serial port
- NO pad, NO external power supply

- HIGH (200 dpi) resolution
- Tactile feedback switches

THE BEST SOFTWARE:

LOGIMOUSE is now available with all new software that sets new performance standards for the mouse:

- LOGIMOUSE Base Package **\$99**
- LOGIMOUSE Driver Version 3.0: Faster and smaller. Makes LOGIMOUSE compatible with all Microsoft applications.

- LOGIMOUSE Plus Package **\$119**

- LOGIMENU—Programmable Pop-Up Menu System: Customizable for all your favorite keyboard-based applications. Fully compatible with Microsoft Menu, only better.
- CLICK: A new concept in mouse software! It resides in memory, detects which application you are running and sets the mouse to your predefined setting. You define macros for the mouse buttons, set the mouse baud rate and protocol, define the pop-up menus to be used by LOGIMENU. Just add CLICK to your autoexec file and LOGIMOUSE will be ready to go with each of your favorite applications. So you can get down to work.
- POINT-AND-CLICK SHELL for Lotus 1-2-3: No more jerky cursor movement, no more delays, no more beeping. To select a cell, execute a command, scroll your spreadsheet, or call up context sensitive pop-up menus, just point with the mouse and click!
- POINT EDITOR—Mouse Based Program Editor: If you think a mouse was not meant for editing, POINT will change your mind.



LOGIMOUSE® C7

LOGIPAINT SET

With Base Package **\$149**
With Plus Package **\$169**

LOGIMOUSE C7 plus PC Paintbrush 3.0 is the most advanced paint set available for the PC. Use LOGIPAINT to design a logo, paint, or draw a picture of a product you're developing. You won't believe its power with either free hand drawing or graphics.

To place a credit card order
call our special toll-free number:

800-231-7717

Call toll-free
in California:

800-552-8885

YES! I want America's next favorite mouse!

Please send me:

- ☐ LOGIMOUSE Base Package **\$ 99**
- ☐ LOGIMOUSE Plus Package **\$119**
- ☐ Plus Package Software **\$ 29**
- ☐ Base LOGIPAINT SET **\$149**
- ☐ Plus LOGIPAINT SET **\$169**

Add \$6.50 for shipping & handling. Calif. residents add applicable sales tax.

MONEY BACK GUARANTEE

- ☐ VISA ☐ MASTERCARD ☐ CHECK ENCLOSED

Card Number _____ Expiration Date _____

SIGNATURE _____

NAME _____

ADDRESS _____

CITY, STATE _____

ZIP _____ PHONE _____

DEALER INQUIRIES WELCOME



LOGITECH

LOGITECH, Inc.

805 Veterans Blvd., Redwood City, CA 94063, USA
Telephone: (415) 365-9852

LOGIMOUSE is a registered trademark of LOGITECH, Inc. Lotus and 1-2-3 are trademarks of Lotus Development Corp. Microsoft is a trademark of Microsoft Corp. PC Paintbrush is a registered trademark of ZSoft Corp.

Harvard Graphics Mixes Power and Ease of Use

PC FIRST LOOK

BY JON PEPPER

Graphics programs have often been hampered by a combination of ills: either too few or too many features, high price, or difficulty in producing quality output without resorting to exotic peripherals. The *Harvard Presentation Graphics (HPG)* package from Software Publishing Corp. looks like a cure.

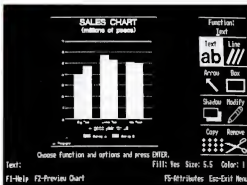
Harvard Presentation Graphics combines features for producing structured and free-form text, graphs, and charts into one easy-to-use package.

Software Publishing Corp. has a reputation for creating programs with functionality and a quick learning curve. The package comes on two disks, a utility disk and a program disk, and installation is quick, painless, and simple. The configuration options (monitor type, printer/plotter type, border style, default type style, and so on) are easily set and modified. Having these configuration options is helpful if you plan to use different output devices or change your basic type style often.

Menu Choices

HPG is menu driven and has an extremely intuitive interface. All major options—create new chart, produce output, save and retrieve files, and so on—are menu choices. In fact, the functions move in such a logical fashion that you might find you don't need to use the manual.

Help, if needed, is always available by pressing F1. Although you can use *HPG* without the documentation, it would be a shame to overlook it. The documentation is simply superb: clearly written and beautifully produced, with numerous concise examples of how to use the various *HPG* functions and even full-color reproductions of color-chart options.



The Annotate option lets you greatly enhance a *Harvard Presentation Graphics* (\$395) chart or graph before printing and adding arrows, shadows, boxes, and text.

Invoking any menu choice will lead you to a series of pop-down windows that allow you to enter text information and numerical data, or verify and/or change any configuration option. Because *HPG* uses most predefined formats for its charts and graphs, creating a chart or graph should literally take only a matter of minutes, even for a novice user. Although there are some high-end programs that can produce more chart styles than *HPG*, the range of options here is impressive. Free form text—as well as title, organization, pie, column, line, point, and area charts—are among the standard formats.

Software Publishing has paid particular attention to modification of charts on-screen. Once your basic chart is done, the Annotate Chart function extends the range of appearance options. You can use it to add shadow effects and pointers, draw lines, copy or remove elements, insert text, and box any area. You can also add three-dimensional effects from this menu.

On-screen Previews

Throughout *HPG*, you can always preview your changes

on-screen by pressing F2 and then return to the editing function just as easily—an ability that is sorely lacking in many other graphics programs.

HPG offers a choice of five basic type styles: executive, roman, sans serif, script, and gothic. You can also change the attributes of most type styles by specifying underlining, boldface, italics, and no fill (outline), either alone or in combination. However, not every attribute change is available for every type style, and there is no facility for mixing type fonts on a single chart. You do have a choice of three output modes (draft, standard, and high quality), and you can specify at the time of printing that any chart or graph will print as full, half, 1/4, or 1/8 page; *HPG* will take care of all of the necessary rescaling.


HPG supports a wide range of printers and plotters, as well as several virtual display interface (VDI) high-quality-output devices (like the Polaroid Palette and the CalComp ColorMaster Printer). Its special device drivers enable it to produce high-quality graphics on even such moderately priced printers as the Epson FX-85. Although *HPG* can specify up to 16 col-

ors, you can't see any color changes on-screen unless you use the EGA board.

Direct 1-2-3 Imports

Harvard Presentation Graphics supports any true PC compatible and numerous graphics boards; it will run beautifully with only 256K bytes of memory and an IBM Color/Graphics Adapter. *HPG* can import any ASCII file and read 1-2-3 data and graphs directly. If you use *PFS:Write*, you can also export *HPG* files directly for inclusion into your word processing documents.

Another of *HPG*'s niceties is the slide-show feature. Texts and charts can be chained to produce a sequenced show of up to 49 charts on-screen. Slide shows can also be batch-printed as a continuous file.

While there may be a few esoteric types of analytical charts it doesn't support, *HPG* will cover the presentation graphics needs of most users. For producing dazzling title pages, color transparencies, slides, and attractive graphs, *HPG* is a superb choice. It's flexible, fast, easy to use, and well thought out. If you're in the market for presentation graphics, you'd be doing yourself a disservice if you overlooked this product. 

PC FACT FILE

Harvard Presentation Graphics

Software Publishing Corp.
1901 Landings Dr.

P.O. Box 7210
Mountain View, CA 94039

(415) 962-8910

List Price: \$395.

Requires: 256K RAM, color graphics adapter (or other graphics card).

In Short: *Harvard Presentation Graphics* is a first-rate graphics package, combining text, charts, and graphs into one very easy-to-use package with a variety of high-quality output options. Fast and flexible. Not copy protected.

Circle 43 on Reader Service Card

Maynard Has A Little Surprise For IBM PC Users.

Surprise,[™] Maynard's new high-speed board increases your IBM PC's* speed up to 2½ times, and doesn't take up an expansion slot!



"I just calculated my Lotus spreadsheet in a fraction of the time it used to take! Maynard's new Surprise is fast!"



"Maynard's Surprise jumps the PC's speed to 2.6 on the Norton SI scale! That's over 2½ times its normal speed!"



"I installed Maynard's Surprise even though I didn't have any expansion slots left! Was I surprised! Now my PC's faster than ever!"

*IBM PC and XT are trademarks of International Business Machines. Compaq is a trademark of Compaq Computer Corporation. NCR is a trademark of NCR Corporation. Prices for Compaq and NCR Model 4 are slightly higher.

just \$

249!

suggested
retail price

- increases PC speed up to 2½ times!
- doesn't use an expansion slot!
- installs in seconds!
- works with the IBM PC and XT, Compaq, and NCR Model 4*!
- surprisingly low cost!



Available at the finest computer stores.

CIRCLE 478 ON READER SERVICE CARD

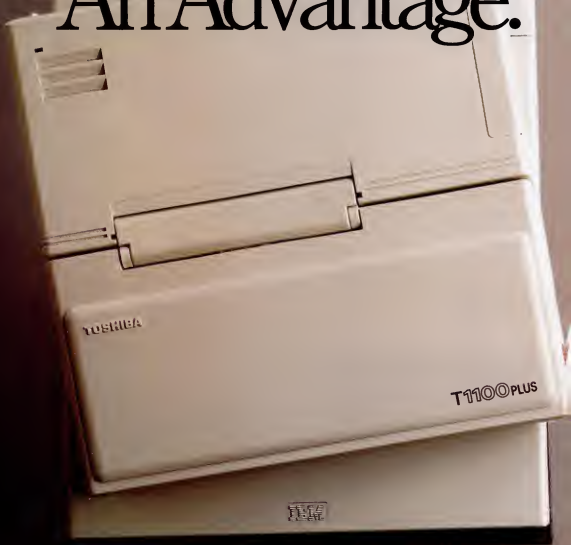


Maynard Electronics

Shaping tomorrow's technology.

460 E. Semoran Blvd., Casselberry, FL 32707 305/331-6402

This Is One Time
IBM's Size Is Not
An Advantage.



When it comes to a portable computer, smaller is better.

That's one reason the new dual disk drive Toshiba T1100 PLUS has it all over the IBM PC¹ Convertible.

But our new portable PC is not only smaller than the IBM. It's also lighter. And more powerful.

How much smaller? A full 20%. And theirs weighs 12.2 pounds. Ours is under 10 pounds.

And with theirs, if you want serial and parallel ports or a CRT port, you have to add add-ons.

Which makes it even bigger and heavier. And more expensive.

With the T1100 PLUS, the serial, the parallel and the CRT ports are standard built-in features. Simple mathematics tells you which portable is more portable. And more affordable.

WE TAKE THE PORTABLE PC TO A HIGHER POWER.

Before we go any further, we have to tell you there is one thing about the T1100 PLUS that's bigger than the IBM portable. It's maximum memory capacity. Ours is 640K of RAM. Theirs is only 512K of RAM.

Now we can tell you that the T1100 PLUS is faster than the IBM. Our 80C86 microprocessor lets you zip through work at twice the speed.

ANOTHER CLEAR ADVANTAGE.

The Toshiba T1100 PLUS uses a high-contrast, high-resolution LCD display screen. It shows 25 lines by 80 characters of text with 640 x 200 resolution, tilts to any convenient viewing angle and folds flat when you use a CRT monitor.

The IBM portable also uses an LCD display screen. But it doesn't have

as much contrast. It doesn't tilt to as many convenient angles. And you have to pull it off to hook up another monitor.

ONE MORE THING THAT MAKES US EXCEPTIONAL.

Of course, the Toshiba T1100 PLUS is fully IBM-compatible. So you can run popular software like Lotus 1-2-3,² WordStar³ and dBASE III.⁴

And, as we mentioned, it has two built-in 720K 3.5" disk drives. It also has an optional 1200-baud Hayes⁵-compatible internal modem and runs on built-in rechargeable batteries. Just like the IBM portable.

But should either stop running, only Toshiba guarantees you overnight delivery of a replacement while yours is being fixed. It's all part of our "Exceptional Care" program.

To find out more about the T1100 PLUS, call 1-800-457-7777 for the name of the authorized Toshiba dealer near you. And see why being small is going to make us one of the biggest things in PCs.

In Touch with Tomorrow

TOSHIBA

Toshiba America, Inc. Information Systems Division



1. IBM and IBM PC Convertible are registered trademarks of International Business Machines Corporation. 2. Lotus 1-2-3 is a registered trademark of Lotus Development Corporation. 3. WordStar is a registered trademark of Microgram. 4. dBASE III is a registered trademark of Ashton-Tate. 5. Hayes is a registered trademark of Hayes Corporation.

CIRCLE 534 ON READER SERVICE CARD

Some irresistible reasons to buy Revelation[®] before any other network database:

	Network Revelation	dBASE III PLUS [†]	R:base 5000 Multi-User [†]
Product Features:			
Maximum Characters per Record	65,000	4,000	1,530
Maximum Fields per Record	65,000	128	400
Maximum Files per Database	Unlimited	Unlimited	40
Variable-Length Fields	•		
Multi-Value Fields	•		
Programmable Data Dictionary	•		
Network Operating Systems Supported:			
IBM [®] PC Network	•	•	•
3COM EtherSeries [™] (2.4/3+)	•	•	•
Nestar Plan 3000/4000	•		
All Versions of Novell NetWare [™]	•		
Tapestry	•		
Alloy NTNX	•		
Networking Features:			
Full Record Locking During Relational Operations	•		•
Application Generator Automatically Creates Locking Statements	•		
Network DBMS Can Span Multiple Volumes or File Servers	•		
Network Run-Time Module	•		
Minicomputer Communications [†]	•		

†) From original manufacturer

These are just a few reasons why Network Revelation is the leading database applications environment for local area networks.

That's because only Network Revelation has the tools to create applications worth sharing.

Like a program generator that builds locking statements, automatically, so you don't have to; a fourth-generation query language and report writer; plus a robust version of BASIC with a high-speed compiler.

And unlike single-user databases pretending to run on networks, Network Revelation doesn't lock everyone out during routine sorts, joins, and math operations.

Sample the power of Revelation. \$24.95 gets you a comprehensive Demo/Tutorial. A phone call gets you complete information.

COSMOS[™]

Cosmos, Inc., 19530 Pacific Highway S.,
Seattle, WA 98188 (206) 824-9942,
Telex 9103808627

IBM is a registered trademark of International Business Machines Corporation. NetWare is a trademark of Novell, Inc. EtherSeries is a trademark of 3COM Corporation. dBase III PLUS is a registered trademark of Ashton-Tate. R:base 5000 is a trademark of Microsoft. See CIRCLE 218 ON READER SERVICE CARD



Sanyo MBC 990

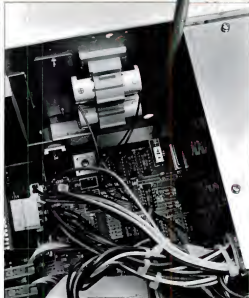
(continued from page 35)

One-Third Faster

When running at 8 MHz, the Sanyo performed a PC Magazine Labs 1-2-3 benchmark test in 70 seconds, while the AT took 98 seconds. A prime-number calculation test also ran faster on the Sanyo—17 seconds compared with 20 seconds on the AT. In addition, the Sanyo surpassed the AT in all PC Labs hard disk read/write benchmark tests.

The suggested retail price of the basic system—an 80286 processor, 512K bytes of RAM, and a 1.2-megabyte high-density floppy disk drive—is a very competitive \$2,599. And it doesn't appear that Sanyo scrimped on materials. The unit is solidly built—with a steel case and cover—and its power supply is rated at 200 watts.

Although the Sanyo is basically a straightforward clone of the IBM PC AT, it appears to be a reasonable alternative to that



The AT-compatible Sanyo MBC 990 alternates between 6- and 8-MHz by pushing a switch at the rear of the unit. It's accessible through a window on the back panel.

machine for cost-conscious consumers looking for somewhat improved performance over the standard IBM AT. **PC**

PC FACT FILE

Sanyo MBC 990

Sanyo Business Systems Corp.
51 Joseph St.
Moonachie, NJ 07074
(201) 440-9300

List Price: \$2,599 with 512K RAM, 1.2-Mbyte floppy disk drive, floppy/hard disk controller, MS-DOS 3.1, GW-BASIC.

In Short: The MBC 990 is a straightforward AT compatible with improved performance over the original because of a selectable 6- or 8-MHz clock speed. At \$2,599, it is a reasonable alternative to the PC AT.

CIRCLE 440 ON READER SERVICE CARD

Screen Test Proves Bondwell's Undoing

PC FIRST LOOK

BY PAUL M. STAFFORD

"Bondwell? What's a Bondwell?" That's the first question most people ask when they see the Bondwell 8 laptop computer on my desk. The second: "Is it on?"

At \$1,595, the 8-pound Bondwell 8 comes from obscure Hong Kong roots, but it has a fair mix of features: 512K bytes of RAM, a 3½-inch disk drive, a 300-bit-per-second modem, RGB and composite video output jacks, and serial and parallel ports. In addition to these, it may have the distinction of being the first laptop computer with a backlit LCD that is completely unreadable.

With the backlighting on, the characters are washed out and squashed together, and you can forget graphics because the contrast is so wiped out on this tiny,

8½- by 2¼-inch screen that gray scales take on the appearance of something closer to mud scales. In other words, the screen is completely useless. With the backlighting off, it's worse.



The \$1,595 Bondwell 8 is loaded with features, but the screen is hard to read whether the backlighting is on or off.

Incomplete Keyboard

The Bondwell's keyboard has incompatibilities with a lot of PC software, such as incomplete implementation of the PgUp and PgDn functions. And the modem is fine, but it is not Hayes-compatible, so you'd better learn to like the communications software that is supplied with the laptop (a version of Ward Christensen's CP/M Modem8 patched to run on the Bondwell).

It's unfortunate that this ma-

chine has so many flaws to go with its complement of appealing features. With a weight of 8 pounds and measuring 12 by 10½ by 3 inches, it's about as small as PC-DOS laptops come, is sturdily built, and runs for a long time on its rechargeable batteries. There might be applications for which a computer such as the Bondwell 8 would be perfect—if you could just read the screen. **PC**

PC FACT FILE

Bondwell 8

Bondwell Inc.
3300 Selden Ct., #10
Fremont, CA 94539
(415) 490-4300

List Price: \$1,595

In Short: If the screen was readable, the keyboard was complete, and the communications software was better, the Bondwell 8 would be a nice machine for the money.

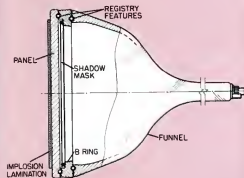
CIRCLE 441 ON READER SERVICE CARD

■ PC UPDATE ■ CHRISTOPHER JOHNSTON

Austin, Tex.—based PC's Limited cut the price of its PC's Limited AT by 26 percent at the end of May, to \$1,495, for an 8-MHz machine with 1,024K bytes of RAM, a keyboard, and a 1.2-megabyte floppy disk drive. It had been \$1,995 since its September 1985 introduction. Noting that component prices have been steadily falling, PC's Limited president Michael Dell says he expects higher sales volume to compensate at least in part for the price cut. IBM cut prices of its PC ATs up to 12 percent on April 2, but the entry-level AT remained unchanged at \$3,995 with a 6-MHz processor and 256K bytes of RAM.

Big Blue has entered the professional publishing world with IBM Books, a new department in the corporation's North Central Marketing Division. IBM Books plans to publish up to 20 titles a year, written by both IBM authors and outsiders. The six topics expected this fall to spearhead the venture include portable computing, networking, business graphics, word processing, computer maintenance, and a dictionary of computer terms. Random House will distribute the IBM titles to bookstores and retail outlets across the U.S. and Canada. IBM spokesperson Linda Nardin notes that publishing is not new to IBM, citing the plethora of IBM technical-reference and special-interest manuals produced by the company. "IBM is looked upon as the authority on computers, but you wouldn't see IBM books at your corner bookstore. Now we're entering the retail market."

Computer screens soon may be flat, not rounded, if San Diego, Calif.-based Zenith Electronics' new "flat tension mask" screen tube technology finds a following. A Zenith spokesperson says the FTM tube beats conventional displays by as much as 80 percent in



Zenith says its new 14-inch color picture tube with "flat tension mask" technology offers increased brightness and contrast with little or no glare. Its cost is only marginally higher than that of existing tubes. The new FTM tube will be on monitors by 1987, according to a company spokesperson.

brightness and as much as 70 percent in increased contrast ratio, and the faceplate is perfectly flat and nearly reflection-free. When will you see a monitor with the FTM technology? Zenith plans to ship the first tubes by early 1987. The company also plans to license the technology to Zenith Data Systems and other monitor manufacturers.

A new version of **SAVE OUR SPREADSHEET (SOS)** from Goldata of Bryn Mawr, Pa., now works with 1-2-3, Release 2. SOS is a

3K-byte memory-resident utility that backs up 1-2-3 files at timed intervals. Goldata plans to support *Symphony* and *Framework* in future releases. SOS is \$29.95, or free for registered users from Goldata Computer Services Inc., 2 Bryn Mawr Ave., Bryn Mawr, PA 19010; (800) 432-3267.

Version 3.0 of **PC-Key-Draw** adds a novice mode and mouse support and increases available functions by 60 percent, including polygons and spirals. **PC-Key-Draw** is a design, paint, and slide-show program available on public bulletin boards. With manual and technical support, it's \$100 from Oedware, P.O. Box 595, Columbia, MD 21045; (301) 997-9333.

Lotus is selling a **Personal Engineering Resource Directory**—a quarterly catalogue that lists ancillary 1-2-3 products. The directory is \$4.95 from Lotus Development Corp., 55 Cambridge Pkwy., Cambridge, MA 02142; (617) 577-8500.

Volkswriter 3 from Lifetree Software of Monterey, Calif., has been released in 3½-inch disk format for laptops, including the IBM PC Convertible. Upgrades are \$50.

Hoping to spur add-on development, Living Videotext of Mountain View, Calif., released **ThinkTank**'s file format to the public domain. The **ThinkTank** database format had been proprietary, but Living Videotext has now announced details on how to extract and input information in **ThinkTank**-compatible format.

While computer prices fall, the cost of Japanese peripherals is rising with the value of the yen. NEC Information Systems hiked prices about 5 percent on some dot matrix printers. The **Pinwriter P560** increased from \$1,445 to \$1,495; the **P565** from \$1,560 to \$1,625. The **P6** line was unchanged. The **P760** rose from \$899 to \$995; the **P765** from \$975 to \$1,075. The **Spinwriter** letter-quality printer line was unchanged. One printer, the **P560XL**, was reduced from \$1,725 to \$1,695.

In brief: Fujitsu America now supports the IBM Proprinter command set for its model **DX2100** and **DX2200** dot matrix printers... CompuVision International upgraded **Graph Business Graphics**, Version 6.0, to support networks... Vasco announced Version 1.3 of its **Concurrent Authoring System**, as well as a new on-line DOS help utility called **QuickRef**... Watcom Products from Waterloo, Ontario, released **WATFILE/Plus**, an upgrade of its data-manipulation system... Hercules Computer Technology of Berkeley, Calif., will rebate \$50 to purchasers of its Graphics or color cards through August 31... Ungermann-Bass's **NetOne** PC network now supports Novell's **Advanced NetWare** operating system, Version 1.02 and 2.0... CMI Software in Waltham, Mass., has announced Version 2.2 of **Textwriter**, its scientific word processing system... **Instant Recall** from Precept of Palo Alto, Calif., a memory-resident database, is now available as shareware (suggested contribution \$10) on CompuServe and some electronic bulletin board systems around the country... Cheetah International of Longview, Tex., will bundle a copy of **Microsoft Windows** with each of its **Cheetah Card** and **Cheetah Combo** card memory boards... Birmingham, Mich.-based Compuware Corp. has released **PowerBase**, Version 2.2, which is said to be 20 percent faster than the previous version... AST Research and Zenographics, both of Irvine, Calif., have agreed to bundle Zenographics' **Autumn** and **Mirage** graphics packages with AST's new **AST-3G EGA**... Interface Technologies Corp. of Houston is shipping Version 2C of **Farsight**, a 1-2-3 lookalike.

The price of power just went down.



Before you buy DBase III, QuickCode and Clipper, look at TAS-Plus

TAS-Plus just made it faster, easier and cheaper to build database applications. TAS-Plus combines the power of a Relational Database with the ease of a Program Generator. Then TAS-Plus adds a Runtime Compiler to produce lightning-fast finished code.

Look at what TAS-Plus gives you:

**Relational Database
4th Generation Language
Screen Painter
Program Generator
Report Writer
Source Code Editor
Runtime Compiler**

TAS-Plus gives you power where it counts. You can store up to 65,000 records, open up to 16 files at a time and enter up to 10,000 characters per record. TAS-Plus even reads your old DBase files.



TAS-Plus writes the program for you

With TAS-Plus, you can start building professional database applications on day one. Just "paint" the screen the way you want and TAS-Plus writes the program for you. You can even paint using different colors or graphic characters. And custom reports are just as easy.

TAS-Plus has over 86 commands and 200 options available in its Source Code Editor, so you won't run out of room to grow.

Easy to use features

Add new databases quickly and easily. Add, change or delete records without any programming at all. Browse through your database and see multiple records on the screen at the same time. Restructure capability allows you to change existing databases without loss of any data.

All this for just \$69

TAS-Plus would be respectable at any price, at \$69 it's awesome.

30 day Money Back Deal

TAS-Plus comes with a 30 day money back guarantee (less \$15 handling fee). TAS-Plus is available for the IBM PC/XT/AT and fully compatible computers. Limited versions available for CP/M and non-IBM machines.

CIRCLE 472 ON READER SERVICE CARD

Order Today 1-800-648-6258

Call our Toll-Free Hotline. Use your VISA, MasterCard or American Express to order today. For information or Washington residents call 1-206-644-2015.

TAS+™

NOT COPY-PROTECTED

YES! Please see the following items.

Qty Name Price Subtotal

1 TAS+ \$69 \$69

Shipping add \$8 USA Shipping

\$25 outside USA Tax

WA res add \$6.50 Tax

Amount Enclosed (US funds only)

Name: _____

Shipping Address: _____

City: _____

State: _____ Zip: _____

Telephone: _____

Payment: VISA MC AMX Check

Credit Card Expiration Date: _____

Card Number: _____

Name on Card: _____

The following are registered trademarks of these companies: TAS-Plus, The Accounting Solution, Business Tools, Inc.; DBase II, Ashton-Tate, CP/M, Digital Research, IBM PC/XT/AT, International Business Machines Corp., QuickCode, Posa-Gitter, Clipper, Nantucket Inc.

© Copyright 1986 Business Tools, Inc.

BUSINESS TOOLS INC.
4038-B 128th Ave. S.E., Suite 266
Bellevue, Washington 98006
(206) 644-2015



SmartNotes: Like Electronic Post-Its

PC FIRST LOOK

BY RICHARD AARONS

Someday you'll own *SmartNotes*. It's one of those utilities that, like *The Norton Utilities*, *ProKey*, or *SideKick*, finds its way onto seriously used personal computers.

SmartNotes is an ingenious \$79.95 memory-resident program that lets you "stick" notes onto any type of program displayed on your screen—word processor, database, spreadsheet, or source code. The notes appear when the screen is recalled, yet the notes never affect the unannotated file. It's similar in function to Turner-Hall's \$79.95 *Note-It* (PC Magazine, Volume 5 Number 11), which works only on Lotus's 1-2-3.

You can view the computer screen with notes showing or notes hidden. There are two note sizes and a selection of five note colors. Notes can be printed or even transferred in files to other *SmartNotes* users either on disk or over telecommunications lines.

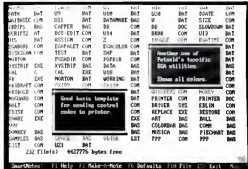
"Electronic Glue"

Personics president Marc D. Peterson explained *SmartNotes* this way: "Personics has invented a special 'electronic

glue" to bind notes to computer documents. The basis for the glue is ultrafast pattern matching. When a note is attached to the computer screen, the *SmartNotes* program records the context in which the note was placed. When the user invokes *SmartNotes*, the program scans

processor, it searches and overlays the screen with a box containing the note. The context it searches for is normally the 47 preceding characters in a text environment; however, you can change the context when necessary to provide more-valuable notes. For example, the context can be limited to just enough characters to scan a single database field so that a note would appear in a box on the screen whenever a given name appeared in a listing.

The context in spreadsheets



SmartNotes (\$79.95) ingeniously attaches pop-up notes to almost any program or even DOS directories without affecting the programs or data files.

the patterns of words and numbers on the screen and compares those patterns with each recorded context. When a match is found, a note pops up."

"Personics' "glue" is a proprietary pattern-matching technology. Working like a search-and-replace function on a word

is usually a relative cell location, so that you can safely change column widths, insert and delete rows and columns, or move ranges.

Varied Applications

PC Magazine tried *SmartNotes* on an IBM PC AT to put

PC FACT FILE

SmartNotes

Personics Corp.
2352 Main St., Bldg. 2
Concord, MA 01742
(617) 897-1575

List Price: \$79.95

Requires: 90K RAM in addition to DOS and other programs. Most useful when run on machines with 256K RAM or more.

In Short: Memory-resident utility that enables you to annotate any screen or file, much as you would use Post-its on paper. Similar to *Note-It*, but not limited to 1-2-3. Not copy protected.

CIRCLE 404 ON READER SERVICE CARD

notes on *KnowledgeMan* listings, *Framework* telecommunications applications, *WordPerfect* text, and DOS 3.1 directories. In all cases the notes were easily crafted and recalled. In no case did the note interrupt the host file or screen. On the AT, file scan time was not observable.

SmartNotes has been tested with Lotus's 1-2-3 (1A and 2), *Symphony*, *Multiplan*, *WordStar*, *Multimate*, *dBASE*, and *SideKick*.

It unfortunately does not operate with computer games and other programs that are highly graphics-oriented.

Uncle Sam's Micro Available for \$1,254

BY FRANK J. DERFLER, JR.

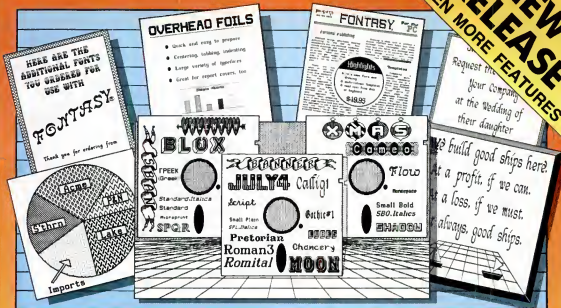
One of the winners in the Air Force-Navy competition to select standard microcomputers for the military is available to the employees of local, state, or federal governments at the same volume prices the military pays—\$1,254. While the bulk of the awards went to Zenith,

the award for a transportable was made to an experienced government systems integrator named Federal Data Corp., which is supplying a unique 24-pound system made by TeleVideo. The contract includes a Chinese menu of peripherals, software, and options, ranging from a \$600 20-megabyte hard disk drive to a \$350 copy of *Encable*.

The TeleVideo XL is a rugged, transportable PC with two floppy disk drives, 256K bytes of RAM, serial and parallel ports, four open slots, a 9-inch CRT and color video interface, a padded carrying case, and a 180-day warranty. The system passed extensive performance and compatibility tests conducted by the U.S. Navy and Air Force. Measuring 15 inches wide and 14 inches deep, this machine is one of the smallest CRT-equipped PCs on the market, yet the 9-inch screen is big enough for full-time use without discomfort.

The government contract includes an external XEBEC 20-megabyte hard disk for \$849 and an Insider 20-megabyte hard disk for \$610. Printers, modems, and software are similarly discounted. Through a special arrangement with a company called Government Employees Association (which also discounts cars and insurance), Federal Data makes all the contract items available at the same prices to anyone employed by a local, state, or federal government agency. The address is Box 2405, Arlington, VA 22202.

NEW RELEASE
EVEN MORE FEATURES



Fontasy printed all of these.

See What You Can Do With

Presentations! Newsletters! Flyers! Signs! Overhead Foils! Invitations! Menus! Logos! Announcements! Banners! Layouts! When you need a good-looking visual quickly you need FONTASY — superb typefaces and simple drawing in one easy-to-use package.

FONTASY gives you a "what-you-see-is-what-you-get" picture, as you type and draw on the graphics screen of your IBM PC. You can create a page at a time, see a mini picture of that page, print it, and save it on disk. Page size is limited only by memory, not by screen size.

Features

Proportional space, justify, kern, bold face, rearrange, magnify, black/white reversal, rotate, mirror image, lines, rectangles, ovals, draw, fill in, undo (and an undo), on line help, 200 page book, and easy control from keyboard or mouse. Corporate licenses available.

Fonts, fonts, and more fonts! We have over 275 typefaces in our growing library, and will be happy to send you free print samples on request.

When you deal directly with the manufacturer (that's us), you pay rock bottom distributor prices. If you order FONTASY now, we will give you 28 fonts (a \$50 value) at no extra charge. With so many features at such a low price, FONTASY belongs in your software library even if you already have a "font" program.

FONTASY®

\$69⁹⁵

Includes 28 Fonts and FREE Clip Art

Equipment Needed

IBM PC, XT, AT, or true compatible (Compaq, etc.) with IBM or Hercules graphics adapter and graphics monitor, 256K memory needed for partial pages, 448-640K recommended for full pages. Dot matrix printer. Mouse optional. MS-DOS 2.00 or above.

FONTASY supports: IBM graphics printer, Proprinter, Epson FX, JX, LX, MX, RX, and LQ-1500, C. Itoh 8510, 1550, 1570, Pro-writer Jr, H-P LaserJet, ThinkJet, Microline 92, 93, Gemini 10X, 15X, Radio Shack DMP 105-430, 2100, Toshiba 351, 1540-1551; Star, and most Epson-compatibles.

Money-Back Guarantee

Fontasy is not copy protected and has a 30 day money-back guarantee. So, take advantage of our breakthrough price and order now TOLL FREE:

1-800-824-7888, operator 577 (ORDERS ONLY)

For further information and same day shipping, call: (818) 765-4444

PRO-SOFT®

7248 Bellaire Ave., Box 560
No. Hollywood, CA 91604-0560

Name _____	Company _____
Address _____	Telephone _____
City, State, ZIP _____	Exp. Date _____
Visa/MC _____	
Computer _____	Memory _____
Printer _____	

Terms: M.C. Visa, checks. Please add \$4.00 shipping and handling in U.S. or Canada, \$20.00 overseas. \$2.00 for C.O.D. and sales tax in Calif.

FONTASY \$69.95

Tax _____
Shipping _____
Total _____

QNX vs UNIX

A QUESTION OF ARCHITECTURE



What do QNX and UNIX have to do with architectural design?

The design determines the environment in which you and your applications must survive. If the sheer weight of the UNIX operating system brings the PC to its knees, all applications running under it will suffer. Unix was conceived more than a decade and a half ago and the product today is the result of modifications, additions and patches by hundreds of programmers. The result is a large and convoluted piece of software which needs the resources of an AT or more.

QNX's superb performance and compact size is the result of one dedicated design team with a common purpose, and complete understanding of both the software and the environment in which it must run. It runs quickly and efficiently on PC's and soars on an AT. Unlike Unix, QNX is capable of real time performance and is the undisputed choice for real time process control, and office systems. You can buy an OS that offers you a 1 to 3 user dead end on an AT, OR, you can consider QNX which allows you anywhere from 1 to 10 users on both PC's and AT's. And we don't stop there. Unlike other Unix-type systems for PC's, QNX is also a networked operating system. Not a patch-on network, but a fully integrated networking system for up to 255 micros. QNX allows you to start with a single machine and grow if and as required. There are no dedicated file servers and you can attach terminals [users] to any machine. To choose a solution which ignores networking, is closing the door on your future.

Everyone is talking about Unix like systems, but no one wants to abandon the tremendous amount of DOS software available. QNX does not force you to make that decision. You can run either PC DOS 2.1 or 3.1™ as one of QNX's many tasks. [DOS File compatibility and DOS development tools are also available]. Don't misunderstand us. We at Quantum have a great deal of respect for Unix. It was a major force in moving operating systems out of the 1960's and into the 70's. QNX however, was designed in

the 80's and will be a driving force of the 1990's. Over 20,000 systems have been sold since 1982.

Quantum strongly believes that there are good reasons for buying QNX, DOS and Unix. If you want more than DOS and a working alternative to PC Unix, give us a call and we will discuss your needs.

End-Users, VAR's, OEM's and software developers are invited to take the QNX challenge.

- **MULTI-USER:** -10 serial terminals per PC, AT.
- **MULTI-TASKING:** -40 tasks per PC, AT.
- **NETWORKING:**
 - 255 machines.
 - up to 10,000 tasks and 2000 users/network.
 - 2.5 Megabit token ring.
 - 2800 task switches/sec [AT].
- **REAL TIME:** -Inter-task communication between any of 1000's of tasks on any machine.
- **MESSAGE PASSING:** -88K to 110K for QNX.
- **MEMORY:** -Executes as a task under QNX.
- **PC DOS:** -Standard Kernighan and Ritchie.
- **C Compiler:** -Single machine or networked.
- **Flexibility:** -One to thousands of users. Full resource sharing of disks and devices on all machines.
- **Support:** -Online update system allows downloading of new releases over the phone.
- Technical support hot line.
- **COST:** -From US \$450
- Call for runtime prices.
- **HARDWARE SUPPORT:** -IBM PC, XT, AT™ (both real & protected) and compatibles.



Moodie Drive HiTech Park 215 Stafford Rd. Ottawa, Ontario, Canada. K2H 9C1 Phone [613] 726-1893

IBM PC, AT, XT and PC-DOS are REG. TM of INTERNATIONAL BUSINESS MACHINES CORP. UNIX is a REG. TM of AT&T BELL LABS.

CIRCLE 391 ON READER SERVICE CARD

Interlude II

MATA HARI—Interlude #156

What time does your flight arrive?

Oh, are you picking me up?

Look for a tall brunette in a trenchcoat...and nothing else.

Ah, you've been playing Interlude again!

Right.

Maybe I can catch an earlier flight.

Please do.

Interlude II. The long-awaited sequel to the first adult computer game in history is finally here. It's provocative and playful Outrageous and romantic! It has all the excitement of the original Interlude, plus significant new features.

The computerized-interview, which is taken by one or both players, has been greatly expanded. It probes your innermost desires to discern your mood of the moment, your secret longings, your special fantasies, and then suggests for your pleasure one of its more than 160 Interludes. You can ask the computer for an Interlude for now, or one for later.

Special options give each player added control over surprises and special erotica hidden in the Interludes.

The original Interlude took the computer world by storm six years ago, creating a media sensation:

FORUM Magazine: "The Interludes are imaginatively and sensitively written... the computer's recommendations are uncannily appropriate."

US Magazine: "The most edifying third party to join couples between the sheets since The Joy of Sex."

Chicago Tribune: "This marriage of computer technology and sex is natural... erases forever the image of computer-users as dull guys with slide rules in their pockets and square roots on their minds."

Money Magazine: "Sometimes it's easier to tell a computer what you want than it is to tell your partner."

Interlude II will take you to the outer limits of fantasy and romance. And, if the computer selects Interlude #99 your love life may never again be the same.

Interlude II. Are you ready for it?

CIRCLE 306 ON READER SERVICE CARD

Send your check or charge information to:

INTERLUDE, 11011 Richmond, Suite 600, Houston, TX 77042

PCM

NAME _____ AGE _____

ADDRESS _____

CITY _____ STATE _____ ZIP _____

CHARGE CUSTOMERS MUST SIGN HERE _____

____ MASTERCARD ____ VISA ____ AM EX ACCOUNT NO _____ EXP DATE _____

CHARGE CUSTOMERS:

1-800-752-7001 ext. 829

(In Texas call 1-800-442-4799 ext. 829)

Available for IBM (PCjr, PC, XT or AT) or compatibles.

\$ 39.95 Interlude II

Shipping (\$3.00 or \$10.00 outside U.S.A.)

TX residents add 6 1/4% sales tax—\$2.45

\$ _____ TOTAL

*Trademarks of International Business Machines Corporation.

GET SERIOUS



...ABOUT ANALYZING YOUR DATA. You might be spreading your spreadsheet a little too thin. Or maybe you're starting from scratch. But if you're serious about data analysis, you're ready for SPSS/PC+™ — a full software family that brings you five high-powered ways to complete any data analysis task.

Enter it. SPSS/PC+ Data Entry™ — our latest option — takes the effort out of entering and correcting data.

Analyze it. The SPSS/PC+ Base Package provides a powerful array of statistical and reporting procedures.

Examine it. SPSS/PC+ Advanced Statistics™ lets you get more serious with your data.

Table it. SPSS/PC+ Tables™ produces presentation-ready tables instantly.

Chart it. SPSS/PC+ Graphics™ featuring Microsoft® Chart creates show-stopping graphs and charts.

SPSS/PC+ products are being put to productive use by serious fact finders in business, government and education. For countless purposes such as market research, Wage and salary studies. Survey analysis. And quality control. Plus each product is superbly documented and supported by SPSS Inc., a leader in statistical software for nearly 20 years.

So if you're serious about data analysis, step up to SPSS/PC+. For details, contact our Marketing Department.

CALL 1/312/329-3640

SPSS inc.

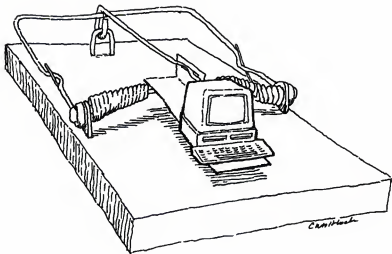
SPSS Inc. • 444 North Michigan Avenue, Suite 3000 • Chicago, Illinois 60611

In Europe: SPSS Europe BV • P.O. Box 115 • 4200 AC Gorinchem, The Netherlands • Telephone: +31183036711 • TWX: 21019

SPSS/PC+ runs on IBM PC/XT/AT's with hard disk. Contact SPSS Inc. for compatible microcomputers. SPSS/PC+, SPSS/PC+ Data Entry, SPSS/PC+ Advanced Statistics, SPSS/PC+ Tables and SPSS/PC+ Graphics are trademarks of SPSS Inc. for its proprietary computer software. Chart and Microsoft are trademarks of Microsoft Corporation.

© 1986, SPSS Inc.

CIRCLE 172 ON READER SERVICE CARD



What can you expect for \$1000?

As prices for PC-compatibles come down, your chances of buying a lemon go up. The fact is, a lot of seeming bargains can turn out to be expensive traps.

That's not to say a reliable, full-featured PC for \$1000 is impossible to find. You just have to know where to look. And what to look for.

At PC Designs, we've built a reputation of knowing where to look for the finest, most reliable components and offering them in easy-to-assemble kits. The result has always been higher performance at a lower price.

Even at \$995 complete, our new PC is no exception.

The Plain Truth

We call our new XT-compatible The Plain Vanilla... an honest computer at an honest price. But don't be fooled by the name—or the price. The Plain Vanilla outperforms any other computer in its price range, and some costing a lot more.

Listen to what Paul Bonner of PC Week had to say about The Plain Vanilla: "... at \$995, The Plain Vanilla represents an incredible bargain for a standard XT-compatible."

So what do you get for \$995?

Pure Performance

- IBM PC-XT compatible BIOS
- 640K on-board RAM
- Intel 4.77 MHz 8088 Microprocessor
- 135-watt 110-220 VAC power supply

- Two DS/DD floppy drives with controller
- High-resolution amber monochrome display
- Monochrome graphics compatible display card
- "Switchable" AT-style keyboard
- Two parallel ports, two RS232 serial ports and game port



Actually, there's a lot more. Like a built-in clock/calendar with battery back-up, support for an optional 8087 math co-processor, RAM disk software, a print spooler (along with several useful public domain programs) and a hinged, metal XT-style case with six expansion slots.

It's Complete

As with all PC Designs products, The Plain Vanilla comes to you complete (a lot of PCs at this price are just skeletons—you have to add a monitor or a keyboard or a graphics board or ... you get the idea).

If you should want to expand your system, let us know. We have a full line of exciting peripherals at equally exciting prices (How exciting? Call us and we'll tell you in detail).

In fact, if you'd like to enhance The Plain Vanilla right away, order it with a 20 megabyte hard disk for just \$1,495.

Call Us Now

One thing is as plain as day: There's a lot of demand for a PC this good at a price this reasonable. So call us now at our Tulsa headquarters and order your Plain Vanilla. And remember to ask about our 30-day risk-free policy and our one-year warranty.

The Plain Vanilla from PC Designs. It's just plain incredible.

PC Designs

11105-B East 56th St.
Tulsa, Oklahoma 74146
(918) 252-5550

■ NEW ON THE MARKET ■ PAUL M. STAFFORD



Laptop Systems' \$149.95 On-The-Go thermal printer weighs 2½ pounds, including four C batteries.

Symphony and 1-2-3 Add-ons Extend Spreadsheet Functions

Two recently introduced after-market products claim to extend the range of 1-2-3's and Symphony's capabilities.

What'sBest! Personal Version, \$149 from General Optimization, lets users find the best-possible solutions for small spreadsheets of up to 800 cells by manipulating up to 250 variable cells. For a review of **What'sBest! Commercial** and **Professional** versions, see "What'sBest! Adds More Clout to 1-2-3," page 36.

Users can later upgrade to the **Commercial** (\$695) or **Professional** (\$995) versions for the difference in price, plus a \$25 handling fee.

INTEK Solutions' \$149 XYZ:Spread extends 1-2-3 and Symphony spreadsheets beyond the two-dimensional xy plane by letting users move data ranges between different spreadsheets. **XYZ:Spread** works with files created by any combination of any version of either 1-2-3 or Symphony.

List Price: **What'sBest! Personal Version**, \$149. **Requires:** 256K RAM, DOS 2.0 or later. **General Optimization Inc.**, 2251 N. Geneva Ter., Chicago, IL 60614; (312) 248-7300.

CIRCLE 426 ON READER SERVICE CARD

List Price: **XYZ:Spread**, \$149. **Requires:** 256K RAM, DOS 2.0 or later. **INTEK Solutions Inc.**, 568 Washington St., Wellesley, MA 02181; (617) 431-1063.

CIRCLE 427 ON READER SERVICE CARD

Laptop Systems Thermal Printer Weighs 2½ Pounds, Runs on Batteries

Laptop computer users now have another tiny printer to carry on the road. Laptop Systems' \$149.95 On-The-Go

printer weighs 2½ pounds, including four C batteries, and is Epson MX-80 compatible. Laptop Systems claims a 40-character-per-second print speed printing 7- by 9-dot characters. **List Price:** On-The-Go, \$149.95. **Laptop Systems Inc.**, 515 Calle San Pablo, Camarillo, CA 93010; (800) LAPTOPP; (805) 482-9699.

CIRCLE 434 ON READER SERVICE CARD

HOT PROSPECT

Kodak Projects Bright Future for Overhead Computer-Image System

A new medium for educational and business presentations has emerged. The **System 10**, developed and manufactured by Sayett Technology and marketed by Kodak, is a combined software/hardware system that creates, stores, and lets you display CGA 640- by 200-pixel text and graphic images through a standard overhead projector. Weighing less than 4 pounds, the hardware element of the 12- by 12- by 2-inch **System 10** is an LCD panel that sits on the glass of the transparency projector. The **System 10**'s software accepts images from any text or graphics-based software. Display op-

tions include random image selection; forward, reverse, and sequential display; split-screen imaging; an on-screen pointer, and highlighting—any of which can be controlled from either a control panel on the LCD or from a hand-held infrared remote-control unit.

The **System 10** converts color images to monochrome; Sayett is working on a color version.

List Price: **System 10**, under \$1,300 (exact price was unavailable at press time). **Eastman Kodak Co.**, 343 State St., Rochester, NY 14650; (716) 724-3169.

CIRCLE 425 ON READER SERVICE CARD



Kodak's less-than-\$1,300 **System 10** overhead projection system lets users display images created by their PC software through an overhead transparency projector.

Company Claims Accurate Binary Transfer on Its Electronic-Mail Service

SPEED>S electronic delivery service allows users to transfer binary data, including spreadsheet and data files and executable code, using the Microcom Network Protocol (MNP) to ensure accuracy. The service can be reached through a local call from over 500 U.S. cities. It requires **SPEED>S** communications software with MNP.

List Price: \$50 per package; \$30 each for two or more; 12 cents per K byte of data for 100K bytes or less; 7 cents per K byte for more than 100K. **Requires:** 256K RAM. **Gimerax Inc.**, 430 First Ave. North, Minneapolis, MN 55401-1713; (612) 341-0920.

CIRCLE 432 ON READER SERVICE CARD

Texas Instruments Laser Printer Series Targets High-End Laser Market

Texas Instruments has announced a series of three high-end laser printers that each use a Ricoh print engine. The \$5,995 **OmniLaser 2015** is aimed at high-volume and shared-resource environments; it prints 300-dot-per-inch text at 15 pages per minute and has a maximum duty cycle of 25,000 pages per month. It features 512K bytes of RAM and two slots for plug-in print modules. The \$7,995 **OmniLaser 2115** is TI's high-volume and shared-graphics entry; it also prints at 15 ppm and features a controller for Adobe Systems' PostScript laser graphics language, including a Motorola 68000 micro-

VersoCAD 3-D Module Adds True Three-Dimensional CAD Capabilities to the PC

T & W Systems' \$495 VersoCAD 3D is an add-on module to its VersoCAD Advanced 5.0 system. VersoCAD 3D does three-dimensional surface modeling, which includes up to 16 decimal digits of accuracy, implements primitives (such as cones, cylinders, spheres, and boxes), and lets users rotate primitives around the x, y, and z axes.

List Price: VersoCAD 3D \$495.
Requires: VersoCAD Advanced 5.0 system. T & W Systems Inc., 7372 Prince Dr., #106, Huntington Beach, CA 92647; (714) 847-9960.

CIRCLE 428 ON READER SERVICE CARD

Everex, CPU Controller Cards Handle Multiple PC Floppy, Hard Disk Drives

Multiple drive adapters have been available for a while on the AT, but these two cards let you double up and save slots on a PC or XT.

CPU's \$75 Ten of Spades board controls two floppy disk drives, one or both of which can be quad-density drives. The Ten of Spades fits into the XT's short slot, further cutting down on space consumption.

Everex Systems' \$299 EV-390 is a full-length card that can

control one or two hard disk drives and up to four floppy disk drives, any of which can be internal or external to the PC.

List Price: Ten of Spades, \$75.
CPU Electronics Systems Inc., 2652 Slough St., Mississauga, Ontario, L4T 3T2, Canada; (416) 673-7355.

CIRCLE 433 ON READER SERVICE CARD

List Price: EV-390, \$299. **Everex Systems Inc.,** 48431 Milmont Dr., Fremont, CA 94539; (415) 498-1111.

CIRCLE 438 ON READER SERVICE CARD

Instant Replay, Showcase Create Interactive Demos, Presentations, Tutorials

One major problem for software marketers is demonstrating complex software packages to prospective customers. Both Nostradamus's \$89.95 *Instant Replay* and RMS Technology's \$135 *Showcase* can memorize keystrokes, paint screens, design menus, and then play back the entire application as a presentation, product demo, or interactive tutorial. *Instant Replay* can run programs from DOS and can control details like timing between keystrokes. *Showcase* can insert user-defined color graphics windows into presentations.

List Price: *Instant Replay*, \$89.95.

New Data General Laptop Features Enhanced Screen, 10-Megabyte Hard Disk

Users looking for a PC-compatible laptop computer with a readable screen display should be pleased with the Data General/One Model 2. Weighing less

The \$3,995 DG/One Model 2-EL features an electroluminescent screen display plus one floppy and one 10-megabyte hard disk drive.



than 12 pounds, the DG/One Model 2 features a choice of an enhanced nonilluminated LCD (\$2,995 with 256K bytes, one 3½-inch floppy, and one hard disk drive) and electroluminescent (\$3,995 for the same configuration) screens. Both screens display text and graphics in the same aspect ratio as a standard 12-inch monitor, so pie graphs don't take on the football shape that they do on most laptop screens (including

IBM's).

In a press preview, the nonilluminated Model 2 screen appeared to have noticeably better contrast than the earlier version it superseded.

List Price: Model 2-LCD with one floppy disk drive and 10-megabyte hard disk drive, \$2,995; Model 2-EL with same configuration, \$3,995. **Data General Corp.,** 4400 Computer Dr., Westboro, MA 01580; (617) 366-8911.

CIRCLE 435 ON READER SERVICE CARD

Requires: 128K RAM.
Nostradamus Inc., 5320 S. 900 East, #110, Salt Lake City, UT 84117-7202; (801) 261-0769.

CIRCLE 430 ON READER SERVICE CARD

List Price: *Showcase*, \$135.
Requires: 128K RAM. **RMS Technology Inc.,** 9680 S. Gribble Rd., Canby, OR 97013; (503) 829-9830; (503) 226-7688.

CIRCLE 431 ON READER SERVICE CARD

RAM-Resident Program Opens Multiple Notepad Windows On-Screen

Tornado Notes from Micro Logic Corp. is a memory-resident notepad utility that lets you open multiple notepads on-screen at the same time. *Tornado Notes* handles notes by content instead of by filenames. All data is held in one DOS file; users search for strings using And/Or/Not operators, so as many notes as can fit in RAM may be opened at the same time. The

Tornado Notes program includes an import/export facility and lets users edit, merge, and duplicate notes.

List Price: *Tornado Notes*, 49.95.
Requires: 50K RAM. **Micro Logic Corp.,** 100 2nd St., Hackensack, NJ 07602; (201) 342-6518.

CIRCLE 437 ON READER SERVICE CARD

Samna Decision Graphics Draws from Numbers

Samna Decision Graphics system creates more than 15 different types of graphs from any type of numerical data, including spreadsheet files. *Samna Decision Graphics* has mathematical and macro capabilities, letting business users manipulate data and automate tasks.

List Price: *Samna Decision Graphics*, \$450. **Requires:** 320K RAM. **Samna Corp.,** 2700 NE Expwy., Atlanta, GA 30345; (404) 321-5006.

CIRCLE 429 ON READER SERVICE CARD

processor and 3 megabytes of RAM. The \$5,995 OmniLaser 2108 has an 8-ppm print engine, a 68000 PostScript controller, and 2 megabytes of RAM.

List Price: OmniLaser 2015,

\$5,995; OmniLaser 2115, \$7,995; OmniLaser 2108, \$5,995. **Texas Instruments Inc.,** P.O. Box 2909, Austin, TX 78769; (512) 250-7111.

CIRCLE 436 ON READER SERVICE CARD



Texas Instruments' OmniLaser series (from left to right): OmniLaser 2015, \$5,995; OmniLaser 2108, \$5,995; and OmniLaser 2115, \$7,995.

This is Great! - here there is a new version now - only \$39.95 + \$5 handling

OK TO ORDER

now you can easily manage 100's of our applications

can find a file and hide + remove files too.

new version has a visual tree display

new Price \$39.95

uses only 4K in the Virtual mode

DEVELOPED FROM

10 WEEK

SEPTEMBER 10, 1985

VOL. 2 NO. 36

THE NATIONAL NEWSPAPER OF IBM STANDARD MICROCOMPUTING

'PathMinder' Tool Handy for Making Hard Disks Easier



JON SEYMOUR

Over penchant for categorizing things, from music to politicians to social positions, carries over into our perception of software.

That's one of the reasons software publishers bemoan what they like to call "the bottleneck at retail": It's tough to get a new program in an established category onto the market, nearly impossible to get a new kind of program on the shelves.

Because sheep-like, we follow the same runs across the pasture to the old, familiar stuff.

That preference for sorting programs out into too few and usually ill-defined categories has meant we've seen a slew of often very different utilities lumped together into the "disk manager" and "DOS command shell" slots.

The market's perception (or misperception) of a program's natural habitat leads to confusion for buyers, and also means a few exceptional programs get buried under lesser but market-leading competitors to

Jon Seymour writes the syndicated newspaper column, "Microbusiness," and helps corporate clients keep their microcomputer users happy.

whom they're only distantly related.

Finding a Winner

PathMinder, from Westlake Data, is a perfect example of such a winner—a power tool far better than anything like it on the market, but one which suffered from being second (or maybe fifth or eighth) of its kind to market. On the surface it looks like a DOS command shell, in practice, it's a sophisticated disk manager, a nearly indispensable tool for hard-disk users.

Bourbaki's *l'air* was the first "disk manager" utility I saw, and it was and remains a good product. But *l'air* suffers from a problem I find almost universal among command shells. After a while, you begin find it tiring, and eventually find you don't use it much any more.

By contrast, *PathMinder* is so fast, convenient and useful that I use it constantly, and can no longer imagine trying to run a large-capacity hard disk without it. The program uses windows for lists of directories, subdirectories and files, and lets you move things among them quickly with a Lotus-like menu across the top of the screen. You can execute almost anything possible within the DOS command-set (except a single-step, copy-and-rename operation) by simply hitting the first letter of the English-language term for what you want to do.

Because it's memory-resident, *PathMinder* runs lightning fast, because it follows the DOS rules, it runs with almost anything you can put on a disk.

The program is full of nice touches. A very good screen-oriented editor lets you clean up BATs and add new *Batch* files

to your AUTOEXEC and COMEIG files without having to boot up your favorite plain-ASCII word processor or COPY COMMAND.

The BAT-file copying and BAT-file erasing capabilities of *PathMinder* are alone worth the price. You can erase groups of files, or move groups of files from any directory, on any disk, to any other—without playing Wildcard Roulette.

An encryption routine scrambles data very nicely. An applications-menu generator lets you hide *PathMinder* from the casual user, while delivering its power to his screen. A user log tracks who used the computer for what, how long and for whom.

I don't know DOS like the guys at Microsoft, but I don't have any trouble remembering how to CD, MD, DIR, TYPE and ASCII on my way through sessions at the computer. But with rare exceptions, I still let *PathMinder* handle the dirty details of command syntax. And for those sessions, I use *PathMinder's* easy-to-remember DOS facility to type in any more bizarre maneuvers.

Nothing's free, and while *PathMinder* only consumes about 4K of your memory, now down to about 30K bytes after a recent recompilation. Thanks, 70K, well-spent, I'd say—but that, from someone who refuses to use a disk-accessory program that doesn't routinely load a macro program because he won't give up the memory.

You don't need a disk manager to survive close encounters of the hard-disk kind. But if you've never seen *PathMinder*, you owe it to yourself to take a look at the state of the art in Making Life Easier. ■

Copyright © 1985 by Westlake Publishing Company. All Rights Reserved.

New Price, New Features, New Documentation -- The BEST keeps getting better.

See your Favorite Dealer or

Call (800) 628-2828 ext. 555 and order the **STATE OF THE ART IN MAKING LIFE EASIER!**
OR SEND \$39.95 plus \$5 handling to WESTLAKE DATA

Got the name? It's **PathMinder™**—Don't boot up without it.



WESTLAKE DATA

P.O. BOX 1711

AUSTIN, TEXAS 78767

(512) 474-4666

CIRCLE 137 ON READER SERVICE CARD

DON'T LOOK FOR PRODUCTIVITY IN A PRODUCT.

The purchase of a data base system should be the beginning of a relationship.

That relationship should include planned product upgrades, experienced technical support, vertical application templates, informational seminars, training programs, user groups, newsletters, special marketing programs...and much, much more.

Demand a Relationship

At Software Solutions, the relationship begins as soon as you contact us. We'll help you find answers to your questions about DataEase™—or about any information management issue.

The product evaluator at

Manufacturer's Hanover Trust summed up the experience of tens of thousands of users by calling DataEase "the most impressive productivity tool I have seen."

When you talk to us, ask for our sample diskette. See for yourself why *Data Based Advisor* points to DataEase as "the easiest to understand and use full-featured data base program," calling it "a program which could easily set the industry standard."

Discover us. Find out how important the company behind the product can be.

Send information and a free DATAEASE sample diskette for my PC (check one):
☐ IBM ☐ WANG ☐ DEC ☐ TI

Include materials relating to:

☐ Corporate Client ☐ Retailer
☐ MIS/DPM Professional ☐ VAD
☐ Other _____

Name: _____

Title: _____ Phone: _____

Company: _____

Street: _____

City: _____ State: _____ Zip: _____

Mail to: Software Solutions, Inc. Telex: 703972

12 Cambridge Drive 800-243-5123

Trumbull, CT 06611



IMAG 7.7/86

Software Solutions. Get into a relationship that works for you.

Canada:
Computerlinks, Toronto, Ontario; (416) 231-1270

United Kingdom:
Sapphire Systems, Essex; 01 554-0582

West Germany, Austria:
M&T Software Verlag, Munich; 089-4613-0

Scandinavia:
West Soft A/S, Ålesund, Norway; (47) 71-40165

Switzerland, France:
Softsource, S.A. 1209 Geneva, Switzerland; 065/528365-153



EXTEND YOUR COMPUTING POWER

Remote lets you run almost any program, from any location, as if you were there.

Remote is the software that turns your personal computer into a host computer. You or anyone you choose can dial it up from almost any terminal in almost any location, and run most popular application programs such as word processing, spreadsheets, and data base managers.

You'll see the program on your remote terminal screen as if you were seated at the host PC.

While Remote itself becomes transparent in use, it offers some very tangible benefits:

- You don't need a second PC to do the job of two. Almost any terminal or terminal emulator will do. The only software you need is the software in your host PC.

- Each of several different users can call in from anywhere in the world and use the host PC and software. Remote includes a sophisticated electronic mail system with encrypted messages and individual password protection.

- You can transfer files to and from the host computer, using the Crosstalk or XMODEM protocol.

- Programmers and software vendors can use Remote to debug a client's software by phone, without leaving their own offices.

Imagine the potential Remote has in extending the power of your own PC. Ask your dealer about it, or write for details.

CROSSTALK and MICROSTUF are registered trademarks of Microstuf, Inc.
REMOTE is a trademark of Microstuf, Inc.

CIRCLE 326 ON READER SERVICE CARD

REMOTE™

MICROSTUF®

1000 Holcomb Woods Parkway
Roswell, Georgia 30076

No other video adapter revs up as much software, drives as many monitors, or fine tunes as many graphics.

STB Systems has just combined the technology of the industry's five most popular video display adapters: the IBM Color Graphics and Monochrome/Printer Adapters, the Hercules Graphics Card™, the Tseng UltraPAK-S™, and the STB Chauffeur™.

With the new Chauffeur HT™, the world's best graphics capabilities are at your service.

Roll through any software.

The Chauffeur HT lets you use any and all standard CGA or MGA compatible software. No preboot software or special drivers are needed.

Drive a fleet of monitors.

With The Chauffeur HT, you can emulate any color graphics software, producing 16 shades of gray on any IBM compatible monochrome monitor. CGA 200 line graphics modes are expanded to a full-screen format. Text is displayed as high resolution 8 X 14 characters.

The Chauffeur HT displays Hercules compatible software at 720 X 348; it provides a 1024 X 348 display mode for the CAD/CAM market, and a crisp 132 column display for spreadsheet and terminal emulation users.

Using any standard RGB color monitor or Enhanced Graphics display, you can produce monochrome quality text while maintaining high resolution, 16 color graphics. Even Hercules compatible software can be produced on enhanced monitors.

Enjoy the extras.

In addition to giving you greater graphics capabilities on a wider range of monitor types, with a wider selection of software,

The Chauffeur HT gives you a standard parallel printer port, an optional clock/calendar, a light pen interface support, PC Accelerator software, and full compatibility with the IBM PC, XT and AT.

	IBM PC/XT/AT	IBM Color Graphics Adapter	Hercules Graphics Card	Tseng UltraPAK-S	STB Chauffeur HT
Enhanced Graphics Display	Yes				
CGA Color Display	Yes	Yes			
Monochrome Display	Yes	Yes	Yes	Yes	Yes
32 Kilo Display	Yes				
Color Graphics					
IBM Monochrome Display	Yes	Yes	Yes	Yes	Yes
IBM VGA	Yes	Yes	Yes	Yes	Yes
Hercules Monochrome Graphics	Yes			Yes	Yes
IBM Color Display	Yes			Yes	Yes
Other Features					
Parallel Printer Port	Yes	Yes		Yes	Yes
IBM CGA, MGA, Hercules Compatible Software (no drivers required)	Yes				
Clock/Calendar	Optional	Optional			Yes

Honk for more information.

For detailed information on The Chauffeur HT, call or write STB Systems, Inc., 601 North Glenville, Richardson, Texas, 75081. (214) 234-8750.

It's the only way to travel through tomorrow's graphics.



Meet The Chauffeur HT

STB, The Chauffeur HT, The Chauffeur trademarks of STB Systems, Inc. IBM, IBM PC/XT/AT registered trademarks of International Business Machines Corp. Hercules and Hercules Graphics Card registered trademarks of Hercules Computer Technology. Tseng, UltraPAK-S trademark of Tseng Laboratories Inc. PC Accelerator trademark of RESORP.



Sampling The Best

STB
STB Systems, Inc.

601 N. Glenville, Suite 125 • Richardson, Texas 75081 • (214) 234-8750 • TELEX 6506714234STB • FACSIMILE (214) 234-1306

CIRCLE 517 ON READER SERVICE CARD

"...Sherman tank of hard disk drives."

-InfoWorld
July 22, 1985



HAVE A NICE INQUISITION, DEAR.

When InfoWorld's contributing editor, Bernie Zilbergeld and the InfoWorld Review Board said they reviewed our ATplus20™ hard disk drive, we figured that they gave it the routine technical and performance diagnostics.

We didn't expect destructive testing. They went after our legendary resistance to head-crashes with a vengeance.

HOW TO HENCH.

Mr. Z and his henchpersons began by subjecting the drive to 3,500 stops and starts.

Having survived this, our ATplus20™ drive then had to face increasingly severe physical torture while performing a seemingly relentless series of track seeking operations.

THINGS THAT GO BUMP IN THE DAY.

Further henching resulted in their bumping the table that the ATplus20™ was running on.

Then they dropped one side of the table from a height of six inches.

Next, the entire table was lifted one foot above the floor and dropped.

After cutting power to the drive (thus interrupting the seek test) they bumped the table severely, to see if the ATplus20's unconditional and automatic park and lock feature really makes a difference.

Then, they threw the book at us. Actually, they dropped a rather heavy book *directly* on top of the drive itself.

GUESS WHAT?

You're absolutely right. CORE's ATplus20™ hard disk drive not only survived, but continued to perform as specified.

Each of the rather unnerving tests was repeated a number of times on the same drive, just to be extra sure. Or mean.

THE LAWYER'S 24.

The tests were so nasty that they had to publish the following warning:

"We caution you not to perform any of these tests on your own equipment."

We have to agree.

These tests were done to determine the limits of the drive, and were intentionally extreme beyond the normal use environment.

SEAL OF APPROVAL.

We're delighted that InfoWorld tested, evaluated and *validated exactly* what we have been saying all along: *Now you can build the enhanced PC-AT that IBM didn't.*



CORE
INTERNATIONAL

DOS, XENIX & MORE.

Along with the highest reliability among PC-AT compatible drives, we offer full compatibility with PC-DOS 3.0 and higher.

And XENIX™ compatibility with CORE's ATplus™ XENIX update.

A significant number of ATplus drives are running under the IBM, NOVELL and other networks.

Those users are delighted with our speed and performance.

PEACE OF MIND.

ATplus™ drives come with a full one-year warranty, supported by CORE and other major maintenance service companies.

Thus, we offer you a choice of on-site, local, or exchange maintenance services.

Known as CORE's Sudden Support™, all services are extendable to your entire AT system, and after the warranty runs out.

WE'LL BE AROUND.

We're the world's largest supplier of high-performance PC-AT compatible hard disk drives.

Now, respected magazines such as InfoWorld and PC Magazine have told you how we got there.

Please contact us directly for full and unedited reprints of this and other prominent computer magazine reviews.

7171 North Federal Highway Boca Raton, Florida 33431 305/997-6055
Telex: 315 809 CORE INTL DEBE

■ COMMUNIQUE ■ EDITED BY BILL HOWARD



Next They'll Have a Space Shuttle Game

MicroProse Software updated *F-15 Strike Eagle* with a printed insert (\$34.95) to help armchair pilots re-create the April 14 air raid against Libya.

MicroProse ends its print ads with "And the Best Part Is... No One Gets Hurt."

Scientists view surge in IBMs provocative

Reuters

WASHINGTON — A surge in production of accurate US intel-

Headline in the April 7 issue of the Boston Globe. (The story was about ICBMs).



Yet another mouse holder/cover. Mouse-Top from H&H Enterprises, P.O. Box 2672, Corona, CA 91718; (714) 737-1376. It's \$5.95; \$5.49 without glasses.

News

Corporate Hoards Unlikely at Comdex

By Patricia M. Chabot
InfoWorld Staff

Microcomputer managers such as Tim Tarraghi, senior vice president and manager of Technology Services at Intel,

at home because of a university travel funding policy that leaves her short of the \$1,000 she needs for such an expenditure, she said.

Even some microcomputer buyers who are close enough to the show to avoid the cost of air travel, hotel rooms, and meals don't plan to go themselves, although they may send some of their subordinates.

Atlanta-based microcomputer manager

its proximity to the company.

Although many managers are not discouraged from attending the show, neither are they encouraged, said The Interface Group product director Dave Thumman. "If they're interested in buying products, the products will be here," he said. According to Thumman, some vendors appreciate the direct feedback the corporate users can supply.

InfoWorld

Funny, the spelling checker never flagged it: Headline in the April 28 issue of InfoWorld.

Computer Comics

Over the winter, *PC Magazine* asked readers for the best jokes about computers.

We received a mixture that ranged from truly funny to truly sophomoric jokes, jokes poking fun at other professions recast as computer programmer/computer salesman jokes, and some that we couldn't even consider printing. One reader even sent in one of the sample jokes we printed in Issue 3. (Q: What's the difference between a computer salesman and a used-car salesman? A: The used-car salesman knows when he's lying to you.)

To the three winners go *PC Magazine* T-shirts and checks for \$50.

Our favorite three:

Q: How many programmers does it take to change a light bulb?

A: None. It's a hardware problem.

Toys R Us was sold to IBM, which renamed the chain's stores Personal Productivity Centers.

Not to be outdone, Apple started its own toy store: Toys for the Rest of Us.

Q: How can you tell the new person in the word-processing pool?

A: By the Wite-out on the screen.

Then there were the funny-if-you're-still-in-high-school genre. Several of these came in written in pencil on ruled, three-ring binder paper. For instance:

Q: Did Dracula like computers?

A: Yes. It was love at first byte.

Q: What do you get when you cross a computer with a gorilla?

A: A hairy reasoner.

And the funny-but-we've-heard-them-before-in-different-guises jokes:

Programmers from Atari, Apple, and IBM, vacationing together in the French Caribbean islands, are arrested, tried, and convicted for a crime they did not commit—and sentenced to death by guillotine.

The IBM programmer is first up. The guillotine blade catches and stops 6 inches from his head. "I know your laws," the IBMer says, "and you only have one chance. I'm a free man."

The Apple programmer is next. The blade again snags, the

Apple man invokes the same law, and he, too, is set free.

Finally, it's the Atari programmer's turn. The blade snags for a third time. The Atari man looks at the hung-up blade, turns to the executioner, and says, "Oh, I see what's wrong."

A man walks into a bar with an alligator on a chain. "You serve programmers in here?" he asks the bartender.

"Sure."
"Good. I'll have a beer." Pointing to the alligator, he adds, "He'll have a programmer."

Salesman: "I've got some software that will cut your workload in half."

Customer: "Great—I'll take two."

Head anything odd or offbeat about PCs? Send it to: *Communiqués*, PC Magazine, One Park Ave., New York, NY 10016; (212) 503-5293. We pay \$50 for each item used (for similar items, earliest postmark wins). Contributors in this issue: Paul Pease, Lou Goddard, Paul Moneta, Malcolm Rubel, Jeffrey J. Schmitz, Marty and Julie Winston, Bert Whittier.



■ FROM THE EDITOR'S SCREEN ■ BILL MACHRONE

DESKTOP PUBLISHING: FACT OR FICTION?



People are hailing desktop publishing as a major technical breakthrough, the death knell for commercial printing. Is the hype real or manufactured?

Desktop publishing is about to surpass artificial intelligence as the phrase most bandied about the industry. Suddenly, everyone is talking about desktop publishing. Everyone has products in the works. Corporate user committees are studying the technology.

Well, folks, it's a hoax.

The single most innovative thing about desktop publishing is the name. It connotes simple systems that produce magnificent output with only the merest keystrokes. The words and images from your mind pause only briefly on the screen as they wing their electronic way to a laser printer, a phototypesetter, or an electronic page-composition system.

Another view would have you believe that desktop publishing is a new vocation, rapidly replacing typographers and printers. This couldn't be farther from the truth. If anything, what we call desktop publishing is probably creating more work for these people. Now that the output is beautiful, you want to lavish more attention on it than xerographic instant-printing.

To be sure, there is a shift in technology. Just as surely as Gutenberg ended a thousand years of monastic traditions, new hardware and software products are affecting layout and pasteup. There are no more Linotype operators, but they aren't dying from lead poisoning anymore, either.

Desktop publishing claims to ease the burden of creating good-looking output. But it's not magic. A talented designer will produce a better-looking page than a person with no aesthetic sense, whether or not he is using a computer. Most desktop pub-

lishing systems tout their ability to merge text and graphics and to create and edit graphic images. It's all too easy to forget that if you have no artistic talent you might as well be drawing with Crayolas. The same instrument is a scalpel if you're a surgeon, a knife to the average person, and a danger to yourself if you're a klutz.

REPEATING HISTORY Look at the history of American business: when quill pens were all the rage, there was a market for better grades of paper and inks that wouldn't smear. When typewriters trashed handwriting as an art form, they were only priming the market for electric typewriters. Manufacturers of dedicated word processors thought they had revolutionized the world, but they forgot to look behind them at the seemingly insignificant personal computers.

There has always been a market for anything that made putting the written

word on paper faster or better looking. Stated a different way, we are all in the desktop publishing business. Always have been. Always will be.

A TECHNIQUE, NOT A MARKET

Desktop publishing is not a vertical market. In fact, it isn't even a market. It's a technique. There is no product that shouldn't embody the advanced output control and page formatting that lies at the center of desktop publishing. And in the continuing tradition of WYSIWYG, products should show you exactly what you're going to get before you commit to print. Furthermore, every business application should be able to drive a page-composition machine.

It's unreasonable to expect each applications developer to build in drivers for sophisticated output devices such as phototypesetters and page composers. After all, most of them can't even handle the higher-end laser printers. There are two solutions to this problem: one is to concentrate on data-interchange standards. Then you can feed the output from your favorite application into page layout and design programs that show you on the screen how your output will look as a finished page. There are potential drawbacks to this approach: if the page layout program has editing capabilities, chances are you won't be able to go back to your original application if you change anything.

The other solution is an advanced operating environment, such as *Microsoft Windows* (here we go again). The whole point of such an environment is that applications



■ FROM THE EDITOR'S SCREEN

programs have no I/O drivers or even screen drivers. Applications programs talk to the operating environment, which talks to the hardware. That way, you need only one screen driver and one printer driver.

The applications program can be blissfully unaware of the intricacies of driving these devices.

Blissful ignorance is a litmus test for the survival of products designed to aid and

abet desktop publishing. The rate of change on the hardware side is so rapid and so unstandardized that no applications program has a chance of keeping up with progress. The task of creating the I/O drivers belongs with the device manufacturers, not the applications programmers.

OrgTM makes Organization Charts... Quickly

Announcing Org, to give you the advantage of an up-to-date, professional looking Organization Chart... no matter how often it changes

Your organization chart is a powerful tool to communicate company structure and change. Yet new charts are time consuming to make and revise. Often they are out-of-date and poorly drawn.

Now there's Org—a program for the IBM PC and compatible computers.

Org dramatically reduces the time it takes to create and maintain your organization chart.

Just Enter Names

Simply type names, titles and comments into a display that shows each manager and his or her direct subordinates.

Now Org does the hard work.

Draws Automatically, Professionally

Org automatically draws and spaces the boxes, centers the text and precisely lays out the connecting lines. For a chart of 25 employees this involves over 23,000 separate calculations. (No wonder it takes the entire afternoon to make one by hand.) With a typical printer you have your chart in about 3 minutes.

Your printed chart is clean and exact.

And you can use it in any situation, no matter how formal.

Easily Update Charts

With several keystrokes you can add, delete, or move employees—even entire departments.

The revised chart is immediately available to explain and communicate the new organization.

Complex charts can be as wide as necessary with up to 250 employees and 99 levels. Staff and dotted-line reporting relationships are provided for.

Try Org Risk Free

Don't wait until someone asks you for a current organization chart. Order today and be ready. The cost is less than doing one simple chart by hand.

30 day money back guarantee if you are not satisfied for any reason.

\$69.95 plus \$3.00 shipping, 72.95 total
CA residents add \$4.55 sales tax.

To order, call 415-794-6850.

Banner Blue

5278 Reeder Court
P.O. Box 7865
Fremont, CA 94537

Org works on any IBM PC XT/AT or 100% compatible computer with 256Kb of RAM, DOS version 2.0 or higher and a printer are required. Org is not copy protected. A 60 page User's Guide and telephone support are included.

IBM is a registered trademark of International Business Machines Corp.

© 1985 Banner Blue

Banner Blue 5278 Reeder Court, P.O. Box 7865, Fremont, CA 94537, Phone (415) 794-6850 PC 8706

Send me a copy of Org. I want my organization chart to be up-to-date and professional looking. Org has a 30 day money back guarantee if I am not satisfied for any reason.

\$69.95 plus \$3.00 shipping, CA residents add \$4.55 sales tax. Outside USA add \$10.00 and make payment in US dollars drawn on a US bank.

☐ Check ☐ MasterCard ☐ Purch. Order
☐ VISA ☐ American Express

Card No.

Expires

Name

Signature

Company

Phone

Shipping Address

City

State

Zip

0

CIRCLE 367 ON READER SERVICE CARD

THE FRITTER FACTOR Hardware and software considerations aside, there are dangers in desktop publishing. The biggest danger is what contributing editor Stephen Manes calls "the Fritter Factor." Today, most document creation is subspecialized into creation of words, creation of pictures, and design. Desktop publishing gives the word creator control over the other elements. That's fine if you have the ability, but do you have the time?

The entire direction of personal computing has been to put more power into the user's hands. Where executives used to assign their staffs to produce reports and analyses, they now do it themselves. Where authors were once done with a book when it was written, they now have utter control over its final appearance. At what cost? One of our contributing authors recently completed a book. It took him 6 months to write it, and he took another 6 months to get the formatting the way he liked it. Is this progress?

I remember an old Johnny Cash album, *Songs from Folsom Prison*. In front of a live audience, between songs, Johnny growls to a member of the backup band, "Here, tune this (bleeping) thing." Now that's delegation. Do you have the courage to do the same when an applications program entices you with endless formatting controls? Who's the singer? Who's the tuner? Your coworkers will surely be impressed by the appearance of your next presentation, but will your boss? Could it have been done even better by someone in the graphic arts department? Do they even have a PC?

Look at it another way: would you expect a graphic artist to do your job? Then why do you think you're qualified to do the artist's job?

The techniques underlying desktop publishing remain one of the most exciting and innovative areas in personal computing. But it has to work for you, not the other way around.



USE THE BRAINS YOUR IBM WASN'T BORN WITH.

Right at your fingertips in CompuServe's IBM® Forums.

In the IBM New Users Forum you'll swap ideas with other new PC users, learn to use Forum features, and pose even basic questions to PC experts.

Our IBM Junior Forum gives PCjr® users a reliable source for tips on software, hardware, telecommunications, games and other interests.

In the IBM Software Forum you'll trade tips with other IBM PC and AT users on utility software, word processing, DOS and other operating systems.

Visit the IBM Communications Forum for advice on the features and compatibility of communications software and hardware, PC Bulletin Boards, micro-mainframe interfaces and more.

The IBM Hardware Forum addresses hardware topics of all types, plus product updates and announcements.

Easy access to free software.

- Download first-rate, non-commercial, user-supported software and utility programs.
- Take advantage of CompuServe's inexpensive weeknight and weekend rates (when Forums are most active, and standard online charges are just 10¢ a minute).
- Go online in most major metropolitan areas with a local phone call.
- And receive a \$25.00 Introductory Usage Credit with purchase of your CompuServe Subscription Kit.

Information you simply can't find anywhere else.

Use the Forum Message Board to send and receive electronic messages, and pose specific questions to other IBM and compatible owners.

Join ongoing, real-time discussions in a Forum Conference.

Search our unparalleled Forum Data Libraries for free software, user tips, transcripts of online conferences and more.

Enjoy other useful services like:

- Popular Computer Magazines—electronic

editions, for your reading pleasure. Including Dr. Dobbs' Journal and Computer Language.

- Other CompuServe Forums—supporting LOTUS® products like Symphony™ and 1-2-3™, Borland International®, Ashton-Tate®, Digital Research®, MicroPro®, Microsoft® and other software. Also Pascal, Basic, C, Fortran, Assembly and other programming languages.

All you need is your IBM or IBM-compatible computer and a modem ... or almost any other computer.

To buy your Subscription Kit, see your nearest computer dealer. Suggested retail price is \$39.95. To receive our free brochure, or to order direct, call 800-848-8199 (in Ohio, call 614-457-0802). If you're already a CompuServe subscriber, type GO IBMNET (the IBM Users Network) at any prompt to see what you've been missing.

CompuServe®

Information Services, P.O. Box 20212
5000 Arlington Centre Blvd., Columbus, Ohio 43220

800-848-8199

In Ohio, Call 614-457-0802
An H&R Block Company

CIRCLE 226 ON READER SERVICE CARD

PC NETWORK

BUY HARDWARE AND SOFTWARE AT WHOLESALE + 8%, AND GET 14-30 DAY SOFTWARE RENTALS*

Every few months, *The NETWORK* saves its members more than \$24,000,000 and processes over 100,000 orders.

Listed below are just a few of the over 30,000 products available at our EVERYDAY LOW PRICES!

The nation's largest corporations depend on PC NETWORK!

Our corporate roster are some of the nation's largest financial industrial and professional concerns including some of the most important names in the computer industry:

AT&T	General Motors
Bancley Bank	Cable
Bell & Howell	Hawthitt Packard
Citibank	Harris Aircraft
Columbia University	IBM
Dete Genes!	ITT
Exxon	Kodak
Farm Bureau Insurance	United Nations
Frontier Airlines	University of Illinois
General Mills	Yale University
General Electric	Veteran's Administration

plus thousands of satisfied consulting firms, small businesses, user groups, municipalities, government agencies and valuable individuals ACROSS THE NATION! Their buyers know that purchasing or renting from PC NETWORK saves them time, money and trouble. They also count on us for product evaluation, professional consultation and the broadest spectrum of products and brands around.

GAMES & EDUCATIONAL SOFTWARE

(Please add \$1 shipping and handling for each title ordered from below.)

Wholesale	Wholesale		
Blueprint: Midrange, Dr. Simon or Tyson	\$18.75	Microsoft Flight Simulator	\$27.50
Broderbund: Ancient Art of War	25.00	Microsoft Flight Simulator II	25.00
Broderbund: Lake Rimmer	17.50	Microsoft Flight Simulator III	18.75
B&B: Green Dragon Strategy	15.00	Microsoft Flight Simulator IV	18.00
CBS: Mastering the SAT	30.00	Microsoft Flight Simulator V	24.75
CDS: Training for Word Star	25.00	Microsoft Flight Simulator VI	18.00
Comprehensive: Intro to Personal Computing	35.00	Microsoft Flight Simulator VII	18.00
Decision: Math Dealer: Word Attack!	21.50	Microsoft Flight Simulator VIII	18.00
Deysen: Simon III	25.00	Microsoft Flight Simulator IX	18.00
Individual: Professor DOS	25.75	Microsoft Flight Simulator X	18.00
Individual: The Instructor	24.00	Microsoft Flight Simulator XI	18.00
Intuition: The Instructor	18.75	Microsoft Flight Simulator XII	18.00
Intuition: The Instructor II	24.00	Microsoft Flight Simulator XIII	18.00

BUSINESS SOFTWARE

(Please add \$2.50 shipping and handling for each title ordered from below.)

ATI: How to Use Microsoft Word	31.25	Microsoft: R-Base 5000	\$200.00
ATI: How to Use Lotus 1-2-3	31.25	Microsoft: R-Base 5000 II	200.00
ATI: How to Use Lotus 1-2-3 II	31.25	Microsoft: R-Base 5000 III	200.00
ATI: How to Use Lotus 1-2-3 III	31.25	Microsoft: R-Base 5000 IV	200.00
ATI: How to Use Lotus 1-2-3 IV	31.25	Microsoft: R-Base 5000 V	200.00
ATI: How to Use Lotus 1-2-3 V	31.25	Microsoft: R-Base 5000 VI	200.00
ATI: How to Use Lotus 1-2-3 VI	31.25	Microsoft: R-Base 5000 VII	200.00
ATI: How to Use Lotus 1-2-3 VII	31.25	Microsoft: R-Base 5000 VIII	200.00
ATI: How to Use Lotus 1-2-3 VIII	31.25	Microsoft: R-Base 5000 IX	200.00
ATI: How to Use Lotus 1-2-3 IX	31.25	Microsoft: R-Base 5000 X	200.00
ATI: How to Use Lotus 1-2-3 X	31.25	Microsoft: R-Base 5000 XI	200.00
ATI: How to Use Lotus 1-2-3 XI	31.25	Microsoft: R-Base 5000 XII	200.00
ATI: How to Use Lotus 1-2-3 XII	31.25	Microsoft: R-Base 5000 XIII	200.00
ATI: How to Use Lotus 1-2-3 XIII	31.25	Microsoft: R-Base 5000 XIV	200.00
ATI: How to Use Lotus 1-2-3 XIV	31.25	Microsoft: R-Base 5000 XV	200.00
ATI: How to Use Lotus 1-2-3 XV	31.25	Microsoft: R-Base 5000 XVI	200.00
ATI: How to Use Lotus 1-2-3 XVI	31.25	Microsoft: R-Base 5000 XVII	200.00
ATI: How to Use Lotus 1-2-3 XVII	31.25	Microsoft: R-Base 5000 XVIII	200.00
ATI: How to Use Lotus 1-2-3 XVIII	31.25	Microsoft: R-Base 5000 XIX	200.00
ATI: How to Use Lotus 1-2-3 XIX	31.25	Microsoft: R-Base 5000 XX	200.00
ATI: How to Use Lotus 1-2-3 XX	31.25	Microsoft: R-Base 5000 XXI	200.00
ATI: How to Use Lotus 1-2-3 XXI	31.25	Microsoft: R-Base 5000 XXII	200.00
ATI: How to Use Lotus 1-2-3 XXII	31.25	Microsoft: R-Base 5000 XXIII	200.00
ATI: How to Use Lotus 1-2-3 XXIII	31.25	Microsoft: R-Base 5000 XXIV	200.00
ATI: How to Use Lotus 1-2-3 XXIV	31.25	Microsoft: R-Base 5000 XXV	200.00
ATI: How to Use Lotus 1-2-3 XXV	31.25	Microsoft: R-Base 5000 XXVI	200.00
ATI: How to Use Lotus 1-2-3 XXVI	31.25	Microsoft: R-Base 5000 XXVII	200.00
ATI: How to Use Lotus 1-2-3 XXVII	31.25	Microsoft: R-Base 5000 XXVIII	200.00
ATI: How to Use Lotus 1-2-3 XXVIII	31.25	Microsoft: R-Base 5000 XXIX	200.00
ATI: How to Use Lotus 1-2-3 XXIX	31.25	Microsoft: R-Base 5000 XXX	200.00
ATI: How to Use Lotus 1-2-3 XXX	31.25	Microsoft: R-Base 5000 XXXI	200.00
ATI: How to Use Lotus 1-2-3 XXXI	31.25	Microsoft: R-Base 5000 XXXII	200.00
ATI: How to Use Lotus 1-2-3 XXXII	31.25	Microsoft: R-Base 5000 XXXIII	200.00
ATI: How to Use Lotus 1-2-3 XXXIII	31.25	Microsoft: R-Base 5000 XXXIV	200.00
ATI: How to Use Lotus 1-2-3 XXXIV	31.25	Microsoft: R-Base 5000 XXXV	200.00
ATI: How to Use Lotus 1-2-3 XXXV	31.25	Microsoft: R-Base 5000 XXXVI	200.00
ATI: How to Use Lotus 1-2-3 XXXVI	31.25	Microsoft: R-Base 5000 XXXVII	200.00
ATI: How to Use Lotus 1-2-3 XXXVII	31.25	Microsoft: R-Base 5000 XXXVIII	200.00
ATI: How to Use Lotus 1-2-3 XXXVIII	31.25	Microsoft: R-Base 5000 XXXIX	200.00
ATI: How to Use Lotus 1-2-3 XXXIX	31.25	Microsoft: R-Base 5000 XL	200.00
ATI: How to Use Lotus 1-2-3 XL	31.25	Microsoft: R-Base 5000 XLI	200.00
ATI: How to Use Lotus 1-2-3 XLI	31.25	Microsoft: R-Base 5000 XLII	200.00
ATI: How to Use Lotus 1-2-3 XLII	31.25	Microsoft: R-Base 5000 XLIII	200.00
ATI: How to Use Lotus 1-2-3 XLIII	31.25	Microsoft: R-Base 5000 XLIV	200.00
ATI: How to Use Lotus 1-2-3 XLIV	31.25	Microsoft: R-Base 5000 XLV	200.00
ATI: How to Use Lotus 1-2-3 XLV	31.25	Microsoft: R-Base 5000 XLVI	200.00
ATI: How to Use Lotus 1-2-3 XLVI	31.25	Microsoft: R-Base 5000 XLVII	200.00
ATI: How to Use Lotus 1-2-3 XLVII	31.25	Microsoft: R-Base 5000 XLVIII	200.00
ATI: How to Use Lotus 1-2-3 XLVIII	31.25	Microsoft: R-Base 5000 XLIX	200.00
ATI: How to Use Lotus 1-2-3 XLIX	31.25	Microsoft: R-Base 5000 L	200.00
ATI: How to Use Lotus 1-2-3 L	31.25	Microsoft: R-Base 5000 LI	200.00
ATI: How to Use Lotus 1-2-3 LI	31.25	Microsoft: R-Base 5000 LII	200.00
ATI: How to Use Lotus 1-2-3 LII	31.25	Microsoft: R-Base 5000 LIII	200.00
ATI: How to Use Lotus 1-2-3 LIII	31.25	Microsoft: R-Base 5000 LIV	200.00
ATI: How to Use Lotus 1-2-3 LIV	31.25	Microsoft: R-Base 5000 LV	200.00
ATI: How to Use Lotus 1-2-3 LV	31.25	Microsoft: R-Base 5000 LVI	200.00
ATI: How to Use Lotus 1-2-3 LVI	31.25	Microsoft: R-Base 5000 LVII	200.00
ATI: How to Use Lotus 1-2-3 LVII	31.25	Microsoft: R-Base 5000 LVIII	200.00
ATI: How to Use Lotus 1-2-3 LVIII	31.25	Microsoft: R-Base 5000 LVIX	200.00
ATI: How to Use Lotus 1-2-3 LVIX	31.25	Microsoft: R-Base 5000 LX	200.00
ATI: How to Use Lotus 1-2-3 LX	31.25	Microsoft: R-Base 5000 LXI	200.00
ATI: How to Use Lotus 1-2-3 LXI	31.25	Microsoft: R-Base 5000 LXII	200.00
ATI: How to Use Lotus 1-2-3 LXII	31.25	Microsoft: R-Base 5000 LXIII	200.00
ATI: How to Use Lotus 1-2-3 LXIII	31.25	Microsoft: R-Base 5000 LXIV	200.00
ATI: How to Use Lotus 1-2-3 LXIV	31.25	Microsoft: R-Base 5000 LXV	200.00
ATI: How to Use Lotus 1-2-3 LXV	31.25	Microsoft: R-Base 5000 LXVI	200.00
ATI: How to Use Lotus 1-2-3 LXVI	31.25	Microsoft: R-Base 5000 LXVII	200.00
ATI: How to Use Lotus 1-2-3 LXVII	31.25	Microsoft: R-Base 5000 LXVIII	200.00
ATI: How to Use Lotus 1-2-3 LXVIII	31.25	Microsoft: R-Base 5000 LXIX	200.00
ATI: How to Use Lotus 1-2-3 LXIX	31.25	Microsoft: R-Base 5000 LXX	200.00
ATI: How to Use Lotus 1-2-3 LXX	31.25	Microsoft: R-Base 5000 LXXI	200.00
ATI: How to Use Lotus 1-2-3 LXXI	31.25	Microsoft: R-Base 5000 LXXII	200.00
ATI: How to Use Lotus 1-2-3 LXXII	31.25	Microsoft: R-Base 5000 LXXIII	200.00
ATI: How to Use Lotus 1-2-3 LXXIII	31.25	Microsoft: R-Base 5000 LXXIV	200.00
ATI: How to Use Lotus 1-2-3 LXXIV	31.25	Microsoft: R-Base 5000 LXXV	200.00
ATI: How to Use Lotus 1-2-3 LXXV	31.25	Microsoft: R-Base 5000 LXXVI	200.00
ATI: How to Use Lotus 1-2-3 LXXVI	31.25	Microsoft: R-Base 5000 LXXVII	200.00
ATI: How to Use Lotus 1-2-3 LXXVII	31.25	Microsoft: R-Base 5000 LXXVIII	200.00
ATI: How to Use Lotus 1-2-3 LXXVIII	31.25	Microsoft: R-Base 5000 LXXIX	200.00
ATI: How to Use Lotus 1-2-3 LXXIX	31.25	Microsoft: R-Base 5000 LXXX	200.00
ATI: How to Use Lotus 1-2-3 LXXX	31.25	Microsoft: R-Base 5000 LXXXI	200.00
ATI: How to Use Lotus 1-2-3 LXXXI	31.25	Microsoft: R-Base 5000 LXXXII	200.00
ATI: How to Use Lotus 1-2-3 LXXXII	31.25	Microsoft: R-Base 5000 LXXXIII	200.00
ATI: How to Use Lotus 1-2-3 LXXXIII	31.25	Microsoft: R-Base 5000 LXXXIV	200.00
ATI: How to Use Lotus 1-2-3 LXXXIV	31.25	Microsoft: R-Base 5000 LXXXV	200.00
ATI: How to Use Lotus 1-2-3 LXXXV	31.25	Microsoft: R-Base 5000 LXXXVI	200.00
ATI: How to Use Lotus 1-2-3 LXXXVI	31.25	Microsoft: R-Base 5000 LXXXVII	200.00
ATI: How to Use Lotus 1-2-3 LXXXVII	31.25	Microsoft: R-Base 5000 LXXXVIII	200.00
ATI: How to Use Lotus 1-2-3 LXXXVIII	31.25	Microsoft: R-Base 5000 LXXXIX	200.00
ATI: How to Use Lotus 1-2-3 LXXXIX	31.25	Microsoft: R-Base 5000 LXXXX	200.00
ATI: How to Use Lotus 1-2-3 LXXXX	31.25	Microsoft: R-Base 5000 LXXXXI	200.00
ATI: How to Use Lotus 1-2-3 LXXXXI	31.25	Microsoft: R-Base 5000 LXXXXII	200.00
ATI: How to Use Lotus 1-2-3 LXXXXII	31.25	Microsoft: R-Base 5000 LXXXXIII	200.00
ATI: How to Use Lotus 1-2-3 LXXXXIII	31.25	Microsoft: R-Base 5000 LXXXXIV	200.00
ATI: How to Use Lotus 1-2-3 LXXXXIV	31.25	Microsoft: R-Base 5000 LXXXXV	200.00
ATI: How to Use Lotus 1-2-3 LXXXXV	31.25	Microsoft: R-Base 5000 LXXXXVI	200.00
ATI: How to Use Lotus 1-2-3 LXXXXVI	31.25	Microsoft: R-Base 5000 LXXXXVII	200.00
ATI: How to Use Lotus 1-2-3 LXXXXVII	31.25	Microsoft: R-Base 5000 LXXXXVIII	200.00
ATI: How to Use Lotus 1-2-3 LXXXXVIII	31.25	Microsoft: R-Base 5000 LXXXXIX	200.00
ATI: How to Use Lotus 1-2-3 LXXXXIX	31.25	Microsoft: R-Base 5000 LXXXXX	200.00
ATI: How to Use Lotus 1-2-3 LXXXXX	31.25	Microsoft: R-Base 5000 LXXXXXI	200.00
ATI: How to Use Lotus 1-2-3 LXXXXXI	31.25	Microsoft: R-Base 5000 LXXXXXII	200.00
ATI: How to Use Lotus 1-2-3 LXXXXXII	31.25	Microsoft: R-Base 5000 LXXXXXIII	200.00
ATI: How to Use Lotus 1-2-3 LXXXXXIII	31.25	Microsoft: R-Base 5000 LXXXXXIV	200.00
ATI: How to Use Lotus 1-2-3 LXXXXXIV	31.25	Microsoft: R-Base 5000 LXXXXXV	200.00
ATI: How to Use Lotus 1-2-3 LXXXXXV	31.25	Microsoft: R-Base 5000 LXXXXXVI	200.00
ATI: How to Use Lotus 1-2-3 LXXXXXVI	31.25	Microsoft: R-Base 5000 LXXXXXVII	200.00
ATI: How to Use Lotus 1-2-3 LXXXXXVII	31.25	Microsoft: R-Base 5000 LXXXXXVIII	200.00
ATI: How to Use Lotus 1-2-3 LXXXXXVIII	31.25	Microsoft: R-Base 5000 LXXXXXIX	200.00
ATI: How to Use Lotus 1-2-3 LXXXXXIX	31.25	Microsoft: R-Base 5000 LXXXXXX	200.00
ATI: How to Use Lotus 1-2-3 LXXXXXX	31.25	Microsoft: R-Base 5000 LXXXXXXI	200.00
ATI: How to Use Lotus 1-2-3 LXXXXXXI	31.25	Microsoft: R-Base 5000 LXXXXXXII	200.00
ATI: How to Use Lotus 1-2-3 LXXXXXXII	31.25	Microsoft: R-Base 5000 LXXXXXXIII	200.00
ATI: How to Use Lotus 1-2-3 LXXXXXXIII	31.25	Microsoft: R-Base 5000 LXXXXXXIV	200.00
ATI: How to Use Lotus 1-2-3 LXXXXXXIV	31.25	Microsoft: R-Base 5000 LXXXXXXV	200.00
ATI: How to Use Lotus 1-2-3 LXXXXXXV	31.25	Microsoft: R-Base 5000 LXXXXXXVI	200.00
ATI: How to Use Lotus 1-2-3 LXXXXXXVI	31.25	Microsoft: R-Base 5000 LXXXXXXVII	200.00
ATI: How to Use Lotus 1-2-3 LXXXXXXVII	31.25	Microsoft: R-Base 5000 LXXXXXXVIII	200.00
ATI: How to Use Lotus 1-2-3 LXXXXXXVIII	31.25	Microsoft: R-Base 5000 LXXXXXXIX	200.00
ATI: How to Use Lotus 1-2-3 LXXXXXXIX	31.25	Microsoft: R-Base 5000 LXXXXXXX	200.00
ATI: How to Use Lotus 1-2-3 LXXXXXXX	31.25	Microsoft: R-Base 5000 LXXXXXXXI	200.00
ATI: How to Use Lotus 1-2-3 LXXXXXXXI	31.25	Microsoft: R-Base 5000 LXXXXXXII	200.00
ATI: How to Use Lotus 1-2-3 LXXXXXXII	31.25	Microsoft: R-Base 5000 LXXXXXXIII	200.00
ATI: How to Use Lotus 1-2-3 LXXXXXXIII	31.25	Microsoft: R-Base 5000 LXXXXXXIV	200.00
ATI: How to Use Lotus 1-2-3 LXXXXXXIV	31.25	Microsoft: R-Base 5000 LXXXXXXV	200.00
ATI: How to Use Lotus 1-2-3 LXXXXXXV	31.25	Microsoft: R-Base 5000 LXXXXXXVI	200.00
ATI: How to Use Lotus 1-2-3 LXXXXXXVI	31.25	Microsoft: R-Base 5000 LXXXXXXVII	200.00
ATI: How to Use Lotus 1-2-3 LXXXXXXVII	31.25	Microsoft: R-Base 5000 LXXXXXXVIII	200.00
ATI: How to Use Lotus 1-2-3 LXXXXXXVIII	31.25	Microsoft: R-Base 5000 LXXXXXXIX	200.00
ATI: How to Use Lotus 1-2-3 LXXXXXXIX	31.25	Microsoft: R-Base 5000 LXXXXXXX	200.00
ATI: How to Use Lotus 1-2-3 LXXXXXXX	31.25	Microsoft: R-Base 5000 LXXXXXXXI	200.00
ATI: How to Use Lotus 1-2-3 LXXXXXXXI	31.25	Microsoft: R-Base 5000 LXXXXXXII	200.00
ATI: How to Use Lotus 1-2-3 LXXXXXXII	31.25	Microsoft: R-Base 5000 LXXXXXXIII	200.00
ATI: How to Use Lotus 1-2-3 LXXXXXXIII	31.25	Microsoft: R-Base 5000 LXXXXXXIV	200.00
ATI: How to Use Lotus 1-2-3 LXXXXXXIV	31.25	Microsoft: R-Base 5000 LXXXXXXV	200.00
ATI: How to Use Lotus 1-2-3 LXXXXXXV	31.25	Microsoft: R-Base 5000 LXXXXXXVI	200.00
ATI: How to Use Lotus 1-2-3 LXXXXXXVI	31.25	Microsoft: R-Base 5000 LXXXXXXVII	200.00
ATI: How to Use Lotus 1-2-3 LXXXXXXVII	31.25	Microsoft: R-Base 5000 LXXXXXXVIII	200.00
ATI: How to Use Lotus 1-2-3 LXXXXXXVIII	31.25	Microsoft: R-Base 5000 LXXXXXXIX	200.00
ATI: How to Use Lotus 1-2-3 LXXXXXXIX	31.25	Microsoft: R-Base 5000 LXXXXXXX	200.00
ATI: How to Use Lotus 1-2-3 LXXXXXXX	31.25	Microsoft: R-Base 5000 LXXXXXXXI	200.00
ATI: How to Use Lotus 1-2-3 LXXXXXXXI	31.25	Microsoft: R-Base 5000 LXXXXXXII	200.00
ATI: How to Use Lotus 1-2-3 LXXXXXXII	31.25	Microsoft: R-Base 5000 LXXXXXXIII	200.00
ATI: How to Use Lotus 1-2-3 LXXXXXXIII	31.25	Microsoft: R-Base 5000 LXXXXXXIV	200.00
ATI: How to Use Lotus 1-2-3 LXXXXXXIV	31.25	Microsoft: R-Base 5000 LXXXXXXV	200.00
ATI: How to Use Lotus 1-2-3 LXXXXXXV	31.25	Microsoft: R-Base 5000 LXXXXXXVI	200.00
ATI: How to Use Lotus 1-2-3 LXXXXXXVI	31.25	Microsoft: R-Base 5000 LXXXXXXVII	200.00
ATI: How to Use Lotus 1-2-3 LXXXXXXVII	31.25	Microsoft: R-Base 5000 LXXXXXXVIII	200.00
ATI: How to Use Lotus 1-2-3 LXXXXXXVIII	31.25	Microsoft: R-Base 5000 LXXXXXXIX	200.00
ATI: How to Use Lotus 1-2-3 LXXXXXXIX	31.25	Microsoft: R-Base 5000 LXXXXXXX	200.00
ATI: How to Use Lotus 1-2-3 LXXXXXXX	31.25	Microsoft: R-Base 5000 LXXXXXXXI	200.00
ATI: How to Use Lotus 1-2-3 LXXXXXXXI	31.25	Microsoft: R-Base 5000 LXXXXXXII	200.00
ATI: How to Use Lotus 1-2-3 LXXXXXXII	31.25	Microsoft: R-Base 5000 LXXXXXXIII	200.00
ATI: How to Use Lotus 1-2-3 LXXXXXXIII	31.25	Microsoft: R-Base 5000 LXXXXXXIV	200.00
ATI: How to Use Lotus 1-2-3 LXXXXXXIV	31.25	Microsoft: R-Base 5000 LXXXXXXV	200.00
ATI: How to Use Lotus 1-2-3 LXXXXXXV	31.25	Microsoft: R-Base 5000 LXXXXXXVI	200.00
ATI: How to Use Lotus 1-2-3 LXXXXXXVI	31.25	Microsoft: R-Base 5000 LXXXXXXVII	200.00
ATI: How to Use Lotus 1-2-3 LXXXXXXVII	31.25	Microsoft: R-Base 5000 LXXXXXXVIII	200.00
ATI: How to Use Lotus 1-2-3 LXXXXXXVIII	31.25	Microsoft: R-Base 5000 LXXXXXXIX	200.00
ATI: How to Use Lotus 1-2-3 LXXXXXXIX	31.25	Microsoft: R-Base 5000 LXXXXXXX	200.00
ATI: How to Use Lotus 1-2-3 LXXXXXXX	31.25	Microsoft: R-Base 5000 LXXXXXXXI	200.00
ATI: How to Use Lotus 1-2-3 LXXXXXXXI	31.25	Microsoft: R-Base 5000 LXXXXXXII	200.00
ATI: How to Use Lotus 1-2-3 LXXXXXXII	31.25	Microsoft: R-Base 5000 LXXXXXXIII	200.00
ATI: How to Use Lotus 1-2-3 LXXXXXXIII	31.25	Microsoft: R-Base 5000 LXXXXXXIV	200.00
ATI: How to Use Lotus 1-2-3 LXXXXXXIV	31.25	Microsoft: R-Base 5000 LXXXXXXV	200.00
ATI: How to Use Lotus 1-2-3 LXXXXXXV	31.25	Microsoft: R-Base 5000 LXXXXXXVI	200.00
ATI: How to Use Lotus 1-2-3 LXXXXXXVI	31.25	Microsoft: R-Base 5000 LXXXXXXVII	200.00
ATI: How to Use Lotus 1-2-3 LXXXXXXVII	31.25	Microsoft: R-Base 5000 LXXXXXXVIII	200.00
ATI: How to Use Lotus 1-2-3 LXXXXXXVIII	31.25	Microsoft: R-Base 5000 LXXXXXXIX	200.00
ATI: How to Use Lotus 1-2-3 LXXXXXXIX	31.25	Microsoft: R-Base 5000 LXXXXXXX	200.00
ATI: How to Use Lotus 1-2-3 LXXXXXXX	31.25	Microsoft: R-Base 5000 LXXXXXXXI	200.00
ATI: How to Use Lotus 1-2-3 LXXXXXXXI	31.25	Microsoft: R-Base 5000 LXXXXXXII	200.00
ATI: How to Use Lotus 1-2-3 LXXXXXXII	31.25	Microsoft: R-Base 5000 LXXXXXXIII	200.00
ATI: How to Use Lotus 1-2-3 LXXXXXXIII	31.25	Microsoft: R-Base 5000 LXXXXXXIV	200.00
ATI: How to Use Lotus 1-2-3 LXXXXXXIV	31.25	Microsoft: R-Base 5000 LXXXXXXV	200.00
ATI: How to Use Lotus 1-2-3 LXXXXXXV	31.25	Microsoft: R-Base 5000 LXXXXXXVI	200.00
ATI: How to Use Lotus 1-2-3 LXXXXXXVI	31.25	Microsoft: R-Base 5000 LXXXXXXVII	200.00
ATI: How to Use Lotus 1-2-3 LXXXXXXVII	31.25	Microsoft: R-Base 5000 LXXXXXXVIII	200.00
ATI: How to Use Lotus 1-2-3 LXXXXXXVIII	31.25	Microsoft: R-Base 5000 LXXXXXXIX	200.00
ATI: How to Use Lotus 1-2-3 LXXXXXXIX	31.25	Microsoft: R-Base 5000 LXXXXXXX	200.00
ATI: How to Use Lotus 1-2-3 LXXXXXXX	31.25	Microsoft: R-Base 5000 LXXXXXXXI	200.00
ATI: How to Use Lotus 1-2-3 LXXXXXXXI	31.25	Microsoft: R-Base 5000 LXXXXXXII	200.00
ATI: How to Use Lotus 1-2-3 LXXXXXXII	31.25	Microsoft: R-Base 5000 LXXXXXXIII	200.00
ATI: How to Use Lotus 1-2-3 LXXXXXXIII	31.25	Microsoft: R-Base 5000 LXXXXXXIV	200.00
ATI: How to Use Lotus 1-2-3 LXXXXXXIV	31.25	Microsoft: R-Base 5000 LXXXXXXV	200.00
ATI: How to Use Lotus 1-2-3 LXXXXXXV	31.25	Microsoft: R-Base 5000 LXXXXXXVI	200.00
ATI: How to Use Lotus 1-2-3 LXXXXXXVI	31.25	Microsoft: R-Base 5000 LXXXXXXVII	200.00
ATI: How to Use Lotus 1-2-3 LXXXXXXVII	31.25	Microsoft: R-Base 5000 LXXXXXXVIII	200.00
ATI: How to Use Lotus 1-2-3 LXXXXXXVIII	31.25	Microsoft: R-Base 5000 LXXXXXXIX	200.00
ATI: How to Use Lotus 1-2-3 LXXXXXXIX	31.25	Microsoft: R-Base 5000 LXXXXXXX	200.00
ATI: How to Use Lotus 1-2-3 LXXXXXXX	31.25	Microsoft: R-Base 5000 LXXXXXXXI	200.00
ATI: How to Use Lotus 1-2-3 LXXXXXXXI	31.25	Microsoft: R-Base 5000 LXXXXXXII	200.00
ATI: How to Use Lotus 1-2-3 LXXXXXXII	31.25	Microsoft: R-Base 5000 LXXXXXXIII	200.00
ATI: How to Use Lotus 1-2-3 LXXXXXXIII	31.25	Microsoft: R-Base 5000 LXXXXXXIV	200.00
ATI: How to Use Lotus 1-2-3 LXXXXXXIV	31.25	Microsoft: R-Base 5000 LXXXXXXV	200.00
ATI: How to Use Lotus 1-2-3 LXXXXXXV	31.25	Microsoft: R-Base 5000 LXXXXXXVI	200.00
ATI: How to Use Lotus 1-2-3 LXXXXXXVI	31.25	Microsoft: R-Base 5000 LXXXXXXVII	200.00
ATI: How to			

COMPLETE SYSTEMS

(Optional local warranty service available in most major metro areas)

IBM PC BASE SYSTEM

IBM PC w/256K
Floppy Drive Controller
2 Double Sided Double
Density Disk Drives
Mix and Match with
your Favorite Monitor
and Printer!



\$1,159.00*

CUSTOM
CONFIGURATIONS
WELCOME

IBM PC HARD DISK SYSTEM

IBM PC w/256K
Floppy Drive Controller
1 Double Sided Double
Density Disk Drive
Half Height Hard Disk

w/20MB

\$1,499.00*

CALL FOR
LATEST IBM
ANNOUNCEMENTS

PORTABLE HARD DISK SYSTEM

256K/1 Floppy/Hard Disk



\$1,999.00* w/20MB

call for 10MB

DESKPRO SYSTEM

256K CPU/1 Floppy/Hard Disk



\$1,805.00* w/10MB

\$1,835.00* w/20MB

COMPAQ™

Wholesale Prices Change Rapidly...if you ever see a lower price advertised anywhere please call! You will find the Network's Price will always be the best!

64K IBM PC MEMORY EXPANSION KITS

Quantity Discounts Available.
Guaranteed for Life!



Set of
9 Chips

\$9.00*

DISKETTES

Guaranteed for Life!

Brand name diskettes available in
boxes of 10 or in bulk packs of 50

5 1/4" DS/DD	5 1/4" SS/DD
\$8.95*	\$7.95*
ea. .59*	ea. .47*

1/2 HEIGHT DS/DD DISK DRIVES

INTERNAL PC HARD DISK

Low Power/Automatic Boot Works on standard PCs
and Compaques. Includes drive/controller/cables/
mounting hardware and instructions.



\$85.00*

Quantity Discounts Available



10MB

\$340.00*

20MB

\$395.00*

Quantity Discounts Available

Lotus
\$262.00*

WordPerfect
\$180.00*
MultiMate™

NEW
from
the
Network

*Members pay 8% above this wholesale price plus shipping

CALL TOLL FREE 1-800-621-S-A-V-E (orders and memberships)

In Illinois call (312) 280-0002 Validation code: A139

Customer Service and Order Status (312) 280-1567

TM & © 1990 by members of IBM Corp. and Lotus Development Corp. All rights reserved.

NETWORK

... WITH THESE 15 UNIQUE BENEFITS

1 COST + 8% PRICING—The NETWORK purchases millions of dollars in merchandise each month. You benefit in receiving the lowest price available and all at just 8% above published dealer wholesale price.

2 OUR 600 PAGE WHOLESALE CATALOG—Members receive our 600 page wholesale catalog containing over 30,000 hardware and software products for the IBM PC, Apple II and over 50 other popular computer systems. THE NETWORK'S CATALOG IS THE LARGEST SINGLE COMPILATION OF PERSONAL COMPUTER PRODUCTS AVAILABLE TODAY. NOW UPDATED QUARTERLY!

3 IN-STOCK INSURED FAST HOME DELIVERY—The NETWORK maintains a giant multi-million dollar inventory of most popular products, allowing us to ship many items from stock. Non-stock items are typically maintained in local warehouses just days away from THE NETWORK and YOU. We pay all insurance expenses on your shipment. EMERGENCY OVER-NIGHT SERVICE IS AVAILABLE ON REQUEST.

4 10 DAY RETURN POLICY—If you are not satisfied, for any reason with any hardware component purchased from THE NETWORK within 10 days of receipt, we will refund your entire purchase (less shipping) with no questions asked.

5 MEMBERSHIP SATISFACTION GUARANTEE—If for any reason you are not satisfied with your membership within 30 days, we will refund your dues IN FULL.

6 EXPERIENCED CONSULTANTS—The NETWORK hires consultants, not order takers, to aid you in product selection. Our consulting staff possesses in excess of 150 man-years of personal computer product experience. We back our consultants with our money back guarantee. IF AN ORDER RECOMMENDED BY OUR CONSULTING STAFF FAILS TO PERFORM AS PROMISED—WE WILL TAKE IT BACK AT OUR EXPENSE FOR A 100% REFUND.

7 FREE TECHNICAL SUPPORT—The NETWORK supports every product it sells. Our qualified TECH-SUPPORT staff will help you assemble your system, interpret vendor documentation and get your software and hardware to work. WE WILL GIVE YOU ALL THE HELP YOU NEED, WHEN YOU NEED IT—FREE!

18 OPTIONAL BUSINESS RENTAL LIBRARY—All members can join our BUSINESS RENTAL LIBRARY featuring over 1000 available titles for just \$25 PER YEAR above the base membership fee. This entitles you to rent business software AT JUST 20% OF THE DISCOUNT PRICE FOR A 14 DAY PERIOD. If you decide to keep the software, the entire rental fee is deducted from the purchase price. V.I.P. MEMBERS—\$100 PER YEAR for just \$30 above the V.I.P. base fee. This also includes the game library privileges for a \$5 combination savings.

19 OPTIONAL GAME SOFTWARE RENTAL LIBRARY—The Game Rental library is available to members for just \$10 PER YEAR and permits evaluation (or just enjoyment) of any game or educational software product as above.

10 SPECIAL SAVINGS BULLETINS—THE PRINTOUT—Issued Quarterly at no charge to Network members only! The Printout contains all the New Product listings and price changes you need to keep your Catalog up to date. Also, we buy excess dealer inventories and store bankruptcy closings, which we turn around and make available to our members at fantastic savings via THE PRINTOUT.

11 DISCOUNT BOOK LIBRARY—Working with numerous publishers and distributors, THE NETWORK has assembled a library of over 1000 computer related books and manuals at savings of up to 75% from the normal store price.

12 MEMBERSHIP REFERRAL BONUS—Our most valuable source of new members is you! To date almost 40% of our members have been referred by word of mouth from other satisfied members. For those of you who refer new members, THE NETWORK will credit a cash bonus to your account applicable to any future purchase.

13 CORPORATE ACCOUNT PROGRAM—Almost 50% of THE NETWORK's members are corporate buyers and users (see opposite page left). The NETWORK can establish open account status and assign designated account managers to expedite orders, and coordinate multiple location shipments.

14 QUANTITY DISCOUNTS—For large corporations, clubs, and repeat or quantity buyers THE NETWORK can extend additional single order discounts, when available to us from our manufacturers and distributors.

15 ONLINE™ BULLETIN BOARD—Download "Freeware" from the nation's largest single concentration of Public Domain software available! Get tied into the nation's largest technical information network! Place orders, get tech support or contact customer service from the Network's OnLine™, not just a bulletin board but a complete customer information network.

Simply put: THE™ highest quality and best value in computer products anywhere.

THE™ commitment to our customers is compatibility, quality, value, service and support

THE™ backs every product with a 45 DAY MONEY BACK GUARANTEE

and a FULL 1 YEAR PARTS AND LABOR WARRANTY

THE™ MULTI 384

This multi-function card features 0-384K memory, a serial port for communication, a parallel printer port, a clock/calendar with battery backup, and a software bonus which includes RAMdisk and other utilities. Retail \$155.00

\$72.00*

Special Wholesale Price

BEST BUY
Functional Class of AST
EaPeckPlus

THE™ COLOR CARD

100% compatible with the IBM™ colorcard with display modes of 80x25 alphanumeric and 320x200 graphic. Retail Price \$105.00

\$60.00*

THE™ 576K MEMORY +

Supports 0-576K of available memory and is compatible with all IBM™ PC's. Retail Price \$66.00

\$37.00*

THE™ PRINTERFACE

Supports all text and graphics features and is fully compatible with third party software. Retail Price \$29.00

\$18.50*

*All Items Subject to Availability—Prices Subject to Change
™—Registered Trademarks of IBM, Ast Research, Microsoft/Hercules/Hayes

THE™ MODEMS

100% Hayes compatible

THE™ 1200 COM EXTERNAL

This self-testing 1200 BPS modem comes with auto answer, auto dial, auto redial and a built-in speaker. Retail Price \$275.00

Special Wholesale Price

\$129.00*



THE™ 1200 COM INTERNAL

Features auto answer, dial and redial, with a built-in speaker, RS 232-C serial port and PC Talk III. Retail Price \$255.00*

Special Wholesale Price

\$119.00*

THE™ 2400 COM EXTERNAL

Eight times the speed of a 300 BPS unit makes this 2400 Baud modem truly affordable, and we've made it truly compatible. With auto answer, auto dial, auto redial, and a built-in speaker with volume control. Retail Price \$519.00

Special Wholesale Price

\$277.00*

THE™ H720 MONO

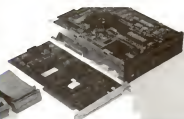
This monochrome graphics card with printer port features 100% IBM™ and Hercules™ compatibility, at a fraction of their prices. Retail Price \$155.00

\$73.00*



BEST BUY
Functional Class of Hercules Graphics Card

Special Wholesale Price



THE™ 20MB HARD DISK

Featuring a 20MB half height IBM™ PC compatible internal disk drive, controller card, connecting cables and installation manual. Retail Price \$675.00*

Special Wholesale Price

\$395.00*

THE™ MULTI I/O

Feature for feature, THE™ matches the AST™ I/O+ and comes up a winner, with serial/parallel and game ports standard, (a second serial port optional), a clock/calendar, RAMdisk and print spooler. Retail Price \$110.00

\$60.00*



Special Wholesale Price

BEST BUY
Functional Class of AST™ I/O+

THE™ 2MB RAM

This Intel™ spec board will give you up to 2MB's of expanded memory. Enough to run memory intensive software such as Framework, Symphony and Microsoft™ Windows. w/OK. Retail Price \$225.00

Special Wholesale Price

\$129.00*

THE™ EGA PLUS

With 256K and parallel port is ideal for high resolution graphics display of Microsoft Windows,™ AutoCAD,™ and other graphic software. IBM™ EGA compatible. Retail Price \$485.00

Special Wholesale Price

\$240.00*

Thompson, Harriman and Edwards Computer

THE™

Thompson, Harriman and Edwards
Computer Products Company Ltd.

THE™ PC + COMPUTER

THE™ PC + is compatible with all business, professional and personal software written for the IBM™ PC. It will also enhance your productivity with its ability to switch to an 8 megahertz clock rate, enabling you to run your software twice as fast as the IBM™ PC. THE™ PC + also comes standard with an "AT" style keyboard, correcting the inefficiencies found by IBM™ on their regular PC keyboard. 640K standard on the mother board will allow you to run memory intensive programs such as Lotus 1-2-3, dBase III and Framework without adding extra memory cards. Plenty of power, with a 135 Watt source and lots of room for expansion with 8 card slots is also standard. Base unit includes: 640K RAM, Computer with One 360K 5¼" Floppy Drive, Dual Turbo Clock Speed, 8 Expansion Slots, 135 Watt Power Supply, "AT" Style Keyboard, Full 1 Year Warranty and 45 Day Money Back Guarantee!

Retail Price \$829.00

Special
Wholesale
Price

\$469.00*

(Monitor Not Included)

All THE
products
in this
special
sale
are
offered
thru

PC Network

*All prices in this ad are wholesale—PC Network
Members pay wholesale + 8% and shipping.

CALL TOLL FREE A1N9

(800) 621-SAVE

In Illinois (312) 280-0002

**THE MOST INCREDIBLE
LIMITED TIME OFFER IN
COMPUTER HISTORY, FROM
THE™ and PC NETWORK...**

THE™ PC+

**640K RAM,
IBM™ PC
compatible,
360K 5.25"
Disk Drive,
Turbo Speed,
"AT" Style
Keyboard**

Special Wholesale Price

\$469.00*

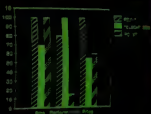
CIRCLE 245 ON READER SERVICE CARD

Dealer Inquiries Call THE™ at (312) 642-9626
319 West Ontario Street, Chicago, Illinois 60610

Products Company Ltd.



TELECAT 286



TeleVideo

AT performance at an XT price. Introducing the TeleCAT-286. \$2995. Complete.

With TeleVideo, you always settle for more.

Up till now, with a mid-range budget, you had to settle for mid-range performance. And a mid-range set of features.

But not anymore. Because now, there's the new TeleCAT-286™ from TeleVideo. An IBM AT-compatible machine that lets you settle for an entirely new concept in medium-priced PCs: more.

More Performance.

The TeleCAT-286 retails for \$2995, roughly the same as a comparably-equipped IBM XT. But the similarity ends there. Instead of starting you off with a stripped-down box, we've loaded up the TeleCAT-286 with everything you need. Like a 20MB hard disk. A 1.2MB floppy. An Intel 80286 CPU that runs at either 6 or 8 MHz clock

28% Smaller Footprint:

What you do with the extra desk space is up to you, but as you can see here, the TeleCAT-286 gives you a lot more of it than the IBM AT.

speed. There's even a high-resolution monitor for text and graphics.

To make even better use of internal space, we socketed the TeleCAT-286 for one MB of RAM, and also included serial and parallel ports on the motherboard. As a result, we can still

give you three extra expansion slots.

More Productivity.

Using our experience in building terminals and systems for 750,000 users worldwide, we've designed a machine that's the last word in ergonomics. With

LEDs On Locking Keys:

For maximum visibility we put our LEDs right on top of the three critical locking keys, so they won't get covered up by overlays.



sculptured keycaps on a high-quality keyboard. LEDs on the three critical locking keys. And a footprint that's 28% smaller than the IBM AT's. So you get more of your desk back, too.

Find Out Even More: 1 (800) TELECAT.

There's a whole lot more we could tell you about the TeleCAT-286. But it's an even better idea

to get your hands on it. So call us at 1 (800) TELECAT, Dept. 207, and we'll tell you the nearest place you can try one.

The TeleCAT-286. Our 20MB version is \$2995; 30MB, \$3495. For high performance at a low price, don't settle for less.

 **TeleVideo®**
Settle for more.

TeleVideo Systems, Inc. 1170 Morse Avenue
Sunnyvale, California 94088-3568 • (408) 745-7760

©1986 TeleVideo Systems, Inc. IBM is a registered trademark of International Business Machines, Inc.
Screen graphics by Chartmaster ©Decision Resources, Inc.

CIRCLE 197 ON READER SERVICE CARD

Determination...

Identifying The Need

Progressive Micro Distributors was founded on the belief that many purchasers want a single, dependable source from which to buy their Personal Computer equipment. We feel customers want a reliable company that provides an innovative mix of competitive prices on state-of-the-art technology products as well as helpful services, like good technical advice, and quick equipment repairs. Over the years, PMD has helped thousands of PC buyers get in touch with the best in PC products and services. We continue to believe that if you buy PC hardware and software, getting to know PMD can save you time and money, while helping you make today's computer technology work for you.



Quality Products That Fit Your Budget

We at PMD have focused on offering products from the best and most respected manufacturers of today's PC technology. Our product lines are the result of extensive research and evaluation, making your choice an easier one. Our technical facilities can fully test all equipment we sell, and each PC system is always tested before shipment. Compare our prices and experience our fast order turn-around. You'll understand why so many large corporations, small businesses, and systems integrators choose us as their source for today's best PC products and services.

Personal Support

Once you've made an investment in a computer system, you've still got to get your project up and running. This often creates many

questions regarding hardware and software applications. Having professionals available to answer your questions — whether they are simple or complex — makes a big difference. Because we've been there, PMD can provide a rare service in the computer world — accurate information. We are determined to get you fully operational on your PMD PC system, peripheral, or software package. For years, our support technicians have continuously researched, verified, and documented technical data essential to successful PC operations. This knowledge can provide instant answers to the questions you'll probably have relative to your computer system purchase. Because we've learned that each user has a unique set of circumstances, we tailor our advice to your needs, not our product line.

The sales support services that we offer help answer pertinent questions up-front, before you've made expensive mistakes. Any approach needed to check component compatibility or usefulness is quickly and accurately done at your request. We proudly stand behind each sale, from system installation and maintenance, to helpful information and advice.

Prompt Delivery

Our warehouse, located together with our complete support services, is kept stocked with the most popular PC products available. Once your order is received it is processed immediately and sent within the hour to our combined warehouse and shipping departments. This insures speedy delivery of the products you need. If the item you need is not in stock, we can have it on its way from the manufacturer within 24 hours.

The operative concept at Progressive Micro Distributors is that of quality — quality products and quality service, combined, at reasonable prices. Because we feel this is what you're looking for, we've listened to customers' needs and have found ways to successfully meet those needs. We're confident this philosophy will allow us to remain on top of the ever-changing PC market while providing you with the best service possible.



**PROGRESSIVE
MICRO
DISTRIBUTORS**

3039 Arrowler Road, Atlanta, Georgia 30360

Makes us Progressive

PC SYSTEMS

All AT&T Computers come with sec/par, clk/cal.,
DOS/BIOS, & 640 x 400 graphics

AT&T PC 6300

640K, 3 drive, monochrome monitor 11000
640K, 3 drive, color monitor adapter 10000
640K, 3 drive, 30MB hard disk, monochrome 10000

AT&T PC 6500 PLUS

512K, 3 drive & 300K drive, monochrome 10700
512K, 3 drive, 30MB hard disk, monochrome 10400

IBM PC XT

640K, 3 drive, sec. par. clk/cal. 10100
640K, 1 drive, 30MB hard disk, sec. par. clk. cal. 10000

IBM PC AT

650K, 15MB drive 10100
612K, 12MB & 300K drives, 30MB hard disk 10000

PC/XT COMPATIBLE

Full IBM Compatible with 640K, sec. par. clk/cal.,
graphics, mem., A/D:
3 drive & mono display 10000
1 floppy & 30MB hard disk & mono display 10000
3 drive & color display 10000

PO/AT COMPATIBLE

Full IBM Compatible w/640K. Expands to 1 Meg. sec,
par, clk/cal, floppy and hard disk cont., graphics, 9.8
mbx switchable.
1.5 meg floppy & mono display 10000
1.5 meg floppy & 30 meg hard & mono display 10000
1.5 meg floppy & color display 10000
These systems are tested & shipped fully tested, and
PC approved.

PRINTERS

EPSON

PX 200 (100 cps wide carriage 91/4 dot matrix) 1070
LX 90 (100 cps narrow carriage 91/4 dot matrix) 1040
LQ 1000 (1/4 dot matrix w/ parallel interface) 1740

OKIDATA

ML 190 (100 cps narrow carriage dot matrix) 1000
ML 192 (100 cps wide carriage dot matrix) 1000

CANON

LBP 9A1 (9 ppm, Double 800 emulation) 10100
LBP 9A2 (1/4 dot matrix graphics RAM, 300 DPI) 10400

TOHIMURA

P 301 (200 cps narrow, 1/4 dot matrix) 1000
P 301 (200 cps wide carriage 1/4 dot matrix, s/p) 11100

NEOPHEER

M 1000 (180 cps wide carriage sec/par 6 Pin) 1040
NR 35+ (17 cps narrow carriage, letter quality) 1000
NR 50 (180 cps wide carriage letter quality) 1000
NR 55 (30 cps wide carriage letter quality) 1700

POLICIES

1. We accept VISA, MC, AMEX. No surcharge for VISA or MC.
2. COD requires cash or certified check; Company check when approved.
3. Allow 1 week for personal and company checks to clear.
4. Wiring information available upon request.
5. Corporate, Government and Institutional volume purchase agreements available.
6. Call for exact shipping charges; air shipments take priority.
7. If we must split shipment, you incur no additional shipping charges.
8. All orders shipped insured — No additional charge.
9. All products fully warranted; Some up to 5 years.
10. All items subject to availability. Prices subject to change without notice.

FOR ORDERS

1-800-446-7995

CUSTOMER SERVICE

1-404-446-7996

SALES HRS: 9AM-8PM EST. SAT. 12N-5PM EST.

NEC

6pin writer EIT 360 (30 cps daisywheel) 1400
P 8 (34 pin 300 CPS w/ide) 1100
P 8 (34 pin 318 CPS narrow) 1000
P 7 (24 pin 318 CPS wide) 1000
ML 1000 (100 cps 300 cps 91/4 18 pin) 1000
ML 200 (100 cps 300 cps 91/4 18 pin) 1000

Ask about our literature and visit about Federal

MISC. HARDWARE

POLAROID Palette (Makes color slides from your PC's
screen) 11000
MOUSE SYSTEMS Optical PC Mouse w/ Dr. HALO 1100
MICROSOFT Serial or Bus mouse 1100
QUADRAM Microdrum Printer Buffer From 1100
16/AND System accessories CALL
TAIPIF LITE Surge protectors and power back ups CALL

INTERNAL HARD DRIVES

PC/XT 30MB (Seagate, Rodime, w/ WD DFC Onli) From 1400
PC/XT 30MB (Seagate, Rodime, Tulis w/ WD DFC Onli) From 1600
PC/AT 30MB (Seagate, Rodime) From 1600
PC/AT 30MB (Seagate, Rodime) From 1600
CALL FOR HARD DISK PRICES (UP TO 20MB)
CMC 60MB Ext. Tape Back Up From 1000
We proudly offer what we think are the best
price performance hard disk and streaming tape
sub systems available.
PLEASE CALL FOR UP-TO-DATE PRICES!

MULTIFUNCTION BOARDS

SIX PAK (384K, sec. par, C/C, opt. game) 1070
QUANTAR (384K, sec. par, game, C/C, bracket) 1000
ADVANTAGE (AT RAM expansion with options) 1000
GRAPHICS (PC RAM expanded memory spec) 1000

GRAPHICS CARDS

GENCOA
Spectrum and Spectre EGA board From 1040
SIGMA DESIGNS
Color 400 (Compatible w/ 300 & Scan Displays) CALL
HERCULES
Graphics Card (monochrome graphics) 1000
Color Graphics Card (color card w/ parallel) 1170

CHIPS

64K (nine chips) 610 80287 (coprocessor) 1100
8087 3 (coprocessor) 1100 550K (nine chips) 140

FLOPPY DISK DRIVES

HALF HEIGHT 300K (PC/XT/AT compatible) 1110
HALF HEIGHT 1MB (AT compatible) From 1100

MONITORS

AMDEK
310A (AMBER TTL input, non glare tube) 1100
COLOR 600 (13" 640x480 RGB w/ text button, audio) 1400
COLOR 720 (13" 720x480 RGB non glare) 1000
PRINCETON GRAPHICS
POS MAX-100 (Amber TTL input, non glare tube) 1100
POS HX 15 (680x480 RGB w/ 32mm dot) 1000
POS HX 150 HX 15 (680x480 50H w/ 32mm) 1400
TAXAN
640 (h) non color monitor CALL

MODEMS

HAYES
Smartmodem 1200 external, 300 1200, CALL
Smartmodem 1200B (internal 300 1200, 1200, 2400) 1100
Smartmodem 2400 external 2400 baud 1070

NETWORKING

We carry all the best names including 3COM, AST
RESEARCH, POX, 196, NOVELL and ORCHID
TECHNOLOGIES

PLOTTERS

We carry all HOUSTON INSTRUMENTS and HEWLETT
PACKARD plotters

DISKETTES

FUJI
Double sided/Double density 10/119... 100/1199
includes free roll of 35mm 400 film

EASY

High Density AT Diskettes 10/199... 100/1999
We also carry XEROX, STAN, MARSHALL and
POLAROID disks at very low prices!

SOFTWARE

ASTORWATTE dBase III PLUS 1400
ATI Training 100
BROAD Pascal Sidekick & Lightning From 100
BREATHKROTH Timeline 100
CENTRAL POINT Copy II PC 100
FIFTH GENERATION Paintbook 1110
LIFEWIRE Software for 3 1100
MECA, TORIAS Managing Your Money 1100
MICROPOE EASY 1100
MICROBIM Rhase 1000 1070
MICROSOFT Word 4.0 1000
MICROSTUP Constant X/VI 100
NORTON Utilities 100
PPS FIRST SUCCESS w/ Write, File, Plan 1400
QUAD Copywrite/ Disk Explorer/ Zero Disk 100/100
ROFTYLLS Printworks/ Printworks for laser 100/100
SONICM 100 Complete accounting modules From 1000
550 WordPerfect 4.1 1000
SUBLING Jot 100

ORDERING INFORMATION

1-404-446-7995

TECH ASSISTANCE

1-404-446-7997

CIRCLE 309 ON READER SERVICE CARD

**PROGRESSIVE
MICRO
DISTRIBUTORS**

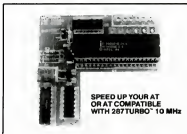
3039 Amwiler Road, Atlanta, Georgia 30380

A MEGABYTE FOR DOS!

MicroWay is the world's leading retailer of 8087's and high performance PC upgrades. We stock a complete selection of 8087's that run from 5 to 12 MHz. All of our coprocessors are shipped with a diagnostic disk and the best warranty in the business - one year! We also offer daughterboards for socketless computers (NEC PC) and 287Turbo which increases the clock speed of the 80287 from 4 to 10 MHz. Our NUMBER SMASHER/ECM® runs at 12 MHz with a megabyte of RAM and achieves a throughput of 1 megaflops with 87BASIC/INLINE, Intel For-

tran, or Microsoft Fortran. Software reviewers consistently cite MicroWay software and 8087 expertise as the best in the industry! Our customers frequently write to thank us for recommending the correct software and hardware to meet their specific needs. They also thank us for our same-day shipping! In addition to our own products which support the 8087 and 80287, we stock the largest supply of specialized software available. For more information call us at

617-746-7341



MicroWay® 8087 Support

For the IBM PC, PC XT, PC AT and Compatibles.

87SFL™ MicroWay's Scientific Function Library contains 170 scientific and engineering functions. Callable from most 8087 compatible compilers. ... First Language \$250; Additional \$100.

A2D-160™ MicroWay's Data Acquisition Board performs 160,000 12 bit Analog to Digital conversions per second! Includes software drivers. The fastest 12 bit A to D board available. For the IBM PC XT and compatibles. ... \$1295

MATRIXPAK™ manages a MEGABYTE! Written in assembly language, our runtime package accurately manipulates large matrices at very fast speeds. Includes matrix inversion and the solution of simultaneous linear equations. Callable from RM or MS Fortran, MS Assembler, or 87BASIC/INLINE. ... each \$99

87FFT™ Written in assembly language, performs Forward and Inverse FFTs on real and complex arrays which occupy up to 512 Kbytes of RAM. Also does convolutions, auto correlations, hemming, complex vector multiplication, and complex to radial conversions. Callable from most 8087 compatible compilers. ... \$200

87FFT-2™ performs two-dimensional FFTs. Ideal for image processing. Requires 87FFT \$100

MICROWAY UDI runs RTOS or RMX compilers under DOS. ... \$300

FASTBREAK™ employs the 8087 to increase the speed of Lotus 1-2-3® Version 1A or 1A* up to 36:1. ... \$79

FASTPAK™ Includes FASTBREAK software and a 5 MHz 8087 chip. ... \$179

87Verify™ For users who have to be absolutely sure of their results! This background task periodically performs an 8087 accuracy and stress test. ... \$49

INTEL ABOVE BOARD. ... CALL
JRAM, AST, MAYNARD. ... CALL
RM, IBM, MS Fortran. ... CALL

MegaPage™ Our Intel-Lotus EMS memory card. The only EMS board which comes with two megabytes of cool-running, low power drain CMOS RAM installed. Includes RAM disk, print spooler, disk cache, and EMS drivers. For the IBM PC, XT and compatibles. ... \$549

MegaPage AT/ECC™ EMS card for the PC AT and compatibles. Includes RAM disk, print spooler, disk cache, and EMS drivers. For the IBM PC, XT and compatibles. ... \$549

DFiber™ Our disk utility which thoroughly checks PC or AT hard disks for bad sectors and updates the MS DOS file allocation table accordingly. Solves the AT hard disk problem! ... \$149

Doptimizer™ Optimizes the way your hard disk or floppy stores its files. Speeds up accesses by recombining fragmented files. ... \$49

DCache™ Our disk caching software speeds up your I/O by storing repetitively used tracks in memory. The amount of memory used can be selected in 64 Kbyte banks. ... \$49

87MACRO/DEBUG™ Contains all the pieces needed for writing 8087/80287 assembly code. MicroWay's 87DEBUG debugger \$199

OBJ - ASM™ A multipass object module translator and disassembler. Produces assembly language listings which include public symbols, external symbols and labels commented with cross references. Ideal for patching object modules for which source is not available. ... \$200

87BASIC™ Includes patches to the IBM BASIC or MS Quick BASIC Compiler for USER TRANSPARENT 8087 support. Provides super fast performance for all numeric operations including trigonometrics, transcendental, addition, subtraction, multiplication, and division. ... each \$150

87BASIC/INLINE™ converts the output of the IBM BASIC Compiler into optimized 8087 inline code which executes up to seven times faster than 87BASIC. Supports separately compiled inline subroutines which are located in their own segments and can contain up to 64 Kbytes of code. This allows programs greater than 128K! Requires the IBM BASIC Compiler Version 1 and a Macro Assembler. Includes 87BASIC. ... \$200
In London, please phone 223-7762

NUMBER SMASHER/ECM® THE FASTEST ACCELERATOR CARD AVAILABLE

gives you 12 MHz speed in two modes: 704K or one megabyte of "Extended Conventional Memory." MEGASWITCH MMU and MegaDOS software make it possible to run DOS applications with up to 1015K using PC compilers, AutoCAD and Lotus 1-2-3. Does not require EMS software. Totally compatible from \$599 to \$1099
Optional 8087-12 \$295

8087 UPGRADES

All MicroWay 8087's include a one year warranty, complete MicroWay Test Program and accurate installation instructions.

8087 5 MHz..... \$109
For the IBM PC, XT and compatibles.

8087-2 8 MHz..... \$149
For Wang, AT&T, DeskPro, NEC, Leading Edge.

80287-3 5 MHz..... \$179
For the IBM PC AT and 286 compatibles.

80287-6 6 MHz..... \$229
For 8 MHz AT compatibles.

80287-8 8 MHz..... \$295
For the 8 MHz 80286 accelerator cards.

NEC V20, V30..... \$16, \$30

64K RAM Set 150ns..... \$10

256K RAM Set 150ns..... \$34

256K RAM Set 120ns..... \$39

128K RAM Set PC AT..... \$49

287Turbo™ 10 MHz If you own an AT, Deskpro 286 or AT compatible, this is the card you need to get reasonable numeric performance. It plugs into your 80287 socket and includes a specially driven 10 MHz 80287. The card comes in three configurations. The IBM AT version includes a hardware RESET button \$450

287Turbo 8 MHz..... \$399

87/88Turbo™ is a stubby card which includes a clock calendar and a speed controller which changes the speed of your motherboard from 4.77 to 7.4 MHz. Its use requires your PC to have a socketed 8284. Typical speed increase is 1.5 to 2.0. The card overcomes slow hardware by slowing up only when such devices are accessed and running at full speed otherwise \$149
Optional 8087-2 \$149

286TurboCache™ This new MicroWay accelerator uses 8K of cache memory and 80286/80287 processors to provide an average speed increase of 3:1 for most programs. Call for specifications and benchmarks \$595

Call for our complete catalog of software which supports the 8087.

MicroWay P.O. Box 79
Kingston, Mass.
02364 USA
(617) 746-7341

■ PETER NORTON

DISPLAY SCREEN ISSUES



Norton muses about our perceptions of what really moves during page-downs and gives a first look at FlickerFree, a memory-resident program that solves screen problems.

An interesting thought about display screens and a fascinating new product for them have grabbed my attention lately.

Recently, reader William Perlis and PC Magazine editor Paul Somerson crossed swords in the Letters to PC Magazine column (PC Magazine, Volume 5 Number 6). It was interesting to see the sparks fly.

THE PSYCHOLOGY OF PGDN Like Paul, I thought that Dr. Perlis's theory that the page-down key (PgDn) should really be called down-page (DnPg) was wonderfully crackpot, but it brought up an issue in the psychology and human engineering of PC software that's worth discussing.

The issue is the relationship between the PC's video screen and the data that it displays and what happens, for example, when we press the PgDn key (or DnPg, if you will).

Imagine that you are working with a big spreadsheet or a big word-processing document, where only part of the data is shown on the screen at one time. To see other parts of the data, you have to move around. The tricky question is, what's the psychology? How do you conceptualize the process of moving data?

WHICH IS FIXED? There are two ways to think of the relationship between your screen and the data shown on it. You can think of your screen as being fixed, while the data moves, allowing you to see different portions as it does so. Or you can think of the data as being fixed, while the screen "moves" around to show different parts of

the data. In the first case, pressing PgDn moves the data down so that new data is above what you saw before. In the second case, pressing PgDn shows us data below what you just saw.

You might think that it's the data that moves, not the screen; after all, we don't move and the screen doesn't move either. But psychologically, thinking of the screen as moving makes the most sense—it more closely approximates what we actually see and expect when we press the PgDn key.

THE OBJECTIVE HORIZON A pilot friend told me that the same thing applies to airplane instruments. There's a little gizmo in the aircraft cockpit called an artificial horizon that tells the pilot if the plane is tilted to the left or to the right. This instrument has two lines on it: one represents the airplane, the other the horizon. You'd think that this instrument would be orient-

ed from the pilot's viewpoint (on the instrument, the line representing the airplane would be fixed, and the horizon line would tilt left or right), but it isn't. Instead, the instrument shows things (and here's the really amazing part) from the point of view of an outside observer watching the airplane in flight. When you look at the instrument, it shows the horizon straight across and the plane tilted, which is *not* what the pilot would see looking out the window.

That concept is the key to understanding how the human mind perceives such things. As a general rule, we tend to visualize and conceptualize not from our own narrow, subjective position, but from what we sense intuitively is the objective viewpoint. I think it's closely related to children's innate sense of justice and fair play. There's something in the human mind that wants to see the world as objectively as possible, and that spills over to the way we work with machines. Pilots want their artificial-horizon instruments to show things from a "real world" point of view, not a pilot's-eye view, and that's also how we want to think about paging up and down through our data.

Of course, there isn't a "real" grid of data behind our PC's display screen the way there's a real horizon outside the aircraft, but it helps to think that way when you're dealing with the concept of PgUp and PgDn keys.

Dr. Perlis didn't quibble with the fact that most PC software works this way. He just claims that the term "page-down" describes the moving-data way of thinking, while "down-page" describes the mov-



■ PETER NORTON

ing-screen approach that nearly all programs use. My wife says that that's what happens when you're too smart or too educated for your own good, and gives me a knowing look.

FLICKERFREE If the Perlis-Somerson debate was the most fascinating thing I've read in a while, the most fascinating software I've seen for some time is a little goody called *FlickerFree*, being intro-

duced by Steven Gibson.

FlickerFree is a memory-resident program that solves several problems that muck up display screens: snow, flicker, and lack of speed. The original IBM Color/Graphics Adapter was cursed with an ugly "snow" effect whenever programs wrote directly to the display memory (unless the programs used time-consuming

NEW!

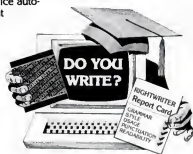
For Your IBM PC or Compatible

RightWriter® Version 2.0

THE Intelligent Grammar and Style Checker

RightWriter is a new tool to help you produce lean, powerful BUSINESS WRITING. RightWriter uses advanced artificial intelligence technology to flag errors in GRAMMAR, STYLE, USAGE, and PUNCTUATION. RightWriter is the first office automation package aimed at producing better writing, not more writing.

- **Messages are Inserted** directly into text to point out possible errors and problem areas.
- **Easy to Use** — only one command to learn, your word processor does the rest.
- **Works with Leading Word Processors** — including WordStar®, Volkswriter®, PFS:write®, MultiMate®, and others.
- **Readability Index** — measures the reading grade level of the document using the D.O.D. standard Flesch-Kincaid formula.
- **Uncommon Word List** — lists misspelled, slang, and uncommon words.
- **Recommendations** — never decides. RightWriter is a writing aid. The final decision is always left to you.



"...RightWriter is an idea whose time is long overdue."

Phil Winwell — PC Magazine
"RightWriter is an excellent, low-cost, eye-opening software package..."

Inside Word Management
"The documentation is among the best I have seen."

Jim Pile, Soft Sector

Price \$95.00

Available from your local dealer on:
DECISIONWARE, INC./RightSoft Division
2033 Wood St. # Suite 218
Sarasota, FL 33577
Phone Orders Call: (813) 952-9211
Add \$4 for shipping and handling.
VISA & MASTERCARD accepted
30 Day Money Back Guarantee

RightWriter is a trademark of Decisionware, Inc. Microsoft is a trademark of Microsoft Corporation. MultiMate is a trademark of MultiMate International. PFS:write is a trademark of Software Publishing Corporation. Volkswriter is a trademark of Software Publishing Corporation.

CIRCLE 207 ON READER SERVICE CARD

■ You might think that it's the data that moves, not the screen; after all, we don't move and the screen doesn't either.

desnowing operations). Fortunately, newer display adapters, such as Compaq's nifty built-in adapter, don't suffer from snow, but they do sometimes suffer from an even greater pain-in-the-eye: screen flickers when information is scrolled. And all the screens, even with the IBM monochrome adapter, often function much more slowly than they should.

Gibson's *FlickerFree* is designed to solve these problems. Consider what it does with screen speed. One simple way to test a display screen's operating speed is to copy a big text file to the screen (using the TYPE command, or a command such as COPY FILE CON1) and time how long it takes. I tried a 3,500-line, 130K-byte file on my monochrome system. Without *FlickerFree* it took 101 seconds; with it, 36 seconds—over two and a half times as fast. A similar test on a Compaq 286, with its CGA-compatible adapter, speeded up the process by one and a half to two times. (*FlickerFree* includes a built-in demo that shows even hotter speedups, such as 750 percent. That's an extravagant claim my tests couldn't duplicate, but who's to complain about my mere 200 percent improvement?)

FLICKERFREE SPEEDS THINGS UP Of course, we don't copy files to the display screen all the time, but we do use

JUST RELEASED

Unleash the power of your LaserJet™

Mix any combination of fonts

Merge text and graphics from any program

Print extended and foreign language characters

Use all the printing features of your LaserJet with Polar's Ram-Resident PrintMerge

Ram-Resident PrintMerge gives you quick and easy access to all the LaserJet's printing features — no matter which word processing, database or LaserJet-compatible graphics program you're using. With a few simple commands, you can turn a batch report into an exciting, visually appealing presentation. You'll be able to format text from virtually any program and monitor it with the graphic output from any graphics program that can print on the LaserJet.

For instance, the chart on the left was created with Graphic Communications's *Freemance* and *Graphmaster*. Ram-Resident PrintMerge even prints properly aligned tables made up of any combination of proportional fonts like the table on the right.



You also get full access to all the formatting you've been missing with *DisplayWrite 3*. *Mathematic*, which includes automatic use of any font, right justification of any combination of fonts, and a handy line and line drawing function. Plus, keyboard translation screens give you access to the LaserJet's foreign language and special printer characters. Here's a small sample of words you can type without using a font.

News	123	1234
123	1234	1234
1234	1234	1234

Be sure to ask about *Polaris Crunch*, a program used with Ram-Resident PrintMerge. *Polaris Crunch* automatically reduces files to sizes the LaserJet can handle. It also rotates and zooms graphic images which allows you to print only the amount you want.

Read more about Ram-Resident PrintMerge below.

Your software only lets you use a small fraction of the LaserJet's printing capabilities. Unfortunately, that also limits how precisely you communicate your message. That's why you need Polar's Ram-Resident PrintMerge.

It's the only program that puts you in direct control of all the LaserJet's printing capabilities—so you control what your document looks like, not the limitations of your software.

You'll be able to add graphics right in the middle of your text. Use all the LaserJet fonts and extended characters wherever you like. And print it all beautifully with Ram-Resident PrintMerge's justification and line-drawing abilities. What's more, Ram-Resident PrintMerge works with the software you're already using, so it's very easy to learn.

Since Ram-Resident PrintMerge lets you merge graphics from virtually any program that prints on the LaserJet, you can reinforce complex ideas with illustrations right in the text. You can merge the graphic output or save a screen image, and merge either in any of four print resolutions. If your graphics are too large for your LaserJet to handle, try *Polaris Crunch*, a separate program that compresses, rotates and trims images.

With the help of Ram-Resident PrintMerge's useful formatting features, your document

Justify any proportionally spaced text

Align tables printed with proportional fonts

Draw lines and boxes

Runs Directly From:

DisplayWrite 3
Multimate
Freemance
Lotus 123
Paradox
NewWord
R:base 5000
Map-Master
WordPerfect
Chart-Master
WordStar
Microsoft Word
Graphwriter
Javelin
WordStar 2000
Framework
Easy
Microsoft Chart
PC Crayon
Sign-Master
and more

will be as impressive as its contents. You'll be able to use LaserJet fonts in any combination for more attractive, readable text. And justify right-hand margins and align table columns printed with proportional fonts—even if they're downloaded from diskettes. For extra emphasis, use Ram-Resident PrintMerge's line and box drawing capabilities and the LaserJet PLUS patterns to highlight important ideas.

And when you need to use extended or foreign language characters, Ram-Resident PrintMerge's five keyboard translation screens will put them at your fingertips instantly.

But even with all these features, Ram-Resident PrintMerge is truly easy to use.

Timesaving printer setup screens store nine sets of page parameters. Simply enter parameters for Lotus, dBase, or any other application program once, and use them again and again. "Ram-Resident" means it loads automatically when you boot your system, so it's always ready. Just use your software as you normally would. When you need Ram-Resident PrintMerge's special features, set up the printer with one of the nine setup screens or key in the simple print commands right in your document.

Put the rest of your LaserJet's printing power to work for you. Call these toll-free numbers to order your Ram-Resident PrintMerge. Versions are available for IBM/PC/100% compatibles. There's a 30-day money-back guarantee, so order now without risk.

\$149.

For ordering information call:

Inside California call
1 (800) 231-3531
Outside California call
1 (800) 338-5943

POLARIS
SOFTWARE
310 Via Vera Cruz
Suite 205
San Marcos, CA 92069
(619) 471-0922



FLASH

\$49.95

SPEED UP YOUR COMPUTER!

NOT COPY PROTECTED

Increase the speed of your computer by as much as 4-8 times. Why buy a PC AT when all you may need is some **FLASH**. **FLASH** is just that, it gives disk accesses in a **FLASH**. Every PC owner can't be without **FLASH** once the powers of **FLASH** are discovered. The program is totally invisible to the user. There is nothing to learn. Make your floppies **faster** than a hard disk. Make your hard disks faster than ever before. Allows the user to have sub-directories on his floppies without the usual loss of speed. **FLASH** will also tell you just how much faster you are running than you would have been without **FLASH**. **FLASH** is handcrafted in ASSEMBLER. Upgrade your computer with **FLASH**. Batch files will fly like they had wings. Save wear & tear on expensive program disks. You'll be so **amazed** with your improved performance, you will want to call us to tell us so!

BENCHMARKS for different programs utilizing **FLASH**

	W/O FLASH	W/FLASH
WORD STAR	2.0	0.33
BASICA	2.7	0.40
LINKING	113.8	6.00
SORTING FILES	105.0	27.00

When **FLASH** increases your speed it generally makes you run 3-5 times faster. In favorable conditions like the ones above **FLASH** can make your PC run 6-16 times faster! PC's over the world are screaming for **FLASH**. Reach the speed of a RAM DISK, without their disadvantages. If you think you DON'T need **FLASH**, call us and tell us why!

Order Line 1-800-25-FLASH

Info Line 1-317-253-8088

MC, Visa, Check, C.O.D.

For: IBM PC, AT, XT, JR, or clone.

Now utilizes expanded & extended memory.



Reg. Price \$69.95
 Limited Time \$49.95
 add 4.00 shipping (indl)
 Software Masters
 6223 Carrollton Ave.
 Indpls., IN 46220

"The novice and expert alike will consider **FLASH** their most valued utility."

DWIE LEE REED
 President, SOFTWARE MASTERS

THE UTILITY ROOM

- **Spool-Master**, ram printer spooler. Multiple copies, handles single sheets, any buffer size. 49-95 29.95
 - **Buffer-Master**, keyboard buffer extender from 15 to 2000 key type ahead. 29-95 24.95
 - **Super-Ram-Disk**, set up MULTIPLE ram disks and as MANY as you want. 49-95 24.95
 - **Calc-Pad**, ram resident calculator, hex octal binary and decimal. Works in ANY graphic mode. Unlimited parenthesis nesting. Many functions. 49-95 24.95
 - **Sort-Merge-Copy**, a super sort utility. Use it stand alone or call it from ANY language. 150-00 49.95
 - **Unprotect**, unprotects basic programs. 49-95 29.95
 - **Data-Path**, Have paths setup to find your data and overlay files. Works with ALL programs. 49-95 29.95
 - **MoveHard**, gain up to 10%-50% more hard disk space! 49-95 29.95
- ALL programs work in harmony with each other.

SUPER-ED Version 3.0

- Do ANY DOS command or RUN ANY program from within **SUPER-ED**.
- Turbo Pascal like environment for ANY language.
- **MULTI-FILE** window editing. Move & copy between file windows.
- Extensive Find & Replace usage.
- **ON-LINE** editing HELP.
- Editing commands & colors & more are fully user configurable.
- **ON-LINE** language-specific user definable HELP.
- Full featured editor with **WORD STAR** like commands.
- Fully utilizes sub-directories.
- Supports keyboard **MACROS**.

Reg. Price \$59.95
 Limited Time \$39.95

We believe in the highest quality software at the lowest possible price!
 Turbo Pascal is a trademark of Borland Int'l. Word Star is a trademark of Micro Pro Int'l.

CIRCLE 487 ON READER SERVICE CARD

■ PETER NORTON

things like the DIR command, and it's mind-blowing to see the difference **FlickerFree** makes in how fast the list of files appears. It's as dramatic as the difference between a plain PC and an AT.

Just because **FlickerFree** passes that test doesn't mean that all your programs will run that much faster, or even that the display portions of the programs will be

■ Speedup is only one aspect of **FlickerFree**. Its main mission is to get rid of the garbage that afflicts many screens: snow and scroll-flicker.

accelerated, but **FlickerFree** does speed up some things, which is worthwhile in itself.

While the speedup is fun to benchmark-test, it's only one aspect of **FlickerFree**. The program's main mission, as the name suggests, is to get rid of the ugly garbage that afflicts many screens: snow and scroll-flicker.

I wasn't able to give **FlickerFree** an exhaustive test on all kinds of hardware and software combinations, but it often made an impressive improvement (and when it didn't, I didn't lose anything). Since the software tries to make an intimate modification of something so fundamental as the display screen operation, the results, as you might expect, are sometimes weird and wonderful.

All in all, though, I'd give a thumbs-up to **FlickerFree**. Certainly, the showcase tricks it performs on the screen are fun to watch.

Using **FlickerFree** costs about 7K bytes of memory (something that ought to be quoted concerning every memory-resident program).

If you want to get your hands on **FlickerFree**, order from Steve Gibson, 9 Lago Sud, Irvine, CA 91725; (714) 854-1520; it's \$39, plus \$1.50 shipping and handling. [E]

The impressions you make on paper are frequently the keys to future opportunities. Your first letter or an important proposal are the basis by which others are impressed by you. Polaris Software offers three printing programs which will make your impressions *great impressions*.

The first impression is the package in which your document is delivered. Polaris Labelmaker prints striking labels and envelopes. The document itself is printed with Polaris PrintMerge which prints each page *camera ready* as if it were typeset. And finally, forms for all purposes are printed with Polaris Forms in an easy and cost effective way. What better way to make a great impression?

HOW TO MAKE A GREAT IMPRESSION WITH POLARIS

And the Hewlett Packard LaserJet Printers

Market Penetration

Since introduction in 1976, the product line represented tremendous growth in all geographic areas. To date, the only computer-to-quality magazine reported Q1-Q4 1980, shows the rate of penetration doubled as a result of the \$150 program utilized by the leading companies.

Percent of Sales Growth



1980 Sales by Region



All regions are maintaining or increasing growth, especially the Southwest Region, which is experiencing a growth in order penetration for greater than others average. In the last three quarters, the Southwest Region has increased its sales volume at the rate of 100% in the previous year. (1980) compares Southwest Region with sales in other regions.

Percent of Sales Income by State



The map in Figure 1 demonstrates how successful the marketing effort directed at the dealers in the United States group is. The other markets are about the same.

Impact on Profitability

After expansion for the new Polaris program, profits have increased 20% in the Southwest Region. In other regions, profits have also risen. The volume and the \$150 for dealers.

Polaris PrintMerge . . .

\$124.00

The print program Hewlett Packard uses to make a great impression with the LaserJet. Use all the powerful features of the LaserJet and WordStar together. Add the enhancements by Polaris PrintMerge and nothing can print better looking reports, presentations, documentation, or correspondence. Each is printed to typeset perfection. Graphs are merged from Microsoft Chart and Chart-Master.

Polaris Labelmaker . . .

\$124.00

Labels for all purposes printed effortlessly. Envelopes, too. Labels and envelopes are created with any word processing program. They are printed with all the special print fonts and quality of the LaserJet, including bar codes. Merge the printed data from any data base or enter it through the keyboard.

Polaris Forms . . .

\$149.00

Professionally printed forms in minutes. Easily designed forms printed to perfection. Store the forms in the LaserJet PLUS for use by other programs. Print just the form or merge data from other programs. Special commands to design forms quickly using proportional fonts, right justified text and all features of the LaserJet.

Let Polaris Software help you make a great impression.



Of Course, A 30 Day Money Back Guarantee.
(\$6.00 Shipping. 6% tax in Ca.)

310 Via Vera Cruz, Suite 205 • San Marcos, Ca. 92069 • 619 471-0922

Runs on IBM-PC, XT, AT or 100% compatibles with 196K RAM and the HP 150 with 384K RAM

Registered Trademarks: LaserJet, LaserJet Plus, HP 150, Hewlett Packard Corp, Wuestner Micropro International Corp, IBM PC, XT & AT, IBM Corp, Microsoft Chart, Microsoft Corp, Chart-Master, Decision Resources, Polaris PrintMerge, Polaris Labelmaker & Polaris Forms: Polaris Software.

CIRCLE 379 ON READER SERVICE CARD

For Orders Call:

In California
800 231-3531
Outside California
800 338-5943



Don't be an AT guinea pig.

Some users of first-generation AT compatibles may feel like they've donated their wallets to science.

You see, while a crowd of manufacturers has rushed to get in on the "AT explosion," some bugs have escaped extermination. The result is that some unsuspecting users have experienced an "AT explosion" of their own.

Patience is a virtue

At PC Designs, on the other hand, we've been taking our time and doing our homework. We know that when you're late to the dance, you better have a good reason. And we do: A high-quality, ultra-reliable AT compatible built around the versatile 80286 microprocessor that'll outperform (and outlast) more "accident-prone" clones. We call it the ET-286i (the ET stands for "Enhanced Technology"), and we think it's the best example yet of the kit-built concept that PC Designs developed.

Worth its wait in gold

If you've been watching and waiting like we have, you'll appreciate the advanced features of the PC Designs ET-286i:

- 10 MHz clock speed with switchable 8 and 8 MHz operation (system board supports 12.5 MHz operation).
- 1024K of on-board RAM. One MB add-on RAM chips, available next spring, will expand on-board capability to 4 MB.

- Fully AT-compatible BIOS that includes SETUP program that configures: RAM size, disk and drives, time and date, coprocessor (80287) and video adaptor.
 - 200-watt, UL-approved, American-made switching power supply.
 - Three COM ports (RS232C switchable to 422 serial ports) and two parallel ports
- All these features—some unavailable on more expensive compatibles—make the ET-286i a better performer than ATs costing \$1000 more.



Old faithful

But the ET-286i also has features that make it the most reliable AT compatible available. Like your choice of a 360K or

1.2 megabyte floppy drive; a low-profile XT-AT "Maxi Switch" keyboard and a Princeton Graphics Max-12 monochrome monitor; your choice of a super-duty CORE International or Seagate fixed disk (optional).

This is just a partial list; there are more features, along with an exciting list of peripherals, that make the PC Designs ET-286i the best AT value on the market. And, speaking of value, you can have all that speed, versatility and reliability for just \$2,400 (and our price on hard disks is equally impressive).

Give us a call

But we realize if you've waited this long, it's because you're shrewd and maybe even a bit skeptical. In that case, call PC Designs at the number below and ask about our 30-day, money-back guarantee and our full one-year warranty.

The new PC Designs ET-286i. So high-performance and reliable, the fact that it's a kit is just icing on the cake.

For more information, or to order risk-free, call or write direct:

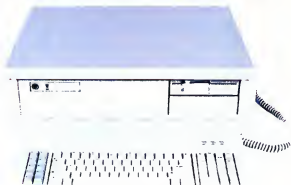
PC Designs

11105-B East 56th St.
Tulsa, Oklahoma 74146
(918) 252-5550

NORTHEASTERN *Software* TURBO 286™

7 Trap Falls Rd.
Shelton, Connecticut 06484

AT LAST, A
FASTER PC
AT A BETTER
PRICE!



- RUNS ALL MAJOR SOFTWARE WRITTEN FOR THE IBM PC,™ AT,™ AND COMPATIBLES.
- 8 MHZ SYSTEM UNIT (6 MHZ SYSTEM UNIT ALSO AVAILABLE)
- 640 KB MOTHER BOARD INSTALLED AND TESTED.
- 1.2 MB AND 360 KB FLOPPY DISK DRIVE.
(PRODUCED BY MAJOR INDUSTRY MANUFACTURERS)

- AT STYLE KEYBOARD.
- 200 WATT POWER SUPPLY.
- 8 EXPANSION SLOTS
- MS DOS 3.1,™ USERS MANUAL, AND 2 YEAR LIMITED WARRANTY INCLUDED.
- TWO SERIALS AND ONE PARALLEL PORT
- CLOCK/CALENDAR WITH BATTERY BACKUP
- COMBINED FLOPPY/HARD DRIVE CONTROLLER CARD

OVER 30% FASTER
THAN THE IBM PC-AT™

\$1945.00

**CALL TOLL FREE
1-800-382-2242
CONNECTICUT ORDERS
CALL 203-929-8522
IN CANADA
1-800-843-0074**

SIMPLY THE BEST

Northeastern Software Turbo 286 is a trademark of Northeastern Software.
IBM PC, AT are trademarks of IBM Corporation.

CIRCLE #90 ON READER SERVICE CARD



WITH PURCHASE RECEIVES AN ADDITIONAL 2% DISCOUNT ON ANYTHING ELSE WE SELL FOR A FULL YEAR.

NORTHEASTERN *Software* TURBO PC™

7 Trap Falls Rd.
Shelton, Connecticut 06484

AT LAST, A
FASTER PC
AT A BETTER
PRICE!



- RUNS ALL MAJOR SOFTWARE WRITTEN FOR THE IBM PC,™XT,™ AND COMPATIBLES.
- DUAL SPEED SYSTEM UNIT. (RUNS AT 4.77 OR 7.4 MHZ, KEYBOARD SELECTIBLE)
- 640 KB MOTHER BOARD INSTALLED AND TESTED.
- 360 KB FLOPPY DISK DRIVE. (PRODUCED BY MAJOR INDUSTRY MANUFACTURERS)
- AT STYLE KEYBOARD.
- 135 WATT POWER SUPPLY, UL APPROVED.
- 8 EXPANSION SLOTS (FLIP TOP COVER PROVIDES EASY ACCESS TO EXPANSION SLOTS).
- MS DOS 3.1,™ USERS MANUAL, AND 2 YEAR LIMITED WARRANTY INCLUDED.
- ADDITIONAL CONFIGURATIONS AVAILABLE.
- FCC APPROVED.

OVER 60% FASTER
THAN THE IBM PC-XT™

\$775.00

SIMPLY THE BEST

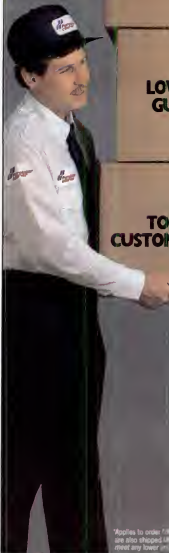
Northeastern Software Turbo PC is a trademark of Northeastern Software. IBM PC, XT are trademarks of IBM Corporation. MS DOS 3.1 is a trademark of the Microsoft Corporation.

WITH PURCHASE RECEIVE AN ADDITIONAL 2% DISCOUNT ON ANYTHING ELSE WE SELL FOR A FULL YEAR.

CIRCLE 135 ON READER SERVICE CARD



NOBODY DELIVERS LIKE LOGICSOFT.



**FREE OVERNIGHT
DELIVERY**

**LOWEST PRICE
GUARANTEE**

**TOLL-FREE
CUSTOMER SERVICE**

Buy it today, use it tomorrow!

Only Logicsoft ships your order the same day via overnight courier.* Free.

Nobody beats Logicsoft prices.

In fact, if you find a lower price (advertised or a bonafide quote) on any of the hundreds of products we stock, we'll beat it by \$10.† Our Corporate Accounts Program offers attractive volume discounts. Credit cards and PO's accepted.

Outstanding customer service and technical support.

It's only a toll-free phone call away. Another reason why Logicsoft is a major hardware and software supplier to over 50,000 companies, including over 90% of the Fortune 1000.

See inside for the lowest prices on over 800 products for IBM-PC's and compatibles.

LOGICSOFT®

To order or receive technical assistance, call our National Hotline:

1-800-645-3491

Customer Service: 1-800-431-9037

NY STATE: 1-800-235-6442 (516) 249-8440

FAX# 516-249-5289

*Applies to orders shipping over \$100. If under \$100, shipped UPS—FREE (Within Cont. U.S.) Due to weight restrictions, printers and monitors are also shipped UPS—FREE. This offer does not apply to items under \$100, American Express or Terms orders. In these instances, we will meet any lower price. We reserve the right to request a current written price quote.

NOW LEASE OR PURCHASE SYSTEMS FROM LOGICSOFT.

THE ECONOMY AND FLEXIBILITY OF A LOGICLEASE.

High tech without high cost. Outstanding flexibility. Plus substantial tax benefits. Logicsoft's new leasing program gives you them all and much more. Lease the computer system you need now for 36 months (customized lease programs also available) at one of our low, low rates. At the end of the term, you can purchase the system for only 10% of the original purchase price. Or negotiate a lease extension. Give Logicsoft a call. **We'll process your lease application in 24 hours.** And deliver your system within three days. First and last lease payments required in advance. Lease proposals subject to credit approval. Rates based on current cost of funds.

FREE 90-DAY, ON-SITE SERVICE ON ALL SYSTEMS.

Whether you lease or purchase a system from Logicsoft, you get a unique bonus: a *free 90-day, on-site system hardware service contract*. We've contracted with one of the nation's largest and most respected independent computer maintenance firms to provide you free service in most metropolitan areas. If a problem arises, it will be corrected quickly and efficiently. *At your facility. And at no additional cost to you.* There's no inconvenience of transporting your system to and from a service center. Wherever you are. Whatever the problem. Expert assistance is only a phone call away.

LOGICSOFT

To order or receive technical assistance, call our National Hotline:

1-800-645-3491

Customer Service: 1-800-431-9037

NY STATE: 1-800-235-6442 (516) 249-8440

FAX # 516-249-5289

Circle #400 on reader service card.

EUROPE: 020-83 48 64

Telex: 10759 Logic NL

Mail orders to:

LOGICSOFT EUROPE BV

pb 9460, 1006 AL, Amsterdam, Holland

110 Bi-County Blvd., Dept. 54321
Farmingdale, NY 11735
CANADA: 416-283-2354
Domestic/Int'l Telex
286905 SoftUR



Leading Edge Model D

- 256K Memory • Two 360K Half/Height Floppy Drives • Four Expansion Slots • Keyboard • Text Display Card • High-Resolution Monochrome Monitor • One Parallel And Serial Port • Color option available

• Purchase Price: \$1,375

Lease For **\$59** per month

New IBM AT—30 Mb

- 8 MHz • 512K • 30 Mb Hard Drive (Full Height, w/controller) • 1.2 Mb Half/Height Floppy • Eight Expansion Slots • IBM Enhanced PC Keyboard • Serial/Parallel Adapter • Free 90-Day, On-Site Service Contract • Color or Monochrome Monitor Available as Option

• Purchase Price: \$4,299

Lease For **\$167** per month

New IBM XT—20 Mb

- 512K • 20 Mb Hard Drive • 360K Floppy Drive Half Height • Eight Expansion Slots • IBM Enhanced PC Keyboard • Asynchronous Communications Adapter • Free 90-Day, On-Site Service Contract • Color or Monochrome Monitor Available as Option

• Purchase Price: \$2,369

Lease For **\$99** per month



New Compaq Deskpro 286—30 Mb

- 512K RAM Memory • 80286 Based CPU • One 30Mb Hard Drive (w/controller) • One 1.2 Mb Half/Height Floppy Drive • Eight Expansion Slots • Compaq Keyboard • Graphics Card • One parallel port • Free 90 Day On-Site Service Contract • Color or Monochrome available as option

• Purchase Price: \$3,899

Lease For **\$154** per month

New Compaq Deskpro 20Mb

- 640K RAM Memory • One 20Mb Hard Drive (w/Controller) • One 360K Floppy Drive • Eight Expansion Slots • Compaq Keyboard • Graphics Card • One Parallel port • Asynchronous Communications/Clock Board • Free 90-Day, On-Site Service Contract • Color or Monochrome Monitor Available as option

• Purchase Price: \$2,319

Lease For **\$99** per month

New Compaq Portable II 20Mb

- 640K RAM Memory • 80286 Based CPU • One 20Mb Half/Height Hard Drive (w/controller) • One 360K one-third Height Floppy Drive • Two Expansion Slots • Compaq II Keyboard • Text/Graphics Display Card • 9" Text/Graphics Monochrome Monitor • One Serial and Parallel Port • Free 90-Day, On-Site Service Contract

• Purchase Price: \$3,899

Lease For **\$154** per month

New Compaq Portable 286—20Mb

- 640K RAM Memory • 80286 Based CPU • One 20Mb Hard Drive (w/controller) • One 1.2 Mb Half/Height Floppy Drive • Five Expansion Slots • Compaq Keyboard • Graphics Display Card • 9" Text/Graphics Monochrome Monitor • One Parallel Port • Free 90-Day, On-Site Service Contract

• Purchase Price: \$4,269

Lease For **\$169** per month

AT&T 6300 Total Business System

- 256K RAM Memory, Expandable to 640K On Mother Board • One 10 Mb Half/Height Hard Drive (w/Controller) • One 360K Floppy Drive • Seven Expansion Slots • AT&T Keyboard • High-Resolution Graphics Card • High-Resolution Monochrome Graphics Monitor • Serial & Parallel Ports • Toshiba P-351 Printer And Cable • Software Bundle (dBase III Plus, Lotus 1-2-3, Word Perfect, SideKick, G.W. Basic and MS-DOS) • Free 90-Day, On-Site Service Contract

• Purchase Price: \$4,247

Lease For **\$167** per month

100% Burn-In and Testing.

All systems undergo a 48-hour configuration, testing and burn-in period. We configure system boards, set DIP switches, format hard drives, perform memory diagnostics and check system with monitor.

AND A HUGE SELECTION OF PERIPHERALS.

PRINTERS*		MONOCHROME MONITOR		TECMAR		HARD DISK DRIVES	
EPSON		Enhanced Color Display		Graphics Master		MOUNTAIN COMPUTER	
LQ 800		PRINCETON GRAPHICS		COMMUNICATIONS		Hard Drive Card	
LQ 1000		RGB HX-12		BOARDS		(20 Mb)	
RX-100		RGB HX-12E		AST		Hard Drive Card (30Mb)	
FX-85		RGB SR-12		5251-11		Low Price Call!	
FX-286		RGB SR-12P		DCA		PRIAM CORP	
JUKI		Amber Max 12		IRMA Board		60 Mb Internal Hard Drive	
6100		QUADRAM		MODEMS		Innerspace ID 40Mb	
6300		Amberchrome 12"		AST		PLUS+	
NEC		Quadchrome		Reach 1200 Half Card		Hard Card	
8800		TAXAN		EVEREX		10 Mb	
Pinwriter P-5		Low Price Call!		Evercom II		\$699	
Pinwriter P-6		122		HAYES		TALLGRASS TECHNOLOGY	
Pinwriter P-7		485		Smartmodem 300		Tc 5525 25 Mb Int	
MANNESMAN TALLY		619		Smartmodem 1200		SEAGATE	
MT-86		499		Smartmodem 1200 B		10 Mb 1/2 Ht Int	
OKIDATA		MULTI-FUNCTION BOARDS		w/Smartcom II		20 Mb 1/2 Ht Int	
182 Plug & Play		AST RESEARCH		Smartmodem 2400		20 Mb Full Ht (AT)	
192 Plug & Play		Six Pack Premium		Smartmodem 2400B		30 Mb Full Ht (AT)	
193 Plug & Play		Six Pack Plus (384K)		w/Smartcom II		40 Mb Full Ht (AT)	
2410 P Plug & Play		Rampage w/128K		Prometheus		60 Mb Full Ht (AT)	
PANASONIC		Rampage (AT) w/512K		Pro-modem 1200		Low Price Call!	
KX 1091		Advantage (128K)		Pro-modem 1200 B		CORE	
KX 1595		1/0 Mini Half Card		w/software		20 Mb Int (AT)	
TOSHIBA		1/0 Plus II		QUADRAM		30 Mb Int (AT)	
P 321		EVEREX		Quadmodem Series		40 Mb Int (AT)	
P 341		Magic Card II w/384K		VEN-TEL		72 Mb Int (AT)	
P 351		TECMAR		PC Modem 1200 Half		CARTRIDGE TAPE BACK-UP	
CITIZEN		Captain (384K)		Card		EXCELEX	
MSP 10		QUADRAM		1200 Plus		Excel Stream 20 Mb Int	
MSP 15		Quadboard (384K)		PC Modem 2400 Half		Excel Stream 60 Mb Ext	
MSP 20		Silverboard		Card		IRWIN	
MSP 25		Goldboard		MOUSE INPUT DEVICES		Inwin 110 10 Mb Int	
Premier 35		Liberty (AT) w/128K		MOUSE SYSTEMS		20 Mb Int	
LASER PRINTERS*		INTEL		PC Mouse w/DR		30 Mb 325 (AT) Ext. D	
CANON		Above Board (PC)		Halo 2		MAYNARD ELECTRONICS	
Laser Printer		Above Board (AT)		MICROSOFT		Maynstream 20 Ext	
HEWLETT PACKARD		Above Board (PS) 64K		Microsoft Mouse (Serial)		Maynstream At-20 Int	
Laser Printer		Above Board (PS) AT		Microsoft Mouse (Buss)		SYSGEN	
Laser Printer Plus		256K		SURGE PROTECTORS		Image Tape Backup	
PLOTTERS*		8087 Math		KENSINGTON MICROWARE		10 Mb Int	
HEWLETT PACKARD		Co-Processor		Masterpiece		Image Tape Backup	
7475A		80287 Math		Masterpiece Plus		20 Mb Ext	
HOUSTON INSTRUMENTS		GRAPHICS BOARDS		CURTIS		Image Tape Backup	
DMP 40		AST		Diamond		20 Mb Ext	
DMP 41		Preview		Emerald		TECMAR	
DMP 42		EVEREX		Ruby		QIC 60 AT	
DMP 51		Graphics Edge		KEYBOARDS		QIC 60 Ext Tape	
DMP 52		The Edge		KEYTRONIC		Backup	
MONITORS*		HERCULES		5151 (Deluxe)		CORE	
AMDEK		Monochrome Graphics		5153 (w/touch Pad)		60 Mb Ext	
Color 600		Card		3270 PC		FLOPPY DISK DRIVES	
Color 722		Color Card		Keytronic Jr 5151		Panasonic 360 K	
Color 725		PARADISE SYSTEMS		MEMORY STORAGE		1/2 Ht	
12" Green 300 G		Multi-Display Card		IOMEGA		Tandon TM-100 360 K	
12" Amber 300 A		Modular Graphics Card		Bernoulli Box		F/Ht	
12" Amber 310 A		Color/Mono		(10 + 10)		Tandon TM-100 360K 1/2 Ht	
NEC		QUADRAM		Bernoulli Box		Toshiba 360 K 1/2 Ht	
JC-1401P 3A		EGA Plus Graphics		(20 Mb)		BACK UP POWER SUPPLIES	
Multi-sync color		SIGMA		Bernoulli Box		DATA SHIELD	
w/swivel base		Color 400 (Princeton)		(20 + 20)		200 Wt (PC)	
IBM		STB		300 Wt (XT)		359	
Color Monitor		Graphics Plus II		500 Wt (AT)		569	
		EGA Plus		800 Wt (AT)		655	

*Due to weight restrictions, Printers and Monitors are shipped UPS—free. *Parallel interface req. Ask sales agent. All prices and policies subject to change without notice.

CAN'T FIND IT? ASK FOR OUR SPECIAL ORDER DEPT.

There's a good chance we do carry the product (we're adding new ones every day). Or, we can get it for you from one of our suppliers—still at our low direct-to-you prices.

LOGICSOFT ALSO OFFERS SOFTWARE FOR VIRTUALLY EVERY IBM PC APPLICATION...

WORD PROCESSING		Revelation	495	Quickcode for 1-2-3	95	PROJECT MANAGEMENT	
DISPLAY WRITE III	\$369	REFLEX	59	GRAPHICS		HARVARD TOTAL	\$279
Easy Writer II	199	Think Tank	109	CHARTMASTER	\$209	MICROSOFT PROJECT	229
MICROSOFT WORD	229	Q & A	229	Diagram Master	195	Project Manager Workbench	
MULTIMATE	229	DATA BASE MGMT ADD-ONS		Energraphics	169	Low Price Call!	
MULTIMATE		Clipper (D Base)	\$359	Gem Draw	159	SUPER PROJECT PLUS	259
ADVANTAGE	279	Clout 2 (R Base)	139	Graph Writer	219	Timeline	259
Office Writer	245	D8 III Compiler (Wordtech)	139	Harvard Presentation	299	FINANCIAL	
Pfs: Write	85	Low Price Call!		MICROSOFT CHART	179	MANAGING YOUR	
Samna III	295	Ext. Report Writer (R Base)	99	PC Draw	209	MONEY	
VOLKSWRITER 3	149	Quickcode III (D Base)	149	Pfs: Graph	85	\$105	
WORD PERFECT	209	Quickreport (D Base)	139	Sign Master	149	Dollars N' Sense	
Wordstar	179	SPREADSHEETS/		CAD/CAM		ACCOUNTING	
Wordstar Pro Pak	239	INTEGRATED		Auto CAD	\$829	BPI	from \$319
WORDSTAR 2000	249	Ability	\$ 75	Pro Design II	239	COMPUTER ASSOCIATES	
Wordstar 2000 Plus	295	Enable	339	PLOTTERS AVAILABLE		(Formerly IUS)	from 319
XY WRITE III	239	FRAMEWORK II	389	See hardware listings		CPA 4+ (GNP)	429
WORD PROCESSING		Javelin	579	LANGUAGES		Great Plains	from 449
ADD-ONS		LOTUS 1-2-3	315	Business Basic (MS)	\$309	Open Systems	from 319
Fancy Font	\$145	Multiplan	119	C COMPILER (MS)	239	State of the Art Mas	from 579
Punctuation & Style	75	Supercalc III	199	COBOL COMPILER		TCS Client Write Up	895
TURBO LIGHTNING	59	SYMPHONY	439	(MS)	395	Real World	from 529
Word Finder	59	SPREADSHEET ADD-ONS		Fortran Compiler (MS)	219	MISC/UTILITIES	
DATABASE MANAGEMENT		LOTUS REPORT		Lattice C Compiler	269	COPY II PC	\$ 35
Cornerstone	\$ 85	WRITER	\$109	MACRO ASSEMBLER		Crosstalk XVI	99
d Base II	279	Cambridge Spreadsheet		(MS)	99	FAST BACK	99
d BASE III PLUS	395	Analyst	119	Pascal Compiler (MS)	185	Microsoft Windows	65
Knowledge Man 2.	299	Sideways	45	Quick Basic (MS)	69	NORTON UTILITIES	55
Paradox	519	Spreadsheet Auditor	109	TURBO PASCAL	45	Prokey 4.0	79
Pfs: File	85	OVER 200 OTHER SOFTWARE TITLES IN STOCK				Remote	105
Pfs: Report	79	AT LOW DISCOUNT PRICES.				RESIDENT	75
Powerbase	209					SIDEKICK	49
R.BASE 5000	339					Superkey	45

#1 Rated productivity software.



dBase III Plus \$395

Add-Ons for dBase III Plus

Clipper

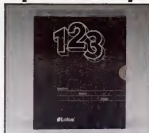
dBase III compiler \$359

Quickcode III

Quickcode III reduces programming time by over 70%. \$149

Quickreport

The most powerful report writer for dBase III. \$139



LOTUS 1-2-3 \$315

Add-Ons for LOTUS 1-2-3

Sideways

Sideways lets you create extra wide printouts of reports without staples, glue or tape. \$45

Spreadsheet Auditor

The most powerful error trapping program available. (Includes side print utility) \$109

LOTUS 1-2-3 Report Writer

Now you can format your own reports, forms and mailings from 1-2-3 files. \$109



Word Perfect \$209

Add-Ons for Word Perfect

Turbo Lightning

Random House Thesaurus & Spell-checker \$59

Punctuation & Style

Helps improve the quality of your writing. \$75

Fancy Font

Lets you use multiple fonts to enhance the appearance of your letters & reports. \$145

INTRODUCING LOGICWARE. FULLY COMPATIBLE COMPUTER PRODUCTS.

**5-Year Unconditional Warranty • Made in U.S.A.
Immediate Replacement or Repair Policy • Low Power Consumption**

Now Logicsoft gives you a logical choice.

We're manufacturing a complete line of computer products called LogicWare. They're fully compatible with major manufacturers.

The boards pictured here are part of a vast array of ultra-reliable computer products.

We save you money—not by using inexpensive labor or parts—but through state-of-the-art technology, which reduces part requirements and increases reliability. Each product has a 5-year unconditional warranty plus our immediate replace or repair policy.

LogicWare. It's the logical way to get high quality without paying high prices.



AST Compatible AT Multifunction Board w/128K—\$229

- Expandable to 2 Megabytes on Board •
- Install Either 64K or 256K Chips to Customize the Memory to your Existing Memory Configuration • Software RAM Disk • Printer Spooler/Buffer • One Parallel Port • Two Serial Ports • Game Port



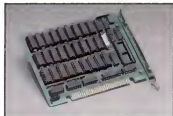
Hercules Compatible Monochrome Graphics Board—\$119

- 720 x 348 Pixel Graphics • Parallel Printer Port • Lotus 1-2-3 Compatible • TTL Monochrome Output • ATD Software Supplied For Direct Emulation of Hercules Graphics Card • Low Power Consumption



AST Compatible Six Function Card w/384K—\$159

- One Parallel Port • One Serial Port • One Game Port • Clock Calendar • 384K RAM Memory • Low Power Consumption • Software • Printer/Spooler Buffer



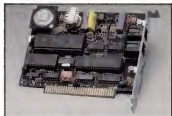
AST Compatible 576K RAM Board Half Card with 64K—\$69

- Expandable to 576K • Supports 64K or 256K Memory Chips • Fits in Short Slot • Low Power Consumption • Clock Calendar Option loaded w/384K \$135 loaded w/576K \$149



Hercules Compatible Color Graphics Board—\$99

- 320 x 200 Color Pixels • 640 x 200 Monograph Pixels • Parallel Printer Port • Low Power Consumption • Fits in Short Slot • Will Drive a Medium Resolution Color & Monochrome Monitor



Hayes 1200 B Compatible Half Card Modem w/Software—\$149

- 300/1200 Baud • Bell 103/212A Compatible • Auto Dial/Auto Answer • Pulse or Touch Tone Dialing • Full or Half Duplex Operation • Fits in Short Slot • Low Power Consumption

Hayes 2400B Compatible Half Card Modem w/Software—\$299

LOGICSOFT

To order or receive technical assistance, call our National Hotline:

1-800-645-3491

Customer Service: 1-800-431-9037
NY STATE: 1-800-235-6442 (516) 249-8440
FAX # 516-249-5289

EUROPE: 020-83 48 64
Telex: 10759 Logic NL

Mail orders to:
LOGICSOFT EUROPE BV
pb 9460, 1006 AL Amsterdam, Holland

110 Bi-County Blvd., Dept. 54321
Farmingdale, NY 11735
CANADA: 416-283-2354
Domestic/Int'l Telex
286905 SOFTUR



No surcharge for MasterCard, VISA, American Express. C.O.D. money order check or P.O.'s (please call for price verification) • No sales tax on orders shipped outside N.Y. State • Please add 2% insurance and handling (\$3.00 minimum) (int'l orders add \$1) • We do not bill until we ship. All products covered by mfgs. warranty. Defective merchandise may be returned for repair or exchange. We do not guarantee compatibility. Any goods returned for credit are subject to a 15% restocking charge. All prices and policies subject to change without notice.

Circle #400 on reader service card.

■ JIM SEYMOUR

WHY THE 80386 PC WILL BE SO IMPORTANT



The 80386 PCs will have lots of physical memory, a few hyperbytes of virtual memory, and clock speeds pushing 20 MHz. The question is, how to use all that power and speed?

It's taken as an article of faith by the folks here at *PC Magazine*—and in most other corners of the personal computer world as well—that the PCs coming later this year built around Intel's 80386 chip are going to blow 80286/PC AT machines out of the water, if not out of the marketplace.

The 80286 PCs can do a lot of nice things, given the right DOS. I don't expect to see DOS 4.x sold officially in the United States; the improvements are too minor, especially when contrasted with 80286 protected-mode support in DOS 5.x, which we should see before the end of the year.

Which means there's certainly a lot of life left in the 80286 designs for many users. With 10-MHz and 12-MHz 80286-based AT clones becoming commonplace this summer, at low prices and often with a smaller footprint, they're bound to squeeze ordinary PCs and XT's into retirement for serious PC uses.

As I wrote last month, the 10-MHz machines run at a little over 10.0 on *The Norton Utilities* S1 benchmark (versus 1.0 for the original PC and 5.7 for the stock 6-MHz PC AT); the 12-MHz boxes push past 13.0. Impressive.

DOS 5.x will extend the life of those fast 286 designs even further.

These smaller, faster, and cheaper AT's will be coming from everyone, apparently, except IBM, which claims (if you believe its April announcement) that gee-whiz 8-MHz AT's are all it'll need to hold off the competition till its 386 box appears. Lots of luck.

IMPRESSIVE NUMBERS Some of the ga-ga talk over the 80386 PCs comes from raw numbers: lots of physical memory, a few hyperbytes of virtual memory, and clock speeds pushing 20 MHz. Impressive figures—and a part of the puzzle.

But too little has been said, in print at least, about how we're going to use that power and speed. And that's the key to understanding why the 386s are going to be so important—and why the Machrones, Somersons, Nortons, and Seymours of the world go around mumbling "THREE-eighty-six, THREE-eighty-six" over and over.

VIRTUAL MACHINES The real, real advantage of 386 machines, I'm convinced, is that they're going to run a VM-style operating system. My guess is this will be a True Blue offering, without Microsoft's name on the box or in the credits, though that's far from certain.

And that VM/386 operating system is going to work as a big DOS manager. "VM" comes from "virtual machine," virtual in the sense we usually use for that term in the computer business: something that doesn't really exist in the physical world, though we agree to act as if it existed. (Such as virtual disks, or RAMdisks, where we know perfectly well disk drives D: and E: don't exist but are merely chunks of RAM we've partitioned off to act like disks, to get data moving at the speed of electrons, not the speed of stepper motors.)

A VM/386 operating system on your PC/386 would let you create, in effect, multiple separate computers inside that single box on your desk. Let's call them "sessions."

For Session A, you might open a window (really, firing up a virtual computer), load DOS, load 1-2-3, then load and start manipulating a huge spreadsheet. For Session B, you might open another window (read: another virtual computer), load DOS, load another copy of 1-2-3, then load a second spreadsheet for review and updating.

For Session C, open a third window, load DOS, load *Microsoft Word*, and load the current draft of a long report to management. For Session D, open a fourth window, load DOS, load *SideKick*, and have your beloved on-screen calculator and phone list in memory.

Now—back to work. You can jump from session to session with a keystroke or two. Calculations continue in all the other sessions (even if their windows are closed and the results invisible) while you go on



■ JIM SEYMOUR

about the business of the moment, fiddling with documents or spreadsheets or whatever in another session.

There are no conflicts among memory-resident programs because each is running

in what it thinks is its own computer.

The very smart VM/386 operating system uses as much of those huge chunks of RAM you bought as it can, then does quick, nearly transparent disk swaps when

it thinks it can get away with them, employing virtual-memory hooks in the 80386 to make it look as though you have access to virtually infinite RAM onboard to play with.

In other words, a VM/386 OS will serve as a giant DOS-session manager, running multiple DOS sessions (and, for those who care, probably UNIX sessions as well) under it.

That, my friends, is why we giggle like kids with a new puppy when we think

**SHORT STACK™
POWERFUL
384K RAM MEMORY
PRACTICAL
CLOCK/CALENDAR
FUNCTIONAL
RAM DISK EMULATOR
EFFICIENT
PRINT SPOOLER
INEXPENSIVE
TWO YEAR WARRANTY
EASY TO INSTALL**

(AT HALF THE SIZE)



The tall order is this: Give maximum memory to your PC with a minimum of hassle and let the board fit anywhere, even into a half slot.

Short Stack does this. And more. Using the latest ZIP chip technology, it boosts total addressable memory to 640K RAM. It eliminates onboard dip-switch setting.

Gives you electronic RAM disk capability. And avoids unnecessary extra ports. Even a real time clock/calendar with battery back-up is on board. And with Short Stack, you can now spool your printing and continue data entry.

Short Stack's innovative design gives you all these features at the surprisingly low price of \$249. So even if you have a tall order, all you need is a Short Stack. Call to order today.

SHORT STACK FILLS A TALL ORDER

INGRAM-EVE, INC.

301 West 28th St., Ste. D National City, CA 92050
(619) 474-1435

California residents please add 6% sales tax.

■ The real, real advantage of 386 machines is that they will run a VM-style operating system.

about where the 80386 (and—dare I say this?—the 80486) are taking us.

And why you will, too.

SOME CLOUDS Time for the bad news. For one thing, we'll be seeing 386 PCs from vendors other than IBM this summer—before the Big Blue 386 machine appears. (What should we call these? "Pre-clones?") While these will be swell machines, and I'm sure I'll buy one, without that IBM standard in place, there's no guarantee (what an understatement!) these clones will run a VM/386-style OS when it's available. I expect IBM to make VM/386 a highly proprietary product, intimately matched to IBM's 386-driven hardware. So buying one of those first-round non-IBM 386s may be a risky proposition.

For another, don't expect to see a VM/386-style OS from IBM at the moment the company ships a 386 machine. That's clearly where IBM's going, but while I think we'll see an IBM 386 hardware design announced, and maybe even delivered, before the end of 1986, I don't expect a VM-like OS to be available this year.

Like the 386 machines themselves, that kind of power is still dancing just beyond our reach. But soon, real soon . . .



CAD — \$299 !

Finally you can get a complete CAD package at a reasonable price! For only \$299, ProDesign II provides the advanced features you get on CAD systems costing thousands of dollars. But there is another, very important reason you should get ProDesign II. ProDesign II is very unique among CAD packages. It is easy to learn and use. When we call ProDesign II "The Easy to Use CAD System", we're not joking. You will be productive with ProDesign II in an hour or two instead of a week or two.

What else does ProDesign II offer? Compatibility. Compatibility with over 100 printers. Compatibility with over 50 plotters. Compatibility with most graphics adapters, digitizing tablets, and mice. Compatibility with most display adapters. Compatibility with any software that can produce HP plotter commands. Compatibility with mainframe CAD systems (IGES). All at no extra charge!

What additional hardware do you need? None! An IBM PC compatible and 512K RAM is all you

need. ProDesign II produces high resolution drawings on your dot matrix printer — better than .005" resolution on an IBM/Epson compatible printer. In fact, the drawings on this page were printed on a \$299 dot matrix printer! You don't have to get a mouse or digitizing tablet. ProDesign II is designed for easy and efficient keyboard use. You won't even need a math coprocessor, although it is supported. From a small drawing on a dot matrix printer to an E-Size drawing on a large plotter, ProDesign II is the one to use!

ProDesign II
Affordable, Compatible, and Usable!

Where can you get ProDesign II?
See your local computer dealer, or contact:

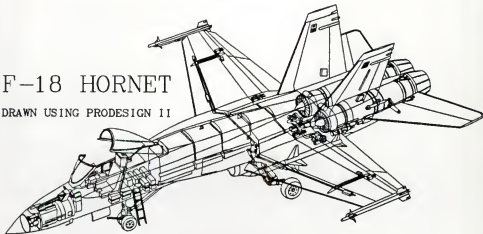
American Small Business Computers

118 South Mill
Pryor, OK 74361
(918) 825-4844

IN GERMANY CALL 69 295111

F-18 HORNET

DRAWN USING PRODESIGN II



MICRO CAP and MICRO LOGIC put your engineers on line... not in line.



MY OWN WORKSTATION



How many long unproductive hours have you spent "in line" for your simulation? Well, no more. MICROCAP and MICROLOGIC can put you on line by turning your PC into a productive and cost-effective engineering workstation.

Both of these sophisticated engineering tools provide you with quick and efficient solutions to your simulation problems. And here's how.

MICROCAP: Your Analog Solution

MICROCAP is an interactive analog circuit drawing and simulation system. It allows you to sketch a circuit diagram right on the CRT screen, then run an AC, DC, or Transient analysis. While providing you with libraries for defined models of bipolar and MOS devices, Opamps, transformers, diodes, and much more, MICROCAP also includes features not even found in SPICE.

MICROCAP II lets you be even more productive. As an advanced version, it employs sparse matrix techniques for faster simulation speed and larger net-

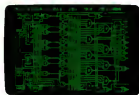


"Typical MICROCAP Transient Analysis"

works. In addition, you get even more advanced device models, worst case capabilities, temperature stepping, Fourier analysis, and macro capability.

MICROLOGIC: Your Digital Solution

MICROLOGIC provides you with a similar interactive drawing and analysis environment for digital work. Using standard PC hardware, you can create logic diagrams of up to 9 pages with each containing up to 200 gates. The system automatically creates the netlist required for a timing simulation and will handle networks of up to 1800 gates. It provides you with libraries for 36 user-defined basic gate types, 36 data channels of 256 bits each, 10 user-defined clock waveforms, and up to 50 macros in each network. MICROLOGIC produces high-resolution timing diagrams showing selected waveforms and associated delays, glitches, and spikes—just like the real thing.



"Typical MICROLOGIC Diagram"

Reviewers Love These Solutions

Regarding MICROCAP... "A highly recommended analog design program" (PC Tech Journal 3/84). "A valuable tool for circuit designers" (Personal Software Magazine 11/83).

Regarding MICROLOGIC... "An efficient design system that does what it is supposed to do at a reasonable price" (Byte 4/84).

MICROCAP and MICROLOGIC are available for the Apple II (64k), IBM PC (128k), and HP-150 computers and priced at \$475 and \$450 respectively. Demo versions are available for \$75.

MICROCAP II is available for the Macintosh, IBM PC (256k), and HP-150 systems and is priced at \$895. Demo versions are available for \$100.

Demo prices are credited to the purchase price of the actual system.

Now, to get on line, call or write today!

Spectrum Software

1021 S. Wolfe Road, Dept. F
Sunnyvale, CA 94087
(408) 738-4387

CIRCLE 496 ON READER SERVICE CARD

■ STEPHEN MANES

CONFESSIONS OF AN UNPAID CONSULTANT



Intense competition in the microcomputer business has given consumers a confusing range of products to choose from. Guess who's just been drafted to sort them out.

You pick up the phone. The frazzled, deferential voice on the other end claims to be a friend, or a friend of a friend, or a friend of a friend of a friend. Within the next 15 seconds, you hear the words "They say you know a lot about computers."

Your cornea clouds. Your cochlea crackles. You enter a trancelike state. You are participating in a transmogrification more mysterious and frustrating than lycanthropy, and you are powerless to resist. You are about to become that rarest, most necessary of beings—the unpaid consultant.

Flushed with confusion, the disembodied voice has received a bushel of contradictory advice from rapacious salesmen, evangelistic cohorts, and enthusiastic relatives. You, lucky you, have been selected to sort out fact from fiction, truth from hype.

FREE CONSULTATIONS There is no rational way out. You consider "accidentally" disconnecting the phone and hooking your modem up for autoanswer, but you're afraid one blast of carrier tone in the ear might permanently impair the hearing of your litigation-prone attorney. You resign yourself to the knowledge that the next hour of your life will be irretrievably lost in a sea of *déjà entendu*: "Wait, I'm writing this down. Now, what was it you said about this Monotone Spray Cod?"

In theory, it's wonderful that intense competition in the microcomputer business has given consumers a truly gargantuan range of hardware and software op-

tions. In practice, not even *dBASE III* can sort them all out, and the people who need help most desperately are the least likely to get any.

A corporation that's buying 100 PCs to link up with its mainframes can afford to keep somebody around who knows how to do it or contract the project out. The poor guy who wants a system to run his garage golf-ball-retreading business or produce the Great American Video can't spring for expensive hours of a consultant's time. That's where you come in.

Alas, things you take for granted are utterly befuddling to the abject novice. He's wondering if he should buy IBM or the Clamdpip-98, the hotshot new Szechuanese wonder his boss Morty swears by. Or maybe he should cheap out and go the Commodore-64 route. His aunt Louise insists her Commodore-64 can do anything any IBM can and peel potatoes.

"Did Aunt Louise mention that her

Commodore won't run the *TakeAGander* integrated database, which is the program you say you're interested in?"

"No kidding! You're sure? All right, forget the C-64. What about the others?"

"Well, no matter what you buy, if you've got your heart set on *TakeAGander*, you'll need a memory upgrade."

"Wait, I'm writing this down. Memory upgrade."

You point out that the Clamdpip-98 has room for the memory right on the motherboard, but the IBM will need an add-on memory card. But then he may as well get a multifunction card for the clock and the serial port that are built into the Clamdpip. Unless he buys an AT.

"Wait, I'm writing this down, and there are a couple of things here I'm not clear about. I've got lots of clocks around here. What do I need with another one? And could you explain motherboard, multifunctional card, and stereo port? Oh, and AT?"



THE MOMENT OF TRUTH So you do explain, you do, half wishing your palms would turn hairy and your only possible response would be a muffled growl. Sometime in the next few minutes, you run into the inevitable Moment of Truth. Your caller suddenly says: "Let me get this straight. If I buy the IBM, I also have to buy a multifunction card, a display card, a monitor, a clock, and extra memory? And that's going to set me back maybe a thousand dollars above the base price of the machine itself?"

"Thereabouts."

■ STEPHEN MANES

"But on the Clamdip-98, I get all that stuff free?"

"Except for the extra memory, which should set you back a hundred bucks installed."

"So why in the world would I possibly want to buy the IBM?"

Sighing, you agree that the Clamdip does look like a very good deal, and you recount the growing list of friends who

swear by it. But you explain the problems the Clamdip folks have had keeping up with demand. You note that many Clamdips have been delivered without benefit of manual, DOS software, or microprocessor. You observe that should something fail in a Clamdip-98, replacement parts may be transported on the slow boat from China. You point out that Clamdip Computers has been in business for 10 long weeks. And you recount the cautionary tale of your friend who bought a business computer from one of the very biggest firms in the industry and can't get it fixed now that the company's making nothing but refrigerator-magnet novelties.

"Okay, you've convinced me. I'll go IBM. True Blue all the way."

You could leave it at that, but your conscience won't let you. You explain that he can't quite go True Blue all the way because IBM doesn't make a multifunction card. Then you remember that *TakeA-Gander* runs slower than a horse cart on anything less than an 8-MHz AT. You start asking questions and discover that your interrogator really doesn't need much more than a simple database manager and a decent word processor. You somehow convince him to go with a couple of good programs you know of.

JUST A FEW MORE QUESTIONS

"Just a couple more questions. I see here a PC, an XT, or—oh, yeah, here it is!—an AT. And a bunch of models. I have no idea what the difference is. Tell me which one to buy. Remember, go slow. I'm writing this down."

Deep sigh. You cooperate. You whittle down the selection. You come up with a couple of choices. You even suggest a printer and a dealer.

"Now, one last question. My kid's got a lot of friends with Commodores. There's no reason why their programs won't run on this machine, right?"

The transformation is complete. Your palms are sprouting luxurious tufts of silicon. You run outside and howl 1,200-baud carrier tone at the telephone wires.

"Don't stare," you hear a neighbor tell her little daughter. "It's just that guy who knows all about computers. Come to think of it, there are a couple of questions I want to ask him about your TI 99/4."

Is your AT looking for 640K? TOPHAT'S™ GOT YOU COVERED!



Don't be limited by 256K or 512K on your system board, access the full 640K...with TophAT.

TophAT is the conventional memory board for PC owners who require the AT's full capacity. It is available in two configurations: 128K for the enhanced PC AT and 384K for the base AT.

EASY INSTALLATION. Our Owner's Manual is one of the least read in the industry. Why? Because TophAT is a snap to install. Insert into an open slot, then run the PC-AT Setup Program (located on the IBM PC AT diagnostic diskette). Reset the AT, and the extra 640K of RAM is available.

RELIABILITY. TophAT is backed by a one-year warranty and a staff of qualified engineers with design experience from such companies as IBM, Microsoft, and Quadrate.

TOPHAT FOR THE FUTURE. If memory above 640K is needed in the future, TophAT can co-reside with expanded memory cards which access memory above the 640K DOS limit.

For additional information,

ask your Beca Research dealer or contact us directly:

BECA
RESEARCH, INC.
6402 Congress Avenue, Boca Raton, FL 33431
(305) 997-6227

IBM PC AT is a trademark of International Business Machines Corporation.
Microsoft is a trademark of Microsoft, Inc. Quadrate is a trademark of Quadrate Corporation. TophAT is a trademark of Beca Research, Inc.



Suggested Retail Prices:
\$145 \$195
128K 384K

SPECIFICATIONS:
COMPATIBILITY: IBM PC AT
SPEED: Cycles with 6MHz or 8MHz CPU's
SIZE: 6.5" x 4.5"
POWER: +5 volts DC
FCC: Class B Approved
MADE IN THE U.S.A.

CIRCLE 382 ON READER SERVICE CARD

LOOKING FOR THE BEST VALUE IN PC/AT COMPATIBLES?



INTRODUCING THE \$1495 A★STAR™

Looking for a lower priced, higher quality PC/AT compatible than our new A★Star™ is like looking for a needle in a haystack. You're more apt to come up with a case of hayfever.

A★Star gives you features you won't get from any other vendor. Not IBM. Not Compaq. Not even those foreign manufacturers. Features like a 220 watt power supply, eight available expansion slots and "network ready" multi-user operation. All for only \$1495. And that price includes a 1.2MB diskette drive, 512KB memory, a fixed disk/diskette drive controller, a tactile feedback keyboard (you'll love it!) and a 6/8MHz switch/software selectable 80286 CPU.

Best of all, A★Star is quality built right here in America by Wells American Corporation - an American Stock Exchange manufacturer. So now you

can buy with confidence from a vendor you can trust, just like you've trusted IBM. And you'll get a genuine, top quality product (not a cheap imitation) for a price even less than those "questionable" mail order clones. And if that's not enough, it's all money-back guaranteed!

The \$1495 Wells American A★Star.™



A PC/AT FOR ONLY \$1495? THAT'S NOTHING TO SNEEZE AT!

[Hurry! This offer is limited.]

- ☐ I'm tired of sneezing! Have someone call me immediately to take my order.
- ☐ A★Star sounds terrific. Tell me more.

Name: _____

Company: _____

Phone: _____

Address: _____

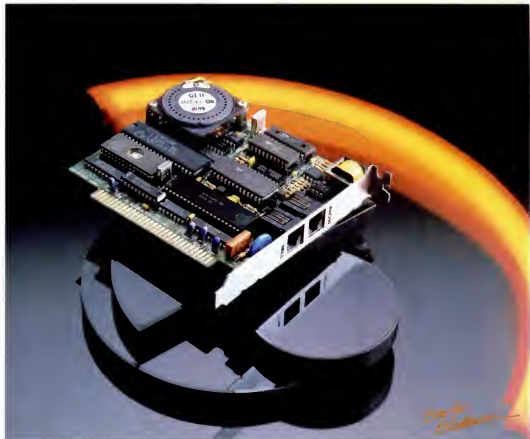
City: _____

State: _____ Zip: _____



Wells American

803/796-7800-TWX 510-601-2645
Sunset Boulevard • West Columbia, SC 29169



Evercom™ ... 1200 baud, \$249

Now the EVEREX Evercom modem is available on a half-size card, perfect for the short slots in the IBM XT, Portable, and many compatibles. EVEREX has combined innovative engineering and technology to produce a quality

Hayes-compatible 1200 baud modem that out performs the competition at a lower price. EVEREX engineering is the key ingredient that delivers **QUALITY** and **FEATURES** without sacrificing **PRICE**.

Demonstration -- FREE Brochure

Remember, before you buy a modem, check the features, check the price, and then call EVEREX to set up a demonstration at your local dealer.

When you call, we will also send you the total solution brochure describing EVEREX's complete line of IBM microcomputer peripherals.

1-800-821-0806

in California

1-800-821-0807

EVEREX
EVER for Excellence

48431 Millmont Dr. Fremont CA 94539
(415) 498-1111

Before you buy a modem, check these features:

	EVERCOM	HAYES 1200B
• 300-1200 bps. Hayes-compatible	YES	YES
• Half-size card	YES	NO
• Automatic dialing, answering, and redialing	YES	YES
• Call Progress Monitoring	YES	NO
• Configurable from COM1 - COM4	YES	NO
• Internal Speaker with software adjustable volume control	YES	NO
• Tone and pulse dialing	YES	YES
• Automatic data-to-voice transition	YES	NO
• Detects receiver off-hook	YES	NO
• Reports speed mismatch	YES	NO
• Supports 132 columns	YES	NO
• Communications software included	YES	NO
• Extended Hayes command set	YES	NO
• List price	\$249	\$489

With one Hayes Transet 1000[®] you can do three things at once.



Think

*You can keep working
with your computer.*



Communicate

*While receiving electronic
messages from your modem.*



Print

*While your printer is
printing another job.*



© 1986 Hayes Microcomputer Products, Inc.

*Manufacturer's estimated retail price.

We call it *triple tasking*. Transet 1000 helps your productivity, by allowing you to perform three separate computer tasks. Simultaneously. No more waiting for one task to be completed before you can begin another. And no more wasted time!

Transet 1000 keeps working for you—even when your computer is turned off. Because it has its own independent memory, Transet 1000 can serve as an electronic mailbox. Your files and incoming messages received through your modem remain stored overnight,

or whenever you're away from the office. When you return, you can print out your mail without turning your PC on. Or, read it on your PC screen and print out only selected messages. You can even read your mail from any remote PC or terminal with a modem.

Before now, you would have had to buy several add-on devices to do

all this. And *that* could be costly.

But no more. Transet 1000 does it all—for a surprisingly low price. It costs only \$399* for the 128K model, which stores up to 90 pages. And only \$549* for the 512K version, with up to 360 pages of storage.

So wait no more. If you need this flexibility in your operation, you should have a Transet 1000. See your authorized Hayes dealer for a demonstration. Or contact Hayes for information at 404-441-1617.

Hayes Microcomputer Products, Inc., P.O. Box 105203, Atlanta, Georgia 30348.

Hayes[®]

Say yes to the future

CIRCLE 165 ON READER SERVICE CARD



Hercules compatible graphics:
720x348.

Plantronics compatible graphics:
640x200x4 colors.

Introducing The Paradise Hi-Res Graphics Card. Two Upgrades For The Price Of One.

Now you can have much higher resolution than your current video card gives you. Without buying new software. Or an expensive monitor.

All you need is the new Paradise Hi-Res Graphics Card.

It gives you the highest resolution possible on a standard monitor. With monochrome displays, you get Hercules compatible 720x348

graphics. With RGB and composite displays, you get Plantronics compatible graphics: 16 colors in 320x200, and 4 colors in 640x200. That's two upgrades for the price of one.

And no matter which monitor

you choose, the Paradise Hi-Res Graphics Card gives you full compatibility with standard video modes.

Better yet, you can use your existing software to its best advantage. Because Hercules and Plantronics graphics are widely supported by packages like Lotus 1-2-3, Symphony, Framework, and lots more.

And Paradise gives you all this, plus a parallel port. On one short card.

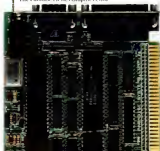
If you'd like to know more, we'll send you full information. Including a free Hi-Res software compatibility guide. Just call (800) 527-7977, Ext. 341, toll-free. From California,

(800) 822-2020, Ext. 341. Or check it out at the best PC dealers.

PARADISE

S Y S T E M S . I N C

The Paradise Hi-Res Graphics Card



Trademarks: Paradise, Hi-Res Graphics Card-Paradise Systems Inc., Lotus 1-2-3, Symphony-Lotus Development Corporation, Symphony, Framework-Ashtron-Site, Inc. Registered trademark IBM-International Business Machines Corp.

CIRCLE 386 ON READER SERVICE CARD

■ STEWART ALSOP

PLAYING GAMES: A WORTHY PURSUIT



All work and some play just might make Jack a more productive businessman. PC designers should overcome their prejudices and produce a business machine equipped for serious fun.

WARNING: THE SURGEON GENERAL HAS DETERMINED THAT USING THIS COMPUTER TO PLAY GAMES COULD DISRUPT YOUR SOBER BUSINESS SENSE AND LEAD TO LONG-TERM CAREER DAMAGE.

Quite frankly, I wouldn't be surprised to see a sticker with the above warning stuck to the side of my new PC system when it arrives. People who sell computers for business use don't seem to believe that playing games is a worthy pursuit. Business computers are supposed to be serious devices, used for serious, productive tasks. Games just aren't serious; they certainly aren't productive. Are they?

LET'S HAVE SOME FUN Sometimes, the people who make business computers strike me as a bunch of killjoys. I strongly believe that fun is an important if not necessary element of success in business. Yes, the object of any business venture is serious, generally revolving around the twin challenges of providing a product or service that has value and making enough money in the process to be able to continue doing so. But if you don't have fun, what's the point of working your rear end off to achieve that objective?

In fact, I think one of the reasons that spreadsheets—first *VisiCalc*, then *1-2-3*—became so popular is that they can be a lot of fun to use. The fact that spreadsheets respond so quickly to what you do, that the screen repaints every time you do a

recalculation, that you can pretend all sorts of things (like high margins, hot sales, and high-growth markets), all contribute to turning a spreadsheet into a kind of business game. When Lotus added the ability to turn your fantasies into graphs, it was like adding graphics to a text adventure.

But the killjoys don't believe that playing games is businesslike. So they build their computers so that it's nearly impossible to make a truly playable game run on them. The PC designers seem to blanch at the idea of someone's actually wanting to use the computer to play games or wanting to inject a sense of humor into business programs. If any manufacturer had the temerity to put a couple of joystick ports on its PC-compatible computer, it would instantly be branded as a home computer, useless for business, even if it had a 12-MHz processor, 4 megabytes of memory, and 60 megabytes of hard disk storage.

The result is that the IBM PC and its

close cousins tend to be horrible machines to try to entertain yourself with. In order to play the game programs that are most popular on other computers, you'll wind up shelling out enough money to turn your computer into a real power system, including a color monitor, video adapter, sound generator, joysticks, and adapters.

This weakness among PCs has been something of a problem for companies that specialize in making entertainment programs. Those companies, which charge much lower prices than even Borland International, need to sell lots of copies of a program before they begin to make money. And the largest number of people to own a single group of compatible computers are PC owners: more than 5 million of them now and growing by more than 2 million a year. By contrast, the entertainment companies can sell to only about 3 million Commodore 64 owners, about 2 million Apple II owners, and less than 1 million assorted Atari owners.



NOT A GAME Needless to say, the entertainment companies have been brazenly lusting after the IBM PC market, with little success so far. In fact, the best-selling entertainment program of all time for the IBM PC isn't even a game. *Flight Simulator*, developed by a little company called Sublogic Corp., near Chicago, and sold by Microsoft Corp., theoretically teaches you how to fly a Cessna 182 single-prop airplane. You don't play the program as a game, aside from avoiding a crash and landing the plane successfully. The graphic display is nearly irrelevant, unless you

■ STEWART ALSOP

have an enhanced graphics display. And the sound, sort of an intermittent squeak, is a joke.

The second-best-selling entertainment program is probably *Gato*, from Spectrum

Holobyte in Boulder, Colorado, which lets you pilot a World War II submarine around the Pacific and try to sink Japanese ships. *Gato* is a game, since the Japanese ships can also sink your sub, but its prima-

ry attraction appears to be the challenge of monitoring all the elements of a submarine, which is nearly as challenging as keeping an airplane aloft. More recently, another submarine simulation called *Silent Service*, from Microprose Software, near Baltimore, has hit the best-seller lists.

With the success of *Flight Simulator* and *Gato*, designers of entertainment programs began to figure out that people who use IBM PCs like complex simulations of real-life activities, even if the simulations tend to be crippled because of the PC's inability to handle graphics and sound.

So they asked themselves what activities business people seem to like most. Sports, of course. So now the market is being flooded with sports simulations. The first and apparently most successful of these was *NFL Challenge*, introduced by Xor Corp. late last year. *NFL Challenge* is an extensive and complicated football game that uses real players from any of the NFL teams and corrects for those players' actual strengths and weaknesses.

A GAME OF GOLF More recently, two Silicon Valley companies have published simulations of the ultimate business game: golf. Activision's *Championship Golf* allows you to control the angle and pitch of swing and shows you how the club hits the ball. In addition, the game is designed so that Activision can sell you the scenery and layouts for any major golf course. (The first version's course is at Pebble Beach.) Accolade's *Mean 18*, on the other hand, doesn't give you as much control over your swing, but it has better graphics and gives you the Course Architect, so you can design your own courses. If their predecessors are any indication, both of these games should be smash hits.

In light of the popularity of some of these games, will manufacturers finally introduce PC-compatibles that will let us play real games? Currently, the Tandy 1000 is the only machine that does so—and at a reasonable price. Hopefully, its success in the home market will lead other manufacturers to produce IBM-compatible games/home computers, despite the debacle of the PCjr. In my next column, I'll show manufacturers what they can do to succeed in this market by designing my own version of a home computer.

INTRODUCING

SafetyNet™

From The Creators of PathFinder™

Revolutionary New File Recovery System
For the IBM PC and Compatibles

49 95 plus \$5 shipping
and handling.

Accidental File erasure is no trivial matter! There are two kinds of users - those who have accidentally erased an important file, and those who will!

SafetyNet™ is a file recovery program designed to recover those files or sub directories of files which have been accidentally erased. Unlike programs such as Norton's UnErase, *SafetyNet™* is a preventive measure rather than an attempt to cure the problem after-the-fact.

Recent surveys have revealed that, on the average, 3.6 persons have access to each computer used in corporate America. It might be four or five days before the victim discovers that their files are no longer available. With that many people utilizing the computer (or a single user who stays on his computer two or more hours per day), there are two chances that a utility such as Norton's UnErase will recover the missing file(s) - slim and none! It is highly likely that the file's space will have been overwritten in the interim (an impossibility with *SafetyNet™*).

It is our belief that when one has accidentally erased a file their anxiety is high - and that's not the time to learn a new technology. With some utility's multi-layered menus, and the admonition that their system doesn't always work, anxiety becomes near panic and increases chances for additional operator error causing loss of the vital information forever!

SafetyNet™ requires the user to do three things: 1) Type "SN" at the > prompt, 2) Mark the files presented on the screen, 3) Press the Enter Key. That's it! No need to know about sectors, clusters, bits or bytes. No requirement to replace the first letter of each previously erased file - a simple, foolproof manner to end the panic which comes when files are accidentally erased.

SafetyNet™ works first time, every time. Regardless of the time span between the actual erasure and discovery, there is no danger that the allocated file space will be overwritten, thus rendering the recovery doubtful or impossible. *SafetyNet™* - a Space-Age utility with a no nonsense user interface.

To order, call toll free (800) 628-2828 ext. 555 or contact:



WESTLAKE DATA CORPORATION

P.O. Box 1711

(512) 474-4666

Austin, Texas 78767

DON'T BOOT UP WITHOUT US!

CIRCLE 152 ON READER SERVICE CARD

PC MAGAZINE ■ JULY 1986

**YOUR
COMPUTER LANGUAGE
IS QUIETLY
BREEDING REAL BATS
IN YOUR
BELFRY.**



WE'RE OUT TO SAVE ONE MILLION FRUSTRATED PROGRAMMERS

You're on a roll, really pumped, writing the best code you have ever written and then—AAARGHHH!

Freeze dried in your tracks because the language you're using just won't let you achieve what you can conceive.

And you wanted to be a programmer.

So your choices are:

1) write around the problem by creating six pages of emetic code...

2) leave out that incredible idea that really puts your stamp of excellence on this program or...

3) get yourself a world class headache (or a stroke) by dropping into assembler.

Whatever you choose, by now you feel the language is out to get you—because it is.

Sure, no language is perfect, but you have to wonder, "Am I getting all I deserve?"

And, like money, you'll never have enough.

Pretty dismal, huh?

We thought so, too.

So we did something about it.

We call it CLARION.

You'll call it incredible.

With CLARION you can write, compile, run and debug complex applications in a New York afternoon.

Even if you're in Savannah.

It gives you the power and speed to create screens, windows and reports of such richness and clarity you would never attempt them with any other language.

Because YOU would have to write the code.

With CLARION you simply design the screens using our **SCREENER** utility and then CLARION writes the source code AND compiles it for you.

In seconds.

Likewise, you can use **REPORTER** to create reports. Remember, only CLARION can recompile and display a screen or report layout for modification.

And with no time wasted.

All the power and facilities you need to write great programs, faster

than you ever dreamed of.

Programs that are easy to use.

Programs that are a pleasure to write.

And to you that means true satisfaction.

You've coveted those nifty pop-up help windows some major applications feature. But you can't afford the time and energy it takes to write them into your programs.

That's the way it used to be.

So we fixed that, too.

CLARION HELPER is an interactive utility that let's you design the most effective pop-up help screens that you can imagine. And they're "context sensitive," meaning you can have help for every field in your application.

Unlike the other micro languages, CLARION provides declarations, procedures and functions to process

dates, strings, screens, reports, indexed files, DOS files and memory tables.

Imagine making source program changes with the CLARION EDITOR. A single keystroke terminates the EDITOR, loads the COMPILER, compiles the program, loads the PROCESSOR and executes the program. It's that easy!

Our data management capabilities are phenomenal. CLARION files permit any number of composite keys which are updated dynamically.

A file may have as many keys as it needs. Each key may be composed of any fields in any order. And key files are updated whenever the value of the key changes.

Like **SCREENER** and **REPORTER**, CLARION's **FILER** utility also has a piece of the CLARION COMPILER. To create a new file, you name the Source Module. Then you name the Statement Label of a file structure within it.

FILER will also automatically rebuild existing files to match a changed file structure. It creates a new record for every existing record, copying the existing fields and initializing new ones.

Sounds pretty complicated, huh?

Not with CLARION's documentation and on-line help screens. If you are currently competent in Basic, Pascal or "C" you can be writing CLARION applications

in a day. In two days you won't believe the eloquence of your CLARION programs.

Okay, now for the best part of all. You can say it in CLARION for \$295.00—complete. All you need is an IBM® PC, XT, AT or true compatible, with 320 KB of memory and a hard disk drive.

And we'll allow a full 30 day evaluation period. If you're not satisfied with CLARION, simply return it in its original condition for a full refund.

If you're not ready to take advantage of this no-risk opportunity, ask for our detailed 16 page color brochure. It vividly illustrates the elegance of CLARION. Consider it a preview of programming in the fast lane.

Either way, the call's a freebie.



SAFETY IN

CLARION™

DEPT. A1PG/3

1-800-354-5444



BARRINGTON SYSTEMS, INC. • P.O. BOX 5580 • POMPANO BEACH, FL 33074 • 305/785-4555

IBM® is a registered trademark of International Business Machines Corporation. CLARION™ is a trademark of Barrington Systems, Inc. ©1986 Barrington Systems.

CIRCLE 150 ON READER SERVICE CARD

PC'S LIMITED MEANS UNLIMITED VALUE.

PC'S LIMITED TURBO PC™ \$795

30 MB
Hard Disk
5.25"



SEAGATE HARD DISK WESTERN DIGITAL CONTROLLER

Internal \$449

20 MB Hard Disk System for PC™
For Secher 1220 Combined Floppy/Hard Disk Controller add \$75
Includes Seagate Hard Disk, Western Digital Controller,
Cables, Manual, Software, and Mounting Hardware. Boxes from Hard disk
Our Hard Disk Systems are compatible with the latest versions of the following computers: IBM PC,
IBM XT, AT/386 640K, Compaq Deskpro, Tandy 1000, Tandy 1200, PC's Limited Turbo PC,
Leading Edge PC (both models), Sperry PC, Wyse PC, Teleview PC, Faraday monitor boards
Corona PC, Eagle PC, ITT PC, and most other Computers.
PLEASE SPECIFY YOUR COMPUTER TYPE WHEN ORDERING
One Year Warranty*



SEAGATE, 20, 30 and 40 MEG HIGH SPEED 40 MS ACCESS TIME HARD DRIVES FOR AT™

20 MEG \$579 30 MEG \$699

40 MEG \$819

Uses Linear Voice Coil Actuator. Heads park automatically
as power drops. Includes Seagate Pelt High Rise Hard Disk,
Cable, and Mounting Rails. Boxes from Hard Disk.
One Year Warranty*

PC'S LIMITED MONOCHROME GRAPHICS

\$159

Fully Hercules Compatible
• Text Mode 80 x 25
• Graphics Mode 720 x 348 Pixels
• One Parallel Printer Port



PC'S LIMITED AT MULTIFUNCTION CARD

Peggy Back Board \$59 w/ I/O

* Expandable to 5 MEG (1.5 on Board/1.5 on Peggy Back Board) • Supports
64 or 256K RAM • Parallel Port • Serial Port (2nd serial optional)

\$199 w/ I/O



XT™ POWER 130W \$99

Solve Your Power Problem
Directly replaces Power Supply in PC™
Fully XT™ compatible
One Year Warranty*



Call for latest prices.

* Limited Warranty

FREE SHIPPING in the continental United States via UPS Ground.



PC'S LIMITED MONO-1 MONITOR

\$169

• 12-inch screen
• amber
• Compatible with monochrome
or color graphics cards

PC'S LIMITED RGB-1 MONITOR

\$459

• 3.5MM dot pitch
• RGB input
• 12-inch screen
• 640x480 resolution
• 16 colors

Read what the experts say about the PC's Limited AT.

"I have no qualms recommending this system to experienced users who need the added speed."

—Sol Libes,
Micro/Systems Journal,
January/February 1986

30 DAY
Money-Back
Guarantee



"The PC's Limited AT[™] proved to be the functional equivalent to the IBM[®] product, only faster. Priced at roughly one-third less, it rates as one of the best bargains available."

—Winn L. Rosch,
PC Magazine,
February 25, 1986

"If price is your primary consideration, skip both AT&T[®] and TI[®] and choose this issue's best buy, the PC's Limited AT[™]. Check its benchmark results—you won't be sacrificing performance to save money."

—*PC Magazine*,
Editor's Choice,
February 25, 1986

**And if that's not enough to convince you,
now we've got a 30-day money-back guarantee.**



- One Year Limited Warranty
- 80286-based System Unit (Runs at 6MHz. 8MHz option included at no extra charge.)
- 1024K on Mother Board
- 1.2 Meg Floppy Drive
- Combined Floppy/Hard Drive Controller Card
- AT Keyboard
- 192W Power Supply
- 2 Serials and 1 Parallel Port
- Clock/Calendar with Battery Backup
- Operations Manual

\$1495

I'm Michael Dell, President of PC's Limited. And I want you to know about your latest industry-leading step. We're so sure that you'll like everything about our PC's Limited AT that we're willing to offer you a 30-day money back guarantee on it. This machine, with 1024K on the Mother Board and an 8MHz option included at no extra cost, has been a standout since we introduced it. So give us a chance to show you what it can do for your operation. With a deal like this, there's no way you can lose. (And see the opposite side of this page for information about our Turbo PC[™], plus details on our guarantee.)

Michael Dell

When a PC's Limited Turbo PC is on your desk, you'll think it's a headliner too.

"... a good machine. And a heck of a buy... a fine box. One I'd happily choose over Big Blue's original... no status... beyond the status that attaches to getting twice as much for your money."

—Jim Seymour,
PC Week,
August 13, 1985

"It almost sounds unbelievable."

—MIS Week,
August 21, 1985

TOTAL SATISFACTION GUARANTEE WARRANTY

See Warranty Service: One year Limited Warranty on PC's Limited products. Limited Service of Support for 90 days. Satisfaction Guarantee: 30-day Satisfaction Guarantee on computer for one IBM, the service, and a total replacement. During the 30-day period, PC's Limited will repair or replace under our option.

30-DAY TOTAL SATISFACTION GUARANTEE

See how simple from PC's Limited may be returned within 30 days from the date of purchase for a full refund of your purchase price. Reasoned return must be made. Not extended or damaged, with all original items, manuals, and packaging. Return shipping costs are the customer's responsibility. For PC's Limited, 30-day Satisfaction Guarantee. See the shipping label for PC's Limited's Customer Support Department for USA. No outside refund other than 30 days from date of shipment.

CONSUMER TIP

When shopping for PC products, ask our computer store about related policies.

"We tested a wide variety of software on the machine and everything ran well... The bottom line for anyone considering buying one of these computers would seem to be this: PC's Limited sells quality systems for extraordinarily low prices."

—PC Week,
October 29, 1985

- 16-bit 8088-2 System Unit (runs at 4.77 or 6.66MHZ)
- 640K on Mother Board
- 360K Floppy Drive
- AT Keyboard
- 130W Power Supply
- Operations Manual
- One Year Limited Warranty

\$795

Microsoft GW Basic™ \$95 • IBM DOS 3.1 \$85 • 8087-2 \$149



Our Turbo PC™ has sold in large quantities since the first week we introduced it. Of course, that's not surprising, since we were the first company to break the \$800 barrier with a machine that outruns the "Big" name by a 40% speed factor. Now, we're going to extend the margin even further by offering a 30-day money back guarantee. If that sounds good, it'll look even better when one of our Turbo PC's is on your desk. So call us today. We're guaranteeing you'll like what you get.

Some guarantees may be limited. PC's Limited sales representative available to be contacted with PC's One Year Money Back Guarantee. PC's Limited may not extend or damaged, with all original items, manuals, and packaging. Return shipping costs are the customer's responsibility. For PC's Limited, 30-day Satisfaction Guarantee. See the shipping label for PC's Limited's Customer Support Department for USA. No outside refund other than 30 days from date of shipment.



PC'S LIMITED

SALES CALLS OUTSIDE TEXAS, 1-800-426-5150

SALES CALLS INSIDE TEXAS, 1-800-252-8336

1611 Hoodway Circle, Building 3, Austin, Texas 78754

Sales Calls from anywhere in the country, (512) 339-6962

Technical Support Calls, (512) 339-6963 Customer Service Calls, (512) 339-6964

*Limited Warranty

Telex No 9103808386 PC LTD FAX (512) 339-6721



PC'S LIMITED AT™ \$1495

PRICES &
MACHINES
THAT ADD UP
TO THE BEST
BOTTOM LINE.



**PC'S LIMITED
PC-876 RAM
BOARD W/OX**

- \$69**
- Expandable to 512K
 - Supports 64K or 256K RAM
 - Fits in Short Slot



FLOPPY DISK DRIVE

- \$95**
- Mitsumi Electronics Half-Height DS/DD
Also available for AT™ in grey



CHIPS

- 64K RAM \$10** per set: Set of 9 chips, 200 or 150 Nanoseconds
- 256K RAM \$29** per set: Set of 9 chips, 150 Nanoseconds

**TOTAL SATISFACTION GUARANTEE
WARRANTY**

For warranty service, one year limited warranty on PC's Limited products. Contact Technical Support for a Return Authorization Number (RMA). Returns must be accompanied by your RMA, the invoice, and a brief explanation. During the warranty period, PC's Limited will repair or replace items at our option.



**300/1200 BAUD HAYES COMPATIBLE
MODEM**

- \$159**
- Fits in Short Slot

**PC'S LIMITED
SIX FUNCTION CARD**

- w/OX \$99 w/160K \$149**
- Upgradable to 584K
 - Clock/Calendar
 - Includes Software
 - Parallel Port
 - Serial Port
 - Game Port
 - Two Year Warranty*



PC'S LIMITED MINI I/O

- \$99**
- Serial port
 - Parallel port
 - Clock
 - Software
 - Fits in short slot

30-DAY TOTAL SATISFACTION GUARANTEE

Any item brought to PC's Limited may be returned within 30 days from the date it was shipped for a full refund of your purchase price. Returned items must be as new, not modified or damaged, with all warranty cards, manuals, and packaging intact. Returned items must be shipped prepaid and insured, and must bear a PC's Limited Credit Return Authorization (CRA) on the shipping label. Call PC's Limited Customer Support Department for CRA. No credits issued after 30 days from date of shipment.

CONSUMER TIP

When shopping for PC products, ask our competitors about their refund policies.

Peripherals: ELAC, Mitsubishi, Intel, IBM, Hercules, Panasonic, Xerox, Seagate, Western Digital, dTRE, Compaq, Tandy, leading Edge, Sperry, Wyse, Tevco, Farnitron, Control, Eagle, and IIT, are registered trademarks of their respective companies. IBM PC, IBM AT, are trademarks of IBM Corporation. Leading Edge PC, Sperry PC, Wyse PC, Compaq Desktop, Hercules PC, Compaq PC, Eagle PC, dTRE, IIT, Tandy 5000 and Tandy 1200 are trademarks of their respective companies. GW Basic is a trademark of Microsoft Corporation.

Some quantities may be limited. PC's Limited sells equipment certified to be compliant with FCC Class B standards. Where equipment manufactured by PC's Limited has not yet received certification, PC's Limited will substitute equivalent certified equipment. All prices are subject to change without notice. We are an independent sales organization.

PC'S LIMITED

SALES CALLS OUTSIDE TEXAS, 1-800-426-5150
SALES CALL INSIDE TEXAS, 1-800-252-8336

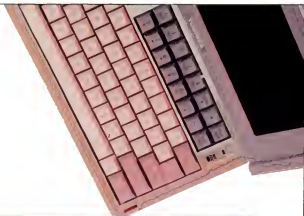
1611 Broadway Circle, Building 3, Austin, Texas 78754

Sales Calls from anywhere in the country, (512) 339-6962

Technical Support Calls, (512) 339-6965 Customer Service Calls, (512) 339-6964

Telex No. 9103808184 PC LTD FAX (512) 339-6721

CIRCLE 539 ON READER SERVICE CARD



DOS TO TRAVEL

The new generation of portable computers takes DOS wherever you might need it. But portability inevitably means compromise, making some of these machines less practical than others.

Portable computing is new all over again. IBM has dignified the market with its presence. The 3½-inch disk drive is a firm standard. Prices are down. And the technology is better than ever.

At the heart of this market is the desire to take DOS along. While notebook computers

are fine for light word processing, small spreadsheets, and on-the-road telecommunications, they fall short of full compatibility with office systems. Why relearn your key applications or do without some of your favorite features? The new generation of DOS machines is highly compatible with what you use



in the office. All but the most bullheadedly copy-protected programs can generally be installed on the 3½-inch disks.

The state of the portable art has evolved to the point where you can even consider using a portable as your primary computer. Most of the new machines offer "docking" of disk drives and monitors. One (not IBM) even allows you to attach a standard IBM keyboard. All except one (IBM) include a printer port on the base machine.

For our comparative testing, we selected the IBM PC Convertible, the Toshiba T1100, Quadram's Datavue 25, the Kaypro 2000, the Gridcase 3, Zenith's Z-170 PC, the Sharp PC-7000, the Compaq Portable II, and Panasonic's Executive Partner FT-70. These nine machines are our picks for the serious contenders in the take-DOS-along market today. The new 80286-powered Toshiba 3100 with internal hard disk was announced at Spring Comdex. Our first look appears in the news section of this issue.

These machines differ widely according to their manufacturers' perceptions of what the on-the-go user needs. Some are battery powered, some not. Some use 5¼-inch disks; others, 3½. Several varieties of liquid-crystal displays coexist with plasma displays, and one sports the traditional CRT. Some have add-on printers; one has a built-in printer.

ALSO-RANS You may see some familiar names missing from our list. Some machines fell from view. Others fell from favor. A few just fell on their faces.

The Data General/One is a good example. At the time of its introduction, the machine clearly pushed the state of the art in miniaturization and functionality. Its designers worked hard on compatibility, right down to the aspect ratio on the screen. Unfortunately, they had to sacrifice contrast and visibility angle in order to get such a large LCD. (The exchange "Why don't you turn it on?" "It is on" is no joke. It happened in our offices.) DG gambled and lost. Users were more concerned with readability than having Lotus's 1-2-3 draw round pie charts. The combination of low contrast and high price proved all but fatal to the DG/One, and it's no longer a factor in today's market.

The Hewlett-Packard 110 is another

DOS GETS BETTER—AND MORE EXPENSIVE, TOO

DOS 3.2 adds new commands and a unique device driver and makes some minor changes.

As usual with new PC-DOS versions, PC-DOS 3.2 has been released in conjunction with a new product (the PC Convertible), but it can run on all previous members of the IBM PC family. PC-DOS 3.2 is available on either one 3½-inch 720K-byte disk or two 5¼-inch 360K disks. These disks include everything in PC-DOS 3.1, plus three new programs. At \$95, PC-DOS 3.2 is the most expensive PC-DOS yet.

The shining star of the new PC-DOS is XCOPY, a fast file-copy utility that combines features of COPY, BACKUP, and RESTORE. XCOPY is fast because it reads as many files as possible into available memory and then writes them out to the target. (COPY and BACKUP, on the other hand, have to continually alternate between the source and target drives for each file they copy.)

Like COPY, XCOPY has a /V switch to verify all file writes. Like BACKUP, it has /M and /D switches to restrict copying based on file modification or the file date. A /S flag lets XCOPY find files in nested subdirectories and create the subdirectories on the target disk if they don't already exist. A /P switch prompts you with a "Y/N?" for each file, and a /W switch lets you swap disks before XCOPY starts up.

You can also use XCOPY as a backup utility. The advantage over BACKUP is that the copied files are directly usable. On a Bernoulli Box attached to a PC, I XCOPYed over 1,200 files from one 10-megabyte cartridge to another in just under 15 minutes. The bonus, of course, is that the files are unfragmented on the target cartridge. However, XCOPY's usefulness for backing up hard disks is diminished by two problems: first, it does not recognize hidden files, which are used by many copy-protection schemes,

and second, it has no built-in provision for changing target disks when they become full. (You can get around this second problem by using the /M switch and repeatedly running the same XCOPY command for different target disks.)

The second new program in PC-DOS 3.2 is REPLACE, yet another file copy utility. REPLACE can replace all copies of a particular file (which may be located in various subdirectories of a hard disk) with a new version. Using a /A switch adds the source files to the target without overwriting existing files. The manual recommends using REPLACE after a SYS command when upgrading an existing machine to DOS 3.2.

The third new program is DRIVER.SYS, a device driver that can be included in your CONFIG.SYS file. It lets you create a new logical disk drive letter that references the same physical disk as an existing disk drive letter. This type of thing happens automatically on a PC with only one disk drive; logical drive letters A and B both refer to the same physical disk drive. DRIVER.SYS lets you do the same thing for another drive. This is most useful when installing the external 720K-byte 3½-inch disk drive in a PC, XT, or AT. By using DRIVER.SYS to give this disk drive a second drive letter, you can XCOPY files from one 3½-inch disk to another using the same physical drive.

PC users who have been getting an "Out of environment space" message after executing a few too many SET commands from batch files need no longer resort to patches or undocumented COMMAND.COM switches. If you specify COMMAND.COM as a SHELL program in your CONFIG.SYS file, you can use the /E switch to specify your environment size up to 32K bytes. Note that this

is the same switch that worked (but was undocumented) in DOS 3.1, but the DOS 3.1 switch required a 16-byte paragraph environment size instead of bytes.

Some smaller changes: **FORMAT** and **DISKCOPY** now support the 720K-byte 3½-inch disk format (of course). **FORMAT 3.2** will not run unless you give it a drive letter parameter—an added barrier to accidentally formatting your hard disk. **ATTRIB 3.2** lets you manipulate the archive attribute of files as well as the read-only attribute.

The elongated shape of the PC Convertible display may make printing graphics screens on the printer a problem. You may want printed graphics to look the way they do on the Convertible display or as they would appear on a normal display. The **GRAPHICS 3.2** resident graphics screen print program lets you make this decision yourself.

The disappointing aspects of PC-DOS 3.2 are its omissions. Although Microsoft has stated that future versions of MS-DOS will support the Lotus/Intel/Microsoft Expanded Memory Specification,

that support is not included with PC-DOS 3.2. **ANSI.SYS 3.2** still does not support the Enhanced Graphics Adapter (EGA) in 43-line mode or for video pages other than page 0. No changes at all have been made to **ANSI.SYS**.

Although documentation for **BASICA 3.2** did not reach the editorial offices of *PC Magazine*, some creative **DEBUG**ing and experimentation reveal five new **BASICA** commands. Three of these commands are **EXTERR**, **LOCK**, and **UNLOCK**, corresponding to the extended error-handling and file-locking and unlocking functions of **DOS.3.x**. Another new **BASICA** command is **PCOPY**, which lets you copy one video page to another.

BASICA 3.2 also includes some support for the EGA, but this support is so minimal that it is likely to infuriate **BASIC** users. The **PALETTE** command lets you manipulate the EGA palette registers so that you can map default colors to other colors. This is particularly useful in medium-resolution mode because it means you're no longer stuck with the same two sets of three colors.

The **PALETTE** command is the extent of EGA support in **BASICA 3.2**. In fact, the **SCREEN** and **PCOPY** commands do not even recognize the additional video pages in the EGA's 80-column text mode. Support of the EGA graphics modes is nowhere to be seen.

PC-DOS 3.2 gives the PC user a couple of extra tools that would certainly be worth a \$30 update charge. Unfortunately, there is no update policy for DOS, so you'll be shelling out the full \$95 for it. That's obviously too much money. But for those who spend many hours at their PCs, keeping up with the latest DOS version comes with the territory.

—Charles Petzold

early machine that has fallen from favor. While it runs MS-DOS from ROM and has CMOS memory emulating a disk drive, it retains just enough HP iconoclasm to keep it out of the mainstream. Instead of using PC-standard I/O, it was designed around HP/IL, a simple serial interface that HP had designed for its popular HP-41 scientific and engineering calculators. The HP Portable Plus had some nice improvements, including easily replaced ROM packs and a larger screen. But the machine still hasn't caught fire in the marketplace. HP is fiercely proud of its engineering talents and doesn't like having to adopt anyone else's standards.

People have been trying to make computers more portable ever since the advent of the microprocessor. The mid-seventies saw a number of briefcase computers, portable terminals, and calculators that were really computers. Lack of standardization, high prices, and low demand killed all of them. One company, Computer Devices, competed heavily with Texas Instruments for leadership in the portable terminal market. Interestingly, CD's swan song was a portable computer, the Dot. It was one of the first machines to use 3½-inch disks and it ran MS-DOS. Beyond that, it had few redeeming values.

Some other small machines that had their day in the sun were STM, Gavilan, and Hyperion. You can still find Hyperions (wearing an Anderson-Jacobson label) at most airports, generating printed directions at the Hertz counter. The others have fallen by the wayside, victims of themselves and the unpredictability of consumer tastes.

No discussion of portables would be complete without mentioning the Golembo effect. Coined by consultant Eri Golembo, the rule states that "consumers will buy any device that comes in a smaller package, as long as it retains the functionality of the original, especially if it has a handle."

The big issue for these machines is: what constitutes functionality? If swapping 5¼-inch disks is at the top of your list, you'll be looking at one subset of these machines. If it's important that two or three people gather around the screen to discuss the results, you're into a different group. Other features may be of paramount im-



FACT FILE

PC-DOS 3.2

IBM Corp.
P.O. Box 1328-W
Boca Raton, FL 33429
(800) 447-4700
List Price: \$95

Requires: One 360K or 720K disk drive.
In Short: While necessary for running programs on the PC Convertible, this new PC-DOS version includes some new utilities and enhancements that also make it appealing as an upgrade for existing PCs.

CIRCLE 67 ON READER SERVICE CARD

A WISH LIST FOR BIG BLUE

IBM could have given us more than it did in its pleasant convertible laptop. Now the market's open for those enterprising souls who can fulfill our dreams.

Given that IBM has vastly more resources at its beck and call than does a Quadram or Toshiba, Big Blue just as easily could have given us a CMOS 80286 clamshell with a plasma display option as it did this pleasant, breaks-little-new-ground laptop.

Here's a wish list for IBM's Convertible. Keep in mind that the machine includes a 72-pin full-system bus extension in back, so third-party developers can turn your dreams into reality the minute they believe the market is there.

- A processor with real speed. How about a PC Convertible II with an 80286? An 80386 in 1987? For now, we'd be happy with an 8087 coprocessor slot.

- A hard disk in a clip-on module. Quadram, recall, has a 20-megabyte hard disk built into its Datavue 25. Morrow, fighting off bankruptcy, managed to put a 10-megabyte drive in its unit.

- A Hayes-compatible internal modem. IBM's \$450 "Control-N" command set internal unit is an affront to industry standardization. (It is on the IBM standalone modem introduced in late 1985, but that one at least included the Hayes commands as an alternative protocol.) If any other company tried this stunt, we'd say it had a death wish.

- A video display adapter that drives IBM monochrome and EGA color monitors in addition to the composite monochrome, CGA color, and TV set outputs the \$325 IBM adapter has.

- Since the LCD display pulls off (with a good tug), it should be replaceable with a backlit LCD or a variation on the gorgeous Grid plasma display. No one in his right mind will take the Apple IIc-like 9-inch composite monochrome monitor on the road with the Convertible, but in the evening or in moderately lit hotel rooms, you need something that doesn't depend on reflected light. Or do

you really want to hook this to the color TV in your hotel room?

- Less-complicated rules about what accessories you can have connected to the back at the same time. If I/O modules are connected, the printer shouldn't be, except if you can use a special cable; if you have the video adapter connected, you must have a monitor connected to that, and so on.

- A 5¼-inch disk drive for the Convertible. Possibly, IBM's corporate interests (built support for 3½-inch drives) got in the way of good sense. Information is no good unless you can share it when and where you want to, and it's going to be a while before offices you visit with the Convertible are going to be equipped with 3½-inch drives (Mac's don't count). Of course, you can always use a hard-wire serial-to-serial port or modem-to-modem file transfer, but neither is as convenient as swapping disks.

- Would you be satisfied with 512 kilobytes of RAM in your desktop PC? So why put up with it in a laptop if it's supposed to be a full-function PC? How about another 512K, or even a megabyte, or CMOS RAM to bring the Convertible to 640K, with the rest ready for expanded memory (for killer 1-2-3 spreadsheets) or a RAMdisk? IBM's desktop programs (notepad, calculator, and so on) would really fly if they didn't have to come off the disk each time you interrupt your work.

- A real printer. Except that it clips to the back for easy carrying, the 15-characters-per-second IBM SlowPrinter (our name, not IBM's) offers no advantages over equally small competitors.

- A math coprocessor.

- A slightly larger version of the Convertible that includes the serial/parallel modules, the video adapters, and more RAM onboard. —Bill Howard

portance to you. How good is the keyboard layout? How long does the battery last? How heavy is it?

On the following pages, we take a close look at the real contenders for your portable DOS dollar. These machines have either stood the test of time or have learned from the mistakes of others. At one point we had all the machines, and a ragtag collection of notebook machines, spread out on a bench in PC Magazine Labs. Half a dozen editors moved repeatedly from one machine to another, testing the keyboards, adjusting the contrast, squinting, and hefting the units. At one point, senior editor Bill Howard asked, "Do you get the feeling that as a group these things aren't ready for prime time?"

And now in ascending weight order, the new generation of DOS to travel.

—Bill Machrone

TOSHIBA T1100

Of all the portables we tested in this roundup, I gravitated most to the Toshiba T1100. It's the smallest and lightest of the units, a considerable plus when you travel as much as I do. It sports a single 3½-inch disk drive with a formatted capacity of 720K bytes. A full 512K bytes of RAM is standard. The model I tested also had the optional serial port and 300-bps modem. This optional board also gives you a real-time clock. The 5¼-inch disk-drive adapter is a \$525 accessory that you probably won't want to be without. You can, however, make do with a \$99 board that lets the Toshiba use the floppy drives on a PC or XT as if they were its own.

The screen is readable under virtually all conditions, provided there is some light. Its tilt is infinitely adjustable through a full 180 degrees, so that it's easy to catch a light source, then adjust the contrast for readability. The viewing angle is sufficiently wide so that two or three people can gather around the machine and read the screen.

DOS MAKES A DIFFERENCE I immediately put the Toshiba to the test: I charged it up and took it on a business trip. The first big difference between a DOS-

compatible and the Tandy notebook computers I usually use—besides a weight differential of 2 to 1 in the Tandy's favor—was instantly evident as I sat in the airport, waiting for my flight to board. Many seconds passed as the machine checked its memory (you can bypass the memory test) and booted DOS. More seconds passed while it loaded the word processing program. I wrote for a while, till finally my flight began boarding. My first instinct was to reach for the power switch and stuff the machine back into my briefcase. The CMOS RAM and diskless operation of the notebook Tandy 100 and 200 permit such rudeness; DOS machines don't.

I then saved my file to disk, exited the word processor, and packed up. Good thing it wasn't a cattle-call shuttle flight—I would have been left at the gate. Once on the plane, I found the Toshiba more usable on the tray table than on my lap, at least until the inconsiderate boor in front of me reclined his seat. I then had to revert to lap operation in order to gain enough room for the screen—which left this 9-pound wonder to remove the crease from my pants.

In the office, the T1100 is more flexible. You can dock it to a standard RGB monitor and to its 5¼-inch external drive. It even has a switch on the back that makes the 5¼-inch drive the A: drive, a convenience for using copy-protected software that requires a key disk. Its charger and power cord are small enough to fit into the carrying case, a rugged affair made of nylon and rubber.

With the optional serial port, you can use your favorite communications program to transfer files. To save space, the T1100 uses the nine-pin serial arrangement first seen on the PC AT. The subpanel that carries the RS-232 port also has an RJ-11 jack for the modem. While the unit I tested was limited to 300 bits per second, Toshiba expects to be delivering a 1,200-bps unit very soon. A switch on the subpanel lets you choose modem or RS-232 operation or turn the serial port off to conserve power. The modem is Hayes-compatible. I tried *Ascom*, *Crosstalk*, and *Microsoft Access* with equal success.

The battery pack is not removable, and so you can't carry a spare if you're going to be away from AC power for an extended period. You can, however, use the ma-



The Toshiba T1100's thoroughly adjustable and legible screen, light weight, and adequate RAM and disk memory make it an ideal traveling DOS companion. A plus: Toshiba provides accessories that turn its laptop into a useful office companion as well.

chine while the battery is recharging. The battery is good for about 7 hours of operation, 10 percent of which includes disk access.

SOME KEYBOARD PROBLEMS In practice, the function key layout, turned 90 degrees as it is, is learnable, but it leaves the keys reading right-to-left—a bad idea. Left-to-right orientation is deeply ingrained in our culture: it would have been better to number them that way. Far worse is the layout of the numeric keypad. The designers, faced with only two rows in which to place the keys, strung all the odd numbers along the top row, all the even numbers below. Of course, all the ergonomics of the cursor keys, Home/End and PgUp/PgDn, are lost. The arrangement turns all your hard-learned word processing skills into junk. A far better solution would have been to embed the numeric keypad into the keyboard as many other portable designers do. Then you would have dedicated keys for cursor movement and the other ancillary functions. Easy cursor control is far more important than fast numeric entry.

The rest of the keyboard is quite tolerable. Placement of the other keys follows normal PC practice, and the Shift, Ctrl,



FACT FILE

Toshiba T1100

Toshiba America Inc.
Information Systems Division
2441 Michelle Dr.
Tustin, CA 92680
(714) 730-5000

List Price: \$1,995 for 512K RAM, one built-in 3½-inch 720K disk drive, LCD display, Centronics parallel printer, second floppy drive port, monochrome composite. **In Short:** The lightest MS-DOS machine currently available. Cursor- and function-key implementation flaws an otherwise magnificent product.

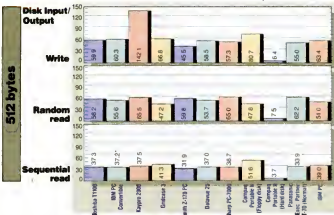
CIRCLE 800 ON READER SERVICE CARD

and Enter keys are conveniently oversized.

The contrast on the screen is at least as good as that of any LCD out there. I never felt the need for backlighting, but the screen attributes are a little strange. LCD displays are graphically oriented, but they must convert colors into shades of gray. Some color combinations, though, come out as black-on-black. This result led a couple of reviewers to assume that the machine had crashed a couple of times, when all it needed was for the color options to be set to more-compatible choices. The inten-

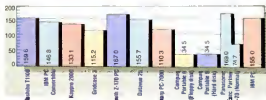


PC Labs Benchmark Tests: DOS to Travel



The Disk Input/Output benchmark test measures the time it takes to create a 200K-byte data file using records lengths of 512 bytes and 576 bytes. The test program then performs a random read of 256 records from the created data file, followed by a sequential read of the same records. The table shows the results in seconds compared with those of the IBM PC.

Floating-Point Calculation



The Floating-Point Calculation benchmark test measures processor speed by looping through a series of floating-point calculations, including multiplication, division, exponentials, and logarithmic and trigonometric functions. The test program uses the floating-point library included with Microsoft C 3.0.

*The Parasitic/Elec. Partner can run at two speeds. On the normal setting the processor speed is 4.77 MHz. The fast setting is 7.16 MHz.

sity bit turns on a blinking underline, a disquieting divergence from the PC standard.

Other than forcing us to exercise some care in the screen configuration, the T1100 ran everything we threw at it. If you avoid using the help screens (disk access is slow), 1-2-3 is eminently usable. It's no slower than a floppy-disk PC, and while a single disk drive forces you to plan your program/work disks carefully, 720K is certainly adequate. *Microsoft Word* looked better on the Toshiba's LCD than it does on a standard IBM Color/Graphics Adapter. It showed no raster lines, italic looked like italic, and screen update was quick and flicker-free.

A REAL TROUPE Within the take-DOS-along constraints of this test, the T1100 is a machine to be reckoned with. You can take it on a transcontinental flight, use it the whole way, and still have enough juice left over to do a few hours' work before you collapse in a heap. Or it can spend a day in the field, far from AC power. Estimating at a construction site, aboard a

COUNTERPOINT

Dear Toshiba:

Love your machine. You've put more features (except that second disk drive) into less space for less money than IBM. But the top two rows of the keyboard! You have to be kidding. It's not a keyboard. It's a practical joke that got into production. Who ever heard of a function key layout like this:

F9 F7 F5 F3 F1

F10 F8 F6 F4 F2

Sure, it's the IBM layout turned 90 degrees, but the concept doesn't work. Same goes for the "numeric keypad" with the odd numbers on the first row, even on the second, or the PgDn key three keys to the left of PgUp, rather than just below it.

With two rows, the solution is obvious: one row, ten function keys; the other row, number keys. While you're at it, make the raised dot on the J key a little less statuesque. It threatened to rub the fingerprint off my index finger on a 6-hour coast-to-coast flight.

—Bill Howard

boat, it's comfortable and unobtrusive. After a hard day's work, it needs no more recharging than you do before it's ready again.

When it finally arrives in the office, docking it onto a standard RGB monitor and 5¼-inch disk makes it every bit as capable as a full-sized PC. Everything you want is right there, on the back of the machine. I like Toshiba's approach a lot more than the IBM Convertible's.

Even though it's the lightest unit we tested, I wouldn't want to carry this machine every day. My normal briefcase load is 10 pounds (including the omnipresent Tandy Model 100), and totting the Toshiba alone would nearly double that. But I've met some salespeople in airports who trundle a Compaq Portable everywhere, every day. The glittery look they get in their eyes when they see the Toshiba virtually guarantees it a market niche.

—Bill Machrone

IBM PC CONVERTIBLE

In the 1960s, the Amphicar was a car that was also a boat. It wasn't such a hot car, and it wasn't much of a boat either. When there was a chop on the lake, the Amphicar was in danger of becoming a submarine. But it did roll two functions into one.

With the PC Convertible, IBM wants to combine dual functions, too: laptop portable computer and semidesktop computer. This marketing concept, like the Amphicar, doesn't hold water very well. As a laptop portable, the Convertible isn't half bad: very good keyboard, passable LCD display, good family name, idiot-proof DOS shell, and well-executed SideKick-like desktop utility set. But compared with a real desktop PC, you give up a numeric keypad, half the cursor-control keypad, full-size function keys, the crisp monochrome display, and EGA color compatibility.

It also runs into semiserious money. While \$1,995 is the list price, you're talking \$3,000 to get out on the road with a modem, compact printer, and I/O capabilities, and as much as \$4,135 with a desktop color monitor, a 3½-inch drive for a desk-

top PC for file transfers, and sundry cables, chargers, and carrying cases. The business market isn't as price-sensitive as, say, the home or educational markets, but businessmen aren't chumps, either. You're paying a bit for those three reassuring letters.

STANDING TALL At 13 pounds and 12 by 14 by 2¼ inches in basic form, the Convertible is one of the bigger laptops except for the sewing machine units from Quadram and Zenith. And it gets bigger. Except for extra RAM to bring the 256K base unit to 512K and an internal modem (not Hayes-compatible), all expansion is external, via a 72-pin expansion bus. Accessories clip to the back in modules, à la erstwhile PCjr: one for serial and parallel ports, another for CRT displays, a third for a 40-character-per-second (claimed—hah!) printer. It's a truly impressive sight when all three are connected at once for transportation, more than 2 feet and nearly 20 pounds of beige plastic. Imagine what it would weigh if IBM stuck with 5¼-inch floppy drives instead of the dual 3½-inch Toshiba-made disk drives.

Not only does the screen pivot open, but the disk drives also pop up and the keyboard angles slightly for a better reach.

The knife-edged carrying handle pulls out to make a convenient palm rest.

There are no breakthroughs in the 80 by 25, made-for-IBM liquid-crystal display screen. IBM says it designed a special font for the screen, and there's a glare-reducing bonding process attaching the LCD to the protective glass faceplate. Among the laptops tested, IBM and Toshiba probably have the best LCD displays. But LCD technology still isn't so hot; all IBM has done is advance the state of the art to the upper levels of mediocrity. It's disappointing. It can emulate the IBM monochrome display or 640 by 200 or 320 by 200 CGA color. Like most all laptops, graphics come out squashed because of the screen

COUNTERPOINT

I was looking forward to a great portable from IBM. I'm still looking.

—Paul Somerson

I'm not sure why IBM did the Convertible. It doesn't do anything better than any other DOS-to-go machine, and it's expensive. The expansion slices are dumb, reminiscent of PCjr.

—Bill Machrone



A good family name does not necessarily make for the best laptop computer, as demonstrated by IBM's late entry into the DOS-on-the-road race. Despite its good looks and adequate utility software, the PC Convertible's middling LCD screen, excessive weight, and limited expansion potential make for something less than the DOS traveler's machine of choice.

■ DOS TO TRAVEL

ratio (much more horizontal than a CRT).

The display would be more readable in low-light situations if it could tilt back to a more horizontal position.

SYSPAPS With the Convertible comes Applications Selector, an icon-based DOS shell, and System Applications. AppSel lets you suspend an application program by hitting Fn and Esc to use one of the Sys-Apps utilities: Notewriter, Schedule, Phone List, and Calculator. The Sys-Apps are slower but generally more flexible than *SideKick*. Notewriter is an emulated *DisplayWrite* (12K file size, maximum) with adequate print formatting. Schedule, the best of the four, lets you enter appointments at 5- to 60-minute intervals (with alarms, if desired). The length of the day can be expanded to cover 24 hours, if desired, and there's a free-form To Do space for additional daily notes. Daily schedules collapse into weekly and monthly schedules that fit nicely on one screen. Phone List can dial either the optional internal IBM modem or external units. Calculator has a tape trail on-screen.



FACT FILE

IBM PC Convertible

IBM Entry Systems Division
P.O. Box 1328
Boca Raton, FL 33432
(800) 447-4700

List Price: With 256K RAM, AC adapter, Application Selector, SysApps, \$1,995; DOS 3.2, \$95; 128K RAM upgrades (maximum, 2), \$195; 300/1, 200-bps internal modem, \$450; serial/parallel module, \$195; battery charger, \$25; auto power adapter, \$25; 15-cps printer module, \$295; printer cable, \$45; CRT display adapter module, \$325; 9-inch composite monochrome monitor, \$180; 13-inch RGB monitor, \$400; 3½-inch external drive for PC, PC-XT, or PC AT (separate models), \$395; 3½-inch internal drive for new PC-XT, \$190; hardware guide, \$50; technical manual, \$75; service manual, \$150; carrying cases, \$44 and \$84

In Short: IBM's entrant is a bit heavy and bulky, considering the basic box lacks serial, parallel, and video outputs. Good keyboard feel and layout, adequate LCD display. Price means when you configure it with options. The 3½-inch drives mean compatibility problems for some users.

CIRCLE 68 ON READER SERVICE CARD

The System Profile can be configured to retain your current application in memory when the power is off and to pick up right where you left off 5 minutes later, or the next morning. This feature is standard on diskless laptop work-alongs (Tandy 200, NEC Starlet), but not on the machines in the DOS-to-go category.

Of all the laptop portables, the 78-key IBM keyboard is among the best. As well as a 12-inch-wide machine can, it adheres to the layout standard introduced on the RT PC and continued in the newest ATs and XT's. That means a separate cursor pad, function keys along the top, respectfully sized Shift and Enter keys, and Ctrl hidden off in the bottom-left-hand corner. If the keyboard were a map of the world, Ctrl would be 10 degrees west of Cape Horn. An Fn key (not to be confused with the F1-F10 function keys), last seen on the PCjr, turns the right side of the keyboard into a numeric keypad and doubles the cursor keys as PgUp, PgDn, Home, and End keys.

For use in the office, IBM offers 9-inch composite monochrome and 13-inch RGB color monitors on pedestals. The mono unit looks for all the world like an Apple IIc monitor. Resolution isn't bad, but it's not the standard Monochrome Display, either. IBM missed the boat by building an external adapter that ignores IBM's two best displays: (real) Monochrome and Enhanced Graphics. Serious desktop users aren't going to be satisfied with no numeric keypad and half the cursor keys, either.

UNFINISHED BUSINESS Even though the Convertible had been a public rumor for longer than the product life of some PC clones, one impression is that of a machine that was turned loose from the lab before it was fully sorted out. Despite space-saving surface-mount componentry and the exile of I/O functions to external clip-on slices, the machine is big for what it does. Forget about using the Convertible when flying in coach unless you have a seat on the emergency-exit aisle.

Still, IBM has taken a bold step with 3½-inch drives, and IBM, with its clout, is the only company that can wean the industry away from the twice-as-big, half-as-much-data 5¼-inch floppies. Big Blue has also done a nice job of putting the speed of

a desktop PC into a 13-pound package that can run for a full working day on a single battery charge. The processor (80C88) is just as fast and so are the drives; in PC Magazine Labs benchmark tests we found that the laptop actually outran the stock PC in some cases. Front-facing drives are more convenient than the side-mounted drives of the competition.

With the PC Convertible, IBM has given an aura of legitimacy to the MS-DOS laptop marketplace without unleashing an overwhelming technical tour de force. And don't be misled by the Convertible monitor. This is a solid laptop portable that coincidentally can be used with a CRT on a desktop—just like most every other DOS-to-go laptop on the market. Incidentally, the Amphicar was a convertible, too. The better to bail with?—**Bill Howard**

KAYPRO 2000

It's surprising to see something as snazzy-looking as the Kaypro 2000 emerge from a company that has spent years producing computers packaged in tin cans. The 2000 is not only good-looking; it's basically a good design—flawed by some compromises that seriously affect its usability as a laptop PC.

Somehow, Kaypro can't bring itself to save a few pounds by shrouding its laptop computer in plastic (like everyone else does), and so the 2000's sleek case is made of black anodized, brushed aluminum. However, the weight penalty of the metal case isn't as bad as one design feature that didn't even have to be part of the case in the first place: the only way to switch the 2000 on and off is by opening and closing the case. When you have to get up to let someone into the next seat on a plane or train, you'll probably shut the thing off, accidentally if not on purpose. Kaypro's designers put a great deal of thinking into the design of the 2000's keyboard. It's got the usual complement of PC-compatible keys, albeit with the function keys arrayed across the top of the board and an oddly shifted array of four cursor keys on the bottom-right-hand side. The feel is good, and it has adjustable feet, like a regular PC's, that can be used to raise the typing angle to

a more comfortable position. Best of all, you can remove the keyboard from the case. This design is especially handy when you're working on a desktop or on an airplane's tray-table because you can move the keys to wherever it's most comfortable for you to type on them.

SCREEN FLAWS The screen isn't the worst LCD display I've seen, but it's not much better. It has no contrast adjustment, and its viewing angle cannot be changed (by moving the cover back and forth, for example). The only viewing angle that worked for me was to look at the screen from slightly below the horizontal plane. Fortunately, the 2000's detachable keyboard comes to the rescue: you can pull it out of the case and perch the rest of the computer on a pile of telephone books. That solution works well in the office, but carrying the Manhattan directory onto the Long Island Rail Road just didn't cut it for me. I left the 2000 behind rather than try it out as a commuting computer. The 2000 uses a single 720K 3½-inch disk drive that's housed entirely inside the case when the cover is closed. That's heads-up design thinking in a market where the competition thinks it's perfectly fine to leave doorless 3½-inch drives exposed to the elements.

Kaypro's designers even had the foresight to include a disk carrier inside the case that can house up to three disks besides the one latched into the drive.

It's unfortunate that there's only one drive on the 2000. Even though it will carry 720K in an IBM PC Convertible-compatible format, many of my favorite applications programs just barely fit, and the number of working files you can include is small as a result. Kaypro does supply optional disk drives (both 5¼ and 3½ inches) that can be attached through the expansion bus on the bottom of the case, but, once again, this is supposed to be a laptop portable, not a desktop machine.

FACT FILE

Kaypro 2000
 Kaypro Corp.
 533 Stevens Ave.
 Solano Beach, CA 92075
 (800) 4-KAYPRO
 (619) 481-4300
 List Price: \$1,995

In Short: The Kaypro 2000 is a basically good design that is flawed by some unfortunate compromises.

CIRCLE 654 ON READER SERVICE CARD

ble, not a desktop machine.

Kaypro's \$1,995 price for the 2000 seemed aggressive until IBM's PC Convertible (with two 720K disk drives) came out at the same price. If you consider the software included in the package, it still may be a bargain. But if you don't care for the full line of MicroPro products (*WordStar*, *MailMerge*, *CorrectStar*, and *StarIndex*), the *MITE* communications program, and *PolyWindows Desk*, the \$700 or so worth of software may be worth nothing to you.

The Kaypro 2000 tested by contributing editor Frank J. Derfler, Jr., was powered by an Intel 80C88 processor running at 4.77 MHz (see "More Laptop Power for Less from Kaypro," *PC Magazine*, Volume 5 Number 9). The more recently shipped 2000 tested here was powered by a NEC V-20 processor, also running at 4.77 MHz. A call to Kaypro revealed the company's new policy of using a CMOS version of the more powerful Japanese Intel 8088 clone. I had no difficulty running PC software that had been transferred to the 2000's 3½-inch disks. *Micro-soft Word 3.0*, when run in graphics mode, revealed that the Kaypro's ROM graphics character set is crisp and finely stroked, making it much easier to read than the machine's normal text font. Other products, including the applications bundled by Kaypro, ran without incident, and resident programs caused no special problems.

I want to like the Kaypro 2000 for its good features, but its bad ones prevent me from recommending it. If Kaypro fixes the screen so you can see it, adds a second drive, and lightens up the case, the 2000 will be a serious contender in the laptop PC market. —John Dickinson

COUNTERPOINT

My favorite feature of the Kaypro 2000 is its intelligent packaging. Not only is the disk drive at your fingertips, but it stores a couple of work disks right next door. The removable keyboard gets the unit's weight off your lap, but the screen needs adjustment angles in addition to a contrast control button.

—Bill Machrone

The Kaypro 2000 is certainly snazzy, and it's reasonably functional, but why did Kaypro build the power switch into the case cover? Close the lid and you turn the machine off. Other design quirks are not entirely compensated for by a thoughtful keyboard and a potentially interesting bundle of software included in the list price.



GRIDCASE 3

It's the only laptop in the bunch that looked good even with the roomlights off. In fact, it was one of the few that didn't prompt passersby to squinch their faces into LCD-induced mopes and ask, "Is it on?" Beside it, the competitive laptop hardware crowding the PC Magazine Labs bench resembled pale plastic toys. After a few hours with the machine, I began to wonder if it possessed some extraordinary telekinetic power, since the first three words out of every single observer's mouth uniformly were: "I want one."

Nearly 3 years ago, when *PC Magazine* reviewed the Compass, Grid System's initial release, we were dazzled by its styling and technology. The svelte black beauty was a bit pricey, but its sleek brushed-magnesium shell, crisp electroluminescent screen, and high-performance tandem 8086/8087 engine turned heads whenever it was snapped open. At its coming-out Comdex, the Grid folks displayed one inside a thick glass case like some priceless, fist-sized ruby.

It looked more like a high-tech weapon than a computer, but the resemblance was apt, since some of the big initial Grid customers were CIA spooks, senior Pentagon strategists, and predatory Fortune 500 sales types. The company's sales literature crows how the unit can laugh at 130 Gs and keep on humming over microwave lines and satellite connections. It wouldn't have appeared out of place on the bridge of the USS *Enterprise*. In fact, shuttle astronauts routinely carried them aloft to aid in inflight navigation. Reagan's staff toted them to China.

LAP WARMER But the first Grid had its problems. The screen, though miles above anything that didn't have an electron gun behind it, was small and somewhat squinty. Its disk drive was external, and, predictably, expensive. It was such a power pig that the only battery you could run it off said "Diehard" on the side. The available software was mostly proprietary, although it could handle DOS applications, sort of. And the initial batch ran so hot you literally couldn't keep it on your lap.

Still, it looked great, under your arm or

on a bare executive desk. And if you managed to shoehorn a floating-point-intensive program into its bubble memory, the thing was a screamer, outperforming everything in sight. But most critics dismissed it as a costly boardroom bubble, the industry's first "status-station."

In 1985, after modest success with its Compass line of laptops, Grid Systems introduced the Gridcase, a highly PC-compatible portable with a single side-mounted 3½-inch 720K-byte floppy drive and a choice of its trademark orange plasma display or an impressive yellow enhanced-LCD screen. The LCD's 7:1 contrast ratio makes it the non-light-emitting screen of choice. Grid Systems originally offered a 4:1 gray LCD (the IBM Convertible's is 3:1) but withdrew it from the market, claiming its customers clearly preferred readability to low price.

The Gridcase is built around a CMOS 8086 CPU (with an optional NMOS 8087 numeric coprocessor), and comes standard

■ Because it's so energy-hungry, the Gridcase 3 is engineered with reduced power consumption clearly in mind.

with Phoenix PC-BIOS version 2.03, the single minifloppy drive, 128K of RAM, sockets for four user-installed ROMs, Centronics parallel (which can also be used for general-purpose parallel I/O) and RS232 serial interfaces, a five-pin DIN external keyboard interface, an external 110/220 power supply, an internal clock/calendar, an external bus interface, and a 57-key keyboard. Color-coded "Code" and "Fn" shift keys allow emulation of all 83 PC keys.

The Gridcase models 2 and 3 differ only in screen configuration and price; the bare-bones yellow LCD model 2 sells for \$3,150, while it will cost you a steep \$4,350 to take its plasma-based model 3 cousin home.

EXPENSIVE EXTRAS You'll probably want to add a 300/1,200-bit-per-second internal Cermetek model 1750 modem (\$495) and enough additional internal RAM to bring your system up to 512K (\$400) or 640K (\$600). Rechargeable battery packs, about the size and weight of a small Walkman tape player, go for \$60 a throw, and an 8087 math chip will set you back another \$195. A loaded Gridcase 3, with modem, 640K, and one battery pack runs just over \$5,500.

(However, Grid's model 1250, which has a yellow, enhanced-LCD screen, 512K RAM, a 300/1,200 internal modem, serial/parallel ports, and an RGB video connection, sells for \$3,500 compared to \$3,355 for a similarly equipped IBM Convertible. The Convertible boasts a second floppy drive, but the Gridcase can use a megabyte of ROM-based software and offers a superior display.)

You can even purchase an optional RGB external port (another \$295) built for the standard IBM color display, and an optional Grid-supplied adapter board that connects an IBM PC-XT expansion chassis to the Grid bus. This means you could plug in a PC keyboard at one end and an IBM (or equivalent) RGB color monitor or video projector at the other, and run any PC add-on boards through the expansion bus. If a PC keyboard is attached, you can type both on it and on the Grid's integral keyboard; the external unit has precedence if both are used simultaneously. Or you can hook a keyboard-emulating mouse (such as Logitech's) or number pad into the keyboard connector, or even use it as a nonstandard serial port.

The external bus supports DMA and has full PC interrupt capabilities. You can hang a total of four external devices off the bus, including Grid-supplied external 3½- and 5¼-inch floppy drives and a 10-megabyte hard drive. All Grid storage devices sport a hermaphroditic bus connector that swings up or down 90 degrees to become male or female, which lets you stack such devices with a minimum of cabling. (When booting, the Gridcase tries to load off any user-installed ROMs, the hard disk, the internal floppy, or external floppy, in that order. You can override the default loading device by holding down the R, H, F, or E keys.)

The Gridcase 3's sharply etched amber characters stand out in bold contrast to the machine's black case. The Gridcase also features an 8086 processor and, optionally, an 8087 math coprocessor. Grid Systems Corp. has corrected overheating and other problems found in previous models and has made the Gridcase 3 so sturdy that NASA and many military units use it when they take DOS on the road.



PC Magazine FACT FILE

Gridcase 3

Grid Systems Corp.
P.O. Box 7535
Mountain View, CA 94039
(415) 961-4800

List Price: \$5,505 (includes 640K, internal modem, and one battery pack)

In Short: An expensive, fast, beautifully designed, solid laptop with a super-readable screen.

CIRCLE 630 ON READER SERVICE CARD

or two and because the manual cautions against recharging a battery until it's fully spent. This is a real nuisance, since you have to wait until the low-battery light flickers on before you can attach the AC adapter, or you risk damaging the battery. And since you'll lose whatever unsaved files you're working on if the battery dies or if you remove one battery pack to replace it with another, you have to be ever vigilant for the low-power light and copy your working files to disk as soon as it blinks on. In addition, the shelf life of a charged battery is only about 2 months—less if it's stored in a warm place.

POWER-PINCHER Because it's so energy-hungry, the Gridcase is engineered with reduced power consumption clearly in mind. Several system functions—including the display controller logic and buffer, and the controller logic for the internal 3½-inch drive—are powered up and down as necessary to reduce unnecessary drains. The 8250 UART (Universal Asynchronous Receiver/Transmitter—the same as used in the PC) is also powered down when not in use. A sliding brightness control switch can help conserve power; the manual recommends using the darkest setting to extend battery life.

The unit's display controller can handle the standard PC 40 by 25 and 80 by 25 character screens as well as 320 by 200 and 640 by 200 bit-mapped graphics. Properly configured, it can run both the internal flat screen and an external CRT simultaneously. (Special circuitry converts color signals to monochrome for on-board display.) Custom LSI circuitry emulates the PC's 6845 display controller and adds a custom video subsystem that provides a higher-performance Grid graphics mode for such non-hardware-dependent applications as Grid-OS or Microsoft Windows. (In contrast to the PC, this advanced graphics mode deals in words rather than bytes and treats scan lines sequentially rather than in odd and even blocks.) The display ROM also contains an alternate character set designed to be more readable on a flat-panel display than the standard IBM font.

This powerful portable accepts up to 1 full megabyte of ROM-based software (512K under the hood and 512K on four user-accessible sockets above the keyboard) supported through bank-switching. It loads up to 128K into high memory in any combination of 32K, 64K, or 128K modules. This means that you can run up to four 32K ROM applications virtually simultaneously. Grid Systems will sell you preburned ROMs or will custom-burn them for you (if you provide a bill of sale proving that you actually purchased the product).

The system we tested came with DOS 2.11 startup files and *CrossTalk* on ROMs, and it was a pleasure to use them without having to worry about floppies. However, it would have been handier to have some of the more commonly used DOS programs such as CHKDSK on the DOS ROM. The DOS RAMDISK.SYS CONFIG file made it easy to set up a virtual disk C:, and a HELP.EXE program touts the operating system's high points effectively and steps

C O U N T E R P O I N T

C'mon guys! How much more effort would it take to do a more-IBM-compatible keyboard layout? This is a nice machine, but I object to having to reeducate my fingers.

—Bill Machrone

The external AC power pack simultaneously powers the system unit and recharges any battery in the power-pack slot. Battery life is a question of hardware configuration and type of use. A system sporting an 8087 drains the battery faster than one without, and heavy use of the modem, floppy drive, or any serial device eats greedily away at the reserve. The LCD screen has a far more modest appetite for current than the plasma display and is recommended for long hauls between wall sockets.

Users typically end up buying several battery packs, both because a plasma-display Gridcase 3 can drain a pack in an hour

AT LEAST FIVE MORE REASONS TO DUMP YOUR OLD PRINTER.

1986, 19 1989,

If you think your old PC printer is worth keeping, think ahead.

Can you depend on it to run five or more years without fail?

Not likely. Which is why you'll especially like the new Alps P2000™ Dot Matrix Printer.

It's not a bit like your old printer. Or most new printers, for that matter.



In fact, with normal care, it'll take you through 1990 and beyond without a single breakdown.

You see, the P2000 is solidly built with precision parts throughout. Even its print head (often the first thing to go in a printer) has a life span of over 200 million characters.

But you'll appreciate it for a lot more than its reliability.

For one thing, it's incredibly fast.

87, 1988, 1990, 199

It prints drafts at 250 characters per second (cps). Memos at 125 cps. And near letter quality documents at 50 cps.

For another thing, it's truly versatile. It prints everything from letters and graphics to 16-inch-wide spreadsheets. In a variety of type fonts and sizes. What's more, its paper-saving push/pull tractor feed makes printing forms a snap.

And naturally, it's compatible with all the most popular business software and PCs.

For our brochure and the name of our dealer nearest you, please call **(800) 828-ALPS**. In California, (800) 257-7872.

The Alps P2000.

There simply aren't many things you can expect to outlast it.

Except, of course, the company that created it.

ALPS
AMERICA

■ DOS TO TRAVEL

users through some of the thornier system areas point-by-point, with good command examples. Included on the DOS disk are a pair of programs, PCMASTER and PCSLAVE, for transferring files over a null modem between a Gridcase and a PC. Other MS-DOS files, such as FC (File Compare), are functionally superior to their PC-DOS counterparts.

While the keyboard feel and action earn very high marks, its layout and paucity of keys are a genuine drawback. You have to lean on the Fn key and hit a top-row number key (shades of the PCjr) to emulate the PC's function keys, which detracts from such keys' utility. And some of the PC's most popular single keys become complex multiple strokes. For instance, to perform a Grid CapsLock you have to hold down the Fn key and hit the Backspace key (which for some reason is located in the lower-right-hand corner). End and PgUp are Fn-Right Arrow and Fn-Up Arrow respectively—logical but irksome. Still, the cursor arrows are arranged in a diamond, and the keys are sturdy and intelligently color-coded. But the placement is haphazard and nonstandard. The controller provides two-key rollover and three-key lock-out, and with difficulty you can program the key repeat rate and delay, as well as the debounce sensitivity. You can also map up to 20 redefinitions in a keyboard translation table, useful for foreign languages or technical applications.

Apart from the austere keyboard, the Gridcase is extremely PC-compatible, no mean task for a machine originally designed to ignore the MS-DOS universe. You can turn on virtually all of its PC-compatible features simply by setting one bit in the System Control Register. The only real differences are insubstantial. The cursor isn't strictly the same when dealing with blinking characters. While the PC treats the Left and Right Shift keys differently, the Gridcase treats them both as a PC Right Shift (but allows you to force a Left Shift by hitting Code + Z).

Additionally, while the PC uses a single floppy-disk controller to handle up to four drives, the Gridcase uses one controller per drive "to obtain performance and flexibility advantages." Programs that try to access several drives directly through one controller won't work. The Gridcase has

IS IT ON YET?

Laptops won't catch on in a big way until manufacturers make displays that are compact, bright, contrasty, and relative power-sippers.

Pictured at the right are two screens and seven elongated smudges. It's not altogether fair to include the Compaq, with its bulky, power-hungry CRT, in this screen test, since you have to plug it (as well as the Panasonic and Sharp) into a wall outlet. The only place you can use one on a jet is in the bathroom.

Grid's remarkable plasma screen is clearly the pick of the flat-panel litter. Ordinary newsprint has a light-dark contrast ratio of 8:1. Nonbacklit LCDs all hover around 2:1 or 3:1, about the same as an elephant in a fog bank. The Gridcase 3 weighs in at a coruscating 20:1.

LCD screens are built around layers of molecules that react to electricity; when current is applied the molecules twist, changing the polarity of the reflected light. This "nematic" layer is sandwiched between a grid of electrodes running in one direction behind the panel and a transparent, perpendicular grid in front. Normal LCD molecules twist 90 degrees, yielding an image about as sharp as a tenth-generation Xerox or a tintype of your great-grandma.

In an effort to boost readability, Swiss researchers developed a "supertwisted" nematic panel that tweaks molecules 270 degrees, kicking up the contrast to 7:1. Grid uses a Japanese version of this in its model 1252 Gridcase 2.

CURRENT EVENTS Backlit LCDs, like those in the Zenith, Sharp, and Quadram, toss in a layer of electroluminescent (EL) material that emits light when current is applied to it. Unfortunately, this uses far more power than a conventional LCD and ends up washing out the image in direct sunlight.

Plasma screens sandwich the standard silk-screened silver electrode grids around a manganese dioxide plate full of

tiny neon-filled holes. This is the light-emitting method of choice, since it can be manufactured in large sizes; EL displays such as Grid's early Compass model must be stamped out of wafers, with low production yields. And EL screens require dense, high-powered chip-driver circuits that draw prodigious amounts of current, which means they can't travel too far from a wall socket.

Screen ergonomics are nearly as important to readability as screen physics. You can view the plasma and CRT displays clearly from any angle and in vastly different light conditions. LCDs thrive in strong, direct light while backlit LCDs pale on a sunny day; plasma is even more impressive than usual in a softly lit 747 cabin. On airborne hops in and out of Silicon Valley even worse for most LCD-using passengers than the message "Please place the mask comfortably around your nose and mouth" is "Please lower your window shades so the people around you can watch Rocky IV."

Full-screen 80 by 25 LCDs, which work by twisting light, end up twisting users' necks. You have to make constant adjustments in viewing angle when jumping from the top to the bottom of the screen. Some laptops, like IBM's and Toshiba's, make minor positional changes in the screen easy. Others don't.

COLOR PROBLEMS And while the Convertible handled screen attributes perfectly, many of the laptops we tested choked on colored text. These days it's common for popular DOS programs to come up in something like yellow-on-blue. IBM's laptop displayed everything adroitly. Quadram's backlit yellow Datavue, which earned high marks for general clarity and contrast, did the next best thing by offering four gray-scale shades.



Toshiba T1100



IBM PC Convertible



Kaypro 2000



Gridcase 3



Zenith Z-170 PC



Datavue 25



Sharp PC-7000



Compaq Portable II



Panasonic Exec. Partner FT-70

The Toshiba and others worked fine if a character attribute was black-on-white or white-on-black, but stumbled over everything else; all you end up seeing on these is a string of small black blots. Our benchmark menus often resembled stark Rothko paintings.

Eighty-width LCD screens end up producing squirrely, squinty characters; plasma text is far superior. Panasonic's dense character box is almost as good as IBM's standard monochrome screen. But the number of dots isn't the whole story; the Gridcase uses IBM's grainier color character font with no reduction in

readability. Kaypro's single-dot graphics character set impressed our reviewers, but worked only with graphics-oriented programs such as *Microsoft Windows*. Toshiba's screen had special trouble with high-intensity attributes, which it identified by drawing a horizontal line through each character.

But no matter what designers do, LCD screens still look to many observers like Etch-a-Sketch toys, or gray chalk on a dirty blackboard. Plasma displays have too voracious an appetite for power; while the Grid can operate off batteries, you have to bring along several on a typi-

cal trip. Our reviewers were all dazzled by the Grid's nonpareil display, but few wanted to tote it and a half-dozen battery packs anywhere. The Grid's enhanced LCD model is a decent compromise. While it's still overlong and relatively heavy, its 7:1 display isn't bad and will last 4 to 6 hours between recharges. Most of the laptops we tested are adequate for the few people who demand full-screen IBM-compatibility on the road. Until the display technology improves, however, laptops will continue to be a niche rather than a mainstream direction.

—Paul Somerson

■ DOS TO TRAVEL

no cassette interface or game port, no 160 by 200 low-resolution graphics or 6845 interlace modes. But these differences really shouldn't matter to the majority of users.

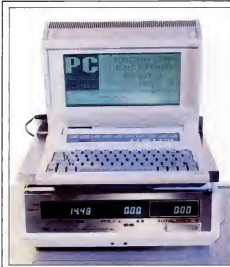
Its plasma screen is vastly superior to all the others I've seen: bright, rock-steady, eminently readable from any angle. But the display doesn't shut off when the lid closes, which means if you inadvertently leave it on, the battery charge will trickle away. Also irritating is that in PC-compatible mode the hardware defaults both the serial port and modem off, forcing users to issue a MODE command to bring them to life. This is downright idiotic. And while travelers can switch from 110 to 220 volts with the flick of a switch, they must also change a fuse, a genuinely bad design. And the Cermetek modem won't work with digital PBXs.

TOP OF THE LINE The Gridcase 3 is rugged, extremely solid (and heavy, weighing in at a dense 12-plus pounds), beautifully designed and fitted. Its displays are the standards by which all others fail. If any laptop deserves to be in a museum collection, this does. It is extremely PC compatible, running all the software we threw at it without a hitch. Its accessible ROM sockets, super-readable screen, profusion of ports, quality of construction and design, and high performance make this raven rocket a runaway winner. And Grid Systems gets my vote for the best service policy: you just stick your unit into a carton and Federal Express, which maintains an inventory of loaners, swaps it out hours later for a working model. Okay, so the hardware is long and heavy, but you can't have everything. If it only had dedicated function keys, an internal hard disk, and a price tag about half as steep, they couldn't keep them on the shelves.

—Paul Somerson

ZENITH Z-170 PC

If your income tax return is audited next year, you're likely to find yourself staring straight down the barrel of a Zenith Z-170 PC, the Internal Revenue Service's weapon of choice for agents to use in field assignments. If you keep your cool long



The IRS, after long consideration, selected the Zenith Z-170 PC as its department-wide portable, presumably because of its twin 5 1/4-inch disk drives, legible, backlit LCD screen, good portability, and excellent IBM PC compatibility. The Zenith's lunch-pail shape makes it more of a tabletop than a laptop computer, but that doesn't detract from its considerable virtues.

enough to analyze the situation, you'll probably come to admire the enemy's new weapon because, even when you're under its fire, it's difficult to ignore quality equipment at work.

I spent the better part of a weekend pecking away at the Zenith's keyboard and came back to *PC Magazine's* offices favorably impressed. Its LCD screen is backlit with electroluminescence, which is a decent compromise solution to the portable-screen problem. LCD screens are light-weight and consume relatively little power but are generally difficult to see in poorly lit rooms. Lighting the back of the screen allows you to use the Zenith in a normally, or even dimly, lit room. The only drawback is that it is nearly impossible to see the Z-170 PC's screen under bright lighting, such as when working out of doors on a sunny day. Zenith could solve the problem by adding the matrix adjustment usually found in LCD displays, making the screen angle adjustable, or both. As things stand now, stay inside with the shades drawn and the lights low when you use the Z-170 PC.

The LCD screen is fully compatible with IBM's Color/Graphics Adapter; it works as if you have a composite monochrome screen attached. It had no trouble



FACT FILE

Zenith Z-170 PC
Zenith Data Systems Corp.
1000 Milwaukee Ave.
Glenview, IL 60025
(800) 842-9000
List Price: \$2,399

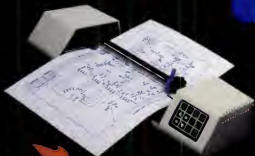
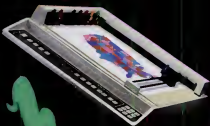
In Short: The IRS made a wise choice when it selected Zenith's very serviceable, very compatible portable computer for its field agents to use—watch for one at your next tax audit!

CIRCLE 888 ON READER SERVICE CARD

running such graphics applications as *1-2-3* and *Microsoft Word*, no difficulty handling programs that do direct screen-memory writes, such as *XyWrite II Plus*, and, for that matter, no trouble handling screen writes that use DOS and BIOS function calls. Zenith also sells both a standard color screen and monochrome screen adapter for the Z-170 PC, but I didn't test them for this review.

LUNCH-PAIL FIGURE The Z-170 PC's lunch-pail shape makes it unusable as a lap computer (it's too top-heavy to be stable on your knees), but its reasonable 14.5-

THE PC PENS



Discover new dimensions in PC graphics with Houston Instrument's "PC Pens"—a family of desktop plotters that allow you to add brilliant color and clarity to your presentations.

Starting at \$699,* these compact plotters produce professional graphics that dot-matrix printers simply can't match. With sharp resolution, HI's PC Pens give you countless graphic choices—a variety of pen types (felt tip, hard nib, and drafting), plotting media (paper, vellum, and transparencies), and special firmware.

Whether you're producing sales graphs, creating CAD drawings,

or charting household finances, these plotters complete the picture on $8\frac{1}{2} \times 11$ or 11×17 inch formats.

Choose from Houston Instrument's single-pen DMP-40, the four-pen PC Plotter series, or the impressive eight-pen DMP-29. Each features a standard RS-232-C compatible interface and Houston Instrument's built-in DM/PL™ language, making each one immediately compatible with most microcomputers and hundreds of software packages. And each is remarkably reliable and simple to use.

For more information and the name of the distributor nearest you, call Houston Instrument at 1-800-531-5205
CIRCLE 308 ON READER SERVICE CARD

(512-835-0900 if in Texas) or write Houston Instrument, 8500 Cameron Road, Austin, Texas 78753. In Europe, contact Houston Instrument, Belgium NV., Rochesterlaan 6, 8240 Gistel, Belgium. Tel.: 32-(0)59-277445, Tlx.: 846-81339.

*U.S. suggested retail price for PC395 model plotter. Pricing subject to change. DM/PL is a trademark of Houston Instrument.

houston instrument

A Division of AMETEK

■ DOS TO TRAVEL

pound weight makes it eminently suitable as a portable tabletop machine. All you have to do is plunk it down on a handy (hopefully sturdy) table, open the keyboard/screen cover, switch it on, and get to work: The Z-170 PC will run for 2 to 3 hours on its battery pack or, if need be, you can plug it into a wall outlet using Zenith's 12-volt DC power supply (which doubles as a recharger for the battery pack). It will boot your favorite version of DOS (Zenith supplies MS-DOS 2.11, but I ran it using PC-DOS 3.2) and run most IBM PC applications without problems, and with the kind of performance you've come to expect on a floppy disk-equipped PC.

KEYBOARD Zenith's keyboard isn't snappy like IBM's, but it's not squishy like Compaq's marshmallow masterpieces either. Its feel is easy to get used to and, save for a minor problem or two, its layout isn't bad, especially when you consider the sorts of design compromises that generally go into portable keyboards. One problem is the cursor-control keys, which are lined up on the lower-right-hand side of the keyboard in an uncomfortable "left, right, up, down" order. The cursor keys' secondary functions (Home, End, PgUp, PgDn) are accessible only by pressing the Right Shift key, which seems reasonable until you use it for a while, at which point the Left Shift key seems like a better choice.

The other problem is the function keys (which, by the way, are laid out straight across the top of the keyboard—not my favorite location for them, but it does the job in a pinch). Zenith chose membrane switches for them instead of normal type-writer-style keys, and to say they're unpleasant to use is an understatement. When you press a function key on the Z-170 PC, it feels about as wonderful as poking your puppy in the eye. I avoided them like a plague-ridden flophouse.

The Z-170 PC's disk drives are one of my favorite topics. They're one-third height, 5¼-inch floppies capable of reading anything you produce on your desktop PC. The best part is that they're installed conveniently on the right-hand side of the machine. You quickly get used to which one is drive A; and which is B; and start changing floppies without even peeking around the corner.

COMPATIBILITY I ran a full complement of PC-compatible software on the Z-170 PC and ran into only one or two minor problems. *XyWrite II Plus* occasionally lost hold of its keyboard, but that's not unusual because of the program's unusual keyboard handler. *1-2-3*, Release 1A, also had problems with the Zenith's keyboard. When you view a graph (using either the /Graph menus or the F10 key), it appears for only an instant because *1-2-3* decides

■ The Zenith Z-170 PC comes with built-in applications that can easily replace *SideKick* or any other pop-up utility.

you pressed another key and immediately removes it from the screen. In my test, no amount of coaxing (such as removing *ProKey*, Version 4.0) would fix the problem, but switching to Release 2 of *1-2-3* did. *Microsoft Word*, Version 3.0, ran in graphics and text modes with only a very minor keyboard problem (Shift-Del doesn't work, which means you cannot delete characters without having them appear in *Word*'s scrap).

WordStar, *IBM Personal Editor 2*, *Norton Utilities*, *SideKick*, *PopDrop*, and a raft of *PC Magazine*'s utility programs ran without incident, except for occasional minor color problems. For example, it is difficult to distinguish *Personal Editor*'s command bar from the text area on-screen, but that is something you can adjust to, es-

pecially if you're already familiar with the program on a PC. I even persuaded IBM's *TopView* to run as successfully as it can on a floppy disk-based machine.

The Z-170 PC comes with built-in applications that can easily replace *SideKick* or any other pop-up "desktop" utility you might use. They include a calculator, an appointment calendar with a built-in alarm clock, and a telephone dialer/communications package that works with the Z-170 PC's built-in modem. The calendar and dialer use nonvolatile RAM to store your information (it can be backed up onto disk with a Zenith-supplied utility), and all programs use a permanent RAM buffer for saving the screen (don't worry, it's big enough for a high-resolution graphics screen) when you run them. The buffer can cause you some confusion because CHKDSK reports a memory total that does not include it, and you'll wonder what happened to all that memory you just paid for.

Zenith offers several options, including a hard disk, for the Z-170 PC, but I think you'll find the machine to be fully serviceable as a portable as long as you install at least 512K of RAM and no other options. Whatever options you decide on, you'll do well to equip yourself with a Z-170 PC if you have to go up against the IRS.

—John Dickinson

DATAVUE 25

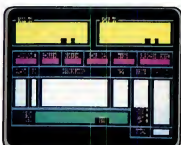
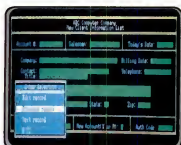
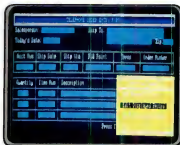
Like the Zenith Z-170 PC, Quadram's Datavue 25 looks like a cross between a lunch-pail and a sewing machine. While the two look alike at a glance, the resemblance is only skin-deep: the Quadram offers seven important options the Zenith machine lacks.

The Datavue 25 can be had with just about any type of flat-panel display or disk drive currently on the market. Its keyboard is both removable and wireless, and you'll be able to buy a second removable keyboard that functions as a standalone notepad computer with its own pop-up display. But most impressive is the 20-megabyte hard drive option; no one else offers internal hard disk capacity in a laptop portable (except Morrow, the Zenith machine's designer, whose functional equivalent, the

C O U N T E R P O I N T

The lunch-pail configuration, twin 5¼-inch drives, and generous screen size make the Zenith a winner for most applications. The keyboard is a little rickety, and the blue backlighting works only in the worst lighting situations—I don't think it helps in normal office lighting.—Bill Machrone

Flashy Programs.



dBASE • Turbo Pascal • BASIC • C • COBOL • Fortran • Lotus 1-2-3...

FLASH CODE™

The most powerful program developer for dBASE II and dBASE III ever developed.

DRAW any screen design with our advanced screen editor. Use Flash Code and see how incredibly easy screen design can be.

GENERATE complete programs automatically. Based on your screen designs, Flash Code can write your window dBASE program.

FLASH-UP WINDOWS™ Menus and Help Windows add a new dimension to your dBASE programs. Create them instantly with our window editor. Use the FlashUp™ module to have windows pop-up throughout your dBASE applications.

For dBASE II and dBASE III, \$150.

"...a truly remarkable product. Brand-new, state-of-the-art and actually fun to use. The windows make it an even more amazing product."

Cary N. Prague, Author
"Beyond programming with dBASE III"

"Destined to replace QUICKCODE™"
MicroNews/Views, Nov. 85

SCREEN SCULPTOR™

You can create screens in minutes...then Screen Sculptor writes the program.

Move pieces of the screen around, select colors from a menu, draw boxes and lines, paint, repeat last character in any direction. And more!

Specify variable names, date types, acceptable data ranges, pictures for edit checking, etc.

Screen Sculptor then generates an actual program source code based on your screen design. Use it as is or modify it.

For BASIC, Turbo Pascal, IBM/Microsoft Pascal, \$125.

"...so well done that you may not need to refer to the manual."

"...an exceptional product that fills a real need in the development of new programs."
Computer Language

NEW! FLASH-UP WINDOWS™

An incredibly flexible and powerful tool for Flash-Up Menus and Flash-Up Help Windows!

Every program, every application becomes more sophisticated and easier to use with Flash-Up Windows.

Use the window editor to instantly create windows. Change their size, location, color...all automatically. Specify a string of characters or control codes to send back to your application program.

The windows can be flashed-up directly by your program OR by the user with the keyboard. Windows can even call other menus or help windows.

An absolute necessity for BASIC, Turbo Pascal, C, R-BASIC, COBOL, Fortran, dBASE, Lotus 1-2-3...

Introductory price. Only \$75.

CIRCLE 530 ON READER SERVICE CARD

No Risk Demo Offer!

Here's a no-risk offer. Order now and you'll also get a full demo disk. Use the demo and the manual for 30 days. If you don't love it, return the package for a full refund.

Credit card orders call 24 hrs/day
(800) 824-7888, operator 268.

All other orders and inquiries call or write
Software Bottling Co., 6600 L.I. Expwy.
Maspeth, NY 11378. 718-458-3700.



THE
SOFTWARE
BOTTLING
COMPANY
OF NEW YORK

Requires an IBM PC, XT, PC AT or true compatible, 256K

■ DOS TO TRAVEL

The gaslit screen of the Datavue 25 shines compared with most of its LCD competition, as does the array of options Quadram offers. The keyboard is removable and wireless, you can equip the Datavue 25 with a 20-megabyte hard disk or a full complement of 5¼- or 3½-inch floppy disks, and you can load it up with 768K RAM.



when you're on the road. For some inexplicable reason, the outboard 5¼-inch drive faces backward—you insert disks with the label away from you.

We didn't test the 3½-inch-drive units, but Quadram says they'll read and write to the IBM microfloppy format.

REMOVABLE KEYBOARD The Datavue's 84-key keyboard unclips from the system unit and operates remotely using an infrared beam. Four penlite batteries power it. As laptop keyboards go, the layout is quite acceptable: ten function keys in a row above the number keys, the numeric/cursor pad in the upper-right-hand corner, an oversize Enter key. It has none of the schizophrenia that surrounds the Toshiba T1100's layout, certainly. All the same, in a round-robin test of keyboard feel, the present Datavue ranked near the bottom.

Sometime this summer, however, Quadram intends to replace the keyboard with a more substantial mechanical version. It should also be shipping its intriguing Keystyle 80, a replacement for the stock keyboard. The front of the keyboard flips up to reveal an 8-line by 80-character LCD screen; combined with software and memory inside the keyboard, it can function as a standalone notepad and transfer files. Its price should be about \$300 alone, or about \$600 with the WriteStyle 80, a 6-pound, 14 cps (claimed) letter-quality printer that picks up the keyboard's infrared signals. For now, Quadram won't be selling the Keystyle 80 as an option for the Datavue 25, but rather as a second keyboard. Pity.

125 MEGABYTES Base units of the Datavue 25 come with 256K bytes of memory, but a cubbyhole on the side holds an expansion card for an extra two or four banks of 256K-bit RAM chips, which allows you to upgrade to 768K bytes or 1.25 megabytes of total memory. Memory beyond

light" LCD unit; its orangey-yellow-green (the exact hue depends on your viewing angle) screen was one of the three best we saw, coming in after Compaq's traditional 9-inch green CRT and the orange Grid plasma display. The contrast and intensity of the Quadram gaslit display is the best of any LCD display, period. Depending on the application, you'll have to toggle between six palette settings for the most pleasing display of gray-scale and intensity. Quadram also offers a standard LCD screen (illuminated by reflected light) and a backlit fluorescent LCD, with a grayish-white display. The backlit fluorescent screen is \$300 more than a standard LCD; the gaslit is \$200 higher than that. The top-hinged screens adjust slightly for better viewing angles.

For internal disk drives, you get a choice of one 5¼-inch floppy drive, two 3½-inch microflopies, or a 3½-inch drive and a 20-megabyte hard disk. Morrow did it and Zenith probably will shortly, but Quadram seems unable to fit two 5¼-inch floppies inside, or one 5¼-inch floppy and a hard drive. However, an external 5¼-inch floppy can be attached to the back of any of the units. That option takes the hassle out of swapping data disks with the conventional 5¼-inch PC DOS format



FACT FILE

Datavue 25

Quadram Corp.
One Quad Way
Norcross, GA 30093
(404) 923-6666

List Price: With 256K RAM, LCD screen, \$1,695; with 768K RAM, backlit fluorescent screen, \$2,295; with 1.25 Mbytes RAM, gaslit screen, \$2,645

In Short: A power-packed, but still laptop-size, portable with multiple screen, keyboard, and disk drive options, including a 20-megabyte hard disk. The standard keyboard's feel is mediocre, but a fix is coming.

CIRCLE 662 ON READER SERVICE CARD

Morrow Pivot, sported a 10-megabyte disk before the company went belly up. Zenith has a 10-megabyte external hard disk option).

The Datavue 25 is no newcomer to DOS-to-go computing—it's been out since March 1985. The screen options and hard drive models, however, are new this year.

GASLIGHT DISPLAY PC Magazine Labs tested a Datavue 25 with Quadram's preferred display, a twisted-crystal "gas-

COUNTERPOINT

Quadram's backlighting is second only to the plasma displays in legibility. This machine's track record shows that Quadram isn't afraid to innovate. I just hope it can make money doing it.

—Bill Machrone



Never have so many paid so little for so much.

There's a triumphant feeling that comes with buying the **Victor VPC II**.^{*} A feeling that you've found the very best IBM-compatible computer—with the best support—at the best price. It's faster yet smaller than the IBM PC XT. It runs all the same programs flawlessly. Its keyboard is comfortable rather than confusing. And it gives you every bit of memory (640K) that can be put in a PC. We've even included features that IBM offers only as options. And the VPC II gives you an option all its own: a 30-Day **Money-Back Guarantee**.^{*} You're also guaranteed prompt nationwide service through Xerox Americare. All for as little as **\$1095**. To get an even better feeling for what the Victor VPC II can do for you, or to locate your nearest Victor dealer, call Don at 1-800-248-5252.

*At participating Victor dealers.

Xerox Americare is a trademark of Xerox Corporation.

IBM PC XT is a trademark of International Business Machines Corporation.

CIRCLE 136 ON READER SERVICE CARD

VICTOR
Scotts Valley, CA (408) 438-6880

the 640K-byte DOS limit can be devoted to a RAMdisk but not to the Lotus/Intel/Microsoft expanded memory specification, which allows bigger spreadsheets.

Just below the memory slot is a second slot for an optional Hayes-compatible 300/1,200-bit-per-second modem. A third opening is for the AC adapter or a \$65 battery pack that should give 2 to 3 hours per charge with the illuminated screens. Unfortunately, the machine can't be used while the battery is being charged, but it can be run on AC, then recharged later.

In back are serial, parallel, RGB video, and composite color monitor outputs, as well as the expansion-bus connection used by the outboard disk drive. On top is a carrying handle, a nicety left off the Zenith lookalike.

The operations manual is a model of concise, useful information for users with some PC experience. In fact, the Datavue as a whole offers many features of interest to most experienced users: the ability to skip the leisurely memory checks at startup, automatic configuration of a 360K- or 720K-byte RAMdisk, a battery-power-cut-off option for the floppy drives (they get power only when accessed), a slot for an 8087 math coprocessor, and a world clock that displays local time, GMT, and the time in 23 other cities.

NICHE MARKETPLACE Like the Zenith, the Datavue 25 appears destined for a niche-within-a-niche market. It's for the person who needs an illuminated screen away from the office but who isn't willing to accept the bulk of a Compaq as the price to pay for a truly excellent screen display. With an 8087 math coprocessor installed, the Datavue can do credibly speedy 1-2-3 spreadsheet work. Because the illuminated screen is tough on the battery life, the Datavue (except in the base LCD configuration) probably isn't for someone who needs to work away from 110 volts for long stretches.

Quadram might find itself with an unmitigated success on its hands with a few minor adjustments: make the memory beyond 640K bytes available for expanded memory, beef up the keyboard (in the works), and make the standalone Keystyle 80 a modest-extra-cost option rather than a separate product. —Bill Howard

SHARP PC-7000

The Sharp PC-7000 is a new entry into the MS-DOS portable marketplace that offers unprecedented value. While it does not offer battery operation, the Sharp PC-7000 makes a strong case for making a laptop your second computer—or possibly even your first.

The Sharp gives you two 5¼-inch double-sided floppy drives and 384K bytes of memory (which Sharp describes as 320K "user available memory") for an unbelievable \$1,795. Included as standard features are a clock-calendar chip and a serial and a parallel port (using the same connectors as an IBM PC, so your existing cables should work). You can add an RGB adapter board as an option, and Sharp has thoughtfully provided a switched .4-ampere AC outlet in the back for your monitor cord. (Speaking of cables and cords, the PC-7000 uses a standard power cord, so instead of having to remember to pack it and not lose it, I left one at the office and left another at home.)

The Sharp has a 25 by 80 backlit LCD screen (referred to as an "illuminated crystal display"), capable of 640 by 200 bit-mapped graphics. I generally can't stand

an LCD screen. Having worked with a variety of portable LCD screens, I have been able to tolerate only a few. I like my Radio Shack Model 100 because the characters are large and because it has a contrast knob that lets me adjust the angle of the crystals in the display for maximum contrast.

NEW LCD TECHNOLOGY The back-light element and display are based on a new approach to LCD technology, which improves the contrast and legibility. You



FACT FILE

Sharp PC-7000

Sharp Electronics Corp.
Sharp Plaza
Mahwah, NJ 07430

List Price: \$1,795 for 384K (320K user-available) memory, two disk drives, MS-DOS 2.11; printer, \$399; RGB, 255; modem \$349

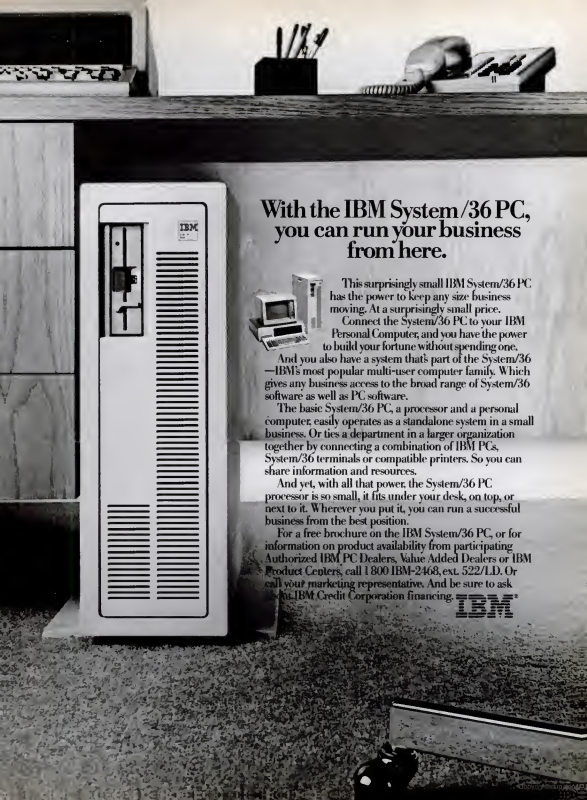
Requires: AC outlet

In Short: One of the best MS-DOS laptops on the market today, this compact computer still needs to be plugged in to run but offers lots of standard features, high performance, and a readable display.

CIRCLE 676 ON READER SERVICE CARD



Even if you thought you could never love an LCD screen, you may still find the Sharp PC-7000 attractive. Its LCD screens (both color options come standard) are backlit, and it's so good at being PC compatible that it may convince you that the computer you take on the road should be the same as the one you keep at home.



With the IBM System/36 PC, you can run your business from here.



This surprisingly small IBM System/36 PC has the power to keep any size business moving. At a surprisingly small price.

Connect the System/36 PC to your IBM Personal Computer, and you have the power to build your fortune without spending one.

And you also have a system that's part of the System/36 — IBM's most popular multi-user computer family. Which gives any business access to the broad range of System/36 software as well as PC software.

The basic System/36 PC, a processor and a personal computer, easily operates as a standalone system in a small business. Or ties a department in a larger organization together by connecting a combination of IBM PCs, System/36 terminals or compatible printers. So you can share information and resources.

And yet, with all that power, the System/36 PC processor is so small, it fits under your desk, on top, or next to it. Wherever you put it, you can run a successful business from the best position.

For a free brochure on the IBM System/36 PC, or for information on product availability from participating Authorized IBM PC Dealers, Value Added Dealers or IBM Product Centers, call 1 800 IBM-2468, ext. 522/LD. Or call your marketing representative. And be sure to ask about IBM Credit Corporation financing.

IBM®

■ DOS TO TRAVEL

can choose between three brightness levels and between regular (black on white) or inverse display. It also has a panel that tilts forward from the bottom at the touch of a large button and a contrast-adjustment like the Model 100. The result is that the display is extremely flexible. I have worked in front of sunny windows, in a dim den in the wee hours of the morning, on a kitchen table, and in a fluorescent-lighted office: in short, anywhere I could find a square foot of space and a power outlet. Adjusting the brightness and angle helped, but being able to make the fine contrast adjustments made the difference between satisfaction and terminal frustration. The 9½ by 4-inch dimensions give it shorter and wider proportions than a CRT display, but it is

■ The keyboard is one of the Sharp's best features. Unlike most of its competition, it is detachable, complete with a 13-inch coiled cable.

large enough and sharp enough to read easily. As with any LCD, it can't display highlighted text as brightly, so you must settle for bold instead. The character set is similar to the PC Color/Graphics Adapter and is acceptable. This screen stood up to even my persnickety standards.

One of the slowest performance features of the computer is its display; there is a limit to how fast you can redraw an LCD screen with 128,000 dots. Sharp solves this problem in part by redrawing from more than one line at a time. When you switch screens, you may notice the display filling both from the top and from some distance down in the middle. This is especially noticeable when scrolling on a Lotus spreadsheet. The overall effect is slightly distracting, but better than a slower display.

The backlight element evidently wears out. Sharp predicts that the screen will lose

EVALUATING THE KEYBOARDS

A good keyboard can be essential to getting the most from a portable machine. Key placement and touch are the variables—but placement is the more crucial.

The keyboards on the portable machines we reviewed are nearly as varied as the machines themselves. More than any other component, they determine how compatible a computer will be with the way you work. When evaluating keyboards, you must consider two major elements: key placement and touch. Of the two, placement is more important, because you can adapt far more rapidly to machines with a different touch. We consider emulation of the cursor controls in the standard PC keyboard to be of paramount importance. The position of the function keys is less important, but the more reminiscent the keyboard is of the PC, the more likely you are to be productive with it. Nothing is more likely to provoke frustration and obscenities than a futile search for the Cursor Down key.

A large part of your satisfaction with a keyboard will be determined by the size and positioning of the "reach" keys. These include the Shift, Ctrl, Alt, Esc, and Backspace keys. IBM did a fairly poor job with the original PC keyboard; a much better job with the AT keyboard. The AT's Esc key still causes gripes: Most experienced users expect to find it in the upper left corner of the typing area, not the numeric pad.

THE ELEMENT OF TOUCH The touch of a keyboard is determined by several things: the key travel, resistance, tactile feedback, shape, dishing, and sculpting. It's easy to get overtechnical in describing key travel, but a good keyboard generates its characters at the mid-stroke point. That design prevents you from generating unwanted characters by "ticking" the keys. It also gives you overtravel, the distance from the character generation to the end of the key's travel. The board supporting the keys should

not flex as you press on the keys; the landing should be firm.

IBM has trained users to expect an over-center click at the point at which a character is generated, a throwback to typewriters and keypunch machines. Throwback or not, it is reassuring. Many users claim, however, that they can type faster on machines with light springs, short travel, and no click. For the keyboard virtuoso, these machines encourage more of a legato keyboard style, more like playing an organ than a piano.

The final factor is rollover, or the number of keys you can press simultaneously without confusing the machine. A machine with *n*-key rollover records all the keys you press, in the order you pressed them, no matter how many are down at the same time. A machine with two-key rollover records only the first two strokes; all subsequent ones are ignored. While it's unusual for a typist to press more than two keys at a time, I've seen many users start 1-2-3 by rolling down the 1, 2, and 3 keys with their ring, middle, and index fingers.

PROS AND CONS Without dwelling on the details any longer, let's look at the major pros and cons of our keyboard collection:

The IBM PC Convertible's keyboard shows some honest research into ergonomics. The cursor keys are separate, and while they don't emulate the PC keyboard's, they are eminently usable. Keys have an over-center click and good overtravel.

The Toshiba T1100's keyboard is flawed by the designers' inability to deal with the IBM keypad and cursor controls. Otherwise, it's a nice keyboard.

Quadrant took a different tack with its Datavue 25, displacing the numeric key-



Toshiba T1100



IBM PC Convertible



Kaypro 2000



Gridcase 3



Zenith Z-170 PC



Datavue 25



Sharp PC-7000



Compaq Portable II



Panasonic Exec. Partner FT-70

pad upward and to the left. Despite the sense that your right hand is lost in a forest of keys, you can adapt quickly to this layout. Because this is an infrared keyboard, there is no rollover. There is also no cord.

The Gridcase 3 was obviously not designed with IBM-compatibility in mind. The IBM key functions are grafted onto an otherwise excellent keyboard, despite the dismal two-key rollover. Grid should have remedied this problem last year when it redesigned the Gridcase 3.

The Zenith Z-170 PC keyboard is a little too flexible for power typists. It

bends under hard typing. The feel isn't bad, but some of our reviewers objected to the membrane function keys.

The Compaq Portable II's keyboard is full-size and full-function. It's easy to adapt to the function key location, and the keypad is home sweet home. IBM diehards won't like the rubber-dome technology, but it gives an over-center feel, and it's quiet and light.

The Panasonic Exec. Partner FT-70's keyboard is dished and sculpted, with a light touch and fast action. Its function key placement is acceptable, the keypad mimics the IBM standard, and the

"reach" keys are conveniently oversized.

The Kaypro 2000 folds the numeric keys into the typing field. Key placement is otherwise OK. A secondary function key shifts the meaning of the cursor keys to PgUp, PgDn, Home, and End. This idea was good enough for IBM to borrow for the Convertible.

The Sharp PC-7000 keyboard has a full-blown numeric keypad, a light, quiet touch, and a place to hold function-key labels. The three "lock" keys are even illuminated. It's a lot like the Compaq keyboard.—**Bill Machrone**

■ DOS TO TRAVEL



DOS to Travel: Summary of Features

Product	Measurements			Screen		Keyboard			Portability		RAM size		
	List price (min. and max.)	Weight (lb.)	Size* (H x W x D in inches)	Size (H x W in inches)	Type	Readability	Connect	Hot/Vert? (deg.)	Feet	Roll-over	Battery discharge time (hr.)	Battery recharge time (hr.)	Min.-max. As tested
Toshiba T1100	\$1,995 9.08	2.5	11.8 x 12	4 x 9	LCD	VG	VG	110/30	G	0	6.7	8	512K 512K 512K
IBM PC Convertible	\$1,995 12.5	2.7	12.8 x 14.7	4 x 10.5	LCD	VG	VG	110/30	VG	0	120-volt only	N/A	256K 512K 512K
Kaypro 2000	\$1,995 12.82	2.3	13 x 11.5	4 x 9	LCD	VG	G	110/30	G	0	4-6	24	768K 768K 840K
Gridcase 3	\$5,505 13.44	2 x 11.5	15	4 x 9.5 diag	Plasma	E	E	150° 150	E	2	1-1½	12	128K 640K 640K
Zenith Z-170 PC	\$2,399 14.48	9.5	12.6 x 8	4.5 x 9.5	Backlit LCD	VG	G	110/30	F	4	2-3	8	256K 640K 512K
Datavue 25	\$1,695 16.23	10.5	12.8 x 6.3	5.5 x 11.5	LCD: backlit fluorescent or gaslight	VG	E	110/45	F	1	1 (lit) 2 (no backlight)	6-8	256K 1.25 Mbytes 768K
Sharp PC-7000	\$1,795 18.51	8.5	16 x 8	4.5 x 9.5	Backlit LCD	G	F	110/50	VG	0	120/220-volt only	N/A	384K 704K 384K
Compaq Portable II	\$3,499 26.96	7.5	17.5 x 13.8	5.5 x 7	CRT	E	E	150° 150	VG	0	120-volt only	N/A	640K 8 Mbytes 640K
Panasonic Exec. Partner FT-70	\$2,595 30.39	5.3	16 x 21.3	6 x 7.5	Plasma	VG	G	150° 150	G	0	120-volt only	N/A	256K 640K 256K

*All laptops measured with case closed E—excellent VG—very good G—good F—Fair N/A—not applicable †Indicates two arcs extending to the left and

half its brightness after 1,000 hours of use at full brightness. Rather than keep you on a short leash from the service department, Sharp made it easy for you to replace the element yourself (for \$49 list per element). You can simply swing the bottom of the display panel up and away from the computer, then disconnect some wires, slide out the element, slide a new one in and hook it up, drop the panel, and power up. The first time, it took me less than 2 minutes to make the switch. The designers didn't stop there, either. Don't like the "white" display? Fine, just put in the green element next time. (Look out, however, the green display is an electric, Day-Glo lime that is not for those of weak constitutions. I prefer the white.) Sharp deserves a special commendation for respecting the abilities of its users in this part of the design.

SCREEN STANDBY LIGHT Another feature you will soon discover is the "Screen Standby" status light. If you don't press a key within a certain length of

time, the backlight element switches off (to prolong its life). You can select the delay (from 2 minutes, to 5 or 10 minutes, or forever), depending on how long your ruminative pauses last. When the time limit

■ Since the PC-7000 uses an 8086 running at 7.37 MHz, you would expect it to run fast. Our benchmark tests bear this out.

is passed, the screen darkens and a little message light appears in orange above the green power light to the right of the screen. Just press any key (even Shift), and the screen springs back to life.

The front panel has two other indicators. The two floppy disks are indicated on

the right-hand side out of sight. Because of this design, disk activity indicators would not make much sense in the traditional locations. Instead, they are part of the front-panel display, winking green LEDs on and off as they are accessed. The two Canon drives are so silent that without the status lights you wouldn't know anything was happening. Incidentally, the two half-height drives are custom-built into a single housing, so you can forget about pulling one and dropping in a hard disk in its place. (There are some other fatal drawbacks to such an idea, as you will see.)

The keyboard is one of the Sharp's best features. Unlike most of its competition, it is detachable, complete with a coiled cable that is a useful 13 inches long (contracted length). The keyboard itself is full-size AT-style, except that the function keys are arranged along the top left edge. It is 16 inches wide and 7 inches deep, complete with two-level legs to give you a choice of angles. It has indicator lights on the CapsLock, NumLock, and ScrollLock keys. The standard size and layout of this key-

Hardware configuration			Built-in communications		Vendor-supplied software	
Built-in disk drives	Expansion slots	"Dockable" or otherwise attachable equipment	Modem (bps)	Serial port	Disk-based applications	ROM-based applications
1 3 1/2" floppy disk	None	5 1/4" floppy disk drive(s), 3 1/2" floppy disk drive(s), CGA-compatible color or composite monitor, modem, serial port	300	Yes	None	None
2 3 1/2" floppy disks	1 proprietary	CGA-compatible color or composite monitor, printer, modem, serial port, parallel port	1,200	No	Editor, communications	None
1 floppy disk	1 proprietary	5 1/4" floppy disk drive(s), 3 1/2" floppy disk drive(s), CGA-compatible color or composite monitor, parallel port	300/1,200	Yes	Editor, communications, database, BASIC	None
1 3 1/2" floppy disk	1 combination	5 1/4" floppy disk drive(s), 3 1/2" floppy disk drive(s), hard disk, CGA-compatible color or composite monitor, printer, modem (internal), serial port, parallel port, IBM keyboard	300/1,200	Yes	None	None
2 5 1/4" floppy disks	1 proprietary	Hard disk, CGA-compatible color or composite monitor, monochrome monitor, serial port, parallel port	300/1,200	Yes	BASIC	Communications, appointment calendar
1 hard disk 2 3 1/2" floppy disks 1 5 1/4" floppy disk	1 proprietary	5 1/4" floppy disk drive(s), CGA-compatible color or composite monitor, printer, modem, serial port, parallel port	1,200	Yes	None	Communications
2 5 1/4" floppy disks	2 proprietary	Hard disk, printer	1,200	Yes	None	None
1 hard disk 1 5 1/4" floppy disk	2 PC bus-compatible	Modem, serial port, parallel port	None	Yes	BASIC	None
1 hard disk 2 5 1/4" floppy disks	1 short PC bus-compatible 1 proprietary	Internal hard disk, printer, modem, serial port	None	No	None	None

right of and above and below the screen's center point that define the angles from which the screen is legible.

board make it easy to use, and the detached design permits the flexibility required in many situations. Its only shortcoming is that it has a very light touch and offers little or no resistance. I'm not a world-class typist, but my error rate goes way up on this keyboard.

Inside, the machine boasts a motherboard with an 8086 to drive the works. It has only a few options available, but you are invited to install them yourself. You can bring the memory up to 704K bytes simply by plugging in 4 by 64 256K chips, and you can add an internal 1,200-bit-per-second direct-connect modem, in addition to the RGB board mentioned above. There are little knockouts that you can remove to give access to the new connectors as you add them. You can also add an 8087 co-processor if you want. You can't add IBM cards, however. For that, you must get an expansion unit, which would seem to defeat the portability advantages. Still, with the two ports, a modem, and a color monitor, you probably won't need much more. If you want a printer, Sharp also has a

11.4-pound dot matrix designed to hang on the back of the computer, but we did not test that as part of this review. (As just another example of thoughtful engineering, the PC-7000's handle can be put in either of two positions: one that is balanced for the computer by itself, and another that is balanced when the printer is on the back.)

SMALL YET HEAVY Another small drawback is that the PC-7000 weighs in at almost 19 pounds. It is so small, however, that you might not believe that it weighs so much until you actually put it on a scale. At 16 inches wide, 8 1/2 inches tall, and 6 1/2 inches deep, it is smaller than most portable "boom box" stereos. It might get to be a drag if you had to carry it with a suitcase, briefcase, suitcase, as you run from one airport gate to another. In most circumstances, however, the weight will probably not be a problem.

All this weight is not without good cause; the PC-7000 is densely and efficiently designed. A steel chassis forms the internal skeleton, and the power supply

(with cooling fan), the shock-mounted disk drives, and the motherboard are securely fastened to its surface. The overall impression under the hood is one of thoughtful and professional preparation.

The documentation is also compact and well designed. The operation manual is printed on loose-leaf pages in a typical binder with slipcase. It uses two-color printing and plenty of clean illustrations to make the many features of the system clear. The manual also contains information on all the different options, so that you can see just what you are in for when you

COUNTERPOINT

The Sharp is solid. It feels well-made, a precision machine. It sits, however, in an uncomfortable weight/size niche between the lighter lunchbox machines and the full-featured Compaq Portable II. I like the interchangeable screen backlights, but the overall contrast could be better.—Bill Machrone

■ DOS TO TRAVEL

install the options yourself. A separately bound paperback manual explains MS-DOS and is apparently the standard Microsoft text with some additional instructional sections written by Sharp. While it suffers from some of the same problems as IBM's manuals (it's difficult to become an expert on DOS just by working with manuals), the documentation as a whole is about as good as you will find.

The PC-7000 comes with MS-DOS 2.11, but BASIC is not included. It's available as an option for \$65. I tested it with a GW-BASIC provided with an AT&T 6300, and it ran without a problem. It will also boot PC-DOS 2.1 without any apparent trouble, although you cannot access the built-in clock-calendar.

THE SETUP UTILITY SetUp is a nifty utility in ROM that lets you get at most of the parameters of the system with the press of a single key. Through it you can adjust the screen brightness and Screen Standby delay parameters, the time and date, the COM port settings, the size and blink rate of the cursor, and much more. You can even set the speaker volume or slow down the processor speed (in case you run into a time-sensitive program).

Since the PC-7000 uses an 8086 running at 7.37 MHz, you would expect it to run fast. Our benchmark tests certainly bear this out. *The Norton Utilities' SysInfo* utility brought home the fact that this machine is not completely compatible with the IBM since it came up with a rating of 0.0 (an IBM PC rates 1.0, and faster machines have higher ratings). The manual mentions that there are newer BIOS ROMs available; perhaps these would perform better with SysInfo. The benchmarks showed that the disk drives were not as high speed as the brains of the operation; they performed at the same speed or slightly slower than the PC standard drives.

In terms of software compatibility, the Sharp handled everything I threw at it. It ran *XyWrite II* Plus without complaint, along with *PC Write*, *Enable*, *SuperCalc3*, *1-2-3* (Version 1A), *Framework II*, *SideKick*, and *Crosstalk*. The screen can be set to emulate either the Monochrome or the Color/Graphics Adapters through SetUp, so you should be able to get just about any program configured to run on it.

The only way I could crash it consistently was to get my PC-DOS COMMAND.COM files mixed up with the Sharp MS-DOS, but mixing operating system files is enough to addle any processor's brains.

I was initially intrigued by the Sharp's price but was fully prepared for another illegible display and another near-miss. Instead I found a useful machine that rapidly made its value apparent. This is one that I just have to buy.—**Alfred Poor**

COMPAQ PORTABLE II

In almost every way imaginable, Compaq's newest entry, the Compaq Portable II, is in a class by itself among the machines reviewed in this issue. Yet it belongs in this survey: when it comes to taking DOS along, more people have accepted Compaq's solution than any other. And it's not even the heaviest machine we reviewed (the Panasonic Exec. Partner is). While significantly smaller and infinitely more desirable than Compaq's old Portable, the Portable II is still the largest machine we reviewed. It is also the fastest, has the most storage capacity and the most

readable screen, and is the most PC-compatible. Alone among the entrants, it has both PC-compatible and AT-compatible expansion slots.

There's no way the Portable II will ever be battery powered, unless you're planning to bring a Diehard along. It comes complete with an 8-MHz 80286, a 20-megabyte hard disk, and a single 5¼-inch floppy drive. It has 640K on the motherboard, is AT-compatible, and can take some of the high-tech expansion boards



FACT FILE

Compaq Portable II
Compaq Computer Corp.
20555 FM 149
Houston, TX 77070
(713) 370-0670

List Price: Model 1 (one floppy disk drive), \$3,499; Model 2 (two floppy disk drives), \$3,599; Model 3 (one floppy and one 20 Mbyte hard disk drive), \$4,799

Requires: AC outlet.

In Short: The most common solution to DOS-to-travel, it offers high degree of compatibility, the greatest storage capacity, and fastest operation.

CIRCLE 627 ON READER SERVICE CARD

This machine further enhances Compaq's reputation for setting the standards for larger (and heavier) computer-in-a-suitcase machines. The Portable II offers full AT compatibility, Compaq's standard dual-mode screen, a 20-megabyte hard disk option, and gold-plated IBM PC compatibility. Like its predecessors, the Compaq Portable II is in a class by itself.



How to get so much power (up to 1.3 meg), in such a small computer (12 lbs.), for so little (\$1695).

Datavue™ by Quadram. All the computer you'll ever need.

If it's power you're looking for, look no further than Datavue, the portable computer from Quadram. It comes standard with 256K memory. And it doesn't stop there. You can upgrade to 768K or a full 1.3 meg memory with ease. Memory like that makes Datavue powerful enough to be your number one computer, now and in the future.

What's just as impressive is Datavue's price. This is the computer you can afford now, without sacrificing quality, features or performance.

Now, the IBM PC® is Datavue compatible.

Datavue runs the same programs as the IBM PC including WordStar™, Lotus 1-2-3™, Multi-Plan™, Super-Calc™ and all the rest. That means you can work on your IBM PC at the office; then take the same diskettes home with you to use on Datavue.

Built-in 5-1/4" drive and RAM drive software lets you swap 5-1/4" floppy disks between your Datavue and other PC's.

You can expand Datavue's 2-drive system even further with an additional add-on floppy disk drive.



The small computer that's big on features.

Datavue features a detachable low-profile sculptured keyboard with that IBM-type touch and 10 function keys for special software. Its cordless infrared operation doesn't tie you down.

A full-sized 80 x 25 line display lets you run text or graphics. And six different screen palettes allow you to fine tune the greys and blacks according to the software you're using. If it's color graphics you're looking for, just plug an RGB monitor into the standard port.

And that's just the beginning of Datavue's expandability. Turn Datavue into a telecommunications device with a modem. Add 1.3 meg of power to run memory-intensive programs or an expansion chassis for a 10 megabyte hard disk and 3 standard IBM cards. The choices are yours.

Datavue is no bigger than your briefcase.

As for size, Datavue can fit anywhere your briefcase does. On top of your desk at the office. On a table or countertop at home. At just 12 pounds, Datavue is light enough to carry back and forth to work. And small enough to take with you on the road. It even fits neatly under an airplane seat.



The future is looking bright.

Quadram is always working to make a great computer like Datavue even better. Options include a long-lasting fluorescent screen that helps you make the most of low-light situations.

Think about your future. How do you get up to 1.3 meg of power in a portable computer at a price you can afford today? The answer is simple. Get the Datavue by Quadram.

DATAVUE

The Powerful,
Affordable Portable!

Quadram and the Quadram logo are registered trademarks of Quadram Corp. Datavue is a trademark of Quadram Corp. IBM and IBM PC are trademarks of International Business Machines Corp. Lotus 1-2-3 is a trademark of Lotus Development Corp. MultiPlan is a trademark of Microsoft. SuperCalc is a trademark of Sorbus, Inc.One Quad Way/Phoenix, Ga 30085-2919
(404) 825-6666/TWEX 81-106-4015 (QUADRAM NCRS)

QUADRAM

An Intelligent Systems Company

such as Intel's AboveBoard AT and AST's Advantage. The screen, of course, is Compaq's standard dual-mode monitor. It gives you crisp monochrome-style characters for word processing, and PC-compatible Color/Graphics Adapter emulation in shades of green for graphics tasks. A Ctrl-Alt key combination switches you back and forth between modes.

TRIMMED DOWN Our test machine weighed in at 26 pounds with the 20-megabyte hard disk installed. While the weight saving over its predecessors is significant, the reduction in bulk is at least as important for easier transportability. You don't have to bargain with people on 727s to get aisle seats anymore. The Portable II slips gracefully under the tightest seats and is far less a threat to life and limb when it goes into the overhead luggage rack. Of course, since it's AC powered, there it must stay. When it gets to where you're going, though, the Portable II doesn't take a back seat to anything else.

About the biggest difference between the Portable II and a PC is the keyboard. The Portable II's keyboard layout strongly resembles the AT's, except for the function keys. They are arrayed across the top of the keyboard, a relatively minor departure considering the liberties that some of these machines have taken. Most important, the keypad is exactly as you would find it on a standard PC. You don't need to relearn the cursor controls.

C O U N T E R P O I N T

Okay, okay, so it's a little smaller and lighter and includes a 286 processor with full AT compatibility. But Compaq's new computer-in-a-suitcase sports the world's mushiest keyboard, a small and fuzzy screen that features record-holding phosphor delay, and a cover design that makes it so difficult to open and set up that your manicurist will send Compaq president Rod Canon a telegram thanking him for the increase in business. Besides, you can't use it on an airplane or train.

No thank you, Compaq. Not yet anyway.—John Dickinson

MODEL COMPATIBILITY Given Compaq's long history of compatibility, it's no surprise that the Portable II ran everything I threw at it. I tried several different modem cards, including the Hayes 1200B, AST's Reach, and the Qubié 1200. I tried a variety of software, including *Crosstalk*, *PFS:Access*, *Ascom*, and *Microsoft Access*. Everything ran without a hitch.

I tried a couple of AT-style extended memory cards as well, including RAM-disk software. I encountered no problems, even at the Portable II's 8-MHz clock rate. As always when swapping cards in any of the newer Compaqs, I cursed the designer who specified the star-headed screws instead of the more sensible hex or Phillips heads. The very least Compaq could do is give you a screwdriver or wrench with a matching bit. I've got the tools, but how many average businesspeople do? If Compaq has its way, I guess a lot will buy them.

The rest of the testing, with various software packages, was anticlimactic, even boring. But then, that's the way compatibility testing should be. The last thing you want is surprises as you run different packages. Indeed, the Compaq is so deeply ingrained in the marketplace that some products, such as *I-2-3*, have special installation routines that get the most out of the monochrome and graphics modes.

HARD POWER The hard disk on our test machine added to our pleasure. It made all the difference in performance and underscored the essential slowness of floppy disks. The hard disk also unleashes the power of DOS. The megabytes of storage mean a rich collection of batch files, subdirectories, utility programs, and other niceties that make working with a PC so convenient and productive.

Although the Portable II is available with floppies only, I don't recommend that configuration. Except by giving up one of the two expansion slots to a hard disk card, you'll have a tough time upgrading to a hard disk if you want to do so in the future. Compaq has moved most of the controller electronics off the PC-style expansion card and put them onto a daughterboard attached to the hard disk. This design saves space but limits your flexibility. Of course,

if Compaq really wanted you to do it yourself, it wouldn't have used those star-headed screws.

The Portable II is one of two (the Gridcase 3 is the other) machines to offer 80287 support. If you solve engineering problems or run sophisticated mathematical models in the field, this feature could be significant. Coupled with the Portable II's compatibility with expanded and extended memory cards, you'll never have to apologize for its capacity. Its high degree of compatibility makes this machine hard to write about at length. If you know how to use a PC, you're already oriented to the Portable II—but that's the idea.

—Bill Machrone

PANASONIC EXEC. PARTNER FT-70

The Panasonic Exec. Partner FT-70 has as nice a display as anyone could want, includes a good assortment of standard features, and is about as portable as your average 3-year-old child.

For all the fine things that the Panasonic Exec. Partner is, it is quite clearly not a laptop. I've yet to see the lap that could hold the Panasonic, and I hope I never will.

Superficially, it resembles a laptop computer, but it is in the weight class of the Compaq Portable and other transportables. At 30 pounds, only the strong, determined, or foolhardy would carry this computer for any distance.

Its design presents an additional problem for taking this machine on the road. The Exec. Partner is very long (21¼ inches), and it's not particularly stable when stood upright, so that it's difficult to put it down without being concerned that it will

C O U N T E R P O I N T

I'd forgotten just how big the Executive Partner really is. It's a monster compared with some of these machines. But it packs two 5¼-inch drives and a decent printer. The screen is legible, and the keyboard is a delight.

—Bill Machrone

Given new competition, the oversized Panasonic Exec. Partner FT-70 doesn't seem as portable as it once did, but its gas plasma display, dual-speed 8088-2 microprocessor, and excellent expandability and compatibility make it tempting as a Compaq Portable II alternative. Its built-in printer is a bane or a bonus, depending on how you feel about the extra weight, its low-end print quality, and the desirability of packing a printer when taking DOS on the road.



PC FACT FILE

Panasonic Exec. Partner FT-70

Panasonic Industrial Co.,
One Panasonic Way
Secaucus, NJ 07094
(201) 348-7000
List Price: \$2,595

Requires: AC outlet.

In Short: Although the Exec. Partner is too bulky and heavy to be easily portable, features such as a truly legible screen and a dual-speed processor make it a worthwhile machine.

CIRCLE 63 ON READER SERVICE CARD

fall over. But once you get over the desire to use the Exec. Partner on an airplane (or anywhere else you'd need battery operation; it needs to be plugged into an AC outlet), you may find much to recommend this machine.

STRONG ON BASICS The basic Exec. Partner (the model FT-70, manufactured by Matsushita) includes 256K RAM (expandable to 640K), two half-height 5¼-inch disk drives, a built-in thermal printer, serial and parallel ports, and, most impressive, a high-resolution 11-inch plasma dis-

play and a dual-speed 8088-2 CPU that runs at 4.77 and 7.16 MHz.

The plasma display is beautiful, with crisp, well-formed letters. Not only is it easy on the eyes, it's readable under any lighting conditions. And it scrolls without any trace of flicker. The overall resolution is 640 by 400 pixels, although with most software it will only emulate the IBM standard of 640 by 200 (monochrome) or 320 by 200 (color graphics). If you've never seen a gas plasma display before, the orange-on-orange screen might be a bit distracting initially, but you'll quickly get used to it and find it a pleasure to work with.

The display lacks a brightness control and a contrast control and won't adjust any farther back than 90 degrees, but these are only minor problems because of the plasma's excellent contrast. The display's one small quirk is the way it treats colors: Panasonic has assigned various colors to different fonts (such as italic, bold, and roman). This method works, although it sometimes results in a pastiche of type styles on the screen. The ability to emulate the IBM monochrome mode and get true underlining would be a nice option.

You can toggle the dual-speed processor from the keyboard by pressing Ctrl-

PORTABLE DISK DRIVE



Your Tandem 100 or NEC 8201 becomes a complete computer with our battery-powered disk drive. Comes with POWR-DISK software from Acrostat. Holds 100k per 3.5" disk. Allows saving and loading directly from TEXT to disk-load and save with BASIC commands, and more.

TANDY 100, • \$179
NEC 8201, • \$199

PORTABLE PRINTER



\$149

The On-The-Go printer is less than 3 pounds (with batteries), yet its quiet thermal mechanism can run at 40 cps for two hours on battery power! Get shadow printing, underlining and four character types including condensed (160 characters per line)—perfect for spreadsheets. Parallel interface lets it plug into everything from Apples to Zeniths.

LAPTOPP MEMORY

24K for Tandy 200	\$75
8K Tandy 100, NEC 8201	\$29/3, \$75
96K for Tandy 600	\$249/2, \$449

30-Day Money Back Guarantee

Visa & Mastercard Accepted
include 4% for UPS shipping and insurance.
California residents add 6% sales tax.
...DEALER & OEM INQUIRIES INVITED...

California (805) 482-9699
Toll Free (800) LAP-TOPP

LAPTOPP
Laptop Systems • 515 Calle San Pablo
Dept. 6, Camarillo, CA 93010

CIRCLE 319 ON READER SERVICE CARD

■ DOS TO TRAVEL



EDITOR'S CHOICE

And the machine of choice in the DOS-to-travel category is... none of them! As good as the features were on many of these machines, we found at least one significant shortcoming in each. In terms of computing power per cubic inch, nothing beats the Toshiba T1100, which defeats itself with its key layout.

At the other end of the spectrum, nothing can match the Compaq Portable II for sheer power, but it's a victim of its technology. You're making a 26-pound commitment each time you head out on the road.

The IBM PC Convertible is sleek and stylish, but putting a printer on the system bus is stupid, as is the proliferation of "slices" for port expansion.

Finally, it's easy to like the Zenith Z-170 PC and Quadram's Datavue 25. Both are honest, workmanlike machines that won't stretch your arm or your budget. But they're still too heavy and definitely not for laptop use.

Alt-Plus. The high-speed mode rates a 1.7 on *The Norton Utilities SysInfo* test and works with all of the software I tried. You can toggle between modes while in the middle of an application if you want to or if you need to for reasons of compatibility. Otherwise, once you try out the faster speed, you'll never want to go back to the slow clock speed again.

The Panasonic keyboard is particularly firm and sturdy. It is arranged in the standard IBM style, with a few exceptions. The function keys are aligned in a single row at the top of the keyboard, four keys have LED indicators (CapsLock, NumLock, Fast Speed, and External printer), and a few keys are oversized (Return, Shift, and CapsLock).

The Exec. Partner's disk drives perform well despite a higher-than-normal noise level. The disk-drive doors are poorly designed, however; it's occasionally difficult to close them. This drawback is

minor, but it becomes irritating if you swap floppies frequently.

VERY COMPATIBLE. One issue you won't worry about is software compatibility. I ran *SideKick*, *dBASE II*, *WordStar*, *WordPerfect*, 1-2-3 (Release 1A), *CrossTalk*, and *XYWrite* with no problems whatsoever. Only the lack of extra memory in the 256K review unit prevented me from testing more memory-hungry products like *Framework II*.

Hardware compatibility is another story. The Exec. Partner has no RGB connector (or even a monochrome one) for an external monitor, and it can only accommodate short internal expansion boards (less than 6 inches long). Neither of these drawbacks is insurmountable: since neither the keyboard nor the plasma display is detachable, using an external monitor would be a bit tricky anyhow. The capacity for full-size cards would have been nice, but more and more options are available on short cards these days.

HOT PRINT The thermal printer is a mixed blessing. It supports both thermal transfer (with a special ribbon) and direct thermal (no ribbon but special paper) printing. Like most thermal printers, it is slow but steady with fairly good quality; it will accept any screen graphic dump. The thermal roll paper provided with the machine doesn't travel with the computer itself; you must carry it separately and attach it when you are ready to print. This makes the unit even less portable. While the Exec. Partner's integral print capability is a nice extra, it makes an already heavy unit even larger and heavier. Unfortunately, you have no option here: if you buy the Exec. Partner, you buy the printer.

The Exec. Partner has its drawbacks, but, depending on how you plan to use the machine, none of them are intolerable. On the positive side, the Exec. Partner performs extremely well, especially in its high-speed processing mode. The display is fantastic, and the machine's construction is rugged and solid. At a list price of \$2,595, the Exec. Partner is a fair value for what you get: a transportable computer that doesn't sacrifice screen legibility, keyboard feel, or performance.

—Jon Pepper

Advanced Authorized Dealers

(Eastern U.S.)

Aardwolf Microsystems
217 East 85th, Suite 102
New York, NY 10028
212/538-7840

Advanced Information Systems, Inc.
1336 Edna S.E.
Grand Rapids, MI 49507
616/243-1312

Corporate Micros, Inc.
333 West 52nd St., Suite 1204
New York, NY 10019
212/315-2853

Crest Systems, Inc.
2101 Magnolia Ave., Suite 208
Birmingham, AL 35205
205/328-4882

Fast Forward, Inc.
129 Adams Street
Louisville, KY 40206
502/589-0301

ICS Software
P.O. C. 359015
Brooklyn, NY 11235
718/743-4050

INACOMP Computer Centers
700 Remington Road
Schaumburg, IL 60195
312/519-1900

Micro City Computers
110 West 31st Street
New York, NY 10001
212/563-6110

Mitech Corporation
#1 Penmeter Park South, Suite 335-S
Birmingham, AL 35243
205/867-0605

Modular Management Systems, Inc.
451 Bloomfield Ave.
Caldwell, NJ 07006
201/228-3838

National AI Lab, Inc.
1800 Century Blvd., Suite 770
Atlanta, GA 30345
404/633-3900

Network Data Systems, Inc.
3419 Pierson Place
Flushing, MI 48433
313/732-6340

PRISM Computer & Consulting Services, Inc.
2100 Riverchase Center, Suite 420
Birmingham, AL 35244
205/988-5111

Southeastern Systems, Inc.
619 East Price Ave., Suite #12
Gastonia, NC 28054
704/866-8048

TRIMARC Systems, Inc.
11716 Parklawn Drive
Rockville, MD 20852
301/231-4991

Upen Computer Systems
4701 N.W. 72nd Avenue
Miami, FL 33166
305/594-2980

THE
SOFTWARE
LINK, INC.

**SATELLITE
MODULES
NOW \$99**



The Most Powerful LAN Fits on a Disk.

Network Power. You knew that someday there would be a powerful LAN that didn't need old-technology network boards. It would be fast, easy to install, and run 99% of PC-DOS software. It would be expandable, provide remote access, password-protection, and enable you to use inexpensive terminals as workstations in a PC-DOS environment.

Dream no more, because the power is here.
Its name is LANLink™.

A Software-Driven LAN Powerful Enough To Use RS-232 Ports for Network Communications. In development for over three years, LANLink™ represents the next generation of local area networks. All of the logic which has traditionally resided on network boards is on LANLink's Satellite and Server Diskettes.

No additional hardware is required. Inexpensive serial ports replace "Kilobuck" Network Interface Boards making installation costs one-third that of a board-driven network.

How To Configure a Smart Network...With Dumb Terminals, But Without Dedicated Servers. Boasting a wide variety of configurations, LANLink™ is most often set up as a "Star" having up to eight satellites connected to a central, nondedicated server. Larger networks can have multiple servers, supporting a total of 73 or more network users.

R-LAN™ (Remote-LAN) gives users the ability to interact with a LANLink™ network in real time via modem. Plus, if MultiLink Advanced™ is run on a Satellite, inexpensive dumb terminals can be used to access network disks, files, and programs.

99% of PC-DOS Applications Run in a Totally-Transparent Network Environment. If you know DOS, you already know how to use LANLink™ COPY transfers files among users, and a 2-drive PC Satellite boots 1-2-3 from the Server's hard disk with the entry c:\otus. Each satellite's access can be limited to specific disks, printers, and sub-directories. A wide variety of software including Lotus 1-2-3, dBASE III, and WordStar 2000 is fully compatible. LANLink™ has a collision-free data transfer rate which exceeds 115,000 BPS.

Power Up Your PCs Today. For complete details and the authorized dealer nearest you, call The Software Link TODAY. The LANLink™ Starter Kit is \$495 and includes modules for both a Server and a Satellite. For a limited time, 50 feet of shielded RS-232 cable will be included free of charge. Additional Satellite Modules are only \$195, each.

LANLink™ is immediately available and comes with a money-back guarantee. VISA, MC, AMEX accepted.



THE SOFTWARE LINK, INC.
Developers of LANLink™ and MultiLink Advanced™

8601 Dumwoody Place, Suite 632, Atlanta, GA 30338 Telex 4996147 SWLINK
CALL: 404/998-0700

Dealer Inquiries Invited

THE SOFTWARE LINK, INC./CANADA: 400 Ems Park Drive, Suite 18
Toronto (Markham), Ont./L3R 3K2 CALL: 416/477-5400

LANLink™, MultiLink Advanced™ & R-LAN™ are trademarks of
The Software Link, Inc.

IBM, PC, & PC-DOS are trademarks of IBM Corp. WordStar 2000,
dBASE III, and Lotus 1-2-3 are trademarks of MicroPro, Ashton-
Tate, and Lotus Development Corp., respectively.

CIRCLE 394 ON READER SERVICE CARD

Orchid's TurboEGA™

The world's fastest EGA



**FREE
MS WINDOWS™**



Introducing the only Enhanced Graphics Adapter with Pcturbo™ speed.

The experts agree: the EGA is the breathtaking new graphics standard, but the sophisticated software written for it places a big burden on the PC's processing speed. Beautiful graphics, crisp text, but too slow.

Everyone else rushed their EGAs to the market, but Orchid Technology took the time to do it right. Orchid's TurboEGA™, from the inventors of PC TurboProcessing, packs a high-speed Turbo and an EGA into one slot, for the world's fastest EGA.

Graphics with Speed

TurboEGA makes IBM PCs and XT's run faster than an AT. It brings dazzling speed to sluggish graphics programs. All types of software run faster, so you finish more quickly. Transparent to the user, you won't know it's there until you see its speed.

We are so confident that our TurboEGA is the ultimate graphics card that we decided to give away a free copy of Microsoft's Windows™ with each TurboEGA*. Even Microsoft recommends that you run Windows on an AT. Now Orchid's TurboEGA gives you AT speed so XT users can use this number one windowing software at the speed they demand.

The Complete Solution

Only Orchid puts this much performance into one slot and comes fully loaded with 256K of RAM, so there's no hidden cost. TurboEGA is the complete graphics solution.

Pick up the phone and find out how you can have the EGA the competition wishes they had: Orchid's TurboEGA, the world's fastest.

If you have an AT or a system with 80286 speed, ask about the Orchid EGA™—four graphic-card compatibility in one slot.

Features:

- Powered by 7.2MHz 80286
- Optional 5 or 8MHz 80287
- 256K of on-board RAM
- Four graphics modes: EGA, CGA, MDA, Hercules
- Supports the long list of EGA software:
Microsoft Windows & Word
Lotus 1-2-3 & Symphony
Topview
Framework
Chart-Master
AutoCAD
PC Paint Plus
and more...



47790 Westinghouse Dr.
Fremont, CA 94536
415/490-8586
Tlx: 709289

TurboEGA, Orchid EGA, and Pcturbo and trademarks of Orchid Technology. Microsoft Windows is a trademark of the Microsoft Corporation. All other product names are trademarks of their manufacturers. CGA screen by PC Paint Plus.

CIRCLE 492 ON READER SERVICE CARD

*Offer good only on TurboEGA purchases until July 31, 1986. Please allow two weeks for delivery.

TAPE AND DISK:

Storage with a Safety Net

An external combined hard disk and tape backup system has much to recommend itself. Along with the benefits of a hard disk—vast on-line data and program storage capacity and high speed—you get the security of easy-to-use, economical tape backup, whose reliability is proven.

External mounting means that you can keep modifications to your PC, XT, or AT to a minimum. You don't have to put any of your floppy disks out to pasture. And you can avoid worries about power or about heat buildup inside your system unit. In fact, a few combined units go even further and add their own extra expansion space so that you won't have to worry about running out of slots inside your PC.

Because they are not limited to the confines of the PC's interior, these combined units can be virtually

any size or shape that their manufacturers desire. Free from the worries involved in internal mounting, manufacturers can build combined units around almost any sort of computer components available. Tough minicomputer-style 8-inch hard disks, for instance, can bring the benefits of data-security-at-all-costs engineering to the humble PC.

Along with the benefits come a few problems, however. And the biggest of these is selection. With more options available to the designer, the number of genuinely different units to choose from—and the confusion involved in choosing—is much greater.

Complicating selection is these systems' dual nature. Not only must you consider the abilities and weaknesses of both halves separately, but you must also judge each on how successful it is in marrying the complementary technologies.

PC Magazine Labs took an in-depth look at the current crop of these wonder units. We designed a rigorous test procedure and two new benchmarks to evaluate all aspects of their performance.

The results were surprising.

Our plan to rigorously test and review hard disk/tape backup units in PC Magazine Labs led to consternation and distress in some quarters—and to interesting results for the units reviewed.

■ TAPE AND DISK

Some units gave even experienced PC Labs reviewers difficulties in setting up. One manufacturer wasted 2 days' time and sent an unnecessary replacement unit because its technical support staff gave the reviewer erroneous installation information. Most systems failed in their compatibility with all of DOS's features when one benchmark explored the fringes of the tree-structured subdirectory system.

The dropout rate among manufacturers—once they got wind of the rigors of the PC Labs tests—was alarming. Quite a few of the systems submitted for evaluation were withdrawn before the conclusion of testing. Thus, the units reviewed here are not so much the cream of the crop as the survivors, the systems made by manufacturers with enough confidence in their products to allow them to go through our no-holds-barred evaluation.

Nevertheless, these survivors offer a broad selection of features, abilities, and benefits that only external combined mass storage/backup units can offer. One of them quite likely is the perfect choice for securely expanding your system.

—Winn L. Rosch

Flat-Pak 20/60

The Flat-Pak 20/60 subsystem was designed to pack large-capacity data storage and backup media into a small cabinet. On this count, the Flat-Pak scores very well: you get 20 megabytes of hard disk space and 60 of tape backup in a unit 1 foot square by only 2 inches high. (The drive and tape unit are half height.) Placed on top of your system unit, the Flat-Pak takes up no desk space, while raising your monitor to perfect viewing height. The software that controls tape backup is simple to operate, yet powerful in the scope of its commands. And Flat-Pak may be used to upgrade a PC, XT, or AT.

Sounds like a dream, right? Well, it is—once you get past the nightmare of installation, which had me thrashing about for half a day. If you are at all squeamish about opening your PC's cover, consider the installation of the Flat-Pak a job for a qualified technician. With installation out of the way, the system will appeal to the nontechnical businessperson who needs more power in a hurry.



The Sysgen Flat-Pak 20/60 may not be top of the line, but of the units tested and reviewed here, it is the Editor's Choice for price/performance value, thanks in part to its innovative automatic backup capability (and in spite of its difficult installation).

DIFFICULT INSTALLATION You may install the Flat-Pak's hard disk as either primary or secondary, so you may opt to boot from the Flat-Pak or your original drive C:. The option is good, but it confuses installation. The Flat-Pak comes with two heavily shielded ribbon cables emerging from its rear: one for the hard disk and one for the tape backup unit. The latter connects to the tape drive controller card (half length). The former connects to the hard disk drive controller card (full length), though not directly.

Sysgen includes a special ribbon cable that attaches to the hard drive card (in more than one place) on one end and the Flat-Pak's cable on the other. If you follow the directions in the manual for folding the ribbon cable over the top of your boards, you will likely jam it when replacing your system unit cover. I did, cleanly severing one of its wires and exposing another. I later wised up and routed the cable out a spare slot opening.

After several hours with the manual and another 4 or so of experimentation, I gave up and called Sysgen's technical support staff, which turned out to be extremely helpful, understanding, and knowledge-

able. The company even admitted the difficulty of installation, assuring me that the procedure is being revamped as we spoke. Following verbal directions, I got the unit up and running within half an hour. At press time, Sysgen announced a revised manual, which should address the installation difficulties.

THE GOOD NEWS The rest of the story about the Flat-Pak is good news, perhaps even great: everything about it works reliably, and the tape drive software is extremely flexible. What's more, a novice can drive the software from the easy-to-use prompts while the experienced user can enter commands directly from the DOS prompt or into batch files.

The tape backup drive, which seems to be more than half the reason to invest in a subsystem like the Flat-Pak, stores 60 megabytes on DC-600A ¼-inch tape cartridges. The software allows you to perform both image and file-by-file backups, manually or automatically. Batch files for backing up specific files can be set to run at particular times of day on particular days of the week, though not in the background—you must relinquish control of

the computer at the appointed audio signal if you wish the automatic backup to occur. Still, this is an excellent feature, and the software facilitates its setup.

You can specify that file-by-file backups and restorations include only files from or to a certain date or time, all files within a directory, an entire volume, certain file specifications, or modified files. You can also specify that hidden and system files be omitted. Plenty of well-documented examples are included in the well-written manual, which you will only need for reference if you run the software in prompt mode where you are stepped through a series of questions.

The system worked perfectly in all the PC Magazine Labs tests except the last one, in which it failed to perform a file-by-file backup of the hard disk filled with a complex subdirectory structure by the SCATTER benchmark test. The screen reported "Operation Error: Too many files to fit in a single save set."

The most important concern, of course, is restoring files. The tape drive did not need to reread or write one sector in all my tests, and it will restore files to disks and directories other than whence they originated.

The Flat-Pak would seem an ideal solution to many a busy PC/XT/AT owner, if the difficulty of installation or the price were of no concern. Still, the combination of 20 megabytes of hard disk and 60 for tape backup is very appealing in such a space-saving subsystem, and I watched both drives perform flawlessly. Well, al-

most flawlessly, but few people use that many subdirectories, anyway.

Perhaps the best impression I can leave you with is this: I imagine the Flat-Pak sitting beneath my monitor as I write this review, and I like the picture I see. Now that I know how to install the Flat-Pak, I want it.—Phil Wiswell

FileSafe Combo Series 7000

The Mountain Computer FileSafe Combo Series 7000 may not scale any new peaks in performance, but it has certainly reached a pinnacle in dependable file backup. Its sterling asset is its comprehensive yet simple user interface, which accommodates individual preferences on how to back up and restore. The Combo, which combines a 60-megabyte tape drive and a 20- or 40-megabyte hard disk, may be the perfect choice for those looking for versatility as well as simplicity.

The hard disk uses the ST506/412 interface, a stepper motor actuator, and an oxide media film. These specifications are old hat compared with evolving new media and high-performance disk actuators. The disk performance is comparable to



FACT FILE

FileSafe Combo Series 7000

Mountain Computer Inc.
360 El Pueblo Rd.
Scotts Valley, CA 95066
(408) 438-6650

List Price: \$3,195 for 20-megabyte hard disk and 60-megabyte tape unit; \$3,995 for 40-megabyte hard disk and 60-megabyte tape unit.

In Short: The Mountain Computer FileSafe Combo's strength is its dependability rather than great speed or huge capacity. The Combo's software excels in comprehensiveness and ease of use.

CIRCLE 68 ON READER SERVICE CARD



FACT FILE

Flat-Pak 20/60

Sysgen Inc.
47853 Warm Springs Blvd.
Fremont, CA 94539
(415) 490-6770
List Price: \$2,095

Requires: 192K RAM, 130-watt power supply, hard disk controller card, DOS 2.0 or later.

In Short: A highly reliable unit with 20 Mbytes of hard disk space and 60 Mbytes of tape backup. It suffers only from an extremely difficult installation procedure.

CIRCLE 63 ON READER SERVICE CARD



The Mountain FileSafe Combo Series 7000 (with 20- or 40-megabyte hard drives) relies on familiar rather than innovative technology, but it receives high marks for ease of use, a too-rare occurrence in this product category.

■ TAPE AND DISK

that of standard XT disks.

The tape backup unit uses 1/4-inch streaming tape. It utilizes the QIC-24 software protocol, read-after-write error correction, and the QIC-36 hardware interface. An optional "verify" lets you compare tape to disk. The unit relies on standard Scotch DC 600A tapes, and the tapes require no special formatting.

INSTALLATION Installing the unit for use as a single hard drive is a straightforward procedure. Mountain uses a color-coded board and cable hookup; it couldn't have been made any simpler. However, installation as a second hard drive is terrifically aggravating. The cautionary documentation suggests that this procedure may be too difficult to perform without the assistance of Mountain support or an authorized dealer. It isn't exaggerating.

The Mountain ROM version and cable-jumping specifications are not compatible with some of the makes of hard drive used in our "standard" XTs. The Combo requires a machine whose hard drive cables use removable "nipples" instead of more-permanent pin-nutting systems. Mountain offers to send you a different cable to remedy the situation, but the delay may be intolerable.

Once the hardware is installed, the confused software recognizes all drives at once. It turns out that there is a disk-set switch on the back of the unit. This omission from the documentation is one of the few shortcomings of the otherwise well-executed reference material.

Compared to the installation angst, the thoroughness and helpfulness of the Combo's software is a delight. You can back up a complete disk image or select files for backup by name or date. The system can also back up and restore hidden files and zero-length files. Restoration can occur by search label, the date the backup was made, or by locating the volumes one at a time with a NEXT option. The tape software does not allow background or remotely activated backups, but it does let you examine the contents of the tape and restore files to a different directory.

There is also a handy tagging feature with which you can view the directories and files on the Combo's disk or tape and mark them for backup, restoration, or deletion.

The Combo's Multi Volume software accommodates disks with over 32 megabytes of storage, dividing a partition into as many as ten volumes. A SHIP-DISK program locks the drive heads when the disk is not in use.

EXCELLENT PROMPTS Incredibly comprehensive screen prompts enable you to specify whether a backup should be appended to the end of the tape, whether a tape rewind is desirable, and whether to verify or redirect the tape. With the screen prompts, you can monitor the status of an operation, see a visual representation of

■ The Mountain unit is a voracious slot hog, requiring two full-length expansion slots.

the percentage of work completed, clock elapsed time, and watch an interactive window for messages.

Mountain's hard disk utility software offers a convenient functional equivalent of DOS, using a menu-driven shell. For real DOS mavens, all of the FileSafe software is available as commands from the DOS prompt.

The system is not without limitations. The disk and tape capacities are modest, the speed of the unit is adequate but not mind-boggling, and the unit is a voracious slot hog, requiring two full-length expansion slots.

Although we didn't test the feature for this review, the Mountain FileSafe Combo is ready for use with the Novell network; one entire document is devoted to using the Mountain system in conjunction with the Novell. It also supports the Orchid and the 3COM Ether series networks.

The Mountain unit fared well in PC Magazine Labs rigorous testing situations with its software as the shining star. The FileSafe Combo Series 7000 makes efficient use of tape storage and is a trustworthy, solid approach to backup and restoration. —Robin Raskin

Tecmar QIC-60W20

The Tecmar QIC-60W20 may not be a heavyweight, but its combination of a 20-megabyte hard disk, a 60-megabyte, nine-track tape drive, and respectable software make it an acceptable choice for those with modest storage requirements. While it is compatible with IBM and Novell LANs, its lack of a timed automatic backup limits its practicality for these applications. However, its relatively easy installation and compact design mean that you personally can upgrade your PC or XT. (A separate unit, the QIC-60W20 AT, is available for the AT.)

The QIC-60W20's sleek case is a small 7 by 4 by 14 1/2 inches that can comfortably sit alongside your monitor atop your PC's system case. The unit's front panel includes LEDs for such status information as read, write, and drive selected for both the tape and the Winchester drives, and the track number and direction for the tape. The rear panel has room for two cables, a power cord, and an on/off power switch. Recessed in the bottom of the unit is a switch for selecting the drive number: 1 for C: drive and 2 for any other designation.

The nine-track serpentine tape drive includes a recessed lock mechanism that attaches itself to the tape when inserted. While the manual states that the unit uses DC 300XL tapes, doing so will result in an error message. Tecmar sends DC-600A tapes with the QIC-60. Whether a tape holds one or more volumes is dependent on the setting in the configuration file. If



FACT FILE

Tecmar QIC-60W20

Tecmar Inc.
625 Cochran Rd.
Solon, OH 44139
(216) 349-0600
List Price: \$3,495

Requires: 256K RAM in menu mode, 192K in command-line mode; DOS 2.0 or later.

In Short: Tecmar's QIC-60W20 offers a 20-megabyte hard disk, 60-megabyte tape drive, and software (Version 3.321) that you can run either from the command line or through a menu. Not copy-protected.

©1987 604 ONTARIO ADEAR SERVICE CARD

the program encounters a new or newly erased tape in the drive, it asks if the backup should be saved to volume 1.

EASY INSTALLATION Installing the unit in a PC is relatively simple. You slip in two adapters, one each for the tape and the hard disk, connect the 2½-inch wide cables, and run IBM's FDISK and FORMAT C:/S commands so that it will boot from the hard disk. Installation on an XT is a little more difficult in that it involves removing the resistor on the bottom of the XT drive (don't worry, it is more than distinctive), replacing the XT's adapter card with Tecmar's, and connecting the drive's cables to it. (The AT-compatible unit requires only one card; Tecmar's hard disk runs off the AT's controller.) While the process is not difficult, it does create a jungle of cables in the IBM unit. Also, you should take care when connecting the cables; if the connectors are not perfectly lined up, the pins, especially those on the bottom of the connector, may bend and create read and write errors later.

Once the unit is connected, you need to run DEBUG to perform a low-level format. This means that you should back up your drive first. After DEBUG, you partition and format your drives. Tecmar claims the hard disk will provide 20 megabytes of formatted storage. After formatting it with DOS's FORMAT command and checking it with CHKDSK, I found 21 megabytes of storage—I always did like getting something for nothing.

Software installation amounts to pressing F1, specifying on which drive and directory to perform the installation, and then inserting the second program disk when asked. The utility resets CONFIG.SYS to buffers=17; I reset it to 20. During backups and restores, the QIC-60 resets the buffers again. On a 640K-byte RAM system, the menu mode uses a 384K buffer, and the command-line mode uses a 512K buffer. On a backup, the speed difference is negligible; on a restore, the command-line mode was faster by a minute.

MENU OPTIONS Menu backup options include a mirror backup, a total file-by-file backup, and a selective file-by-file backup. Through the utilities option you can erase, verify, and retention tapes, and



The Tecmar QIC-60W20's compact vertical design makes it attractive to those suffering a shortage of desk space. The second-fastest backup-and-restore benchmark-test results in PC Labs and a reasonable price help balance the irksome necessity of using DEBUG during installation.

change the configuration file. The directory listing menu allows you to locate any file in any volume and then mark it for restoration. Although the software is both menu- and command-driven, the latter gives you more versatility. Command-line options include backing up by directory, asking for confirmation or automatically overwriting on a restore, appending to the end of the previous volume, producing an error report, and searching through the catalog for a file.

When you are selecting individual files for backup, the program displays the files in an alphabetically ordered listing. You can only back up one selection at a time; that selection can be either a file, a group of files, or a subdirectory.

I thought the Tecmar QIC-60 was going to be the only unit I reviewed to back up and restore the PC Magazine Labs SCATTER benchmark test. For 42 minutes it displayed the files it was backing up. When it displayed the last file as saved, it crashed. Graphics characters suddenly appeared on the menu screen and a cold boot

was necessary. Because the directory updating was unsuccessful, no volume information was written to the tape. When I attempted to save just one file from the lowest level, the program would save the file to tape but crash while it was updating the directory. Since it did successfully back up a file from the next-to-last directory, I presume the problem stems from an inability to handle the length of the pathname. You must remember, though, that the benchmark test really—and I mean really—created the worst backup scenario possible.

The BIGFILE benchmark tests ran flawlessly, and the backup and restore times were on a par with Emerald's, whose hard disk is decidedly faster. However, even they posed their own questions. For one thing, the software tacked on an additional 384 bytes on the mirror image. The individual I spoke with in Tecmar's tech support group said 384 bytes might be the tape directory listing. He added that his co-workers had noticed varying amounts of bytes being added, but no one really knew

Now, The First Name In Tape Makes Backup Second Nature.



A fail-safe, shirt pocket solution.

Introducing our new family of micro tape drives. They put more data on a business-card size tape cartridge than 99% of PC users have on their hard disk—20 megabytes.

One model tucks inside your PC. The other sits next to your monitor, in a sleek "zero-footprint" enclosure.

Both employ BackTrack™ software that automatically copies your hard disk data onto tape throughout the day. So you're never more than a few minutes away from your most current data.

And both are available with a companion 25 megabyte hard disk,



Breakthrough: We store 20 megabytes of backup on this tiny tape cartridge, with legendary Tallgrass simplicity and reliability.

How should you feel about tape backup? Take the spare tire out of your trunk for a month and see if that bothers you.

If it can go wrong it will. Probably at the worst possible time. That's The Way Things Work. It's a never-fail Rule of Nature.

Fortunately, we humans have learned to live by a corresponding and offsetting second Rule: Never work without a net. Always carry a spare tire. Bring two Number 2 pencils.

The Tallgrass Corollary for Personal Computer users: Never—not ever—fail to make a backup copy of your important business information.

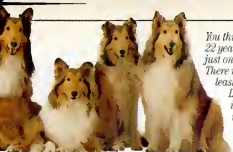
We've preached backup all along. Now we've done something about it that makes backup more practical than ever.



TG-1020i: Half-height internal 20-megabyte tape backup system mated with PC, XT, AT and compatibles.

TG-2025i: Internal 20-megabyte tape backup system mated with 25-megabyte hard disk for PC, XT and compatibles. Half-height AT&T/Olivetti model available, too.

December 30, 1978: Danny White comes in as Quarterback when Roger Staubach is knocked unconscious, and leads the Dallas Cowboys to a come-from-behind 27-20 playoff victory over the Atlanta Falcons.



*You think they filmed
22 years of Lassie with
just one dog? Never.
There were always at
least two backup
Lassies
in the
wings.*

so you can upgrade your PC and get fail-safe tape backup at the same time.

A big step forward in backup. We've pioneered advances in PC tape backup over the past few years. We've set the standard for professional quality, high-end systems.

Now we've packaged that technology to put it within reach of *all* PC users.

That means we made it affordable. And compact. And, most of all, abundantly easy to understand and use.

So if—make that *when*—Fate Deals a Dirty Blow, and operator error, a sudden power surge or the inevitable mechanical failure of a hard disk

leaves you dataless, there's no need to panic. Just restore your data from tape. And in minutes you're Up & Running. Instead of Down & Out.

Don't get caught with your backup down.

If you're buying a new system, insist on built-in backup. Before something goes wrong.

If you already have a PC, head back to your dealer and get backup added. Before something goes wrong *again*.

Either way, before you make a move, dial 1/800-228-DISK for the name of the Tallgrass dealer nearest you.

And don't forget to check your spare.

HIDE-A-KEY

*If you want to
reduce the
chances that
you'll ever
get locked out,
just go to the
trouble of stashing
a backup key.*



*We have a brand new family
of micro tape drives, available
as internal systems
or packaged in a new zero-
footprint enclosure.*



TG-1020e: Stand-alone 20-megabyte tape backup system for PC, XT, AT and compatibles. TG-2025e includes 25 megabyte hard disk.

TG-4060/5025/6135/6150-6180: 60 megabytes of tape, available as stand-alone backup or with 25, 35, 50 or 80 megabyte hard disks.

BackTrack: Makes backup automatic. And even if you aren't ready for Tallgrass tape, BackTrack software provides streamlined backup from hard disks onto floppies.



**TALLGRASS
TECHNOLOGIES**

When It's Worth Saving.

11800 West 82nd St., Overland Park, KS 66214



*There's
never been an
unsinkable ship. And
they haven't yet built a
personal computer that
wasn't prone to losing
data now and again.
Just think of Tallgrass
as your PC life
saver.*

■ TAPE AND DISK



The SSD-16-T20 excels at providing status information in the form of familiar LEDs on the front panel, but caution advised: Don't judge a hard disk/tape backup system by its cover.

what they were.

The Tecmar QIC-60W20 is a case of the sum of the parts almost equalizing more than the whole. That is, while its hard disk, tape drive, and backup software are no better and no worse than most on the market, the combination of the three make the entire unit more valuable than if you went out and bought separate peripherals.—Vincent Puglia

SSD-16-T20

With more than a dozen flashing LEDs, Sunol Systems' SSD-16-T20 will never give you cause to wonder whether it's working. The questions that will arise have to do with installation and documentation, capacity, and flexibility.

At first glance, the SSD-16-T20 is impressive. The 20- by 11- by 6½-inch unit contains a 16-megabyte hard disk and a 26-megabyte serpentine tape backup drive. Front-panel LEDs supply status information on power, busy, read, write, error correction, drive, track, head, and five other functions and features. The Sunol software includes programs to diagnose and initialize the drives, run them on a pro-

prietary multiuser network, and perform an image backup and restore. You can even initialize the tape as a logical DOS drive from which you can execute regular DOS commands.

GROWING DISILLUSIONMENT The disillusionment begins when you realize that the standard controller card will not allow the unit to boot from the hard disk unless you purchase optional DMA and boot ROM chips for \$50. It gathers momentum when you discover that attaching the SSD-16-T20 to an XT or PC with an internal hard disk provides no additional functionality; the tape backup software works with only the Sunol disk.

While 16 megabytes of hard disk storage may sound reasonable to a small-business user, it apparently doesn't to the people at Sunol Systems; they are planning to replace the SSD-16-T20 with the SSD-21-T20, which will have a 21-megabyte hard disk. According to the Sunol tech-support staff, the only differences between the two models are the price (the new, larger model costs \$300 less) and the hard disk storage capacity.

Actually, the way Sunol assigns the file

allocation size makes capacity an important issue. The sectors on the hard disk are made up of 8K-byte clusters, double the size used by DOS 2.1 and eight times the size used by DOS 3.1. A 12-byte CONFIG.SYS file will show up as taking 12 bytes when you execute a DIR command but as 8,192 bytes when you use CHKDSK. If you create all of your files in 8K multiples, you maximize the drive's capacity. If you don't, your drive may fill up with less than 10K of data.

AN ILL-FITTING ADAPTER CARD If you install the unit yourself, have Sunol's telephone number nearby. True, the manual is written in English, but it's too technical for the average user. And even an excellent manual wouldn't solve the most basic installation problem: an ill-fitting adapter card. By the time I managed to push the card into the PC's slot, the aluminum bracket had bent out of shape.

Sunol's menu-driven SUNDIAG program partitions, formats, and verifies the hard disk. Compared to the rest of the installation, formatting the hard disk drive is fairly straightforward. You simply set the Format switch. (You'll find it recessed under the Sunol Systems logo, so have a dentist's pick handy.) Then select Format from the SUNDIAG menu and go out to lunch. When you come back, you can verify the format and have dinner.

The fun begins when you attempt to assign your volumes by setting the virtual-drive offset table. This process would be much easier if the software simply asked



FACT FILE

SSD-16-T20

Sunol Systems Corp.
1187 Quarry Lane
Pleasanton, CA 94566
(415) 484-3322

List Price: \$3,845

Requires: 64K RAM, Sunol-supplied adapter card, DOS 2.0 or later.

In Short: A thorough status information panel and a capacious hard disk and tape drive can't outweigh the SSD-16-T20's confusing software, sloppy manual, and overall lack of flexibility.

CIRCLE 620 ON READER SERVICE CARD

Back up 10 megabytes in 8 minutes! (or less)

with Fastback*

If you've ever lost valuable data, you know backing up your hard disk is a *MUST*. For your business, this necessity can become an expensive nightmare. Until now, Fastback (Version 5.0) is the hard disk backup (and restore) software utility that eliminates the need for expensive and time consuming tape backup systems. It's so fast you can back up a full 10-megabyte hard disk on standard 5¼" floppies in less than 8 minutes or 10 megabytes of data on the IBM® PC-AT in less than 4 minutes! This can mean a 95% savings of time and money.

Fastback is fully self-contained and functions with any make or size hard disk. It works with PC-DOS™, or MS-DOS™ version 2.0 or higher and requires no additional hardware to take up valuable expansion slots in your IBM PC/XT/AT or compatible. **FASTBACK USES ADVANCED ERROR CORRECTION TECHNIQUES TO RECOVER DATA FROM DAMAGED DISKETTES** So if your disk is

damaged after the backup procedure, Fastback (Version 5.0) will still be able to recover the data.

Fastback can automatically format your floppy disk as it saves your data; both drives will be used on a dual drive system to eliminate the disk change time. Fastback cataloging feature provides rapid lookup of archived data and prevents accidental overwriting.

You control what files you want because Fastback is completely file oriented, not an image mode backup. All this for the suggested retail price of:

\$179.

With Fastback, backing up is fast and easy. Remember, among those who backup regularly, there are only two types—those who use Fastback and those who will!

For further information, call or write to:

**Fifth
Generation
SYSTEMS**

Sales By CSSL, Inc.: 909 Electric Ave., Suite 308, Seal Beach, CA 90740; Manufacturing: 7942 Picardy Ave., Baton Rouge, LA 70809; Telephone: 1-800-225-2775 or (213) 493-4483; Telex 51016006 945
CIRCLE 286 ON READER SERVICE CARD



Dealer Inquiries Invited.

Sales by CSSL, Inc.

*This product is in no way associated with or has origination in Fisher Scientific or Allied Corporation. IBM, PC, IBM XT, IBM AT and PC-DOS are registered trademarks of International Business Machines Corporation. MS-DOS is a registered trademark of Microsoft, Inc.

■ TAPE AND DISK

you how many megabytes—or even cylinders—you wanted to assign. While the manual shows you how to assign volumes, the information is easily overlooked within the mass of other information.

Before you can use your drive, you must install Sunol's driver in your CONFIG.SYS file and initialize it with a program called SUNINIT. You tell SUNINIT which drive to initialize and how many logical drives you want. If you have made any errors while setting the virtual-drive offset table (and you probably will), you could tell SUNINIT you want 20 or more drives, and it would give them to you. But when you boot up, you'd have unserviceable drive letters.

Whether you are running it from the hard disk or on a floppy drive, the *SunSAFE* tape backup software is the easiest-to-use program included with the unit, mainly because it doesn't allow you many choices. You are asked which volume you want to back up from or restore to and whether you would like to use a table of contents. The software decides everything else—not because of any inherent intelligence but because it essentially performs one type of operation: disk image. As a result, backing up your hard disk will always take 27 minutes, give or take 5 seconds. A half-hour is not especially long to back up a drive; DOS takes just about that long to back up 10 megabytes to floppies.

In addition to the backup and restore features, *SunSAFE*'s other menu choices allow you to perform tape maintenance and operations called backup and restore "by the numbers." The numbers are the starting sector address and the number of sectors. The manual warns that these features "should not be used normally" but doesn't explain what these features really do or why you shouldn't use them.

SIMULATING FILE-BY-FILE BACKUP

The backup software does not support file-by-file backup, but there are ways to simulate this process. While the manufacturer does not recommend it, you can initialize the tape drive as a physical drive and back up your disk by using the DOS COPY and BACKUP commands. Even if you don't use DOS's VERIFY command, it takes approximately 4 minutes to copy one 4K-byte file.



The IDEAdisk and IDEAtape unit, about as sleek-looking as they come, demands patience and hard-earned understanding to install and use, which might be acceptable to some power users if it offered power performance—which it doesn't.

Because of Sunol's 8K-byte cluster file-allocation size implementation, the PC Magazine Labs SCATTER benchmark program wouldn't put all of the files on the disk if anything else was already there. Ultimately, it didn't matter for testing purposes because the SSD-16-T20's disk-image backup and restore consistently takes 27 minutes to complete. This figure doesn't change even if you have only one 2K file on the disk.

The Sunol SSD-16-T20's biggest inherent deficiency is its lack of flexibility. It doesn't allow you to access other drives, and it doesn't normally permit file-by-file backup. Its biggest correctable flaw is its dreadful documentation. If you don't mind owning a piece of equipment that you don't understand, then you might be able to cope with the SSD-16-T20. I'd rather use DOS's COPY command.

—Vincent Puglia

IDEAdisk & IDEAtape

The combined IDEAdisk-IDEAtape system will delight programmers and other masochists who relish not just nuts-and-bolts-level programming but also threading the bolts and tapping the nuts them-

selves. What must be the most Byzantine installation software in the industry will give them complete control of the most intimate operating parameters of the 40-megabyte IDEAdisk. For data security, a 60-megabyte, 1/4-inch cartridge tape backup unit completes the system. You can attach the IDEAdisk-IDEAtape to your PC, XT, or AT and tinker with it to your heart's content and, probably, your wit's end.

On the hardware level, the IDEAdisk-IDEAtape looks much like most other



FACT FILE

IDEAdisk and IDEAtape

IDEAssociates Inc.
35 Dunham Rd.
Billerica, MA 01821
(617) 663-6878

List Price: \$3,995

Requires: 128K RAM (256K recommended), DOS 2.0 or later.

In Short: This 40-megabyte medium-performance hard disk with 60-megabyte 1/4-inch cartridge tape backup is particularly suited to the advanced user who wants to control or optimize system parameters.

CIRCLE 625 ON READER SERVICE CARD

perhaps even
t. hardly more
inch drive slots
for a PC in color
face card (which
bus) easily fits into
slot, an operation that
more than half of the 5-minute
installation job. Once you connect
the IDEAdisk system to your PC with
single cable, you can put your screwdriver
away and get into some serious software
frustration.

IDEADISK The IDEAdisk hard disk, manufactured by Rodime, is relatively big but otherwise hardly remarkable. Its heads move over (and under) its eight oxide-coated platter surfaces using a band/step-per actuator to achieve a rather ordinary average access time of 55 milliseconds. The system has no physical park-and-lock feature for its heads, although you can switch on a software "park" capability that keeps the heads from hovering over the file allocation table where they can create a real disaster if they crash. (According to the manual, this feature degrades performance. Although I didn't use it during testing, I saw no damage to the disk after mild abuse.)

The IDEAdisk does not use the standard DOS FDISK or FORMAT commands, substituting its own quasi-menu-oriented system. The formatting procedure is apparently more thorough than the DOS version—it takes substantially longer—and the partitioning functions allow you to carve the 40-megabyte drive into up to 32 DOS volumes. Alas, even after low-level formatting under DOS 3.1, the system clings to space-wasting 8,192-byte allocation units (and, in my tests, displayed a DOS 2.0 identifier in its boot record).

Two software installation programs, DSINIT and FDUTIL, confront you with an ominous and esoteric array of parameters that you can alter to tweak the system to peak performance, from sector interleave to head precompensation. The menu control should make changes easy, but even in my second run-through I kept bumping into brick walls. Even when following the instruction manual to the letter, I was never quite able to get the system's boot-from-hard-disk feature working

properly. Some incomprehensible error messages, which flashed so briefly they were nearly invisible, were no help at all. No inexperienced user would want to tangle with the intricacies of this software. Once installed, however, the IDEAdisk hard disk functions quite smoothly.

IDEATAPE The backup software that controls the IDEAtape (a Wangtek half-height cartridge tape transport) combines two separate programs, one menu-driven (with on-line help) and one command-oriented. Both image and file-by-file backups and restorations are available, but, compared with the recent spate of really quick programs, they are laggardly indeed. The

■ The IDEAdisk-IDEAtape combo does not quite reach the level of plug-and-play.

tape never really streams; rather, the system seems to pause for breath for several long seconds after inhaling each block of data.

Although the menu-driven side of the IDEAtape software is probably within the ken of even inexperienced operators, I found it a more severe taskmaster than I would have liked. For instance, it makes you remember tape and backup session names (which, however, would undoubtedly prove helpful in organizing the backup system for a small business). After a couple of jousts with the menu structure, I came to prefer the command-oriented backup procedure, which combines the features and abilities of DOS's BACKUP and RESTORE utilities with a similar (but not identical) syntax.

Attempting a file-by-file backup with the disk environment of the SCATTER benchmark test resulted in an arabesque of obscure error messages, culminating in "Divide Overflow." The IDEAtape did, however, carry off the image backups and the file-by-file handling of the BIGFILE environment flawlessly, albeit slowly. Re-

storing those image backups is an all-or-nothing affair (individual files cannot be restored from an image) that requires a target environment essentially identical to that which was backed up.

The IDEAdisk system documentation has a professional, thoroughly polished look that hides some of its important omissions, such as the details involved in resetting port addresses. (The IDEA choices conflicted with those of my Tecmar Graphics Master, and for expediency's sake I ended up shoving a different color board in to bring the system to life.)

Despite the good intentions of its maker, the IDEAdisk-IDEAtape combo does not quite reach the level of plug-and-play. This system is best reserved for the advanced user. Unfortunately, it lacks the performance that today's power user demands.—Winn L. Rosch

Qicstor 36

Long before the current deluge of backup units flooded the PC market, Alloy Computer Products was making solid, reliable systems. The Qicstor 36 represents the company's current line with 29 megabytes of hard disk and 60 megabytes of file-by-file, 1/4-inch cartridge tape backup. Like its forebears, it's sturdy enough for a tough office environment and offers guaranteed tape interchangeability. Unfortunately, today's competition beats it soundly on speed and features.

Using the same full-length (14-inch) expansion card and a single flat cable, the Qicstor system will connect with a PC, XT, AT, or any one of a large number of compatible computers. Of course, the 8-bit bus of the interface card effectively limits full 16-bit computers like the AT to half speed. The Alloy hard disk driver software does compensate somewhat for different host computers by automatically optimizing the sector interleave.

The Qicstor chassis itself is slightly larger than a PC or XT and is painted and styled similarly, designed for mounting directly beneath its host. In addition to the tape transport and power supply, one Microtek (a division of Tandon Corp.) hard disk was installed in the test unit, leaving enough empty space for you to add a second full-height hard disk in the future.

■ TAPE AND DISK

INTEGRATION The integration of the hard disk into the Qicstor 36 system is unusual in several ways. The Qicstor disk is compatible with neither the DOS FDISK nor the FORMAT programs. The system will boot from the hard disk, but not in the manner most drives do—that is, by merely adding the necessary operating system to the first hard-disk partition. Instead, the Qicstor reserves a separate area of the hard disk that it devotes to a "virtual floppy disk," which the host computer recognizes as disk A: and uses for booting. A special program allows you to switch this virtual floppy off and on after booting so that a conventional floppy drive can also be assigned as drive A:.

Other differences in hard disk integration of the Qicstor became apparent when the Core International DISKP benchmark program would not run, which hinted at some very low-level incompatibility with the IBM standard. A probe with DOS's DEBUG, however, revealed normal disk structure and sector arrangements. Thus, while most software should work happily with the Qicstor, there is a possibility that some badly behaved software (programs that take direct hardware control of the hard disk) will be incompatible with it. Any such problems are likely to be limited to utility programs and won't be found in today's commercial software that's designed to be tolerant of so-called "IBM-compatible" computers and peripherals.

The Qicstor 36 backup system is built around the near-standard 3M 1/4-inch car-



Speed isn't everything, and Alloy's Qicstor 36 is the best evidence of this heresy. Downright poky in some instances, the Qicstor wins points for the interchangeability of its media.

tridge using a Northern Telecom tape transport. Nine tracks of serpentine recording give a maximum of 60 megabytes capacity per DC600A cartridge.

Backup and restoration are handled only file-by-file. Alloy's goal apparently is to make tapes as interchangeable as possible between systems rather than aim for speed above all. When backing up, the Qicstor instilled great confidence as it flawlessly sorted through the myriad directories created by the SCATTER benchmark test. When I restored the files on a blank disk, the exact subdirectory hierarchy was perfectly re-created without a hitch.

Note that little of the 2½ hours required to restore the complex subdirectory structure was because of the start-stop nature of the Qicstor's file-by-file operation—restoring a single 10-megabyte file, which needs no directory manipulation, took only 7½ minutes.

The backup and restore software consists of a single program that uses both menus and commands. You choose individual functions (initialize tape, backup, restore, directory, and so on) by menu but select options to those functions by command. Files can be automatically included or excluded from a backup session by listing them in special script files. Alloy

claims to include a program to make backups automatically at appointed times, but this program did not come with the review unit. Note that although the Qicstor software does allow you to restore a file to a different directory (or even with a different name) than its original, only one such file can be restored/changed at a time.

DOCUMENTATION The documentation that accompanied the Qicstor was reasonably straightforward and should allow even inexperienced users to get the system running in an hour or less. But the manual did not mention that the only version of the backup software that would work with the test unit was buried in a subdirectory on the distribution disk, a hide-and-seek game that caused much head-scratching and delays in testing.

In today's marketplace—filled as it is with innumerable carbon-copy products—the Alloy would seem idiosyncratic with its unusual approach to its hard disk. Nevertheless, it is a very usable system and one that seems destined to be very reliable. The Alloy approach to backing up—with the emphasis on interchangeability of the media rather than speed—makes the system a top choice for ferrying large amounts of data between systems, even cities, on convenient tape cartridges. —Winn L. Rosch



FACT FILE

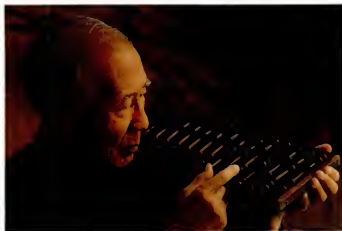
Qicstor 36

Alloy Computer Products Inc.
100 Pennywain Ave.
Frammingham, MA 01701
(617) 875-6100
List Price: \$4,595

Requires: 256K RAM, DOS 2.0 or later.

In Short: Twenty-nine megabytes of hard disk combined with 60 megabytes of file-by-file (only) tape backup. Although it backs up more slowly than many systems, the Qicstor 36's tapes are fully interchangeable and the system can handle the most elaborate directory structures.

CIRCLE 66 ON READER SERVICE CARD



For thousands of years, man used personal computers without decent tape backup. Enough.

Personal computers have come a long way. Unfortunately, tape backup systems have not. Their functions are primitive, they're frightening to install and truculent to use.

Genoa's Galaxy™ Systems are more highly evolved. So not only do they outperform competitive systems, but using them is actually something that can be done by an ordinary human.

The simpler. The better.

Our software is what makes the difference between our systems and everybody else's. And it's designed to help you use the system easily in either of two modes. Namely, menu-driven or batch file.

The menu mode operates true to its name, with menus showing all the commands you have to choose from. And there isn't a thing you can't do from the menu mode because it's comprehensive.

You'll want to use the batch mode for routine operations though, because it allows you to create a "file"

to contain those operations and run them automatically, just by hitting a few keys.

But probably the best example of just how downright civil the Galaxy systems can be is our auto backup. You just preset the time and the desired function, and the system does the rest. Automatically.

No other tape backup systems, by the way, operate this simply.

The features all tape backups should have. But don't.

Before you make your first backup—which is the right time to do this—our installation software checks your disk configuration to make sure your tape drive will run at top speed. And it checks the entire system to guarantee it will perform as promised. No competitive system offers anything like it.

Another thing you can do is abort any command at any time. So you don't have to sit through a 20-minute

file-by-file restore just because you hit the wrong key.

You can also do a file-by-file restore from an image backup. So you can get back the one file you need rather than all the files you don't.

But whether it's a couple of files or a complete image, you'll be pleased to know you can restore to any storage device, thanks to Galaxy's interchangeability feature.

Multiple backups on the same tape—even from multiple sources like a floppy or another hard disk—aren't a problem either. The system simply starts recording where the last backup ended.

Or you can use multiple tapes to back up very large files. The system will just let you know when it needs a new tape.

We also perform crc error checking constantly. We can back up a 20 Mb disk in just over 4 minutes. And we're network compatible.

What price progress?

Surprisingly, the Galaxies cost somewhat less than tape backup systems that offer less. Which includes all of them.

For the Genoa Galaxy dealer near you or complete specs, call 408-945-9720. Or write Genoa Systems Corporation, 73 E. Trimble Road, San Jose, CA 95131.

The Genoa Galaxy Systems. The most civilized tape backup in history.



The IBM®-compatible Genoa Galaxies are available as internal or external versions of 1/4" streaming tape or cassette models. (External cassette not shown.)

Genoa
We make PCs better.

■ TAPE AND DISK

TG-6135

Tallgrass Technologies' TG-6135 combines a 60-megabyte tape drive with a 35-megabyte hard disk to deliver reliable backup and restore operations at a reasonable price. You can perform both image and file-by-file backups, partition your tapes and drives into volumes, create a drive volume of over 32 megabytes, and even recover data from a tape that has a damaged directory. In the process of delivering these capabilities, though, Tallgrass has designed certain TG-6135 features in a way that undermines the unit's utility.

PARTITIONING THE DISK The TG-6135 hard disk drive, which sits between the power supply and the tape drive, defaults to two equal-size volumes of 17.5 megabytes each. Once you have connected the cables and run a test program to check them, you partition the disk with PDISK, Tallgrass's proprietary FDISK-type program. If your system comes up with the default settings, you should have no problems. You simply create DOS partitions, exit, format the drives, and begin using your system.

If you like, you can reset the defaults and specify up to 16 volumes by moving a jumper located on the top of the hard disk. The only difficulty is that occasionally the TG-6135 stubbornly holds onto whatever configuration it is in at the moment. Either it will not reconfigure the number of volumes, or it will not boot from the internal hard disk. Neither problem is insurmount-



The TG-6135 combines an easily installable DOS-compatible 35-megabyte hard disk and a 60-megabyte tape drive. The software included with the review unit was perilously flexible, though supplemental programs minimize the problems.

able, but a call to Tallgrass tech support is necessary since the manual is not very helpful. The Tallgrass support person told me to run Tallgrass's DTEST program to write over the first dozen or so cylinders immediately after resetting the jumper.

After a format, the drive showed 67,584 bytes in bad sectors. Some 67K bytes of bad sectors on a new 35-megabyte drive is like a new Cadillac with scratches under the hood; it's not the end of the world, but it is disheartening. Tallgrass should consider remapping the disk so that bad sectors never appear on a CHKDSK and you and DOS see only a clean surface.

The tape drive accommodates both 15- and 60-megabyte tapes. You simply slide the tape into the opening until you hear a click. Removing it requires an initial tug. A door, latch, or button would be nice. Preparing a tape takes almost 2 hours. If you estimate four tapes per drive for your first backup—two each of image and file-by-file—you are looking at a full day's work. True, you do not babysit for the entire length of time, but your PC does. If Tallgrass cannot trim the formatting time, it should provide preformatted tapes, background formatting, or the money to hire a temporary worker to do the formatting after working hours.

Once formatted, tapes need to be parti-

tioned into volumes. The software allows only two choices: one or five volumes. Note: although a 60-megabyte tape should be able to have five partitions of 12 megabytes each, the manual says 10-megabyte volumes are created. Okay, I'll allow 2 megabytes of overhead for sloppy programming—but if a volume is 10 megabytes in size, why couldn't it store the PC Magazine Labs BIGFILE benchmark test? It only occupies 10 million bytes. If the answer resides in the PC/T format, then the manual should mention how much of the tape's capacity is actually available for backup and how much for backup redundancy.

TEX SOFTWARE The *TEX* backup software (Version 1.3) offers a command-line interface. Some of its 18 commands, such as TYPE, PRINT, and PATH are unusual for tape backup software. You don't need to learn all of the commands since you can include them in batch files. However, that implies you need someone who can write batch files. And don't expect much help from the program itself. *TEX*'s on-screen help is limited to a list of commands, their optional switches, and a chart showing their drive-type compatibility. On the whole, though, *TEX* is powerful enough for you to forgive its faults.



FACT FILE

TG-6135

Tallgrass Technologies Corp.
11100 W. 82 St.
Overland Park, KS 66214
(913) 492-6002

List Price: \$4,660

Requires: 256K RAM, DOS 2.0 or later.

In Short: Tallgrass Technologies' TG-6135, which is compatible with the PC, XT, and AT, comes with a 60-Mbyte tape drive system, a 35-Mbyte hard disk drive, and command line-driven backup software (Version 1.3). Not copy-protected.

CIRCLE 68 ON READER SERVICE CARD

FasTrak:TM Backup made easy for the forward moving company

"Performance is excellent... it has speed and excellent diagnostics... one of the best." PC Tech Journal

"A smooth operator... in making file-by-file backups... (It) hardly ever stopped to catch its breath..." PC Magazine

Sigma Designs introduces FasTrak, a revolutionary concept: powerful PC backup in a compact, portable package.

FasTrak delivers the power Speed. At 5 MB/minute there's always time to FasTrak.

Performance. FasTrak backs up and restores data, reliably, consistently. With both image and file-by-file modes, and menu and command driven operation, FasTrak has all the flexibility you need.

Simplicity. Our on-line tutorial is acknowledged as the best in the business. And as to ease-of-use, ask any dealer!

Big things do come in small packages

FasTrak comes in two versions, so you can backup either 27 MB or 60 MB of data per tape. And since connecting it is so simple, FasTrak moves easily from PC to PC, or XT or AT.

It's all in the family FasTrak carries on Sigma Designs' tradition of product excellence. For backup, storage, expansion, or all three, Sigma Designs the systems.

FasTrak. To keep you moving forward.
Call (408) 943-9480 for the Sigma Designs dealer nearest you.

SWB Series:
20-120 MB Hard disk,
27 or 60 MB tape drive,
8 expansion slots



FasTrak:
27 or 60 MB tape drive



SWB Series:
20-120 MB Hard disk,
27 or 60 MB tape drive,
8 expansion slots

SWB Series:
20-120 MB Hard disk,
27 or 60 MB tape drive

Don't you deserve the same hard disk backup protection

as GM, GTE, 3M,
GE, UPS, FORD,
CHRYSLER,
WESTINGHOUSE,
POLAROID, SHELL,
MOBIL, JOHNSON
& JOHNSON, PROCTOR & GAMBLE,
ARTHUR ANDERSEN & CO., MERRILL LYNCH,
PAINE WEBBER, ROCKWELL INTERNATIONAL,
HEWLETT PACKARD, WELLS FARGO BANK &
the CATERPILLAR TRACTOR CO.?

We think so.

That's why we created DSBACKUP, the ultimate software solution for guaranteed hard disk protection. And microcomputer users all across America are discovering how fast & easy protecting their important data can be.

"DSBACKUP is easy. It's menu driven & all the information you need is always on screen.

If you have a hard disk get DSBACKUP."

Syndicated Computer Columnist Peter McWilliams

"DSBACKUP is very simple to prepare, versatile & easy to use."

Chicago Sun-Times Computer Columnist Henry Kisor

"It's high speed, dependable operation, low cost & lack of copy protection make it an excellent choice for individual users and businesses."

The Seybold Report on Professional Computing

DSBACKUP v2.4	
CAPABILITIES	
NOT COPY PROTECTED	YES
Save & reload various backup configurations	YES
Multiple file spec capabilities	YES
Selective restoring of files and subdirectories	YES
Backs up to/from any DOS device	YES
Backs up to and restores from Bernoulli Box	YES
Backs up to/from removable cartridges	YES
Generic MS-DOS versions available	YES
Macintosh version available	YES
Complete on line help	YES

As a matter of fact, DSBACKUP runs on more computers using more formats than any other software backup utility. That means guaranteed protection for your IBM PC/XT, PC/AT, & compatible MS-DOS computers including Wang, Victor, Apricot, Tandy, DEC Rainbow, Zenith, Hewlett Packard, TI, Northstar, & NEC. And now, we'll even protect your Macintosh!

Important companies trust their important data to DSBACKUP. Since your data is important, you need the important data protector—DSBACKUP.

CALL NOW TO ORDER:

1-800-231-3088

In Illinois or Alaska 1-312-231-4540

only \$69.95

Design Software, 2N520 Prince Crossing, West Chicago, IL 60185

*Available for the MS-DOS is a TM of Microsoft, Inc. Fast Back is a TM of FHM Generation Systems. Bernoulli Box is a product of Iomega. Macintosh is a TM of Apple Computer, Inc.

AN IMPRESSIVE ALTERNATIVE TO HARD DISK BACKUP

The Video Memory Manager stands out as a cost-effective means of making hard disk backups, especially at home.

If you own a VCR and do a lot of work at home, backing up your hard disk onto videocassettes may be a convenient and economical alternative. A new offering from Kirsch Technologies, the Video Memory Manager board, makes it all possible. The combined hardware and software package allows you to back up data from the computer's hard disk drive to inexpensive and easily obtained videocassettes in either VHS or Beta formats. More than 150 megabytes of information can be stored on a single videocassette, which, at an average cost of \$5 per cassette, results in a media cost of only 3 cents per megabyte—cheap compared with other backup media.

INSTALLATION The Kirsch VMM officially takes up only one expansion slot, but, because the card is so wide, the adjacent slot must also be vacant. Otherwise, you install it the same way you would any accessory card. It consumes less than 6 watts of power. It works with the IBM PC, XT, or AT, and true compatibles. All necessary interconnecting cables, which are the same kind used for any VCR connection, are supplied, and you can, if you like, extend the cables to up to 60 feet from computer to VCR. The software comes on a single 5¼-inch disk and has easy-to-use DOS-like commands. The command structure, or T commands, allows the use of standard DOS filename formats and supports global filename characters; all commands can be executed from batch files to permit unattended operation.

SETUP The VMM comes in two models. To use the first one, the VMM, you have to manually switch or control the VCR. The second, VMM ATP, has a cable assembly terminating in a five-pin DIN connector that permits owners of VCRs with corresponding remote con-

nectors to control the VCR from the computer's keyboard and to find a specific file on the tape by entering the tape position counter number. You connect the VMM card and the VCR by simply plugging in the RCA phono plug-terminated cables from the controller's Video Out to the VCR and from the VCR's Video Out to the controller. A third RCA phono jack on the controller permits Video Out

■ Making a backup is as simple as entering the right command and making sure your VCR is on.

to a monitor. You use the optional remote cable only if you have the VMM ATP and a VCR with remote capabilities. The very well-written manual covers software and hardware installation, as well as cabling, in extreme detail.

The VMM software for both models is menu-driven. The TBACKUP utility does an image backup, which you can do automatically with a batch file. The TSAVE utility does file-by-file backups in the background. It lets you choose individual files, subdirectories, only modified files, or only files created after a certain date. As the VMM makes a TSAVE backup, it generates a series of messages that by menu selection can be automatically sent to your printer, written to a file, ignored, sent to COM1/AUX, or appear on-screen.

In essence, making a backup is as simple as entering the right T command and making sure that your VCR is on and has a tape in place.

The VMM generates and places view-

able file headers and title lines next to data files on the tape. With the ATP model and a remote-control VCR, you can specify a file location on the tape and have the recorder go directly to that file without having to run the entire restore procedure. The VMM can also function as a high-speed (400 kilobytes per minute) data-transfer device linking two VCRs and permitting data transfers via interplant/office coaxial cabling or satellite transmissions. It also permits transferring data from one location to another by physically sending the videotape and playing it back using the TRESTORE utility in the new "host" computer.

Kirsch Technologies' VMM offers a viable and easy-to-use alternative to more-conventional means of hard disk backup. The videocassettes it needs are readily available and with 150 megabytes of storage, even mammoth hard disk users won't run out of space too soon.

—Elliott S. Kanter

Elliott S. Kanter is a free-lance writer specializing in electronics and computer technology. He has written two books on biomedical engineering.



FACT FILE

Video Memory Manager

Kirsch Technologies Inc.
201 N. Riverside Ave., Bldg. A-5
St. Clair, MI 48079-0120
(313) 329-7166

List Price: VMM, \$695; VMM ATP (auto tape positioning), \$895

Requires: One floppy disk drive, VCR.

In Short: An easy-to-use, unique, and cost-effective—though somewhat unconventional—method for making backups of hard disk data using a VCR and tape as the storage medium.

CIRCLE 104 ON READER SERVICE CARD

■ TAPE AND DISK

If only the opposite were true. While *TEX* catches syntax errors, it does not check for the human faux pas. For example, it can restore a 10-megabyte image onto a larger target, but it doesn't tell you it is wiping out any files that occupy the target area. Nor does it tell you it is overwriting a file that's already on tape during a backup. When restoring files, *TEX* does not differentiate between image and non-image backups. So, if you enter *RESTORE O: D:*, all of the files on tape volume 0: will find their way to disk volume D:. If the first file on tape is the image file, some of the file-by-file backups may not be restored because of lack of room. I shudder to think what happens when the image backup is the last file on the volume.

The TG-6135 had no problems with the *BIGFILE* benchmark test when the tape was formatted as one volume. It backed up and restored it, in both image and file-by-file modes. *SCATTER* created a problem with a file-by-file backup. The backup would proceed for a few minutes and then crash. When I renamed the topmost two levels so that they were only two characters in length each, the backup proceeded and crashed only because the volume was filled. Since timing an adjusted benchmark test would have invalidated the results for other units, I did not rerun the benchmark test.

My biggest complaint with the TG-6135 unit is that it interferes with everyday processing. At one point, I disconnected the cable, shut down the unit, and started writing this review with *WordStar* on my drive C:. In the middle of a block move, the controller card's ROM began writing a "TG821" message across my screen. I don't like programs that interfere with other programs.

A final suggestion: if I had a TG-6135 unit, I would go out and get Tallgrass's *BackTrack*, a device-to-device menu-driven backup program that offers background processing and handles human errors much better than *TEX* does.

At press time a Tallgrass spokeswoman informed me that each combination hard disk/tape drive unit will be shipped with new software. In addition to an updated version of *TEX*, Tallgrass units will include *BackTrack*, *Xtree* (an extended DOS services program), *Image* (a fast-stream-



The Emerald 72DOS-4001 is the easy winner for Editor's Choice if cost is no object. Its 60-megabyte serpentine tape drive and 72-megabyte hard disk are ideal for LAN applications. For those to whom speed is everything, Emerald outpaces the competition in most categories.

ing image-backup program), and *Alarm Clock* (a utility that will allow you to specify the time of an automatic backup). Now that's what I call power of the press!

—Vincent Puglia

Emerald 72DOS-4001

If diamonds are a girl's best friend, Emerald's 4000 Series should be your PC's. This unit is a real jewel. The Emerald 72DOS-4001, which comes with a 72-megabyte hard disk and a 60-megabyte serpentine tape drive, also includes four free 8-bit slots in its chassis for added expansion. The 19½- by 15¼- by 6-inch unit may be huge, but that just means there is more there to love, not the least of which is its ASP backup software. Whether you're looking for speed, reliability, capacity, or effortless operation, you'll find it in an Emerald.

Any Emerald Series 4000 unit can come with a 30-, 40-, 55-, 72-, or 118-megabyte hard disk and be compatible with PCs, XT's, and AT's. The XT and AT configurations include additional cables. If you're worrying about the standard 32-megabyte DOS barrier, don't. Emerald was the first to break it. The implementation is so transparent that neither you nor DOS ever realizes it's working with something it shouldn't.

INSTALLATION Installing the hardware on a PC entails nothing more than slipping in the adapter card and connecting the cable. Installation on an XT is more involved because you must disconnect the XT's standard cables and then connect the set supplied by Emerald. But even so, this is standard procedure for many similar units.

You can partition the 72 megabytes into as many volumes as you like with little effort. All you need to do is decide how many cylinders to devote per volume. Although a prompt for megabytes would be easier, you can adjust the number of cylin-



FACT FILE

Emerald 72DOS-4001

Emerald Systems Corp.
4757 Moreno Blvd.
San Diego, CA 92117
(619) 270-1994

List Price: \$6,995

Requires: 256K RAM, IBM PC, AT, or XT, DOS 2.0 or later.

In Short: The Emerald 4000 Series offers a 60-megabyte tape drive subsystem, a range of hard disk capacities from 30 to 118 megabytes with better-than-AT speed, expansion slots, and easy-to-use software.

CIRCLE 607 ON READER SERVICE CARD

BUILD A COMPLETE 256K XT SYSTEM—\$717

SEAGATE ST-225 20MB HARD DISK SYSTEM

INCLUDES HALF LENGTH HD CONTROLLER, CABLES, MOUNTING HARDWARE AND INSTRUCTIONS. ALL DRIVES ARE PRE-TESTED AND COME WITH A ONE YEAR WARRANTY.

\$449.00

XT COMPATIBLE MOTHERBOARD

\$159.95

- 4.77 MHZ 8086 CPU, OPTIONAL 8087 CO-PROCESSOR
- 5 EXPANSION SLOTS
- 80 RAM INSTALLED, EXPANDABLE TO 640K ON-BOARD MEMORY
- ALL IC'S SOCKETED-HIGHEST QUALITY PC BOARD
- ACCEPTS 2784 OR 27128 ROMS

PRO-BIOS \$29.95



IBM COMPATIBLE INTERFACE CARDS

ALL WITH A ONE YEAR WARRANTY

MULTI I/O FLOPPY CARD

\$129.95



PERFECT FOR THE 640K MOTHERBOARD

- 2 DRIVE FLOPPY DISK CONTROLLER
- 1 R232 SERIAL PORT, OPTIONAL 2nd SERIAL PORT
- PARALLEL PRINTER PORT
- GAME PORT
- CLOCK CALENDAR
- SOFTWARE CLOCK UTILITIES, RAMDISK, SPOOLER
- OPTIONAL SERIAL PORT \$15.95

MULTIFUNCTION CARD

\$119.95

ALL THE FEATURES OF AST'S 6 PACK PLUS AT HALF THE PRICE



- 2 DRIVE FLOPPY DISK CONTROLLER
- 0-36K RAM
- SERIAL PORT
- PARALLEL PORT
- GAME PORT
- SOFTWARE INCLUDES PRINTER CABLE \$2.95
- 640K RAM UPGRADE \$49.00

COLOR GRAPHICS ADAPTOR

\$99.95

FULLY COMPATIBLE WITH IBM COLOR CARD



- 4 VIDEO INTERFACES: RGB, COMPOSITE COLOR, HI-RES COMPOSITE MONOCHROME, CONNECTOR FOR TV MODULATOR
- COLOR GRAPHICS MODE 320 x 200
- MONO GRAPHICS MODE 640 x 200
- LIGHT PEN INTERFACE

MONOCHROME GRAPHICS CARD

\$119.95

FULLY COMPATIBLE WITH IBM MONOCHROME ADAPTOR & HERCULES GRAPHICS



- LOTUS COMPATIBLE
- TEXT MODE 80 x 25
- GRAPHICS MODE 320 x 348
- PARALLEL PRINTER INTERFACE
- OPTIONAL SERIAL PORT \$15.95

MONOCHROME ADAPTOR

\$49.95

ANOTHER FANTASTIC VALUE FROM JDR

IBM COMPATIBLE TTL OUTPUT PLEASE NOTE: THIS CARD WILL NOT RUN LOTUS GRAPHICS AND DOES NOT INCLUDE A PARALLEL PORT



FLOPPY DISK DRIVE ADAPTOR

\$49.95

- INTERFACES UP TO 4 STANDARD FDDs TO IBM PC OR COMPATIBLES
- INCLUDES CABLE FOR TWO INTERNAL DRIVES
- STANDARD DB37 FOR EXTERNAL DRIVES
- RUNS QUAD DENSITY DRIVES WHEN USED WITH JFORMAT

EASYDATA 1200 BAUD MODEM FOR IBM

INCLUDES PC TALK II COMMUNICATIONS SOFTWARE



- NEW 10 INCH CARD
- Hayes COMPATIBLE
- AUTO DIAL, AUTO ANSWER
- AUTO RE-DIAL ON BUSY
- INCLUDES SERIAL PORT
- ONE YEAR WARRANTY

\$169.95

CRT MONITORS FOR ALL APPLICATIONS



LUXOR HI-RES RGB MONITOR
MODEL 790-9528

- DIGITAL RGB IBM COMPATIBLE
- 14" SCREEN
- 18 TRUE COLORS
- 20 MHZ BANDWIDTH
- RESOLUTIONS: 3 - 640 x 282
- 21mm DOT PITCH
- CABLE FOR IBM PC INCLUDED

\$299.95



SAKATA COMPOSITE COLOR MONITOR
MODEL SG-100

- TOP RATED FOR APPLE
- 13" COMPOSITE VIDEO
- RS SOLUTION 280H x 300H
- INTERNAL AUDIO AMP
- ONE YEAR WARRANTY

\$169.95



CENTER SYSTEMS MONOCHROME MONITOR
MODEL KCM-3711

- IBM COMPATIBLE TTL INPUT
- 12" NON-GLARE SCREEN
- P25 GREEN PHOSPHORUS
- VERY HIGH RESOLUTION
- 20 MHZ BANDWIDTH
- 1100 LINES CENTER

\$99.95

BUILD YOUR OWN 256K XT COMPATIBLE SYSTEM

XT MOTHERBOARD	\$159.95
PRO-BIOS	\$29.95
256K RAM	\$29.95
130 WATT POWER SUPPLY	\$89.95
FLIP-TOPT CASE	\$49.95
OKM-2000 KEYBOARD	\$79.95
1/2 HEIGHT QUME DRIVE	\$70.95
FLOPPY DISK CONTROLLER	\$48.95
MONOCHROME ADAPTOR	\$48.95
MONOCHROME MONITOR	\$99.95
TOTAL:	\$716.10

MONITOR STAND



TILTS AND SWIVELS
ONLY \$12.95

IBM PRINTER CABLE



• DJS TO CENTRONICS
• SHIELDED CABLE **\$9.95**

IBM STYLE COMPUTER CASE

AN ATTRACTIVE STEEL CASE WITH A HINGED LID FITS THE POPULAR PC-/XT COMPATIBLE MOTHERBOARDS

- SWITCH CUT OUT ON SIDE FOR PC XT STYLE POWER SUPPLY
- CUT OUT FOR 8 EXPANSION SLOTS
- ALL HARDWARE INCLUDED

\$49.95



IBM COMPATIBLE KEYBOARDS

OKM-2000 \$79.95

IBM-5151 \$99.95



- 5150 STYLE KEYBOARD
- FULLY IBM COMPATIBLE
- 16 STATUS INDICATORS FOR CAPS & NUMBER LOCK
- 83 KEYS - SAME LAYOUT AS IBM PC XT KEYBOARD

- REPLACEMENT FOR KEYTRONICS KB-5151
- SEPARATE CURSOR & NUMERIC KEYPAD
- CAPS LOCK & NUMBER LOCK INDICATORS
- IMPROVED KEYBOARD LAYOUT

POWER SUPPLY



NDW ONLY \$89.95

- FOR IBM PC-XT COMPATIBLE
- 135 WATTS
- -5V @ 15A, -12V @ 4.2A
- -5V @ 5A, -12V @ 5A

150 WATT MODEL **\$99.95**

DISK DRIVES

TANDON TM50-2

\$89.95

- 1/2 DS/DD
- IBM COMPATIBLE
- EXTREMELY QUIET!

TEAC FD-50B	DS/DD	\$109.95
TEAC FD-50F	DS/QUAD	\$109.95
TEAC FD-50B	DS/DD	\$159.95
QUME QT-142	DS/DD	\$79.95
MOUNTING HARDWARE		\$2.95
AT/RAILS		\$4.95

JDR Microdevices

1224 S. Bascom Avenue, San Jose, CA 95128
Toll Free 800-538-5000 • (408) 995-5430 • FAX (408) 275-8415 • Telex 171-110

■ TAPE AND DISK

ders until you achieve the result you want.

Connecting the 72DOS-4001 to a system with another hard disk, such as the XT, requires that the non-Emerald disk have an Emerald image. Prior to performing the installation, you disconnect the Emerald's hard disk controller, connect the cable to the tape drive and the XT, and then back up your XT's hard disk to the Emerald tape. Then you run the installation program, which will reset the interleave factor to 2, reformat the drive, and map out any bad sectors your disk may have. After that, you install the Emerald drive and restore your XT's files. If you ever decide to disconnect the Emerald, you must then reformat the XT's hard disk with IBM's Advanced Diagnostics disk.

While reformatting the XT's hard disk is not a desirable option for people such as hardware evaluators, who need to have pure IBM systems, it does not pose a problem to the average user. In fact, the Emer-

ald image enhances the system; you can meld the XT's disk with the Emerald drive to create an 82-megabyte drive.

TAPE BACKUP In the PC Magazine Labs test, the Emerald's hard disk showed itself to be one of the fastest drives available. In one test, it actually exceeded all IBM specifications by more than 30 percent for the PC AT. The tape drive was equally fast: it could back up the entire 72 megabytes onto two tapes in under 20 minutes.

ASP is the most flexible tape backup software I've seen. It does not require you to format a tape prior to use. And you can back up by drive, volume, date and time, all files (active clusters), and individual files and directories—which amounts to all the control you will ever need.

When backing up in any of the file-by-file modes, the screen displays information such as the number of files and bytes

being backed up, the elapsed time, and the buffer size. During the backup, Emerald resets as much memory as your system can spare for buffers; on a 640K system that comes to over 504K. Many of the other units tested reset the buffers but fail to tell you so. Emerald is considerate enough to inform you. ASP also displays the files in directory-listing fashion along with the attribute and status, such as directory, and whether it is backed up or not. A light bar at the bottom of the screen shows the current progress.

The drive and volume backups are image backups. Screen information includes the light bar, the drive number, the status of the cylinders and heads for the start, the current progress, and the end. The Drive selection backs up the entire 72-megabyte drive. The volume backup operates only the portion that contains the volume you designate. Because the Emerald drive is larger than the 60-megabyte tape capacity,

THE BEST PC TEXT EDITOR JUST GOT BETTER.

ANNOUNCING SPF/PC™ 1.82

The best full screen editor for the IBM PC now extends support for large files to all PC's, not just the IBM/AT. Invoke your favorite program/compiler from within Edit at any time regardless of file size. CTC's SPF/PC™ 1.82 still looks like its mainframe cousin but executes faster with more options.

NEW FEATURES

- **PAGING** - Editing limited only by capacity of expanded/extended memory or hard disk.
- **SPEED** - Search 1,500,000 byte file with IBM AT in less than 13 seconds. By comparison, the IBM 3081 mainframe takes 48 seconds.

\$195

UPGRADES only \$50
ADD \$6 shipping
Canada \$10, Foreign \$15



Payment in U.S. funds by
check or bank wire (Bank
of America, San Francisco
account 05583-05454).
Net 30 to D&B rated firms.

- Compatible with IBM and Novell Networks
- Modifiable HEX display
- Line length to 954 bytes

Minimum Requirements:
DOS 2.00-3.10, 192KB memory,
any IBM PC or true compatible
or TI Professional.



Command Technology Corporation
1800 Mountain Boulevard
Oakland, California 94611

TO ORDER Telephone: (415) 339-3530
SPF/PC..... Tel.: 509330 COMMAND TECH

you will need two tapes to complete the operation. When ASP has filled one tape, it instructs you to insert the second one.

During normal usage, you will probably perform a drive or volume backup on a schedule and one of the file-by-file operations sometime during the week. The Emerald 72DOS-4001 doesn't have an Archive-bit backup, but you don't need it. Backing up a directory or even the entire volume by using the All Files selection is fast enough. For example, backing up the PC Magazine Labs BIGFILE took a little more than 3 minutes, and that includes the 1 minute overhead for rewinding the tape. At speeds like that, it doesn't pay to search all the directories for the one or more that have been modified. If your network setup prohibits backing up during normal working hours or you cannot spare the 6 minutes to perform a volume backup, you can set up a batch file to perform the backup automatically at a time you designate.

DATA RESTORATION The procedure for restoring data is just as flexible and reliable. ASP uses two error-correction techniques when backing up and restoring data: read-after-write and QIC-24. You can specify any destination for any data backed up by ASP as long as the restoration criteria are the same. That is, file-by-file backups can be directed to any drive, volume, or subdirectory in any order you wish. When restoring data from a disk-image mode, you must restore it to a device of equal size. You cannot restore a single file from the image, and you cannot restore a disk image onto a volume unless they are equal in size. While this may seem to be a limitation, remember that an image is an exact duplicate. A program that allows you to restore an image to a different environment is not restoring an exact image. Moreover, the file-by-file backups are so fast, you don't need to restore individual files from a disk-image backup.

Complaints? I have a few—very few. The connecting cable could be somewhat longer. Some people might place the subsystem on top of the PC, but that arrangement is virtually impossible for those of us who are constantly pulling boards in and out of the system or have the PC on a shelf or on the floor under the desk. I also am not pleased with Emerald's version number designations. Rather than using the normal "1.0" through "5.03" version designation, the company used coded letters. Of course, it makes no difference what the version is, but I feel more comfortable working with a program that has a number I recognize.

The Emerald 72DOS-4001 capacity may be overkill for the average home user, but for the corporate world or the power user, it offers power and flexibility not seen with most other systems. This unit is worth your money and time.

—Vincent Puglia

Network Your PC For Only \$79.95

EasyLAN gives you the benefits of networking your PCs at a fraction of the cost—\$79.95 per computer.

- ▶ *EasyLAN lets you share expensive printers using standard print commands—at prices comparable to A/B switch boxes.*
- ▶ *EasyLAN operates across a single communications line, allowing you to transfer files in any direction. Every PC can be both a work station and a server.*
- ▶ *Network operations are user transparent and take place in the background.*
- ▶ *Modem access with auto-dial and auto-answer is standard. EasyLAN provides pass-word protection, disk/directory access restrictions and file locking.*

"If it does all you need why spend more! It is the ultimate example of practicality in a local area network."
—PC Magazine.

Installation and Operation

Thousands of *EasyLAN* networks have been installed using our Network Install Process. *EasyLAN* commands such as EZDIR, EZCOPY, and EZTYPE are almost identical to DOS.



"I brought access to a laser jet printer for \$80."—CONOCO Oil user.

Specifications

- ▶ *EasyLAN connects up to 18 PCs, XT's, AT's, PCjr's or compatibles using RS232 cables and ports. PCs can also be connected using port selectors, and digital PBX's.*
- ▶ *PC's operate to 19,200 baud; AT's to 56,000 baud.*
- ▶ *Memory required—20K bytes per attached PC.*
- ▶ *It's not copy protected.*

"I look for products that make my job easier and save my company money. EasyLAN does both."
—Mini Micro Magazine.

Product Support

EasyLAN users have access to our responsive, professional support staff and the 24-hour on-line Product Support Center.

"The value is high."
—InfoWorld Report Card

For Ordering & Configuration Help Call

1-800-835-1515

In CA 408/738-8377

Ask about the *EasyLAN* evaluation package

VISA MasterCard COD

Sample Prices & Order Form

		Amount
2 PC Network		\$159.90
3 PC Network		\$239.95
Additional PC's	@	\$79.95 ea.
2 Port Board		\$219.95
30' Cable		\$49.95 Qty
TOTAL ORDER		

Server Technology, Inc., 1066 E. Duane Ave. Suite 107,
Surabaya, CA 94066,
Telex 0106003481

In England, Tushki Computer Ltd 01-904-4467

■ TAPE AND DISK

AST-4000

The AST-4000 is in many ways like the starship *Enterprise* in "Star Trek." Just as that vision of future interstellar travel was built with archaic 1960's technology, the AST-4000 blazes into new territory using the up-and-coming SCSI interface burdened with rickety, out-of-date software. Even so, the 74-megabyte, expandable system is polished enough to give users reasonably secure massive disk storage to keep their networks running.

The heart of the AST-4000 is a 74-megabyte hard disk drive by Fujitsu. It's commendably fast—turning in a 29-millisecond average access time in the PC Magazine Labs speed tests—and holds even greater speed potential because of its SCSI interface, which breaks through the 5-MHz data-transfer rate barrier imposed by the PC's hard-disk interface.

AST Research deals with the AST-4000's capacity in excess of the 32-megabyte DOS limit by partitioning the drive. In default configuration, three virtual drives are available, each with 25,362,432 bytes of actual capacity. Only the first partition, drive C:, is compatible with the DOS format program. Managing the rest of the partitions requires use of AST's proprietary, menu-driven software. The hard disk proved compatible with all of PC Labs' test software and can boot its host computer.

Alas, the hard disk side of the AST system was disappointing because little was done with it to squeeze all the speed or features possible out of the SCSI interface. For instance, the same full-length interface expansion board is used in the PC, XT, or AT, effectively handicapping the last in that list to half-speed operation because of its 8-bit bus.

SCSI also adds a novel compatibility to the AST-4000. The identical hard disk/tape backup unit used for PCs is also plug-compatible with the Macintosh Plus computer. (Alas, the disk must be reformatted to use with the Mac. Data files are not interchangeable.)

The tape drive in the AST-4000 is the ubiquitous Wangtek, which uses nine-track serpentine recording on standard 3M Company-designed DC300XL and DC-600A ¼-inch tape cartridges.



The AST-4000, with its huge disk capacity, continues AST Research's reputation for good design and workmanship. Innovative use of the SCSI interface, however, is compromised by less-than-innovative software—a correctable problem.

ODD UTILITY SOFTWARE Accompanying the system is an odd bag of utility software. Both image and file-by-file backup abilities are available. However, the image system is menu-driven and attempts to mimic the horizontal-bar selection system used by 1-2-3, while the file-by-file software is command-driven.

The image system seems to date from the Dark Ages of backing up. It pumps every cluster of the disk, whether or not in actual use, to the tape and wastes time backing up blank disk space. The images can only be restored to partitions of equal or greater size than the original (you'll have to do some disk rearranging if some clusters go bad between backing up and restoring). Image restoration is an all-or-nothing affair—individual files are not accessible. The restoration software even restored files to simulated bad sectors.

File-by-file backup is a start-stop affair. The tape drive seems to lay a single cluster on tape, then checks its place before writing the next. Again, a good deal of time is wasted. The software does allow many options for choosing files to back up but does not allow individual files to be excluded from the session.

The file-by-file software cannot handle

files with combined drive/directory/file-names more than 63 characters long. Thus, it inauspiciously crashed when attempting to back up a disk with an elaborate subdirectory structure created by the PC Labs SCATTER benchmark test. Not one file made it to tape in the process. Hence, a single lengthy pathname might prevent the system from working at all in file-by-file mode.

The system cannot make automatic backups. Moreover, all backup and restoration is done in the foreground, a particular disappointment because the SCSI inter-



FACT FILE

AST-4000

AST Research Inc.

2121 Alton Ave.

Irvine, CA 92714

(714) 863-1333

List Price: \$7,499

Requires: 256K RAM, DOS 2.0 or later.

In Short: A combination of 74 megabytes of hard disk and 60 megabytes of image and file-by-file tape backup. This is a sturdy, fast system limited by an older software design.

Circle 606 on Reader Service Card



WHY Fastback DOESN'T WANT YOU TO READ THIS AD.

Because KEEPTRACK PLUS™ gives you twice the value at less than half the price.

FAST AND FLEXIBLE BACKUP/RESTORE...

KEEPTRACK PLUS offers more than speed in backup/restore. It also provides the flexibility to fill every user's different needs.

Because each PC setup is unique, KEEPTRACK PLUS gives you hard disk backup without limitations: You can back up to diskettes, another hard disk, or even a Bernoulli box. It is set up for batch- or menu-driven operations. You can perform full, partial or selective file backups.

Exclusive to KEEPTRACK PLUS are "working backups" that let you work directly from your backup disks. Our backup disks are not specially encoded and may be read directly by DOS.

You get complete flexibility in choosing which files to back up, including a unique Exception File Handling capability to avoid backing up selected files. And our index keeps track of which files are backed up and where, making restoring particular files a snap.

...PLUS BEST FILE MANAGEMENT SYSTEM AROUND

In addition to superior backup/restore capabilities, KEEPTRACK PLUS includes the best file manager available — at no extra charge!

It performs all DOS functions and more — including rename directory, move files and branch operations. KEEPTRACK PLUS delivers a simple yet thorough way to get your hard disk

under control, based on a visual chart of your disk. In fact, it offers "the most sophisticated screen graphics" around, says PC Products.

NOW, LET'S COMPARE PRICES

Fastback, \$179. KEEPTRACK PLUS, \$79. Enough said.

AREN'T YOU GLAD YOU READ THIS AD?

Otherwise, you wouldn't know you can get backup and file organization in a single utility for only \$79!

Join thousands of satisfied customers worldwide and discover why Personal Computing recently named KEEPTRACK PLUS a "best under-\$100 utility."

Order today with the full confidence of a 30-day "satisfaction or your money back" guarantee.



KEEPTRACK PLUS includes the program diskette, User's Manual, and the Guide to Disk Organization, a book that clearly explains the why's and how's of disk management.

KEEPTRACK PLUS offers:

- Exception file handling so you can avoid backing up selected files
- "Working backups" so you may be able to work directly from backup disks
- "Browse-and-mark" with arrow keys for easy file selection
- Extensive file management tools (sort, copy, erase, etc.)
- Speedy backup
- Backs up to any DOS device (second hard disk, Bernoulli box, etc.)
- No copy protection
- Low price

Compare these features and our \$79 price to Fastback and see why KEEPTRACK PLUS is the preferred solution!

TO ORDER: VISA/MC holders, call toll-free (800) 628-2828 x700. A \$5.00 shipping and handling fee will be added. Outside the U.S., add \$10.00 for shipping and handling. To order by mail, send your check to: The Finot Group, 2390 El Camino Real, Suite 3, Palo Alto, CA 94306. California residents, add applicable sales tax. For more information, call (415) 322-6161.

CIRCLE 392 ON READER SERVICE CARD

Requirements: IBM® PC, XT or AT and other compatibles, with 256K under DOS 2.0 or higher. Works with hard disks up to 80MB.

24-HOUR TOLL-FREE ORDERING: (800) 628-2828 x700

TWO NEW HIGH HURDLES FOR BACKUP SYSTEMS

To test the combination hard disk/tape backup units, PC Magazine Labs devised two new benchmark tests, one using a single, mammoth file, the other filling up the disk with 1,578 subdirectories.

Backing up is a complex process with many options. The usefulness of any system depends not just on the hardware and software used for backing up but also on the material put away for safekeeping. Everyone's hard disk is different, covered with files of various sizes, arranged in its own, probably unique, subdirectory system.

After consulting with the tape backup industry, PC Magazine Labs created two new benchmarks to investigate the performance and limits of backup systems. Two standardized hard disk environments were designed: one simulating hard disks used primarily for large database-like files and the other simulating a disk divided into numerous subdirectories. We wrote assembly language programs to automatically and rapidly create these standardized environments.

BIGFILE.COM Many backup systems have difficulties dealing with the large files. To test for them, the program BIGFILE.COM was developed. It creates a hard disk environment containing a single 10,000,000-byte (exactly) file called BIGFILE.TXT. (Although 10-megabyte files are unlikely today, databases are getting bigger. Commercial software can easily create such files already.) Besides its use in measuring large file backup

ability and speed, once BIGFILE.TXT is restored, it can be easily checked to determine the accuracy of the backup/restoration process. Another program, CHECKBF.COM, was developed to automatically check for such transcription errors.

SCATTER.COM To test the ability of backup systems to deal with elaborately structured DOS subdirectory hierarchies, we wrote the program SCATTER.COM to automatically create an inverted tree of 1,578 subdirectories and fill each one with two files. In all likelihood, no disk in use today is divided into such an elaborate subdirectory arabesque as SCATTER creates. However, the next generation of hard disks, with mass-storage capacities ranging into the hundreds of megabytes, makes such a structure possible or even likely.

Because each file and subdirectory SCATTER creates uses one allocation unit of hard disk space (a "cluster") and DOS 3.1 normally uses a cluster length of 4K bytes for 10-megabyte drives and 2K for 20- and 30-megabyte drives, a smaller version of SCATTER (making about half as many directories, 786) was used to test smaller disks. On disks with the proper cluster size, each SCATTER program requires somewhat less than 10

megabytes of disk space. However, some hard disks use 8K clusters (even under DOS 3.1) and cannot hold even the smaller SCATTER environment. As IBM indicates by reducing the hard disk cluster size in DOS 3.0 and later, such large allocation units should be avoided as wasteful of disk space.

HIGH FAILURE RATE In these evaluations, few systems were able to handle a SCATTERed hard disk, pointing out, in our opinion, weaknesses in the design of the backup systems. Any backup system for use under DOS should be able to handle any disk structure that DOS can generate. Further, the large number of drives unable to back up the SCATTERed files and subdirectories meant that rating their speed for handling that directory structure was useless for purposes of comparison. We therefore decided that for this round of testing, we'd simply indicate whether the system could handle the SCATTER structure file by file.

Both BIGFILE and SCATTER can also help measure hard disk performance (SCATTER particularly), and both give a readout of the time necessary for creation of their respective file structures. (SCATTER can require hours to generate its files.)—Winn L. Rosch

face would permit backups to be made without host intervention during the process (it could be in the background, but the hard disk would be inaccessible).

INSTALLATION AST has a reputation for good design and workmanship, and the AST-4000 continues in that tradition. The unusual but handsomely styled unit is assembled well. Unusual among the systems in this test series, AST-4000 was a breeze to install, requiring no more than 15 minutes, including format time. After the

SCSI adapter card was slid into the host computer, only a single cable was necessary to link the host PC to the AST-4000. Of course, a good romp through the manual (recommended) will add hours of preliminary reading to that time.

Two years ago the AST-4000 would have ranked at the top of the list of combined hard disk/tape backup selections. Today it is only adequate, despite its trend-setting interface. The limitations, however, are in software, where innovations can readily be made. Despite its shortcomings,

however, buying the AST-4000 today probably won't disappoint you, and software updates that might become available for the solid hardware foundation may remake the system into something genuinely great.—Winn L. Rosch

Storage Space DT01-03-01

Priam Corp.'s Storage Space DT01-03-01 has so much capacity it should be called Storage Warehouse. With a 75-megabyte

IRMA
isn't getting
older. She's
just getting
better.

Four years ago the first PC talked to a mainframe in the 3270 environment. And it was DCA's IRMA™ that made it happen. Since then over 250,000 IRMA boards have been sold to businesses here and abroad, including virtually all Fortune 500 companies.

But the real success of any technology is whether it can stand the test of time. From the outset we knew that if IRMA was to last, she would have to grow. Users of IBM® PCs, XT's, AT's and compatibles would demand more and more enhancements to the basic IRMA technology. And their demands would have to be satisfied.

Which is exactly what we've done.

Family planning

Our first concern was to make IRMA's file transfer capability faster. That's why we developed IRMAlink FT/TSO & FT/CMS™

Bundled together and free with the purchase of an IRMA board, it's flexible enough for the inexperienced user to ini-



IRMA. It made PC-to-mainframe communications possible.

tiate file transfers easily and the more experienced to customize transfers to the mainframe environment.

If your PC uses PROFS/PCC, PS/PC or 3270 file transfer you can now use IRMAlink FT/3270™ to send and receive mail and document files.

Some of our customers wanted software

that would enable them to view their PC and terminal screens simultaneously.

We gave them IRMAlink Windows™. It increases user productivity dramatically by managing PC, mainframe and notepad applications on the same screen.

Many of our customers who already were accustomed to the keyboard of the 3278 felt awkward with the PC keyboard. And vice versa. We responded with the IRMAkey/3270™. It's a keyboard that places



IRMAlink. Software that extends IRMA's power.

all the 3278 and PC functions together. No matter whether users learned on an IBM PC or 3278, they'll feel comfortable and be more productive with the IRMAkey/3270.

With all these enhancements, IRMA was truly becoming a more powerful business tool.

But what about the PC user who was remote from the mainframe?

Life without IRMA.

The idea was to put IRMA technology in the hands of remote PC users without the unreasonable cost of buying another controller. Enter IRMAcom™.

IRMAcom is a board that gives your remote PC users economical, high-speed access to the front-end processor. Instead of having to buy a controller to handle one or several remote locations, you can now use IRMAcom and a synchronous modem

for communications with the host over switched or leased lines. And it comes with one of four versatile software packages.



IRMAcom. A board that makes remote PCs communicate with the mainframe without the need for a controller.

If you do have a port available on your controller, all you really need for remote communications is IRMAline™. It provides remote PCs or asynchronous terminals with dial-up access to 3270 controllers.

There is also another extremely useful standalone emulation unit that can be used without IRMA. It's called IRMAprint™.



IRMAprint. It allows just about any printer you want to work in the 3270 environment.

IRMAprint quite simply convinces the mainframe that it's talking to a 3287 printer. So now you can buy the printer that best satisfies your needs, workflow and budget instead of being forced to buy the 3287.

IRMA has powerful friends.

One of the most crucial criteria used in deciding on a technology that will be used in your company is also one of the hardest

to answer. Does it have staying power?

Others have answered that. Others like Cullinet Software™, Lotus Development Corporation™, Information Builders, Inc.™, MSA™, McCormack & Dodge™, On-Line Software International™, Micro Tempus™ and a host of others. All of these companies have invested their time, expertise and money into developing applications software that extends the power of IRMA and makes it even more productive.



IRMAkey3270. It combines the best features of IBM PCs and terminals.

Put it all together. The 250,000 IRMAs installed. The continuing development of new product enhancements. Our third-party software vendors. Once you do we think you'll agree that there is no smarter, safer or better choice than the industry standard in 3270 micro-to-mainframe communications. The IRMA family.

Put that family to work for you now. And in the future.

Call DCA direct at 1-800-241-IRMA, ext. 518. Or write us at 1000 Alderman Drive, Alpharetta, Georgia 30201.

dca

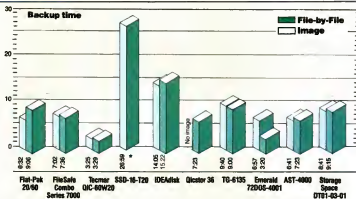
IRMA, IRMAkey, IRMAprint, IRMAcom, IRMAline, IRMAkey3270, IRMAcom, IRMAline and IRMAprint are trademarks of IBM PCs and a registered trademark of Digital Communications Association, Inc. IBM is a registered trademark of International Business Machines Corporation. Cullinet Software is a trademark of Cullinet Software, Inc. Lotus Development Corporation is a trademark of Lotus Development Corporation. Information Builders, Inc. is a trademark of Information Builders, Inc. MSA is a trademark of Management Science Associates, Inc. McCormack & Dodge is a trademark of McCormack & Dodge Corporation. On-Line Software International is a trademark of On-Line Software International. Micro Tempus is a trademark of Micro Tempus, Inc. © 1988 Digital Communications Association, Inc.



Benchmark Tests: Tape Backup Systems

BIG-FILE BACKUP

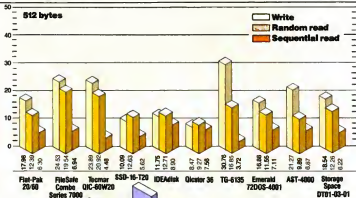
The **BIGFILE** Backup benchmark test measures the time it takes to back up and restore a file 10,000,000 bytes long. Times are given for both the file-by-file technique and the image technique.



Times are given in minutes:seconds.

DISK INPUT/OUTPUT

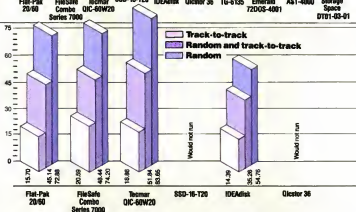
The **Disk Input/Output** benchmark test measures the time it takes to create a 200K-byte data file using record lengths of 512 bytes and 578 bytes. The test program then performs a random read of 256 records from the created data file, followed by a sequential read of the same records.



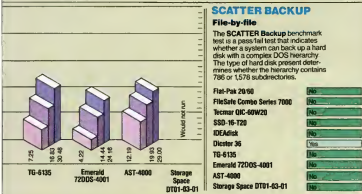
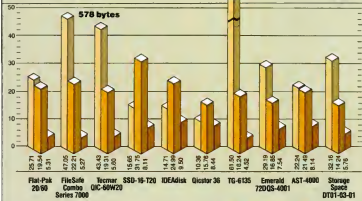
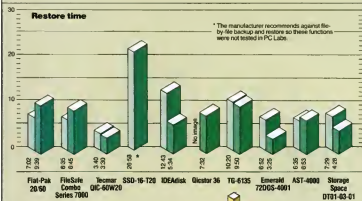
Times are given in seconds and decimal seconds.

DRIVE ACCESS TEST

The **Drive Access Test**, written by Core International, measures a hard disk's seek time—the fundamental measure of how fast the drive responds to the disk controller's instructions. The types of seek, or access, times measured are track-to-track, or how long it takes the head to move to the adjacent track; random, or how long it takes to do a series of apparently nonsystematically selected track accesses; and average, the average of a series of random accesses.



Times are given in milliseconds.



For file-by-file backups and restorations, the Emerald 72DOS-4001 produced the fastest results, but they were not significantly faster than the second-place Tecmar QIC-60W20. Given the same amount of data, image techniques are usually faster than file-by-file transfer, but Tecmar takes the lead in image backups because it backs up only active data areas. The PC Magazine Labs SCATTER Backup test probes the limits of DOS compatibility, which is increasingly important as larger hard disks and more complex directory structures come into use. Ten of the eleven external disk/tape backup units reviewed failed this test because they shortchange on the allowed complexity of disk directory structures. Only Alloy's Qicstor 36, which puts special emphasis on data interchangeability, could deal with the complex directory hierarchy. The disk used by Emerald is fastest, followed by the Tallgrass and AST units. The SSD 16-T20, Qicstor 36, IDEAdisk, and Storage Space DT01-03-01 would not run the Drive Access Test because of system-level incompatibilities.

PC EDITOR'S CHOICE

Although all of the units reviewed here have the same purpose, they differ substantially in function and features. The optimum choice for any system thus depends on what you need in storage and security.

If, however, we were free from such trifling concerns as cost, our choice would be the Emerald 72DOS-4001. Its hard disk's huge 72-megabyte capacity is probably more than enough for any single system and will comfortably anchor all but the biggest networks. In testing, it proved to be the most trouble-free in both installation and use.

The best dollars-and-cents bargain tested in PC Magazine Labs was Sysgen's Flat-Pak 20/60. At roughly 60 percent the cost of its closest competition, it combines an adequately sized hard disk, good and relatively fast backup software, and trend-setting automatic backup abilities.



Perched on a floor stand (too large for the desktop), the Storage Space—the most expensive unit reviewed—wins the prize for hard disk capacity (75 to 292 megabytes).

hard disk, 30 to 60 megabytes per tape, and a price tag of \$7,995, the Storage Space is aimed at the serious computer user. Priam sells the same unit with either a 160- or 292-megabyte disk.

Standing 26 inches high, 9 inches wide, and 20 inches deep, Storage Space is too large for a desktop. It comes with a vertical floor stand and a 6-foot cable that is long enough for most setups.

EASY INSTALLATION The interface card is small enough to fit an XT's halfslot. Installing the Storage Space is simple. The two sets of DIP switches on the interface card come set to work on most systems. The installation manual asks you to double-check the settings, plug the card into a slot, connect the cable, and go.

Software installation is also easy and is explained well in the manual. You add a

line to CONFIG.SYS, then set the partitions with Priam's software. The defaults will partition the disk into one 7-megabyte and two 32-megabyte sections. You can also create larger partitions if you first modify COMMAND.COM.

Two slightly different versions of the Storage Space are on the market. I found

■ At \$7,995, the Storage Space is not an impulse item, but so dependable a unit may be worth every penny.

this out by accident. Because of an apparent problem with the first unit tested, Priam shipped a second one. Although the same model number, it was physically and electronically different from the first unit. If you have a service contract that involves swapping out parts, this incompatibility could be a problem.

More troublesome is that the technical support people didn't know about the incompatibility. Tech support was also responsible for creating the apparent problem in the first unit. During a routine phone call after I had installed the unit correctly, an individual in tech support insist-



FACT FILE

Storage Space DT01-03-01

Priam Corp.
20 W. Montague Expwy.
San Jose, CA 95134
(408) 946-4600

List Price: \$7,995


Requires: Half slot for interface card, DOS 2.0 or later.

In Short: Priam's Storage Space offers an enormous capacity of 75 to 292 megabytes on hard disk and 30 to 60 megabytes on tape. Easy to set up and use, it cannot back up in the background but is fast enough to make end-of-day backup worthwhile.

CIRCLE 007 ON READER SERVICE CARD



Tape Backup Systems: Summary of Features



Tape Backup Systems:

Summary of Features

Model Manufacturer	List price	Disk capacity (bytes)	Tape type	Tape capacity (megabytes)	Compat- ibility			Has extra expansion	DOS compatibility		Self- ware control	Backup modes		Restores file from image	Has automatic backup	Appends file to tape	File-by-file option†	Has directory for tape	Is extractable from backup	Backs up other disks	Restores to another directory drive	
					PC	XT	AT		DOS 3.1	FORMAT		Menu	Command									File-by-file
Fiat-Pak 20 60 Sysgen Inc.	\$2.095	21,160,510	¼" cartridge	60																		
FileSafe Combo Series 7000 Mountain Computer Inc.	\$3.195	21,250,480	¼" cartridge	60																		
Tecmar QIC-60W20 Tecmar Inc.	\$3.495	21,204,992	¼" cartridge	60																		
SSD-16-T20 Sunol Systems Corp.	\$3.845	16,504,448	¼" cartridge	23.7																		
IDEAdisk IDEAssociates Inc.	\$3.995	44,355,584	¼" cartridge	60																		
Qicstor 36 Alloy Computer Products	\$4.595	29,696,000	¼" cartridge	60										N/A								
TG-6135 Tailgrass Technologies Corp.	\$4.660	35,000,000	¼" cartridge	60																		
Emerald 72DOS-4001 Emerald Systems Corp.	\$6.995	72,000,000	¼" cartridge	60																		
AST-4000 AST Research Inc.	\$7.499	76,087,296	¼" cartridge	60																		
Storage Space DT01-03-01 Pram Corp.	\$7.995	75,000,000	¼" cartridge	60																		

N/A = not applicable †Selection options for file-by-file backup:

A

O

H

S

X

by Archive bit

by Date

include/exclude hidden files

Search subdirectories

Exclude certain files

*File-by-file only

N/A = not applicable †Selection options for file-by-file backup: ☐ A = by Archive bit ☐ D = by Date ☐ H = include/exclude Hidden files
☐ S = Search subdirectories ☐ X = Exclude certain files *File-by-file only

ed that I reset a DIP switch so that it no longer matched the factory settings.

The result was dismal performance, with the Storage Space taking over 30 minutes to restore PC Magazine Labs' 10-megabyte file. It was only after I got the same results on the second unit that tech support realized the DIP switch was set wrong. With the flick of a switch, the time dropped to under 5 minutes. This time is fast enough to make file-by-file restoration a reasonable proposition.

Once it's set up correctly, the Storage Space is easy to use. If you're using a PC, you can boot off the Storage Space hard disk. On an XT, you'll have to boot off the XT's internal drive.

The Storage Space's hard disk relies on an oxide recording medium and a servo/voice-coil head actuator. Automatic park-and-lock is a notable plus. The tape unit

uses ¼-inch tape, in 30-, 45-, or 60-megabyte cartridges. The tape-recording technology uses nine tracks and serpentine recording, with CRC, read-after-write, and QIC-24 error correction.

The software for the Storage Space allows two kinds of tape backup. The menu-driven PDISK program makes disk-image backups of the entire disk or your choice of partitions. It will only work on the Storage Space disk, however.

The command-based TBACK and TREST allow file-by-file backup and restoration on either the Storage Space disk or the XT's disk. TREST will create subdirectories as needed when restoring files.

The Storage Space won't back up in the background throughout the day. But PC Labs' benchmark tests all came in at under 10 minutes, fast enough to encourage you to back up at the end of every day.

There is at least one troublesome bug in TBACK. Where DOS allows pathnames of 63 characters, TBACK allows a maximum of 63 characters for pathname, plus drive designation, plus filename. This limit means you can create a directory structure that stops TBACK cold in its tracks. According to Pram, this problem will be fixed in the next version of the software.

At \$7,995, the Storage Space DT01-03-01 is not an impulse item, but if you need a single large hard disk for your 30-megabyte data files and the reassurance of a dependable tape-backup system, the unit may be worth every penny.

—M. David Stone

Winn L. Rosch is a contributing editor of PC Magazine. Phil Wiswell, Robin Raskin, Vincent Puglia, and M. David Stone are all frequent contributors.

Instant Replay

Synthetic Intelligence
Patent Pending

GENERATES:
DEMOS
PRESENTATIONS
TUTORIALS

Memorize/Instant Replay

remembers how you ran your program, so it can run it again automatically. The memorizer even remembers elapsed time between key strokes, as well as popped up windows. Create amazing self running demos in minutes. Includes variable fast forwarding, keystroke editing, and more ...

Screen Painter For creating 100% user designable Pop-Ups and Menu Windows.

Run-Time Screen Scanner responds instantly to operator requests. Bounce bars, run programs, run Dos commands, or select new menus, from windows created with screen painter.

Screen Grabber for saving any active screens that can be used with the Screen Painter/Processor to create your own slide presentations or demos.

File Scanner processes and displays prepared text files automatically.

Call or Write for Ordering Information

_____ Instant Replay™ \$89.95

_____ Demo Diskette \$ 5.00

_____ Poster \$ 3.00

60 Day money back guarantee.

For IBM PC / XT / AT and True Compatibles

Nostradamus

CIRCLE 266 ON READER SERVICE CARD

Nostradamus Inc. / 5320 South 900 East, Suite 110
SLC, Utah 84117 / Order by phone (801) 281-0789



Innovative PC users in every corner of the business world are pushing back the boundaries of personal computing by customizing off-the-shelf applications software to fit their individual needs.

BREAKING THE MOLD

This is a paean to innovators. Not those whose names have practically become household words, like Lotus Development Corp.'s Mitch Kapor or Microsoft's Bill Gates. You're not likely to have heard of David Bailin, T. Scott Brumley, or Ted Kuklinski, but they, along with many others in business and professional life, are the soul of innovation in the workplace. One man turned a run-of-the-mill, conservative computer system at a multinational oil firm into a completely integrated data-sharing center. Another built a unique 1-2-3 template. A third unlocked the beautiful mysteries of professional graphics on the PC. In short, each of them creatively stretched the limits of the typical PC application beyond the ordinary.

While the backgrounds of these users are dissimilar—Bailin is an executive, Brumley, an accountant, and Kuklinski, a computer scientist—their accomplishments share a common theme. In rejecting the lowest common denominator and the given boundaries of hardware or software, these PC users have broken through the limits of elementary computing and taken it to its next logical step. Some of the applications they've designed are so simple as to be almost obvious—but their obviousness became apparent only in retrospect, after they invented the new applications described here.

The thousands of off-the-shelf programs available for the PC can make our lives very easy. The following three stories focus on individuals who weren't satisfied with easy answers. After you read about their achievements, you

CREATIVE SOFTWARE SOLUTIONS

may have a new perspective about the work you do and the tools you use to do it. Are they the best tools for the job? And do you have the imagination to make them work harder for you?

INCORPORATING A NETWORK Almost lost in the swath of red-brick buildings that line the Exxon International campus in Florham Park, New Jersey, is a suite of offices with a PC environment so colorful it has brought renewed life to the endless statistics its computers crunch. Behind this corridor of high tech is a team of innovators with a philosophy that might sound like her-

■ PC INNOVATORS

easy to a data processing manager.

"I've read all the articles and heard all the propaganda that claim the true value of the PC in a corporation is gained by linking it to the mainframe, but this is not the only solution," says David Bailin, Exxon International's operations support manager. Bailin oversees the PCs used in the Supply and Transportation departments of the oil firm's Florham Park center. "There's a significant amount of data that never needs to go near the company's mainframe—information that would just get lost there and fail to be of any value to anybody."

Bailin, a 46-year-old Australian with a high energy level, was assigned to his present role in Florham Park in 1984. His task was to pinpoint the computer support needed by the analysts at the site. Bailin's group tackled Supply Planning Activities first, a department in which analysts prepare monthly and quarterly supply-and-demand forecasts. These forecasts are then used to compare the projected need for international crude with the expected availability of the oil for each Exxon region.

Producing these reports requires a significant amount of interplay among the various analysts; statistics are shared and steps reiterated for separate projections. Historically at Exxon International, the analysts used dumb terminals tied into the corporate mainframe to assemble their forecasts, but this approach was scrapped in 1982 to reduce costs and because it

failed to provide the degree of flexibility that the Exxon International business analysts required. One possible successor to the mainframe environment was a series of standalone PCs running spreadsheets. Twenty such units were already in place at Florham Park, feverishly analyzing data entered manually, when Bailin became operations support manager.

But to Bailin's mind, individual PCs were as unsuited to his analyst's needs as the mainframe environment had been. "A

■ **Recommending a local area network to Exxon International** was a spark of creativity laced with genuine risks.

standalone PC with spreadsheet software is a personal mainframe, and that is far from the best possible computer setup for an individual business analyst who needs to share data," says Bailin. "You don't want analysts to have to manage their own computers, but that's what you're imposing on them with a personal mainframe arrangement. You want them to have local

computing and to be facile with the language of their application, but you also want to rid them of the task of administering the computer."

What's more, according to Bailin, using a spreadsheet in a standalone PC environment encourages "data and numerical fiefdoms" in which everybody controls his own information and even defines it with personal labels and shorthand. Any sharing of this data without reordering it extensively is effectively ruled out.

THE LAN SOLUTION Bailin and his team concluded that a local area network was the best computer solution for the Supply department for two principal reasons: "With a LAN you have local computing, but you also have centralized administration, applications, and data," he says.

Recommending a local area network to Exxon International was a spark of creativity laced with genuine risks. The LAN product category's dismal record in the personal computing marketplace was one strike against the plan. In addition, Exxon requires that before a PC is brought into the company, a stringent cost-justification analysis be prepared to show that the computer and its software environment will pay for themselves within 1 year.

Bailin and his team felt that the company would realize the value of a local area network once one was established and, more important, that it would be im-



Exxon International's David Bailin (left) suggested networking the PCs on which analysts prepare supply-and-demand forecasts. IDEAS (right) is the software that lets the commercial spreadsheet, database, and word processor that run on the LAN interact.

pressed by the nearly immediate financial benefits a LAN would bring. The first chore in setting up the LAN was to replace the mainframe with software more relevant to the department's needs—specifically, with software that is adept at operating within data-sharing networked environments.

The PC software chosen was *TM/1*, a multidimensional, multiuser spreadsheet and table manager from Sinper Corp. *TM/1* keeps its data in a central database that is accessed by its spreadsheets. A number that ultimately appears in 20 different spreadsheets still exists only once in the database from which it is imported. It becomes part of the central pool of information that the analyst can choose from. Moreover, the number in the database is labeled with simple English statements that aptly and specifically describe it. Also available on the network are two other packages: the database manager *Team-Up* and the word processor *MultiMate Advantage*. The network Bailin chose to carry this software is 3Com's *Ethernet*, because of its respected central file server and the company's size and excellent track record.

Two of Bailin's analysts, David Zolla and Fred Perry, wrote *IDEAS*, the software that lets *TM/1*, *Team-Up*, and *MultiMate Advantage* interact. The effort took them approximately 30 days. The result is a high-security, yet open, data-sharing environment: a 50-connection local area net-

work running on two file servers, one 70 megabytes and the other 36 megabytes. The system insulates users from DOS, handles all file and printer links automatically, controls access to applications software, and provides on-line help and documentation. Users are able to share information with each other and understand each other's data at a glance because each analyst is inextricably bound to the same definitions and labels representing the same numbers in each spreadsheet.

"It took us much less than a year to pay back the costs of installing the local area network, and in our first year of using the LAN we reduced our computing costs by \$300,000 from what it cost to run these applications on the mainframe," says Bailin. "But the rekindled enthusiasm for the job among the analysts, now that they have a tool that works for them, is worth more than you can quantify. It may not show up in the bottom line, but a company that moves 3 million barrels of oil each day cannot remain on top without analysts working at the top of their craft."

The Supply and Transportation department's LAN is far easier to use than a standalone PC environment, yet it offers the same advantages. After a user turns on his computer and enters his password, a menu appears on the screen giving him the choice among *TM/1*, *Team-Up*, and *MultiMate Advantage*. After picking a program, he can load any file that resides in his per-

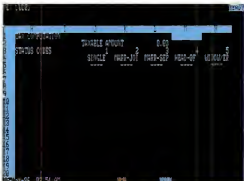
sonal storage bins. In addition, he can direct files to colleagues' mailboxes or send them to the printer for output. To use programs other than the three that reside on the LAN, he simply asks the network to return him to DOS and puts his program disk into the drive: he now controls the PC without any network involvement.

With the success of the Supply department under its belt, Exxon is now a confirmed believer in local area networks as an alternative to mainframe or standalone PC environments in large corporations. Bailin's next plan is to expand the scope of the LAN to cover the Transportation Planning Groups and to extend its reach to allow it to communicate with local area networks in other buildings on the Florham Park campus. "When installing a LAN, you really have to work hard and plan well to make it work for you," says Bailin. "But once it works, the benefits are so great that it is worth it all."

TAXING 1-2-3'S ABILITIES Call T Scott Brumley an innovator and the CPA from Charlotte, North Carolina, will deny it. He will admit, though, that he is persevering. He had to be to spend 2 full weeks in late 1984 turning *1-2-3* into a full-fledged tax-preparation program. Brumley's *1-2-3* template not only calculates every line in the federal tax forms but also prints out each schedule to the exact specifications of the IRS.



T. Scott Brumley (left), tired of the repetitive keyboarding his CPA duties entailed, customized *1-2-3* to create a tax-preparation program that calculates federal forms and generates printouts the IRS will accept.



WHEN TO GIVE UP ON THE SOFTWARE YOU LOVE

The arguments against weaning colleagues off one applications program and introducing them to another shouldn't always prevail. Sometimes a creative switch makes good business sense.

When your applications software isn't doing the job, sometimes the creative solution is to recognize the problem and find new and innovative software that will.

When Mike Perry, vice president and controller of the A. H. Belo Corp., switched from *I-2-3* to Javelin Software Corp.'s *Javelin*, it made a real difference in his department's efficiency. *Javelin*'s talents as a financial modeler that separates the model's logic from its spreadsheet cell structure are the reason. (See "Javelin: A New Modeler Takes Aim at *I-2-3*," *PC Magazine*, Volume 5 Number 5.)

At Belo, a publicly held communications company based in Dallas, Perry's eight-person staff prepares monthly and yearly financial plans and models and detailed monthly forecasts for the company's eight newspaper and broadcast subsidiaries. Until recently, Perry's department did all this work using chiefly *I-2-3*. The problem was, he says, that the models were so large and so complex that even minor changes caused unintended glitches as these changes "cascaded" through the model.

"When designing a spreadsheet," says Perry, "you have to deal with the data, the logical and mathematical operations on that data, and the formatting of reports all at the same time, and in the same worksheet space. In large models it's difficult to keep in mind all the logical interrelationships, especially since they are hard to document. The variables are not necessarily defined in English, and most of the time their identity and meaning depend on their position."

Although you can use named ranges and variables in *I-2-3*, Perry says, the program doesn't require it. The kind of free-wheeling model design you can do in *I-2-3* is appropriate for small, ad hoc

models, but for the large models his department creates, it's inefficient. On his staff, several people have to use the same model or download data from one model to another. They need to be able to read and understand one another's models.

Perry looked into add-on products for *I-2-3*, tried reeducating people to use named ranges and variables, and experimented with a mainframe-type financial-modeling package ported to the PC, Ferrox Microsystems' *Encore*. None of his efforts proved satisfactory.

THE LOGIC OF JAVELIN Finally, he discovered *Javelin*. Like *Encore*, *Javelin* separates the variable definitions and model logic—its formulas and report definitions—from the spreadsheet cell structure. However, it is much easier to learn and use. One person can follow another's model because the variables are defined in English, and the program's many "views" of the data make it easy to follow a model's structure.

Since Perry's staff began the switch-over to *Javelin* last November, communication of models and information among staff members has improved. Eventually he hopes all eight staffers will convert to *Javelin*, as well as financial analysts in the company's operating units; he'd like them to submit their financial plans and actual numbers in *Javelin* by model. Perry himself has been using *Javelin* for some sophisticated acquisition analysis. Although *Javelin* has some drawbacks—its date math functions are not as easy to use as *I-2-3*'s, for example—it has gone a long way toward solving Belo's model coordination problem.

PARADOX IS THE ANSWER

Like Perry, Jim Hansel had run smack into the limits of a traditional ap-

plication. Hansel, vice president of Chase Investors Management Corp., is responsible for evaluating and implementing technology for his company, which picks and tracks investments for large institutions like pension funds. Chase Investors had been using *dBASE II* and *III* for tracking such back-office details as brokerage commissions and for producing clients' performance analysis reports. But the company found *dBASE*'s programming language cumbersome at both ends of the scale: it was too difficult for nontechnical users to design queries of more than one database file and too time-consuming for Chase Investors' programmers to design high-end applications.

The result: few people brought their data-management problems to the PC. Then Hansel discovered Ansa Software's *Paradox*, a powerful, programmable database manager that offers a spreadsheetlike, interactive interface that permits complex queries. *Paradox*'s combination of a sophisticated, *dBASE*-like programming language and an easy-to-use interactive interface has changed things at Chase Investors, Hansel says. (See "Paradox: A Database Manager with a Familiar Face," *PC Magazine*, Volume 5 Number 1.)

"It's quite practical and even fun for ordinary users to work with multiple files of their own devising in *Paradox*'s interactive mode," he says. "There's no programming, no commands to compose: they just move the cursor around *Paradox*'s spreadsheetlike outline of the file structure and use the function keys to check off what they want. If you make a mistake, *Paradox* tells you right away."

Most people at Chase Investors use *Paradox* for mundane tracking of accounts and responsibilities—"all the things that make a business run smooth-

ly," says Hansel. But Chase Investors' programmers also make good use of *Paradox* to develop extremely sophisticated applications like portfolio construction and portfolio management that they wouldn't have tried in *dBASE* because of its "performance and development time problems." He adds, "We can do a lot even without using the *Paradox* programming language."

The thing that impresses him most about *Paradox*, says Hansel, is that it's the first DBMS he's seen for the PC that is powerful enough to permit construction of truly "normalized" relational databases. Normalization is a mathematical process that makes a database independent of the application for which you developed it. It's useful, Hansel says, "if you want to look at your data later in a different context than you originally anticipated. *Paradox* makes that pretty easy to do even without programming."

About 20 of Chase Investors' 150 employees are now using *Paradox*, and, although productivity increases are hard to quantify, Hansel says, things are running more smoothly. "It puts computing power directly in the hands of the person responsible for business functions, without the overhead of trained programmers." —Janet Lewis



FACT FILE

Javelin

Javelin Software Corp.
One Kendall Sq., Bldg. 200
Cambridge, MA 02139
(617) 494-1400
List Price: \$695

Requires: 512K RAM, two disk drives,
DOS 2.0 or later.

CIRCLE 546 ON READER SERVICE CARD

Paradox

Ansa Software
1301 Shore Way Rd., #221
Belmont, CA 94002
(415) 595-4469
List Price: \$695

Requires: 512K RAM, two disk drives,
DOS 2.0 or later.

CIRCLE 546 ON READER SERVICE CARD

When Brumley, 27, first bought an IBM PC in 1983, he used *1-2-3* only to do the cumbersome mathematics involved in preparing the tax returns of his 50 clients. "It saved me from doing the tedious mathematics, but I still had to transfer each calculation onto the tax form by hand," says Brumley. "This quickly proved to be a less than ideal arrangement."

"Because *1-2-3* could only print out its tax calculations as they appear in the spreadsheet, each time I wanted to get even an interim overview of the client's tax situation—perhaps in order to decide how to handle a new piece of income or to analyze the effects of various depreciation strategies—I would have to write the figures onto the tax forms by hand."

"Often—and usually just after I manually transferred all the data from *1-2-3* over to the forms to send to the IRS—the client would call in a panic with additional information to include. *1-2-3* made it easy enough to recalculate the client's taxes at this point, but after the new calculations were completed, I would have to manually transfer the information again to fresh tax forms. The time all this took when I used a pencil as my printer almost negated the time *1-2-3* saved me in number crunching."

After weathering the 1984 tax season, Brumley set out to overcome the limitations of *1-2-3*. Piece by piece, as though assembling a jigsaw puzzle, he replicated the layout and formulas of the federal tax forms on the spreadsheet. For the sake of program economy, he first put abbreviations describing each line of the tax return into *1-2-3*'s left-hand column. He then put the data or calculations that corresponded to each of these descriptive phrases in the next column to the right.

Brumley then wrote a macro that commanded *1-2-3* to print out each page as a unit with a balance on its bottom line, so forms could be selected and printed separately. Additionally, when he gave the command to print, he directed the program to output only the right-hand column because the abbreviated phrases in the left-most column did not exactly match the IRS headings. For instance, line 7 of the IRS's Form 1040, which reads "Wages, salaries, tips, etc.," might appear as "Wag-Tip" in Brumley's spreadsheet. Finally,

when his program produced a printout that contained the exact order and placement of the tax data, but no left-hand descriptive phrases, Brumley created for each form a stencil that he could place next to the corresponding data and then photocopy. The result was a complete set of ready-to-mail federal tax returns.

"I now have the best of all worlds," says Brumley, who was somewhat surprised at how easy it was to broaden *1-2-3*'s capabilities. "In one program, I have a powerful spreadsheet that I can use for any financial projections and a super tax-preparation program that the IRS finds acceptable, one that I can update myself at no additional cost each year as tax conditions change. I now have all the time in the world to go after new clients without worrying about how I am going to find the hours in the day in which to do their returns."

MASSAGING PC GRAPHICS Seven years ago Ted Kuklinski was a graduate student in computer science at Massachusetts Institute of Technology, studying the arcane science of pattern recognition. An offshoot of artificial intelligence, pattern recognition examines the process by which "smart" computers recognize abstract drawings as definable real-world icons. It solves such problems as making a machine see handwritten characters as alphanumeric symbols.

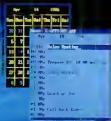
This area of research led Kuklinski to a job at Pencept Inc. of Waltham, Massachusetts, where he was a principal scientist on the design team that created the Penpad, a highly respected graphics tablet that digitizes drawings and even written alphanumeric and outputs them on the PC monitor (see "Hardware: Firm Support for CAD," *PC Magazine*, Volume 5 Number 5). Most of the developmental work at Pencept was conducted on a mainframe computer using the UNIX operating system. Yet with all that computing power at his disposal in those years, it wasn't until the release of the PC and Pencept's subsequent embracing of MS-DOS for the Penpad operating system that Kuklinski began to learn the full capabilities of computer graphics.

"I'm still in awe over the fact that the XT on my desk today contains more

PakPremium™ Exceeds Demand.

Also Compatible With
Original IBM® PCs & XT's

THE AST
PREMIUM
SERIES™



SideKick™ Keep track of schedules with popular desktop management programs.



dBASE IV/dBASE III™ Use any release of this popular data base to sort files while working on other applications.

SixPakPremium, the new generation multifunction board designed for new generation IBM XT's, is here! Now one person and one PC have the power to meet the demands of business. AST's newest solution for new XT's, existing PCs, XT's and compatibles, SixPakPremium offers all the popular multifunction features plus two megabytes of expanded memory and the powerful software to use it.

Premium Performance. Now, run up to nine applications simultaneously. Sort a data base, write a letter, calculate a spreadsheet, monitor stock quotations and print labels...all at the same time...on the same PC! And, our windows let you view applications instantly.

SixPakPremium is fully compatible with all current PC applications, including expanded memory applications such as Lotus 1-2-3 Release 2.0. And DESQview, our multitasking/windowing environment is compatible with more than 200 of the most popular packages.

Premium Features. SixPakPremium offers up to two megabytes of expanded memory, two serial ports, parallel port, game port, battery-backed clock/calendar, DESQview and SuperPak™ utilities.

Premium Quality. As the leader in PC enhancement, with over a million products shipped, AST is known worldwide for its highly reliable products.

Make The Premium Choice. For performance that exceeds demand, call our Customer Information Center (714) 863-1333. Or send the coupon to AST Research, Inc., 2121 Alton Avenue, Irvine, CA 92714.

AST
RESEARCH INC.

Yes, I want to learn more about Premium Performance. Please send me your special SixPakPremium information package today!

Name

Title

Company

Address

City State Zip

Phone ()

■ PC INNOVATORS

graphics power than was available in my MIT graduate research laboratory and in the mainframes at Pencept a scant few years ago," says Kuklinski, 36, a resident of West Newton, Massachusetts. "Even though the initial graphics offerings on the PC were low resolution, just being able to access computer graphics so easily and with so much local control quickly weaned me away from the mini-mainframe time-sharing environment."

But the flexibility and control PC graphics affords carry with them a challenging by-product. The options for producing graphics are so great that picking hardware and software that fit the task at hand and that complement each other well is almost more important than the user's dexterity. A dazzling array of printers, plotters, graphics cards, digitizing tablets, paint software, and color monitors are available to PC graphics users. The ability to use them correctly separates the geniuses from the hacks. "The biggest factor in PC graphics is putting together the right combination of hardware and software to achieve output in the form that you want," says Kuklinski.

This is where Kuklinski excels. Whether he is bringing a computer-generated image done in the old Japanese china-plate impressionist style into stunning 16-color contemporary focus or turning a video image of a model Ferrari into a black-and-white newspaper-type picture of a funny

car with rough, sandpaperlike brush strokes, Kuklinski has mastered the art of using PC graphics tools to suit the illustration to the medium.

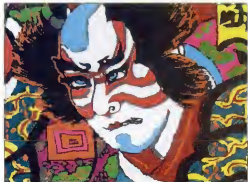
A LUCRATIVE BUSINESS Moreover, Kuklinski has turned this skill into a lucrative computer graphics consultancy, taking on an array of jobs at \$35 an hour. He has, for example, prepared computerized slide-show presentations for software houses, sequencing program screens, company logos, and assorted animation to form the centerpiece of an animated promotional brochure. For a securities forecasting firm, he has generated high-resolution graphs from a financial database: market trends and the histories of individual stocks literally emerged from more general overviews of the performance of industry sectors. Kuklinski has also presented workshops on PC-based graphics, in which he typically connects a video projector to the computer screen and then annotates the image on the monitor with a graphics tablet.

"I'm applying the graphics tricks that I've learned over the years to other people's problems," says Kuklinski. Kuklinski's tricks on the PC are, indeed, full of high-tech legerdemain. Take the image of the Asian man, which he calls "Japanese Kite." It originated as a line drawing created with the Penpad digitizing tablet, along with a graphics program and color adapter

card that have both been discontinued since that time. Because the software lacked such important advanced features as on-screen icons and the ability to rotate and flip the image and the color card's resolution was far too low for sophisticated computer art, Kuklinski reproduced this elegant drawing in a higher resolution using the *Dr. Halo II* paint program from Media Cybernetics and the Graphics Master 600 by 400 16-color adapter from Tecmar. But to facilitate the transfer of the low-resolution image into the high-resolution hardware and software environment, Kuklinski had to write a short program.

"*Dr. Halo II* is good at moving images between different graphics cards, so it was perfect for my needs in this case," Kuklinski explains. "But I had to design a short routine that essentially told the program to change the original drawing into one with twice as many lines and twice as many columns. Writing this sort of translating program is a typical part of my job. It's just a loop, usually fewer than 100 lines of code, that says, 'Read this pixel in as such—a lower-resolution location—and read it out as this—a higher-resolution location.' Writing a routine of this sort is a necessary inconvenience if you're trying to move something from one format into another."

With the drawing upgraded, Kuklinski provided the finishing touches, filling in and smoothing out the picture with *Dr.*



Ted Kuklinski (left) designed a lucrative computer graphics specialty; he creates images like the one at right, done in the Japanese china-plate style, using the combination of commercial hardware and software he considers best suited to the medium.



How to build Rome in a day.

Use the best project management software for empires of all sizes.

Whether you're launching a new product, constructing an office complex or planning to make history, Harvard™ Total Project Manager (HTPM) is the complete PC software program for anyone who wants to manage more effectively.

Successful project management starts with HTPM's intuitive roadmap (PERT Chart) which graphically demonstrates relationships between tasks and offers a clear view of the critical path. HTPM's Gantt Charts allow you to modify the project for the most

efficient scheduling and resource allocation. You can also budget each task and compare actual costs to planned costs. If necessary, cost data can be transferred easily to Lotus[®] spreadsheets. The flexible Project Calendar gives you the ability to define your workdays and tailor a project to fit your schedule.

Because most managers must juggle more than one project at a time, HTPM supplies a special feature that alerts you to over-committed resources, both within a project and across multiple projects, and helps you reallocate resources accordingly.

When a project requires the coordination of many people, good communication is vital. With HTPM you can produce comprehensive,

presentation quality reports to keep the entire organization informed of the latest developments.

Any project can take on epic proportions when *you* are responsible for bringing it in on time and on budget. That's why every project manager needs HTPM. For planning, scheduling, controlling, and reporting, no PC software is as effective as Harvard Total Project Manager.



Graduate to
Harvard Total Project Manager

Runs on IBM PC, Compaq, AT&T, Tandy, and other compatible MS-DOS computers. A product of Software Publishing Corporation, P.O. Box 7210, Mil. View, CA 94029-7210.

Call for a **FREE** trial size disk today! Call 1-408-848-4391.

CIRCLE 299 ON READER SERVICE CARD

Halo II. Printing it out, though, presented a new challenge. Because he wanted to use Quadram's Quadjet color ink-jet printer, he hit the additional snag of outputting the 16-color picture on an 8-color printer. To overcome this, he wrote another short BASIC loop that reads the 16 colors and then, as Kuklinski puts it, "dithers them. By mixing colors at each pixel, it simulates a 16-color drawing with only 8 printer colors."

The outcome is beautiful and lavish, a testament to Kuklinski's uncanny ability to work with an image through different PC computer environments until it can be correctly reproduced. He has repeated this feat numerous times and with other hardware and software. Once, he translated a picture created on a paint program into a form that could be read by computer-aided design (CAD) software. With CAD power at his fingertips, he was able to zoom in or enlarge different portions of the drawing, analyze them, and convert them before printing out the drawing.

Kuklinski believes he has found a unique niche as a PC graphics artist. "There is no artistic medium around that doesn't have its limitations," he says, "but there are few that are as versatile as computer graphics."

SUPPORT FOR CREATIVITY The key to PC innovation is a willingness to listen to and learn from the advice of those most familiar with the application being developed. A primary source of help for the most creative PC users is the support of the hardware and software manufacturers themselves. Technical support is an immense help in sorting through the minor and sometimes major bugs that crop up when you alter or extend the breadth of a product. "Often the documentation is behind the product," says Kuklinski. "Take the case of *Dr. Halo II*. Media Cybernetics keeps enhancing the software, but somehow the enhancements often fail to work their way into the manuals. A quick call to the company's technical people sorts out the confusion."

Some software publishers and hardware manufacturers confound this process by attempting to shove off product support on their dealers. 3Com Corp., for instance, recently began to shift its custom-



FACT FILE

Penpad

Percept Inc.
39 Green St.
Waltham, MA 02154
(617) 893-6390

List Price: \$1,495 (includes PenCAD)

Requires: 128K RAM, DOS 2.0 or later, one disk drive.

CIRCLE 840 ON READER SERVICE CARD

Dr. Halo II

Media Cybernetics
8484 Georgia Ave., #200
Silver Spring, MD 20910
(800) 446-4256
(301) 495-3305

List Price: \$139.95

Requires: 256K RAM, graphics card, DOS 2.0 or later.

CIRCLE 841 ON READER SERVICE CARD

Graphics Master

Tecmar
6225 Cochran Rd.
Solon, OH 44139
(216) 349-0600
List Price: \$695

CIRCLE 842 ON READER SERVICE CARD

Quadjet

Quadram Corp.
4355 International Blvd.
Norcross, GA 30093
(404) 923-6666
List Price: \$495

CIRCLE 843 ON READER SERVICE CARD

TM/II

Sinper Corp.
8901 Tonnelle Ave.
North Bergen, NJ 07042
(201) 662-7999

List Price: \$795

Requires: 256K RAM, DOS 2.0 or later.

CIRCLE 844 ON READER SERVICE CARD

Team-Up

Unlimited Processing Inc.
8382 Baymeadows Rd., #8
Jacksonville, FL 32216
(904) 731-8330

List Price: Single user, \$795; multiuser \$1,705

Requires: 256K RAM, DOS 2.0 or later.

CIRCLE 845 ON READER SERVICE CARD

Multimate Advantage

Multimate International
52 Oakland Ave.
East Hartford, CT 06108
(203) 522-2116

List Price: \$595

Requires: 320K RAM, two disk drives, DOS 2.0 or later.

CIRCLE 846 ON READER SERVICE CARD

Ethernet

3Com Corp.
1365 Shorebird Way
P.O. Box 7390
Mountain View, CA 94039
(415) 961-9602

List Price: Depends on configuration

Requires: Depends on configuration.

CIRCLE 847 ON READER SERVICE CARD

er-assistance program from the firm's headquarters to product salesmen on the local level, a policy change that has led to increasing dissatisfaction among the most sophisticated users of the 3Com local area network.

"My expertise and that of the local salesmen are quite different," says David Zolla, the PC guru at Exxon. "Many of these salesmen were working in shoe stores just 12 days ago, and I usually have to explain to them what I'm talking about when I ask a question. They then have to call the manufacturer and get back to me with an answer. The result is a 1-day turnaround for each question that could be answered in 10 minutes if I spoke directly to the 3Com technical people."

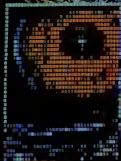
Innovation, in many fields, is a private

endeavor, with each solitary inventor working on one invention. Among PC users, however, sharing information freely about unique tips and enhanced applications is as ritualized as the house rule in poker that a winner cannot leave the table without giving the losers a chance to recoup. Only when creative users share their innovations can the PC community truly reap the benefits.

David Bailin, T. Scott Brunley, and Ted Kuklinski welcome comments on their PC achievements. Write to them in care of PC Magazine, One Park Avenue, New York, NY 10016.

Jeffrey Rothfeder, a free-lance writer based in New Jersey, is the author of *Mind over Matter* (Simon & Schuster).

**GO AHEAD!
ZOOM IN!**



EGA PAINT

ACTUAL UNRETOUCHED CAT DISPLAY

NOT JUST ANOTHER PRETTY FACE!

If you own an IBM computer (or compatible) with an Enhanced Graphics Adapter card (EGA), you should have EGA PAINT! EGA PAINT is an electronic paintbrush AND a powerful business presentation tool for users of the EGA. EGA PAINT gives you power to create and display polished, effective visual aids to help you get your message across. EGA PAINT makes the transition from mind to screen. Here's why:

ENHANCED SCREEN CAPTURE

Use any graphic screen from most any program (Lotus, "Symphony," Windows," etc.) and move, reduce, enlarge, flip, rotate and even bend your images. Then, add text in a variety of fonts to make your point! Magnify the impact of charts, graphs or flow charts with vivid colors and patterns.

EXTENDED TEXT FEATURES

Why settle for just the standard fonts? We give you those as well as Avant, Broadway, ArtDeco, and many more contemporary, attention getting types of styles in extended sizes from 10 to 72 points! Change spacing, make it light, bold, bolder, regular or proportional, etc. Then, add the power of color to your lettering!

WE PROVIDE THE TOOLS

- ★ A unique Dual-Mode ZOOM feature gives you a 24 x 24 pixel window that you can enlarge 4 OR 8 times for precise touch-ups.
- ★ The COLOR MIXER makes special colors and textures easy AND you can mix millions of colors DURING EDITING.
- ★ An IMAGE LIBRARY feature lets you save and recall frequently used designs (Chart grids, logos, etc.).
- ★ The SMALL command saves your picture in from 50% to 90% LESS disk storage space with little loss of speed!
- ★ FULL SCREEN DISPLAY. No icons clutter the screen with our Pop-up menus!
- ★ A STATIONARY CURSOR function keeps you from losing your screen position when you need additional commands.
- ★ Mouse or Keyboard operation.

GOT THE PICTURE YOU WANT? SHOW IT! PRINT IT!

In fact, you can save as many pictures as you want and show them all later with...

EGA SLIDE (Inc.)

EGA SLIDE presents as many illustrations as you want. In any sequence, for any length of time and for the professional touch, we include a large selection of cuts and dissolves which you control!

EGA PRINT (Inc.)

Is a menu driven print screen tool that supports most PC Dot-Matrix Printers, the Canon Laser, the HP Laser-Jet Plus, and color printing on the Okimate 20 and the Epson JX-20.

SPECIAL INTRODUCTORY OFFER

ONLY \$79.00
(plus \$5.00 for Shipping and Handling)
CIRCLE 523 ON READER SERVICE CARD

RIX

RIX SoftWorks Inc.

18552 MacArthur Blvd.
Suite 470 Irvine, CA 92715
(714) 476-8266

OTHER PRODUCTS
FROM RIX

EGA 1-2-3 - \$39.00

- ★ Drivers for Lotus 1-2-3
- ★ 50% larger viewing area
- ★ Hi-Res Post Screen

EGA GRAPH - \$49.00

- ★ Subroutines for Hi-Res graphics for BASIC and Pascal.

EGA UTIL - \$49.00

- ★ 25 & 43 line text mode
- ★ Palette adjust
- ★ User defined character set

ORDER YOURS TODAY!

CALL US NOW, 1 (800) 854-0561 Ext. 878 (outside CA)
1 (800) 432-7257 Ext. 878 (in California)

PROJECT DATA II BASE II

In the second part of our project, we examine flat-file databases. Although these were once considered strictly for personal use, many have now reached a level of sophistication and complexity worthy of most business applications.

FLAT-FILE DATABASES

Although we are all fascinated by flashy and high-level software, it is wise to heed the familiar dictum "Simpler is better." Flat-file databases, unlike the more complex relational products, are constructed to do one basic job very well—to accept, reorganize, and report on information. But although flat-file databases may not link files or possess programming languages, they should not be underestimated by either individual or corporate users.

Many of these "simple" products boast complex user interfaces that make manuals almost unnecessary; incorporate complex criteria for data entry, mathematical functions, and sorting facilities; produce sophisticated report forms; and even include some relational abilities.

In the following pages we look at 26 of these flat-file databases (more will be examined in Volume 5 Number 14). They have all been subject to the same expert scrutiny that was given to relational databases in our last issue, including the performance of a typical business application using a short "employee" file (we had to restrict ourselves to 25 names to accommodate products without importing capabilities). You will find complete information on each database in our features chart, followed by more-subjective comments by our reviewers.

Take a good look at these products, especially if your database needs are relatively straightforward. After all, why try to harness an elephant when a horse will do just as well? —Barbara Krasnoff

FLAT-FILE DATABASES




		File Structure Limits				Data Types and Sizes				Times in Seconds				Data Entry and Editing																		
PRODUCT NAME	PRICE	Number of fields per record	Record size	Records per data file	Records per database	Field size	Character	Numeric	Integer	Floating-point	Money	Logical (Boolean)	Date	Time	Long text	Sort data file by last name	Index records	Retrieve and display record with index	Retrieve and display record without index	Execute entire report	Sort data file by salary	Range testing	Default values	Require specific values	Lookup to external data table	Double entry verification	Required fields	Must fill field	Forced uppercase	Date conversions	Automatic incrementing fields	Unique fields
Apollo	\$ 250	10000	20500	∞	∞	20000	■	■	■	■	■	■	■	■	■	2.04	NA	NA	2	28	2	■	■	■	■	■	■	■	■	■	■	
PC ClearCut	49.95	512	262144	65000	65000	512	■	■	■	■	■	■	■	■	■	0.77	NA	NA	0.62	3.67	114	■	■	■	■	■	■	■	■	■	■	
The DataFiler	79	45	1000	1800	1800	65	■	■	■	■	■	■	■	■	■	90	144	48	NA	10	45	■	■	■	■	■	■	■	■	■	■	
DBS/Experience	\$195	50	1000	∞	∞	255	■	■	■	■	■	■	■	■	■	16.4	2.1	10.2	1.7	300	23	■	■	■	■	■	■	■	■	■	■	
Electric Desk	345	50	1000	85000	65000	79	■	■	■	■	■	■	■	■	■	NA	4	2	3	34	NA	■	■	■	■	■	■	■	■	■	■	
Executive Card Manager	295	2000	26000	64000	64000	80	■	■	■	■	■	■	■	■	■	7	NA	3.3	6	2	9	■	■	■	■	■	■	■	■	■	■	
Fastfile	49.95	50	1024	LC	LC	40	■	■	■	■	■	■	■	■	■	18.67	NA	NA	18.35	24.38	21.59	■	■	■	■	■	■	■	■	■	■	
Filebase	125	40	4096	32767	32767	255	■	■	■	■	■	■	■	■	■	10.29	0.02	NA	NA	10.60	NA	■	■	■	■	■	■	■	■	■	■	
File Express	40	40	2400	32767	32767	60	■	■	■	■	■	■	■	■	■	4.04	NA	NA	NA	8.49	5.10	■	■	■	■	■	■	■	■	■	■	
File Plan	199.95	32	1024	32768	∞	100	■	■	■	■	■	■	■	■	■	8.31	5.24	NA	NA	2.4	NA	■	■	■	■	■	■	■	■	■	■	
Filing/Reporting Assistant	**278	3200	32	∞	∞	1600	■	■	■	■	■	■	■	■	■	1.9	NA	NA	NA	28	28	■	■	■	■	■	■	■	■	■	■	
First Base	195	36	32767	32767	32767	258	■	■	■	■	■	■	■	■	■	32	11	5	5	109	NA	■	■	■	■	■	■	■	■	■	■	
PC Infoscope	79	255	255	8196	8196	255	■	■	■	■	■	■	■	■	■	1	NA	NA	1	60	1	■	■	■	■	■	■	■	■	■	■	
PC Nutshell	150	60000	16M	2B	2B	16M	■	■	■	■	■	■	■	■	■	2.06	NA	1.09	1.09	9.60	2.45	■	■	■	■	■	■	■	■	■	■	
Omnifile	425	64	36560	LC	NA	1828	■	■	■	■	■	■	■	■	■	16	4	0.5	0.96	9.8	11	■	■	■	■	■	■	■	■	■	■	
1-2-3, Release 2	495	256	8191	8191	8191	240	■	■	■	■	■	■	■	■	■	1.31	NA	NA	60	1.41	1.75	■	■	■	■	■	■	■	■	■	■	
OWL A-B-C	240	21	1500	1000	NA	72	■	■	■	■	■	■	■	■	■	0.05	NA	NA	0.48	0.79	0.09	■	■	■	■	■	■	■	■	■	■	
PC-File 'N Report	59	99	2000	LC	LC	67	■	■	■	■	■	■	■	■	■	7.5	NA	NA	2.5	14.3	18.2	■	■	■	■	■	■	■	■	■	■	
PFS: File and PFS: Report	**265	3200	53706	2200	2200	53706	■	■	■	■	■	■	■	■	■	3.46	NA	NA	1.34	5.25	6.14	■	■	■	■	■	■	■	■	■	■	
Please	349	99	2000	16M	NA	999	■	■	■	■	■	■	■	■	■	NA	132	1.6	4.7	15.3	15	■	■	■	■	■	■	■	■	■	■	
Pounce	495	32	4096	65000	∞	785	■	■	■	■	■	■	■	■	■	156.5	6.5	0.06	56.5	240.5	NA	■	■	■	■	■	■	■	■	■	■	
Private Files	188.95	80	1520	65000	NA	80	■	■	■	■	■	■	■	■	■	NA	65	0.3	NA	7.9	11.8	■	■	■	■	■	■	■	■	■	■	
Rank and File	195	250	6840	65500	65500	76	■	■	■	■	■	■	■	■	■	2.5	NA	NA	0.01	24	2.5	■	■	■	■	■	■	■	■	■	■	
Super*List Manager	195	23	254	∞	∞	30	■	■	■	■	■	■	■	■	■	3.21	NA	NA	3.08	100	4	■	■	■	■	■	■	■	■	■	■	
Symphony	695	32	7680	8191	8191	240	■	■	■	■	■	■	■	■	■	1	NA	NA	1	2	2	■	■	■	■	■	■	■	■	■	■	
T.I.M. IV	245	40	2400	32767	32767	60	■	■	■	■	■	■	■	■	■	22	7	5	7	47	2.9	■	■	■	■	■	■	■	■	■	■	

LEGEND: ∞—unlimited NA—not applicable LC—limited by machine capacity  —Indicates Editor's Choice t—Timed for 500 records **—Price quoted is for both packages

Data Import/Export		Data Manipulation		Command Strategy		Disk Requirements		Support Material	
				Static menu with:	Dynamic menus with:	Typed commands	Number of distribution diskettes		Tutorial
Automatic data entry									
Calculated fields on entry screen									
Carryover data from previous record									
Error processing									
ASCII									
DIF									
DBF									
PCF									
SOB									
SYLK									
WKS									
User defined									
Labeling									
Number of index files									
Compound indexes									
Index values must be unique									
Can respect ignored field(s)									
Can respect the definition									
Sorting									
Number of sort fields									
Ascending order									
Descending order									
Maximum number of open files									
Multiple record deletions and updates									
Math updates									
Text updates									
Table merging									
Maximum number of tables merged									
Function keys									
Ctrl or Alt key combinations									
"Point to command, press Enter"									
Specified single key									
Function keys									
Ctrl or Alt key combinations									
"Point to command, press Enter"									
Specified single key									
Whole words									
Abbreviations									
Mouse/other input device									
Floppy disk									
Hard disk									
KBytes occupied by program files									
Total									
Number required to run program									
Copy protected									
On-line help									
Reference documentation									
On-screen									
Paper									
Audiotape									
Videotape									

☐ no import or export
 ☐ import
 ☐ export
 ☐ both import and export
 * poor
 ^ average
 + good
 ++ excellent

FLAT-FILE DATABASES

PRODUCT NAME	Input Facilities				Output Facilities				Special Features			
	Screen definition	Coordinate specification Automatic	Programming	Number of screens per file	Number of files per screen	Report Generation	Report definition method	Output reports to:	Query language			
Apollo	■	■		10	1							
 ClearCut	■			6	1							
The DataFile	■	■		1	1							
OBS:Experience	■			∞	1							
Electric Desk	■	■		1	2							
Executive Card Manager	■	■		11	1							
Fastfile	■	■		1	1							
Filebase	■			2	1							
File Express	■			2	1							
FilePlan	■			∞	1							
Filing and Reporting Assistant	■	■		32	1							
First Base	■			1	1							
 Introscope	■	■		1	8							
 Nutshell	■			2M	1							
Omnible	■			∞	∞							
1-2-3, Release 2				∞	1							
OWL A-B-C	■			1	1							
PC-File'N Report	■			8	1							
PFS: File and PFS: Report	■			32	1							
Please	■	■		9	1							
Pounce				NA	NA							
Private Files	■			2	1							
Rank and File	■			5	1							
Super*List Manager												
Symphony	■	■	■	1	1							
T.I.M. IV	■	■	■	2	1							

LEGEND: ∞—unlimited NA—not applicable  —Indicates Editor's Choice

APOLLO

Any program whose namesake drove a chariot of fire across the sky is bound to be an automatic attention-grabber. *Apollo* earns attention for its features and performance, too. And, to top it off, this program is moron-proof—if it were any easier to learn and use, it would run itself.

Most of *Apollo*'s ease of use can be attributed to its user interface. In *Apollo*, all roads lead to the main menu. After you complete an operation such as designing a screen, sorting a database, or formatting a report, you save the results of your activity into memory, escape back to the main menu, and then go on to a submenu to print your work or store it to disk. At first this procedure seems a bit awkward, especially after you execute a sort, leave the sort screen, and don't hear the familiar whir of the disk drive saving your sorted database. But you get used to it when you realize that any operation you want to perform is no more than four or five keystrokes away.

Apollo takes uniformity one step further. The screens for its search, sort, and report functions are identical, consisting simply of that data file's record screen. No matter where you are in the program, the Tab key moves the cursor forward through fields, Shift-Tab moves the cursor backward, and F10 executes.

To perform a search, you fill in the data you want searched on in the appropriate fields, using the Right and the Left Parenthesis keys as right and left wildcards. The program searches for text that fits the designated criteria and calls the records to screen in their entirety; you page through them sequentially using the F10 key. You can print the record you have on the screen by hitting Ctrl-P.

EASY SORTS Sorts are also very simple. From the search screen, place the cursor in the field you wish to sort by and hit Ctrl-S. *Apollo* asks you to confirm and then prompts you to sort in either ascending or descending order, and it's off to the races. Searches, sorts, and reports in *Apollo* are lightning quick since you first load as much of the files you wish to work on as can fit into memory.

Also, *Apollo* has some features many

Category I databases lack. For instance, you can program formulas into fields that use data from other fields to make calculations. And you can calculate data from more than one file, because *Apollo* can load two databases into memory at the same time, holding them in separate buffers that you can easily toggle between (from the main menu, of course). You must, however, remember to insert formulas in the same order in which you want them executed, which means that if you go in and change one formula, you must also rekey other equations that relate to it.


FEW REFINEMENTS The "refinements" department is where *Apollo* is most deficient. While most software has schemes to help save you from inadvertently fumbling unsaved data into oblivion, with *Apollo* you have to remember to go to the disk menu and save changes all by yourself. *Apollo* does not save automatically, nor does it remind you to save. Further down this dangerous road, the only documented way to exit *Apollo* is to reboot the PC—no warnings that you are about to lose several hours of keying-in or manipulating data. *Apollo*'s manual warns you

that hitting Ctrl-Break will also remove the program from memory, as well as any data you might be working with.

A few other semiannoying limitations: editing functions are absent in *Apollo*. The only way to edit the data in a field is to write over it—no Ins, Backspace, or Del key, no nothing. And while *Apollo* easily imports and exports data in ASCII format, you must delimit all fields with quotation marks, as well as the standard commas. You create reports, confusingly, by turning off all the fields you don't want displayed or printed (by setting print/display margins to 0), rather than by turning on the ones you do want.

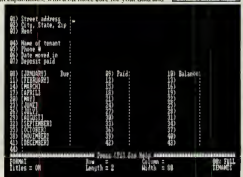
And in the best of Greek literary traditions, *Apollo* also contains a tragic flaw: it is copy protected. Written on the program disk is an ominous warning: "Attempting to copy will damage disk." The situation isn't as bad as it might be, though. Once you insert the key disk into drive A:, the program loads itself completely into memory, so you can file the disk away in a safe place and forget about it.

Yes, *Apollo* has a few flaws. Add the documentation to the other ones I've listed: although it is a thorough and easy-to-



FACT FILE

Apollo, Version 1.0
Schmidt Enterprises
7448 Newcastle Ave.; Redwood, CA 91335; (818) 342-5930; (800) 232-6777
List Price: \$250 Requires: 128K RAM, one disk drive, DOS 2.0 or later.
In Short: A speedy and simple-to-use package with some features others in this category lack, notably math capabilities, with a bit more care for your data and some added slickness—and minus copy protection—it would be a most attractive program. Copy protected.
CIRCLE 608 ON READER SERVICE CARD



Apollo's report screen does not differ in any relevant way from those for searching or sorting, except for the command prompts at the bottom.

■ FLAT-FILE DATABASES

absorb tutorial, it's very difficult to use as a reference manual.

Still, *Apollo* is a pretty fair little package. If it were a bit slicker and a bit more careful with your data, and especially if it were not copy protected, its speed and simplicity would make it a very attractive program indeed, especially for manipulating simple accounts databases where its math capability would shine.

—Paul M. Stafford

CLEARCUT

If you are easily confused by all the "easy-to-use" database packages in your local computer store, there is an obvious choice; in fact, the choice is *ClearCut*. More than a cut above the average flat-file database manager, *ClearCut* offers a menu-driven interface, speed, and features usually found in much more expensive databases.

Although *ClearCur's* file definition, data manipulation, and report generation operations are in separate areas, the program is consistent throughout. For example, you access similar features with the

same function keys. A menu bar on the bottom of the screen displays the choices. A reasonable amount of context-sensitive help is also available.

ENTRY FORMS Designing an entry form is relatively straightforward: you paint the borders, labels, and text wherever you wish and define fields by hitting the F1 key for as many times as there are characters in the field.

ClearCut even supports four graphics character sets for drawing boxes and rules; each set has 11 characters. You can also specify underline, bold, doublestrike, and so forth. Because *ClearCut* has no automatic centering feature or built-in editing ability, you must align the text and the fields manually.

You can import data or enter it manually from the data section. You can browse through the file, search for specific records, delete and update records, and sort your data on up to 512 fields. In addition, because deleted records are simply marked as deleted and not actually removed, you can also restore deleted records or purge them from the file if you begin to run out of disk space.

As with most file managers, running an operation and viewing the result are two separate steps. When querying, for example, you first define and execute the search criteria. If it finds a match, *ClearCut* marks it. You then browse the file for the marked records.

When a search fails, however, *Clear-Cut* simply does not mark any records. While this inaction implies a failed search, a "No records meet query criteria" type of message would be more helpful, especially if some records were still marked from a previous operation.

GOOD REPORT FACILITIES For a flat-file manager, *ClearCut* has some impressive report facilities. It supports headers, page breaks, and calculated fields so that you can produce such information as totals, counts, minimums, maximums, and averages. Generating a report requires creating a form and then linking the fields from the data file to those that appear on the report form.


Included on the distribution diskette is a separate utility that imports ASCII files and configures your printer so that it can print the graphics characters used in the reports. To import a file, you must define the source file and the database file. *ClearCut* delimits its fields with Tabs and its records with a carriage return.

ClearCut does have some limitations, but they tend to be common to many flat-file managers. You cannot, for example, view more than one record at a time without generating a report.


Also, because *ClearCut* does not differentiate between numeric and alphanumeric data, there's little, if any, automatic data checking. As a result, if you're not especially diligent during data entry, your file can contain text in what you might presume is a numeric field.

Despite these limitations, *ClearCut* is an excellent choice for anyone looking for a database in the low-end market. It is easy, simple, and well within anyone's budget. Best of all, you get all the functionality of the more popular *PFS/IBM Assistant* file programs in one package. In other words, you don't end up paying extra to get a report generator that the program should have had to start with.

—Vincent Puglia



FACT FILE




ClearCut, Version 1.1

MenkoSoft Business Day & Software
 5 Cheryl Pl | Menlo Park, CA 94025 | (415) 326-7285

List Price: \$49.95 **Requires:** 128K RAM, one disk drive, DOS 2.0 or later.

In Short: Easy, inexpensive, and menu-driven, this database gives you all the functionality of the more popular, and more expensive, programs but in one impressive package.

Not copy protected.



READER SERVICE CARD

Section 2ee	Serial Profile	There is no place like EnterDoc
1. PERSONAL DATA <i>entry, add, search, substitute</i>		
NAME <input type="text"/>	DOB <input type="text"/>	SS <input type="text"/> ADDRESS <input type="text"/>
2. EXPENSES <i>compare, account, store, office</i> <i>all prices in \$, dollar sign</i>		
DATE <input type="text"/>	PRICE <input type="text"/>	DATE <input type="text"/>
	PER <input type="text"/>	PER <input type="text"/>
3. BILLS <i>what to pay, as by, due, date</i>		
FOR WHOM <input type="text"/>	DATE <input type="text"/>	AMOUNT <input type="text"/>
4. NOTES <i>help, use, help, review</i>		
<div style="display: flex; justify-content: space-between;"> Printed: 0000 0000 0000 0000 Page 1 of 1 </div>		

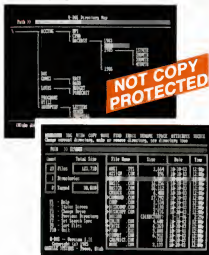
ClearCut's flexibility can be easily seen in its ability to create graphics around user-defined labels.

How many hours do you spend staring at your computer, waiting for your commands to finish?

QuickDOS

THE BLAZINGLY FAST HARD-DISK FILE MANAGER

The sheer speed of QuickDOS (Q-DOS) runs rings around the competition (just look at the comparison chart). QuickDOS was designed to manage the files on your hard disk better, faster, and easier than any other program available — and at the lowest price.



SPECIAL PRICE **\$29.95**

QuickDOS is powerful, yet simple.

It instantly does what you want it to do, faster and easier than other DOS helpers. And QuickDOS does not confuse you with unnecessary commands. Other programs are slower, more expensive, and complicate things with "bells and whistles" which won't help you enough to justify their complexity.

QuickDOS is easy to learn.

There are several competitive programs that claim to help you, but most of them were designed with the very experienced user in mind. You have to be a professional programmer to understand them. If you select the wrong program, the "learning curve" could eat up all the extra time you thought you might save — and even then, these other programs are much slower.

QuickDOS helps you when you need help. And when do you need help most? When you are in the middle of a command! Our context-sensitive help system (over 75,000 bytes of help) will tell you everything you need to know about any command or feature of QuickDOS — you won't need to read the user's manual (we give you one, anyway) because it is displayed on the screen when you need it.

System Requirements: IBM PC, XT, AT or compatible hard disk or two drives recommended. 256K memory. DOS 2.0 or Higher.

* The products names are registered trademarks of the corresponding listed companies: 1st, Sourceable, Inc.; Keep Track, the First Group; Pathfinder, Westlake Data Corporation; Window DOS, Window DOS Associates; Xtree, Executive Systems, Inc.; Drive-Tree, Micro Z Company; Norton Utilities, Norton Computing Inc.; Bernoulli, Sonnet Corp.



Gazelle Systems

230 North 2475 West
Provo, Utah 84601
(801) 377-1288

File Manager Comparisons	Quick-DOS	Pathfinder *	Xtree *	Window-DOS *	Dirac-Tree *	Keep-Track + *	1st *
Sort and redisplay 262 files (in memory) by name	9 sec	25.6	2.1	6.6	65.4	4.6	2.8
Scan disk, display map of directories on drive C	7.6 sec	20.7	24.2	23.0	29.1	37.3	n/a
Same as above, but on a Bernoulli "drive"	2.7 sec	9.1	12.6	12.9	14.6	15.5	n/a
Return to file mgr after running a program (1)	0.1 sec	24.0	24.2	n/a	2.8	7	1.8
Copy 23 files from drive C to drive A (2)	34.0 sec	40.2	38.0	41.6	74.1	51.9	43.7
Start up program and find a file — maximum time (3)	12.3 sec	86.4	26.1	27.0	47.4	39.2	n/a
Show files on drive A, then return to drive C (1)	1.3 sec	40.3	25.5	12.4	5.5	39.2	7.1
Can be used to backup your hard disk?	YES	NO	NO	NO	NO	YES	NO
Intuitive on-line help in middle of commands?	YES	YES	NO	NO	NO	YES	NO
Is user manual available on the screen?	YES	NO	NO	NO	NO	NO	NO
Price	\$29.95	\$39.95	\$49.95	\$49.95	\$49.95	\$79.95	\$95.00

(1) This shows the flexibility of the program; the time shown does not include the 2 or 3 second response time of user.

(2) PC-DOS 3.10 took 36.7 seconds

(3) Norton Utilities "file find" program took 24.9 seconds

QuickDOS is a fully featured DOS helper.

You can copy, erase, rename, and move files without even typing a file name or directory path. You can make or remove directories, find misplaced files, and protect sensitive files. You can also backup your hard disk at the end of the day, copying only those files that have been modified since your last backup.

You will learn more about directories and subdirectories in your first 5 minutes with QuickDOS than you ever could with your DOS programs and manuals alone.

QuickDOS is the least-expensive file manager available.

Why? Instead of supporting a dealer network, we have decided to market directly to the end user. We sell directly to you at the same price we would have charged dealers: **\$29.95 per copy**. We also offer volume discounts and site-licensing. And lifetime upgrades are a \$15 option.

At only \$29.95 — **WITH A FULL 30-DAY, MONEY-BACK GUARANTEE** — QuickDOS is really your only choice.

Order by phone with VISA, MASTERCARD or COD.

**Call Toll Free 800-233-0383
7:00 AM to 6:00 PM (MST) Mon.-Sat.**

Add \$3 for shipping and handling. Utah residents add sales tax.

If you have one electronic mailbox, Get!™ is cheap at \$89.
If you have a thousand,
send us your first-born and
consider yourself lucky.



We don't really expect you to trade your kids for Get!™ our pop-up PC communications software.

But several Fortune 500 companies told us it just might be worth it. They had thousands of people with access to electronic mail . . . several of whom checked their box regularly. Now they have Get!. Checking twice a day right on schedule. All by itself.

Get!'s secret is that it goes to work without any action from the user. That's right, none whatsoever. Once you've told it what number to call, the name of your service, your passwords and when to check, you can forget about it. Because Get! works completely in the background. So while it's checking, you can be word processing or spreadsheeting. Get! comes with predefined scripts for all the major mail services. And a simple way to create your own script for in-house mail.

When Get! finds a message for you, a "mail waiting" signal flashes in the corner of your screen. Now, with a couple of keystrokes you can pop into Get! (just like you pop into Sidekick) and go on-line instantly. And while you're there, you've

got all the power of the most full featured communications programs. Which means you'll never have to interrupt your work to load Crosstalk or Smartcom again.

With Get! working for you, you'll never miss another important message. And it doesn't take many of those to pay back \$89.95. For large groups, the economics get even better. Just imagine if everyone in your company had Get!. You could eliminate paper memos. Schedule meetings. Stop telephone tag. Cut overnight express costs. Really get full value from your electronic mail system. Call today for a complete information package or to order Get! with our unique 30-day guarantee. And by the way, if you think you might need 1000 copies of Get!, please ask about our FREE evaluation policy. Before you send in your baby.

Call today, 800-621-4292 or 800-331-9113 (in Calif.).

Send checks and PC's including \$5 shipping and handling to:

CYGNET Cygnat Technologies, Inc.
1296 Lawrence Station Rd. • Sunnyvale, CA 94089
CIRCLE 128 ON READER SERVICE CARD

Get!™

The Only Communications Software with a 30-Day Baby-Back Guarantee

■ FLAT-FILE DATABASES

THE DATAFILER

The *DataFiler* by MBS Software is a good, clean, functional database manager. While its file setup procedure is lengthy, you'll find it has enough useful tools to set up and maintain efficient databases.

You must go through a five-stage process to construct each new data file so that later functions will operate smoothly. You can't, for example, perform a sort or a search if you've skipped the "report format" setup procedure.

The *DataFiler* requests detailed information, from drive designation to remarks on the file's purpose and its buffer size. Worth remembering is that the first field is the default key field; you must choose your first entry carefully.

The program can describe fields as alphanumeric, integers, and single- and double-precision, which you use for figures with 6- and 16-digit decimals. Other screens let you specify keyboard, result (calculation), or constant data entries. For example, a commission percentage may be a constant field. Result field entries calculate numeric fields defined prior to the creation of the result field. You can also specify required fields.

The Screen Report option, an input screen with line and column count, helps you prepare reports. You decide the order in which you want the fields to appear. When you enter the two-digit field number, the field length automatically delineates a shaded box equal to the length of the field. You can also use screen reports to design form letters.

THE SELECT/SORT FUNCTION The select function allows the program to locate and retrieve sorted fields that meet your criteria. Select/sort specifications include field number, comparison/selection, an and/or operator, and match/replace. When using the *DataFiler* you should take time to experiment with different combinations of entries. The select function also updates and deletes fields.

One limitation is that if you are searching for an exact match of a field, such as records with a particular last-name field, you must enter the criteria with the same case treatment as the original field. This re-



FACT FILE

The DataFiler, Version 1.1.1

MBS Software

12729 N.E. Hassalo St., Portland, OR 97230; (503) 256-0130

List Price: \$79 Requires: 256K RAM, two disk drives, DOS 1.1 or later.

In Short: A solid program that can help you set up and maintain efficient databases. Its setup process is cumbersome, but the on-screen help is good. Not copy protected.

CIRCLE #81 ON
READER SERVICE CARD

The DataFiler lets you fill up to three screens with 15 data fields each per file.

The screenshot shows a screen titled "The DataFiler" with a subtitle "Database File Management System". It displays a form with several fields: "Last name", "First name", "Address", "City", "State", "Zip", and "Phone". Each field has a corresponding input area. Below the fields, there is a message: "The [F2] key cancels entry; the up arrow moves back one field. Please enter a description for each field in your file."

quirement can be cumbersome if you don't want to go back and check the correct combination. You can, however, enter the first two characters of a field entry to perform a broad sort or search.

Another inconvenience is that you can't easily scroll through the results of a search on-screen. The report reels by on the monitor, and although a "pause" key lets you stop the data, it offers little flexibility.

AUTOMATIC UPDATE Other utilities include an auto-update facility, which lets you update up to five fields with the same information simultaneously. You can also merge a *DataFiler* file with a *MultiMate* file to create form letters and mailing lists—a feature that adds significant power to *The DataFiler*, which on its own limits you to a total of ten reports and form letters at a time.

The program's on-screen help is good, and going back to earlier screens and menus is as easy as hitting Esc. The program uses F10 consistently to save entries of file specifications.

Despite its programming shortcuts that force you through a long setup procedure, *The DataFiler* can help you organize a

neat set of records, perform efficient data searches, and create useful reports.

The DataFiler II, which will have more features, is due out late this summer.

—Virginia Dudek

DBS/EXPERIENCE

DBS/Experience manages to pack a lot of power into a menu-driven program. But *DBS*'s method of working with multiple files may make it inadequate for some users.

DBS's dual menus are surprising at first, but they work well, from defining fields to putting together complex queries. You can type a digit to pick an item from the current menu or hit one of the function keys, whose actions are constant throughout most of the program. F1 brings up context-sensitive help. F2 shows a directory of *DBS* files. F7 usually lets you change what file you're working with—a real convenience. F9 brings you back to the master menu.

Even reasonably complex queries can be built up from the menus, including If

■ FLAT-FILE DATABASES

clauses and simple summary statistics. *DBS* will translate your choices into its simple query language. The query can then be run, edited, or stored for future use. Power users can skip the menus and enter a query "by hand."

SOPHISTICATED REPORTS A separate utility can create more-sophisticated reports. *DBS/Reporter* can produce headings and print summary statistics or start a new page when a field changes. It can't sort the data; it assumes that's been done, presumably by generating a sorted temporary file from *DBS*'s query facility.

DBS can handle information from more than one file at a time and would almost qualify as a Category 2 (relational) database, but there's a catch. The only way to deal with multiple files is to "join" up to ten files together into a new file, based on a common field. For example, I made the benchmark report by combining the Person and Salary files into a temporary file and then joining that with the Department file. The bad news is that if I changed any of my files and wanted an updated report using more than one of them, I'd have to rejoin them. *DBS* has no command files to

reduce the tedium of doing this. If your data changes frequently, you'll have to tell *DBS* to rejoin the files each time you want to run a multifile report. If your time is valuable, you'll probably find this unacceptable.

A MENU-BASED SYSTEM Power is one thing; ease of use is another. For a menu-based system, that means you should always be able to tell which entry in the current menu will lead you to your goal. By that test, *DBS*'s menus are very well laid out.

The on-line help is context sensitive but weak on getting you out of trouble when you've made a mistake. Occasionally, it simply tells you to read the manual.

The manual itself could stand improvement. It's split between the "Interactive Evaluation System" manual (included with the \$16.95 demonstration version) and the reference manual, which is really a terse tutorial. An advertisement for a previous version says the "1135-page reference manual includes an extensive index and glossary." Version 3.0 has a 72-page manual without index or glossary (they'll reappear in a future version). And several

features, notably the F7 Change Files command, simply aren't documented at all.

If you call Postley Software with a question on *DBS*, John Postley himself will help you. As with many small companies, if the one or two gurus aren't available, you may have to wait. I was usually able to get immediate, in-depth assistance on my first call.

DBS is severely limited in its ability to process more than one file at a time. If joining several files is adequate for your needs, fine. If you're not sure, Postley Software has a \$16.95 demonstration version available. The company also has site licenses for as few as four copies, and a micro-to-mainframe link is under development. For the current version, though, be prepared for an easy-to-use system that can handle multiple files, but just barely.

—J.H. Smith

ELECTRIC DESK

Electric Desk from Alpha Software is a handsomely designed package that includes database, word processing, spreadsheet, and communications components. While it won't win any power-user prizes and its data input facilities are essentially primitive, the package offers easy integration and a straightforward, manageable database capable of handling simple alphanumeric database tasks.

The program comes packaged in a large portfolio containing three floppy disks and a novel-sized manual. Because it comes in two flavors—small memory (below 256K bytes) and large memory (above 320K)—*Electric Desk* can accommodate a range of memory configurations.

Electric Desk's screen design is attractive, and its extensive color options let you create schemes to charm any interior decorator. The bottom row of the screen displays a moving-bar command line to integrate the various *Electric Desk* services. Just above this "service line" is a dynamic menu system. The top of the screen displays nine function key commands that correspond to the selected submenu option. Despite the three-tiered command system, the workspace area is large and comfortable.



FACT FILE

DBS/Experience, Version 3.0

Postley Software Inc.

1015 Gayley Ave., #1000, Los Angeles, CA 90024; (213) 203-8008

List Price: \$195 Requires: 128K RAM, two disk drives, DOS 2.0 or later.


In Short: An easy-to-use menu-driven database, *DBS/Experience* has a lot of power, but its limited ability to handle more than one file at a time and weak on-line help are drawbacks.

Not copy protected.

Circle 663
ON READER SERVICE CARD

In *DBS/Experience*, complicated queries can be built up, a piece at a time, from the menu.





The best tools are the simplest.

Imagine a data handler that's super-fast, a snap to use ... and only \$79.

Any craftsman can tell you, the perfect tool is the one you can use without giving it a thought. It becomes an extension of your hands and your mind. It responds instantly to the job to be done.

Once you understand that, you can understand the beauty of Infoscope.

Start off running

Almost the instant you start up Infoscope on your PC, you can start to enter material, sort it, select sections from it, display it, transfer it to disk or print it.

Infoscope is a data handler that accepts and deals with data without complicated programming. It lets you file data without the artificial restrictions — such as length and number of fields per record — that slow you down on other programs.

Its "on-disk tutorial" helps you get acquainted through examples. Then, its "command/menu" system lets you progress at your own speed. Any time you need it, press a "choice" key and Infoscope will give you appropriate choices for the task at hand.

For the expert, Infoscope offers 40 function keys you can program to perform complex tasks with a single keystroke.

And because Infoscope stores your data in RAM, it responds much more quickly than other data base managers. Sorting time for 1000 records is 3 seconds — compared with times from 38 seconds to 5 minutes on popular integrated applications software.

Easy in, easy out

You can enter data into Infoscope in a variety of ways.

Directly, of course. Right off the keyboard, without a lot of formality.

But it also reads files from other programs such as dBase, 1-2-3, and Multiplan.

That means you can selectively enter a file from larger storage into Infoscope, where you can manipulate it and print it out much more quickly.

It shows its stuff

Whatever you want out of Infoscope, you can get — in color or monochrome, in any of as many as 14 expandable windows, or "Scopes."

You can compare files side by side ... scroll through a file in any window ... sort a file in any window ... change window shapes or colors. It's very dazzling, and very practical.

Why only \$79?

Until recently, to get this kind of flexibility, speed and utility, you would have had to pay \$225 (list) for Infoscope. Now, for a limited time, you can order a

copy direct from Microstuf for only \$79.

It's the first time Microstuf has ever offered a product directly, and at a discount. And there's a good reason. When we introduced Infoscope two years ago, we got good reviews, lots of praise, important awards — but with so many other programs being introduced, people didn't realize how different we were.

Today, most of those other programs are gone from the market.

Infoscope is still alive and well.

Now, we want to reintroduce it to as many PC users as possible.

A year from now, Infoscope could be right up there on the best-seller list alongside our Crosstalk.

Meanwhile, at \$79, this may well be the best software bargain in this magazine.



MICROSTUF

1000 Holcomb Woods Parkway
Roswell, Georgia 30076

**Infoscope. Only \$79.
Order today.**

Call 1-800-241-6393 to place your order.

MICROSTUF, INC. / 1000 Holcomb Woods Pkwy. / Suite 440B / Roswell, GA 30076

- ☐ Please send me _____ copies of Infoscope at \$79 each.
☐ Check or money order enclosed.
☐ Charge my ☐ Visa ☐ MasterCard ☐ American Express

Card No. _____ Expires _____
Bank No. (MC only) _____

Signature _____

Name _____

Address _____

City _____ State _____ Zip _____

Infoscope requires minimum 192K RAM (256K recommended), DOS 2.x-supported hard disk or two double-sided floppy disks

CROSTALK and MICROSTUF are registered trademarks of Microstuf, Inc. / INFOSCOPE is a registered trademark of Userview Corp.
dBase, 1-2-3 and Multiplan are registered trademarks of Ashton-Tate, Lotus and Microsoft respectively

**THE COMPETITION IS GOOD SO WE HAVE TO BE BETTER!
 NOW YOU HAVE THE BEST CHOICE
 IN IBM PC/XT COMPATIBLES AT BIG SAVINGS.**



\$597

TURBO-JET PC

- Dual Speed 8088-2 (4.77 & 8 Mhz) 70% faster than regular PC. Runs all major IBM PC/XT Software
- 640 K RAM installed on board
- One 360 K Half-height DS/DD Drive
- Floppy Disk Controller
- AT style Keyboard (84 Keys-3 LED Indicators) 135 Watts Power Supply w/4 connectors
- 8 slots Motherboard w/8087 Socket
- Can be expanded with any option. Please call.

ABOVE COMPUTER WITH 20 MB HALF-HEIGHT HARD DISK SUB- SYSTEM

\$1097

INSTALLED & FORMATTED...

**30 Day Money-Back Guarantee
 Completely Assembled & Tested**

For Orders Call

1 (800) 447-0441

Inside California call

1 (818) 901-0441

ONE YEAR LIMITED WARRANTY

Assured by COMPUTER SERVICE CENTER Granada Hills, Ca.

Vogue Imports Inc. Since 1973

16123 Valerio Street, Van Nuys, CA 91406

* Monitor not included — IBM is a trademark of International Business Machines

Dealer inquiries welcomed



\$799

TURBO-JET PC-2

- Dual Speed 8088-2 with NEC V-20 3 Times faster than regular PC/XT
- Runs all major IBM PC/XT Software
- Mono/ Graphics/Printer Card (Hercules Compatible) on board. Or if you prefer Color/ Graphics/PrinterCard can be installed at no extra charge.
- Floppy Disk Controller for up to 4 Drives.
- For our new MULTI I/O Card on board combining Floppy Disc Controller, Clock/Calendar, 2 Serial Ports (1 Optional), a second Printer port and a game port add \$59.
- 640 K RAM installed on mainboard. Combined with above cards, makes our TURBO-JET PC-2 the most complete as there is no need for expensive add-on cards for memory or I/O options.
- One 360 K Half-Height Best Rated TEAC or MITSUBISHI floppy drive with gray bezel to match the AT Style Case. Additional Drive \$109 installed.
- Choice of KEYBOARDS (5160 or 5151 Type)
- 135 Watts Power Supply w/4 connectors.
- Beautifully designed AT Style Steel Case.
- 8 Expansion Slots, of which 5 or 6 are vacant (depending on configuration desired) for plenty of future expansion for Hard Disk, Modem, Tape backup, etc. Of course, we will help you expand.

OPTIONS

1. HIGH RESOLUTION TTL MONITOR (GREEN OR AMBER), NON-GLARE SCREEN WITH ITS OWN TILT & SWIVEL STAND \$129.
2. 20 MB HARD DISK SEAGATE ST-225 HALF-HEIGHT WITH SHORT CONTROLLER CARD, INSTALLED & FORMATTED \$495.
3. INTERNAL 300/1200 EVEREX MODEM, HAYES COMPATIBLE, INSTALLED \$199.

FOR OTHER OPTIONS...PLEASE CALL

CIRCLE 482 ON READER SERVICE CARD

**WANT TO UPGRADE YOUR PRESENT PC ? WRITE OR CALL
 FOR OUR COLOR CATALOG FULL OF THE NEWEST PC
 PERIPHERALS AT TREMENDOUS SAVINGS.**

■ FLAT-FILE DATABASES

OPENING A SERVICE The program's "desk" motif is maintained throughout. "Opening a service" is akin to taking work out of your desk. You can open two services simultaneously, either creating two separate windows or toggling between services. If you plan to use your database for template document operations such as mail-merges and form letters, these features are terrific.

Electric Desk accepts ASCII comma-delimited files, but it would not accept my .SEQ comma-delimited file because it contained BASIC-style quotation marks separating each field as well. With a standalone database I might have been stymied, but, using *Electric Desk's* word processor, I quickly edited out the quotation marks and imported a clean data file.

Creating a new database using *Electric Desk* is a free-form proposition. You paint the screen with field labels and then define each field's data type.

Data input is virtually unrestricted—a serious shortcoming. You are allowed three types of input classifications: labels, which identify the fields; data, which is the information itself; and comments, which are informative aids. You can define the

data only as all data, numbers only, or forced uppercase. The program makes no provision for money, date, time, or integer formats. It cannot handle any calculated fields or range settings. Setting stringent field inputs is impossible.

Electric Desk makes you use the Space bar to set the correct number of spaces for a field. You cannot directly specify the length of a field. Furthermore, the only format restrictions you can specify are for normal, underlined, boldface, or reversed-video fields. You have fine control over trivialities but less over more-consequential points.

Electric Desk's "enter what you will" database philosophy makes the design phase easy. But it makes the onus to ensure impeccable data input especially heavy.

GOOD INDEXING AND SEARCHING OPERATIONS *Electric Desk* handles indexing and searching well. You can create up to five indexes on three fields but must specify all indexes at the onset. When you tell *Electric Desk* to create a new index, it erases all previous indexes. This means you must plan your initial indexing strategy well.

The program's search facilities are powerful, but slower than those for indexing. Search criteria are limited to seven relational symbols including equal to, greater than, less than, and their combinations. You can specify multiple search criteria by using AND/OR statements. A serious limitation is that the program cannot sort.

Electric Desk's report facilities are primitive; it has no math or special functions. In fact, the standalone database has no true reporting features. You can use the word processing component, however, to merge the appropriate database fields with a document template, creating some impressive reports.

The database includes a telephone dialing option that works with any phone number listed in the database.

If you use databases to create form letters, mailing labels, and template documents, you'll enjoy *Electric Desk's* integration. If you require a more rigidly defined database with the ability to link files, perform operations on the fields, and sort data, you'll find *Electric Desk* lacking a few kilowatts of power.—Robin Raskin

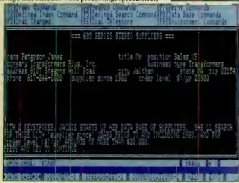


FACT FILE

Electric Desk, Version 1.1

Alpha Software Corp.
30 B St., Burlington, MA 01803; (617) 229-2924; (617) 229-2915 (bulletin board)
List Price: \$345 Requires: 256K RAM, one disk drive, DOS 2.0 or later.
In Short: An integrated package that includes word processing, spreadsheet, and communications components as well as simple, straightforward—albeit limited—database management. Not copy protected.

Electric Desk's tutorial guides you through the creation of an indexed database.



EXECUTIVE CARD MANAGER

If you wax nostalgic for the good ol' days of the Rolodex but demand modern electronic ease and efficiency, you'll appreciate Hewlett-Packard's *Executive Card Manager*. The program combines the visual simplicity of a card file system with sophisticated information management features. Although it's limited to working with single files and is decidedly text oriented (as opposed to numeric or formulaic), *Executive Card Manager* is a fine, simple database management system.

The program's screen is a graphic replica of the familiar rotary card file. You design a blank card file form and key in the card's information. The screen graphics include identifying index tabs on each record and "turning knobs" that allow you to scroll or flip through the card file. Pressing F10 opens a record for inspection. Unlike its paper ancestor, a single *Electronic Card Manager* file card record is expandable to as many as 11 pages. Dynamic

Look! Lightning, lan

✓ denotes IBM-AT compatibility.
* denotes IBM-PCjr compatibility.
(call for specific requirements)

SOFTWARE

We only carry the latest versions of products.
Version numbers in our ads are current at press time.

Alpha Software	
✓Keyworks 2.0	\$49
✓Electric Desk	69
Ashton-Tate	
✓dBase II 2.43	call
✓dBase III Plus 1.0	call
✓Framework II 1.0	call
Best Programs	
PC Connection 15-day money back guarantee on these Best Programs.	
✓PCTax Cut (1986 version for 1985 taxes)	119.
✓Professional Finance Program 4.0	149.
✓PCFixed Asset System 3.1	299.
Bible Research	
✓THE WORD 3.1 (KJV Bible)	159.
✓THE WORD 3.1 (NIV Bible)	159.
Borland International	
✓Turbo Tutor 1.0	19.
✓Turbo Database Toolbox 1.2	33.
✓Turbo Graphix Toolbox 1.0	33.
✓Turbo Editor Toolbox 1.0	41.
✓Turbo Gamesworks 1.0	37.
✓Turbo Nwipak (Gamesworks and Editor)	52.
✓Turbo Lightning 1.0	57.
✓Sidekick 1.5 (non-protected)	51.
✓Traveling Sidekick 1.0 (req. Sidekick)	45.
✓Traveling Sidekick 1.0 w/Sidekick	73.
✓Reflex 1.1	59.
✓Superkey 1.1	41.
✓Superkey/Sidekick Package	67.
✓Turbo Pascal 3.0	41.
✓Turbo Prolog 1.0	65.
✓Turbo Holiday Pack (Pascal 3.0, Tutor, and Database Toolbox)	67.
✓Turbo Family Jumbo Pack (Pascal 3.0, Database, Editor & Graphix Toolboxes, Tutor and Gamesworks)	135.
BPI Accounting Software	
✓General Ledger C.13	299.
✓Accounts Payable C.13	299.
✓Accounts Receivable C.13	299.
✓Business Builder	399.
Breakthrough	
✓Timeline 2.0	239.
Broderbund	
✓Print Shop	35.
✓Graphics Library #1	22.
Computer Associates	
✓SuperCalc 3 Release 2.1	special
Dac Software	
✓Dac Easy Accounting	45.
✓Dac Easy Word	32.
✓Dac Easy Payroll	32.
Decision Resources	
✓Sign-Master 5.1	157.
✓Diagram-Master 5.0	207.

PC Connection Software Special

through July 31, 1986

COMPUTER ASSOCIATES

✓SuperCalc 3 Release 2.1

Spreadsheet, information manager and presentation graphics with all the power and flexibility of 1-2-3 for less than half the price

- Spreadsheet—9999 cols x 127 rows. Incredibly fast calculation, sparse matrix technology, math chip support, over 50 financial and mathematical functions
- Information Management—up to 9998 records, 127 fields per record. Can sort numerically or alphabetically in dictionary (not ASCII) order
- Presentation Graphics—8 different chart types, supports color graphics, Hercules Monochrome Graphics, and the EGA
- Comes with Sideways 3.11

Call for special price

✓Chart-Master 6.1	\$237.
✓Map-Master 1.0	245.
Evergreen	
✓One Write Plus 1.01	159.
Executive Systems	
✓XTREE 2.0 (file & directory manager)	37.
5th Generation	
✓Fastback 5.03	97.
Funk Software	
✓Sideways 3.11	39.
Graphic Communications	
✓Freelance	199.
Harvard Associates	
✓PC LOGO 2.0	89.
Infocom	
✓Comastone 5.1	65.
Lifetree	
✓Volkswriter 3	147.
Living Videotext	
✓ThinkTank 2.1	105.
✓Ready! 1.0	49.
Micro Education (MECA)	
✓Managing Your Money 2.0	99.
✓Managing the Market	79.
Micropro	
✓WordStar 3.31	179.
✓WordStar Propak 3.31	259.
✓WordStar 2000 Plus Release 2	285.
Microrim	
✓Extended Report Writer 1.2	85.
✓Clout 2.0	135.
✓Rbase 5000 1.01	359.
Special! Get one Rbase 5000 free from Microrim for every one you buy through June 30.	

Microsoft

✓Multiplan 2.0	\$119.
✓Microsoft Word 3.0	call
✓Microsoft Project 2.0	239.
✓Microsoft Chart 2.0	197.
✓Windows 1.0	65.

The following Microsoft mice now come with PC Paintbrush 3.0 software:

✓Microsoft Bus Mouse with software 5.0	135.
✓Microsoft Serial Mouse with software 5.0	135.

LANGUAGES

✓Quick Basic 1.02	69.
✓Macro Assembler 4.0	105.
✓Pascal Compiler 3.31	175.
✓Fortran Compiler 3.31	205.
✓Basic Compiler 5.36	235.
✓C Compiler 3.0	235.
✓Cobol Compiler 2.1	449.

Microstud

✓Crosslink XVI 3.6	95.
✓Remote 1.3	95.

Milgent Software

✓Ability 1.0A	65.
---------------	-----

Multimate International

✓MultiMata 3.31	call
✓Ultimate Advantage 3.6	call

Nantucket Software

✓Clipper	349.
----------	------

Paperback Software

✓VP-Planner	57.
-------------	-----

Peter Norton

✓Norton Utilities 3.1	59.
-----------------------	-----

Powerbase

✓Powerbase 2.2	189.
----------------	------

Quarterdeck

✓DEQView 1.2	65.
--------------	-----

Satellite Software

✓WordPerfect 4.1	239.
------------------	------

Simon & Schuster

✓Webster's New World Speller 1.2	39.
----------------------------------	-----

Softstyle

✓Printworks 1.05	39.
✓Printworks Laser 2.0	69.

Software Group

✓Enable 1.1	call
-------------	------

Software Publishing

✓PFS:Report B.01	77.
✓PFS:File B.01	84.
✓PFS:Graph B.01	84.
✓PFS:Write C.01 (with PFS:Proof)	84.
✓Harvard Presentation Graphics	245.
✓Harvard Total Project Manager 1.1	285.

Sorcim/IUS

✓SuperCalc 3.2.1 (with Sideways)	call
----------------------------------	------

Spectrum Holobyte

✓Art Studio	32.
-------------	-----

Springboard

✓Newsroom	35.
✓Clip Art Volume 1 (for Newsroom)	19.
✓Clip Art Volume 2 (for Newsroom)	25.

Unison

✓Art Gallery 1.1	22.
✓Printmaster 1.1	37.

For the IBM-PC (XT & AT) exclusively.

PC CONNECTION®

guages, & lots more!

TRAINING

ATI		
*SKILL MASTER PROGRAMS		
Intro and How To Use:		
PC-DOS	MS-DOS	
Compeq	Typing Tutor	
IBM-PC	BASIC	each \$33.
*TRAINING POWER PROGRAMS		
How To Use:		
dBase III	Lotus 1-2-3	Wordperfect
Wordstar	Displaywrite 3	
Symphony		each 43.
INDIVIDUAL SOFTWARE		
*The Instructor II		35
*Professor DOS		47
*Tutorial Set (both items above)		75
*Typing Instructor		39
*Training for Lotus 1-2-3		49
*Training for dBase III		49
*Training for Project Management		49
Scarborough Systems		
*MasterType		26
Simon & Schuster		
*Typing Tutor III		33

EDUCATIONAL

Barron's		
*Computer SAT		35
Designware (requires graphics board)		
*Spellcopter (ages 6 to adult)		22
*Grammar Examiner (ages 9 to adult)		25
Eduware (requires graphics board)		
*Algebra 1, 2, 3, or 4		22
Harcourt Brace Jovanovich		
*Computer SAT		49
*Computer GRE		55
Stone (requires graphics board)		
*My Letters, Numbers, Words (ages 1 to 5)		29
*Kids Stuff (ages 3 to 8)		29
*Algebra + (grades 7-12)		32
The Learning Company (requires graphics board)		
*Reeder Rabbit (ages 5 to 7)		26
*Rocky's Boots (ages 9 and up)		32

RECREATIONAL

Blue Chip		
High finance simulations:		
*Baron		32
*Millionaire		32
Electronic Arts (requires graphics board)		
*Pinball Construction Set		24
*Music Construction Set		26
*Dr. J/Larry Bird One-on-One		28
Friendsoft		
*PC Arcade		35
Hayden Software (requires graphics board)		
*Sargon III (highest rated Chess program)		32
Infocom Difficulty levels shown in italics		
JUNIOR		
*Seastaker		25
STANDARD		
*Enchanter	*the Witness	*Planetfall
*Outthroat	*Wishbringer	*Zork I
*Ballyhoo	*Foobitzky	
*Hitchhiker's Guide		each 24.

PC Connection Hardware Special

through July 31, 1986

NEC Multisync Monitor and QUADRAM EGA+

If you can't decide between the high resolution monochrome and the excitement of color graphics, take both with our hardware special this month.

*Quadram EGA+

- Runs all four video standards: monochrome text, Hercules compatible monochrome graphics, color graphics, and enhanced graphics
- Short version for half-slots
- Two-year warranty

*NEC Multisync JP1401P3A

- Displays all four video standards
- Also compatible with IBM Professional Graphics Adaptor
- PC Magazine (3/24) called it "a superb performer"

Both for **\$899.**

ADVANCED

*Zork II	*Zork III	*Sorcerer
each 27.		
*A. Mind Forever Voyaging.		
each 27.		
*Spellbreaker		
each 22.		
*Suspended		
each 22.		
*Invisicles (mint booklets) are available for most Infocom games. Specify game...		
6.		
Microleague Sports (requires graphics board)		
*Microleague Baseball		25
Microprose (requires graphics board)		
*F-15 Strike Eagle		22
Microsoft (requires graphics board)		
*Flight Simulator 2.12		32
1Step Software (requires graphics board)		
*Golf's Best (Pinhurst)		32
*Golf's Best (St. Andrew's)		32
Parlor Software		
*Bridge Parlor (best Bridge simulation)		49
PCSoftware		
*Championship Blackjack		25
Sierra On-Line (requires graphics board)		
*King's Quest II		33
Simon & Schuster (requires graphics board)		
*Star Trek/Kobayashi		27
Spectrum Holobyte (requires graphics board)		
*GATO		27
*Telstar (with Harley's Corner)		32

1-800/243-8088



PC Connection
6 Mill Street
Marlow, NH 03456
603/446-3383

260M

Sublogic (requires graphics board)

*Night Mission Pinball	\$29.
*Jet	33
*Scenery (airport) disks for Jet	each 15.
*Package of all 6 Western Airports	69.
XOR	
*NFL Challenge (be the coach)	79.

HARDWARE

Manufacturer's minimum limited warranty period is listed after each company name. Some products in their line may have longer warranty periods.

AST Research (1 to 2 years)

SixPakPlus 64k, includes Sidekick version 1.5 non-copy protected, & DESQView	169.
SixPakPlus 384k (fully populated)	219.
Parallel, game, or second serial port for AST boards (specify board)	35.
AST-5251-11	579.
Heath Modern half card 300/1200 baud internal modem includes Crosstalk XVI	349.
Advantage 128k, upgradeable to 1.5 Meg includes Sidekick version 1.5 non-copy protected	369.
RAMpage! upgradeable to 2Mb, fully supports LOTUS/INTEL expanded memory specification (EMS)	call
AT RAMpage! upgradeable to 2Mb	call
Amdek (2 years)	
Video 310A mono monitor (amber)	159.
Color 722 - RGB monitor (EGA compat.)	519.
Compucable (lifetime)	
Plastic Keyboard & Drive Cover Set	15.
IBM Mono Screen Enhancement	17.
Cuesta (1 year)	
Uninterruptable power backup units	
Datasaver 400 WATT	call
Curtis (lifetime)	
ACCESSORIES	
PC Pedestal (for IBM Mono or Color)	27.
Portable Pedestal	36
Printer Stand	18.
System Stand	19.
Universal System Stand	25.
Low Profile Tilt and Swivel Pedestal	25.
Crystal 300-watt (line conditioner)	159.
CABLES	
*Smartmodem to IBM Cable	17
*Keyboard Extension Cable (3 to 9 feet)	27
*Extension Cables for IBM Mono Display	33.
*Color and Monochrome Extension cables	39
*Printer-to-IBM cable	17.
SURGE SUPPRESSORS	
*Saleship	21.
*Diamond (6 outlets)	29
*Emerald (6 outlets, 6 ft cord)	36
*Sapphire (3 outlets, EMIRFI filtered)	47.
*Ruby (6 outlets, EMIRFI filtered, 6 ft cord)	55.
*Command Center	99.
DCA (1 year)	
*Irma	769
Epson (1 year)	
*FX-85 printer (80 column)	call

For the IBM-PC (XT & AT) exclusively.

PC CONNECTION®

©COPYRIGHT MICRO CONNECTION, INC. 1986. ALL ITEMS SUBJECT TO AVAILABILITY. PRICES SUBJECT TO CHANGE WITHOUT NOTICE.

800/243-8088

• FX-286 printer (136 column)	call
• LX-80 printer (80 column)	call
• LQ-1000 printer (136 column)	call
• Printer-to-IBM cable	15.

We are an authorized Epson service center. Ask about the extended service plan.

Hayes (2 years)	
• Smartmodem 300	139.
• Smartmodem 1200	389.
• Smartmodem 1200B (w/Smartcom II)	349.
• Smartmodem 1200B (no software)	309.
• Smartmodem 2400	579.
• Smartmodem 2400B (w/Smartcom II)	539.
• Smartcom II 2.1 (software)	75.

Hercules (2 years)	
• Hercules Color Card (parallel port)	159.
• Hercules Graphics Card (parallel port)	299.
\$50 end user rebate direct from Hercules until August 31.	

Intel (chips: 1 year; boards: 5 years)	
• Above Board PC	call
• Above Board AT	call
• Above Board PS (multifunction board)	call
• 8087 (for IBM-PC & XT)	129.
• 8087-2 (works on 8 MHz computers)	177.
• 80287 (for IBM-PC AT)	225.

Kensington Microwave (1 year)	
• Masterpiece	94.
• Masterpiece Plus	129.
• Printer/portable computer stand	17.

key tronic (90 days)	
• 5150 keyboard	115.
• 5151 keyboard (deluxe)	169.
• #5151 keyboard (deluxe)	169.
• 5153 keyboard (with touch pad)	279.

Kraft (1 year)	
• Joystick	29.
• New! 3 Button Joystick	35.
• Executive Cursor Control (w/Joystick)	47.

Mouse Systems (3 years)	
• PC Mouse with PC Paint +	139.
• PC Mouse with Ready	139.
• PC Mouse with Dr. Halo II	139.
• PC Mouse with Ready and PC Paint +	149.
NEC (90 days)	

• Multisync monitor (EGA compatible)	549.
Orchid Technologies (1 to 2 years)	
• Conquest Multifunction Board (2k fully supports LOTUS/INTEL expanded memory specification (EMS))	264.
• PC Net Board	319.

• Ecdell Multifunction Board for the AT	399.
• PC Turbo 286 w/1 Meg	749.
• Tiny Turbo 286	459.

Paradise Systems (1 year)	
• Color/Mono Card	149.
• Modular Graphics Card	275.
• Five Pack w/384k	159.

Princeton Graphics (1 year)	
• TX-12 RGB monitor (690 x 240)	449.
• MAX-12E Amber monochrome monitor	179.

Quadrant (1 year)	
• Expanded Quadboard with clock calendar, parallel, serial & game port, and Quadmaster software	169.
• 2K (upgradeable to 384k)	219.
• 384k (fully populated)	

• Gold Quadboard 2K	\$387.
• Silver Quadboard 2K	249.
• Microfazer Printer Buffer (parallel) w/woopy MP 64 (64k) upgradeable to 512k	159.
• QuadEGA+	369.

SMA (20-day money-back guarantee)	
• PC-Document Keyboard Templates available for:	
• DOS/Basic 2.0-2.1	dBase III
• DOS/Basic 3.0-3.1	Wordstar
• Lotus 1-2-3	Wordstar 2000
• Symphony Framework	Turbo Pascal
• WordPerfect	WordPerfect
• Multimate	each 12.

Toshiba (90 days)	
All Toshiba printers listed are 24 pin dot matrix.	
• P321 parallel printer (80 column)	519.
• P341 parallel printer (136 column)	849.
• P351 parallel printer (136 column)	1089.

OUR POLICY

- We accept VISA and MASTERCARD. (VISA and MASTERCARD only accepted on U.S. & Canadian orders.)
- No surcharge added for charge cards.
- Your card is not charged until we ship.
- If we must ship a partial order, we never charge freight on the shipment(s) that complete the order.
- No sales tax.
- All shipments insured; no additional charge.
- Allow 1 week for personal and company checks to clear.
- UPS Next-Day-Air available.
- COO max. \$1000. Cash or certified check.
- 120 day limited warranty on all products.*
- To order, call us anytime Monday thru Friday 9:00 to 9:00, or Saturday 9:00 to 5:30. You can call our business offices at 603/446-3383 Monday thru Friday 9:00 to 5:30.

SHIPPING

Note: Accounts on net terms pay actual shipping. **Continental US:** For monitors, printers, and drives, add 2% for UPS ground shipping. Call for UPS Blue or UPS Next-Day-Air. For all other items, add \$2 per order to cover UPS shipping. We will automatically use UPS 2nd-Day-Air at no extra charge if you are more than 2 days from us by UPS ground. **Hawaii:** For monitors, printers, and drives, actual UPS Blue charge will be added. For all other items, add \$2 per order. **Alaska and Outside Continental US:** Call 603/446-3383 for information.

1-800/243-8088



PC Connection
6 Mill Street
Marlow, NH 03456
603/446-3383

CIRCLE 339 ON READER SERVICE CARD

For the IBM-PC (XT & AT) exclusively.

Video 7 (2 years)	
• VEGA Card	\$369.

DRIVES

All drives are shipped with complete installation instructions.

IOmega (90 days)	
• Bernoulli Box 20 Meg w/PC2 card	1999.
• 10 Meg cartridge	51.
• Bernoulli Box 40 Meg w/PC2 card	2499.
• PC2B (Bootable) Card	219.
• 20 Meg cartridge	69.
• Bernoulli Box Care Kit	79.

We are an authorized IOmega service center.

Mountain Computer (1 year)	
• Drive Card 20 Meg	call
• PC Connection (1 year)	
• Hard Drive Card 20 Meg	489.

Seagate (1 year)	
• 20 Meg Internal Hard Drive (w/contoller and cables)	459.
• 20 Meg Internal Hard Drive for the AT	569.

TEAC (1 year)	
• FD-55B Drive (5 1/4" half-height, DS, DD) 109.	
Toshiba (90 days)	
• PC, XT 360k Drive (5 1/4" half-height)	109.
• AT 360k Drive (5 1/4" half-height)	117.

MEMORY

#4k Memory Upgrade Set for IBM-PC or XT system board or any memory board	
• 150 nanosecond (set of 9)	15.
• 200 nanosecond (set of 9)	12.
Install memory upgrades & run diagnostics at time of board purchase only	
• 256k Memory Upgrade Set for any IBM-AT memory board (9 chips)	39.

DISKS

All disks have a lifetime warranty.	
DS/DD Disks for the PC & XT (40 TPI).	
• 10 disks per box	19.
• Maxell MD-2	19.
• Verbatim Datalife	17.
DS/High Density Disks for the AT (96 TPI).	
• 10 disks per box	27.
• Fujii	34.
• Maxell	34.
• Verbatim	34.
• Flip Sort (holds 75 disks)	15.
• Floppier Head Cleaner (5 1/4")	18.
• Innovative Concepts Flip n' File 50	16.
• Innovative Concepts Flip n' File 50 w/lock 21.	

INFORMATION SERVICES

Compuserve	
• Compuserve Information Service (includes subscription, manual, 5 hours of connect time, monthly publications)	24.
Dow Jones	
• Membership Kit	19.

PC CONNECTION®

* DEFECTIVE SOFTWARE REPLACED IMMEDIATELY. DEFECTIVE HARDWARE REPLACED OR REPAIRED AT OUR DISCRETION. SOME ITEMS HAVE MANUFACTURER'S WARRANTIES UP TO FIVE YEARS.



PC Precision.

The Big Bleep.

Some people still think mail order is a slapdash operation where quantity is king and quality the banished prince. Obviously they've never seen our product interrogation room (a.k.a. tech department) here in Marlow, NH (pop. 552). Every day, programs and peripherals swagger in, acting like they're the greatest thing since bottled water. After hours of grueling experiments, many emerge victorious. The rest stagger out humiliated, defeated, begging us not to reveal their tragic flaws.

The Long Good Buy.

These days any company can get an 800 number, set up a warehouse, fill it with boxes and labels, park a tractor trailer at one end, and call itself a mail order house. But it takes a mad lust for truth to really serve micro users. Who knows what evil lurks in the hearts of circuit boards and software? We do.



Master your micro with a free PC Connection Tool Kit. Screwdrivers, nutdrivers, chip puller, inserter, and more. Offer not available to commercial accounts. Limit one per customer.

We give all our products the third degree, so we can give all our customers the straight scoop. Like whether that word processor will support your printer. Or if those two memory-resident programs can peacefully co-exist. Or if that graphics card can keep up with your new monitor.

It's a jungle out there, folks. But we've gathered the evidence and the verdicts are in.

Choose your weapon.

A customer from California writes: "Your technical support is great! But how do I open my computer?" With the PC Connection 8-piece Tool Kit, of course. The solution to any installation intrigue. A \$29.95 value—we'll send one free to everyone who places a \$750 order between now and Sept. 30.

Just call 1-800/243-8088 or 1-603/446-3383, M-F 9:00 to 9:00; Saturday to 5:30. If you're planning to visit, call ahead to make sure what you want is in stock.

For the IBM-PC (XT & AT) exclusively.

PC CONNECTION

©COPYRIGHT MICRO CONNECTION, INC., 1988. MICRO CONNECTION AND THE RACCOON CHARACTERS ARE TRADEMARKS OF MICRO CONNECTION, INC. PC CONNECTION IS A REGISTERED TRADEMARK OF MICRO CONNECTION, INC., MARLOW, NH.

■ FLAT-FILE DATABASES

function key prompts appear along the bottom line of the display to prompt you through menu selections, and you select files by using the cursor keys.

As you "paint" the card files' field titles on-screen with the cursor, the prompt line ticks off rows and columns. Adding pages to a form is as simple as redrawing the bottom line of the file card. You specify the desired data-field length by typing backslashes that represent the appropriate number of characters. I'd prefer typing in a numeric field-length identifier, but the inconvenience is minor.

Indexing is a simple matter of selecting a field and choosing the Set/Clear Key Field on the menu. You may index three key fields at one time, and each recalled index rearranges the graphic index tab on the Rolodex.

SEARCHING CAPABILITIES Searching capabilities are easy to use but not exceptionally powerful. In addition to partial- and full-word searches of key fields, the program allows simple Boolean (greater than, less than, equal to, and Not) searches on numeric fields. During a search, temporary files of the search re-

sults are created and subsequently destroyed unless you specify that they be saved. Searches within a search (salaries within a department, for example) require two consecutive searches. Similarly, you can widen a search (all employees who live in the Northwest, for example) by conducting consecutive searches, marking the applicable records, and combining them into a worksheet. This narrowing and widening process is an effective and logical way to organize searches on specific but related fields. You can also mark certain cards in your file (for example, all the clients you contacted today) and use them to search, retrieve, and print.

The program's report generation features are adequate but nothing special. You can design a report (columnar) or label format, and data field manipulations include sum, count, and average.

Executive Card Manager is the ideal (albeit expensive) address book because of its telephone-dialing capabilities. If you have a modem, the program will dial any telephone number stored in your database. It can store up to eight frequently dialed phone numbers as macros.

Here's a unique twist: installing the

product on a hard disk is easy. Floppy disk users unused to pathnames may be confused, however, because the floppy disk setup and the floppy naming conventions use pathnames and directories. While keyboard input is certainly adequate, the program performs better with a mouse, and it was designed to take advantage of the HP touch-sensitive screen (specifically that of the HP Vectra).

Executive Card Manager can be run in either the DOS or PAM (standing for Hewlett-Packard's Personal Applications Manager) environment.

GLAMOROUS DATABASE *Executive Card Manager* is a simple database (à la PFS: *FILE*) made glamorous. The highly graphic interface is pretty, but it also chews up memory and slows down benchmark times. The documentation borders on overkill—slickly produced, artistic, and voluminous. Hewlett-Packard's efforts should be commended, but the information contained in the documentation should be consolidated.

An add-on package, *Executive Card Manager Templates*, which sells for \$125, gives you over 20 ready-to-use forms. The forms are attractive and practical, but working with *Executive Card Manager* itself should be easy enough so that you can avoid the additional expense.

I, for one, adore glamorous software. So if you share my sentiments and also find the file card analogy to databases helpful, *Executive Card Manager* may be just the thing to keep your deck straight.

—Robin Raskin



FACT FILE

Executive Card Manager, Version A. 01.04

Hewlett-Packard Personal Software

3410 Central Expressway, Santa Clara, CA 95051; (800) FOUR-HPC

List Price: \$295 Requires: 128K RAM, one disk drive, DOS 2.1 or later.

In Short: Combining the visual simplicity of a card file system with sophisticated information management features, *Executive Card Manager* is a glamorous text-oriented file

manager. It's also the ideal address book because of its telephone-dialing capabilities. Not copy protected.

CIRCLE 600 ON READER SERVICE CARD

Using a rotary card file graphic analogy, *Executive Card Manager* lets you open an indexed file and view a complete record.

Executive Card Manager

HEWLETT
PACKARD



FASTFILE

The Datamate Company chose an appropriate name for its database manager. *Fastfile* is just that—a relatively quick, no frills, menu-driven data-filing system with a few extra features to do the usual type of data manipulation. *Fastfile* is not sophisticated, but it gets the job done without too many hassles. After completing the tutorial, which introduces you to almost all *Fastfile*'s features and examples of uses, you'll be well on your way to using the program without too much confusion.

OUR REVIEWERS

Testing this many database programs took a lot of people power. Fourteen highly qualified reviewers handled the testing and reviewing chores for this special report.

Eric Bank is an independent computer consultant based in New York.

Carol Olsen Day has written about how to master the PC repairs market ("The PC Repairs Game," Volume 5 Number 8), as well as how to maintain your PC's health ("A Doleful of Prevention, a Pinch of Repair," Volume 5 Number 11) for *PC Magazine* this year. Her most recent book is *The New Immigrants* (Franklin Watts, 1985), which she coauthored with her husband, actor/writer Edmund Day. She is also an expert on job-winning and career strategies, having produced and written five books on that topic for publishers such as Simon & Schuster and a monthly column for *Family Circle*. Currently, she also writes for television.

Joe Desposito was formerly a technical editor at *Computers & Electronics* and *Creative Computing*. He is now a free-lance writer specializing in computer software and hardware.

Virginia Dudek is a former assistant editor at *PC Magazine*. She is now a free-lance writer in New York.

David Hoffman is a microcomputer consultant specializing in database and graphics applications. He has trained groups in the use of popular business software and designs custom database systems. He has been a member of the board of directors of the NYPC Users' Group for several years. He coproduced a cable TV series on computers, which included interviews with such notables as

Peter Norton, Bob Frankston, and Steve Wozniak.

Jane Mintzer is a free-lance writer based in New York. She is a former assistant editor at *PC Magazine*.

Dara Pearlman is a free-lance writer based in California and contributes frequently to *PC Magazine* on various topics. She also writes for local newspapers and other computer magazine.

Vincent Puglia writes frequently for *PC Magazine*. He has written for *Changing Times*, *Video*, and numerous computer-related newsletters and has edited books for the New York City Board of Education.

Robin Raskin is a New York-based free-lance technical writer and frequent contributor to *PC Magazine* who specializes in educational and family-computing issues. She writes for a number of computer publications and teaches technical writing at Baruch College.

J.H. Smith is a systems programmer for a large company in the personal computer industry.

Stephanie Stallings is a former associate editor of *PC Magazine*.

Paul M. Stafford is an assistant editor at *PC Magazine*. He is in charge of the New on the Market section of the magazine.

Nancy Trespass is a microcomputer sales consultant at McGraw-Hill. A graduate of Lehigh University, she keeps herself up to date on computers by taking courses at New York University's Information Technologies Institute.

Phil Wiswell is a free-lance writer based in New York. He has written frequently for *PC Magazine*. He also has his own computer-consultant business.

created; so be careful to choose a unique data item for your key field. If you need to modify, add, delete, or inquire into any of the other data fields, you have to first unload the data into a sequential file (a file where the records are positioned one after another), then make your changes using the options from the "setup database" menu. You must write a BASIC program

to take ASCII-format data from another application and import and export the data to a sequential file so that it is in a format that *Fastfile* can read.

As you are creating your data fields, *Fastfile* automatically builds a screen layout design. At this time, if you have a particular design requirement, you can design the layout by indicating the line and position number on the screen where you want each field to appear.

Now you get to the first really odd feature of the program. Before you can begin entering data into your database, *Fastfile* requires you to print your database dictionary with the descriptions of your newly created data fields. Presumably this is so you can have a handy copy of the names and descriptions of your data fields for easy reference. However, if you are able to remember this information for yourself, you won't want *Fastfile* acting like a mother hen and insisting that you remember this information her way. Every time you make any change to the structure of your database, you must, once again, print a new copy of the revised dictionary.

THE ENQUERY REPORT WRITER

Fastfile won't manipulate the data in any way until you've entered its report generation mode, called EnQuery. As a result, to do anything with your data, you have to set up a report, type in the EnQuery commands, and then run the report. EnQuery accepts English-language commands to perform different functions; then you must run a report (either by printing it or displaying it) to see the results. EnQuery saves up to 28 reports per file and automatically lists and saves your newly created report as the number-one report on the EnQuery main menu. This is a sloppy feature of the program, because if you already have a report in the number-one slot, as you will if you've created at least one other report, you must remember to move it to another number or it will be lost when EnQuery replaces it with the current report.

The English commands needed to set up your report are listed on the bottom of the report setup screen. You have to type in all the commands that tell *Fastfile* what you want to do (these are called "report specifications" or "report parameters") and then go the the EnQuery menu to de-

CREATING A DATABASE Creating a database is straightforward with *Fastfile*. To define a maximum of 50 data fields, you answer up to 12 questions, depending on the type of field. The "key field," or the first field, has its own rules and unique specifications. Likewise, this field is the only one that you can't modify without starting from scratch once the database is

■ FLAT-FILE DATABASES

cide what you want to do with this report. So, if you want to print an alphabetical list of all your employees and their salaries, you type **Sort BY LAST NAME Print LAST NAME SALARY END**. Now you return to the main menu and choose **Run** to execute the report.

Some of *EnQuery*'s other features include counting and comparing field entries using Boolean logic, and doing calculations such as four-function arithmetic and percentages. One important feature missing from *Fastfile* is a search function. However, if you do know exactly what you are looking for, you can sort that field and use *EnQuery*'s **Start/Stop** command to read the file and produce only the records that fall between the starting and the ending values you have chosen.

Fastfile serves its function as a limited, uncomplicated file manager. Besides a search feature, I would have liked other handy functions, such as a two-level sort, the ability to create a permanent index, and color capabilities. Despite its shortcomings, *Fastfile*'s recently dropped price of \$49.95 may make it a viable choice if you're looking for a simple file manager. —Jane Mintzer

FILEBASE

Filebase, from EWDP Software Inc., is more than just a simple yet powerful database manager—it's a file-processing system and a utility for letter-merging programs like *Multimate*, *DisplayWrite III*, and *WordStar/MailMerge*. With a little polishing up of the manual and the look of the program on the screen, *Filebase* could be a very impressive tool.

No installation is required. *Filebase* has one main menu with 11 options for you to choose from. Hitting the Question mark (?) key almost anywhere in the program brings you back to this menu.

You then easily initiate any of *Filebase*'s functions by entering the number of the option you want to perform and following the on-line prompts. Answering a straightforward yet seemingly endless array of questions is a trade-off for not having to learn a lot of commands.

CREATING AND CONVERTING FILES Creating a database file is a cinch with *Filebase*. The files consist of comma-delimited field records, and the program

generates variable-length records; so there is no need to predetermine the size or the nature of each field. You tell the program how many fields you need and then name each field, or you use a previously stored prompt file with field names and then go ahead and enter the data.

Because *Filebase*'s fields are variable length, entering or changing data that varies in length from record to record is no

■ **Creating a database with *Filebase* is a cinch.** With some polishing up of its manual, the program could be a very impressive tool.

problem. *Filebase* can also add new fields to existing records or move around fields to restructure files. From the main menu you can convert a file to fixed-length records, but the fields will always remain variable length. This one-time conversion permits you to create in-RAM indexes.

Many of *Filebase*'s operations result in the creation of new files with new fields resulting from field calculations or totals. A handy and precautionary feature of *Filebase* is that it never alters the original file you are working on, but rather, you must generate a new output file. This feature is also useful if you want to generate different reports for the same file.

With *Filebase* you can often access two files at the same time—a particularly useful feature when you're using the program as a letter-merging utility. You can also merge two files provided they both have the same field structure.

FAST SORTING *Filebase* has quick and impressive sorting capabilities. You can sort on a numeric or character basis in ascending or descending order. Two files can be sorted at once, and you can use the **Include/Exclude** function to search for and extract records (either by field or by record



FACT FILE

Fastfile, Version 3.2

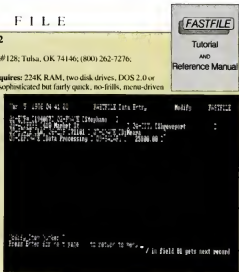
Datamate Company
4135 S. 100th East Ave., #128; Tulsa, OK 74146; (800) 262-7276;
(918) 664-7276

List Price: \$49.95 Requires: 224K RAM, two disk drives, DOS 2.0 or later.


In Short: An unsophisticated but fairly quick, no-frills, menu-driven data-filing system with a few extra features to do the usual type of data manipulation. Not copy protected.

CIRCLE 600 ON
READER SERVICE CARD

When you want to modify a record with Fastfile, you go to the data entry screen and make your changes.



■ FLAT-FILE DATABASES




FACT FILE

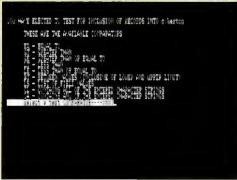
Filebase, Version 5.7
 EWDP Software Inc.
 P.O. Box 40283; Indianapolis, IN 46240; (317) 872-8799

List Price: \$125 **Requires:** 128K RAM, two disk drives, DOS 1.1 or later.

In Short: In addition to being a powerful yet practical database manager, this program is a file-processing system and a utility for letter-merging programs like MultiMate, DisplayWrite III, and WordStar/MailMerge. Not copy protected.

CIRCLE 604 ON READER SERVICE CARD





Using the sort-and-select option from Filebase's main menu, you can sort up to two files at once and select records on the basis of a variety of comparators.

number) that meet your specific criteria. By choosing from an ample list of comparators like "equal to," "greater or less than," or "between two values," you can extract certain records and generate new files for them. *Filebase* is also sophisticated enough to sort on last names embedded in full names, ZIP codes embedded in addresses, and dates as part of the MM/DD/YY format.

Filebase's report capabilities are, again, straightforward. No programming is required, but you have to specify how wide the print fields should be. Calculations and running totals of fields are available, and the reports can be displayed on-screen or printed. You can also design labels and envelope formats with *Filebase*.

Filebase is not an index-based database, but EWDP Software has just released a data retrieval system called *FB/ACCESS* for new releases of *Filebase*. To use *FB/ACCESS*, you convert your file to a fixed-record-length format using *Filebase*; then *FB/ACCESS* provides a faster way to search for individual records using a key value.

Filebase is relatively easy and enjoyable to use. For \$125, it's a practical pro-

gram that could be used for a multitude of purposes. If only EWDP Software would rewrite the manual and add wider margins so that it doesn't look like the fine print of used-car agreements, it would really improve its already quick and versatile database and file manager. —Jane Mintzer

FILE EXPRESS

Express is the key word in this shareware database manager. *File Express* from Expressware performs like a blue-ribbon Thoroughbred racehorse. It's lightning fast, it's smooth and clear, and it's pretty to look at. It has most of the features to make it a winner, and it rarely disappoints you.

As is standard procedure with most shareware programs, you're on your honor to send in \$40 for the program, a bound manual, notification of frequent updates, and user support. For \$10 you can get a production copy of the program and an on-disk manual; then it's up to you to send in the \$40 to become a registered user.

File Express is a colorful program with uncluttered screens, but if you're not inter-

ested in pretty colors, you can easily turn them off. The program makes a "blip"—a short, video-game-like beep—that you can also toggle off if you find the noise bothersome.

Completely menu-driven, *File Express* also provides easy-to-follow prompts and questions to answer. Nine options are accessible from the creatively designed main menu, and each option has a full submenu for more-specific tasks.

EVERYTHING'S A SNAP As with all *File Express* features, creating a database is a snap. You simply name up to 40 fields, define the type of data you'll be entering into the field (the symbols are always displayed on the bottom of the screen), and how many characters it should be. Entering data into a file is also a cinch. *File Express* provides for automatic data entry of time and date (assuming you've set this up correctly in DOS), and it also has calculated fields for totals and subtotals.

File Express has an efficient Search/Update option that lets you search for a record or string of records and then lets you replace, delete, update, or just look at your data. Using the Quick Scan feature of this option, you can examine the whole file or part of a file on eight fields. A handy feature of *File Express* is that you can always look at your file while using any option without having to go into the report-generating facility.

I was amazed at how quickly *File Express* sorted the PC Magazine Labs testing file. Unfortunately, *File Express* doesn't have an indexing capability, but the program sorted so quickly that it almost makes up for this limitation.

TWO REPORT TYPES With *File Express* you can create two types of reports: the standard columnar report and a line report, where each record is on more than one line. To create a report, you simply tell the program the order you want the fields to appear in, then choose automatic spacing (one space between fields) or manual spacing (you tell the program how many spaces you want between each field or record). These reports can be printed, displayed on-screen, or saved to disk. There is also a special mailing-label format that is easy to use. *File Express* displays a label-

■ FLAT-FILE DATABASES

shaped box in the top-left corner of the screen to aide you as you design your label. All report formats can be stored for future use. You always have the option of generating reports for the whole file or any part of the file.

DOCUMENTATION No tutorial comes with *File Express*, but the program is so easy to use that it almost doesn't matter. The documentation I used was easy to follow, though not as nicely polished as the program itself. I got a preview of the new documentation that Expressware is sending out with Version 4.0 of *File Express*, however, and I was very impressed with it. Expressware says that this updated version includes many other enhancements, including automatic incrementing of fields and the ability to access files from different directories.

File Express will certainly meet the needs of someone maintaining small- or medium-size databases. The program has no glaring deficiencies, and it boasts time-saving features, like the ability to reassign the function keys. All software should be this easy and pleasant to use.

—Jane Mintzer

FILEPLAN

There's something to be said for a manufacturer that goes to great lengths to customize its program for a very specific application. Chang Laboratories has tried to do this with *FilePlan*, its sales and client management database program. While it's form-letter and mailing-label capabilities work well for this use, I found the database to be too cumbersome and too inflexible to be a really effective organizing and filing tool.

First impressions can be everlasting, and my first impressions of *FilePlan* were not exactly stellar. *FilePlan* uses spreadsheet terminology; a file is called a worksheet, a record is a row, a field is a column, and so forth. The tutorial uses sample files to illustrate the program's features but doesn't clearly take you through the steps you'd have to do when working from scratch on your own files.

LIMITED DOCUMENTATION The documentation has similar limitations. It goes through each command giving a brief description of what the command does

along with some questionably helpful usage tips. The documentation would be more effective if it clearly outlined all the necessary steps to complete each command and then had a separate section with sample applications and helpful tips.


FilePlan's main menu lists 22 numbered commands, grouped together by related functions. You'll notice some numbers are missing so that Chang Labs can easily update and add new functions to *FilePlan*. After choosing the desired command, you follow the prompts on the top left-hand side of the screen. There's always a greater-than (>) sign where you enter your data and a descriptive prompt below it to guide you. When you hit the Return key, the information is put in its appropriate place. One of *FilePlan's* best features is that you can sometimes customize these prompts yourself.

Setting up a worksheet is excessively time consuming and cumbersome. First you must create an empty worksheet that's already equipped with only five fields. Then you enter a few bytes of data to establish this as a working worksheet, then hit Esc, which always takes you back to the main menu. From here you use the command to define your fields. Then it's back to the main menu to enter your data and again to name your worksheet. This process is archaic and not very smooth.

CUSTOMIZED PROMPT LINES

Since *FilePlan* is not an inherently helpful program, it's here that you have the chance to help yourself. As you're defining your field formats, there's a column for customizing what you want each prompt line to say. You can also specify minimum and maximum range checks for numeric fields and assign codes or abbreviations for commonly used words or phrases. For example, if you've created a "Status" field, you can customize your prompt to say "Enter the appropriate letter that reflects the status of this account." Then in parentheses you designate A=active file or I=inactive file. When you get the prompt for this field, you simply enter A or I for active or inactive, and *FilePlan* will automatically enter the full description.


FilePlan's report-writing capabilities are as frustrating as its procedures for setting up a worksheet. The Print Worksheet

**FACT FILE**

File Express, Version 3.60
Expressware
P.O. Box 230; Redmond, WA 98073; (206) 481-3040
List Price: \$40.00 **Requires:** 192K RAM, one disk drive, DOS 2.1 or later.
In Short: Easy to use and fast, this attractive database manager has some timesaving features for handling small and medium-size databases, and since it's shareware, it's easy on the budget as well. Not copy protected.

Circle 61 on Reader Service Card

When designing a mailing label with *File Express*, you see a sample label format at the top of the screen. Then you enter the desired field numbers on the correct line and choose either automatic or manual spacing.



■ FLAT-FILE DATABASES



FACT FILE

FilePlan, Version 3.0

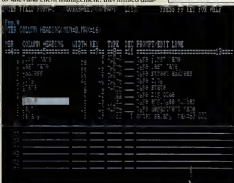
Chang Laboratories Inc.
5300 Stevens Creek Blvd.; San Jose, CA 95129; (800) 831-8080 (in Calif.);
(800) 972-8800

List Price: \$199.95 **Requires:** 256K RAM, two disk drives, DOS 2.0 or later.

In Short: Geared to sales and client management, this limited database is too awkward and inflexible to be a truly effective organizing and filing tool; a few perks make it bearable to use but not really any more efficient. Not copy protected.

CIRCLE 606 ON
READY SERVICE CARD

When you define your fields with FilePlan, you enter headings, widths, data types, key values, and your prompt lines.



FilePlan

Software Release Area Chang Labs

option from the main menu lets you print your worksheet in a spreadsheet-type format with each record on a single line (as it also appears on-screen). If you want only to print certain columns or fields, you have to go back into the field format command and change the width of the fields you don't want to appear in the report to 0. So, of course, you have to go back and change them again for every different report you want to generate.

Luckily, the Merge Print command is a bit more rewarding, though still inefficient. With this command you can merge all or part of your worksheet into a form letter or mailing label. Chang Labs recommends that you use *SideKick* from Borland International, or another memory-resident program with a notepad, to make creating your form letters easier. Again, with *FilePlan* it's a cumbersome process, though once you do it a couple of times, it gets easier and a little less bothersome.

FilePlan has a few handy features that make it a bearable program to use, such as the ability to highlight certain records on the screen in either red, blue, white, or green using a combination of Alt and a single key (for example, Alt-R will turn the

■ *FilePlan* uses function keys to make editing easier, and if you press F9, you'll get a help screen that explains each function key.

record red; if you're using a color printer, this record will appear in red). Also, *FilePlan* uses function keys to make editing easier, and if you press F9 you'll get a rather sparse help screen that explains each function key. Even with these perks, *FilePlan* is too awkward and inflexible for general database use or for salespersons who are in a rush. Release 4.0 is in the works, and perhaps some of these glitches will be smoothed out so that the new release of *FilePlan* will be a better product. —Jane Mintzer

FILING ASSISTANT AND REPORTING ASSISTANT

If simplicity is your bag, you'll love IBM *Filing Assistant* and *Reporting Assistant*. This duo from the IBM Information Services caters to those with low-end database appetites, who want modest functionality in lieu of feature-laden programs. Unfortunately, when you combine the price of both programs and consider the fact that you must run both if you intend to create a substantial report, things are not as simple as they seem.

IBM *Filing Assistant* and *Reporting Assistant* are unabashed copies of the incredibly popular *PFS:FILE* and *PFS: Filing Assistant*. The only apparent differences between the IBM and PFS versions are in the packaging. The IBM *Filing Assistant* program creates a form for data input and allows you to key in individual records. The *Reporting Assistant* generates tabular reports (up to 20 vertical columns) based on *Filing Assistant* records.

NO IMPORT/EXPORT FACILITIES

Filing Assistant has no data import/export facilities. Since I was devastated at the thought of having to key in my PC Magazine Labs test data, *Filing Assistant* forced me to resort to devilish alternatives. A colleague in the PC Labs was testing *Paradox*, which outputs to *PFS* format (among others). Since *PFS* and *Filing Assistant* are mirror images, I used *Paradox* to create a *PFS* format for my data and spared my fingers some agony. Despite this tortuous data entry procedure, *Filing Assistant* is otherwise the essence of simplicity. The program's main menu offers nine options. The program is characterized by a single, flat, free-form file structure. You opt to create a new database, design a blank form, and add corresponding data forms. You are a free-wheeling agent on a big display screen, able to move about and paint your field names and titles. You cannot specify field lengths, cannot specify field types, and cannot establish any data-input validation criteria. This combination of freedom and restriction makes the design phase easy, but it leaves you open to the

Step-by-step tutorial, demo programs with source code included!

Borland introduces Turbo Prolog, the natural language of Artificial Intelligence.

Prolog is probably the most powerful computer programming language ever conceived, which is why we've made it our second language—and "turbocharged" it to create Turbo Prolog.

Our new Turbo Prolog brings supercomputer power to your IBM® PC and introduces you step-by-step to the fascinating new world of Artificial Intelligence. And does all this for an astounding \$99.95.



Turbo Prolog is to Prolog what Turbo Pascal® is to Pascal!

Our Turbo Pascal astonished everyone who thought of Pascal as "just another language." We changed all that—and now Turbo Pascal is the de facto worldwide standard, with hundreds

of thousands of enthusiasts

and users in universities, research centers, schools,

professional programs, students, and hobbyists.

You can expect at least the same impact from Turbo Prolog, because while Turbo Prolog is the most revolutionary and natural programming language, it is also a complete development environment—just like Turbo Pascal.

Turbo Prolog radically alters and dramatically improves the brave new world of artificial intelligence—and invites you into that fascinating universe for a humanly intelligent \$99.95.

Even if you've never programmed before, our free tutorial will get you started right away

You'll get started right away because we have included a complete step-by-step tutorial as part of the 300-page Turbo Prolog Reference Manual. Our tutorial will take you by the hand and teach you everything you're likely to need to know about Turbo Prolog and artificial intelligence.

For example: once you've completed the tutorial, you'll be able to design your own expert systems utilizing Turbo Prolog's powerful problem-solving capabilities.

Think of Turbo Prolog as a high-speed electronic detective. First, you feed it information and teach it rules. Then Turbo Prolog "thinks" the problem through and comes up with all the reasonable answers—almost instantly.

If you think that this is amazing, you just need to remember that Turbo Prolog is a 5th-generation language—and the kind of language that 21st century computers will use routinely. In fact, you can compare Turbo Prolog to

Turbo Pascal the way you could compare Turbo Pascal to machine language.

You get the complete Turbo Prolog programming system for only \$99.95

You get a complete Turbo Prolog development system including:

- The lightning-fast Turbo Prolog incremental compiler and the interactive Turbo Prolog editor.

- The 300-page reference manual which includes the step-by-step Turbo Prolog tutorial.
- The free GeoBase™ natural query language database including commented source code on disk—ready to compile. GeoBase is a complete database designed and developed around U.S. geography. It includes cities, mountains, rivers, and highways, and comes complete with natural query language. Use GeoBase immediately "as is," or modify it to fit your own interests.

So don't delay—don't waste a second—get Turbo Prolog now. \$99.95 is an amazingly small price to pay to become an immediate authority—an instant expert in accordance with our claim, given that the 21st century is only one phone call away.

Turbo Prolog 1.0 Technical Specifications Programming System Features

- ✓ **Compiler:** Incremental compiler generating machine-to-machine code and loadable object modules. The linking function is compatible with the PC-DOS linker. Large memory model support. Compiles over 2000 lines per minute on a standard IBM PC.
- ✓ **Interactive Editor:** The system includes a powerful interactive full-screen text editor. If the compiler detects an error, the editor automatically positions the cursor appropriately in the source code. As you edit, Turbo Prolog prompts you and the editor, and view the running program's source code.
- ✓ **Type System:** A flexible object-oriented type system is supported.
- ✓ **Windowing Support:** The system supports both graphics and text windows.
- ✓ **Input/Output:** Full I/O facilities, including formatted I/O, interrupts, and random access files.
- ✓ **Hardware:** Requires: 1280K to 32767K. Needs: 1K to 128K.
- ✓ **Debugging:** Complete built-in three-level debugging capabilities allowing single stepping of programs.

YES! I want the best

Turbo Prolog at only

\$99.95

To order by phone,
or for a dealer nearest you,
Call (800) 255-8008
In CA call (800) 742-1132.

Send me _____ Turbo Prolog at \$ _____

Outside USA add \$10 per copy

CA and NH res. add applicable sales tax \$ _____

Amount enclosed \$ _____

This price includes shipping in all US states

Payment VISA MC Bank Draft Check

Credit card expiration date _____

Card # _____

You must mail an SSI or TIN card with this order

DDT 2 0 or less ***

We complete a name and address

■ FLAT-FILE DATABASES

tential errors of unrestrained input.

One attractive feature is the multiple-page forms option. Each record can have up to 32 pages of data (even more if you attach pages during a forms update session). I wouldn't have the gumption to enter a 32-page record, but I think that social workers with case studies, researchers with indexed notes, and other people who need to organize long text entries would relish this freedom. Another nicety is the quick-entry specification—a simple macro feature to quickly fill in common information.

The *Filing Assistant* has no sorting or indexing capabilities. You may only perform a single-field ascending sort if you print your file. However, search features are easily implemented, and the program is capable of quick full and partial text and numeric searches of specified fields.

BOTH PROGRAMS NECESSARY

Owning *Filing Assistant* without *Reporting Assistant* is like owning 35mm slides without a projector—viewing the goods is a nuisance. Without *Reporting Assistant* you can print, but not save, report specifications, and you are prohibited from performing any data manipulations. For an

additional \$129, *Reporting Assistant* lets you catalog and store a report format and perform handy column derivations, simple math, and aggregate functions.

Filing Assistant's choice of language is confounding to anyone who has used or plans to use another database. In *Filing Assistant's* terms, a record is called a form; the design you create to input the data is also called a form. In this vein, you add forms to a blank form to create a file. Reports are printed "forms" based on design "forms." Perhaps calling everything in the database a "form" quells the novice's "file," "record," "field" phobia. However, as with the 26 Eskimo words for snow, I'd prefer greater precision.

A bargain is in the eye of the beholder. To their credit, IBM *Filing Assistant* and *Reporting Assistant* are easy to use. Although limited, they perform their tasks well. The programs' greatest weakness is an IBM marketing problem. Together, the duo sells for over \$250. Other similar programs cost less and combine filing and reporting features into a single application. Lowering the price and bundling the components would increase the value.

—Robin Raskin

FIRST BASE

Before there were off-the-shelf software packages for microcomputers, there were OEMs. These original equipment manufacturers would generally sell you a machine and the software to go with it; they would install the hardware, customize the programs for you, and train the staff. Universal Data Research Inc., the maker of *First Base*, continues to offer these OEM-type services. It markets a number of business applications including accounts receivable, accounts payable, general ledger, and payroll, and uses *First Base* as a tool in developing and supporting these products, much as many consultants use *dBASE III* or *R-base Series 5000*. When Universal Data Research trains its customers in the use of the applications, it suggests that they obtain *First Base* as well, so that they can do quick queries and create additional reports for their business applications.

A PROGRAMMER'S TOOL While you can purchase *First Base* (formerly called *Data Base Manager*) separately and use it as a standalone database, its genealogy gives it quite a different look from the ergonomic, hand-holding, often elegant interfaces that are becoming the norm in the PC market. *First Base* is, above all, a programmer's tool. From an end user's point of view, the functions on the main menu are oddly apportioned, so that to create a new database you must know to select file utility programs, while querying is hidden in the Enter/Alter/Print/Delete Data function.

Each function is in a separate program, forcing a pause while *First Base* cranks up the next one, and at each new function you'll have to reenter the filename. When you create a new database, you are absolutely required to give it a volume number.

To use *First Base*, you, too, will have to be in a programmer's frame of mind. For instance, to display a record format that you have designed, you must choose the selection Alter Header, referring to the header, or the first, record of your data file, which is where the record format is stored.

First Base does not import data. If you make an error when entering new data,



FACT FILE

Filing Assistant and Reporting Assistant, Version 1.00

IBM Information Services

472 Wheelers Farms Rd.; Milford, CT 06460; (203) 783-7536

List Price: *Filing Assistant*, \$149.00; *Reporting Assistant*, \$129.00

Requires: 128K RAM one double-sided disk drive, DOS 1.1 or later.

In Short: Unpublished copies of *PFS FILE* and *PFS Filing Assistant* must be

run together to create a substantial report. The cost is high, compared with others of their ilk, and facilities for importing and exporting data are not included.

Copy protected.

CIRCLE 69 ON
READER SERVICE CARD

Filing Assistant's database uses a free-form design. You are able to point the screen to your filing.

PERSONNEL RECORD FORM		
LAST NAME: _____	FIRST NAME: _____	
ADDRESS: _____		
CITY: _____	STATE: _____	ZIP: _____
EMPLOYEE ID: _____		
DEPARTMENT NAME: _____		
SALARY: _____		
TITLE: _____		
TELEPHONE: _____	SEARCH NAME: _____	Page 1
TELETYPE: _____	REPORT NAME: _____	FILE NUMBER: _____



TURBO PASCAL
EDITOR TOOLBOX

Lotus users prefer SIDEWAYS™ by a very wide margin.



Especially new Version 3.

Sideways™ has always been the favorite way to print nearly everything that's too wide for a printer. Not surprising.

It's quick. It's easy. And it makes clean, one-piece printouts as wide as you like - without staples, glue or tape.

And now Version 3 goes even further.

Reach new widths in 1-2-3® printing.

New Sideways makes short work of those wide 1-2-3 spreadsheets. No need to make print files. Just highlight a range and print right from your worksheet file using familiar Lotus-like menus.

Mix bold, underlined and expanded type, all on the same page. Print through or skip over perforations. Make the finest extra-wide printouts this side of typesetting.

An end to unfinished Symphony® printouts.

New Sideways conducts itself perfectly from right inside your Symphony session. Just "add-in" Sideways and select it from your Symphony menu. Move effortlessly from Symphony to Sideways and back again, and print the whole score in one movement, without an intermission.

No matter what software you use.

Sideways prints the right way with non-Lotus software too. Including spreadsheets, databases, word processors and project planners.

Choose from nine different type sizes. Print bold, underlined and expanded - whatever your software can create. Even foreign language and line-drawing characters.

Sideways Version 3 for the IBM® PC and all popular dot-matrix printers. Available now at computer dealers everywhere. Or directly from Funk Software with your check, Visa or Mastercard.

At just \$69.95 a copy, you'll never want for width again.



Funk Software, 222 Third Street, Cambridge, MA 02142. Phone (617) 497-6339.

Copyright 1985, Funk Software, Inc. Sideways is a trademark of Funk Software. Lotus, 1-2-3 and Symphony are registered trademarks of Lotus Development Corp.

CIRCLE 317 ON READER SERVICE CARD

■ FLAT-FILE DATABASES



FACT FILE

First Base, Version 2.0

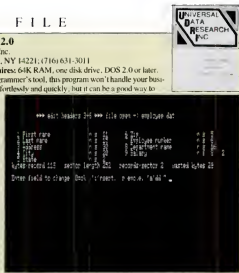
Universal Data Research Inc.
2457 Wehrle Dr., Buffalo, NY 14221; (716) 631-3011

List Price: \$195 **Requires:** 64K RAM, one disk drive, DOS 2.0 or later.

In Short: Basically a programmer's tool, this program won't handle your business database problems effortlessly and quickly, but it can be a good way to sharpen your applications programming skills in BASIC. Not copy-protected.

CP/CPL 607 ON
READER SERVICE CARD

This screen, which displays the field attributes of the employee file, demonstrates First Base's editing technique.



you may not correct it immediately. Instead, when you have completed a record, *First Base* allows you to specify a field by number and reenter its contents. Of course, this requires glancing back over a record to see where the errors are. You can reduce the effort of entering data somewhat by setting up a table of default values that *First Base* will enter automatically.

The query function has a similar barebones quality. Since there is no wildcard feature, you cannot request all last names starting with M. You can only ask for all last names that include a capital M, yielding DiMeara as well as Matuso. You can index your database with *First Base* or can do a one-level ascending sort.

FULL-FEATURED REPORTING The reporting function of *First Base* is comparatively full-featured, allowing you to choose the fields to be printed and their order, as well as to set conditions for selection and to total fields. You can save the report format for future use, but you cannot alter a saved format. *First Base* lets you specify a field title that is longer than its data field, but it will truncate the title when you print the report.

■ *First Base's* genealogy gives it a different look from the ergonomic, hand-holding, often elegant interfaces that are becoming the norm.

The programmer's perspective continues with the language of the manual: it abounds with words such as *operator*, *ISAM*, and *abort*, and blithely refers to the hole fill map and the Shell Metzner sort.

The program worked fine with an Epson FX-80 printer, but it wouldn't print at all with an FX-85; the package doesn't include an automatic printer setup.

A perhaps unintended but very real value of *First Base* is as a tutorial for improving one's applications programming skills in BASIC. The documentation describes

the major subroutines and how to use them in conjunction with your own programs. It explains how *First Base* does its screen editing and even prints the BASIC code for displaying *First Base's* main menu.

According to Universal Data Research, *First Base's* antecedent is a database for a multiuser environment on a minicomputer, a situation in which systems-support personnel are available to assist users. In downloading, little attempt has been made to retrofit the program to the off-the-shelf PC business software market, in which one of the first rules is that the plumbing must be hidden from view. As a support tool for Universal Data Research's business software, *First Base* has no doubt proven its worth, but as a competitive Category 1 database for the PC, *First Base* is aptly named.—Stephanie Stallings

INFOSCOPE

Infoscope, a fresh solution to personal data-processing needs, offers features not available on any program in its class. Like *Reflex*, *Infoscope* lets you view your data from different perspectives and change views in the blink of an eye. Although the program is not relational and therefore should not be considered as the basis for serious business applications, *Infoscope* also makes a wonderful analytical tool in conjunction with business database programs that produce ASCII delimited files.

Infoscope is very different from every other database program I've used. It was designed for personal applications that do not require multiple file relations nor access to more than 8,196 records per file.

However, *Infoscope* allows you to load the contents of up to eight different files into twelve different "scopes"—think of a scope as a window containing a set of data—and keep them all on-screen. Each scope may use a different border color, which can be used as an alias name for that set of data, and the scopes are easily shuffled around the 255-character-wide scrolling display.

STACKING UP SCOPES You can stack up the scopes on top of one another and call them to the top of your "desk" one at a

Diagraph[®] Makes Maps.

- The US Maps library includes low, medium and high resolution maps of all 50 states.
- Combine states into sales regions and territories.
- Display, print and plot maps in full color or shade states and regions using any of the 54 shading patterns.
- Label and legend your maps using high-resolution, solid-filled Diagraph typefaces.

Use Diagraph to turn your ideas, concepts, plans and data into organization charts, signs, diagrams, forms, flow charts and now maps.

Why buy a complicated mapping system when all you need are some basic maps for business presentations. Maps that show sales and service territories or the location of distribution centers, plants and branch offices.

With Diagraph and the new US Maps library, the creation of high-quality maps is just another application. So you don't need four separate programs to prepare one presentation.

Diagraph comes complete with over 2,200 symbols and 13 typefaces. Thousands of optional symbols, custom libraries and company logos are also available. And if you buy a copy of Diagraph before August 15, 1986, the US Maps library is free.

Diagraph is available for the IBM PCXTAT, IBM 3270 PCAT, IBM compatibles and HP desktop computers. The IBM Enhanced Graphics Adapter and a wide variety of plotters, printers and film recorders are supported.

For additional information about Diagraph and the US Maps library, call or write:

Computer Support Corporation
2215 Midway Road
Carrollton, Texas 75006
214 661-8960

Supplemental material:
Diagraph 1295
US Maps 169

CIRCLE 518 ON READER SERVICE CARD

Diagraph is a trademark licensed to Computer Support Corporation.
IBM is a registered trademark of International Business Machines Corporation.

■ FLAT-FILE DATABASES

time. Or you can overlap them, place them side by side, put them to "sleep" to reduce memory overhead while keeping the file open, and so forth. Multiple scopes allow you to view the contents of different files quickly or to view the contents of one file a dozen different ways. For example, you could open the company payroll file into scopes sorted by employee (listed alphabetically), department, salary, date of last increase, and so forth and then call one to the foreground, focus on specific records, and print a report.

I'd like to air all the limitations of *Infoscope* at once because if you can live with them, you'll love the rest of the program. First, the display scrolls to 255 characters, the maximum any record can hold. That means you could design a file with one 255-character field or a file with 25 10-character fields, or any other way you can divide 255 characters. For data entry/editing, there is no such thing as range testing, default values, lookup tables, or calculated fields.

The weakest link in *Infoscope*'s chain is its report functions, or the lack thereof. You can't specify totals, subtotals, or break points. All you can do is print the

■ *Infoscope* is a fast and fancy tool that dares to be different. Don't be put off by its unfamiliar approach to familiar problems.

contents of a scope. However, this is much more powerful than simply printing the contents of a file.

Scopes are the heart of *Infoscope*; they are files that have been sorted and filtered to contain information in a specific order. You can remove or rename fields in a scope to make it smaller or more readable. You can sort it on as many fields as it has faster than any program I've seen. Just for fun I loaded the 500-record PC Magazine Labs test file and sorted it by department, salary, state, last name, and first name.

Two and a half seconds later I saw the results. In the next few seconds I hid the address and employee number fields so that the list fit on the 80-column display, sent it to the printer, and saved it to a disk file for future reference.

SEVEN LEVELS OF COMMANDS

You may communicate with *Infoscope* in two ways. The slash bar opens a 1-2-3-like menu at the bottom of the screen in which commands are structured on seven levels. Once you know a command, you may type it directly on the command line and save time. The most important command in conjunction with sorting is Focus. Let's say you're keeping track of dozens of project schedules and you have this file in a scope that is focused on projects for ABC Corp. with deadlines in July. The only records appearing on-screen fit those criteria, and you can add to the focus at any time as many criteria as you like. Then, with the simple command Try Month August, you would get the same view of all your ABC Corp. projects with August deadlines, within 1 or 2 seconds.

I can't say enough about *Infoscope*. It's a fast and fancy tool that dares to be different. This program is *not* just another easy-to-use database; so don't be put off by its unfamiliar approach to familiar problems. That feeling won't last longer than the excellent hour-long tutorial anyway.

—Phil Wiswell



FACT FILE

Infoscope, Version 1.01

Microstuf Inc.
1000 Holcomb Woods Pkwy., #440, Roswell, GA 30076; (404) 998-3998;
(404) 998-7998

List Price: \$79 **Requires:** 192K RAM, one disk drive, DOS 1.1 or later.
In Short: Designed for personal applications, this database is fast, fancy and, above all, different; it also makes a great analytical tool in conjunction with business database programs that produce ASCII delimited files. **No copy protected.**

CIRCLE 662 ON
READER SERVICE CARD

Infoscope's "scope" method of presenting files allows you to reorganize your fields quickly in any order, hiding or showing them as you wish.



NUTSHELL

From the instructions on formatting floppies and running the installation batch files to those showing switch settings for dozens of popular printers, *Nutshell* and its paperback manual are aimed at the computer novice. The Quickstart section at the beginning of the manual runs you through *Nutshell*'s major features. It's the next best thing to an on-line tutorial, with a screen snapshot nearly every page. The sample databases included on disk are also explained in the manual.

EXCELLENT ON-LINE HELP The on-line help truly is context sensitive. When you create a new file, the help screen sug-

■ FLAT-FILE DATABASES



FACT FILE

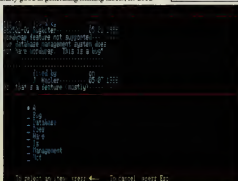
Nutshell, Version 2.0

Leading Edge Software Products Inc.,
21 Highland Circle, Needham Heights, MA 02194; (800) 343-3436
List Price: \$150 **Requires:** 256K RAM, one disk drive, DOS 2.0 or later.

In Short: A simple menu-driven filer that can handle databases with a lot of text, *Nutshell* is also particularly good at generating mailing labels; its documentation makes it easy to learn. Not copy protected.

CIRCLE 66 ON
READER SERVICE CARD

In *Nutshell*, a field can extend over several lines; words will reformat as you add and delete text. *Nutshell*'s "index" is a dictionary of the words or values that occur in the given field for all currently selected records.



gests you define some fields. Asking for help when browsing through an empty file produces a recommendation to add some records.

The help screens include page numbers in the manual to turn to for more information. The people answering the toll-free technical-support line were prompt, polite, and patient; they were even knowledgeable and helpful.

The Browse screen is the heart of *Nutshell*. Each record is shown on a separate screen. The PgUp and PgDn keys let you scroll through the records or move to the first or last record in the file.

When you define a file, *Nutshell* builds a default "layout" of the fields and field names. You can build and store many different layouts; they control how the data appears on the Browse screen and how it's printed in your reports. You edit a layout by selecting a field or field name, then pointing to where it goes or how far it should extend.

Unlike most databases, *Nutshell* treats a text field as a sequence of words, not just characters. Fields can be several lines long, with word wrap and automatic reformatting. This is great for databases that

consist of long stretches of English text; for example, a collection of "trouble reports" that include several sentences of explanation and problem resolution. *Nutshell* can give you a list of all the words that occur in a given field (for all the currently chosen records), just like the index of a book. In a query, you can find, for example, all the records with a Comments field that includes the word *none*.

A GOOD MAILING-LABEL GENERATOR *Nutshell* is particularly good for generating mailing labels. You can ignore trailing blanks; so, for example, "John Doe" will have only one space between the first and last name, even if you've defined first names to be up to 15 letters. You can easily print multiple columns of labels. You can even make very crude form letters or exchange an address list between *Nutshell* and the Merge Print feature of the *Leading Edge Word Processor*.

Nutshell's documentation makes it easy to learn; its design makes it easy to use. If you want a simple, menu-driven filer, if you need to print labels, and especially if your database has lots of text, *Nutshell* is worth considering. —J.H. Smith

OMNIFILE

Despite its name, suggesting omnipotence and omniscience, *Omnifile* is simply a well-designed database program for handling flat files. Its menus guide you through all the steps necessary to select records, set up calculated fields, execute mass changes, and design flexible reports.

The installation procedure for placing *Omnifile* on a hard disk is almost automatic. The program requires a key disk, but in exchange for your warranty card, SSR Corp. will send you a backup copy that does not require a key disk.

Omnifile's menu screens consistently identify the current function along the top border and display the operative function keys along the bottom.

Omnifile simplifies the process of creating a database by combining record definition and input form design into one procedure. You can also create alternative forms that are subsets of the original. Just as one file can have several forms, several files can share a single form; *Omnifile* needs a directory to plot these relationships.

A MASS CHANGE FUNCTION You can use *Omnifile*'s mass change function to change the structure of the database after you have entered data. If you alter the data specification of a field on one form, this change will automatically be made on all the forms on which the field appears, but if you want to rename a field, you'll have to make the change yourself on each form.

Omnifile treats importing and exporting as types of file copying, but regardless of the name, the program imported the .SEQ test file without a hitch. It also handles .DIF files, and, when directed to make copies of files that are in *Omnifile* format, it copies all related dictionaries, forms, indexes, and report specifications.

You can edit the new data by specifying the valid entries for a field, by setting default entries for fields that can be bypassed, and by forcing entries to be made in other fields. *Omnifile* can automatically include the current date in the record and can complete calculated fields as the record is accepted. You can also validate the users of the database with the field-level password utility.

The program can create indexes at any time, and a reorganization utility makes it easy to reindex a file after records are added. Up to five fields can be contained in an index key.

CONSISTENT SELECTION TECHNIQUES *Omnifile* uses two techniques; selection by condition and by derived fields, throughout its query, mass change, and reporting functions. This consistency makes *Omnifile* easier to learn; it's aided by the manual, which repeats the relevant information in each section rather than making you hunt for it. To select a group of records by condition, you specify the number of the field in question, the condition (such as = or <), and finally the number of another field or a value to which the first field should be compared for each condition. Derived, or calculated, fields are defined through the use of a similar fill-in-the-blanks menu. You can save conditions and derived fields in the reporting and mass change functions, but not in the query feature.

Omnifile's report function, aptly named Anyreport, deftly guides you through a multistep procedure for printing re-

ports and labels. On separate menus you specify which fields are to be included in the report and which are to be totaled, averaged, or counted. *Omnifile* can sort records on up to four levels, with or without subtotals on sort breaks and in ascending or descending order. In addition, you can specify whether or not duplicate key fields should be printed. Review screens enable you to check, change, and save the report specifications.

The *Omnifile* manual is a little unusual in that it has no reference section but is divided between a tutorial and a set of sample applications. The tutorial functions quite adequately as a reference, in part because it is thorough and in part because *Omnifile* is a relatively simple program. But the manual would be a stronger reference tool if the table of contents and the index were both more detailed.

Omnifile is a quite decent Category 1 database that will satisfactorily meet the needs of many users. But being well thought out isn't enough in the glutted PC database market. To become omnipresent, *Omnifile* would have to be as omnivorous as the big guys.

—Stephanie Stallings

1-2-3, RELEASE 2

Lotus Development Corp.'s 1-2-3, the best-selling, top-notch spreadsheet program, also includes some database management capabilities. It's not relational and doesn't do indexing, but both sorting (with primary and secondary keys) and finding records that meet certain criteria are as fast and easy as the program's name.

A 1-2-3 database looks like a spreadsheet, set up on a large worksheet of 254 columns and 2,048 rows. Smooth-running commands lead you through building and manipulating a database. In addition, 1-2-3 includes special database-oriented statistical functions: the number of items in a list, the arithmetic mean, the minimum and maximum values, and the standard deviation and the variance. Also, 1-2-3's Transfer utility transfers files from such programs as dBASE, Jazz, and Symphony.

You initiate each command with a slash, followed by your choice of the commands that then appear on the menu at the top of the screen. As you highlight each choice by moving the cursor keys, you see below it the submenu. Highlighting File, for example, shows you the submenu for that command: Retrieve, Save, Combine, Xtract, Erase, List, Import, and Directory. Deciding on the best choice is easy when you move the cursor along the line of choices, watching the submenus change—almost like an ever-ready, ever-visible help screen. Pressing the Esc key at any point will back you up a step; holding it down takes you back to the beginning (you'll see "Ready"). Another feature that makes life easier is the way 1-2-3 enables you to indicate cell ranges either by highlighting them with the cursor or by typing in the range address.

THE /DATA COMMANDS The most relevant commands for database management are under the Data command heading. One important step after importing an ASCII file is to parse the data (/Data Parse), which really means to format it for 1-2-3. (On the same page as it describes the /File Import command, the program's reference guide should prominently note the fact that your ASCII file won't work until put through the /Data Parse process;



FACT FILE

Omnifile, Version 2.0

SSR Corp.

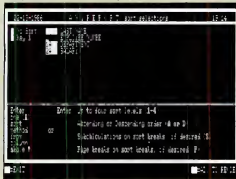
1600 Lyell Ave., Rochester, NY 14606; (716) 254-3200

List Price: \$425 Requires: 256K RAM, two disk drives, DOS 2.0 or later.

In Short: A well-designed, capable, easy-to-use, menu-driven database program for handling flat files, *Omnifile* can meet the needs of many users. Not copy protected.

CIRCLE 88 ON
READER SERVICE CARD

Omnifile's sort screen displays all available features, which you request by placing the alphanumeric codes next to the field names.



OMNIFILE

THE PERFORMANCE
INFORMATION
MANAGEMENT
SYSTEM

■ FLAT-FILE DATABASES



FACT FILE

123

1-2-3, Release 2

Lotus Development Corp.
35 Cambridge Pkwy., Cambridge, MA 02142; (617) 577-8500;
(617) 253-9150

List Price: \$495 **Requires:** 256K RAM, one disk drive, DOS 2.0 or later.

In Short: This venerable spreadsheet is also a database with smooth, easy-to-use commands but no indexing. Copy protected.

**CIRCLE 600 ON
READER SERVICE CARD**

The Data option on the main menu of 1-2-3 gives you a variety of data management choices on what is essentially a spreadsheet.



you can waste time finding out what's holding things up.)

The /Data Sort command sorts records according to the contents of one of the columns. First you specify the range to sort. Next you choose the primary sort key by highlighting or entering the address of any cell in the field that you want to determine the new records order, and then you select ascending or descending sort order (you can also select a secondary sort key to arrange records that have the same primary sort key in a specific order within the primary one, by salary within department, for example). Then you select Go, and speedy 1-2-3 does the sort for you. A timesaving feature of the program is its default settings. The worksheet retains the last-specified data range, sort keys, and sort orders for future use.

The /Data Query Find command locates records that match your criteria. First you specify the input range—that is, all the field names and records you want to search. You then set up a criterion range in a blank part of your worksheet and copy the field names you want (up to 32 fields)—for the PC Magazine Labs tests we used last name and city. Under them

you enter the criteria, such as Williams and Poughkeepsie, for example. When you select Find, 1-2-3 highlights the matching records or beeps if it finds none. /Data Query Extract copies records that match your criteria to another part of your worksheet, in effect creating a makeshift report. Although 1-2-3 doesn't really generate reports, *Report Writer*, a standalone companion product, creates and stores reports from a 1-2-3 database.

The documentation is first-rate. One note: if you move or copy any data, be sure you're putting it in a blank part of the worksheet; as 1-2-3's manuals warn you repeatedly, it will copy over existing data (alas), not move it aside (which would be a nifty improvement). If you use 1-2-3 as a spreadsheet, by all means take advantage of its /Data commands. And if you're intimidated by 1-2-3's spreadsheet powers, using the program as a database manager might be a good way to get to know it. But remember, although fast-working and easy to use, its database features are not as sophisticated as its number-crunching abilities and are surpassed by those of some database-only packages on the market.

—Carol Olsen Day

OWL A-B-C

In the lingo of Owl Software, developers of *OWL A-B-C*, A is for Advanced Word Processing, B for Business Tools, and C for Communications. An integrated package that combines word processing, mail-merge, database management, scheduling, telephone dialing, and terminal emulation, *A-B-C* does what it claims it can do fast. Little effort or experience is required on your part. The disappointment is that the program is fairly limited when it comes to database management. It can't index, won't import an ASCII file easily, and two-field searches aren't part of its lexicon.

CREATING A DATABASE FILE You create an *A-B-C* database file the same way you create a word processing file. After you choose C for "Create a new file from the main menu," *A-B-C* prompts you to choose the letter from the Text Files column or the Data Files column that corresponds to the kind of file you want. Data file choices include 3, 4, and 5 for three-, four-, and five-line mailing labels; B for Bar chart file, D for Data file, P for Phone list, R for Record of phone calls, S for Schedule of appointments, and T for Tabular file. Choosing D for Data file in turn lets you select various formats. For most databases you'd choose a general data file. *A-B-C* prompts you to define the fields in the file. After you define the fields, you begin to enter the records, one on each line *A-B-C* sets up for you. Using the cursor to move within the record, you can change, insert, or delete. Function keys displayed at the bottom of each screen allow you to scout around the file quickly, insert and delete records, search for a character string, and so forth. You can choose to define new fields, add file commands, or change/view file commands from the command submenu. After you've input all your records, you can see how the data will look when printed by choosing D for Display current file.

When you've finished creating a file, you save it to disk by choosing F for File options from the main menu and then S for "Save file to disk" from the submenu. *A-B-C* warns you to save the current file if

Pick a card and get \$50.00

Putting your money on a Hercules™ Graphics Card or a Hercules Color Card has always been a safe bet.

After all, Hercules is the industry standard in high resolution graphics hardware. And we back each of our cards with a full two-year warranty.

Which explains why we've already sold more than 500,000 cards to owners of IBM® PCs, XT's, AT's and many compatibles.

But there are still some people out there who have yet to buy a Hercules card.

So we're sweetening the pot.

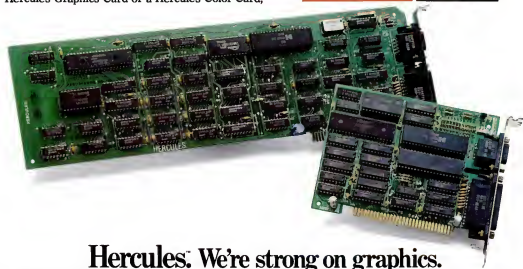
Between now and August 31, when you buy a Hercules Graphics Card or a Hercules Color Card,



we'll send you a check for \$50.00.

See your local Hercules dealer. When you've made your best deal, ask him for one of our rebate applications and send it in with your Purchaser Registration Card and dated sales receipt.

We'll pay off in short order. Your Hercules card, on the other hand, will pay off for a lot longer than that.



Hercules. We're strong on graphics.

Trademarks/Owners: Hercules/Hercules Computer Technology; IBM/IBM. Offer valid in the United States, U.S. Territories and Canada from May 1 through August 31, 1986. Rebate application, accompanied by Purchaser Registration Card and dated sales receipt must be sent to Hercules Rebate Office, FROMARK Depot, P.O. Box 3947, Milford, CT 06461-0397 no later than September 15, 1986. Applications received after that date will not be honored. Rebate will be paid in the same currency in which the card was purchased. Offer void where prohibited, taxed or restricted. Dealers are not eligible to claim rebate. Offer limited to one rebate per product serial number and original Purchaser Registration Card. Each rebate must be applied for on an individual basis. Other application constitutes fraud. Rebate offer applies to Hercules Graphics Card (model GB102) and Hercules Color Card (model GB200). Other Hercules products are not eligible. Allow 6-8 weeks for redemption. For additional information in the United States call (800) 532-0600 ext. 700. In Canada call (800) 323-0601 ext. 700.

CIRCLE 140 ON READER SERVICE CARD

Multitech- the computer family that carries many famous names.

Introducing a new family of IBM compatible computers that's not new. You've seen and admired Multitech systems for years, the only difference is the name on the front. Until now it was always that of very well known companies.

Now computer distributors can match the big names with Multitech computers. Join the Multitech distributor family and share the excitement that comes with offering your dealers the right stuff.

MULTITECH PLUS 700 . . . Cornerstone of the Multitech IBM compatible family.

More performance for the business user than ever before. Up to 640K bytes of user memory and a dual speed processor that runs programs faster than the IBM PC. Consider the PLUS 700's array of built-in time and money saving features; features such as memory expansion from the standard 256 Kbytes to 640 Kbytes, a real time clock, two serial ports and a parallel port.

The PLUS 700 features the 8088-2 microprocessor. In normal mode it runs at 4.77 MHz, a simple keyboard command shifts the PLUS 700 into a high speed mode of 8 MHz, for a performance increase 60% greater than the IBM PC.

Dual half-height diskette drives,



and a full line of IBM expansion cards to meet most special requirements add to the excitement of the PLUS 700. It's the ideal computer for users who demand personal computer performance together with PC reliability at an economical price.

Multitech Corporation

Multitech . . . It's not just another new computer company. It is a leading manufacturer in the computer age,

and its Taiwan manufacturing facility is the largest for personal computers. Since 1976, Multitech has been a pioneer in microcomputer technology. Today its products are sold in more than 40 countries. Earning a worldwide reputation for consistent high-quality, Multitech products have captured the loyalty of large OEMs, VARs and distributors.

Call today to become a Multitech reseller. The product selection, quality, service, and support from one of the industries foremost leaders ensures dealer loyalty, end user acceptance and success for your business.

Distributor, VAR and OEM inquiries welcome.



POPULAR 500 . . .
The IBM PC compatible with outstanding quality and economy.

PLUS 700 . . .
The 8 MHz IBM compatible computer for high speed applications.

ADVANCE 900 . . .
The IBM PC-AT compatible for high performance and advanced applications.

 **Multitech**
ELECTRONICS INC.
Committed to Excellence, Quality & Service

1012 Stewart Drive
Sunnyvale, CA 94086

Call toll-FREE 800 538-1542
In CA call 408 773-8400

A Division of MSC International
Served Nationwide by TRW
CIRCLE 177 ON READER SERVICE CARD

■ FLAT-FILE DATABASES

you try to choose another option or view another file before saving. It tells you to save the file before sorting it, for example. You start the sort with the file in memory. The program displays the field numbers and names and asks you to enter the field numbers you want to use for the sort. You enter the major sort field first, for example, the department each employee on your list works in, and the secondary sort field second, say salary. *A-B-C* sorts in ascending sequence only. It sorts the records quickly, however, and tells you that the sort is completed. You can then request to see the displayed report, showing in this case employees by department and salary.

DATABASE LIMITATIONS What's particularly limited about *A-B-C's* database is its search facility—not to mention the fact that the program doesn't do indexing of any kind. You cannot search for two criteria at once. If you ask *A-B-C* to find all employees in your database who are named Williams and live in Poughkeepsie, it can only tell you who is named Williams, or who lives in Poughkeepsie, but not both. A roundabout solution to this problem involves creating a new database

of employees named Williams living in Poughkeepsie: You'd first retrieve your database that includes the employee last name and city records, select M for More options from the main menu, and then indicate the records for the program to select, in this case 2 = Williams and 4 = Poughkeepsie (2 indicates last name; 4, city). (Scanning a small database yourself to find any Williams living in Poughkeepsie might be faster.)

A-B-C comes with a demo/training disk that includes a demonstration of its main features, training files to help you begin to use the program quickly, and sample files that show you some of the standard formats available. The 224-page, indexed manual is for the most part clear and easy to follow, although some spelling errors in the text and page number mistakes in the index can be annoying if you're looking for perfection. Once you get to know the program, you quickly forget about them though.

Despite its admitted limitations, *A-B-C* is a nifty little package. If you're new at word processing, inexperienced with databases, and interested in getting all your office and personal writing, filing, and

scheduling work done with one easy-to-use package, A-B-C can fit your needs for \$240. But you wouldn't give it a second look as a database manager if you also weren't interested in its word processing and handy telephone dialing capabilities. —Carol Olsen Day

PC-FILE 'N REPORT

PC-File 'N Report is an easy-to-use file manager with some interesting bells and whistles. For a suggested retail price of \$59, you receive the file manager, a report generator, a memo writer, and a graphing utility.

You create input screens with the program by typing onto an empty screen. To indicate where input data will go, you use open and closed brackets. One convenience when creating the input screen is a repeat-character function key that is useful for enhancing the look of the input form.

Although you can type anything you want on a screen, field names cannot have leading, trailing, or embedded spaces. This creates a problem if you type field names such as last name and first name, since *PC-File 'N Report* treats both as "name." Also, if you try to align input fields vertically, you must use one or more periods (or other character) between the field name and the open bracket. Screen designs can be changed at any time.

You can define any field in an arithmetic relationship to other fields. Formulas are entered in a table that lets you easily view any formulas in a particular file.

TABLE-LOOKUP A table-lookup feature, something not usually found even in relational databases, lets you write data from one file to another based on a field common to both.

Two real conveniences of the program are a label-printing utility and a memo writer that can accept database fields (used for mail-merge). The label printer has all the niceties you might want: labels can be created in various sizes; multiple labels can be put on one line; a common line such as "Happy Holidays" can be added to each label; and extraneous blanks and blank fields are omitted from labels. An annoy-

FACT FILE

OWLA-B-C, Version 1.0

Owl Software Corp.
15643 Sherman Way, #210; Van Nuys, CA 91406; (800) 437-2769;
(818) 989-0883

List Price: \$240 **Requires:** 192K RAM, two disk drives, DOS 1.1 or later.

In Short: With word processing, telephone dialing, and other capabilities as well as limited database management, OWL

A-B-C is an all-in-one starter package for individuals or small businesses that don't require indexing or two-field searches. Not copy protected.

CIRCLE 678 ON
READER SERVICE CARD

One way around the fact that OWL A-B-C does not search for two levels of criteria at once is to use the retrieve and select functions.

THE FILES IN C:\OWL\123.BAT:

```
11 First name
12 Last name
13 Address
14 City
15 Zip
16 Sex
17 Age
```

C:\OWL\123.BAT: 123.BAT

123.BAT: 123.BAT

123.BAT: 123.BAT

■ FLAT-FILE DATABASES

ing feature is that the display blinks when you are printing labels. As for the memo writer, you can enter database fields into a letter to create form letters, but you cannot directly move reports or graphs into a memo page.

The graphing utility is not yet complete. With this version (5.0), you can create bar graphs, but only by entering data manually into columns of a table.

File size is limited to the size of the disk (floppy or hard), with an important restriction: If you intend to sort or reorganize a file, you must have disk space available equal to the size of the file. This means that you probably wouldn't want to create a file larger than half the capacity of a disk.

AUTOMATIC FORMATS The program does not allow you to format reports—it formats automatically based on the size of the fields. Therefore, your report always will have its fields in vertical columns separated by one space and centered on the page.

PC-File 'N Report is a compiled BASIC program, which means that it is relatively slow at sorting data. To speed up sorts, a fast-sort feature lets you limit the

■ **PC-File 'N Report** is a compiled BASIC program, which means it is relatively slow at sorting data. To speed things up, there's a fast-sort feature.

number of characters that a field is sorted on. Normally, the program sorts on 14 characters and up to five fields in ascending or descending order.

Overall, **PC-File 'N Report** provides an excellent array of features at a sensible price. It is a good choice for people with relatively small files who want a product for generating form letters and mailing labels and writing short reports.

—Joe Desposito

PFS:FILE AND PFS:REPORT

PFS:File and **PFS:Report** from Software Publishing Corp., which have been on the market for as long as the IBM PC has, have enjoyed a great deal of success—for good reason. The programs are reliable and a snap to learn and use, and they have excellent documentation. Add to this the fact that you can use them with other Software Publishing products, such as **PFS:Write** and **PFS:Plan**, and you have a very powerful entry in the low-end database arena. For these benefits, Software Publishing Corp. offers **PFS:File** and **PFS:Report** at suggested retail prices of \$140 and \$125, respectively, certainly premium rates for this product category.

HOW PFS:FILE WORKS To create an input form, all you have to know is that field names are followed by a colon. Thus you don't have to be concerned with field lengths or whether a field is alphabetic, numeric, or anything else. In the normal course of things, **PFS:File** treats every entry as alphanumeric. How then can you do calculations? In this latest version of **File**, you can establish calculated fields on an input form. If you want this kind of field, you enter a formula on a special formula specification form. **File** automatically treats data in a calculated field and its associated fields as numbers.

Another new feature of **File** is the Ditto key. It allows you to bring the contents of a field from a previous record into the current record. This is convenient when you have to type the same information, such as city and state, on a number of different forms.

Although there is no indexing per se in **File**, the first field of each record is automatically indexed. The index is used only if you are searching for an exact match. You can take advantage of this timesaving feature by placing the field most likely to be searched as the first one on the input form.

A nice feature of **File** is the attachment page. If you are entering data into an input form and find that you need another field or two that you hadn't included on the



FACT FILE

PC-File 'N Report, Version V.5.0

Jaspir International Inc.

24 Salrite Ave., Waldwick, NJ 07463; (201) 445-8535

List Price: \$59.00 **Requires:** 96K RAM, one disk drive, DOS 2.0 or later.

In Short: Easy to use and inexpensive, this file manager has some impressive features, including a table-lookup feature, a memo writer, and a label-printing utility, but you're restricted to reports always in the same format. Not copy protected.

CIRCLE #77 ON READER SERVICE CARD

PC-File 'N Report's input screens are "painted" onto a blank screen and can include headings and lines.

The screenshot shows a graphical user interface for the PC-File 'N Report program. It features a form with several input fields. The fields are labeled as follows: 'Name' (with a sub-label 'David'), 'Last Name' (with a sub-label 'Dunning'), 'Address' (with a sub-label '100 Catherine Ave'), 'City' (with a sub-label 'Cincinnati'), 'State' (with a sub-label 'OH'), and 'Zip' (with a sub-label '45215'). Below these fields, there are additional labels: 'my name' (with a sub-label '55000'), 'my address' (with a sub-label '100 Catherine Ave'), and 'my city' (with a sub-label 'Cincinnati'). At the bottom of the screen, there is a status bar that reads 'PC-File 'N Report V.5.0' and 'Jaspir International Inc.'.



Add up to 96K above 640K to all programs, including PARADOX and 1-2-3

Parity-checked 256K with a one-year warranty.

Run custom software or the 3270 PC Control Program above 640K

Run resident programs like Sidekick above 640K

Top off a 512K IBM AT's memory to 640K and add another 128K beyond that.

Short card works in the IBM PC, XT, AT and compatibles.

Add expanded memory to programs supporting the Lotus/Intel/Microsoft specification 3.2.

MAXIT™ memory works above 640K for only \$195.

Break through the 640K barrier. MAXIT increases your PC's available memory beyond 640K. And it does it for only \$195.

MAXIT includes a 256K half-size memory card that works above 640K. MAXIT will

- Add up to 96K above 640K to all programs.
- Run memory resident programs above 640K
- Top off an IBM AT's memory from 512K to 640K
- Expand 1-2-3 Release 1A or 2.0 worksheet memory by up to 256K.
- Add expanded memory above 640K to programs like Symphony 11.

Big gain — no pain.

Extend the productive life of your IBM PC, XT, AT or compatible. Build more complex spreadsheets and databases without upgrading your present software.

Installation is a snap.

MAXIT works automatically. You don't have to learn a single new command.

If you have questions, our customer support people will answer them fast. MAXIT is backed by a one-year warranty and a 30-day money-back guarantee.

Order toll free 1-800-221-8439.

MAXIT is just \$195 plus \$4 shipping and applicable state sales tax. Buy MAXIT today and solve your PC's memory crisis. Call toll free 1-800-221-8439 (In Texas 1-214-437-7411). We accept VISA, MC, AE, and DC.



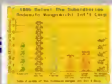
McGraw-Hill CCIG Software

8111 LBJ Freeway, Dallas, Texas 75251

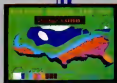
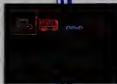
Dealer/corporate inquiries welcome.

MAXIT is a trademark of McGraw-Hill CCIG Software. IBM is a registered trademark of International Business Machines Corporation. 1-2-3 and Symphony are registered trademarks of Lotus Development Corporation. Sidekick is a registered trademark of Borland International, Inc. PARADOX is a trademark of ANSA Software.

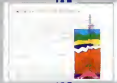
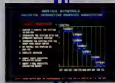
CIRCLE 107 ON READER SERVICE CARD



Until today,
you needed a
Charting program,
a Drawing program,
and a
Presentation program.
NOW ALL YOU NEED IS

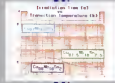


EnerGraphics 2.0 simply outperforms the competition. Whether you're making charts for a presentation, analyzing data, making maps, flow charts or creating almost any type of graphic, you'll find the capability with EnerGraphics 2.0.



EnerGraphics 2.0 is easy to use too, because a mouse has been added. Now with mere pushes of a button, stunning charts and drawings are easily created. Help screens are also available, plus, new documentation with a quick-tip book that makes EnerGraphics 2.0 a breeze to use.

So, if you want this kind of performance and capability which can be used by anyone, the simple choice is EnerGraphics 2.0.





Write for more information and a dealer near you or call 800-325-0174.



ENERTRONICS

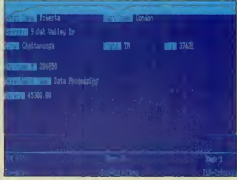
■ FLAT-FILE DATABASES

**FACT FILE**



PFS:File and PFS:Report, Version B
Software Publishing Corp.
1901 Landings Dr., Mountain View, CA 94043; (415) 962-0191;
(415) 962-8910 List Price: PFS:File, \$140; PFS:Report, \$125
Re-quires: 128K RAM, one disk drive, DOS 2.0 or later. **In Short:** A power-
ful combination, this file manager and report generator are both capable and
easy to use; and they're worth the high price.
Copy protected.

CIRCLE 600 ON
READER SERVICE CARD



PFS:File lets you "paint" your input form on the screen. Notice that the prompts for help and the main menu are very much in evidence.

form, you just press the PgDn key and an attachment page appears.

HOW PFS:REPORT WORKS *PFS:Report* works hand in hand with *PFS:File* to print reports from the database. There isn't too much flexibility, though. *Report* prints all columns of the report a few spaces apart centered on the page.

The new version of *Report* lets you do totals-only reports; that is, it will calculate and print totals, without having to print associated records. Another new feature is invisible columns. This lets you leave out certain columns of a report even though they might be included in formulas for columns that do appear in the report.

A feature of *Report* that I like is its ability to print a report based on a key field in a *File* input form. For example, if you have a form with a text field that contains abstracts of magazine articles, you could include an additional field in the form to hold key words from the abstract. *Report* can locate all abstracts that contain a key word.

The biggest knock I have against *PFS:File* and *PFS:Report* is that the programs cannot perform some simple tasks. For example, you cannot print multiple la-

bels on a line or print multiple headers on a report.

But if you can live with shortcomings like this and are willing to pay the somewhat inflated price, you will own a very capable file manager and report generator. Over the long run, you will find that this combined product is worth its price.

—Joe Desposito

PLEASE

One of the problems that corporate MIS managers are paid to worry about is data integrity. Can interlopers peek at sensitive data? Can inept employees debase the database? These problems are especially vexing when they involve PC-based file management systems, which are often designed without password protection and other data safeguards standard on main-frame database systems. *Please* tries to do away with this problem.

Please is a menu-driven file management program from Hayes Microcomputer Products, the company that builds the best-selling Smartmodem line of modems. The

program has passwords and data safeguards galore, enough perhaps to give your company's MIS manager a few nights of untroubled sleep.

THREE-LEVEL PROTECTION Any *Please* data file can have up to three levels of password protection. Users with the lowest-level passwords can merely look at the data and run reports. Those with the next higher level can modify the data as well. And those with the highest-level passwords can change the actual structure of the database.

Thus *Please* firmly locks the front door in the face of possible database intruders. Unfortunately, the back door is still wide open.

Please's files use ordinary ASCII text, so that anyone who knows how to use the DOS TYPE command can browse through the data at will. So, if security is a high priority, *Please* by itself is not enough. You'll probably want to add data encryption facilities as well.

While the program's passwords guard against unauthorized access, data-editing safeguards help protect your database from ordinary errors.

When you create a *Please* database, you can make sure that incoming data fits a predefined format or that it fits within a certain range of values. You can also specify default values or require data to be entered in certain fields.

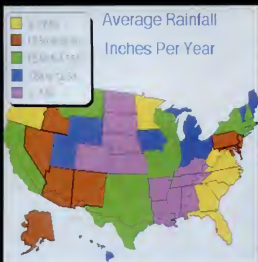
A handy "today" variable inserts the current date into your record.

And a math function that acts like a calculator that can remember formulas allows you to calculate dependant fields from your other data.

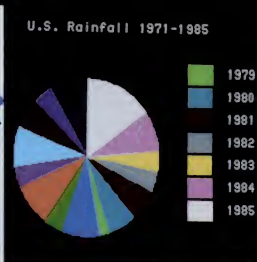
AUTOMATIC INDEXING AND MORE

When you create a *Please* database, the program produces a standard data-input form, with your field names and room for data in each field. If you want a fancier, customized screen, you can "paint" an input form after the database is created.

Please automatically indexes your database, using the first data item in your file. The program allows duplicate values in your index, so you can use a field like "last name" for your indexed field. Record retrieval using an index is almost instantaneous.



EGA Mode



Plantronics Mode

Finally, An EGA Card Responds To You

Introducing The Paradise AutoSwitch™ EGA Card.

You've decided you want an EGA Video Card because it offers the best quality text with high resolution color graphics. The problem is that older versions of popular software, like Lotus 1A, (and some current versions too) won't work with the EGA standard. That's a problem because in the course of your workday you'll need to use software written for different video modes.

Paradise has the answer. The Paradise AutoSwitch

EGA works with every popular PC video mode. And is smart enough to switch to the right mode every time you change programs. Automatically.

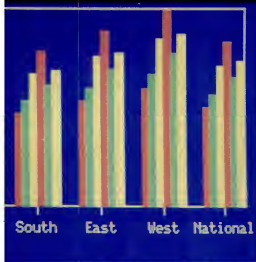
AutoSwitch. Only Paradise has it.

The Paradise AutoSwitch EGA changes video modes automatically to work with your software. No Mode commands. No special software to run. On RGB monitors it "autoswitches" between EGA, CGA (IBM Color Graphics) and Plantronics modes; on monochrome

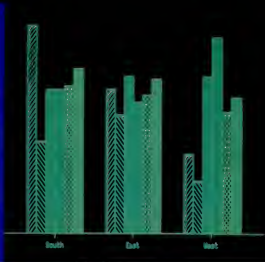
monitors between EGA, MDA (IBM MonoText) and Hercules modes. The Paradise AutoSwitch EGA runs any PC software you want. Immediately. Automatically. That's something ordinary EGA Cards can't do.

Runs all EGA, CGA, MDA and Hercules Software with true hardware level compatibility.

True hardware compatibility makes the Paradise AutoSwitch EGA Card different from other EGA Cards. No other EGA Card offers the



CGA Mode



Hercules Mode

d That Automatically ur Every Mode.

6845 CRT controller included in the IBM Monochrome, IBMColor and Hercules Cards. The Paradise-designed PEGA video controller chip has the equivalent of a 6845 inside. That means when the Paradise AutoSwitch EGA runs EGA software, it's an EGA card; when it runs IBM Color Graphics (CGA) software, it's a CGA card; when it runs Hercules software, it's a Hercules card. No "batch files," special software or complicated installation. No incompatibility hassles. EGA EGA with true 6845 hardware compatibility. Only

from Paradise.

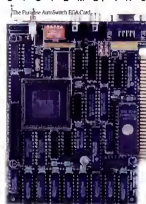
The Simpler the Better.

Paradise's exclusive AutoSwitch feature and true 6845 hardware compatibility make using the Paradise AutoSwitch EGA simple and hassle free. The Paradise-designed single chip EGA video controller makes possible all this functionality and intelligence on a short card. In fact, even the users manual is short. Only 24 pages.


The Paradise AutoSwitch EGA Card. Just what you would expect from the Video

Technology innovators.

PARADISE
SYSTEMS, INC.



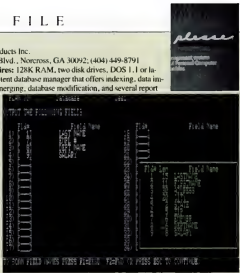
■ FLAT-FILE DATABASES



FACT FILE

Please
Hayes Microcomputer Products Inc.
5923 Peachtree Industrial Blvd., Norcross, GA 30092; (404) 449-8791
List Price: \$349 **Requires:** 128K RAM, two disk drives, DOS 1.1 or later.
In Short: A competent database manager that offers indexing, data import and export, database merging, database modification, and several report formats; in addition, its three levels of password protection safeguard your data. Not copy protected.

CIRCLE 600 ON READER SERVICE CARD



Please helps you design reports with a series of menus and tables.

You can also search for data in nonindexed fields, although that takes somewhat longer.

Please offers several report formats. The automatic tabular format arranges the data in rows and columns with desired totals and subtotals. You also have the option of specifying the exact position of each item on the page. And for "quick and dirty" reports, *Please* has a Quick List format, which allows you to create a report using just five typed commands. The program has no predefined label format, however. If you want to print mailing labels, you'll have to go through the regular report creation process.

Please utilities include most of the bread-and-butter functions of good database management software, including data import and export, database merging, and database modification.

Its manual and tutorial are complete and well organized, if somewhat heavy on technical jargon.

All in all, *Please* is a competent performer. It can manage your data capably and give your MIS manager one less reason to toss and turn at night.

—Dara Pearlman

POUNCE

Unlike the usual PC database package, *Pounce* is a separate database handler that operates in conjunction with user-written COBOL programs. You use *Pounce* to read, write, and sort your database files, employing standard COBOL language elements to specify your instructions.

Pounce organizes data in a manner similar to the Index Sequential Access Method (ISAM). You can access ISAM files sequentially or via match-on-key indexing. Most PC-based COBOL compilers already include an ISAM facility, and so the immediate question is, "Why *Pounce*?" The answer depends on your particular data-processing situation.

Unlike integrated ISAMs, *Pounce* requires you to define and index your database separately from your COBOL program. It also requires that you make a lot of decisions about your database before you index it.

Besides having a good idea of how many records (up to 65,000) you are likely to need, you must know the various ways you will want to access those records. The

package supplies two utilities for accessing the records in your database.

FORMULATING THE INDEX The first utility, *Dbdefine*, formulates the index according to information you supply about the record length, file size, and search keys of the database. You can establish up to 32 index keys with *Dbdefine*, and each key can have up to three noncontiguous search fields. If you later need another index key, you can erase the old index file and redefine it, but this can become cumbersome if you already have several keys defined.

As a final courtesy, *Dbdefine* prints out the COBOL data items necessary for using the database. Instead of automatically creating a COBOL copy library element for each file you define, *Pounce* requires you to retype these items into the Working-Storage section of your program. Do so carefully because one mistake can clobber your index and/or file later on.

The second utility supplied with *Pounce*, *Dbcreate*, reads your database file and initializes its index. You perform this step even for files not yet created. *Dbcreate* reports how many reads of the index file *Pounce* will require to find a particular record via its primary key. You can use this report to gauge access efficiency and perhaps to rethink the key if it looks like a slow performer.

COBOL FRIENDLY Any COBOL programmer familiar with mainframe database packages will be instantly comfortable with *Pounce*. You use the aforementioned Working-Storage data items as arguments in standard CALL statements to the *Pounce* run-time module. Different run-time modules are supplied for most of the popular PC-based COBOL programs (I used the *Micro Focus* flavor for this article). To perform a *Pounce* function, you load a function code into the proper data item, optionally specify a key number and search argument, issue the CALL, and inspect the return code. The approximately 20 functions include reading, writing, updating, deleting, opening, closing, and (partially or completely) sorting your files.

Except for the WRITE function, *Pounce* doesn't change the physical location of your database records. Rather, it

There's nothing standard about this corporate standard.

The standard is MultiMate Advantage.™

The word processing software program found on the "approved" list of most major companies.

Corporate standard aside, MultiMate Advantage also lives up to people standards.

Because it lets you customize to fit your needs.

For example, with the new columnar feature, creating up to eight columns on the screen is no longer wishful thinking.

Neither is printing those columns on a single page. In fact, MultiMate Advantage supports over 350 different printers.

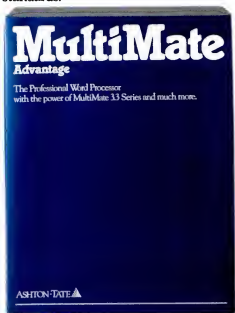
It also supports a new 40,000-word thesaurus. As well as a 110,000-word dictionary (complete with medical and legal jargon), which you can easily customize to include your own frequently used words.

And if you still need more reasons why this corporate standard isn't standard, look no further than MultiMate Advantage's keyboard. It's been specially designed just for word processing.

For the name of your nearest authorized

Ashton-Tate dealer, call (800) 437-4329, Extension 234. And get your hands on MultiMate Advantage.

It's the first word processing program good enough to live up to everyone's standards.



Requires IBM® PC or 100% compatible. Trademarks/owner: MultiMate/Multimate International, an Ashton-Tate company; Ashton-Tate/Ashton-Tate; IBM/International Business Machines Corp. © 1986 Ashton-Tate. All rights reserved.

CIRCLE 210 ON READER SERVICE CARD

■ FLAT-FILE DATABASES



FACT FILE

Pounce, Version 1.2

Chattahoochee Computer Products Inc.

2872 Woodcock Blvd., Atlanta, GA 30341; (404) 457-6669

List Price: \$495, single user; \$1,495, network **Requires:** 256K RAM, one disk drive, DOS 2.0 or later. **In Short:** Essentially a utility program rather than a database package, *Pounce* lacks the customary goodies such as a query language, screen painter, and report generator; you use standard COBOL to instruct it to read, write, and sort your database.

Not copy protected.
CIRCLE 009 ON
READER SERVICE CARD

The Dbcreate utility initializes the index and reports the relative access efficiency of the primary key.



manipulates the file's indexes to perform its work.

Since it is essentially a utility program rather than a database package, *Pounce* lacks the customary goodies of the latter, such as a query language, a screen painter, and a report generator.

These functions must be coded in COBOL instead. It took me well over 3 hours to program the standard PC Magazine Labs report for Category 2 databases, and so you must consider the usefulness of *Pounce* and COBOL within the actual data processing context of your site. In a single-user environment, the extra steps involved in setting it up, as well as its \$495 price, don't justify *Pounce's* benefits.

However, if your computer site is a PC network that uses COBOL applications, you're a candidate to evaluate the question, "Why *Pounce*?"

The answer lies in the few things that *Pounce* does better than plain-vanilla (albeit free) ISAMs supplied with today's COBOL compilers.

PC NETWORKING *Pounce* allows a much larger number of different search keys to be applied to a file, and the keys

need not be contiguous. This feature provides greater flexibility in accessing your files without resorting to relatively slower and costlier SORTs. *Pounce* is efficient in its space requirements for its indexes and is uniformly fast whatever the size of the database.

Pounce-controlled file-locking differs from DOS NET-BIOS in that it allows you to read a record already locked for update by someone else, a definite plus. Of course, simultaneous update is prohibited. One last positive note is that it should be far easier for your staff to port *Pounce* to different PC COBOL compilers than it is to port the somewhat compiler-specific ISAMs *Pounce* replaces.

On the downside, *Pounce* requires you to index and size your file before compilation and allows a maximum of only 65,000 records. Its error-handling procedures are not as robust as those of most ISAMs, especially when you've incorrectly specified a file's key size or record length. Overall, these reservations are minor and should not dissuade you from seriously considering *Pounce* as a DBMS adjunct to a PC COBOL network environment.

—Eric Bank

PRIVATE FILES

Private Files is a sporty little file handler that speeds through common file management tasks like a Maserati on a deserted racetrack. It achieves its speed and ease of handling by eliminating any excess baggage or heavyweight features. You get not only the basics with *Private Files*, but you also get the elegance of simplicity.

Private Files uses menus to guide you through all phases of data management, from database creation to report designing. If you get stuck, context-sensitive help is only a keystroke away.

CREATING AND INDEXING To create a database with *Private Files*, you simply type an input form on the screen, using function key-invoked commands to define the data fields. Choices are few and simple. You define the length of the field and specify whether the data item is floating-point numbers or text. If the field is numeric, you specify how many decimal places you need. Then you decide whether or not the field should be indexed.

The indexing decision is more important than with most data managers because *Private Files* can only search indexed fields. So, if you think you'd like to check on employees in a certain salary range or look up customers who buy a certain product, be sure that you index the salary and product-name data fields.

You can specify up to 40 indexed fields in a file, and, although the manual warns you to be sparing in your use of indexes because they can slow down the performance, I didn't see much performance deterioration in the PC Magazine Labs tests using an IBM PC-XT. Using a 500-record file with seven indexes, record retrieval was almost instantaneous.

Private Files instantly reorders your database when you perform a search, using your search field as the primary sort key. For instance, if you search for an employee named Williams, your employee database appears in last-name order, allowing you to page through the alphabetically sorted records using the function keys. Thus, although you can search for data using only a single field, paging through all the records on employees named Williams takes only

INTRODUCING

Eva



ENHANCED GRAPHICS ON THE CUTTING EDGE!

IBM EGA COMPATIBLE

- 100% Full 256K Feature Set
- 16 Dazzling Colors
- 64 Color Palette
- Smooth Scroll
- Pixel Panning
- Split Screen
- Custom VLSI ET2000 Chip Set From Tseng Labs Provides 100% EGA Hardware Compatibility



ZOOM WINDOW

- Exclusive Power Graphics Superset Includes:*
- VLSI Based Hardware Zoom (8/X axis, 16/Y axis)
- Viewport Zoom Window
- Window Scroll and Pan
- Micro-Sequencer For Turbo Raster Operation



Media Cybernetics—Dr. Halo Example of:
ET 2000 Hardware Zoom/Viewport

132 COLUMN TEXT

- 132x25/28/44 SUPPORTS: Spreadsheets, Word Processing Terminal Emulators
- FREE Font Editor
- Up to 16x32 Pixel "Superfont" For Desktop Publishing Applications



OPTIONAL DOWNWARD COMPATIBILITY

- CM II Modular Daughter Card Emulates Previous Generation Hardware
- SUPPORTS: Hercules™, IBM CGA, IBM MDA Modes



PARALLEL PORT

- Printer Port That IBM Forgot Is Standard On Eva™

TS Tseng
Labs Inc.

205 Pheasant Run, Newtown, PA 18940
(215) 968-0502, TELEX 705179

Suggested List:
Eva™ \$525.00

Suggested List:
CM II Option \$50.00

256K Eva™
Only \$1.00 More Than
64K IBM EGA
Comparable EGA
Almost \$1,000.

Corporate Customers
Call About Our Free
Evaluation Program!

IBM EGA is TM of IBM Corp.
Eva™—Enhanced Video Adapter
Dr. Halo is TM of Media Cybernetics
Hercules is TM of Hercules Computer Technology
ET 2000 is TM of Tseng Labs. Eva is TM of Tseng Labs
*Superset Features are Fully Software Programmable

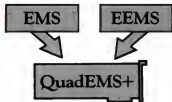
ENHANCEMENT TECHNOLOGY FOR PERSONAL COMPUTERS • MADE IN THE USA

Tough Choice. Easy Answer.

**EMS
OR
EEMS?**

QuadEMSTM+

The Only Memory Board
For Your PC-XT With
Both EMS and EEMS.



Memory And I/O

QuadEMS+ delivers 2Mb RAM when you move up to expanded memory. And supports both expanded memory specifications: EMS and EEMS. Each is independently engineered into the board. Plus, there's a printer port, communications port, and clock/calendar to enhance your system.

Memory Only

If all you're after is memory, QuadEMS+ also comes without I/O. Pure RAM. Either way, QuadEMS+ lets your system take advantage of the power of expanded memory without worrying about compatibility problems that might crop up later.

So Smart, It Installs Itself

Available now for your PC-XT and XT work-alikes, QuadEMS+ is easy to use. Just plug it in. It does the rest. It's designed to automatically configure itself to your system requirements. For more information visit the Quadram dealer nearest you. Or contact us at One Quad Way, Norcross, Georgia 30093; 404-564-5566.

QuadEMS+ is a trademark of Quadram Corp. Quadram and the Quadram logo are registered trademarks of Quadram Corp.

CIRCLE 124 ON READER SERVICE CARD

QUADRAM
An Intelligent Systems Company



■ FLAT-FILE DATABASES



FACT FILE

Private Files, Version 1.28

Sofistry Inc.

3252 Thornbree, Irvine, CA 92715; (714) 474-1466

List Price: \$188.95 Requires: 192K RAM, one disk drive, DOS 2.0 or

later. In Short: Simple, plain, basic—this database manager is all that and

fast and easy to handle, too. Menus guide you through your data management

tasks. A supplementary

program imports and ex-

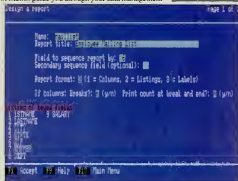
ports data. Not copy pro-

tection.

CIRCLE 636 ON

READER SERVICE CARD

Easy-to-follow menus lead you through the report creation process.



a few keystrokes.

If you need to search your file for an item that is not indexed, modifying the database is easy, but you will discover there is a penalty. When you change the file definition, you'll lose any report definitions that you've created.

THREE REPORT TYPES *Private Files* reports come in three types. You can do the common column-and-row-type listing, with the option of printing subtotals, totals, and averages. The program also has a quick mailing-label format and a format that allows you to list a block of data from each record.

Page numbers are automatic, and there are no user-defined headers or footers. Once you've created a report definition, including sort order and data selection criteria, you can save it on disk for later use.

Printer support is plain and basic. If you have an Epson-compatible printer, you can use condensed type. Otherwise, you get your printer's main font, with no embellishments.

A supplementary program called *Private Files Plus* allows you to import and export data in a number of popular for-

ats. It also enables you to merge *Private Files* databases that use a common field. Thus, you can merge an employee address file with an employee salary file to create a report using salary and address information.

Private Files has made a virtue of simplicity. If your data management needs are modest, it's definitely worth considering. —Dara Pearlman

RANK AND FILE

Rank and File performs the expected range of personal database functions, and even first-timers can easily learn to use it. What sets *Rank and File* apart from the crowd, however, is its speed. You are able to browse through a database of full-screen records as fast as you can hit the PgDn or PgUp keys. Before your finger even leaves the key, all of the next or previous record appears.

Now, the bad news: *Rank and File* imports nothing. You can export files to your heart's delight from a menu of formats. But there is no way to bring data into the

program without requesting (for free) a special file from *Rank and File*. If you don't have this file, you must enter data fresh, just as I did. I'm trying hard to mask my frustration, but *Rank and File* really missed the boat here. If the special file came on the program disk, I would have nominated the program as an Editor's Choice.

Rank and File boots to a main menu of ten self-explanatory choices assigned to the function keys, and each brings a sub-menu of options. If you've used a database program before, you'll run 90 percent of *Rank and File* without reference to the manual. However, when you *do* need to find out something, don't count on the


■ What sets *Rank and File* apart from the crowd is its speed. The complete record I requested appeared before my pinkie returned to its home-row position.

manual's index—it has but 25 entries. Be prepared to thumb.

The design of database input/editing forms is flexible, allowing up to 250 fields per record on up to five separate screens. Redesign options are available for moving, renaming, adding, and deleting fields, and changing field types and lengths. Editing numeric or dollar fields is easy with the four-function calculator.

SPEEDY RECORD SEARCHING Record searching is *Rank and File*'s forte. Using the PC Magazine Labs test data I had keyed in, I was able to search records *instantaneously* through any field. For example, with an unsorted database, I typed in "Julie" in the First Name field, and the complete record for Julie Williams appeared before my pinkie had returned to its home-row position. I entered someone

■ FLAT-FILE DATABASES



FACT FILE

Rank and File, Version 2.0

RAF Software Inc.
P.O. Box 32338, San Antonio, TX 78216; (512) 366-3633
List Price: \$195 Requires: 128K RAM, one disk drive, DOS 1.1 or later.

In Short: Flexible, easy to use, and incredibly fast, this program could lead the pack if it didn't require a special file to import data. It has helpful report features and print options. Copy protected.

CIRCLE 609 ON READER SERVICE CARD

Rank and File's

displayed FILE

LAST NAME: Davary FIRST: David ID: 59330
ADDRESS: 180 Catherine Ave. DEPT: Marketing
CITY: Cincinnati SALARY: \$3500.00
STATUS: ON ZIPCODE: 45205

DATE RECORDED LAST EDITED: 00-19-86

Current File Columns = 8-10-20

1 - Edit Record F3 - Browse Backward F7 - Print Batch
2 - Delete Record F4 - Browse Forward F8 - Print All
3 - Quit F5 - Quit F9 - Quit

Searching with Rank and File is both powerful and simple: position the cursor on a field, select a search symbol from the menu, and fill in the data value.

else's salary and found his record just as quickly. You can do more-complex searches with *Rank and File's* search symbols, which include equal, not equal, greater than, and so forth. Search strings with wildcards are available, along with what is called the "lazyman's" search. Say you need to find the record for John Schalachamicherra, but you can't spell the last name. Just enter "Scha" and the program will quickly match all records. Simple, neat, and speedy.

Rank and File is helpful in creating reports, though you are restricted by its rules. A report has four sections: header, body, footer, and grand totals. One section at a time, the program prompts you to fill in your report specifications. The body of the report can contain running totals and calculated fields. A nifty Trim feature allows you to space a first and last name properly. The manual includes information on creating a mailing label report and one that addresses envelopes. Entering printer control codes is simple, and this gives you the ability to produce fancier-looking reports, a feature that every database program should have.

Another nice touch is a submenu of

print options. Once you've defined or called up a report, you may use this menu to override its search and sort criteria, print to the screen, pause between pages, print multiple copies, print grand totals only, print a test pattern for paper alignment, and print with or without printer control codes.

Rank and File has much in its favor as a personal data manager, but without the special file for importing data, you can't take advantage of *Rank and File's* incredible speed by pulling in chunks of data from slower programs. —Phil Wiswell

SUPER*LIST MANAGER

*Super*List Manager* is great news for those offices that prefer 3- by 5-inch card boxes to a program as complex as dBASE. This easy-to-learn program meets elemental sort/select, database, report, and mail-merge needs. Its menu-driven format and well-written manual cloak *Super*List* in simplicity.

For further help, *Super*List Manager* is shipped with a predefined database and

■ The honeymoon ends when you realize that *Super*List Manager's* data field lengths and data field names are tamperproof and preset.

data loaded on its floppy disk. Although you can delete the practice data, the honeymoon ends with the realization that *Super*List Manager's* 24 practice data field lengths and data field names are tamperproof and must be used in their preset form. Retaining information in other than the prescribed field names necessitates that it be squeezed into a two-character record selection field. This mixed blessing of simplicity and restriction underlies most aspects of *Super*List Manager*.

SIMPLE YET RESTRICTIVE Simplicity is the law in *Super*List Manager's* data entry, updating, and storage operations. Data entry has two easily set features: the first lets you skip over any number of unused fields, and the second automatically repeats previously entered data. With one keystroke, you can clear the date field and the two monetary fields of all records. While you can add to or subtract from the monetary fields, you do so on a record-by-record basis.

Restrictions also rule in the data entry section. For instance, if you are adding 50 records, you have to confirm 49 times that you still wish to be in the data input mode. You cannot remove these "turn the page now" type prompts as your learning curve advances. Another detraction is that you can access records for change or deletion only by using the record number field.

*Super*List Manager* prints sorted data reports based on selections you make using simple relationships such as greater than (>) or less than (<), and equal to (=). Up to four such relationships can be combined using Boolean And/Or operators.

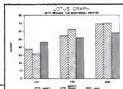
THE NEW PRIMAGE™100 "DAISYGRAPHER"™ PRINTER SYSTEM!

• 100 CPS • GRAPHICS • TRUE LETTER QUALITY • EASY LOADING

Now you can get a complete printer system (printer plus a two bin cut sheet and envelope feeder) that gives you true letter quality printing at 100 CPS AND sharp, accurate bit mapped GRAPHICS. Forget about the near letter quality printers at premium prices with their exorbitant costs of ownership, service charges and supplies.

The Primage™100 "DAISYGRAPHER"™ Printer System is the answer! Quality, Reliability, and Easy Loading Sheet Feeders all add up to a cost effective printer system. The user friendly Primage™100 "DAISYGRAPHER"™...spirited with office automation! Engineered to endure! Call Toll Free 800-821-0066 (in New York 516-585-8200) for more information and location of the dealer nearest you!

ACTUAL
SAMPLE
PRINTOUTS



AutoCAD



**PRIMAGES
INC.**

151 Trade Zone Drive, Plaza V, Ronkonkoma, NY 11779
(516) 585-8200 TELEX: 221674 FAX: (516) 585-2134

© 1986 PRIMAGES INC.
SHOWN WITH PAGERATE® II

CIRCLE 217 ON READER SERVICE CARD

If Resolution Is A Numbers Game... So Be It.

From 480 dots x 200 lines up to 720 dots x 480 lines
FH scanning from 15.75 to over 25.00 KHz.

For over a decade, NANA O has been producing the finest monochrome and color monitors for OEM's worldwide. Now our high resolution monitors are available right from the source—factory direct. The quality, selection, and prices are beyond compare. But please do.



- 30 different models
- Broad range of features
- Monitors to fit almost every computer and configuration (including the IBM PC/AT and AT&T 6300)
- Designed, built, sold and serviced by NANA O

NANA O

NANA O USA Corporation
373 G. Vintage Park Drive Foster City, CA 94404 (415) 341-7055
Dealers and VAD/VAR Inquiries Welcome

■ FLAT-FILE DATABASES



FACT FILE

Super*List Manager, Version 3.2

Pinnacle Software Systems Inc.

P.O. Box 1220, Fort Collins, CO 80522; (303) 224-5061

List Price: \$195 Requires: 256K RAM, one disk drive, DOS 2.0 or later.

In Short: A simple but restricted program for getting basic office jobs done; the limited database does not include indexing, but you do get some handy mail-merge and postcard addressing/writing features. Copy protected.

CIRCLE 622 ON
READER SERVICE CARD

The report format for Super*List Manager. Here the new text field Management Staff is being added to the third-row, 30th-column coordinate.



SUPER LIST MANAGER

While it was simple to list the data processing and marketing people in the PC Magazine Labs test database who had salaries between \$15,000 and \$40,000, it was impossible to sort by department name and then by salary within department because the *Super*List Manager* does not index fields. You create report formats by entering title and data markers in 9-row by 132-column coordinate positions. The program can store 15 different report formats at one time.

In addition to its database, *Super*List Manager* lets you create a 378-line document and interface it with selected records from your data file for mail-merge. This mini word processor has insert/delete line features and uses cursor keys, but has no word-wrap feature.

ADDITIONAL HIGHLIGHTS Other *Super*List Manager* highlights are its ability to transmit selected data fields to print postcard addresses and to build a text message on the flip postcard side. A format to create receiver and sender/receiver mailing labels is also included. A new feature converts *Super*List Manager* data records to ASCII format for output, but you cannot

import data into *Super*List Manager*.

This package lacks the on-line help and escape keys with which newborn software indulges us. For instance, hitting the wrong key in this program is like missing your exit on the parkway and finding no U turns for 5 miles. Thus I constantly ended up at the DOS A> prompt.

Because *Super*List Manager's* prompting and predefined data fields force concessions, the package will not be tolerated by most experienced PC users. However, if you want to put *Super*List Manager* to the use for which it was designed, you can create applications that can be a major accomplishment in this high-tech age. —Nancy Trespasz

SYMPHONY

Symphony from Lotus Development Corp. is an integrated software package that includes a fundamental database management component, as well as word processing, graphing, worksheet, and communications components.

The program's facilities are similar to

those of 1-2-3, where *Symphony* has its roots, but the program automates many of the tedious tasks required to create and maintain a database and dramatically increases forms entry support over that afforded by 1-2-3.

As with 1-2-3, the underlying structure for data is the row-and-column matrix of the spreadsheet. The number of records in a table is limited by the number of rows in the spreadsheet, which total 8,192, and the records may be further constrained by available system memory.

Version 1.1 of *Symphony* supports the Lotus/Intel/Microsoft Expanded Memory Specification, allowing you to take advantage of a greater storage capacity than that offered by the program Lotus Development Corp. released originally.

CREATING A DATABASE With *Symphony* you create a database by entering field names into a range of cells on a worksheet. As with the word processing, graphing, worksheet, and communications parts of *Symphony*, the Form window has its own menu.

The Generate command creates a one-record-per-screen entry form based on the assigned field names. Behind the scenes, it sets up several named ranges, the term 1-2-3 uses for rectangular groups of cells on the worksheet.

The ranges contain the raw data and the entry form. They also have the elements necessary to specify selection criteria and control the properties of the entry form. Any modifications to the data structure and entry form that you find necessary are made to these ranges using normal worksheet commands.

The "definition" range acts as a filter for data being entered in the entry form. *Symphony* can use the formulas you enter in it to check the validity of input, calculate a result, or generate a default value. The words used to prompt you and the display format of data on the form are also controlled here.

You can access a "criteria" range from the Sheet or the Form window. Formulas in cells restrict the database to records satisfying certain requirements. You can specify the criteria when you are printing or when you are either extracting or modifying data.

"CAREER STARTER KIT"

Everything You Need To Begin Serious Computing Immediately!!

Computer- IBM compatible Turbo-XT system with intel 8086-2 (4.77-8 MHz, keyboard selectable). 256K RAM expandable to 1 MB on main board. Clock/calendar, game port and 8 expansion slots on main board. Half-height, double-sided diskette drive, diskette drive controller, monochrome adapter card with parallel port, 135 watt power supply and AT™ style keyboard.

Monitor- High resolution (750X350) amber monochrome monitor with 12" display screen.

Printer- 120 CPS dot matrix 80 column printer with friction and tractor feed and all-points-addressable graphics capability.

Software- MicroSoft® MS DOS 3.1, GW Basic, ZEN Word (word processing & spell checker) ZEN Calc (spread sheet) and ZEN Link (communication package).

Accessories- 200 sheets continuous forms paper, printer cable, box of 10 diskettes and plastic printer stand.



Only... **\$949**



Flash Card

Entire Hard Disk Kit On A Single Card!!

- 3 1/2" hard disk
- Western Digital controller
- Installs in minutes
- Boots from Flash Card
- One Year Warranty



20MB for IBM PC..... **\$485**
20 MB for Compaq Portable..... **\$579**

Hard Disk Kits

...for IBM PC



- Boots From Hard Disk
- Instruction Manual
- Cables & Mounting Hardware
- Half Height Bazel
- Hard Disk Controller

20 MB..... **\$415**
30MB..... **\$539**

...for IBM AT™

- 29 ms Access Time
- Boots From Hard Disk
- Uses AT Controllers
- Mounting Rails & Cables
- Instruction Manual

20 MB... **\$549**
30 MB... **\$629**



...for Compaq Portable

- Cables
- Instruction Manual
- Software
- 3 1/2" Shock Mounted Winchester Hard Disk
- Hard Disk Controller

20MB
\$579



TEAC or
Panasonic

Half Height Double Sided
Floppy Disk Drive

\$99

**360K Floppy Drive
for the IBM AT™**

Half Height, 360K Disk Drive
w/Color Coordinated
Face Plate

\$109



CompuAdd

"Personal Computer Products"

12303-G Technology

Austin, TX. 78727



Call Toll Free:
800-531-5475



Tech Support



In Texas Call

800-527-3125 512-250-1489

STANDARD BRAND PRODUCTS SYSTEMS

COMPATIBLE • RELIABLE • FULL DOCUMENTATION

STD-286



- Intel 80286 Processor (8 MHz Option Included Free)
- MS DOS 3.1 Included
- 640K RAM On Mother Board
- 1.2 MB Floppy Drive
- Dual Floppy & Hard Drive Controller
- Clock/Calendar With Battery Back-Up
- Optional 80287 Math Co-Processor Available

\$1549

STANDARD Portable



- 704K RAM On Mother Board
- 3 Available Expansion Slots
- 1-360K Half-Height Diskette Drive
- 120 Watt Power Supply
- Serial Port
- Parallel Port
- RGB Monitor Port
- Built-in 9" Amber Display
- Smaller & Lighter: Only 25 Lbs.

\$1195

STANDARD PC/XT



- Intel 8088-3 (4.77 MHz)
- STD-5150 Keyboard
- 640K RAM
- 1-Half-Height Floppy Drive
- 135 Watt Power Supply
- 8 Expansion Slots

\$549

STD-TURBO/XT



- Intel 8088-2 (4.77 or 8 MHz)
- Keyboard Selectable Clock Speed
- Up to 70% Faster Processing Speed
- STD-5160 Keyboard
- 1-360K Half-Height Drive
- 256K RAM Expandable To 1 Megabyte On Motherboard
- 8 Expansion Slots
- Clock/Calendar With Battery Back-up

\$629

All Standard Brand Products Carry A 1 Year Warranty!

Our "Standard Brand Products" are not sponsored or endorsed by IBM. IBM is a registered trademark of International Business Machines.

CompuAdd
"Personal Computer Products"



CALL TOLL FREE:
800-531-5475
Outside Texas
512-250-1489
Inside Texas

Setting The Import Standard!!

STANDARD
BRAND PRODUCTS

Enhancement Products For
The IBM® PC Market...

STANDARD MFC

w/384K

Multifunction Card



- 384K Ram
- Clock/Calendar
- Serial Port
- Parallel Port
- Game Port
- Software

\$129

STANDARD MonoGraphic Card

Hercules® Compatible Monochrome Graphics Card



- Text Mode 80X25 Characters
- Graphics Mode 720X348 Pixels
- Parallel Port

\$99

FDC

Floppy Disk Controller



Controls Up to
4 Floppy Disk
Includes Internal Cables

\$39

5151 Keyboard

For The IBM® PC or XT



With Separate
Numeric And
Cursor Keypad **\$79**
STD-5160 AT Style Keyboard **\$89**

AT-MFC

Multifunction Card for IBM AT



Up To 1.5 MB
Memory Expansion,
Serial & Parallel
Port for IBM AT... w/OK **\$169**

Power Supply

150 Watt



Replacement
Power Supply **\$85**

EGA

Enhanced Graphics Adapter



640 x 350 Pixels
256K Display RAM
16 Colors From
Palette of 64 **\$269**

I/O

I/O Board



Serial Port,
Parallel Port,
Clock/Calendar
& Game Port **\$89**

ColorCard

Color Display Card



ColorCard
w/Parallel Port **\$95**

MonoCard

Monochrome Display Card



MonoCard
w/Parallel Port **\$79**

Internal Modem



300/1200 BAUD
Fully Hayes®
Compatible **\$139**

External Modem



300/1200 BAUD
Fully Hayes®
Compatible **\$159**

EMS Card

Expanded Memory Specification



Expandable to 2MB
Compatible w/ Lotus/
Intel Expanded Memory
Spec. w/OK **\$169**

MEM-576

Memory Expansion



Expandable to 576K
Fits Short Slot
w/OK **\$39**

No Charge For UPS Ground
Shipping. No Surcharge For
MasterCard or VISA. Fortune 1000
Purchase Order Welcome.
Warranty Work Requires Proof-
Of-Purchase And Return
Authorization Number.

CompuAdd
"Personal Computer Products"

12303-G Technology Blvd. Austin, TX 78727



CALL TOLL FREE:
800-531-5475
Outside Texas
512-250-1489
Inside Texas

Hercules and Hayes are trademarks
of their respective companies

Toll Free: 1-800-531-5475

IBM XT™



- IBM Full Height Floppy Disk Drive
- Floppy Disk Controller
- IBM Keyboard
- Hard Disk Optional
- 256K Memory

\$1699

IBM AT™



- 256K RAM
- One 1.2 MB Floppy Drive

\$3200

COMPAQ®



- 256K Memory
- 1-360K Floppy Drive

\$1649

AST SixPakPlus

- Serial Port
- Parallel Port
- Memory Expansion
- Clock/Calendar
- Sidekick Software
- 2 Year Warranty



\$199

Tiny Turbo 286™

Accelerate Your PC

- Uses 80286 Processor (8MHz)
- Keeps Original 8088 In System
- Processor Selectable To Insure 100% Compatibility
- Optional 80287 Numeric Processor



\$489

Video 7 Vega EGA Board

Enhanced Graphics Adapter
Compatible with IBM EGA Board, 256K of Display RAM, Supports Popular Software Written for the IBM PC.

\$399

AST Advantage! Memory Expansion, Multifunction Board For IBM AT w/128K

\$399

AST RAMpage! Memory Expansion Board For IBM PC Using Lotus-Intel Specifications w/256K

New Price! \$1259

intel®

8087	\$129
80287	\$219
Memory	
64K	\$10
256K	\$29



"Strong On Graphics"
Monochrome
Graphics Card. **\$299**

Color
Graphics Card. **\$159**

EPSON

LQ-800	\$619
LQ-1000	\$769
FX-285	\$589
FX-85	\$399

OKIDATA

192	\$365
193	\$549



Smartmodems

1200 B	\$349
1200	\$389
2400	\$699

PGS Princeton
Graphic Systems

HX-12 Color Monitor	\$459
HX-12E Enhance Color Monitor	\$559

AMDEK

310A Monochrome Monitor	\$159
-------------------------------------	-------

Our Policy: All prices include fully insured, UPS ground shipping, on all orders shipped in continental U.S.A. No surcharge for VISA/MasterCard or UPS COD payments (minimum purchase of \$50 on COD & net term orders). We accept Fortune 1000, Governmental & Institutional purchase orders on a net terms basis (with credit approval) at no additional charge. Allow 7 days for personal check and company checks to clear. No warranty work done without proof of purchase.

Add 6% sales tax (if a Texas resident). Prices are subject to change. All equipment carries a new factory warranty. All returned items must be accompanied by a return authorization number and subject to a restocking fee. Corporate & Institutional Accounts: Welcome! Our national accounts division is dedicated to providing the prompt professional service required to keep your business running smoothly. We accept P.O.'s on a net terms basis, minimum order \$50 please offer next day shipping, free fully insured UPS ground shipment. We offer a full-time technical staff to answer any questions that might arise and to make fast repairs if needed. You'll notice the difference.

AST, SixPakPlus, Advantage!, and RAMpage! are registered trademarks of AST Research Inc. IBM, PC, XT and PC AT are registered trademarks of International Business Machines Corporation. Amdek, Compaq, Epson, Hayes, Hercules, Intel, Okidata, Panasonic, Princeton Graphic Systems, and Teac are trademarks of their respective companies.

CIRCLE 228 ON READER SERVICE CARD

CompuAdd

Order Toll Free:
800-531-5475

In Texas Call: 512-250-1489

Tech Support: 800-527-3125



American XTsr.

THE IBM XT® COMPATIBLE WITH 60% MORE SPEED



HIGHLIGHTS INCLUDE:

- 640K-bytes RAM on a four layer high reliability motherboard
- 2 Megabytes of expanded memory on the American Above-Function Card™
- Turbo speed 4.77 to 7.37 MHz selectable without power down
- High Performance, high speed 8088-2 microprocessor
- Eight expansion slots; power-on auto self-test of system components
- Two 360K-byte DS/DD diskette drives
- 20M-byte hard disk drive
- 10M-byte formatted tape back-up included
- Serial, parallel, game ports, graphics card and real-time clock
- American Mouse™ with American Paintbrush™ for CGA and EGA graphics
- MS® DOS 2.11 and Macro-Assembler software included
- 1 year limited warranty covering parts & labor

Salesman Incentive Program Available.
FREE American Paintbrush Software.

AMERICAN XTsr.™ PERFECT SYSTEM

MAXIMIZE EXPANSION SLOT USAGE WITH THE AMERICAN ABOVE- FUNCTION CARD!

- Increase memory to 2 Megabytes RAM
- Based on Lotus®, Intel® and Microsoft® specifications
- Serial, parallel and game ports and real-time clock
- One year limited warranty



AMERICAN ABOVE-FUNCTION CARD™

Authorized Distributor and Service Center:

PC Land, Inc.
Tulsa, CA (714) 730-6723
Micro Configuration East, Inc.
Brooklyn, NY (718) 340-2522
Computer Peripheral Warehouse, Inc.
Deerfield Beach, FL (305) 481-2176
PC Express
Burnsville, MN (612) 854-9103
Columbia Data Systems, Inc.
Columbia, TN (615) 385-8650
Imaging Computers
Goleta, CA (805) 344-2964


D.L. MacNeil
Eli Grove, IL (312) 951-6300
The Super Source
Torrance, CA (404) 441-3431
Power House Sales
Sioux Falls, SD (605) 335-7181
PC Automation Corporation
Dallas, TX (214) 885-1151
Omiga Data
Winning, OR (503) 845-3895
Microtel
Bismarck, ND (605) 787-4354

Computer Innovations
Lincoln, NE (402) 466-9692
Computer Peripherals
Lakewood, CO (303) 232-4099
Omiga Data
Kirkland, WA (206) 823-8768
California Micro, Inc.
Los Angeles, CA (800) 782-4300
Mid America
Carmel, IN (317) 846-3191
Paris Sud Electronics Components
Paris, France (1) 69 23 66 99
Inter-Micro Distributors, Inc.
Atlanta, Georgia (404) 436-6763

Manufactured by:


American
COMPUTER & PERIPHERAL, INC.
2720 Croddy Way, Santa Ana, CA 92704
Tel: (714) 545-2004 • Fax: (714) 545-2146

■ FLAT-FILE DATABASES




FACT FILE

Symphony, Version 1.1
 Lotus Development Corp.
 55 Cambridge Pkwy., Cambridge, MA 02142; (617) 577-8500
List Price: \$695 **Requires:** 384K RAM, one disk drive, DOS 2.0 or later.
In Short: An integrated package with a database management component, as well as word processing, graphing, worksheet, and communications capabilities; it automates many of the tedious database management tasks and offers windowing and macro language tools. Copy protected.
 CIRCLE 688 ON READER SERVICE CARD



The Symphony Form window allows viewing and editing of the data on a one-record-per-screen basis.



REPORTING ABILITIES *Symphony's* reporting abilities are quite flexible; an understanding of 1-2-3 formulas and ranges is nevertheless useful. String functions are available to allow free-form as well as tabular report design.

The techniques for merging data with documents from *Symphony's* word processor are an extension of those used to design reports. You generate a form letter by using string formulas in place of name and address information. The program prints the text of the letter, created with the word processor, once for every record in the database. Paragraphs will reformat automatically unless merged data is the last item on a line.

If your sole application is database management, *Symphony* may not be the perfect solution. But the Form window is a handy component of a program whose real strengths are in its worksheet, graphics, and communications.

The combination of these integrated functions, together with *Symphony's* windowing and macro language tools, constitute a flexible, reliable environment for certain database needs.

—David Hoffman

T.I.M. IV

T.I.M. IV is the latest incarnation of *Total Information Management* from Innovative Software. The program acquired a broad user base when it was bundled with various PC-compatible machines. A powerful, top-of-the-line Category 1 database, *T.I.M. IV* has features and capabilities that straddle the fine line between flat-file and relational databases. While it's at the pinnacle of this category's performance in terms of muscle power, it lacks some modern cosmetic niceties. Written in BASIC, it is comprehensive but large, and its old-fashioned user interface tends to be cumbersome.

Little oddities in the program crop up constantly. For example, even though I specified drive C: as my default disk during installation, the program acted as though I'd chosen floppies, prompting me to insert one of the four disks. I had neglected to type Z, a one-time command that moves you on to the configuration program after the installation. Since I was never prompted to type Z and the instruction to do so gets only an obscure reference

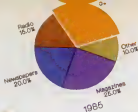
■ *Symphony's* Form window is a handy component of a program whose real strengths are in its worksheet, graphics, and communications.

in the manual, it was an easy oversight. Also, *T.I.M. IV* guides you through three or four unnecessary question-and-answer steps before you are informed your tactics won't work—especially when accessing libraries for reports and lists and linking two data files.

The program is built on a simple main menu that lists 12 functions. You may jump between these functions without revisiting the main menu by typing "/menu command." (This feature makes *T.I.M. IV* more efficient than the many other databases that I call "Main Menu Revisited" types because of the frequency of mandatory return trips.) Following the main menu selections, *T.I.M. IV* prompts you with a straightforward, helpful series of questions and answers to act as a guide. Function keys, constantly displayed at the bottom of the screen, facilitate entering and editing data.

T.I.M. IV's screen workspace is large, and the prompts concerning data entry and manipulation are especially precise. *T.I.M. IV* allows for the specification of eight data types, including calculated fields, inverted fields, sequential fields, two types of date fields, and a "totals" field. A record is limited to two pages; so unlike many databases that allow for attached pages, *T.I.M. IV* was not meant for lengthy textual-type records.

TAILORING KEY FIELDS The greatest power of *T.I.M. IV* is in its simple but in-depth treatment of key field designations. When you create a key field, *T.I.M. IV* automatically sets up a stored sorted index for that field. *T.I.M. IV* allows you to cre-



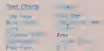
The Best And The Brightest.

You've worked hard choosing the best strategy and practicing your best words. A presentation is not the time to realize your graphics are second-rate.

Harvard™ Presentation Graphics (HPG) gives you the confidence of having the best and the brightest in your corner. It lets you choose from the most complete selection of text, organization charts and graphs in a single software package.

HPG's features speak for themselves. And for you.

Most Complete Selection of Charts



Maximum Customization. HPG offers more ways to enhance your graphics. It lets you make your point with distinction.

- unlimited text sizes
- 17 font styles • 16 colors
- 3-D capabilities
- lines, arrows, boxes, and text notation

Highest Quality Output. HPG delivers the highest possible resolution from your IBM PC or peripheral. Its custom designed fonts ensure maximum readability and a professional look only graphic artists can match.

HPG vs. a Competitor

WW

Widest Variety of Media. HPG's superior output quality can make you look good in more places, in more ways, through the widest selection of output options.

- printers • plotters • overheads
- 35mm slides • PC slide shows



Most Direct and Powerful Lotus Interface. Take any spreadsheet data you've created with Lotus 1-2-3™ HPG will read it directly and immediately transform it into a dazzling graph you can be proud of.

Faster to Learn—Faster to Use.

HPG is designed for business people with quick turnaround times. You get better control over your charts and can even do last-minute editing.

- intuitive menu
- default formats
- supports fastest speed available on printer/plotter—up to twice as fast as other programs
- batch printing or plotting

Harvard Presentation Graphics—the best and the brightest. Let the superlatives rub off on you.



Graduate to Harvard Presentation Graphics.

Runs on IBM PC Compat., AT&T, Tandy, and other compatible MS-DOS computers. A product of Software Publishing Corporation, P.O. Box 7210, Milpitas, CA 95039-7210

■ FLAT-FILE DATABASES



FACT FILE

T.I.M. IV, Version 4.0

Innovative Software Inc.

9300 W. 110th St., #380, Overland Park, KS 66210; (913) 383-1089

List Price: \$245 Requires: 128K RAM, two disk drives, DOS 1.0 or later.

In Short: Without a modern user interface, this database manager is somewhat of a throwback, but it gets the job done. It acquired a broad user base when bundled with PC-compatible. Not copy protected.

CIRCLE 64 ON
READER SERVICE CARD

Not flashy, but certainly comprehensive, the T.I.M. IV main menu screen reflects the program's thoroughness.



EDITOR'S CHOICE

Infoscope is a unique database that uses up to 12 individual "scopes" or windows to gather data from up to eight files into a separate activity area, allowing you to sort and filter information in a multi-view of formats; it is incredibly quick and flexible.

Nutshell offers both ease of use and unusual versatility by including a text structure that allows users to easily alter their basic database layouts to accommodate reports, mailing labels, or even form letters.

If you prefer a more traditional product, ClearCut boasts both speed and an impressive report facility that supports data functions usually found in more complex products.

ate minor fields to further tailor your data. These fields are, in effect, subsets within the key field, but they are based on other fields. So, for example, it was easy to tell T.I.M. IV to sort salaries within a given department during the PC Magazine Labs tests. You can define up to 16 minor key fields for a major key as long as the total length of the key fields does not exceed 80 columns. Too many minor keys may slow down search and retrieval procedures, though.

To create a new database file, you must fill in a specification chart defining the field types and lengths. Next you format these fields either by using T.I.M. IV's standard screen format or by defining and painting customized screens. Other appealing file creation features include the "Create a file similar to another file" option, which allows for quick modification.

T.I.M. IV's select criteria are sophisticated, but the language is not particularly congenial. You must precisely format parenthetical and grouped expressions, including commas, relational abbreviations, and parentheses. Once you master the format, the program handles any single-file search with ease.

■ **T.I.M. IV uses the horse-and-plow approach to database management.** But even though it's a bit of an anachronism, it gets the job done.

T.I.M. IV facilitates both list and report generation but handles them as two separate entities with very different screen-formatting schemes. The list format relies on a coordinate specification input chart, while the report feature is more of a question-and-answer affair. Report generation requires setting up titles and page specifications and then defining fields for inclusion. Reporting features include break fields and a number of averaging, totaling, and counting facilities.

Although T.I.M. IV allows you to link

two different database files together, my only inexplicable T.I.M. IV event occurred as I tried to link two files during a report generation. I had already created a number of indexed fields on both of the data files I intended to link. Whenever I tried to link, the program crashed. Apparently, I had overtaxed the program. The report line on the linked format screen attempted to give me an idea of what I'd inadvertently specified to link, but the report file messages are especially cryptic. After setting up the link in its entirety (a multiscreen process), I'd run the report, and T.I.M. IV would crash. Eventually, I went back to my file maintenance menu and eliminated all mention of key fields. Simplifying the data this way worked, and T.I.M. IV generated my report without further ado.

T.I.M. IV uses the horse-and-plow approach to database management. Without a nifty user interface, some handy, macro capabilities, or fancy screen design, even the newest version is a bit of an anachronism. However, the program gets the job done and gets it done without aggravating the user. T.I.M. IV is not the wave of the future, but it offers thorough data management today. —Robin Raskin

DEVELOPED
WITH
PC MAGAZINE

Meet The New Chairman Of The Board.

Chairman™ is the first true multiuser bulletin board software. Now up to six users can access your bulletin board simultaneously.

☐ Are you tired of using expensive online services as your company's message center? **Chairman** can handle all your electronic mail needs at a fraction of the cost, and with a higher level of security.

☐ Do you service your customers' software? Use **Chairman** to send new software versions to all current users. **Chairman** can also become a clearinghouse for programs and data files. You can upload or download both binary and ASCII files.

☐ Do you have trouble getting cus-

A
MULTIUSER
BULLETIN
BOARD

tomers to fill out questionnaires? With **Chairman**, you can conduct fast, effortless electronic surveys. Use the built-in editor to create a list of questions. **Chairman** will record user responses for your instant

analysis.

We developed **Chairman** initially to work on PC Magazine's extremely busy and demanding Interactive Reader Service. **Chairman** is written in DMA's powerful ASCOM IV script language—and we include the actual source code, to make customization for your particular needs a snap.

Are you ready to revolutionize your electronic communications? Start at the top—with **Chairman**.

For more information, contact **DMA** the leaders in communications software.
DYNAMIC MICROPROCESSOR ASSOCIATES, 545 FIFTH AVENUE, NEW YORK, NY 10017

(212) 687-7115



WE SPEAK YOUR LANGUAGE®

CIRCLE 374 ON READER SERVICE CARD

ONE YEAR LATER PC MAGAZINE'S INTERACTIVE READER SERVICE

*If you haven't
checked our electronic
bulletin board
recently
(or got discouraged
trying),
it's time to dial in
again. We've
gone from 2 lines to 18
and have learned
more about
bulletin boards than we
have room to tell.
It's been quite a year.*

“**I**s there really an Interactive Reader Service at *PC Magazine*?“ More than one of you have asked that question during the past year. And with good reason. Up to now, *PC Magazine*'s multipurpose electronic bulletin board has been hampered by its own success. The number of readers vying for access to the system kept leapfrogging our projections. The comments left by those who have successfully logged on to the service point up the frustration many have faced trying to penetrate the busy signals. For many, logging on became like winning the lottery: hoped for, wished for, fantasized about, but not really expected.

That was yesterday. Today *PC Magazine*'s Interactive Reader Service (IRS) has caught up with demand. We've enlarged

the system's capacity to 18 telephone lines from the original 2. We've redesigned and expanded the IRS's capabilities, shrunk it into an efficient multiuser system, and streamlined the operation with RAMdisks. If you haven't checked in recently, we encourage you to do so. We think you'll be pleased by what you discover.

The system is impressively interactive: You can download utilities and listings featured in *PC Magazine*'s back-of-the-book Productivity pages, preview the editorial lineup for future issues, leave questions for the PC Advisor, or short submissions for User-To-User or Power User. You can influence the direction of the magazine with your own comments, compliments, and complaints. We download readers' remarks regularly and circulate them through the entire staff. Frequently, editors call readers to discuss their suggestions or questions, so don't forget to leave a telephone number. You can even change your subscription address, renew, or start a new subscription.

■ PC-IRS

GOOD INTENTIONS It hasn't always been so. When Bill Machrone first conceived a *PC Magazine* bulletin board in early 1985, he envisioned an instantaneous communications conduit between the magazine's editors and readers. He reasoned that a bulletin board would free readers from the time-consuming burden of keying in assembly language and BASIC code listed in the Programming column of each issue, not to mention the hours many readers spend debugging their typos. The luxury of downloading a .COM or .EXE file instead of compiling source code would be an additional benefit for nonprogramming readers.

Machrone teamed up with technical editor Craig L. Stark to bring his vision to life. They installed the two phone lines and a PC XT running *RBBS (Remote Bulletin Board System)*, a full-featured public-domain package from the Washington D.C.-

■ Editor Machrone first conceived the IRS as an instantaneous communications conduit between editors and readers.

based Capitol PC Users Group. The concurrent operating system Multilink was installed so that each of the 1,200-bit-per-second Hayes modems could act as though it had its own dedicated operating system.

Within a week after they set up the system, the lines connected to the IRS were running a 98 percent utilization rate on a 24-hour clock, crushing our puny usage projections—and this without much publicity. The immense and immediate popularity proved the biggest barrier to the IRS's success. By late summer 1985, upward of 9,000 unsuccessful calls a day were bouncing off the overworked telephone lines, an unknown percentage of them generated by users who put their PCs in autodial mode hoping to score a lucky connection. Only a few hundred were managing to squirm through.

The hardware was taking a continuous beating and occasionally failed. Inexplicable late-night system freezes left the telephone lines idle and ringing until morning. Nobody was sure whether *RBBS* or Multilink was to blame, and troubleshooting by using each in conjunction with other programs shed no light on the problem.

Later we discovered that the sheer volume of calls, coupled with a quirk of the Hayes Smartmodems, were at the root of the problem. They were set to answer the line after one ring, which came so quickly after the previous call that there wasn't enough time for the system software to issue internal reset commands. Consequently, an incoming call would connect, only to be disconnected by the software as it reset the modem. That modem line would then float in limbo until Stark came around early the next morning to reset it.

During the summer of 1985, we put our ears to the ground in search of a PC-based system that could juggle multiple users quickly without crashing. There weren't many systems adequate for our purposes. Because we were tied to a PC-based system, our problem was uncommon. Most systems that process large numbers of users are based on mainframes.

THE ASCOM IV SOLUTION By autumn, we had tested and discarded a bulky CP/M system. We added extra telephone lines to the *RBBS*-based IRS in November. About the same time we came across a company called Dynamic Microprocessor Associates in New York City. Lee Rautenberg, president of DMA, told us about his company's communications software, *ASCOM IV*. One of *ASCOM*'s undocumented features is a multitasking executive. Although it was written for polled input/output, it would allow multiple users on a single PC AT. *ASCOM*'s script language, with its powerful pseudoprogramming capability, became the chisel we used to sculpt the reborn system. We exchanged our XT for two ATs (we later increased to three) and added a multiple-port expansion board from Nashville-based Amet, which handles six users on each AT.

Polled multiuser I/O is a time-slicing system that shares an AT's resources among multiple users in a kind of superfast lazy-susan setup. We ran the test system

against the tide of callers and were pleased, but sending data a character at a time through six ports was suicidally slow. So we hired the DMA crew, headed by Rautenberg, to write us an interrupt-driven version of *ASCOM IV*.

Rautenberg explains how the interrupt-driven software solved our speed problems: "The serial ports interrupt the AT whenever they are ready to send another

STEP-BY-STEP XMODEM TRANSFERS

If you use one of the four communications packages we see most often on the Interactive Reader Service—*PC-TALK III*, *ASCOM IV*, *Smartcom II*, and *Crosstalk XVI*—the following instructions will show you how to download files via the error-free Xmodem protocol. In this example, we'll step you through the process of downloading the file called *WAITASEC.COM*, but you would apply the same process to any file you wanted to download.

Enter the commands described below only after choosing *WAITASEC.COM*, option 30 on the *PROGCOM* menu. After you input 30 or *WAITASEC.COM*, the IRS will display the words "Ready to transmit; Begin Receiving. . . ." This is your cue to return to your communications package and input the appropriate commands. When the transfer is completed, you'll be popped back to the main IRS menu.

Besides binary (.COM and .EXE) files, archived files have to be downloaded via Xmodem as well. Some files, such as our indexes to *PC Magazine*, are so large that to help readers avoid heinous telephone bills, we archived them (squished into a smaller space with a public-domain archive utility). After downloading the indexes, download *ARC.COM* and its accompanying .DOC file. Then unarchive the file by typing *ARC X*.ARC*. This will unsqueeze the files and make them useful.—Christopher Johnston

character to a caller. The moment the port receives that character, it releases the machine to its former task.

"It can take up to 8 milliseconds to send a single character. During that time, the machine normally sits idle, but the interrupt-driven software frees the processor to service somebody else. After all, an AT might execute thousands of instructions in that 8-millisecond waiting time."

The interrupt-driven IRS is a bit slower than it would be if the system were dedicated to only one user, but it's considerably faster than our old system.

NEW BUGS Initially, the interrupt-driven IRS was as unreliable as the original *RBBS*-based system, and we were afraid that we had been too quick to declare victory. The AT hard disks crashed several

times, reinforcing for us the value of hard disk backup.

New communication problems between *ASCOM IV* and the Hayes modems caused "ring-no-answer" states to pop up again. We rediscovered every bug in the PC's 8250 serial communications chip and programmed around each.

A few readers who didn't understand that the IRS is run by computer were dial-

```

15. 777777777.DIR 320 Sheds shacks on Monochrome (Vol 4, No 25)
16. 777777777.DIR 320 selective file backup (Vol 4, No 25)
17. 777777777.DIR 320 Two long sun nite bad windows (Vol 3, No 25)
18. 777777777.DIR 320 Male your sun macros (Vol 4, No 25)
19. 777777777.DIR 320 Detect parity errors (Vol 4, No 25)
20. 777777777.DIR 320 Corrupt program attributes (Vol 4, No 6)
21. 777777777.DIR 320 Sun crash share for 8031 (Vol 4, No 19)
22. 777777777.DIR 320 Speed up your keyboard (Vol 5, No 5)
23. 777777777.DIR 320 Refresh files (Vol 4, No 4)
24. 777777777.DIR 320 File of remaining disk space (Vol 5, No 1)
25. 777777777.DIR 320 Windows 3.11 directory (Vol 4, No 2)
26. 777777777.DIR 320 DOS command structure (Vol 4, No 23)
27. 777777777.DIR 320 Renas deleted library files (Vol 4, No 4)
28. 777777777.DIR 320 Recall lock: choose 12 above (Vol 4, No 16)
29. 777777777.DIR 320
30. 777777777.DIR 320
31. 777777777.DIR 320
32. 777777777.DIR 320
33. 777777777.DIR 320
34. 777777777.DIR 320
35. 777777777.DIR 320
36. 777777777.DIR 320
37. 777777777.DIR 320
38. 777777777.DIR 320
39. 777777777.DIR 320
40. 777777777.DIR 320
41. 777777777.DIR 320
42. 777777777.DIR 320
43. 777777777.DIR 320
44. 777777777.DIR 320
45. 777777777.DIR 320
46. 777777777.DIR 320
47. 777777777.DIR 320
48. 777777777.DIR 320
49. 777777777.DIR 320
50. 777777777.DIR 320
51. 777777777.DIR 320
52. 777777777.DIR 320
53. 777777777.DIR 320
54. 777777777.DIR 320
55. 777777777.DIR 320
56. 777777777.DIR 320
57. 777777777.DIR 320
58. 777777777.DIR 320
59. 777777777.DIR 320
60. 777777777.DIR 320
61. 777777777.DIR 320
62. 777777777.DIR 320
63. 777777777.DIR 320
64. 777777777.DIR 320
65. 777777777.DIR 320
66. 777777777.DIR 320
67. 777777777.DIR 320
68. 777777777.DIR 320
69. 777777777.DIR 320
70. 777777777.DIR 320
71. 777777777.DIR 320
72. 777777777.DIR 320
73. 777777777.DIR 320
74. 777777777.DIR 320
75. 777777777.DIR 320
76. 777777777.DIR 320
77. 777777777.DIR 320
78. 777777777.DIR 320
79. 777777777.DIR 320
80. 777777777.DIR 320
81. 777777777.DIR 320
82. 777777777.DIR 320
83. 777777777.DIR 320
84. 777777777.DIR 320
85. 777777777.DIR 320
86. 777777777.DIR 320
87. 777777777.DIR 320
88. 777777777.DIR 320
89. 777777777.DIR 320
90. 777777777.DIR 320
91. 777777777.DIR 320
92. 777777777.DIR 320
93. 777777777.DIR 320
94. 777777777.DIR 320
95. 777777777.DIR 320
96. 777777777.DIR 320
97. 777777777.DIR 320
98. 777777777.DIR 320
99. 777777777.DIR 320
100. 777777777.DIR 320

```

In PC-TALK III, hit Alt-R and you'll see the phrase "Receive a file," followed by the prompt Specification: Type WAITASEC.COM=X and hit Enter. The words "Holding for start" will appear on-screen, and the transfer will begin. When all the blocks are received, the words "Receipt of file WAITASEC.COM terminated" will appear.

13.	LOCK.COM	340	Encrypt/decrypt files (Vol 4, No 18)
14.	LOCKDOWN.COM	340	Affix two protocols to the PC (Vol 4, No 51)
15.	LOCKDOWN.MOV	538	Load graphics from harddisk (Vol 4, No 25)
16.	MOVE.COM	630	Selective File Backup (Vol 4, No 6)
17.	MOVIE.COM	1064	Make four new auto pad windows (Vol 2, No 25)
18.	MOVIE.COM	1064	Make four new movies (Vol 4, No 5)
19.	MUSIC.COM	451	Watch source errors (Vol 4, No 2)
20.	PI.COM	1019	Forward program payments (Vol 4, No 19)
21.	PIRAT.COM	451	Swap Graph charts for ASCII (Vol 4, No 13)
22.	QUILTY.COM	1064	Send up your keyboard (Vol 5, No 5)
23.	RECIPE.COM	440	Send up your keyboard (Vol 4, No 14)
24.	SIZE.COM	440	Size of remaining disk space (Vol 5, No 1)
25.	SCREENSHOT.COM	10614	Use Screen displays (Vol 4, No 14)
26.	SHOOT.COM	451	Go downward through tables (Vol 6, No 23)
27.	SHOOT.COM	451	Go downward through tables (Vol 6, No 23)
28.	SHOOT.COM	440	Draw lock: choice to show (Vol 4, No 18)
29.	VITEK.COM	512	Visual Tree hard disk utility (Vol 4, No 22)
30.	WATTS.COM	340	Watts is burned disk (Vol 4, No 24)

Change a file name, number,
or a few options (CGI form) see: 30

Ready to transmit warzone.com; begin receiving.

In Crosstalk XVI, hit the Esc key to return to the options menu. Input RX WAITASEC.COM (RX far receiving Xmodem), and the download will start. As your computer starts receiving WAITASEC.COM, a small menu will tell which blocks you're on, and whether or not any errors occurred during transmission. When the download is finished, you will be sent back to the main menu.

FILE TRANSFER : RECEIVING								
Receiving List	FILENAME	TRANSFER START	BYTES RECEIVED	RETRY COUNT	STATUS TIME	OTHER TIME	DATE	
MAILSTATS.COM	www.mh.com	04/03/2000 10:00:00	1000000	0	OK	00:00:00	04/03/2000	

In ASCOM IV, hit F2 and choose Xmodem for the Protocol, choice number 1 under File Parameters in the configuration menu. Enter Alt-F4 to get the file-transfer mode, then F3 to receive the file. Type in WAITASEC.COM under Receive List.: Hit F2 to begin transfer. The words "Press CR" will signal the end of the transfer.

[illegible]

With Smartcom II, hit **F1** to return to the menu, choose the error protocol option, number 4, press number 1 for error-free. Type in **WATASEC.COM**, press **Return**. When the download is completed, press **Esc**. Make sure **Xmodem** is defined in the Smartcom II parameter's screen as **Error-Free Protocol** because Hayes sets the error-free protocol default to its own protocol in the factory.

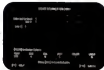


DIAGRAM-MASTER.™

The easiest way to present the most complicated charts in business.

Organization charts, Gantt charts and other "diagram" type charts have always been difficult presentation graphics to produce. Doing them by hand is a tedious and imperfect task which rarely looks professional. Most software programs simply replace the tedium of

DIAGRAM-MASTER is easy. It's for business people who don't have time to be computer people.



hand rendering with the tedium of computer rendering.

And then there's **DIAGRAM-MASTER** from Decision Resources.

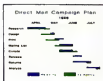
Master diagrams in minutes.

We created **DIAGRAM-MASTER** for business people who don't have time to be computer people. It's not only easy to use, but it gives you features that other drawing programs simply don't have.

Built-in organization and Gantt chart applications.

DIAGRAM-MASTER is the only program that automatically "lays out" complicated organization and Gantt charts. Our five-minute "get acquainted" lessons and clear menus quickly guide you through

DIAGRAM-MASTER is fast. It's the only program that automatically formats organization and Gantt charts.



the process — you simply answer prompts like who reports to whom, or when you want what done, and **DIAGRAM-MASTER** does the rest.

Free form Drawing Board.

Need to make your point in a special way? Our Drawing Board gives you the flexibility to create custom diagrams on the screen using a



DIAGRAM-MASTER is powerful. You can create custom diagrams on the free-form Drawing Board.



Or create an organization or Gantt chart, move it to the Drawing Board...



...and customize it with symbols, logo, box shadowing and more.



library of many shapes and images. Or you can create and store your own images (logos, symbols, etc.) for use in any DIAGRAM-MASTER chart.

You can even customize your organization and Gantt charts by moving them to the Drawing Board, then adding symbols, a logo, or any other appropriate diagram.

Communicate through reports, flip-charts, overheads, slides.

DIAGRAM-MASTER conforms to any presentation style or requirement. All you need is an IBM PC or compatible; a printer or plotter (we support over 100); or a film recorder.

At \$345, every business can master complicated diagrams.

That's all it takes to put the power of DIAGRAM-MASTER to work for you. Join the over 100,000 busy executives who manage and present information with DIAGRAM-MASTER and other MASTER Series software from Decision Resources — CHART-MASTER®, SIGN-MASTER®, and MAP-MASTER.™ For a demonstration, call for the name of the dealer nearest you. Or return the coupon for our free DIAGRAM-MASTER kit including sample diagrams and a MASTER Series demonstration diskette.

In a hurry? Call 203-222-1974

DIAGRAM-MASTER and MAP-MASTER are trademarks of Decision Resources. Inc. SIGN-MASTER and CHART-MASTER are registered trademarks of Decision Resources, Inc.

No program gives you more than **DIAGRAM-MASTER.**



Free DIAGRAM-MASTER Demonstration Diskette.

Please send me information, sample diagrams and a free MASTER Series demonstration diskette.

Name
 Title/Dept
 Company
 Address
 City State Zip
 Phone

Mail to: Decision Resources, Inc.
 25 Sylvan Road South
 Westport, CT 06880

PCM7/86

Decision Resources

Winning Business Graphics

CIRCLE 221 ON READER SERVICE CARD

ing on voice lines instead of data lines. Perhaps they expected some poor soul here at the magazine to answer and recite a few

lines of code for them. Those of you who aren't familiar with the workings of data transmission might want to read up on it.

(See PC Lab Notes, *PC Magazine*, Volume 5 Numbers 8 and 9.)

We discovered this problem because of

ELECTRONIC BULLETIN BOARDS: NOT JUST A FORUM FOR FREWARE

Corporations, universities, and special-interest groups nationwide are using bulletin board software to exchange vital information, electronic mail, tips, and notices.

Electronic bulletin boards have been around almost as long as microcomputers. When the first enthusiasts began pushing the limits of their personal computers, bulletin boards were developed so they could post messages to one another, creating technical communities.

Enhanced through the years with sophisticated file-transfer capabilities, special security options, and other features, bulletin boards are more than just a way to receive free software. Many offer special-interest groups, businesses, and educational institutions a cost-effective method of exchanging information.

PC Magazine's Interactive Reader Service is just one example of a bulletin board application. Coopers & Lybrand, General Mills, Bankers Life, and even NASA use bulletin boards to communicate with their employees. Companies set up bulletin boards to keep employees in the field up to date. Home offices and field staffs can tap strategic data during an important closing, expedite and confirm contracts, and conduct other activities. In industries in which timing is crucial and written confirmation necessary, bulletin boards can boost sales, profits, and morale.

Bulletin boards are also used as internal mail systems throughout entire corporate structures. Although each bulletin board program handles security functions differently, businesses can configure systems so that certain individuals or departments have access to just the information they're entitled to know using limit functions such as read-only or write-only. A few corporations use bulletin boards to provide internal on-line

computer support for new PC users. Answers to common questions can be left on-line for others to read. Bulletin boards are a particularly effective way for companies to assimilate and share information, ideas, and experiences among their staffs and to connect geographically separated employees.

For educational institutions, bulletin boards serve several purposes. The state of California uses *TBBS* to coordinate its regional educational centers. The University of Illinois customized *Colossus* to create a forum for professors to "chat" with their peers. On other institutions' boards, students can talk with their professors or with students and professors in other schools.

Special-interest groups use bulletin boards as newsletters and resource centers. The medical community used a *TBBS* bulletin board system to consult and discuss the controversial "Baby Fay" case in which a child received a baboon's heart as a transplant.

USER-SUPPORTED PROGRAMS If you're interested in setting up a bulletin board of your own, several programs are available. User-supported and user-enhanced *RBBS-PC* (*Remote Bulletin Board System for the IBM Personal Computer*) is widely used and considered by many to be an industry standard. Tom Mack, the author of *RBBS-PC*, states in the documentation that the program's two fundamental purposes are to serve as a catalyst for the free exchange of information and to serve as an educational example of what can be done with BASIC.

RBBS-PC has been enhanced and

maintained by programmers and other users. Mack provides no formal support; if you have a problem with *RBBS-PC*, you must reread the documentation, ask other sysops (system operators) for advice, and figure it out yourself.

RBBS-PC includes security features that make it suitable for business use. Besides multilevel password security and a range of standard features, some of *RBBS-PC's* interesting features include batch files that let users exit to databases or to DOS, wordwrap in the "chat" mode, and a way for up to 36 users with their own copies of *RBBS-PC* to share the same files in a network environment.

FidoNet is another popular public-domain system. To the standard bulletin board features like uploading and downloading, *FidoNet* has added networking capability. A *FidoNet* sysop is part of a community—approximately 700 *FidoNet* bulletin boards can call each other up and exchange information. Businesses can effectively operate a *FidoNet* between offices.

Colossus is a relatively new user-supported program similar to *RBBS-PC*. Its author is John Friel, who also developed *Qmodem*. Written in Turbo Pascal, *Colossus* offers good response and turnaround time. Available with a self-addressed, stamped disk or \$5, *Colossus* is compatible with *FidoNet* and includes all the standard bulletin board features.

COMMERCIAL PROGRAMS MicroSystems Software's adaptable and sophisticated *BBS-PC* is a business-oriented commercial electronic bulletin board program that can store vital statistics

an especially irritating IRS bug. When the two ATs answered our telephones but got no response to their modem's carrier tone,

our ATs still had a disconnect command clogging their buffers. As a result, the unfortunate next caller was disconnected as

soon as he got on-line. Rautenberg tackled that problem and many others like it and worked his magic.

from each regular user. Many Fortune 500 companies have taken advantage of *BBS-PC*'s ability to be configured to suit specific needs. *BBS-PC* features multi-level security, open- and closed-mode operation, time clock protection, instant carrier loss recovery, and 9 a.m. to 5 p.m. technical support. *BBS-PC* is fast: it supports 1,200 or 2,400 bits per second.

One of the first commercial packages, e-Soft's *7BBS* is a business-oriented program with a large user base. In addition to basic bulletin board functions, up to 25 separate message sections, and 24-hour technical support, the package has a menu editor so that different users can be allowed access to separate levels.

ProtoSoft's *IDEA-TREE* boasts easy installation and a DOS interface that allows you to execute other programs or commands from inside the bulletin board. This system groups messages into logical topics that act like separate bulletin boards. The topics contain files that can be uploaded or downloaded, and any activity in one topic is completely separate from another topic. *IDEA-TREE* also has secret topics that allow a group to exchange information without giving the general public access to their messages.

ForM PC by Comnet Systems includes a separate electronic-mail system and the capability to search for strings within a function. A user can enter any of 99 different databases or collections of text files that the sysop can place in the database. Privileged users can upload text files to this database. A "Password Validation Mask" that comprises over 300 individual items (privileges, limits,

quotas) may be set in a user's password. Since it would be extremely time-consuming for sysops to set up complex

passwords for each individual, they can define user types and set class restrictions.—Christina Dyar



FACT FILE

Remote Bulletin Board System for the IBM Personal Computer (RBBS-PC), Version CPC13.1

Capital PC User Group
P.O. Box 3189

Gaithersburg, MD 20878

List Price: \$8 registration fee

Requires: 192K RAM, two double-sided disk drives, 80-column monitor, asynchronous communications adapter (serial port), Hayes Smartmodem or compatible, voice-grade telephone connection for modem, 25-pin RS-232C modem cable, DOS 2.0 or later.

CIRCLE 648 ON READER SERVICE CARD

TBBS

e-Soft
4100 S. Parker Rd., #305

Aurora, CO 80014

(303) 699-6565

List Price: \$299.95

Requires: 128K RAM, two disk drives (hard disk recommended), serial port, DOS 2.0 or later, clock/calendar chip recommended.

CIRCLE 642 ON READER SERVICE CARD

BBS-PC, Version 3.04

Micro-Systems Software

4301-18 Oak Circle

Boca Raton, FL 33431

(800) 327-8724

(305) 391-5033

List Price: \$149; enhanced version, \$249

Requires: 128K RAM, one disk drive (two disk drives or hard disk recommended).

CIRCLE 643 ON READER SERVICE CARD

FidoNet

Fido Software

2269 Market St.

San Francisco, CA 94111

List Price: \$100 for disks and documentation;

\$35 for just documentation

Requires: 256K RAM, two disk drives (hard disk recommended), serial port, DOS 2.0 or later.

CIRCLE 646 ON READER SERVICE CARD

IDEA-TREE

ProtoSoft

P.O. Box 16756

Seattle, WA 98116

(206) 932-5310

List Price: \$89

Requires: 128K RAM, two disk drives, modem, serial interface card, DOS 2.0 or later.

CIRCLE 641 ON READER SERVICE CARD

ForM PC

Comnet Systems

7348 Green Oak Terr.

Lanham, MD 20706

(301) 552-2517

List Price: \$99.95

Requires: 384K RAM, two disk drives (hard disk recommended) auto-answer modem that uses DTR control line, DOS 2.0 or later.

CIRCLE 645 ON READER SERVICE CARD

Colonus

Forbin Project

715 Walnut St.

Cedar Falls, IA 50613

List Price: Self-addressed, stamped disk or \$5

Requires: DOS.

CIRCLE 644 ON READER SERVICE CARD



For the next generation
call the number

IDEAssociates

29 Dunham Rd., Billerica

800 257-5027

Int. mon.

of 3X communications, er on the right.

When you want to connect your IBM PC to your System 34/36/38, whom should you call?

Call the people on the right and you can emulate the most terminals, including the 5250 (with all 32 display attributes) and the 3180. You can support the latest laser-jet printers, the largest range of system printers, and the most up-to-date file transfer packages on the market—even IBM's. You can do windows and cluster with three other IBM PC's from your workstation. Most important, should you ever need help, the toll-free number on the right will put you in touch with a technical support team whose sole priority is to master PC based products.

Now call the people on the left, and you can

emulate some terminals, a limited number of system printers, and not all of the 5250 display attributes. Of course you'll be able to work with IBM file transfers, but once the goods are delivered, can you work with virtually no support of PC based products?

So before you call the number on the left by force of habit, consider who's really giving you the best solutions in 3X communications. And ask yourself this.

Who should be emulating whom?

IDEAssociates™

IDEAssociates, Inc., 29 Dunham Road, Billerica, MA 01821. (617) 663-5878. Telex 4979780; France, Switzerland, Germany, United Kingdom. IBM is a registered trademark of International Business Machines Corporation.

CIRCLE 399 ON READER SERVICE CARD

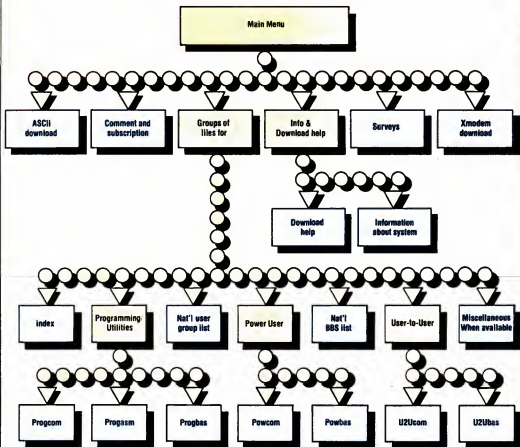


Navigating Through the Interactive Reader Service

We've laid out the IRS to make it easily accessible. The Programming/Utilities submenu is divided into three further submenus, each holding one of the three types of files: BASIC listings, assembly language listings, and compiled versions.

Some utilities don't exist in all three forms; if a version is not listed, it is not available.

If you go straight to the ASCII or Xmodem download facility without choosing a group of files, you're given the choice of available groups at that point.



Today, a jumble of cables and phone lines ties the IRS to the outside world via 18 racked Hayes Smartmodem 1200s. Each AT packs an Armet board with eight extra ports to handle your calls. Three ATs handle six callers each; although we had room for eight, we decided to play it safe. We added an 8-MHz crystal to each AT to boost speed from the hardware end.

INSIDE IRS This IRS treasure chest resides on a 20-megabyte hard drive in each AT, accessed through a three-tiered menuing system. The top level gives you a choice of ASCII or Xmodem protocol for downloads, a group-choice menu for choosing files to download, an information facility full of help files, a comment and subscription service, and a survey submenu.

In the Groups submenu, files available for downloading fall into several categories. Programming, User-to-User, Power User, and Miscellaneous Utilities are divided into three groups each: one containing executable versions and two more with BASIC and assembly language listings of the same programs. An index to *PC Magazine*, a listing of user groups, and a listing of national bulletin boards are each designated as a group as well.

The list of bulletin board systems was downloaded from dozens of boards around the nation and is subdivided into smaller files by area code. Sysops who want to add their systems to our national list should leave a message for the PC IRS sysop in the comment facility, along with the name, telephone number, range of bps rates, and special focus of the BBS. Readers who want to correct the list should leave a message with the new information. Given the great number of BBSs in our list and the high mortality of BBSs in general, users who discover that a system is no longer in service are doing everyone a favor by letting us know via the comment facility.

Hierarchical menus like the ones on the IRS are common, but few are as simple. To simplify things even further, we decided not to support electronic mail between callers or to recognize a user-specific identification. Some smaller boards offer this option but are also more difficult to learn. We think it's far more important for readers to get at the files they want than to leave

messages for one another.

The IRS's bells and whistles department includes "expert" and "more" modes. In the more mode, as in the DOS more mode, the display pauses with the word "more" at the bottom of the screen and waits for the user's signal to continue, instead of scrolling unchecked.

Many savvy bulletin board users turn on their communication software's printer option as they go through the menus, then

■ A jumble of cables and phone lines ties the Interactive Reader Service to the outside world via 18 racked Hayes Smartmodem 1200s.

switch to expert mode. The expert mode offers you one-letter abbreviations of the entries menuing system available in novice mode. Some users find the long menus a blessing, and others find them a costly pain. The expert mode lets you speed things up, once you're familiar with the IRS, by making your menu choices from these semimnemonic letters. For instance, C stands for Comment. This shorthand style makes it possible to dial, download, and drop the line inside of 5 minutes.

Experts with bad memories can choose the question mark (?) to invoke a description of the cryptic letters. If you want to forego your expert status halfway through a session, you can toggle in and out of the menu mode by pressing the M key.

A TELECOMMUNICATIONS TUTORIAL In a typical IRS session, before dialing the IRS number, you should check the parameters in your telecommunications package to make sure they're correct: 8 data bits, 1 stop bit, and no parity. Your error-checking protocol default should be set to Xmodem.

Now enter your package and dial the IRS phone number: (212) 696-0360. When you are connected, you'll see the

IDEAssociates

20 Danvers Rd., Billerica 800 257-5037

Call this number for more 3X displays,



The next generation of 3X communications is here today.

Our new network cluster software allows three satellite IBM PC's to access a server PC equipped with the IDEAcmm 5251 emulation board. With IDEAcmm 5251, you can support 3180 and 5250 type terminals. And you also get windows to view display and printer sessions on one screen.

more Printers,



Emulate the widest range of IBM system printers, 5219, 5224, 5225, 5256, on the widest variety of letter quality and matrix PC printers.

and Remote Sessions.



Dial up your System 3X from a remote site with IDEAcmm 5250/Remote.

All our local and remote IDEAcmm products support IBM file transfers, including PC Support/36 and Support/38.

IDEAssociates

IDEAssociates, Inc., 20 Danvers Road, Billerica, MA 01821
CIRCLE 360 ON READER SERVICE CARD

New from Peter Norton.

THE QUICK AND EASY HARD DISK MANAGER.
LETS YOU TAKE CHARGE OF YOUR COMPUTER.

Point. Shoot. Take Command.



Rip full throttle through your data with this time-saving control program from Peter Norton. The Norton Commander™ software gives you a fast, powerful *point and shoot* method to perform your computer operations. Point to a directory and The Commander jumps to it. Point to your data file and The

Commander runs your data with its matching program. Speed through listings, update files like lightning. Delete. Copy. Built-in sweep functions manage your disk. Add your own user menus for one-key operation. *And it doesn't eat up your screen while it's doing it.* Easy to use with keyboard or mouse. The Norton Commander. The quickest way to enhance your PC, and take command.



The Norton Commander. Designed for the IBM® PC, PC-AT, and DOS compatibles. At your software dealer or order direct for \$75 from Peter Norton Computing, Inc., 2210 Wilshire Boulevard, Santa Monica, CA 90403. 213-453-2361. Visa and Mastercard welcome.

**THE NORTON™
COMMANDER**
★ ★ ★ ★ ★

■ PC-IRS

words "Press any key to begin. . . ." Tap a key, and a screen full of IRS salutation scrolls past. Note that you are allowed a maximum of 20 minutes on the system; you don't have to keep track of how much time you have left, since a timer scrolls by with each menu.

After inputting data about yourself, you'll be asked whether you want (n)ovice or (e)xpert mode; the first time you call, you would be wise to choose novice. Figure 1 shows the choices that will now appear on your screen. If you enter G at the prompt at the bottom, you will invoke a submenu full of groups of files, part of which is shown in Figure 2.

Say you want to download some assembly language listings from the Programming column. You enter 3 or the word "progasm," for Programming column assembly language listings, and the IRS sends you back to its main menu. If you later want to download files from other groups, you can always come back for more. Now choose A from the main menu, and you'll be shown the list of Programming utilities available as assembly language listings. You might choose SWEEP.ASM (a popular utility that runs DOS commands through every directory on hard disk, one right after another); to select it you can enter either SWEEP.ASM or the menu number next to it. The words "Hit the Enter key to begin downloading" will pop up on your screen. Now you return to your communications package and enter the commands to begin the ASCII download. After initiating the file capture, name the file, and then hit Return twice—once to let the program know you're beginning the download and once to tell the IRS to send the file.

The SWEEP assembly language listing will scroll over your screen, as if you had used the DOS TYPE command with the file on your PC at home. After the last part of the listing passes by, the words "Press a key to continue . . ." appear, signaling that the file has been sent. Send the appropriate command to mark the end of the ASCII download, which closes the disk-captured file. Later, after you have logged off the system, you can edit extraneous elements out of the file, run the clean listing through an assembly language compiler, and have an executable version of the file.

At this point, you might want to either download more Programming assembly language listings or return to the Groups submenu to pick another group of files. The system for choosing a group of files to download before you enter the ASCII or Xmodem download facility might be confusing at first, but there's a reason. We want our expert mode to be truly expert, so that those familiar with the IRS won't have to spend money unnecessarily on long phone calls.

EXPERT SYSTEM FOR ASCII DOWNLOADS Once you're familiar with the IRS, you can choose expert mode, download SWEEP.ASM with only four quick commands, and be on and off the system in a snap. After logging on, you choose expert and input the letter A to get to the ASCII download facility. At that point, you are prompted for a group name. Next you're asked for a filename *without* the *list of the Programming assembly language files*. Knowing you want SWEEP.ASM, you input the name of the file and the downloading process, identical to that described above, begins.

XMODEM DOWNLOADS Xmodem downloads are just as easy as ASCII downloads; the process is the same as above, but you choose the Xmodem (X) option instead of the ASCII (A). Keep in mind that although files downloaded via Xmodem are clean (since Xmodem is an error-checking protocol), the download takes longer and consequently costs more. Executable files (.EXE and .COM) on the IRS can only be downloaded with Xmodem; an ASCII attempt would only send gibberish across your screen at home. (See sidebar, "Step-by-Step Xmodem Transfers".)

If, before logging off, you want to leave a system-related question or opinion for the sysop, a submission to the Letters to PC Magazine column, or a subscription renewal, type C to drop into the comment facility. When you've used as many of the 20 available lines as you want, type END on a line by itself.

If you're happy with your catch at this point, choose Q from the main menu, and you will be logged off automatically with the goodbye message: "Thanks for calling the Interactive Reader Service."

FUTURE SHOCK And to those of you with acoustic couplers who have been tiring your fingers dialing the IRS, or those of you who jumped out of bed at 3 a.m. because your autodialer signaled a connec-

tion after 4 hours of trying, thank you for your patience. Despite all the development problems we've encountered, we know from your comments that we're on the right track. □

```

Remaining time: 00:44:10
*
*
*
*****PC MAGAZINE'S*****
=====
Interactive Reader Service MAIN MENU
=====
1 (A) Download files via (A)SCII
2 (C) Comment and Subscription Facility
3 (G) Choose a (G)roup of files for downloading
4 (I) Help and (I)nfomation on XMODEM downloads
5 (M) Toggle (M)enus off, begin Expert Mode
6 (Q) (Q)uit the IRS
7 (X) Download files via (X)MODEM

Enter number or letter for selection:
[backspace] [H] [L] [T] [R] [E] [N] [D] [E] [R] [S] [E] [R] [V] [I] [C] [E] [S] [E] [R] [V] [I] [C] [E]

```

You have the choice at the main menu of either going straight to groups of files or choosing whether to download via Xmodem or ASCII. If you choose Xmodem or ASCII, you'll then be given a choice of file groups.

```

1 (I) Help and (I)nfomation on XMODEM downloads
2 (M) Toggle (M)enus off, begin Expert Mode
3 (Q) (Q)uit the IRS
4 (X) Download files via (X)MODEM

Enter number or letter for selection: X

GROUP SELECTION MENU
=====
No. Name Description
1. INDEX PC Magazine indices for Volume 3 and 4.
2. PROGCOM Executable utilities from our recent programming
columns (Vol 4, No 1 thru Vol 5, No 7).
3. PROGASM Programming utilities in Assembler listing format.
4. PROGBAS Programming utilities in raw BASIC format.
5. POWER Power User utilities in BASIC (if available).
6. USER20 Programs from the User-to-User Column
7. UGRUP List of National User Groups.

Enter Group number or name:
[backspace] [H] [L] [T] [R] [E] [N] [D] [E] [R] [S] [E] [R] [V] [I] [C] [E]

```

This submenu has different groups of downloadable files. Input the letter of the list you want to see. Whenever you're finished, go back into the Groups submenu and choose another group, then go back to either the ASCII or Xmodem menu.



TRUE VISION
IMAGE PROCESSING SOFTWARE
VERSION 1.0

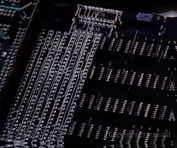
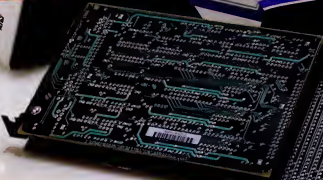


AT&T

TRUE VISION
IMAGE PROCESSING SOFTWARE
VERSION 1.0



AT&T





See-worthy PC graphics from AT&T and Sony.

Computer graphics like you've never seen.

AT&T and Sony unlock the doors that have restrained creative use of the PC. With real-time frame capture and vivid color display that make PC graphics a breeze, AT&T Truevision™ hardware and software bring a new dimension to computer graphics—freedom. And that dimension is best displayed on Sony Trinitron™ computer monitors. Together, these products are changing the role of the PC forever.

Discover uncharted realism with Truevision.

The Truevision single-slot boards for AT&T- and IBM-compatible PCs let you capture TV-quality images from real life and display them in as many as 16.8 million colors. And with Truevision Image Processing Software you can manipulate those images or create your own from scratch, in ways and colors never before possible. Then arrange your images into an electronic slide show with PC Carousel Presentation Software. And send them to other locations over ordinary phone lines with Truevision Still-Frame Teleconferencing Software.

Sony sets you free.

See your images come to life on a Sony Trinitron computer monitor. Only Sony gives you the performance of Emmy award-winning Trinitron technology and the flexibility of both analog RGB and digital input. To produce the brightest colors, the sharpest text. In fact, Sony monitors have the finest dot pitch and the highest horizontal resolution of any monitors in their price class. And only Sony offers you such a wide selection, with screen sizes from 9 to 25 inches, and up to 200 inches in front projection.

Explore the depths of your imagination.

Set sail with AT&T and Sony. Truevision products are available to suit any application, from the Image Capture Board (32,768 colors) for only \$1,295 to the TARGA 24 (16.8 million colors) for \$3,995. Sony Trinitron computer monitors will display your images beautifully, starting at \$495.

AT&T and Sony have made PC graphics smooth sailing. For more information, or for the name of your nearest representative, call **1-800-858-TRUE.**

**AT&T****SONY®**© 1986 AT&T, SonyDisplay shows untouched TARGA 16 image on Sony CPD-1201 Monitor.Truevision is a trademark of AT&T. Sony, Trinitron are registered trademarks of Sony Corporation. IBM is a registered trademark of International Business Machines Corp. Truevision design and development by KLACADCCJWYCBHPAKSGKBBSSJKSJAWANW**CIRCLE 524 ON READER SERVICE CARD**



For \$2495,
what you see is what you get.

MANUFACTURER'S BASE MODEL	SUGGESTED RETAIL PRICE*	PROCESSOR SPEED	EXPANSION SLOTS	MONEY-BACK GUARANTEE
VICTOR V286	\$2495	6 to 8Mhz	8	YES
IBM PC/AT	\$4360	6Mhz	6	NO
COMPAQ DESKPRO 286	\$3995	6 to 8Mhz	6	NO

The simple fact is, you get more with the Victor V286.™ More speed. More features. More for your money. You also get more peace of mind. Because the Victor V286 comes complete with nationwide servicing through Xerox.* And a 30-day **Money-Back Guarantee**, an offer you won't see from anyone else. You won't see any software compatibility problems either. The V286 runs most every program faster than the IBM, but a flip of a switch will slow it down to mirror the AT and let you run the most finicky programs flawlessly. We've also equipped the V286 with features IBM considers options. Features you'll consider necessities. You can even expand the memory to 1 MB without using option boards. Those are just a few of the reasons the Victor V286 should be your next computer. For a more complete picture, and your nearest Victor dealer, call Stacy at 1-800-248-5252.

*Free 30-day money-back guarantee. See dealer for details. IBM, PC, AT and 286 are trademarks of International Business Machines Corporation. © 1987 Victor Computer Corporation. All rights reserved. Victor Computer Corporation, 11000 E. Highway 101, Scotts Valley, CA 95067.

CIRCLE 136 ON READER SERVICE CARD

VICTOR
Scotts Valley, CA (408) 438-6680

POWER ADD-ONS FOR dBASE

A sh-ton-Tate's *dBASE* family is the unquestioned market leader in microcomputer database management software. Once *dBASE* attained this lofty status, third-party software developers, knowing that a huge market was already in place, could justify the investment of time and money to develop support programs that expand and enhance its capabilities. This expanding base of auxiliary programs has helped make *dBASE* even more attractive when it's compared with programs that don't enjoy this outside support.

A tremendous range of powerful and convenient utilities is available for *dBASE* users that add new features, improve existing ones, simplify complex operations—in short, make an already strong database management system even better. They fall

into a number of distinct categories.

Screen generators, as their name implies, are programs that create *dBASE* screens. Defining screens is one of the most tedious aspects of *dBASE* programming, and these utilities can save both your time and your sanity. Some such programs create only format files for you to incorporate in your code, while others produce complete screen-oriented program modules. Still others use some form of machine language interface to "pop" the screens onto your display faster and to improve the quality of the presentation.

Report generators perform similar functions for the output end of the spectrum. The report generator supplied with *dBASE* is weak (even the improved version in *dBASE III Plus* isn't all that powerful), and third-party programs that fulfill

this function are quite useful. Like screen generators, some create normal *dBASE* code while others establish their own environments and use *dBASE* data as input.

With these nine dBASE utilities, you can add new features, improve dBASE's performance, and simplify complex operations when programming in the dBASE language.

!!LOOK!!

IS YOUR FOUR BANGER
LACKING UMPH?

TRY THE KSH-2 FINANCIAL CALCULATOR

- Allows importing/exporting data
- Print financial schedules
- Performs compound interest calculations, NPV, IRR, bonds
- Odd period calculations
- Statistical functions
- Includes all functions of the HP-12C plus more
- Memory resident

INTRODUCTORY PRICE

- Add \$3 S/H USA **49.95***
\$4 Canada
Visa, MC, Check, MO
TN Res add 7.25% ST
*Price will be 69.95 after 9/1/86



K SOFTWARE HOUSE
Software, Service, Consulting
RT 2 BOX 8381
UNIONVILLE, TN 37180
(615) 294-5090

CIRCLE 342 ON READER SERVICE CARD

BREAKING THE SPEED BARRIER OF IBM ...

AT TurboSwitch II

- Multiplex selectable from 6 to 8, 8.5, 9, 9.5, 10, 10.5, 11, 11.5, 12, 12.5 MHz
- Switches automatically after ROM testing
- Doesn't take up expansion slot
- Easy, no modification to motherboard installation
- Reset switch included
- Guaranteed to work in your machine

*** \$124.95 ***

(plus \$8.00 shipping and handling)

PC/XT TurboSwitch

- Multiplex selectable: 4.77 to 9 MHz
- Up to 2 times faster throughput
- Doesn't take up expansion slot
- Easy, no modification to motherboard installation
- Guaranteed to work in your machine

*** \$199.95 ***

(plus \$8.00 shipping and handling)

For more information call TOLL FREE
1 (800)-33-TURBO



MEGAHERTZ CORPORATION
2681 Parley's Way, Suite 2-102
Salt Lake City, UT 84109
(801) 485-8657

CIRCLE 390 ON READER SERVICE CARD

■ ADD-ONS FOR DBASE

PROGRAM GENERATORS Program generators incorporate both screen and report generation but take these concepts one step further and create entire program suites based on your description of what you want the database application to do. Some are designed for relative beginners who don't know the dBASE programming language, while others try to shorten program development time for experienced dBASE programmers by performing the more tedious and mechanical aspects of development.

You have several choices if you need to create business charts from dBASE data. dBASE makes it easy to export your data in standard formats that can be read by the many graphics packages on the market, or you can use one of the specialized programs designed to work directly with dBASE data files.

EDITORS All versions of dBASE come with a simple text editor that you can use to write your dBASE programs. It's adequate for short programs, but far from powerful or complete. dBASE III and dBASE III Plus let you specify an external editor to use instead. Almost any editor or word processor will work, but there are some editors designed for program development that are especially appropriate. The newest wrinkle is context-sensitive, "intelligent" editors that understand some aspects of dBASE and simplify your programming efforts by automatically indenting your code, interfacing directly with dBASE or one of the dBASE compilers, and much more.

Programming in dBASE can be tedious, especially without the debugging tools available in many other high-level languages. dBASE III Plus has been improved in this area, but none of the dBASE programs is particularly strong here. Some of the clones and compilers add useful debugging tools, but some third-party programs make your life easier by diagramming program flow, preparing lists of variables and where they appear, checking for errors, and so forth.

Some utilities can't be quite so neatly categorized. Literally dozens of them exist, performing functions as diverse as speeding up normal dBASE operations in one way or another, printing bar codes,

and adding windows and other advanced interface techniques. As always, you have to separate the chaff from the wheat; not all add-ons are of professional quality.

PC Magazine assembled a representative cross section of new products from all these categories to give you a good idea of the types of programs available to you. We didn't look at everything; many fine programs are not included here. Whatever products you select, adding utilities to dBASE can make you more productive. And that, after all, is what good software is all about.

Genifer

Genifer is a program generator that produces complete applications coded in dBASE III. Bytel Corp., developer of the well-regarded COGEN COBOL program generator, has built on its experience to create what may well be the best dBASE code generator available.

The package includes, as a tutorial, a complete application developed under Genifer. It has an attractive segmented screen display of records from multiple files (aptly called Zoom). One aspect of the sample system is poor: a filter is used to narrow the range of reports, but the operator is supposed to recognize, edit, or enter a dBASE III conditional statement, a skill few operators should be expected to have.

Genifer maintains a data dictionary with information about the files and records used in your database and displays



FACT FILE



Genifer
Bytel Corp.
1029 Solano Ave.
Berkeley, CA 94706
(415) 527-1157
List Price: \$395
Requires: 256K RAM,
two disk drives, DOS 2.0

or later. Hard disk recommended with 512K RAM.

IN SHORT: A powerful program generator that creates flexible applications and produces high-quality dBASE III code. Not copy protected.

CIRCLE 432 ON READER SERVICE CARD

The Only EGA

this information on elegant screens. You can specify default values for fields, validate user input against a range of minimum and maximum values, list the values that you will accept, or even validate input against a field in another database. You can also specify a standard *dBASE III* picture template when you define the field. The only problem with some of these possibilities is that you have to know the appropriate *dBASE* expressions, template codes, alias mechanisms, and so forth. Unlike some other *dBASE* program generators that purport to allow you to create applications without knowing *dBASE*, *Genifer* assumes that you are simply using the generator as a shortcut.

Genifer can be used with your normal text editor or word processor. A clever scheme integrates the two: providing you have enough memory. *Genifer* adds its capabilities to your editor screen.

The *Genifer* report writer is excellent. You simply paint fields and text in position. A simple and easy-to-understand mechanism establishes a given line as part of a page header or footer, a break before or after a user-specified field value, and changes or detail lines that appear for every record.

The documentation is generally good, with only a few minor "gotchas" in the detailed tutorial. A section on tips for advanced programmers reveals that *Genifer* includes a complete password scheme that you can add to your applications. It also provides complete information on the file structures *Genifer* uses.

The real proof of the pudding with any program generator is the quality of the *dBASE* code it creates. Several factors allow you to judge how good code is. Are meaningful and understandable variable names used? Is the code commented? Is indentation used? How well structured is the code—are procedures used, is parameter passing used, and so forth? *Genifer* produces good code. Bytel's background with COBOL program generation imparts a professionalism to its *dBASE* code that's impressive. If you are a serious *dBASE* programmer, you will be able to modify *Genifer*'s code with a minimum of study. The code is complex, which only goes to reinforce my feeling that *Genifer* is not best suited for tyros.



A fully compatible 256k EGA card with a parallel port for only \$259. If you buy any display card: Color, Monochrome, Hercules, or EGA, without reading this ad, you're probably throwing away a lot of money.

8T/EGA Enhanced Graphics Adapter: 256k of memory, and parallel printer port. Works with all standard IBM displays, and compatible displays.
8180 Monochrome Display: Both text and 640x350 bit mapped graphics.

8183 Color Display: 640x200 and 320x200
8184 Enhanced Display: Color 640x350 16 simultaneous colors from a palette of 64

A Clear Upgrade Path

This really is the only display board you may ever need. Regardless of what monitor you buy today, this card is a clear upgrade path for the future, and the best choice today, even if you are only going to use a Monochrome Display. This means one board today does monochrome 640x350 bit mapped graphics and text, and provides a clear upgrade path to 640x350 Enhanced Color Display with no change of display board. It also runs with the 640x200, 320x200 Color Display.

Killer Features

All boards come with a full 256k of memory, and a parallel printer port. That means no extras for later, and 16 simultaneous colors displayed from a palette of 64 colors, and crisp clear text on both Mono-

chrome and Enhanced Color Displays - features or options that are not available on other EGA boards. Since all your current software will run, you're set for today, and prepared for the standard of the future.

The Display Deal

Of course many of you will want to take advantage of the EGA card right away, so we are offering a special deal when you buy the board together with a Basic Time HR 31-380 monitor - you get both for just \$749, or the card only for \$259. This means that you can equip all your PC's now and in the future with displays and EGA cards and get the Qubie "No Risk Guarantee", our one year warranty, and 48 hour turnaround on warranty repairs. The price is the whole price, there are no extras for freight, insurance, or credit cards.

No Risk Guarantee

If you are not completely satisfied with your purchase, you may return it within 30 days of purchase for a complete refund, including the cost to send it back. If you do get any dealer or competitor to give you the same **No Risk Guarantee**, buy both and return the one you don't like.



For fastest delivery, send cash or check, money order, or order by MasterCard/VISA Personal Check allow 16 days to clear. Company purchase orders accepted, call for prior authorization. California residents add 6% sales tax.

QUBIE'

Department P
507 Calle San Pablo
Camarillo, California 93010

Inside California
805-987-9741

Outside California
800-821-4479

London (01) 223-4589 Sydney (02) 579-3322
Pers (01) 321-3316 Condo (403) 434-9444
Hours: M-F 9am - 5pm PTZ
Sat 9am - 12pm PTZ

■ ADD-ONS FOR DBASE

The code *Genifer* creates is solid and well constructed and incorporates useful ideas. If you're anything short of a *dBASE* genius, *Genifer* can save you time and more than pay its way.

Brief/dBrief

dBASE and most of its clones include a text editor to write programs with. The standard *dBASE* editor, a simple derivative of

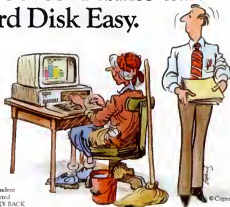
WordStar, is little more than adequate. *dBASE III* and *dBASE III Plus* also allow you to use any editor you choose for editing program files or working with memo fields.

Brief is one of the favorites of serious programmers in *dBASE* and other high-level languages. *Brief* is simple to learn and use and extremely sophisticated. You can edit multiple files and find and change text in much more powerful ways than with most editors. But perhaps the most impressive aspect of *Brief* is its rich macro language that lets you add features to the editor and/or customize the way it works. The macro language is complex, but it can do wonderful things.

One such wonderful thing is a package called *dBrief* that piggybacks on the *Brief* editor. *dBrief* is basically a set of macros that implements a simply marvelous operating environment for serious *dBASE* programmers. It acts as the central command post for writing and editing *dBASE* programs with *Brief*, but it does much, much more to increase your productivity.

Instead of starting *dBASE* and calling an editor when needed, you start *Brief* with *dBrief* in place. You reap all the benefits of *Brief*, with automatic intelligent indentation added to format your program in a structured manner. The indentation recognizes *dBASE* keywords for conditionals and loop structures and indents or outdents accordingly (you can also apply this process to code you've written previously). Various control sequences generate Store and Replace commands automatically.

PreCursor™ Makes The Hard Disk Easy.



Only
\$69.95

Not memory resident
Not copy protected!
30-DAY MONEY BACK
GUARANTEE

1-800-643-9039 Ext. 100
In Texas 1-800-392-6273 Ext. 100

PreCursor is an amazingly compact and sophisticated menuing system for the hard disk.

PreCursor appears each time the computer is turned on with a list of available programs. It allows simple menu choices of even the most complex DOS commands.

Sophisticated users will love the convenience of full interaction with batch files, passable parameters and user prompts. Beginners will appreciate the sure ease of operation.

Installing PreCursor is fast and easy. On-line help is always available. There's

no need to know paths or subdirectories or other complicated syntax. Assign passwords or even change the color of PreCursor.

If you depend on your hard disk for businesslike performance, you can rely on PreCursor for instant access and increased productivity.

The Aldridge Company is proud to share just a few of the quotes we receive about PreCursor...

Excellent product! Easy to use! L.C., Ohio
Fantastic. D.G., Singapore
We've found this program to be an excellent tool to guide the inexperienced users to the program they need to run.

J.F., San Francisco
Outstanding program. K.B., Arizona
Easy to install. F.G., Miami

PreCursor

The Aldridge Company
341 Town & Country Village
Houston, Texas 77024
(713) 464-7465

Dealers Inquiries Welcome

PreCursor will run on IBM compatible MS DOS systems.
IBM is a registered trademark of International Business
Machines Corporation.



FACT FILE



Brief/dBrief

Solution Systems
335 Washington St.
Norwell, MA 02061
(617) 659-1571
List Price: \$250
Requires: 192K RAM,
one floppy drive, DOS

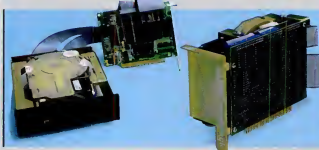
2.0 or later.

In Short: A superb editor for programmers enhanced with *dBASE*-specific tools that greatly improve programmer productivity. Not copy protected.

CIRCLE 815 ON READER SERVICE CARD

CIRCLE 198 ON READER SERVICE CARD

Hard Solutions



Expanding your PC to include a 20 Megabyte hard drive has never been simpler with Qubie's internal or HardPack 20 slot mounted drives.

PC 20: Standard, internal mounted 1/2 height unit for use in floppy disk area of a PC, PC XT or compatible.
HardPack: Card Mount for slot mounting, 1/2 slot length to mount behind floppy drive, on a PC, PC XT or compatible.

Data Transfer Rate: Access Time
Power Requirements:
Capacity: Reliability:

5 Megabyte/Sec
65 Milliseconds
+5 VDC 2.0 A
+12 VDC 0.8 A Max
20 Megabyte
14,000 Hours

The Pentagon Ashtray

The military is famous for paying \$450 for ashtrays. A lot of companies are asking the same kind of outlandish sums for a hard disk mounted on a card. You get a hard disk, a controller, and a bracket, and they charge you hundreds more than you pay for a Qubie 20 Megabyte hard disk system. Unlike the others, our HardPack 20 fits into a single slot and nestles in behind your floppy drives. If you buy any other hard drive, you may simply pay more and get a whole lot less.

The Choice

We offer both types, an internal mounted like your floppy, or a card mount for the same \$499 price. Let's face it, the bracket doesn't cost us 450 bucks. While some people prefer the standard mounting, (like a floppy) so they can see the read/write light, others want a card mount so they can use both floppies they now have. Both drives boot directly from the hard disk, and require no software patches. They run all the popular software, and

are low power. Our format software allows changeable interleaving that gives you noticeable speed improvement over the standard XT drive. Both have the ability to run a second drive from the controller, (Part Number 2nd-20HP \$399), giving you 40 megabytes of storage for under \$900.

The Goodies

We give you some software that really enhances the use of a hard disk. 1dir is the hard disk organizer that really makes DOS a snap, and our special Qubie's version of Zyindex, the super searcher is also included. Easy to read manuals make installation a snap. Of course the drives are backed by our "No Risk Guarantee", our one year warranty, and 48 hour turnaround on warranty repairs. The price is the whole price; there are no extras for freight, insurance, or credit cards. Order part numbers PC20 for IBM PC and compatibles, PC20-1000 for Tandy 1000, or HardPack 20. By popular demand we still offer the matching ashtray for just \$450, (Part No. PCRIDING).

No Risk Guarantee

If you are not completely satisfied with your purchase, you may return it within 30 days of purchase for a complete refund, including the cost to send it back. If you can get any dealer or competitor to give you the same **No Risk Guarantee**, buy both and return the one you don't like.



For fastest delivery, send cashier's check, money order, or order by MasterCard/VISA Personal Checks allow 10 days in clear. Company purchase orders accepted, call for prior authorization. California residents add 6% sales tax.

QUBIE'

Department P
 307 Calle San Pablo
 Camarillo, California 93010

Inside California
805-987-9741
 Outside California
800-821-4479

London (01) 223-4569 Sydney (02) 579-3322
 Paris (01) 321-5316 Canada (403) 434-9444

Hours M-F 9am - 5pm PST
 Sat 9am - 12pm PST

comment your code automatically, add Picture clauses with only a few keystrokes, increment screen coordinates for Say and Get statements automatically, and more.

dBrief's enhancements control your entire program development process. You can create databases; index files; test programs; create report and label forms; call Ashton-Tate's *dFORMAT* and *dCONVERT* programs; draw boxes, lines, and frames; optimize code; generate *dBASE* source code based on formatted screen files; and more. If you use either the *Clipper* or *dBIll* compilers, you can interface to them as well, and *dBrief* can create the special NTX index files used by *Clipper*. You can compile and link under *dBrief's* control, too.

All these things happen while you are running *dBrief*. Some of the routines call *dBASE* or one of the compilers, but you always return to *dBrief* when they finish. Combined with the added efficiency of the *Brief* system itself, the total package can completely transform the way you develop *dBASE* applications.

These programs are not without rough edges. Installing *Brief* and *dBrief* is a rather tricky procedure and not for beginners or the faint of heart. Both *Brief's* and *dBrief's* documentation could be improved in this area. The system also hogs memory if *dBASE* or one of the compilers is to run under *dBrief's* control; a full 640K is highly desirable. An experimental automatic documentation feature didn't work at all. But these are minor problems.

Overall, *Brief* is an excellent and efficient editor with capabilities that are truly useful for *dBASE* programmers. It's not for casual *dBASE* users, but if you're a serious programmer or developer of commercial applications, the *Brief/dBrief* package is one of the best investments you can make.

Quickpack

Fox & Geller Inc., perhaps the best-known purveyor of *dBASE*-support programs, recently struck oil with a superb utility called *Quickindex* that indexes *dBASE* files in a fraction of the time *dBASE III* itself takes. Now the company has introduced two new utilities cut from the same cloth. *Quickpack* streamlines the Pack function and

At last! - Fast, On-screen

FLOWCHARTS

And Organization Charts

Finally! An on-screen flowchart processor that knows about flowcharts and organization charts - not just another "screen draw" program that makes you do most of the work.

Interactive EasyFlow is a powerful full-screen graphics program dedicated to flowcharts and organization charts. With this program you can quickly compose charts on the screen. More important, you can easily modify charts so they are always up to date.

Features: • Text is automatically centered, character by character, within shapes as you type it • Text formatting controls allow you to over-ride the automatic formatting where desired • Lines are created by specifying the starting and ending points - the program automatically generates the route • Powerful editing facilities allow shapes and even entire rows and columns of shapes to be inserted or deleted; lines are automatically re-routed as necessary • Large chart size (up to 16 shapes wide by 16 shapes high) allows very large flowcharts and organization charts to be handled with ease • Charts can be larger than the screen - the window into the chart scrolls both horizontally and vertically as necessary • Flexible printer interface allows it to work with all

printers, not just dot matrix printers. Wide charts can be printed in strips. Also works with Hewlett-Packard 7475A (and compatible) plotters • Twenty standard flowcharting shapes included • Common shapes supplied in three sizes • Extensive manual (125 pages) includes many examples • Context sensitive "help" facility provides immediate assistance at any time • Any number of titles can be placed on a chart • Commentary text blocks can be placed anywhere in the chart • Fast: written in 8088 assembler • Plus many more features than we can mention here.

Requires at least 256K memory, DOS-2 or higher and an IBM or Hercules compatible graphics card.

Order direct for only **\$149.95** + \$2.00 S&H (USA/Canada), \$10.00 (foreign). Payment by MO, check, VISA, COD or Company PO. Rush orders accepted (\$15.00 S&H; USA/Canada only). Rush orders received by noon will be delivered the next business day (to most locations).

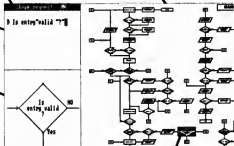
The sample screen display shown below is typical of what you see while editing a chart. Other screen displays are provided for entering titles, changing options, getting "help" and so on.

STATUS BAR (not to be confused with a wel bar) tells you what Interactive EasyFlow is doing at all times.

TEXT/MESSAGE WINDOW used to enter user text and to display messages from Interactive EasyFlow.

CURRENT SHAPE WINDOW - shows the content of the current flowchart shape (the one under the SHAPE CURSOR) in complete detail.

CHART WINDOW gives an overview of your chart; this example shows the "normal" view. "Close-up" view shows a smaller part of the chart in more detail. "Wide-angle" view shows a larger part of the chart at reduced size.



SHAPE CURSOR shows where you are in the chart. Cursor keys move it around; chart window scrolls if you run off the edge of the window.

HavenTree Software Limited
P.O. Box 1093-P
Thousand Island Park, NY 13692
(613) 544-6035 ext 49

CIRCLE 201 ON READER SERVICE CARD

■ ADD-ONS FOR DBASE

Quickclean, which comes with **Quickpack**, removes wasted space from **dBASE** memo files.

To test **Quickpack**, I packed a massive 1.8-megabyte data file containing 6,233 records with **dBASE III**'s own Pack command and **Quickpack**. Sixty-one records, randomly scattered throughout the data file, were marked for deletion. This test was run on an IBM AT with 640K running at 8 MHz with a fast Tallgrass 80-megabyte hard disk.

The results were astounding. **dBASE III** took 10 minutes and 46 seconds to pack the test file, while **Quickpack** took only 31 seconds! The Fox & Geller utility did the job in less than 5 percent of the time required by **dBASE III** itself!

The resulting file worked perfectly, although its length was not identical to the packed version created by **dBASE III** itself. This phenomenon occurred with **Quickindex** as well. I have no idea why the file lengths don't match, but everything worked fine just the same.

Quickpack is supplied with another utility named **Quickclean**. It removes wasted space from **dBASE III** memo files (.DBT) if any fields have been edited or deleted. **dBASE III** creates a new memo record when any changes are made to an existing one but doesn't delete the original record. Ashton-Tate suggests writing and rereading the file, but this is obviously a time-consuming, cumbersome process. You can perform the garbage collection with **Quickclean** much, much faster.

Quickpack is so fast that you can perform packs more often and maintain your



FACT FILE



Quickpack
Fox & Geller Inc.
604 Market St.
Elmwood Park, NJ
07407
(201) 794-8883
List Price: \$99
Requires: 256K RAM.

DOS 2.0 or later.

In Short: Packs **dBASE III** files to reclaim the space occupied by deleted records much faster than **dBASE** itself. Not copy protected.

CIRCLE 617 ON READER SERVICE CARD

One Great Idea Inspires Another.

Post-it Notes have revolutionized paperwork.

Those sticky yellow notes have changed the face of many documents. Slap them on and they're sure to get noticed. Peel them off and your page is unharmed.

Post-it™ Notes are great for paperwork, but what about computerwork?

Introducing SmartNotes™, a remarkably useful memory-resident program that lets you attach notes to virtually anything you see on your screen. Stick them to data base records, spreadsheet cells, and any phrase or passage in your word processor.

We've invented *electronic glue* to bind notes in place. The glue sticks tight without becoming permanent. It's general-purpose, so it works with all kinds of

software. And it's non-toxic; your data files and programs aren't altered in any way.

Touch a key and a note pops up. Capture an idea. Record a critical assumption. Remind yourself to verify a figure. Nothing slips through the cracks. And you can pass data via network or modem with notes attached.

SmartNotes runs on any IBM™ PC, XT, AT, or compatible and needs about 90K RAM. It works with Lotus 1-2-3™, WordStar™, dBASE™, Sidekick™ and most popular software.

SmartNotes will revolutionize computerwork.

Get SmartNotes and change the face of your computerwork. Just \$79.95 and available now directly from Personics and at dealers nationwide. Not copy protected. 60 day money-back guarantee.

SmartNotes™

Please send me _____ copies of SmartNotes at \$79.95 each plus \$2.00 shipping (\$12 outside USA and Canada). MA residents add \$3.50 sales tax.
Payment: VISA MC AMEX Diners Check

NAME _____
ADDRESS _____
CITY _____ STATE _____ ZIP _____
PHONE _____

To order, mail coupon or call toll-free.
In MA 800-447-1196. Nationally:

800-445-3311



PERSONICS CORPORATION
2352 MAIN STREET
CONCORD, MA 01742

7/1/86



SPREADSHEET Attach notes to any cell. Record comments and assumptions. Great for 1-2-3™, Symphony™, Multiplan™, VisiCalc™, and SuperCalc™.



WORD PROCESSOR Add notes to customer records, meeting lists, secondary logs, collection reports and more.



WHOLESTOCK 100% owner collect inventory. Program listings, DOS file descriptors, even other resident programs like Sidekick™.

Post-it is a trademark of 3M.

MAKE YOUR IBM PC FASTER THAN AN AT.

IN JUST 5 MINUTES!



\$595

**DON'T TAKE OUR WORD FOR IT.
USE IT FOR 60 DAYS. IF YOU ARE
NOT TOTALLY SATISFIED RETURN
IT FOR A FULL REFUND.**

It sounds great; the idea of a speedup board that you can just plug right in as easily as putting bread in a toaster. How wonderful to be able to convert a PC or XT to a \$4000 AT without the expense. But even when you get ready to spend \$595.00 you want to be sure your choice is the very best.

Here at PCSG we sell our IBM PC disk access speedup software by the thousands. But software doesn't do anything about speeding up the microprocessor (or CPU) speed. As you know the microprocessor is the brain of the computer that controls all the operations like screen updates and calculations like a spreadsheet makes.

***Faster and smarter than an AT—
PCSG guarantees it.***

We wanted to offer a speedup card that would be the compliment to our disk speedup software, (incidentally included at no extra charge.) We wanted it to be literally the most advanced, fastest, most feature rich board available today. We could only be satisfied with a board that was the finest example of the engineering art.

There is no question we have met our every objective by developing and manufacturing the **BREAKTHRU 286** card. This is the best designed and most functional speed up card available today. We guarantee it.

HERE IS WHAT MAKES IT SO SPECIAL.

First, it installs so easily. It is a half slot card, only five inches in length. You don't even have to give up a full slot. What's more, unlike competing products it works in the Compaq and most clones. The instructions are so simple we considered showing a picture of a child putting it in. Easy diagrams show how you just place the card in an open slot, remove the original processor and connect a single cable. There is no software required. From that moment you are running faster than an AT.

Second, it is advanced. The **BREAKTHRU 286** replaces the CPU of the PC or XT with an 80286 microprocessor that

is faster than the one found in the AT. A 16K cache memory provides zero-wait-access to the most recently used code and data. In benchmark tests the card accelerated software programs—both custom and off-the-shelf anywhere from 200% to as much as 700%. Wow!

Third, you have full compatibility. All existing system RAM, hardware, and peripheral cards can be used without software modification. It operates with LAN and mainframe communication products and conforms to the Lotus/Intel/Microsoft Expanded Memory Specification (EMS). Software compatibility is virtually universal.

Fourth, it is the best there is. There are several other boards on the market. Some are priced about the same as the **BREAKTHRU 286** and some are cheaper. We at PCSG have compared them all, but there simply was no comparison. What we discovered is that many cards being sold offer only a marginal speed up in spite of their claims. We found some to be merely versions of the obsolete 8088 or 8086, and others to be just poorly engineered. The 8MHz **BREAKTHRU 286** is unequivocally the best executed and most completely reliable speedup board manufactured today.

PCSG has since early 1983 dominated the lap portable market with ROM software such as a Lucid spreadsheet and Write ROM that reviewers rated as excellent. We were proud to successfully enter the IBM PC market last year with disk access speedup software. Now we are so pleased with the **BREAKTHRU** speedup card. We use them on our own PC's to make them faster than AT's. We are really excited about this product.

PCSG makes the unabashed statement that the **BREAKTHRU 286** card represents more advanced technology than boards by Orchid, Quadram, Victor, Mountain, P.C. Technologies, Phoenix... we could go on.

But an ad can't let you experience it for yourself. That's why we sell the **BREAKTHRU 286** on a 60 day trial. If you aren't completely satisfied return it within 60 days for a full refund. It is priced at \$595. Call today with your MasterCard, Visa, American Express or COD instructions and we will ship your card the very next day.

CIRCLE 108 ON READER SERVICE CARD



PERSONAL COMPUTER SUPPORT GROUP

11035 Harry Hines Blvd. #207 • Dallas, Texas 75229

214-351-0564



■ ADD-ONS FOR DBASE

data files in cleaner and more compact form. Fox & Geller has another winner for serious dBASE III fans.

SayWhat?!

SayWhat?! is a screen generator that allows you to paint lovely screens in almost any high-level language. It focuses primarily on dBASE II and dBASE III but also supports Turbo Pascal and BASIC. With minor adjustments, you could use it with other languages, too.

SayWhat?! gives you a powerful arsenal of screen painting tools. Various forms of lined boxes and a variety of video attributes are easy to specify, with gorgeous color help screens to help you along the way. You can use any graphics characters available on the PC, position Say and Get statements (or Input or Writein or whatever, if you're using some other language), and add Using or Picture clauses quickly. Editing screens is also easy, with block moves, block copies, and other aids available. You can define windows, assign them attributes, fill them with text, and place them anywhere on the screen in no time at all.

SayWhat?! achieves its universality through its method of operation. A small memory-resident utility is installed once, and your program calls this routine. Your screens "snap" onto the display almost instantly—much faster than your program could write them through the normal DOS

PC FACT FILE



SayWhat?!
The Research Group
88 S. Linden Ave.
South San Francisco, CA
94080
(800) HOT-WARE
(800) 231-7849 in Calif
(415) 571-5019

List Price: \$39.95

Requires: 192K RAM, one disk drive, DOS 2.0 or later.

In Short: An easy-to-use yet powerful screen generator for beautiful entry/edit screens and pop-up windows. Not copy protected.

CIRCLE 623 ON READER SERVICE CARD

PC TOOLS™

EXECUTE ANY DOS COMMAND FROM ANY OTHER RUNNING PROGRAM.

Put all the popular features of the NORTON UTILITIES* together with a powerful DOS interface. Then make them resident like SIDEKICK** and what do you have?

PC TOOLS—the only product that lets you execute virtually any DOS command from within any other running program. Here's how you'll use it:

UNDELETE an accidentally erased file while using your word processor.

FORMAT a disk without leaving your spreadsheet.

COPY files from one subdirectory to another within your communications program.


LOOK at another file (and even edit it) from your graphics package.

SEARCH for any file name or text within a file without leaving your database manager.

PRINT a file (as text or hex and ASCII) at any time.

PC TOOLS works on most IBM compatibles, requires 192K, 256K to use the memory resident feature.

PC TOOLS is unprotected, of course, to work great from your hard disk.

Call 503/244-5762, M-F, 8-5:30 (West Coast time) with your  in hand.

Or send a check for \$39.95 U.S. plus \$3 s/h, \$8 overseas.

\$39.95

Central Point Software, Inc.
9700 S.W. Capitol Hwy. #100
Portland, OR 97219

*Central Point
Software*
INCORPORATED

Backup utilities also available for the IBM, Macintosh, Apple II, Commodore 64/128 and Atari ST.

*NORTON UTILITIES is a registered trademark of Peter Norton.

**SIDEKICK is a registered trademark of Borland International.

CIRCLE 120 ON READER SERVICE CARD

THE TD TEMPLATE SERIES

"Answers at your fingertips."

- The 10 function keys are directly referenced. Colors are used to indicate if a key is to be used in conjunction with the Alt, Ctrl, or Shift key.
- A handy display of commands, menu structures, key assignments and cursor control information is at your fingertips.
- The Mini-Manual is a specially condensed software guide containing references, examples and tables needed most often.



Designed to fit IBM (PC, XT, AT), Compaq and most compatible PCs.

WordPerfect 4.0/1	\$22.95	Lotus 1-2-3	\$19.95	MS Word	\$19.95
Wordstar	19.95	Multimate	19.95	Displaywrite 3	19.95
Wordstar 2000	19.95	Symphony	24.95	Blanks	12.95

Include \$3.00 per order for shipping & handling.

CIRCLE 498 ON READER SERVICE CARD

445-A Carlisle Dr., Herndon, VA 22070 703-437-4148

■ ADD-ONS FOR DBASE

routines. *SayWhat?!* actually writes the screen program for you in the language you've selected, complete with *Say/Get* or the equivalent constructions, but the program calls a special form of your screen to

perform the screen display itself.

SayWhat?! is so well structured that it won't take you more than an hour or so to become completely proficient. The manual is very well written, but the help

screens are so beautiful that you probably won't have to refer to the printed documentation more than once or twice.

Perhaps the best part is that *SayWhat?!* costs only \$39.95, isn't copy protected, and doesn't charge royalties if you incorporate *SayWhat?!* screens in your code. It's legitimately a bargain. I have a slight preference for screen generators that write pure *dBASE* code rather than requiring the machine code interface or that can use either method (like Software Bottling's *FlashCode*), because there's less possibility for conflict (*SayWhat?!* wouldn't work with one of my favorite utilities, *Tall-Screen*, in place, for example). *SayWhat?!* works so well in general, though, that I can highly recommend it. *SayWhat?!* lets you create beautiful screens quickly with a minimal investment of time and money.

dFlow

dFlow is a debugging aid that helps you locate logic errors, indent your code, and otherwise isolate problems with your applications. It is not a true debugger in that it does not set breakpoints, step through a program and examine the variables, and so forth, but it performs several related functions.

While *dFlow* certainly helps you tighten up your programs, perhaps its best use is as a documentation tool. Everyone prefers writing code to documenting it, even though they know they should devote equal care to writing good technical documentation. *dFlow* produces a very good

Is your computer on someone else's desk?

DEALER ENQUIRES
INVITED.



The typical microcomputer sits idle at its work station 30 - 70% of the time. How often have you wanted for someone to leave their desk so you could slip in and do a quick job on the computer.

How often have you come back to work and found somebody has moved in to work on your computer. You need THE BUDDY SYSTEM.

THE BUDDY SYSTEM

ALLOWS
YOU TO

SHARE YOUR PC WITH A FRIEND.
OR BETTER YET
SHARE A FRIEND'S PC!

"THE BUDDY SYSTEM", a cost effective alternative to purchasing additional PCs or networking.

It is not a network, but a single user, multi-access system. It is cost efficient and has its place everywhere there is a PC.

MANUFACTURED In Canada By:
KANO GROUP MARKETING INC.
(604) 669-5200

COPYRIGHT © 1985



FACT FILE



dFlow
WallSoft Systems Inc.
233 Broadway, #869
New York, NY 10279
(800) 233-FLOW (outside New York)
(212) 406-7026
List Price: \$129

Requires: Any version of *DOCS*, *dBASE II*, *dBASE III*, or *dBASE III Plus*.

In Short: A valuable tool for analyzing programs, revealing logic errors, and documenting applications. Not copy protected.

CIRCLE 629 ON READER SERVICE CARD

module cross-reference, which shows the interdependence of the various programs. Usually, they form a complete application, and its variable cross-reference is useful, too.

Running *dFlow* is totally straightforward. You simply activate the options you want from a simple main menu and select the program to analyze. *dFlow* is smart enough to trace an entire program tree. Its output, including line-numbered, indented, and paginated program listings, if desired, can be displayed, printed, or sent to a file for later processing or inclusion in your documentation. You can install color options of your choice to improve visual differentiation on the screen if you have color hardware.

I tested *dFlow* on a commercial *dBASE* application I wrote and sell and was impressed with the results. While it located no bugs (thank goodness!), *dFlow* pointed out that one loop wouldn't be executed more than once and that certain debugging statements I routinely insert would never execute. The analysis was fast and trouble-free.

dFlow is both simple and effective. It's not a substitute for a traditional debugger, but it will help you find programming errors and document your system.

Print Bar

Database programs are often used for inventory control, where their ability to handle many items, analyze movement and financial return, generate reports, and



FACT FILE



Print Bar
Bear Rock Software Co.
P.O. Box 212
Placerville, CA 95667
(916) 622-4640
List Price: \$149
Requires: 256K RAM,
one disk drive, DOS 2.0

or later.

In Short: Produces standard bar codes on matrix or laser printers from your data with *dBASE II*, *dBASE III*, *BASIC*, and other languages. Not copy protected.

CIRCLE 111 ON READER SERVICE CARD

COPY II PC™ OPTION BOARD

AN ALMOST FOOLPROOF WAY TO MAKE ARCHIVAL BACKUPS OF PROTECTED SOFTWARE!

The Copy II PC Option Board is an add-in board that will give your PC the same disk duplication technology used by most disk duplication firms (who put the copy protection on software in the first place).

DUPLICATES NEARLY ALL PROTECTED DISKETTES.

The Option Board can easily backup almost all protected diskettes for the IBM PC (except those "protected" by physical disk damage), including ones software-only backup programs can't touch. It even includes a track editor that will allow the more technically inclined to look at protection schemes and edit any data on a diskette.

The Option Board uses a full size slot in an IBM PC, XT or AT (with at least 1 360KB floppy disk drive), Heath/Zenith 150, 151, 158, Compaq Deskpro. Extra \$15 cable required for Compaq Portable, HP Vectra and Tandy 1000. Tandy 1000 requires 256K of memory.

Call 503/244-5782, M-F, 9-5:30 (West Coast time) with your in hand.

Or send a check for \$95.00 U.S. plus \$3 s/h, \$15 overseas. Please specify your computer brand when ordering so we can send you the correct cable.

\$95.00

Central Point Software, Inc.
9700 S.W. Capitol Hwy., #100
Portland, OR 97219

Central Point
Software
ESTABLISHED

Backup utilities also available for the Macintosh, Apple II, Commodore 64/128 and Atari ST.

CIRCLE 156 ON READER SERVICE CARD

Safeguard your computer system
with the essential peripheral...

Perma Power® Power Commander™ Computer Power Control Center

When valuable equipment and irreplaceable data are on the firing line, it makes sense to protect them from the dangers lurking in the power line. Trust the Power Commander™ Computer Power Control Center to guard your sensitive circuitry from voltage spikes and surges, while giving you fingertip control of your computer and four peripherals.

- Prevents data loss and physical damage from switching and lightning-induced transient voltage surges
- Provides both common-mode and normal-mode surge suppression
- Reduces line noise from RFI/EMI interference
- Positive Shutdown Mechanism™ prevents operation of unprotected equipment
- Performance specified to IEEE Std. 567 (Category A)
- U.L. listed
- FULL FIVE-YEAR WARRANTY

See the new Power Commander™—along with the full line of Perma Power Surge Suppressors and Sockets Plus™ Multiple Outlet Strips—at computer stores and office supply dealers nationwide.

*patent pending



**PERMA POWER.
Electronics Inc.**

5615 West Howard Avenue • Chicago, Illinois 60648
Telephone (312) 647-9414

CIRCLE 153 ON READER SERVICE CARD

■ ADD-ONS FOR DBASE

otherwise manage this type of problem is first rate. Increasingly, optical scanning of bar codes is being used to make data input to these systems faster and more accurate. Most commercial systems use preprinted

bar-code labels to mark stock items, but there are many drawbacks to this approach. For example, you may want to give the same stock number to multiples of the same product, and you may have your

own numbering system.

Bear Rock Software's *Print Bar* enables you to sidestep these problems. *Print Bar* is a group of programs that allows you to print your own bar code labels with Epson or Okidata dot matrix printers for total flexibility and control over the bar-coding process. The program is available in three versions—for *dBASE II*, *dBASE III*, and Microsoft BASIC. The source code is included, and the logic is so straightforward that you could easily write equivalent routines in other languages as well.

The documentation spends only a page or two on how to run the programs, which are essentially self-explanatory. The rest of the manual is an in-depth explanation of the various methods of bar coding in common use (*Print Bar* uses the code 3 of 9 method, which is the only technique that can print a full alphanumeric character set, but the programs are so flexible that you could modify them to generate other code styles as well), the trade-offs of each method, how different types of scanners work, and even a list of vendors to contact for hardware.

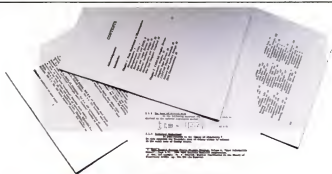
I tested *Print Bar* with my Hewlett-Packard LaserJet Plus emulating an Epson printer under SoftStyle's *Printworks for Lasers*. The programs worked smoothly and without incident.

Print Bar adds a new and useful dimension to *dBASE* with a minimum of fuss and bother.

Professional Development Library for dBASE III

Some libraries of programs and routines claim to include everything but the kitchen sink, but all too often they're full of cryptic code that takes so long to figure out that you'd be better off programming the stuff yourself.

This is not the case with the *Professional Development Library for dBASE III* from Global Technologies. *PDL* is a virtual treasure trove of utilities, complete subsystems, and tools to really make *dBASE* sing and dance. Source code is provided for almost everything, and so integrating these programs into your own applications is straightforward. The source code is well



It's simply
the most
sophisticated
word processing...

Most word processing systems come one way. Take it or leave it.

But WordMARC™ comes as sophisticated and powerful as you could ask for in its Composer™ version. Or as simple as word processing can get in its Author™ version.

Composer is perfect for preparing and editing long, complex documents, with automatic functions perfected for large companies, the legal, engineering and scientific professions.

It will automatically create a table of contents, index, number paragraphs and sections. It will

automatically float footnotes. It will create multiple levels of super and subscripts. And Composer provides the industry's most capable list processing.

It will merge documents for editing and printing from various users. And it will display your final document on the screen exactly as it will appear in print.

Compatible with most minis, micros and every IBM® PC, Composer does it all, and makes it all so easy with continuous, on-line help in plain English.

Now, let's move to the next page and look at Author, the executive's word processor.

WordMARC
The Uncommon Denominator
CIRCLE 674 ON READER SERVICE CARD

documented and surprisingly easy to follow in most cases, but you must be a serious and knowledgeable *dBASE* programmer to extract its full benefit. Some of the on-disk documentation is sketchy, but if you're sophisticated enough to use these programs, you also are experienced enough to figure out what's going on from the source code itself.

The library includes a few weak items, but the overwhelming majority of the entries are very good, and many are truly first rate. The six distribution disks are chockful; here's a brief glimpse at some of the items:

A DOS emulator lets you add DOS commands to any menu by using the RUN command to simulate running DOS from within *dBASE*. A financial graphics package produces good-looking on-screen business graphics from *dBASE* data. The results are better than several commercial programs specifically designed for this function. Mouse fanciers can use a very clever interface to the Microsoft menu language supplied with that hardware device. *dBASE* sends the appropriate instructions to the mouse language, which actually implements the menu structure. Another clever program converts text files into *dBASE* procedure files to create an on-line documentation system with forward and backward paging. Two shell programs are provided to insulate the end user from DOS and act as a central focus for all system operations. Both are effective, but the newer of the two uses light-bar menus and is elegant and simple.

PDL contains several windowing rou-

tines. Whether you use *dBASE III* or *dBASE III Plus*, one package arranges screen output to simulate a polished desktop/windowing environment. Screen-maker is a tool to place boxes in position

on the display screen with any of several frame styles. *Clipper* users have several more-sophisticated options. *Frameup* implements exploding and imploding windows much like those in *Framework* and



...or the most simple.



WordMARC™ Author™ is for people who couldn't care less about the technical side of word processing, but do care about putting their ideas simply and quickly into letters, memos and reports. It's an executive's dream.

If you know how to type, even just hunt and peck, you can use Author.

And for changing sentences around or rearranging paragraphs, you get continuous help in plain English displayed right on the screen. You never have to memorize commands or study a book.

Then, what you've written with Author can be accessed

through WordMARC Composer™ by the word processing professional for editing, merging with other documents if desired, creating indexes, a table of contents, and printing. And because both Author and Composer are totally compatible, you may even transfer Author files created on a PC to Composer operating on a minicomputer. What could be easier?

To learn more about WordMARC Author and Composer, just write or call. MARC Software, 260 Sheridan Avenue, Suite 200, Palo Alto, CA 94306. Call toll free 1-800-831-2400. In California, 1-800-437-9900.

WordMARC The Uncommon Denominator

WordMARC, Author and Composer are trademarks of MARC Software International, Inc. IBM is a registered trademark of International Business Machines Corp.
© 1986 MSI, Inc.

see us at PC Expo Booth #335

CIRCLE 476 ON READER SERVICE CARD



FACT FILE

Professional Development Library for

dBASE III

Global Technologies
16572 E. Louisiana Dr.
Aurora, CO 80017
(303) 337-7758

List Price: \$195

Requires: *dBASE III*, *dBASE III Plus*, *Clipper*, or *dBASE III* Computer.

In Short: A massive collection of useful routines and applications for the advanced *dBASE* programmer. Not copy protected.

CIRCLE 618 ON READER SERVICE CARD

■ ADD-ONS FOR DBASE

can save and restore up to nine distinct screen images. Lightbar creates light-bar menus. The winter 1986 version of *Clipper* already performs this function, but the *PDL* method, which uses a database to de-

fine menu structures, allows redefining menus without recompiling.

PDL's Menu Design System is a stellar package that may be worth the price of the entire *PDL* if you like the pull-down menu

interface approach. MDS actually creates the programs that reflect the menu selections you specify, stubbed for you to insert the code to branch to your program modules. The MDS interface itself is very intuitive, and, as Global claims, it takes only 5 minutes or so to develop an elegant user interface.

There are many other useful programs and a slew of creative programming techniques throughout the library. I especially like the new user interface approaches, but I plan to incorporate several of the routines and techniques in my commercial *dBASE* and *Clipper* applications. If you take your *dBASE* programming seriously, *PDL* can help you create more-elegant, easier-to-use applications with minimal effort.

dBChart

dBChart is a business graphics program designed to extract information from *dBASE II* or *dBASE III* data files and produce various types of charts. Manufactured by WordTech Systems, which also markets the *dBII* and *dBIII* compilers, the program has some interesting features and also some serious weaknesses.

dBChart isn't copy protected and doesn't need any installation, primarily because it supports so few hardware options. It works only with a standard IBM Color/Graphics Adapter and only the IBM or Epson dot matrix printers—inadequate for any serious graphics program.

ATTENTION dBASE OWNERS!



**Peak Performance
...with Fox & Geller
products**

QUICKCODE the dBASE Program Generator

Far more than just a simple screen painter or limited application generator, QUICKCODE writes up to 15 kinds of *dBASE* programs — immediately usable, easily customized programs with complete program logic — automatically. Beginners can set up a complete running system — including an indexed database with browse and search capabilities — the very first day, with no programming. Experienced programmers can cut their coding time by 70% using QUICKCODE's data validation and compiled fields capabilities. QUICKCODE also features an automatic menu generator, report library, and the ability to relationally link up to 8 databases.

QUICKREPORT the dBASE Report Writer

The most powerful report generator ever seen on a micro, QUICKREPORT can produce any kind of report. From the simplest one column report to complex pre-printed forms — no job is too tough for QUICKREPORT! Just look at these features:

You can connect up to 6 databases in one report and break on up to 16 fields which you select. Define individual headings and totals for each and every break field. Create as many calculated fields as you need using your own formulas. Sort on up to 16 fields. Select only data which meets your requirements. Use special printer features, like BOLD, UNDERLINE, and ITALICS anywhere in the report. Define reports up to 255 columns wide.

Other Fox & Geller *dBase* Time-Savers include:

dGRAPH the dBASE Graphics System

dUTIL the dBASE Toolbox

QUICKINDEX the High Speed Indexer

QUICKPACK the High Speed Packer

Call or write today for **EXPRESS INFO**



FOX & GELLER
604 Market Street, Elmwood Park, New Jersey 07407
(201) 794-8883 • Telex: 311256

QUICKCODE, QUICKCODE II, dGRAPH, and dUTIL are trademarks of Fox & Geller Inc. QUICKREPORT, QUICKINDEX, and QUICKPACK are trademarks of Fox & Geller Inc. dBASE II, dBASE III, and dBASE III PLUS are trademarks of Ashton-Tate.

CIRCLE 247 ON READER SERVICE CARD



FACT FILE



dBChart
WordTech Systems Inc.
P.O. Box 1747
Orinda, CA 94563
(415) 254-0900
List Price: \$99

Requires: 128K RAM, one disk drive, CGA-type color adapter and monitor, 80- or 132-column IBM or Epson graphics printer, *dBASE II* or *dBASE III*, DOS 2.0 or later.
In Short: Creates attractive business graphics from *dBASE* data files but is handicapped by a very limited selection of display and output hardware. Not copy protected.

CIRCLE 420 ON READER SERVICE CARD

dBChart creates eight types of charts: column, stacked column, deviation (columns above and below a central line), line, step, pie, donut (a pie chart with a hole in the middle), and pictograph (column charts comprised of symbols). Several common types like horizontal bars, area graphs, and Gantt charts are unavailable.

dBChart displays a graphic gallery of chart types for you to choose. The user interface employs the PC's function keys to good advantage. Function key definitions and brief single-line help messages are available if you need them.

Once you have drawn a graph, a pop-up window lets you control which data to plot, hatching patterns, axis names, grid lines, placement of data values on the chart, tic spacing, and similar chart characteristics. Choosing what you want is more difficult than it should be because you have to enter cryptic numbers for several variables; *dBChart* doesn't remind you of what these numbers mean. It would have been just as easy for the program designers to use words instead.

A clever pictograph system builds charts from symbols. A few symbols are supplied with the program, but you can define your own easily by filling in a grid of squares; it works something like the FatBits feature in the Macintosh *MacPaint* program. You can store up to 26 symbols for emphasizing various chart elements. This is visually effective and simple.

dBChart extracts data from *dBASE* files using a program called *GRAPH*, which creates an ASCII text file for *dBChart* to use. *dBChart*, in turn, creates a text file that stores all your choices for graph type, hatching patterns, screen colors, and so on. This process is straightforward and works well, but it isn't all that much easier than converting normal *dBASE* data with the Copy To Delimited command and charting the data with any number of commercial graphing programs.

The on-screen charts are better than some graphics programs, even with the relatively low resolution of the CGA. Printed versions are adequate, especially when compared with plotter results. *dBChart* doesn't compare with the quality chart programs available for the PC, most of which offer much more flexible video and output options as well.

Memo Searcher

dBASE III and *dBASE III Plus* include one type of field that is rarely used by most programmers. Memo fields store large chunks

of text in a separate file linked to a main .DBF data file. The memo field occupies only 10 bytes in the main file, but the text itself can run to 5,000 characters if you use *dBASE*'s word processor or much more if

JIM BUTTON HAS THE WRITE TOOLS FOR YOU!

When it comes to letters, memos and reports, PC-TYPE is the easy word processor. It's powerful, flexible and designed with your needs in mind. You get all this and simple-to-use advanced features like working with:

- multiple files
- other programs (including PC-Style)
- DOS commands

Polish up your writing with PC-STYLE, the program that has a way with words! Finally, someone has written a program to check the "vital signs" of your writing:

- put "punch" into what you write
- add a personal touch to sentences
- cut down on the use of long words
- make your writing more readable

Pick up PC-TYPE for \$59.95 - PC-STYLE for an unbelievable \$29.95.

And for your other computing needs . . .

For the record(s) PC-FILE/R is the one. You get everything more than 250,000 people are already benefiting from with this legendary database program; plus pop-up help screens, built-in word processing (for mail merge) and relational capabilities. It's yours for \$149.00.

For a program you can communicate with there's the "hot" new version of PC-DIAL. Advantages like a Mini-Editor; beefed up Smart Keys (macros); Scripts for automating tasks; or use of DOS commands (without losing your connection or leaving the program). Get it for \$59.95.

Jim Button not only has what you need RIGHT NOW, but also what you didn't even know you needed:

Try PC-TICKLE, the program that never forgets. Tickle files will never be the same. All of a sudden, your old calendar just became obsolete! This one is only \$29.95, too.

Place an order with your local computer store. Or call ButtonWare: 1-800-JBUTTON (206-454-0479). Add \$5.00 for shipping/handling.

You can even get foreign language versions of ButtonWare programs published in Europe by DORTEC of Denmark. Check with these sources:

- | | | |
|------------|---------------------|-----------------|
| • GERMANY: | Georg Abele Kg | (07361) 44004 |
| • ITALY | : J. Soft | (02) 683 797 |
| • FRANCE | : A.B. Soft | (1) 45 53 49 99 |
| • HOLLAND | : Mega/K | (072) 335044 |
| • SPAIN | : Quinta Generacion | (1) 241 10 36 |

CIRCLE 271 ON READER SERVICE CARD

■ ADD-ONS FOR DBASE

you use an external word processor.

Memo fields are useful for storing contact histories, miscellaneous free-form data on sales contacts, and the like. They're much more efficient than defining

long standard fields to hold comments, because they don't occupy disk space until text is entered, while standard fields consume space whether you have put text in them or not. Unfortunately, *dBASE*

doesn't offer much support for memo fields, so this feature languishes in the netherworld of unused commands.

Memo Searcher is a member of an extensive line of very low-cost *dBASE* utilities sold by Data Based Solutions. It lets you determine which records have memo fields containing a text string you specify, much like search programs that look for phrases or words in groups of text files.

The package consists of three programs. *MEMOVIEW* displays memo fields that contain your search string on the screen. *MEMOREPT* sends matching memo fields and their record numbers to a disk file called *MEMOREPT.DAT*, so you can examine or print it later. *MEMOFILE* is a bit more complicated. If you define the first field of your data file as a logical field called *MEMOMARK*, this program will scan the memo field and set *MEMOMARK* to T (true) if it contains your string. You can then program a simple loop to display the matching records or use the field to select records for reports.

You can execute each program from DOS or from *dBASE* with the Run command. You can specify the data file and search text on the command line, or the programs will prompt you interactively. All three run perfectly with any combination of these methods. Matching memo fields are located quickly and without fuss.

The *Memo Searcher* package really helps you make good use of *dBASE*'s memo field feature. The package is worth many times its minimal \$15 cost.

Glenn Hart is a contributing editor of PC Magazine.



Instead of this...



...you can have this

with this!



\$14.95

Never forget another command with **PC-DocuMate™** templates to remind you. Save time and end frustration because commands and formulas are at your fingertips for quick and easy reference. SMA's expertly designed, two-sided plastic templates are easier to use than booklets or reference cards. The data is complete, it's properly organized to help you, and it's available at a glance.

Over 320,000 PC-DocuMates are in use today—at home, and at work in America's major corporations—like IBM, AT&T, GM, Kodak, GE, Exxon, Xerox, and hundreds more.

So order your PC-DocuMates today with confidence and join our thousands of satisfied users—who never forgot a command.

How To Order PC-DocuMates: Select templates by program and keyboard style. Call for other software not listed here.

Attention Corporate Customers: Call for quantity discounts or quotations on custom templates to meet your special needs.

Keyboard styles available:

A = IBM PC, PC XT, COMPQ
B = IBM PC AT
C = IBM 8080
D = Keyboardics 5551

Key: New! New!

Program Style

DOC 2021 ABC

DOC 1011 AB

Index 1-2-3 ABCD

dBASE III ABC

dBASE III-4 ABCD

New! dBASE III-4 ABCD

New! dBASE III-4 ABCD

New! dBASE III-4 ABCD

New! dBASE III-4 ABCD

New! dBASE III-4 ABCD

New! dBASE III-4 ABCD

New! dBASE III-4 ABCD

New! dBASE III-4 ABCD

New! dBASE III-4 ABCD

New! dBASE III-4 ABCD

New! dBASE III-4 ABCD

New! dBASE III-4 ABCD

New! dBASE III-4 ABCD

New! dBASE III-4 ABCD

New! dBASE III-4 ABCD

New! dBASE III-4 ABCD

New! dBASE III-4 ABCD

New! dBASE III-4 ABCD

to order by credit card, call toll-free

1-800-762-7874

(In NC, call 919-878-3600)

Or mail us your personal check, money order or MasterCard/Visa/American Express information. NC residents include 4.5% sales tax. Please add \$2.00 for shipping and handling per order. Foreign orders, except Canada, add \$20.00 per order. U.S. funds only. No CODs.

Our Guarantee: Use your template for a full 30 days. If you are not completely satisfied return it to us (undamaged) for a full refund.

DATA BASE SOLUTIONS

Sisters, Management Associates, Inc.
3125 Executive Drive, Dept. B-13
Raleigh, North Carolina 27609



PC FACT FILE

Memo Searcher
Data Based Solutions Inc.
1975 Fifth Ave., #105
San Diego, CA 92101
(800) 336-6060
List Price: \$15

Requires: *dBASE III* or *dBASE III Plus*.
In Short: Searches *dBASE III* memo fields and quickly locates strings you specify. No copy protected.

CIRCLE 168 ON READER SERVICE CARD

CIRCLE 168 ON READER SERVICE CARD

THE RIGHT NUMBERS!

DYNAMIC XT \$595.



RUNS ALL MAJOR SOFTWARE WRITTEN FOR IBM

- FCC APPROVED
- 640K RAM ON MOTHERBOARD
- 1.360K FLOPPY DRIVE
- 135 WATT POWER SUPPLY
- 8 EXPANSION SLOTS
- MS-DOS
- \$150 STYLE KEYBOARD
- ILLUSTRATED OPERATIONS MANUAL
- 1 YEAR LIMITED WARRANTY

Call for a custom configuration, we customize to your specification. For maximum efficiency, add a hard drive and DYNAMIC ENHANCEMENT PRODUCTS! AT keyboard - add \$20

IBM

IBM PC AT ENHANCED

- 512K RAM
- 1.2meg FLOPPY DRIVE
- 20meg HARD DRIVE

\$3695



IBM PC \$1349
IBM PCXT \$1699

CALL FOR LATEST PRICE ON YOUR CUSTOM CONFIGURATION

COMPAQ

286

- DESKPRO 256K, 12 MEG, 20 MEG HARD DRIVE
- PORTABLE II 20 MEG HARD DRIVE

\$3995

\$3595

PORTABLE

- 256K 386X DRIVE 10 MEG HARD DRIVE
- 256K 386X DRIVE 20 MEG HARD DRIVE

\$2095

\$2195

DESKPRO

- 640K 386X DRIVE 20 MEG HARD DRIVE
- 640K 386X DRIVE 20 MEG HARD DRIVE, 10 MEG TAPE

\$2325

\$2775

All Models Available - C.A.L.

AT&T

- 256K
- 360K floppy
- Monochrome monitor

\$1777



20 MEG **\$2295**

30 MEG **\$2395**

45 MEG **\$2495**

Hard Disks



20 Meg

\$439

30 Meg

\$579

45 Meg

\$695

Fully DOS compatible. Each system comes complete with Ready-to-Install Hard Disk, Cables, Controller, Manual, Software, and Mounting Hardware. 1 Year Warranty. Call for quote on larger hard disks. Add \$150 for External Case.



SPEED PAK 286

"Make your PC/XT into an AT"

- 80286-5 RUNNING AT 7.2 MHz
- NOIOTON UTILITY TEST 5.6 (80% INCREASE)
- 80287 SOCKET
- 1/2 CARD
- EASY INSTALLATION
- NO SOFTWARE NECESSARY

\$495

Cards



CARDS

- DYNAMIC FLOPPY DISK CONTROLLER
- DYNAMIC PLUS (M) PC/XT multi-function
- DYNAMIC ATME (IBM) AT multi-function
- DYNAMIC MONOGRAPHIC monochrome graphics

\$40 \$69 \$99 \$155

\$25 \$35 \$45 \$55

\$65 \$75 \$85 \$95

• DYNAMIC 1024 MODEM w/ SOFTWARE

• DYNAMIC MONOCHROME w/ PARALLEL

• DYNAMIC COLORGRAPHIC w/ PARALLEL

\$130 \$135 \$135

POWER SUPPLIES

• DYNAMIC 135 WATT POWER SUPPLY

• DYNAMIC 200 WATT POWER SUPPLY

\$65 \$75

Card Drive



Each DYNAMIC CARD DRIVE comes complete with an easy-to-install card that includes a 20 Meg Hard Drive

20 Meg

\$595

(512) 836-5707

2201 Donley,

Suite 304

Austin, Texas 78758

1-800-535-3637

COMPUTER DYNAMICS INC.

IBM, IBM and COMPAT are trademarks of their respective companies.

All other trademarks, names, and addresses are the property of their respective owners.

COMPUTERS

AT&T	
AT&T PC 6300	1,995.00
• Dual Floppy	
• Mono Monitor	
• 640K RAM	
• 7 Expansion Slots	
• Built in Parallel/Serial Ports	
• MS-DOS and GW Basic	

AT&T 6300 **2,495.00**

with 20 Meg Hard Drive

AT&T PC 6300 Plus **4,495.00**

- 512K RAM
- 20 Meg Hard Disk Drive
- 1.2 Meg Floppy
- Mono Monitor
- Low Operating System Capabilities
- MS-DOS and GW Basic
- 1.2 Meg
- Mono Monitor
- Unix Operating System
- MS-DOS and GW Basic

HARD DISK SUBSYSTEMS

INTERNAL - PC COMPATIBLE	
10 MB	425.00
20 MB	465.00
42 MB (35 ms)	1,249.00
* External	Add 195.00

IONEGA BERNOULLI BOX	
20 MB (10 + 10) With Card	1,995.00
40 MB (20 + 20) With Card	3,095

HARD DISK DRIVES - AT COMPATIBLE

20 MB	569.95
30 MB	679.95
40 MB	799.95

TAPE DRIVES

TALLGRASS	
Gravolapper	639.95
• Standard disk drive configurations with direct tape access for programs and DOS command execution	
• MAGNET backup with file-by-file restoration	
TECNAH	
QIC 60 H	1,495.00
We carry a full line of Tecnah products!	

MODEMS

AST	
AST Reach	379.95
CERMETEK	
1200 NPC (Internal)	209.95
1200 (Internal)	259.00
2400 (External)	439.00
RAYES	
Smartmodem 300	159.00
Smartmodem 1200	189.00
Smartmodem 1200B	329.95
Smartmodem 2400	379.95
Smartmodem 2400B	549.95

MONITORS

AMDEK	
109E	124.95
110E	134.95
110E	149.95
400	409.95
272	539.95
725	559.00
710	771.95
NEL	
EL 17012SA Multi Sync	559.00
PGS	
1012	469.00
1012P	555.00
1012P	179.00
1012	599.00

MONITORS

TAXAN	
T115	129.00
T116	135.00
T121	152.00
T122	159.00
T220	259.00
1620	429.95
1630	469.95
1640	529.95

ENHANCEMENT CARDS

AST	
Color Graph Plus	189.95
Preview	259.95
Star Plus Plus 384K	249.95
Video Plus II	269.95
I-O Mini	124.95
Preview	259.95
Star Plus Plus	249.95
Master II	269.95
I-O	124.95

Rampage 256K	299.95
Rampage A1 512K	504.95
Advantage 128K	369.95
PC Net II Scatter Kit	775.00
PC Net II Card	814.95
52511 Plus	649.95
52511	579.95
52512	409.95

ALLOY	
Onboard Network, PC Slave	1,309.95
• complete with terminal	
We carry a complete line of Alloy products!	

PARADISE	
Modular Graphics Card	279.00
PERYSYST	
Percept 808	374.95
QUADRAM	
Quadboard 0K	209.95
Quadram VGA	399.00
Quadboard 384K	319.95
MOUNTAIN	
Driver and 20	799.95
Gold Card 20	565.00
We carry a full line of Mountain products!	

SURGE SUPPRESSORS

DATA SHIELD	
Data Shield 85	59.95
Data Shield 100	68.95
CURTIS	
Full line of Curtis Surge Suppressors in stock!	

MEMORY CHIPS

64K	Each 1.50
256K	Each 4.50

MISCELLANEOUS

BUFFER	
Transfer 1000 R-quires Into Force Kit	299.00
KEYBOARD	
Keytronics K15151	169.95
PRINTERS STAND	
Micro Computer Accessories	
Standard Model	26.00
Base	74.95
Pedestal	148.95

LEADING EDGE - PC COMPATIBLE

Leading Edge Model D **1,295.00**

- Mono Monitor
- Dual Floppy
- 256K RAM
- 1 Serial and 1 Parallel Port
- MS-DOS Operating System

PRINTERS

CIE	
CIE-3500	1,499.00

DIABLO	
D25	499.00
D80 IF	2,299.95
635	999.00

EPSON
We carry full line of Epson printers at the lowest prices ... Please Call

NEC	
ELF 360	409.95
8850	1,195.00
3550	795.00

OKIDATA	
Okimate 20	99.99
Plug-a-Print	69.99
Okidata 182 (NLQ Included)	209.00
Okidata 183	369.00
Okidata 192	339.99
Okidata 193	479.00
Okidata 84	649.00
Okidata 2410	1,699.00
Okidata 292	409.95
Okidata 293	529.95
Model	65.95
We carry lowest prices on Okidata Printers!	

PRINTERS

TOSHIBA	
Toshiba P1511P	1,099.95
Toshiba P1721	579.00
Toshiba P142	769.00

Micro Mail is a service that allows you to order computer hardware, software and peripherals from Micro-Mail. For the best deals in America call us. All prices are in U.S. dollars. All prices are subject to change without notice. All prices are in U.S. dollars. All prices are subject to change without notice. All prices are in U.S. dollars. All prices are subject to change without notice.



Micro Mail is a service that allows you to order computer hardware, software and peripherals from Micro-Mail. For the best deals in America call us. All prices are in U.S. dollars. All prices are subject to change without notice. All prices are in U.S. dollars. All prices are subject to change without notice.

The bottom line is that nobody offers lower prices or better service on all computer hardware, software and peripherals than Micro-Mail. For the best deals in America call us.



Toll Free
Out-Of-State
1-800-634-4884

386 New Brunswick Avenue - Fords, NJ 08863

INC.

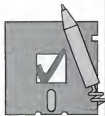
In New Jersey Call
(201) 370-4800

Monday-Friday, 9AM - 6PM EST.

CIRCLE 202 ON READER SERVICE CARD

■ PC LAB NOTES: GETTING ON-LINE ■ M. DAVID STONE

GETTING ON-LINE WITH YOUR PC



Step-by-step approaches to calling on-line information, database, and electronic-mail services with the three most popular communications packages around.

A universe of electronic information is at your fingertips. All you have to do is connect your computer to the phone lines and know where to call. And how.

To help get you started, here's a primer on how to call some of the most popular information, database, and electronic-mail systems using three of the most popular programs. The examples assume that the modem uses the Hayes command set (the de facto standard), which is also known as the AT command set. Almost every modem for the PC does. To illustrate the various procedures, we'll use an electronic-mail service (MCI Mail) and a bulletin board (PC Magazine's Interactive Reader Service) as examples.

MCI Mail is a favorite of *PC Magazine's* editors for sending memos and as the transfer medium for authors and editors who are filing and editing stories on the road. (This issue of PC Lab Notes, for instance, was filed with MCI in Mount Vernon, New York, proofread by the senior editor traveling in Southern California, and then proofread by the technical editor in New York City, all for \$6 in transmission charges.) If your recipient doesn't have an MCI electronic mailbox, printed copies can be delivered overnight for roughly half the cost of a Federal Express letter or by first-class mail for about \$2. MCI Mail also gives you access to the worldwide Telex network.

PC Magazine's IRS is the source for dozens of free programs and utilities that can make you and your PC more productive.

MCI MAIL MCI Mail is available through a local call in 50 cities, through the Tymnet data communications network in 500 cities, and through an 800 number from anywhere in the United States. Tymnet costs 5 cents a minute; MCI's "toll free" number is 15 cents per minute. We'll use the 800 number in this example; calling through Tymnet involves a slightly different procedure.

CALLING MCI MAIL WITH PC-TALK III The easiest way to call with *PC-TALK III* is by typing in the necessary commands directly from the keyboard. Load the program (type *PC-TALK* and hit Enter), then type ALT-F to see the current program defaults. Alt-F is for defaults (Alt-D was taken for dial). Use the Return key to move through the list, setting the transmission rate to 300 or 1200, parity to N, data bits to 8, and stop bits to 1. Hit Enter to leave existing values unchanged, in-

cluding any you don't understand for the moment. Also set the logged drive, printer port, and communications port; if you're not sure, your best guesses are A:, LPT1:, and COM1:, respectively. (If COM1: doesn't work, try COM2:.) *PC-TALK III* will ask if the settings are okay and if you want to save them to disk (under the filename *PC-TALK.DEF*). Answer yes to both questions.

PC-TALK will respond with "Proceed." Now you can type commands to the modem. Try AT <Enter>. The modem should respond with an OK on your screen.

Now type the command for dialing the phone. The simplest form is

```
ATDT 1 800 323-0905
```

AT calls the modem to Attention. D tells it to dial. T tells it to use tone dialing. Other commands available at this point are P for pulse dialing and a comma to create a pause, usually for 2 seconds. Spaces and dashes are ignored, but the commands must be entered in capitals (except for 1986 model Hayes modems, which understand lowercase commands). If you are calling through a switchboard that needs a pulse-dialed 1 to connect to local touch-tone lines and if you need a 1 before the area code, you would type

```
ATDP 1, T1-800-323-0905
```

The modem will pulse dial "1", pause, and then tone dial the rest of the number. If your modem includes a speaker, you will hear it dial, hear the phone ring, and hear the modems establish communications. If

■ MCI Mail is available through a local call in 50 cities, through Tymnet in 500 cities, and through an 800 number from anywhere in the U.S.

■ PC LAB NOTES

you get a busy signal, you can tell *PC-TALK* to redial indefinitely by typing Alt-Q. When it finally gets through, it will signal you through the PC's speaker with a loud beeping.

Once the connection is established, *PC-TALK* will report "CONNECT." Prompt MCI Mail that you're there by hitting Enter once or twice.

Answer MCI's response with the name assigned in your MCI Mail registration. It will then ask for your password. The password will not show on-screen when you type it. If you type it correctly, the system will respond with the main menu. If not, it will tell you to try again.

AUTODIALING WITH PC-TALK

III *PC-TALK* can dial the phone for you from a built-in, personalized directory list. From the *PC-TALK* main screen, type Alt-D for the dialing directory. Choose R to revise or add to the directory. Then follow the prompts to pick a number, enter the name (MCI Mail), phone number (800-323-0905), transmission rate (300 or 1200), parity (N), data bits (8), and stop bits (1). You can skip the rest of the settings. You may want to answer yes to Strip/Convert String. Then enter

000/000//////////

to purge your downloaded files of nulls, which will otherwise show up as @ marks. Once the phone number is entered, you can dial MCI Mail by typing Alt-D to get to the dialing directory, then selecting the directory number.

You can also put your user name and password on function keys. From the main screen, hit Alt-K to see the function key directory and then R to revise a key. Follow the instructions to define the key. If you define F1 as your user name and F2 as your password, you can log on semiautomatically: type Alt-D, the directory number, wait for the connection, type one or two carriage returns, then F1, and then F2. If other people have access to your copy of *PC-TALK*, however, it may not be a good idea to put your password on a function key. Your user name isn't secret; your password is.

Shortcut: you can enter your MCI Mail user name and password on one line, separated by two slashes, thus:

ASSESSING THE MAIN INFORMATION SERVICES

The business of finding the right on-line connections.

In choosing systems to sign up with, be aware that the same database can be on different systems at different prices. That's because most on-line systems are essentially retail stores. The system buys the rights to distribute a database.

Also be aware that many systems provide gateways to others. For example, if you travel a lot, you may be interested in the Official Airline Guides. The OAG is an on-line system itself. (Official Airline Guides Inc. 2000 Clearwater Dr., Oak Brook, IL 60521; (312) 654-6000; sign-up fee is \$50.) You can also access the OAG through The Source, CompuServe, DIALOG, Dow Jones News/Retrieval, or NewsNet.

Gateways let you save on registration fees, and they can give access to two or more systems with a single password. There are at least two other gateways you should be aware of:

■ If you sign up with MCI Mail, you will find Dow Jones News/Retrieval as a choice on the main menu. And if you sign up with DJN/R, you'll have the same easy access to MCI Mail.

■ EasyLink offers a news service called FYI and an information retrieval system called InFact. InFact gives access to all databases on BRS, DIALOG, SDC/ORBIT, NewsNet, and three other systems for a total of 650 databases.

—M. David Stone

username//password

If you get lost, the Home key provides a summary of commands. If you see everything twice, or not at all, hit Alt-E to turn ECHO on or off.

CALLING MCI MAIL WITH CROSSTALK XVI

The first time you load *Crosstalk XVI*, Version 3.6, (type XTALK), you'll see the names of three

command files and a request to pick one. Choose Setup. This file will ask you to enter the settings for your modem (make and model), communications port (COM1: through COM4:), default transmission rate (usually 1,200), and screen type.

Answer the setup questions, then answer yes when the program asks if you want to save the new default settings. (Don't worry if you've made a mistake. You can rerun Setup at any time.) These new settings will be stored in a file called STD.XTK and will load automatically whenever you start *Crosstalk*.

Crosstalk comes with default settings of 8 data bits, no parity, and 1 stop bit. You can check these settings on the main status screen under communications parameters. If the screen is not showing, you call it up by hitting the Home key.

The bottom line of the *Crosstalk* screen is used for messages and for giving commands. If you find that you need to change the communications settings, hit the Esc key to get the *Crosstalk* "Command?" prompt. Then type the first two letters of the command (DA for Data, PA for Parity, and ST for Stop) followed by the proper setting and hit the Enter key.

■ If others have access to your copy of *PC-TALK*, it may not be a good idea to put your password on a function key. Your user name isn't secret; your password is.

TECH DISK

Get all the advantages of a removable hard disk without putting yourself in a box. Tech Personal Computers, the company that brought you the low cost IBM Compatible Desktop, Portable, and Multi-User units, now brings you a removable hard disk... with an edge for Technology.

Tech Disk gives you unlimited, portable storage for massive amounts of data. Tech Disk storage is more secure and reliable than tape back-up with unbeatable economics. \$995.00 gets you a rugged high performance, 10 megabytes cartridge drive with controller, cables, and mounting hardware. Cartridges are available for \$85 each. External unit for \$1099. Top performance with closed loop servo system and phase locked spindle motor servo and dynamic braking. Top reliability with tough carbon coated sputtered thin film media.

Allows for over 10,000 cartridge insertions (good enough for over 20 years of cartridge insertion and removal). Standard ST506/412 interface with 5.25 inch half/high size. Track to track access times of 42 MS average.

TECH PERSONAL COMPUTERS is a full service manufacturer of Micro Computer Products and offers a complete line of Desktop, Portables and Multi-User Computer Systems as well as an accessory line of over one hundred enhancement products. TECH PERSONAL COMPUTERS are all backed by a full one year warranty with additional maintenance coverage

and extended maintenance contracts available through Mohawk Data Sciences. For more information concerning hundreds of MDS Service Centers throughout the United States contact

TECH PERSONAL
COMPUTERS at
714-754-1170



TECH PC
714/754-1170

2131 S. Hathaway, Santa Ana, California 92705

TELEX: 272006 Answer Back-TECH FAX: 714/556-8325

CIRCLE 336 ON READER SERVICE CARD

Arlington Computer Products gives you the best prices on IBM PCs...

IBM PC

2 Drives, 256K Monochrome Monitor	\$1475
2 Drives, 256K, Color Monitor	\$1699
2 Drives, 256K, 10 MB Hard Disk, Monochrome Monitor	\$1865

IBM XT

1 Drive, 640K, 20 MB Hard Disk, Monochrome Monitor	\$2375
1 Drive, 640K, 20 MB Hard Disk, Color Monitor	\$2599
1 Drive, 640K, 20 MB Hard Disk, Tape Back Up Monochrome Monitor	\$2799

IBM AT

1.2 Floppy, 512K, 20 MB Hard Disk, Monochrome Monitor	\$3749
1.2 Floppy, 512K, 20 MB Hard Disk, Color Monitor	\$3975
20 MB Tape Back Up add	\$545
30 MB Hard Disk add	\$300

ASK ABOUT OUR FREE SOFTWARE WITH ANY SYSTEM WE SELL!

...and COMPAQ too!

COMPAQ PORTABLE

2 Drives, 256K	\$1649
1 Drive, 256K, 10 MB Hard Disk	\$1959
1 Drive, 256K, 20 MB Hard Disk	\$1999

COMPAQ DESK PRO

1 Drive, 640K, 20 MB Hard Disk, COMPAQ Green or Amber Monitor	\$2349
With Tape Back Up add	\$425

COMPAQ 286

DESKTOP — 1 Drive, 640K, 30 MB Hard Disk, COMPAQ Monitor	\$4249
PORTABLE — 1 Drive, 640K, 20 MB Hard Disk	\$4249

PERIPHERALS

HERCULES GRAPHICS CARD	\$279
HERCULES COLOR CARD	\$139
PERSYST "BOB"	\$339
QUADEGA	\$379
SIGMA COLOR 400	\$439
STB CHAUFFER	\$249
HAYES 1200 MODEM	\$363
HAYES 2400 MODEM	\$569
EVEREX 300/1200 INTERNAL MODEM	\$175
VENTEL HALF CARD MODEM	\$348
QUADRAM HALF CARD MODEM W/CROSSTALK 16	\$299
AST ADVANTAGE W/128K	\$359
AST RAMPAGE	\$299
AST RAMPAGE - AT	\$399
AST 5251-11	\$569
INTEL ABOVEBOARD	CALL
ORCHID CONQUEST	\$289
ORCHID PC TURBO W/DAUGHTERBOARD	\$499
IRMA BOARD	\$795
64K RAM CHIPS bank of 9	\$ 11
256K RAM CHIPS each	\$3 50
128K RAM CHIPS each	\$ 6

ISSUE HIGHLIGHTS

AST 6 PACK PLUS 384K \$199	EVEREX THE EDGE \$219	PRINCETON HX 12 MONITOR (incl cable) \$415
QUADBOARD W/O/K \$175	EVEREX GRAPHICS EDGE \$239	QUADRAM QUACHROME II RGB MONITOR \$329
HAYES 1200B W/SMARTCOM II \$335	HERCULES COMPATIBLE GRAPHICS CARD \$105	PC MOUSE W/DR. HALO \$104

PRINTERS

EPSON

LX 80	\$229	LQ 800 ...	\$525
LX 90	\$259	LQ 1000 ..	\$639
FX 85	\$349	DX 10	\$225
FX 286 ...	\$509	DX 20	\$319
JX 80	\$389	DX 35	\$619

OKIDATA

ML192 IBM	\$339
ML193 IBM	\$475
84 IBM	\$635

TOSHIBA

1340	\$399
341	\$849
351P	\$995
351P/S	\$1069

SILVER-REED

EXP 500	\$289
EXP 550	\$389
EXP 600	CALL
EXP 800	\$669

PANASONIC

1091	\$249
------------	--------------

IBM

PROPRINTER	\$429
------------------	--------------

SOFTWARE

WORDPERFECT 4.1	\$205	LOTUS 123	\$329
WORDSTAR 2000	\$239	SYMPHONY	\$429
WORDSTAR 2000+	\$279	TURBO PASCAL	\$ 39
MULTIMATE	\$209	TURBO LIGHTENING	\$ 59
MULTIMATE ADV	\$259	FLIGHT SIMULATOR	\$ 39
MICROSOFT WORD	\$229	BPI A/P	\$329
D BASE III	\$369	BPI A/R	\$329
FRAMEWORK	\$309	BPI Gen1 Ledger	\$409
REVELATION	\$725	BPI Inventory	\$409
R BASE 5000	\$339	BPI Payroll	\$329
ENABLE	\$369	KEEPTRAK Home Accountant	\$ 39

FOR ORDERS & SYSTEMS QUOTES:

800-548-5105

OR
CALL

800-548-5106

FOR INFORMATION AND IN ILLINOIS CALL 312-228-6333

Prices and Availability Subject To Change Without Notice

**Arlington
Computer
Products, Inc.**

450 E. HIGGINS ROAD
ELK GROVE VILLAGE, IL 60007

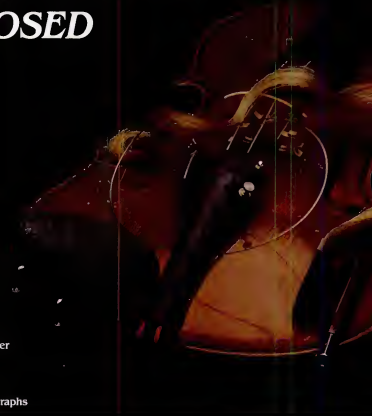


EVERYTHING SYMPHONY WAS SUPPOSED TO BE.

**AVAILABLE NOW
ONLY \$84.95
WITH A 60-DAY
MONEY BACK
GUARANTEE**

In One Totally Integrated Package:

- Word Processing With Spell Checker
- Communications
- Spreadsheet
- Database
- Graphs



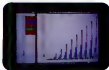
- Extremely easy to learn and use
- Data is interchangeable with all modules and other products
- Windows allow quick movement between tasks
- Four background, one foreground mode. Can print on two printers or plotters and two communication devices (modem and main-frame direct connection) all at the same time.
- Artificial Intelligence features reduce the number of keystrokes required to perform tasks
- Upgradable software and data to UNIX and XENIX

- **Package contains:** one plastic box, one illustrated reference manual, one program disk, one sample diskette, keycaps and user support plan
- **System Requirements:** IBM PC or compatibles, 512K, two 360K diskette drives, color or mono display
- Twenty-four hour Hotline Support (optional)



Multiple windows allow quick movement between tasks.

Colorful graphic representations



What the experts say:

"I can safely say that I have yet to come across a package which demonstrates such functionality combined with such an innovative approach to the man-machine interface. ABLE are to be congratulated on producing a product which achieves a very high standard of excellence."

—Michael D. Bowe, DATA GENERAL

"The best multi-purpose product I have evaluated. Multi-tasking works great, able to print, make an on-line connection and edit a document at the same time."

—Robert Lawrence, ITT INFORMATION SYSTEMS

A B L E
International

CIRCLE 122 ON READER SERVICE CARD

ABLE Int'l is a longtime, innovative supplier of software for micro and minicomputers.

301 North Main Street
Pueblo, Colorado 81003 USA
Telephone 303-344-9600, Telex 650-2154286

ABLE One

To order call 1-800-826-1907.
In Colorado call 1-800-826-4784.
Order 24 hrs. a day.

60-Day Money Back Guarantee*

These prices include shipping to all U.S. cities. All foreign orders add \$10 per product ordered.

Not copy-protected \$84.95
(CO res. add \$5.52 tax per copy)
Quantity: _____ at \$84.95
Amount: CO res. 6 1/2% tax
Payment: ☐ VISA MC BankDraft
☐ Check ☐ AmEx ☐ Diner's
Credit Card Exp. Date: _____
Card #: _____

Name: _____
Shipping address: _____
City: _____
State: _____
Zip: _____
Telephone: _____

COO's and Purchase Orders ONLY. NOT to be accepted by ABLE. Colorado residents add 6 1/2% sales tax. Outside USA, add \$10 and make payment by bank draft, payable to ABLE Int'l. If you find that this product does not perform in accordance with our claims and representations within 60 days of purchase, call our Customer Service Dept. and we will gladly arrange for a refund.

■ PC LAB NOTES

TEN USEFUL PROGRAMS FROM PC MAGAZINE'S IRS

Listed below are ten of the most popular programs on *PC Magazine's* IRS. Most take up where DOS left off or are a patch that blows the DOS equivalent out of the water. Few are available in other commercial utility packages.

While you can type them in by hand using most any word processor or text editor, they're only a phone call away if you have a modem, at (212) 696-0360. The programs are available from the IRS in three forms: an executable, .COM file, a .BAS BASIC listing, and an assembly language listing. These last two should be run through a compiler in order to create something useful. For more on these programs and utilities, see the Programming/Utilities column in corresponding issues of *PC Magazine*.

■ **BROWSE.** Move through a file line by line or page by page (see Volume 5 Number 6).

■ **DDIR.** Does a directory listing in two columns and in alphabetical order, pausing if the listing covers more than a screenful. Unlike the DOS DIR /W command, this program doesn't omit the file size or modification date (see Volume 4 Number 20).

■ **DELZ.** An erased file isn't really gone when you type DEL filename. This program deletes sensitive files and writes

over them, so that they can't ever be resuscitated by a nosy colleague or adversary (see Volume 4 Number 21).

■ **DOS-EDIT.** This memory-resident DOS editor lets you change and use DOS commands on the screen. Beats the F3 key (see Volume 5 Number 3).

■ **KBM.** Creates a keyboard mouselike driver that zips as fast as mice but without the fur (see Volume 5 Number 4).

■ **KEY-FAKE.** Extends batch-file usefulness by inserting keystrokes. If you have a batch file to delete everything in a subdirectory, you could insert the line KEY-FAKE "Y" to answer the DOS question, "Are You Sure? Y/N" (see Volume 4 Number 26).

■ **NO.** Makes exceptions to DOS commands. For instance, NO *.COM DEL *.* deletes everything but the .COM files in the current subdirectory (see Volume 5 Number 9).

■ **QUICKEYS.** Speeds up all the keys on your keyboard (see Volume 5 Number 5).

■ **SWEEP.** Runs DOS commands through all subdirectories on a hard disk (see Volume 4 Number 23).

■ **VTREE.** Creates a visual tree of subdirectories on a hard disk. This utility withers DOS's TREE (see Volume 4 Number 22).—**Christopher Johnston**

To call an on-line system manually with *Crosstalk*, type GO LO from the command line. This tells *Crosstalk* to "go local"—or go on-line immediately, without dialing or answering the phone.

At this point, you're talking directly to the modem. The instructions for dialing and signing on to MCI Mail are the same as with *PC-TALK*: use the AT dial command to dial the phone, wait for the connection, hit Return to wake up MCI Mail, and enter your user name and password.

AUTODIAL WITH CROSSTALK To get *Crosstalk* to dial the phone, you have only to tell it the number you want to con-

nect with. It's really a very simple procedure. From the command line, type the letters NU (number), hit the Return key, and then enter the phone number. Type GO, and *Crosstalk* will automatically dial, leaving the log-on to you. To save the number for future use, type SA MCI at the command line. Once it's saved, you can reload the settings at any time without going through the full procedure by entering the command LO MCI. (In this instance LO stands for load, not local.)

Crosstalk can automate the log-on procedure through a script file. Use any text editor that will produce ASCII text to create the following script. Use the filename

MCI.XTS

```
wa d 10
re l
wa d 10
re l
wa string ":"
wa d 5
re USERNAME!
wa string "Password:"
wa d 5
re YOURPASSWORD!
```

The first line waits (WA) for a delay of 10 seconds. Line 2 replies (RE) with a Return (the l, a vertical bar). Lines 3 and 4 repeat lines 1 and 2, in case the first Return was lost.

Lines 5, 6, and 7 wait for MCI Mail to send a colon (string ":"), then wait for an additional delay of 5, then reply with your user name (not the word USERNAME) followed by a return. (Put your user name here. The l (vertical bar) sends the return.)

Lines 8, 9, and 10 wait for MCI Mail to send the string password; then wait for an additional delay of 5, then reply with your password followed by a Return. (Put your password here.)

Put the MCI.XTS script file on your *Crosstalk* disk or in the *Crosstalk* directory on your hard disk. To use it, load the MCI Mail settings with the command LO MCI. Give the GO command, and *Crosstalk* will dial the MCI number and then look for the script file and log on for you.

The delay times in this script are designed for an AT. If you're using a PC or XT, you'll find that you can cut the times at least in half to speed up the log-on.

CALLING MCI MAIL WITH SMARTCOM II As shipped, *Smartcom II*, Version 2.1, already knows most of what it needs to in order to call MCI Mail.

To use *Smartcom* the first time, load the program and choose your configuration options from the main menu. Set printer port, communications port, dialing method, available disk drives, and monitor and adapter options as appropriate for your system. (If you need help with any of these settings, place the cursor at the appropriate line and hit F2.) When you get to the bottom of the list, *Smartcom* will ask whether to record the changes to disk. Answer yes.

ENGINEERED TO EXCEED INDUSTRY STANDARDS

Tech PC Desktop computers are engineered to exceed industry standards. Each unit is housed in an attractive and sturdy steel case designed to blend in with the office or home environment and at the same time protect the system components from damage. The units' built in fans are designed for maximal cooling and minimal noise. A full complement of expansion slots and extra capacity power supply give each of the Four Desktop models the ability to add additional accessory boards and peripherals to the unit without difficulty. The Intel 8088 and 80286 microprocessor based motherboards used in the Tech Personal Computers meet or exceed IBM compatibility standards with respect to processing speed and memory capabilities. All of the four desktop models are designed to function for a wide variety of people in a wide variety of situations.



TECH PC DESKTOP COMPUTERS are available now in 4 different base models:

TECH PC/XT DESKTOP \$ 749

Options:

Tech PC/XT with 20MB Hard Disk ..\$1249

Tech PC/XT with 20MB Hard Disk, Monochrome Monitor, Hercules® Compatible Mono/Graphics Card.....\$1449

TECH TURBO PC/XT DESKTOP\$899

Options:

Tech Turbo PC/XT Desktop with 20MB Hard Disk\$1399

Tech Turbo PC/XT 20MB Hard Disk, Monochrome Monitor, Hercules® Compatible Mono/Graphics Card\$1599

TECH PC/AT DESKTOP\$1699

Options:

Tech PC/AT with 20MB Hard Disk ...\$2099

Tech PC/AT with 20MB Hard Disk, Monochrome Monitor, Hercules® Compatible Mono/Graphics Card.....\$2299

TECH TURBO PC/AT DESKTOP\$1799

Options:

Tech Turbo PC/AT Desktop with 20MB Hard Disk\$2199

Tech Turbo PC/AT with 20MB Hard Disk, Monochrome Monitor, Hercules® Compatible Mono/Graphics Card\$2399

All **TECH PC DESKTOPS** available with tape backup, hard disks up to 280 megabytes, networking systems, and hundreds of other hardware and software accessories.

DEALERS CIRCLE 328 ON READER SERVICE CARD/END USERS CIRCLE 329 ON READER SERVICE CARD

TECH PERSONAL COMPUTERS is a full service manufacturer of Micro Computer Products and offers a complete line of Desktop, Portables and Multi-User Computer Systems as well as an accessory line of over one hundred enhancement products. **TECH PERSONAL COMPUTERS** are all backed by a full one year warranty with additional maintenance coverage and extended maintenance contracts available through Mohawk Data Sciences. For more information concerning hundreds of MDS Service Centers throughout the United States, contact **TECH PERSONAL COMPUTERS** at (714) 754-1170.



TECH PC

714/754-1170

2131 S. Hathaway, Santa Ana, California 92705

TELEX: 272006 Answer Back:TECH FAX: 714/556-9326



BASF
2 HD high density
FlexyDisk 5.25

Now that you can
store twice as much
on one disk, you
had better be sure
of that one disk.



BASF

BASF QUALIMETRIC™ 1.2 MB FLEXYDISKS.™ CERTIFIED 100% ERROR-FREE AND WARRANTED...

FOREVER

CIRCLE 141 ON READER SERVICE CARD

You will be returned to the main menu.

Choose Begin Communication, then Originate. *Smartcom* will respond with its directory, which includes an entry for MCI Mail, using the 800 number. Select this option from the list, and *Smartcom* will dial the call to establish communications. If the line is busy, *Smartcom* will ask if you want it to "retry until carrier." Carrier is the high-pitched squeal modems issue when seeking each other out.

To see the communications settings for MCI Mail, abort the call with Esc, then choose Edit Set, and then hit P for parameters. Notice the Character Format is 8 data bits, no parity, and 1 stop bit. Also notice the phone number. MCI suggests that under Protocol Parameters you change the EOL character from 10 to 13, but I've used *Smartcom* as shipped without experiencing any problems.

Smartcom can fully automate the log-on for you. Hit Esc to go back to the main menu, then Edit Set, and then M for macros. *Smartcom* will respond with a directory of macros. Pick "Automatic log-on," and *Smartcom* will show you the definition screen.

As shipped, *Smartcom* has three entries on the MCI Mail automatic log-on. Line 1 sends a carriage return to wake up the system. Lines 2 and 3 wait 10 seconds each and then send the word REGISTER.

If you already have a user name and password, you'll want to change these two lines. Use the Return key to move the cursor to the "Data" entry for each line and then use the Backspace and typing keys to enter the appropriate information. Next, move to the "Prompt" column in lines 2 and 3 and use the cursor keys to change the prompt to ASCII 58. This tells *Smartcom* to wait for a colon from MCI Mail before sending the user name and then wait for another before sending the password.

With your user name and password entered in the program, go back to the main screen. Choose "Begin Communication," "Originate," and then "MCI Mail." *Smartcom* will dial the phone and log on.

If you leave the data entries blank for automatic log-on, *Smartcom* will autodial and then let you sign on with your user name and password. Here again, it is not a good idea to put your password in the pro-

TROUBLESHOOTING

Settings for software and hardware

Assuming that your modem is correctly connected to your PC and your phone line (see "Choosing and Using Modems," PC Lab Notes, *PC Magazine*, Volume 5 Number 8), you have to tell your software where to find the modem—on COM1: or COM2:. Most software comes installed for COM1:. If you're not sure which serial port your modem is connected to, try COM1: first. If there's no response, reset the software to COM2:.

If there is still no response from the modem, check the modem settings. These will vary from one brand to the next, but look for a setting that enables the modem's ability to recognize commands (switch 8 on the Smartmodem 1200 should be down, or "on," for example). Other settings to check include synchronous versus asynchronous (set to async), data versus voice (set to data), and Bell standard versus CCITT standard (set to Bell).

There are other settings for which there is no "correct" choice but where hardware and software must be set to work with each other.

Crosstalk XVI, in particular, is picky about modem settings. If you are having trouble with *Crosstalk*, check your modem's carrier detect (CD) setting. This must be set so it is on only when the modem is talking to another. If carrier detect is "forced true," *Crosstalk* will think the connection is already established and will refuse to dial the phone. On a Hayes external modem, for instance, switch 6 should be up (off). On a Hayes 1200B, switch 3 should be up (on).

Smartcom II will function with nearly any settings on a Hayes modem. The program will only work with close Hayes

compatibles, however, so it may not always be the best choice for a non-Hayes-brand modem.

Smartcom needs to be installed for your monitor as well. As shipped, *Smartcom* expects a monochrome monitor. If you have a color monitor, the program will warn "incompatible display equipment" when you load it. To reset the program, choose "Change Configuration" from the main menu, then use the cursor keys to move to the "monitor and adaptor" choice, and type C for color.

If you have both a monochrome and a color monitor, *Smartcom* will run on whichever monitor it's installed for. If you load the program with only one monitor active and the screen freezes, check the other monitor before you reboot.

PC-TALK III is even more forgiving than *Smartcom II*. The only time I've ever seen *PC-TALK* confused is when there are no serial ports in the computer, or when more than one serial board is assigned to the same port. For a monochrome monitor, the best color settings for foreground, background, and high intensity are 15, 7, and 0, respectively, the program's defaults. Access them from the Alt-F (defaults) setting.

For more on the fundamentals of communications, see "Choosing and Using Modems" and "Paring Communications to the Bare Essentials," PC Lab Notes, *PC Magazine*, Volume 5 Number 8 and 9, respectively. In particular, if you have doubts about whether your modem program is making connection properly, Charles Petzold's 49-byte TINY.COM program in Number 9 lets you take direct control of your modem, without the insulating layers of sophistication of commercial programs.—M. David Stone

gram if others have access to your system. Imagine the advantage—not to mention the fun—cut-throat colleagues would have if they could leap through your electronic mail without your knowing about it.

CALLING MCI MAIL THROUGH TYMNET Calling MCI Mail through Tymnet requires only minor changes. First you have to use your local Tymnet number. When Tymnet answers, it will automati-

■ PC LAB NOTES

cally prompt you for a "terminal identifier." This may come out as garbage, depending on your transmission rate. Answer with an A (don't hit Enter), and Tymnet will respond with "please log in:". Type "MCI MAIL" <Enter>. Tymnet will connect you to the MCI computer, which will ask you for your user name and password.

You can add these additional steps to function keys in *PC-TALK III*, to the script file in *Crosstalk*, or to the automatic log-on definition screen in *Smartcom II*. In each case, delete the initial carriage returns.

MCI Mail insists you can call Tymnet with settings of 8 data bits, no parity, and 1 stop bit. This sometimes gets nothing but garbage. If you run into problems, try 7 data bits, even parity, and 1 stop bit (*Crosstalk* and *PC-TALK*), or 7 data bits, space parity, and 1 stop bit (*Smartcom*).

■ Once you know how to call MCI Mail through Tymnet, you know how to call any other system available on the service.

CALLING DOW JONES NEWS/RETRIEVAL AND OTHERS ON TYMNET Once you know how to call MCI Mail through Tymnet, you also know how to call any other system that's available through Tymnet. When Tymnet gives its "Please log in:" prompt, type the system

name: DJNS for Dow Jones, COMPU-SERVE for CompuServe, KI for Knowledge Index, and so forth. Tymnet will connect you to the appropriate computer. You will need a different password for each system, and you will have to register with each system separately.

You can, of course, create *Crosstalk* script files, *Smartcom* macro definition files, or *PC-TALK* function key definitions for each system. *PC-TALK* and a keyboard macro program such as *ProKey* or *Superkey* can partially automate your log-on much as a script file does: a batch file can load the macro program, which in turn starts *PC-TALK* and dials the service. You take over once the two systems connect.

PC MAGAZINE IRS In addition to commercial on-line systems, there are thousands of public-access bulletin board sys-

TEN ON-LINE SYSTEMS YOU SHOULD KNOW ABOUT

A listing of information, mail, and general-interest services.

On-line systems fall into three categories: information retrieval, electronic mail, and, for lack of a better name, general-interest utilities.

Information retrieval systems offer databases that may include the full text of journals, magazines, or reports but are more often limited to abstracts or bibliographic references.

■ Knowledge Index is an "after hours" version of DIALOG, a large system aimed at professional researchers. Knowledge Index is available evenings and weekends only but at a lower cost than DIALOG. It offers 35 of DIALOG's 260 databases, and it uses a simpler search language, making the system less powerful but far easier to learn and use. Subjects range from publishing to engineering, to general news and information. Sign-up charge is \$35 with no minimum monthly fee. (Knowledge Index; DIALOG Information Services Inc. 3460 Hillview Ave., Palo Alto, CA 94304; (800) 3DIALOG)

CIRCLE 651 ON READER SERVICE CARD

■ BRS/After Dark is another after-hours service, easier to use than its big brother BRS and less expensive. The range of subjects overlaps with Knowledge Index, and some of the databases are the same. The sign-up charge is \$75 with a \$12 monthly minimum. A related service is BRKTHRU, which uses the same menu-driven structure as BRS/After Dark but is available 22 hours a day. Evenings and weekends are at reduced rates but not as low as After Dark. BRKTHRU has a \$75 sign-up charge but no monthly minimum. (BRS/After Dark; 1200 Rte. 7, Latham, NY 12110; (800) 345-4BRS)

CIRCLE 650 ON READER SERVICE CARD

■ NewsNet offers the electronic editions of 325 newsletters covering such diverse fields as advertising, aerospace, and real estate. NewsNet's best feature is its newsclipping service, which will read through newsletters as they are put on the system and will alert you to stories that contain specific key words. There is no

sign-up fee, but there is a monthly minimum of \$15. (NewsNet; 945 Haverford Rd., Bryn Mawr, PA 19010; (800) 345-1301; in Penn., (215) 527-8030)

CIRCLE 648 ON READER SERVICE CARD

Electronic-mail systems are in competition with the post office. Most are limited to storing and forwarding messages between subscribers, but at least two systems offer a more flexible approach.

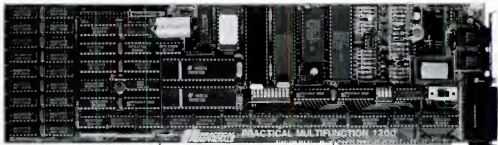
■ MCI Mail offers several options for delivery. If the recipient isn't on MCI Mail, you can send a hard copy by regular mail or by courier. Courier costs for three pages are \$8 for overnight delivery or \$30 for 4-hour delivery in selected areas. First-class mail is \$2 for three pages. For any printed-letter delivery, additional pages are \$1 per three pages. Still another option is Telex. Electronic letters are 45 cents for a 500-character note, \$1 for 7,500 characters, and \$1 for each additional 7,500 characters. There is an \$18 yearly fee, but no sign-up cost and no monthly minimum with the basic service. With advanced service, copies of your messages are retained for a week. (MCI Mail; 2000 M St. NW, Washington, DC 20036; (800) MCI-2255)

CIRCLE 646 ON READER SERVICE CARD

(continues)

Since when does \$395 get you a 1200 baud multifunction card?

SINCE WE MADE IT PRACTICAL



We think the real value of technology is to make something better and make it more practical for everyone to use. That's why our new Practical Multifunction 1200™ card is a natural. It's priced right, and loaded with features.

- IBM PC, XT, and compatibles
- Hayes compatible 1200/300 baud modem
- 384K of DOS addressable memory.
- 2 serial ports (1 for modem)
- 1 parallel port
- Clock/calendar
- 128K hidden memory for our exclusive Softbuf™ print spooler



- Practical Utility Diskette... Includes: Practical Terminal™ package, Practical Auto-Dialer™, Multiple Printer Spooler, 2 RAM disks, and diagnostic routines.

\$129 Pop-Up Desk Set Plus™ FREE with every Practical Multifunction 1200! The package includes the Pop-Up Desk Set utilities and Pop-Up Telecomm™ software with a memory resident terminal package and auto dialer.

Is the Practical Multifunction 1200 reliable? Is it a "quality" product? Yes. In fact, we guarantee its performance for 5 years! And you should know that Practical Peripherals has never charged one penny for any repair since we've been in business.

The Bottom line is simple: you just don't have to settle for anything less than quality and performance at a price that makes sense. But we suggest you prove it to yourself. Check with your local computer dealer for complete details and specifications. Or, call us for details and the name of the Practical Peripherals dealer nearest you.

The very practical Practical 1200 baud multifunction card from

PRACTICAL PERIPHERALS

31245 La Baya Drive
Westlake Village, CA 91362
(818) 991-8200 • TWX 910-336-5431

TECH PC TWIN MULTIUSER

Starting From \$1699

TECH PC/XT BASE UNIT WITH 640K, AND TWO 360K DISK DRIVES.
TWO HIGH RESOLUTION MONITORS, TWO SELECTRIC STYLE HI-TEK
KEYBOARDS, 50 FEET OF SHIELDED CABLE TO SEPARATE THE TWO STATIONS.
SYSTEM SUPPORTS UP TO SIX PRINTERS.
FULL SOFTWARE SUPPORT WITH MULTI-LEVEL FILE SECURITY, ELECTRONIC
MESSAGE FACILITY TO SEND AND RECEIVE MESSAGE BETWEEN USERS,
PASSWORD LOGON SYSTEM, AND SYSTEM
OPERATOR COMMAND LEVEL.
SYSTEM SUPPORTS ALL POPULAR
SOFTWARE SUCH AS WORDSTAR,
DBASEIII, LOTUS 123, MULTI-
MATE, ETC.



TECH PC TRIAD MULTIUSER

Starting From \$2599

TECH PC/XT BASE UNIT WITH 640K, AND TWO 360K DISK DRIVES.
SEPARATE INTEL 80188 MICROPROCESSOR RUNNING AT 8 MHZ AND 512K
FOR EACH TERMINAL.

THREE HIGH RESOLUTION MONITORS, THREE SELECTRIC STYLE HI-TEK
KEYBOARDS, 50 FEET OF SHIELDED CABLE TO SEPARATE THE THREE
STATIONS.

SYSTEM EXPANDABLE TO 32 WORKSTATIONS.

SYSTEM SUPPORTS UP TO SIX PRINTERS.

FULL SUPPORT FOR MULTITASKING MULTITERMINAL USE WITH PRINT
SPOOLING FOR MULTIPLE PRINTERS, BACKGROUND MONITORING OF THE
SYSTEM, DIAL UP BULLETIN BOARD SUPPORT, PASSWORD PROTECTION, AND
FILE/RECORD LOCKING SUPPORTING PC NETWORK PROTOCOL.

SYSTEM SUPPORTS ALL POPULAR SOFTWARE SUCH AS WORDSTAR,
DBASEIII, LOTUS 123, MULTIMATE, ETC.



THE TECH PC



TECH PC 714/754-1170

2131 South Hathaway, Santa Ana, California 92705

Telex 272006 Answer Back - TECH FAX: 71415568325

**MULTIPLE
THIRD PARTY
AVAILABLE THROUGH**

TECH PC QUAD MULTIUSER Starting From \$4499

TECH TURBO PC/AT BASE UNIT IN PORTABLE OR DESKTOP CONFIGURATION WITH 512K, MULTIPLE SERIAL PORTS, THREE TECH PC TERMINALS, CONNECTING CABLES, AND NETWORKING SOFTWARE.

FOUR USERS EXPANDABLE TO NINE USERS OVER DUMB TERMINALS OR PC'S WITH TERMINAL EMULATION SOFTWARE.

CAPACITY FOR UP TO 16 PRINTERS AT REMOTE SITES WITH UP TO 6 LOCAL PRINTERS ATTACHED TO THE MAIN UNIT.

EACH USER CAN ACCESS 512K OF RAM WITH MEMORY EXPANSION BOARDS.

FULL SUPPORT FOR MULTITASKING MULTITERMINAL USE WITH PRINT SPOOLING FOR CENTRAL OR TERMINAL PRINTING, BACKGROUND MONITORING OF THE SYSTEM, DIAL UP BULLETIN BOARD SUPPORT, PASSWORD PROTECTION AND FILE/RECORD LOCKING USING PC NETWORK PROTOCOL. SYSTEM SUPPORTS ALL POPULAR SOFTWARE SUCH AS WORDSTAR, DBASEIII, LOTUS 123, MULTIMATE, ETC.



TECH PC TURBO QUAD MULTIUSER Starting From \$5999

TECH PC/XT BASE UNIT IN PORTABLE OR DESKTOP CONFIGURATION WITH 640K, MULTIPLE SERIAL PORTS, THREE TECH PC TERMINALS, CONNECTING CABLES, AND NETWORKING SOFTWARE.

SEPARATE NEC V20 8088 INTEL COMPATIBLE 8 MHZ CPU AND UP TO 1 MB RAM FOR EACH TERMINAL ON THE SYSTEM.

TWO FULLY FUNCTIONAL SERIAL PORTS PER TERMINAL.

FOUR USERS EXPANDABLE TO 32 USERS OVER DUMB TERMINALS OR PC'S WITH TERMINAL EMULATION SOFTWARE. CAPACITY FOR UNLIMITED NUMBER OF LOCAL PRINTERS.

FULL SUPPORT FOR MULTITASKING MULTITERMINAL USE WITH PRINT SPOOLING FOR MULTIPLE PRINTERS, BACKGROUND MONITORING OF THE SYSTEM, DIAL UP BULLETIN BOARD SUPPORT, PASSWORD PROTECTION, AND FILE/RECORD LOCKING SUPPORTING PC NETWORK PROTOCOL.

SYSTEM SUPPORTS ALL POPULAR SOFTWARE SUCH AS WORDSTAR, DBASEIII, LOTUS 123, MULTIMATE, ETC.



**CHOICE
MAINTENANCE
MOHAWK DATA SCIENCES**

■ PC LAB NOTES

terms (BBSs) that you can use for just the price of a phone call. Most BBSs offer free software that you can download over the phone lines. (Download usually means something coming from a bigger computer or from the computer that has what you want; upload means from the smaller computer.)

PC Magazine's own Interactive Reader Service (IRS), at (212) 696-0360, is a good example. You'll find most programs that appear in PC Magazine's Programming/Utilities column on this board as well as selected items from the Power User and User-to-User columns and an index to articles in PC Magazine.

CALLING THE INTERACTIVE READER SERVICE Calling the PC Magazine IRS is similar to calling MCI Mail. Set your communications software to 8 data bits, no parity, and 1 stop bit and then dial the number either from the keyboard or

■ In addition to commercial on-line systems, there are thousands of public-access bulletin boards that can be used for just the price of a phone call.

through the autodial feature. Because bulletin board systems have fewer phone lines than commercial systems, don't be surprised if you have to redial with attack dialing to get through. The PC Magazine IRS

recently increased from 6 to 12 lines and by the time you read this, 18 lines should be active—but even with a dozen lines, more than 8,000 calls a day (many are autodial retries, of course) don't get through.

When your modem establishes communications with the PC Magazine IRS, the board will ask you to press a key to begin. It will then give you current information about the board and ask you to enter your name, city, state, company name, job title, and phone number. The last question is "Expert (Y or N)?" Answer N to see the IRS menus.

Here again, you can follow the techniques already described in the preceding pages to automate the dialing and log-on procedure. And with that chore out of the way, you can concentrate on using the on-line system. ☐

M. David Stone is a frequent contributor to PC Magazine.

("Ten On-Line Systems You Should Know About")

■ Western Union EasyLink is equivalent to MCI Mail, offering electronic mail, Mailgrams, telegrams, and Telex. EasyLink is more difficult to use than MCI Mail but offers some interesting extras. If a message hasn't been read after 9 days, for example, EasyLink will send it as a Mailgram. EasyLink has a \$25 annual fee, with no sign-up fee or monthly minimum. (Western Union EasyLink; One Lake St., Upper Saddle River, NJ 07458; (201) 825-5000)

CIRCLE #47 ON READER SERVICE CARD

General-interest utilities include a mix of services.

■ CompuServe Consumer Information Service (CIS) is one of the best known of the general-interest systems. Services include general news and information, business and financial information, electronic mail (not as good as MCI's), and special-interest groups on a range of subjects. Sign-up is \$39.95 with no monthly minimum. (CompuServe; 500 Arlington Centre Blvd., P.O. Box 20212, Columbus, OH 43220; (800) 848-8199 or (614) 457-0802 in Ohio)

CIRCLE #34 ON READER SERVICE CARD

■ CompuServe Executive Information Service is the business-oriented arm of CompuServe. EIS subscribers get all CIS features plus such premium services as a demographic database and an on-line brokerage firm. Sign-up charge is \$70 with a \$10 monthly minimum. Address and phone numbers are the same as for CIS.

CIRCLE #38 ON READER SERVICE CARD

■ The Source has much the same kinds of services as CompuServe but with different particulars. The news section, for example, offers the UPI newswire instead of AP. Business services include BIZDATE, short for business news updates. BIZDATE is updated throughout the day. Sign-up fee is \$49.95, with a \$10 monthly minimum. (The Source; 1616 Anderson Rd., McLean, VA 22102; (800) 336-3366 or (703) 734-7500 in Va.)

CIRCLE #34 ON READER SERVICE CARD

■ Delphi is the littlest of the general-interest utilities. Much of its attraction lies in its potential. Still the new kid on the block, Delphi's services are more limited than those of The Source or Compu-

Serve, but they are often more inventive. Sign-up fee is \$49.95 with a manual or \$29.95 without. (Delphi; General Videotex Corp.; 3 Blackstone St., Cambridge, MA 02139; (800) 544-4005 or (617) 491-3393 in Mass.)

CIRCLE #38 ON READER SERVICE CARD

■ Dow Jones News/Retrieval puts its emphasis on news and on business and financial services. *Wall Street Journal* Highlights On-line offers news updated throughout the day. You can search through back issues of *The Journal*, *Baron's*, and Dow Jones News Service. Other services include Corporate Earnings Estimator, The Forbes Directory, and Dow Jones stock quotes. Sign-up fee is \$29.95, with no monthly minimum. (Dow Jones News/Retrieval; (800) 257-5114 or (609) 452-1511 in N.J.)

CIRCLE #38 ON READER SERVICE CARD

For the more popular services, you sometimes get reduced-rate or free sign-ups with some communications packages or modems. The services are more concerned about getting you to try them out than getting rich off the initiation fee. —M. David Stone

WORLDWIDE IS HARD DRIVE HEADQUARTERS

Dealers: Call for
quantity prices!

FUJI MD2D BLOWOUT!

Premium quality DS/DD
Bulk Disks without sleeves,
labels or WP tabs.
65¢ ea.
Sold in master cartons
of 200 only.

SUPER VALUE!

30MB SYSTEM

Featuring Adaptec® 2070
with Seagate's new ST238

\$579 ea.

Quantity 10
\$559 ea qty 1-9
Includes cables
& inst. proc.

XT COMPATIBLE COMPUTERS

PC

256K motherboard
1 360K floppy 5120 keyboard
508K microprocessor (A 17MHz)

\$588

Including DOS 2.1*

TURBO PC

640K installed on motherboard
1 360K floppy 5120 keyboard
508K 2 microprocessor (A 17MHz
and 6.6MHz)

\$748

Including DOS 2.1*

ZOOM 1200

1200/300 baud auto answerable dig. Hayes®
(AT) compatible internal modem. Demon (over
monitor) operates nondestructive coding, auto phone
jacks, one progress tone detection, 2 year
warranty. Made in USA.

\$199

INCLUDING SOFTWARE!

FLOPPY DRIVES

- PANASONIC 3 1/2" HF PC compatible **\$99**
- SANVO 3 1/2" HF PC compatible **\$94**
- APPLE II compatible, 5 1/4" disk **\$38**

XT DRIVES

10MB DRIVE ONLY

Seagate, Miniscrive
or Tokiko

\$249 ea.

Quantity 10
\$259 ea qty 1-9

10MB SYSTEM

With West Dig
controller, drive,
cables & inst. proc.

\$349 ea.

Quantity 10
\$359 qty 1-9

20MB DRIVE ONLY

Seagate or
Miniscrive

\$324 ea.

Quantity 10
\$334 ea qty 1-9

20MB SYSTEM

With West Dig
controller, drive,
cables & inst. proc.

\$424 ea.

Quantity 10
\$434 ea qty 1-9

AT DRIVES

Prices include cables, rails and inst. proc.

20MB SEAGATE

4026
40 ms access

\$539 ea.

Quantity 10
\$549 ea qty 1-9

40MB SEAGATE

4051
40 ms access

\$729 ea.

Quantity 10
\$749 ea qty 1-9

44MB MINISCRIE

6053
28 ms access

\$995 ea.

Quantity 1

TAPE BACK-UPS

40MB INTERNAL

\$498 ea.

Quantity 10
With data card and software
\$519 ea qty 1-9

60MB INTERNAL

\$775 ea.

Quantity 1
With data card, software
and controller

60MB EXTERNAL

\$915 ea.

Quantity 1
With data card, software
and controller

LAZER PRINTERS

Name brand, fully IBM and EPSON
graphics compatible. Approx. 10 type
variations and extraordinary
interface built in.

\$1788

BORLAND

Now in Stock

TRAVELING SIDEKICK

\$38

YOU LIKE IT, OR WE TAKE IT BACK!

If for any reason, you are not satisfied
with any product you purchase,
you may return it within 10 days of
receipt for replacement, credit or
refund.

WE'LL PAY YOU IF YOU FIND A LOWER PRICE!

If you buy any item from us at price
in this ad and find a lower price
from any source in this issue, then
we'll not only refund the difference
you paid, but also pay you 20% of
the difference for your trouble! If
you find a lower price in this issue
before you buy, from any source
that has the identical product in
stock, we'll beat it!

GUARANTEED AVAILABILITY!

Any item you order will be shipped
within two working days or you will
be given a firm ship date when you
order! If for any reason we cannot
ship by the date you are given, we
will issue you a credit equal to 5%
of the price of this products
shipped later.

COMPONENTS

- *256K DRAMS set of 9-150ns **\$36**
- *64K DRAMS set of 9-150ns **\$39**
- *8087 **\$128**
- *8087-2 **\$159**
- *80287-3 **\$199**
- *V20 5MHz **\$13**
- *V20 8MHz **\$13**
- *V30 8MHz **\$16**

PC POWER SUPPLIES

- *150 Watt, Digital Switching **\$88**
- *KEYBOARDS (IBM XT Compatible) **\$88**
- *5150 style **\$65**
- *5151 style **\$68**

BOARD PRODUCTS

- *AST Sanyo • (8086) multi-board set per game
clock, vxo to 16K, RAMDISK & 8500U! **\$96**
- *MULTITECH (in inst.) **\$56**
- *MULTITECH ST6K short card (in inst.) **\$56**

ACCESSORIES

- *WEST DIG. 1605WKT XT hard disk cont.
2 DRIVE floppy controller **\$135**
- *Hercules compatible monochrome graphics
card 1 256K 1MB video port & light pen interface **\$40**
- *MULTITECH • color graphics card 1 2 3
DMA mode and CGA compatible **\$112**
- *TAYAN 583 • 16 bit 16M color card **\$98**
- *MULTITECH E.G.A. card 85M mono. CGA
and CGA compatible **\$144**
- *SIGMA E.G.A. card 85M mono. CGA
and CGA compatible **\$164**

MODEMS

- *200M 300 baud Apple internal **\$52**
- *New TEAR 120/24 1200/300 baud
external max AT compatible **\$155**
- *ANCHOR EXP-AT 200 baud short
cable for 200 baud external **\$155**
- *ANCHOR LOCK TING **\$345**

MONITORS

- *TATUNG WM1222A 12" **\$125**
- *TATUNG CM 1360 • 13" (CGA) (400/200) **\$167**
- *PRINCETON MT-1321 • 13" (CGA) (400/200) **\$151**

ORDER LINES OPEN 7 AM to 6 PM P.S.T. MON-FRI

1-800-826-3736

1-800-358-8881

*THE FINE PRINT

No return or software return authorization required. All items
returned must be in original condition with cartons, packing and all manuals,
etc. Some returns may require a restocking charge. All credit (product) shipped
Certified checks, Money Orders, personal and company checks (product) shipped
when check, credit, VISA and MasterCard with no surcharge. All products
shipped UPS ground unless specified otherwise. Installation charge
\$5.00 (net) changes specified at time of order. All arrival manufacturer's
warranties apply. Membership cards excluded. All items priced and in stock
at time of ad placement and subject to vendor changes and prior sale at time
of ad publication.

Outside
California

Inside
California



WORLDWIDE ACCESS

INC.

EVERYBODY HATES US, BUT OUR CUSTOMERS!

MON-FRI

63111 DeSoto Avenue • Woodland Hills, California • 91367 • Phone: (818) 703-7996

OFFICE HOURS: 9AM to 5PM P.S.T.

MICROSYNC JUST BROKE THE PC

SPEED LIMIT

for

\$199

Introducing the

Screamer™

Sometimes your computer seems to crawl through applications, it slows down, drags its feet and makes you want to scream. Don't scream... get THE SCREAMER, the newest timesaver from Microsync™.

The SCREAMER breaks old PC speed limits by doubling the speed of your IBM® PC, XT or compatible*, which means you get faster word processing, speedier spread sheets, double-time data bases and much more. All aspects of your PC operations are speeded-up, including I/O, memory access and disk access.

The SCREAMER has an on-board battery backed-up clock-calendar, keyboard selectable speed control, fits in a short expansion slot, and is compatible with all your hardware and software.

Break the speed limit on your PC, and write your own ticket on performance. Order a SCREAMER today.

AT™ version available late summer.



MICROsync™

P.O. BOX 116302 • Carrollton, Texas 75011 • (214) 492-5265

*Actual speed dependent on system configuration and software application.
Microsync and Screamer are trademarks of Microsync, Inc.
IBM is a registered trademark of International Business Machines.
AT is a trademark of International Business Machines.

CIRCLE 395 ON READER SERVICE CARD

ORDER TOLL FREE
24 HOURS EVERY DAY
800-662-2686

HARDWARE

COMPUTERS

IBM Compatible

256K Ram (Expands to 640K) 1 year warranty 649
DUAL floppy system 1049
20MB hard disk system 1049

ATARI, PANASONIC, OLIVETTI COMPUTERS

MODEMS, BOARDS, DRIVES

Sequent 1200 internal	175	Sequent 3845	279
Smartmodem 1200B	319	IBM Above Board	269
1200/2400	389/579	Above Board AT	419
Raido Vario 1200	229	J-Ram 2/3	149/199
Prostar Modem 1200	129	J-Ram 3/4	269
Genoa Spectrum	279	J-Laser I	199
QuattroS+	399	Tanner Captain 3845	219
Taser 555	199	6 Function Card 3845	199
Sigma Card 400	489	3845 Ram Card	99
Micro Graphics Card	129	20MB Hard Disk Kit	459
Video 7 Mega	409	File Card 20MB	679
AST Rampage	309	Sigma One Real Tape	659
Rampage AT	449	Tape 555	109
AST Advantage	359	Dataview AT 300	389

PRINTERS, PLOTTERS & MONITORS

EPSON® Models, DOT MATRIX & DOKYWHITES	CALL
Canon Laser Beam	2175
Roland DRY-101 Plotter	509
Citram 1202	175
Houston Plot DMP-28	1850
Citizen Penname 35	425
Amtek 310A	149
Panasonic 1090	199
Amtek 600/722	419/519
Panasonic 1090	249
NEC 1280 T/L Mono	119
Panasonic 1090	319
NEC 1401 Multi-Sync	159
Panasonic 1592	449
Toshiba 820	399
Sweet P 500	739
Toshiba 630, 640	455/519

SOFTWARE

ACCOUNTING & DATABASE

BPR Accounting Mod	from 319	Managing Your Money	110
Proclaim Module	259	Office in Plus	359
Back to Basics Accounting	239	Nutshell	79
Open Systems/Module	389	Reflex	59
SEI GL, PR or Job Cost	249	Revelation	549
SEI AP or AR (Source)	189	File & Report	149
Accounting Partner 2	509	Q & A/+256K	205/239

SPREADSHEETS & INTEGRATED SOFTWARE

Lotus/Simply	CALL	Smart SW System	489
Framework II	309	Multiple 2.0	119
Superscript 3	229	Microsoft Twin	69

WORD PROCESSING

Volante 3	165	WPS Write & Proof	82
Microsoft Word	229	Multiwrite	219
Word Perfect 4.1	225	Multiwrite Advantage	279

GRAPHICS

Chartraster	219	NY AT Vision	289
Emgraphics w/ Plot	229	Microsoft Chart 2	179
Freezone	209	Dr. Video II w/ Plot	119

UTILITIES & LANGUAGES

Tutor Lighting	67	Fortran	92
Microsoft Project 2	239	Fastback	119
Superword	209	Screenways	37
Timeline 2	259	Zooming Desktop	59
True Basic	95	Windows	59
Microsoft C Compiler	229	Pop-Up Desktop	55
Microsoft Fortran	229	Toolbox	59
Macro Assembler	90	Prokey	77
Quick Basic	63	Time	31

Call Toll Free 24 hrs Every Day

800-662-2686 orders only

for Ca. Orders, Tech Support, Price Quotes, Info

415-668-9350 9-5 pacific time, m-f

Call or Write for Free Catalog

PAYMENT: (No Fee For Credit Cards) Visa, MasterCard, Discover, American Express, Personal Checks with 2 wk. hold.

Guaranteed P.O.'s: Ca. residents add sales tax.

Shipping: UPS ground \$7.50 per order, \$4 min. FREE for SW orders over \$1000. UPS \$10.00 per order, \$4 min. FREE for SW orders over \$1500. Printers, Monitors, Disk Drives, computers - Call for charges.

All Products New with full warranties.

Price & availability subject to change without notice

THE BAY

THE BEST PRICES

THE BEST SERVICE

COMPANY

584 CASTRO ST. SUITE 487 SAN FRANCISCO, CA 94114

a division of MICRO, Inc. Computer & Software specialists since 1981

CIRCLE 527 ON READER SERVICE CARD

ONE OF THE HIGH POINTS OF OUR NEW LASER PRINTER IS VERY LOW!

\$1,895

OASYS™ introduces the newest addition to its family of laser printers: the eight-page-per-minute LaserPro EXPRESS™. At \$1,895, it's a very economical way to enjoy the high quality and quiet operation of a laser printer.

And, there's much more to LaserPro EXPRESS than a low price:

- Software compatibility: continue to use your popular application software, including packages for Hewlett Packard LaserJet™, Diablo 630™, Epson FX-80™ and Qume Sprint 11™ printers.
- Versatile paper size capability: print your entire job, from 4 1/4" x 5 1/2" notes to legal size stocks, including envelopes.
- Large capacity input and output paper handling: allows unattended operation and full job run.
- Low-cost supplies, estimated five-year life: drastically reduces cost of ownership.



For a free brochure on the full-featured, low-cost LaserPro EXPRESS, please call (800) 732-4589. In California, call (800) 732-4588.

OASYS

OFFICE AUTOMATION SYSTEMS, INC.

The printing and imaging solutions company

6352 Clairemont Mesa Blvd., San Diego, CA 92111

OASYS and LaserPro EXPRESS are trademarks of Office Automation Systems, Inc.
LaserJet is a trademark of Hewlett-Packard Corp.
Diablo is a registered trademark of Diablo Systems, Division of Xerox Corp.
Epson is a registered trademark of Epson America, Inc.
Qume is a registered trademark of ITT Qume Corp.

DATABASE SYSTEMS

- ASHTON-TATE
- 530R. dBase III
- 55. BORLAND
- 55. Reflex
- 570. MICROBIM
- 570. BBase 5000
- NANTUCKET
- 565. Clipper
- PAPERBACK
- 65. VP Info

WORD PROCESSING

- DAC
- 30. Easy Word
- LIVING VIDEOTEXT
- 100. Ready
- 100. Think Tank
- MICROSOFT
- 243. Word
- MICROPRO
- 79. Easy
- 179. WordStar 3.3
- 249. WordStar Professional
- 233. WordStar 2000+
- MULTIMATE
- 60. Jet Write
- 229. Multimate
- 243. Executive
- Advantage
- 551 (Satellite)
- 60. The Library
- 233. WordPerfect 4.1

SPREADSHEETS

- LOTUS
- 5330. 1-2-3
- MICROSOFT
- 124. Multiplan
- PAPERBACK
- 60. VP Planner

INTEGRATED PACKAGES

- ASHTON-TATE
- 5415. Framework II
- LOTUS
- 65. Symphony
- MICROSOFT
- Windows
- SOFTWARE PUBLISHING
- 75. Report
- 64. File, Write, Graph, Access or Plan
- QUARTERDECK
- 65. Desview

ACCOUNTING

- RPI
- 3325. GL, AR, AP or Payroll
- DAC
- 30. Easy Payroll
- Easy Accounting
- EVERGREEN
- 105. One-Write-Plus
- REAL WORLD
- 339. GL, AR, AP, FR, Inv or Payroll

PERSONAL FINANCE

- MECA
- 65. Managing The Market
- 100. Managing Your Money
- MONOGRAM
- 100. Dollars & Sense
- SIMON & SCHUSTER
- 55. J. K. Laser Money Manager
- TIMEWORKS
- 75. Personal Financial Planner

CAD SYSTEMS

- AMERICAN SMALL BUSINESS
- 5185. Pro Design I
- FORENSIGHT RESOURCES
- 230. Drafts I
- GENERIC SOFTWARE
- 115. Generic CAD With Dot Plot

COMMUNICATIONS

- HAYES
- 90. Smartcom II
- MICROSOFT
- 160. Access
- MICROSTUF
- 105. Crosstalk
- 193. Transporter
- VN
- 53. Relay
- 133. Relay Gold

Low Prices Are Only

Compare our prices, products and service

UTILITIES

- ALPHA SOFTWARE
- 37. Keywords
- AMBER
- 40. Homebase
- BORLAND
- 49. Superkeys
- 52. Sidekick (optional)
- CENTRAL POINT
- 23. Copy & PC
- 25. PC Tools
- 91. PC Option Board
- FIFTH GENERATION
- 105. Feedback
- FINOT GROUP
- 64. Keep Track
- FLINK
- 30. Sideways
- NORTON
- 30. Utilities
- ROSESOFT
- 63. Prokey

PROGRAMMING LANGUAGES

- BORLAND
- 22. Turbo Tutor
- 32. Turbo Toolbox
- 30. Turbo Graphics Toolbox
- 40. Editor Toolbox
- 46. Word Wizard
- 46. Turbo Pascal
- 69. Traveling Sidekick
- 59. Turbo New Pack
- 63. Turbo Prolog
- 69. Turbo Lightning
- 79. Turbo Pascal w/8087 & BCD
- 75. Traveling Sidekick Combo
- 153. Jumbo Pack
- MICROSOFT
- 90. Macro Assembler
- 190. Pascal Compiler
- 273. C Compiler
- 229. Fortran Compiler

GRAPHICS

- DECISION RESOURCES
- 0153. Sign Master
- 209. Diagram Master
- 235. Chartmaster
- 243. Map Master
- GRAPHICS COMMUNICATION
- 215. Freelance
- 920. Draw
- Graphwriter Combo
- MICROGRAFX
- 109. Draw
- 115. Windows Draw (Req. Windows)
- 220. PC Draw
- 275. In-A-Vision
- MICROSOFT
- 190. Chart

- Business Accounts Program
- Second Day Air Shipping
- Toll Free Technical Support

ORDERING INFORMATION

- Most orders shipped second day air.
- Shipping Charges:
- US & Puerto Rico — 3% (\$6 minimum)
- APO, FPO — US rate PLUS \$5
- Canada — 12% (\$15 minimum)
- Foreign — 18% (\$25 minimum)
- Heavy items may require additional shipping charges.
- Prices reflect a 3% discount for Conroy-LaPointe Credit Card or cash.
- Add 3% for other credit card purchases.
- Customer Service: (503) 620-9577

PRICES AND AVAILABILITY SUBJECT TO CHANGE WITHOUT NOTICE



IBM® PC/AT Compatible \$2599

- 512K RAM Expandable to 5 MB
- 6, 7.16, & 8 MHz Processor
- 1 Parallel & 2 Serial Ports
- 8 Expansion Slots
- Clock/Calendar
- Hard Disk Systems Available

SPERRY
PC/IT

\$2899 With Mono Card & Monitor

LASER 128: Better than Apple® at half the price.

\$499

With Monitor & Cable

- 128K RAM, 32K ROM
- 65C02 CPU
- 5¼" Floppy Drive, Internal
- 1 Expansion Slot, Ite
- 1 Parallel & 2 Serial Ports
- External Drive Port
- Numeric Keypad
- 4 Cursor & 10 Function Keys
- Supports Double Hi Res
- Mouse/Joystick Port

\$949 With Monitor, Printer, 2nd Floppy Drive, Cables



MAGNUM™ MEMORY & MULTIFUNCTION BOARDS

PC MASTERCARD™

- "0" KB \$139
- 384KB \$189
- 1.5 MB \$339
- Expandable to 1.5 MB
- Serial Port
- Parallel Port
- Clock/Calendar
- Game Port
- Utility Software
- 1 Year Limited Warranty

ECONORAM™
384 KB \$109* Short Card
1 Year Limited Warranty

To Order:

1-800-547-1289

In Oregon: 1-800-451-5151
Hours: 9-6 Pacific
Mon-Fri, 8-4 Sat

Business Accounts Call: 1-800-4-CONROY

Part Of The Story . . .

with anyone's . . . mail order or retail.

- Full Product Warranties
- Conroy-LaPointe Credit Card
- Products For Apple & Mac

BUSINESS ACCOUNTS

Not just for business, but for schools, government agencies, and other institutions. In addition to our regular low prices, wide selection and professional service, we now accept purchase orders from organizations who qualify. To receive an application, just call 1-800-4-CONROY (or 503-684-7261 in Oregon).

MAGNUM

XT/MARK 2

\$1295

With
Monitor &
Video Card



The complete IBM compatible.

- Mono Graphics Card And Monitor
- 640K RAM On Motherboard
- Dual 360K Floppy Drives
- Dual Speed 4.77 & 8 MHz Processor
- 135 Watt Power Supply
- Selectric, PC/AT Style Keyboard
- Parallel Printer Port
- 2 Serial Ports
- 5 Slots & Clock/Calendar
- MS-DOS 2.11
- Warranty: 1 Year Parts, 90 Days Labor

EGA System \$1375 Special

- Magnum XT/Mark 2 With 640K & 2 Half Height Floppy Drives
- EGA Compatible Color Graphics Card
- 3% Off Any EGA Compatible Color Monitor We Carry

MEMORY CHIPS & COPROCESSORS

- RAM CHIPS**
12. 64K, 256 NS Kilo
14. 64K, 150 NS Kilo
36. 256K Kilo
48. 128K Kilo for AT
HAIUPAGE
118. 680? Chip
175. 8052? Chip
228. 80287 Fast 5 for AT
348. 80287 Fast 8 for AT

EXPANSION BOARDS

- AST**
8273. SixPak Plus, 384K
338. Rampage for PC
398. SixPak Premium
485. Rampage for AT
INTEL
CALL Above Board 64K For PC
CALL Above Board 128K for AT
MAGNUM
98. EconoRAM 384K
139. PC MasterCard No RAM
188. PC MasterCard 384K
323. PC MasterCard 1.5 MB
ORCHID
278. Conquest No RAM
TALLTREE
288. IRAM 3. 256K EMS Board, PC
278. IRAM AT3, No RAM for AT

VIDEO BOARDS

- EVEREX**
8285. The Edge
HEXULCES
138. Color Graphics
308. Graphics Card
ORCHID
CALL Turbo EGA
QUADRAM
418. Quad EGA+ Board
STE
578. EGA Plus
VIDEO 7
183. Micro Graphics Adapter
288. VGA Board

INPUT DEVICES & DIGITIZERS

- KEYTRONICS**
185. KB 5151 Keyboard
318. KB 5153 Keyboard
MICROSOFT
125. Mouse
138. Serial Mouse
MOUSE SYSTEMS
128. Mouse With Software & PC Paint

DRIVES & TAPE BACKUPS

- CDC Floppy Drives**
86. Half Height 360K
118. Full Height 360K
IRWIN
328. 10 MB Tape Backup Kit
MOUNTAIN
975. 20 easy DriveCard Hard Disk
SILICON VALLEY COMPUTER
308. Goldcard 21 MB Hard Disk Card
SEAGATE Hard Drives
488. 20 MB for PC
648. 20 MB for AT
788. 30 MB for AT
SYSGEN
1085. 60 MB Internal Tape Backup
1158. 60 MB External Tape Backup
1223. 20 MB Hard Disk, 20 MB Tape (PC)
1888. 30 MB Hard Disk, 30 MB Tape (AT)
TEAC Floppy Drives
108. 55-IV Half Height 360K
TOSHIBA
113. 360K Floppy Drive For AT
168. 1.2 MB Drive For AT

MODEMS

- EVEREX**
#138. 1200 Baud Internal
HAYES
418. 1200 External
718. 1200B Internal
828. 2400 External
578. 2400B Internal
CONROY-LAPOINTE
185. 1200B Internal w/Software
183. 1200 External w/Software
388. 2400B Internal w/Software

PRINTERS & PLOTTERS

- CANON**
2198. Laser Printer A1-P
EPSON
388. FX 85 180 cps, 32 NLQ
418. H1 80 Plotter
588. FX 286 250 cps, 48 NLQ
648. LQ 850 180 cps, 60 LQ, 15"
788. LQ 1060 180 cps, 60 LQ, 15"
898. LQ 1540 200 cps, 67 LQ, 15"
OKIDATA
CALL 182 S or F, 192 S or F, 193, 292, 293
PANASONIC
273. P1091 120 cps
438. P3151 Daisywheel

MONITORS

- AMOK**
#123. 300G 12" Green Composite
135. 300A 12" Amber Composite
138. 310A 12" Amber TTL
488. Color 660
548. Color 722
608. Color 725
788. Color 730
NEC
388. JC 1401PSA Multisynch
PRINCETON
178. MAX 12 12" Amber TTL
438. HX12 12" Color RGB
338. HX 12s RGB for IBM-EGA
388. SR-12 Hi Res RGB

POWER & SURGE PROTECTION

- CONROY-LAPOINTE**
83. 130 Watt Power Supply
CLUTTS Surge Suppressors
30. Diamond, 6 outlets
38. Emerald, 6 outlets, 6 cord
47. Sapphire, 3 outlets, RFI filter
55. Ruby, 6 outlets, cord, RFI Filter
KENNINGTON
82. Masterpiece
128. Masterpiece Plus

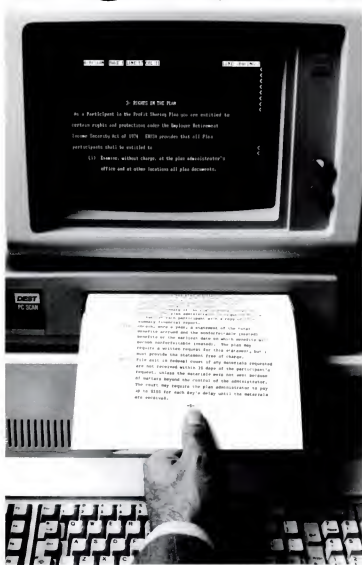
DISKETTES & ACCESSORIES

- CONROY-LAPOINTE DISKETTES**
16. DS/DD 10
118. DS/DD 100
28. DS/DD 10 for AT
278. DS/DD 100 for AT
19. DS/DD 10
36. DS/DD 10 For AT
GENEX DISKETTES
11. DS/DD 10
26. DS/DD 100
28. DS/DD 10 for AT
OSYS
28. DS/DD 10
MAXELL
18. DS/DD 10
54. DS/DD 10 for AT

Conroy-LaPointe Inc.

CIRCLE 125 ON READER SERVICE CARD

TEACH YOUR PC TO READ.



Why? Because if your PC could read, you wouldn't have to spend so much time typing data into it.

Introducing PC Scan™ from DEST.

It can read a typewritten page into your IBM® PC, XT, AT or compatible in just 25 seconds. At the touch of a key. So you can spend more time doing more productive things.

Like acting on information, instead of simply entering it.

Now nearly everything you do with your PC can be done faster. Word processing. Electronic mail. Even electronic filing.

Best of all, it costs a great deal less than you might think to make you a great deal more productive with PC Scan.

For a free brochure and the name of a dealer near you, call the toll-free number below.

And we'll have your PC reading in no time.

DEST

800-538-7582

In California, 408-946-7100.

© 1988 DEST Corp. PC Scan is a trademark of DEST Corp. and is to be confused with PC Scan, a product of Com Corp. IBM is a registered trademark of International Business Machines Corp.

CIRCLE 285 ON READER SERVICE CARD

■ PROGRAMMING/UTILITIES ■ JOHN SOCHA

STATUS SYMBOLS FOR YOUR PC



Here's the way to give your NumLock, CapsLock, and ScrollLock toggle keys status indicators and learn about 26th-line programming as well.

Early as I love my IBM PC, there are still a few things about it that bother me. For example, the three toggle keys NumLock, CapsLock, and ScrollLock. You can't tell which state they're in. Are the cursor keys active or is the numeric keypad active? Have you hit the CapsLock key recently? I can never remember.

IBM corrected this in the PC AT, whose keyboard has a small light for each toggle key. But unfortunately, that doesn't provide much consolation when I have to use my old, reliable IBM PC (which is actually a Compaq Plus).

In this article, I'll show you how to remedy this lack with Statline, a small machine-language program that creates an extra line at the bottom of your screen. It uses this line to display three "lights," one for each of the three toggle keys, so you can always see exactly which state these three keys are in. And if you're a touch-typist like me, the status line on the screen is a lot better than lights on the keyboard. With Statline, I never have to take my eyes off the screen to see whether I left the CapsLock key on.

GETTING YOUR COPY There are several ways you can get a copy of STATLINE.COM. If you have a modem, you can simply call *PC Magazine's* Interactive Reader Service at (212) 696-0360 and download STATLINE.COM, STATLINE.ASM, or STATLINE.BAS. If your communications program supports the Xmodem file transfer protocol, you can download STATLINE.COM directly.

Otherwise, download STATLINE.ASM or STATLINE.BAS, which you can use to create STATLINE.COM.

If you don't have a modem, there's no way to avoid typing either the assembler

program shown in Figure 1 or the BASIC program listed in Figure 2. If you have an IBM or Microsoft Macro Assembler, you then assemble Statline by the following steps:

```

; STATLINE, by John Socha, Copyright 1986 Efff-Davie Publishing Co.
;
; Here are the two interrupt vectors that we take over. The first
; interrupt, INT 9, is the hardware interrupt for the keyboard, and
; it's called every time you push or release a key.
;
; The other interrupt, INT 10h, points to the ROM BIOS routines that
; handle all of the screen I/O. We intercept it so that we can watch
; for commands to change the display mode. Since STATLINE only works
; in 80x25 text mode, STATLINE turns itself off as long as the screen
; is in a different mode.
;-----
VECTORS      SEGMENT AT 8h
KEYBOARD_INT_VECTOR  ORG 32h*4 LABEL DWORD ;Keyboard interrupt
                    ORG 10h*4 LABEL DWORD ;ROM BIOS Video I/O function call
VIDEO_IO_VECTOR      ORG  END
VECTORS      END

;-----
; STATLINE uses the following flags from the ROM BIOS's data area to
; control the screen.
;-----
ROM_BIOS_DATA  SEGMENT AT 40h
EQUIP_FLAG     ORG 10h DB 7 ;Equipment installed
END_FLAG       ORG 17h DB 7 ;Used to determine display type
CRT_START      ORG 40h DB 7 ;Starting address in buffer
ADDR_6845      ORG 63h DB 7 ;I/O register, where x is B or D
ROM_BIOS_DATA  END

;-----
; This section of the ROM in a COMPAQ contains the 6 bytes 'COMPAQ'
; which we can use to identify a COMPAQ computer. COMPAQ computers
; have a display adapter that uses the monochrome display, but with
; registers and memory the same as a color graphics adapter.
;-----
COMPAQ_CD      EQU 4F43h ;ASCII code of 'Q'

COMPAQ_SEG     SEGMENT AT 0F000h
COMPAQ_ID      ORG 0FF0h DB 7 ;We should find 'Q' (4F43h) here
COMPAQ_SEG     END

```

(Figure 1 continues)

Figure 1: The assembly language listing for STATLINE.COM.

■ PROGRAMMING/UTILITIES

```
masm statline;
link statline;
exe2bin statline statline.com
```

Ignore the error message you get from LINK that says you don't have a stack. Alternatively, the BASIC program STATLINE.BAS creates the machine language program when you load and run it once in BASICA. It also does some error checking to make sure that the data is correct, in case you made a mistake typing in the data or your communications program dropped a few bits. Make sure that you use the same line numbers I used so that STATLINE.BAS can tell you which line numbers have errors.

DISPLAY ADAPTERS AND STATLINE

Statline works directly with the hardware of the display adapter in your computer, which means that the program won't work with all display adapters. I wrote Statline specifically for three such boards: the IBM Color/Graphics Adapter, the IBM Monochrome Display Adapter, and the Compaq's built-in adapter. If you've got any other display adapter, Statline may not work properly; in particular, the program doesn't work with IBM's Enhanced Graphics Adapter (EGA).

Statline, if it works on your display adapter, is very easy to use. You simply type STATLINE at the DOS prompt to load it into memory. It will stay there, working its magic, until the next time you start DOS. If you decide you want to use it all the time, just add the command line

STATLINE

to your AUTOEXEC.BAT file.

Two things happen when you run Statline. First, it displays the message "Installed Statline, by John Socha." This means that Statline has installed itself in memory and should now be working. The other change you should see is somewhat subtle. Statline changes the number of lines on the screen from 25 to 26 by adding more lines to the screen image you see. The end effect is that the original 25 lines are squeezed into a slightly smaller space. If you watch carefully, you'll see the whole screen "jump" up slightly when you install Statline.

Now push the CapsLock key. You

```

; Here is the STATLINE's entry point. It jumps to the initialization
; routine which is at the very end so that we can throw it out of
; memory after we've used it.
;-----
CODE_SEG      SEGMENT
               ASSUME CS:CODE_SEG, DS:CODE_SEG
               ORG     100h
EGG1:         JMP     INTF_VECTOR0

AUTHOR_STRING DB      "Installed Statline, by John Socha"
               DB      '$', '$', '$'

OLD_KBD_FLAG DB      0      ;Not recent upper nibble of status
VIDEO_MODE   DB      7      ;Current video mode
STATUS_LINE_ENABLED DB    1  ;1 when we're in graphics mode

; The following table contains the character/attribute pairs for the
; states of the Scroll Lock, Num Lock, and Caps Lock keys.
;
; The first word contains the address for the character, and the second
; word contains the character/attribute pair.
;-----
ENTRY  STRUC
OFFSETOF_FROM_TOP DB  7      ;Offset from start of display memory
ATTRIBUTE_CHARACTER DB  7      ;Attribute and character code
ENTRY  ENDS

FLAG_CHARACTER_TABLE LABEL WORD
ENTRY  ENTRY  '4884', '1'      ;Scroll Lock, ' '
ENTRY  ENTRY  '4884,12bh'     ;Scroll Lock, double-ended arrow
ENTRY  ENTRY  '4888', '2'      ;Num Lock, ' '
ENTRY  ENTRY  '4888,2bh'      ;Num Lock, '4'
ENTRY  ENTRY  '4876', '3'      ;Caps Lock, ' '
ENTRY  ENTRY  '4876,10bh'     ;Caps Lock, up arrow

ROM_KEYBOARD_INT DB  0
ROM_VIDEO_IO_INT  DB  0

; This procedure sends control off to the ROM BIOS routine, then checks
; the shift-lock flags on return and writes the new flag characters to
; the screen.
;-----
INTERCEPT_KEYBOARD_INT PROC FAR
               ASSUME CS:CODE_SEG, DS:ROMBIOS_SEG
               PUSHF
               CALL  ROM_KEYBOARD_INT      ;Simulate INT with PUSHF and CALL
               CMP   STATUS_LINE_ENABLED,1 ;Set ROM to do the work
               JRE   NO_STATUS_LINE        ;See if status line enabled.
               CALL  CHECK_STATUS_FLAGS    ;Not enabled.
               ;Check flags and update status line
NO_STATUS_LINE:
               IRET
INTERCEPT_KEYBOARD_INT ENDP

; This procedure checks the current setting of KBD_FLAGS against the
; last setting, and if the flags have changed, it updates the status
; line display. Check_status_line also updates Old_kbd_flag.
;-----
CHECK_STATUS_FLAGS PROC NEAR
               PUSHF
               PUSH  AX
               PUSH  BX
               PUSH  CX
               PUSH  DX
               PUSH  SI
               PUSH  DI
               PUSH  DS
               ASSUME DS:CODE_SEG, DS:ROMBIOS_DATA
               MOV   AX,ROMBIOS_DATA
               MOV   DS,AX
               MOV   CX,ADDR_6945
               MOV   AX,0000h
               CMP   DX,1000h
               JNE   IS_COLOR_BOARD
               MOV   IS_COLOR_BOARD,1
               MOV   ES,AX
               ADD   DI,830Ah
               MOV   EI,KBD_FLAG
               MOV   EB,CL
               ASSUME CS:CODE_SEG, DS:CODE_SEG
               MOV   AX,CS
               MOV   DS,AX
               ;Set DS to the local data [in CS]

```

(Figure 1 continues)



Roll up your sleeves.

The project is approved. You've got the people and their commitment.

Now you can get started—with software that works as hard as you do.

Primavera Project Planner* helps you plan and schedule projects of up to 10,000 activities. And then it stays with you, throughout your project, providing critical information so you can change course, reassign resources, resolve conflicts and control costs.

Created with features to make a tough project easier

Primavera is available for both the IBM PC and the VAX. And it offers a long list of features that help make a project manager's life easier.

You can use either beginner or advanced modes for data entry. Classify your activities in 20 different ways for maximum capability in sorting, summarizing and reporting. Transfer data directly into dBASE III,* Lotus* or ASCII files.

For sharper analysis, view important areas of your project with on-screen bar charts and histograms. Or plot bar charts and network logic diagrams with Primavision, our optional graphics software.

Send for our \$35 demo

The best way to judge Primavera is to see it in action. Send for our demo—then roll up your sleeves and get ready to be impressed. This is one piece of software that knows how to get the job done. On time. And on the money.

**Project management software
that works as hard as you do.**



PRIMAVERA SYSTEMS, INC.

Two Bala Plaza • Bala Cynwyd, PA 19004 • (215) 667-4600 • Telex: 910 997 0484

Primavera project management software:
Primavera Project Planner • Finest Hour (hourly scheduling and multiple calendars) • Primavision (optional plotter graphics)
• Available for MS-DOS and VAX environments

CIRCLE 187 ON READER SERVICE CARD

■ PROGRAMMING/UTILITIES

```

      CNP      SL,OLD_KBD_FLAG      ;Have any of the status flags changed?
      JE       FLAGS_HAVENT_CHANGED ;No, then do nothing
      MOV      OLD_KBD_FLAG,SL      ;Flags have changed, update status line
      MOV      SI,Offset FLAG_CHARACTER_TABLE
      MOV      CX,3                  ;Repeat for three shift lock keys

SHIFT_LOCK_LOOP:
      PUSH     SI
      SHL      SI,1                  ;Get next flag in carry
      JNC      READ_OFFSET          ;Flag was 0, SI OK
      ADD      SI,3                  ;Skip over information
      READ_OFFSET:
      MOV      DI,[SI]
      MOV      AL,[SI+2]
      POBH     CX                    ;Save the CX register
      MOV      CL,AL
      WAIT_FOR_NON_RETRACE:
      IN       AL,DS                ;Read status
      TEST     AL,8                  ;Is horizontal retraced?
      JNS      WAIT_FOR_NON_RETRACE ;Wait for horizontal retraced to finish
      WAIT_FOR_RETRACE:
      IN       AL,DS                ;Read status
      TEST     AL,8                  ;Is horizontal retraced?
      JS       WAIT_FOR_RETRACE     ;No, then wait for horizontal retraced
      MOV      AL,CL
      STOSB
      POP      CX                    ;Recover the old value of CX
      POP      SI
      ADD      SI,6
      LOOP     SHIFT_LOCK_LOOP      ;Skip to next pair of entries

FLAGS_HAVENT_CHANGED:
      POP      DS
      POP      DI
      POP      SI
      POP      DX
      POP      CX
      POP      BX
      POP      AX
      RET

CHECK_STATUS_FLAGS      ENDP

```

```

;-----
; This procedure reprograms the 6845 whenever a program switches modes
; into an 80x25 text mode.
;-----
INTERCEPT_VIDEO_IO      PROC      FAR
      ASSUME  CS:CODE_SEG, DS:NOTHING
      OR      AX,AX
      JS      SET_MODE
      JMP     NON_VIDEO_IO_INT
SET_MODE:
      MOV      VIDEO_MODE,AL
      STATUS_LINE_ENABLED,AX
      PUSHF
      CALL     NON_VIDEO_ID_INT
      CALL     REPROGRAM_6845
      MOV      OLD_KBD_FLAG,0
      CALL     CHECK_STATUS_FLAGS
      IRET
INTERCEPT_VIDEO_IO      ENDP

```

```

;-----
; The following tables describe how to reprogram the 6845 registers.
; Each pair describes how to change one register. The first number is
; the register that we want to reprogram, while the second number is
; the new value for that register. Reprogram_6845 stops when it sees
; a 0 for the register number.
;-----
MONOCHROME_TABLE:
      DB      4,26                  ;horizontal total, 26 lines
      DB      5,3                    ;horizontal total adjust, scan lines
      DB      6,26                  ;horizontal displayed, 26 lines
      DB      7,26                  ;horizontal sync position, lines
      DB      8                      ;end of Monochrome table

COLOR_GRAPHICS_TABLE:
      DB      6,26                  ;horizontal displayed
      DB      8                      ;end of color graphics adapter table

```

(Figure 1 continues)

should see a small Up Arrow character appear in the center of the 26th line. NumLock and ScrollLock have their own characters. If you push these keys, you'll see a "" character for NumLock, and a double-ended arrow for ScrollLock. These are the three status "lights" that I promised Statline would display.

WORDS OF WARNING Statline has a few quirks you should know about. Some of them you can prevent, and others are the result of IBM's hardware design.

First, while the program works on IBM's Monochrome Display Adapter, its success there is incomplete. The problem is that the IBM Monochrome Display Adapter doesn't have enough memory on board to display a full 26 lines. It has only enough memory to display the first 48 characters of the 26th line. So what does it do for the 32 characters on the rest of the 26th line? It uses the characters from the first line on the screen.

Short of switching to the Color/Graphics Adapter there's unfortunately no way around this problem. (The Hercules card exhibits the same difficulty, since it very faithfully emulates the Monochrome Display Adapter.) Statline works very well on both the Color/Graphics Adapter and the Cmpaq display adapter, however.

Most memory-resident programs check to see if they're already installed before they install themselves in memory. This is done both to keep from wasting memory with multiple copies of a program and to avoid problems that might occur if two copies are active simultaneously.

Statline, on the other hand, doesn't check to see if it's already in memory before it installs itself, which isn't a problem most of the time. Every time you install Statline, it will eat up another 832 bytes of memory and perhaps slow down keyboard input slightly, but for the most part you'll never notice it. Unless, that is, you've got Borland International's *SideKick* running on your system.

THE KICK ABOUT SIDEKICK Both because of its great popularity and because of the generic problem it creates (it's not unique to Statline), it's worth exploring what happens when you've got *SideKick* on your system. You can install as many

Sometimes Waiting For Large Corporations To Introduce New Technology Is Like Watching Apes Evolve

pc2
286

PC2/286
\$1545
PC/XT Size
Shown with
Optional
ALR EGA
Graphics



MOST OF US NEED SOLUTIONS NOW . . . IN THIS MILLENNIUM!

Our engineers got tired of waiting for a product that could succeed the legendary PC. So with our experience in designing and manufacturing some of the most powerful PC/XT and AT compatibles, we've engineered a PC with today's technology to provide solutions for tomorrow's challenges.

Introducing the ALR PC2/286. The next generation.

A computer with processing power equal to the 8MHz IBM AT computer (introduced April 1986), so you can solve problems 500 times faster than with the original PC.

A computer with more storage capacity. The PC2/286 integrates modern floppy technology allowing you to store 3 times more information than you could before.

Evolutionary Winchester hard disk technology further enhances the power of the PC2/286.

The PC2/286 incorporates all the best hardware developments of yesterday while maintaining the vital link of total software compatibility through Phoenix Bios.

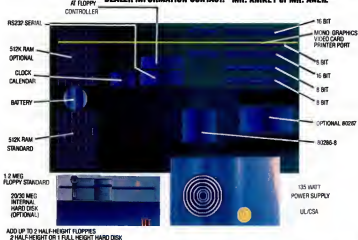
The economy of modern technology allows the PS2/286 to be priced lower than the original PC and most other primitive PC compatibles.

The Result is a \$1545 Complete System.

If you are tired of waiting for a maybe product, or you don't want to buy yesterday's technology, then treat yourself to the performance and features of the PC2/286.

Call and talk to our dealers or sales engineers for the product that says tomorrow.

DEALER INFORMATION CONTACT: MR. KIRKEY or MR. ANEL



ADVANCED LOGIC RESEARCH, INC. 10 CHRYSLER IRVINE, CA 92718 (714) 581-6770

CIRCLE 521 ON READER SERVICE CARD

ALR IN CANADA
416-229-6477

ALR

ENGINEERING ADVANCED COMPUTERS

Comes with free DS Backup—
a \$69.95 value

Announcing 7 different Express Hard DiskCards™ from 20 to 60 megabytes starting at \$449—including an internal Hard DiskCard with automatic backup for your IBM AT®

Complete Systems

Each Hard DiskCard comes complete with everything you need, installs in minutes, boots off the hard disk, has a programmable interleave factor of up to 1-to-1,*** and has plated media. You can add it to an existing hard disk and, for an extra \$95, have both disks act as one.

Easy Installation

If you're someone who hates reading installation manuals or who gets intimidated installing internal disk drives, one of the Express Hard DiskCards™ is for you. Simply insert it inside your IBM® PC, XT, AT or compatible, like any other add-on card.

High Performance

Express Hard DiskCards give you from 20 to 60 megabytes of rigid disk storage, and something more: The controller comes with a programmable interleave factor of up to 1-to-1, which means that you retrieve data up to 6 times faster than the PC XT which has a 6-to-1 interleave controller.

Access Speed

The Express Hard DiskCards, with an average access speed of 60 msec, gives you—in addition to that extra speed—head retraction. Before you start thinking you've just got to have head retraction, you should

know that the 80 msec Express Hard DiskCards are rated at 50 g's power off and 10 g's power on. Furthermore, our 80 msec Hard DiskCards, like all Express Hard DiskCards, have plated media. Most hard disks-on-a-card have iron oxide (it looks and acts like rust), which means if the head hits the iron oxide, it will gouge out media and your data along with it. Plated media, on the other hand, looks like a car's chrome bumper. If the head hits, it will cause little or no damage. That's why Express offers drives with high g tolerances.

All of the benefits of our 80 msec drives aside, you may want to get our 60 msec drive just for the extra speed. But in addition to increased

access speed, you'll be getting automatic head retraction.

50 percent faster

Our 30 and 60 megabyte Hard DiskCards give you more storage space, but in addition, they also give you a transfer rate of 7.5 megabits per second—a full 50 percent faster than an IBM XT or AT hard disk. Faster speed is important, and becomes more so if you want to combine disks.

One File, Two Disks

With Express Systems' new Cost-lessee™ Software, you can add our 20 or 30 megabyte Hard DiskCard™ to your existing hard disk. They will both work together as though they were one disk—up to 144 megabytes worth.

Conseco not only merges the two hard disks together, it bypasses the DOS barrier of 32 megabytes. That means that if you already own a 114 megabyte hard disk, you can add our 30 megabyte Hard DiskCard and have a total of 144 megabytes as a single file!

However, if you don't have a

Features	Models						
	20AT**	2080	2060	3080	3060	4080	6060
Capacity formatted	20.05MB	20.00MB	20.05MB	30MB	30.08MB	40.00MB	60.16MB
Transfer rate	5Mbits/sec*	5Mbits/sec	5Mbits/sec	7.5Mbits/sec	7.5Mbits/sec	5Mbits/sec	7.5Mbits/sec
Avg. access time	60msec	80msec	60msec	80msec	60msec	80msec	60msec
Slots	1 1/4	1 1/2	1 1/2	1 1/2	1 1/2	2	2
Media	Plated	Plated	Plated	Plated	Plated	Plated	Plated
Warranty	1 year	90 days	1 year	1 1/2 years	2 years	2 years	2 years
Head lifter	automatic	manual	automatic	manual	automatic	manual	automatic
Price	\$449	\$495	\$595	\$695	\$795	\$995	\$1,095



Discover why companies like AT&T, IBM, Bell Labs, Polaroid, Kodak, 3M, JC Penney, Sperry, Hughes Aircraft, Stanford University, Allied Corp, the Associated Press and others have bought Express Hard DiskCards.[™]

hard disk now and want 40 or 60 megabytes of hard disk storage, then our Express Double DiskCard[™] comes with two hard disks. You can use one disk to back up the other with our automatic backup software *Auto DiskSave*[™] or for an extra \$95, you can buy Colesco and have both disks work as one.

Free backup program

All Express Hard DiskCards are available with a free backup program, *DS Backup*.[™] This easy and convenient program—a \$69.95 value—makes backing up simple and fast. And to receive it, all you have to do is ask for it when you order.

AT Backup DiskCard[™]

How would you like to know that your IBM AT's hard disk is always backed up without having to think about it. With Express Systems' AT Backup DiskCard[™] you can have 20 megabytes of hard disk backup on a card without taking up valuable front panel space. The AT Backup DiskCard comes with *Auto DiskSave* software, so you

can backup by date, time, archive bit (since you last used a file), by subdirectory, file name or groups of files, or any name combination using DOS wild cards. Furthermore, you can schedule your backup for anytime you return to DOS, or at specific times.

If you're worried about 20 megabytes not being enough space, we include Express Systems file compression software, *File Compactor*,[™] which compress binary files 30-35 percent, text files 40-50 percent, and data base files up to 90 percent of their original space. And not only will you not have to think about backing up your files, the AT Backup DiskCard will do it file-by-file at the rate of 3 megabytes per minute.

Compatibility

The Express Hard DiskCard is compatible with most IBM PC or XT compatible computers, including but not limited to, all Leading Edge[®], all Compaq[®] computers, AT&T 6300, Sperry, Zenith, Epson, and most others. And all of the cards can work with the IBM PC's 65 watt power supply.

Complete Hard Disk Kits—(all transfer rates 5 Mbits/sec)

Formatted Storage Capacity in Mbytes	Height	Plated Media	Average Access	Comments	PC or PC/XT	AT
10	1/2	no	85 msec	Low power	\$ 295	N/A
21	1/2	yes	85 msec	Low power	Call	Call
32	Full	no	30 msec	CDC WREN II drive	\$1,295	\$1,195
72	Full	no	25 msec	Ideal AT drive for LAN	\$1,795	\$1,695
144	Full	no	30 msec	2 72MB drives as one volume	†	\$3,395

Removable Hard Disk

10	1/2	yes	90 msec	5 Mbits/s	\$1,095	\$1,095
----	-----	-----	---------	-----------	---------	---------

Tape Systems and Subsystems

Formatted Storage Capacity	Height	Data Transfer Rate (k sec)	PC or PC/XT	AT
60 Mbytes	1/2	88	\$ 795	\$ 795
60 Mbytes Subsystem		88	\$ 1,045	\$ 1,045
21 Mbytes (unformatted) Start/stop Subsystem		24	\$ 445	\$ 445
26 Mbytes Floppy Tape [®] Subsystem		31	\$ 695	\$ 695

Controllers

All of our hard disk and tape controllers are available separately. Please call for prices.

Subsystem Chassis[®]

Any of our disk or tape units are available in an external subsystem for an additional \$250.00. You can mix & match any of our 1/2 high hard disks or tape drives together or add any single full height hard disk.

Power Supply

150 Watt Power supply

\$75.00[†]

† with any purchase of PC or PC XT replacement

Upgradable

If you already own an Express Systems Hard DiskCard, you can upgrade to any of our larger Hard DiskCards. Call for details.

Warranty

The Express Hard DiskCard comes with a 90 days to two year warranty, depending on the model.

Quick Delivery

Order today and you'll receive your Hard DiskCard by Federal

Express[®]. The next day or the day after—you decide.

For the best buy in a convenient, easy to install hard disk, call Express Systems.



*Uses IBM AT or compatible controller.

** Available only for the IBM AT or compatible.

*** For IBM AT and compatibles, the interleave factor is dependent on its controller.

Stacks up 1 1/2 slots and works inside any slot board such as floppy controller.

EXPRESS SYSTEMS

Call Toll Free 1-800-341-7549 Ext. 3500

In Illinois, call (312) 882-7733 Ext. 3500

Express Systems, Inc., 1254 Remington, Schaumburg, IL 60195

CIRCLE 380 ON READER SERVICE CARD



AT Backup DiskCard, Express Hard DiskCard, Double DiskCard, Colesco, File Compactor, and Auto DiskSave are trademarks of Express Systems, Inc.



NOTHING DOWN.

Even the best of personal computers can have a bad day. Blackouts happen. Usually at the worst possible time.

But power interruptions don't need to be business interruptions. And lost power shouldn't result in lost data. Not with the POWERMAKER[®] Micro UPS from Topaz.

Designed specifically for hard disc and critical-use business systems, Powermaker Micro UPS ensures a continuous supply of smooth sine wave power even during

a total blackout.

And there's more. Powermaker Micro UPS also removes spikes and other error-producing transients from incoming power, protecting your PC's sensitive circuitry.

So, if your PC needs a little help once in a while, give it Powermaker Micro UPS protection. For nothing down. Call us today at (619) 279-0831, or contact your local Square D distributor.

TOPAZ[®]

A Subsidiary of Square D Company

CIRCLE 366 ON READER SERVICE CARD

■ PROGRAMMING/UTILITIES

```

; This procedure reprograms the 6845 so that it will show 26 rather
; than 25 lines. It uses the value from one of the tables above.
;
; This procedure also handles the CONPAQ, which is a special case. The
; CONPAQ uses a monochrome-type display, so it needs to be reprogrammed
; like a monochrome display, yet writes should be to 30ah registers
; rather than the 38ah registers used for an IBM monochrome display.
;
; P888:PFEA holds the word 'CONPAQ' on CONPAQ computers, so we can tell
; when we're running on a CONPAQ.
;
REPROGRAM_6845 PROC NEAR
    ASSUME CS:CODE_SEG, DS:CODE_SEG
    PUSH AX
    PUSH CX
    PUSH DX
    PUSH SI
    PUSH DI
    MOV AX, CX
    MOV DI, AX
    MOV STATUS_LINE_ENABLED, 0 ;Set up Data Seg
    MOV AL, VIDEO_MODE ;Initially disable status line
    MOV CX, 1 ;Check video mode
    JLE GRAPHICS_MODE ;In graphics mode?
    MOV CX, 3 ;Yes, don't reprogram 6845
    JLE TEXT_MODE ;Is display in a text mode?
    MOV CX, 7 ;Yes, then we can reprogram 6845
    JLE GRAPHICS_MODE ;Is it in the monochrome mode?
    MOV CX, 7 ;No, then don't reprogram 6845
    MOV DI, 0 ;Yes, reprogram 6845
    MOV STATUS_LINE_ENABLED, 1 ;Enable status line in text mode
    MOV DI, 384h ;6845 registers for monochrome display
    MOV DI, 0 ;Read equipment flag from low memory
    MOV AX, ROM_BIOS_DATA
    MOV DI, 0
    ASSUME CS:CODE_SEG, DS:ROM_BIOS_DATA
    MOV AL, EQUIP_FLAG
    AND AL, 38h
    MOV DI, 38h
    MOV DI, 0
    MOV SET_REGISTERS ;Yes, the registers are correct
    MOV DI, 304h ;No, set registers for graphics adapter
    MOV DI, 0
    MOV AX, CONPAQ_SEG ;Now check to see if this is a CONPAQ
    MOV DI, 0
    ASSUME CS:CODE_SEG, DS:CONPAQ_SEG
    MOV CX, CONPAQ_ID, CONPAQ_CD ;Is this the 'CD' from CONPAQ?
    MOV DI, 0 ;Restore old DI
    ASSUME CS:CODE_SEG, DS:CODE_SEG
    MOV SET_REGISTERS ;Is a CONPAQ, use monochrome data
    MOV DI, 0 ;No, use color graphics data

SET_REGISTERS:
    CLD ;Clear direction flag for increment

ADAPTER_LOOP:
    LODSB ;Get register number
    MOV AL, AL ;Are we at the end of the table?
    JZ END_OF_ADAPTER_TABLE ;Yes, we're almost done
    MOV DI, AL ;No, select this register
    INC DI ;Point to data register
    LODSB ;Get new register value
    MOV DI, AL ;Set the register to its new value
    DEC DI ;Point back to address register
    JMP ADAPTER_LOOP ;Get the next register/value pair

END_OF_ADAPTER_TABLE:
GRAPHICS_MODE:
    POP DI
    POP DI
    POP DI
    POP DI
    POP DI
    POP DI
    RET

REPROGRAM_6845 ENDP

```

```

; This procedure initializes the interrupt vectors and the 6845
; registers. It initializes both the Monochrome and color graphics
; adapter address so it will work on the CONPAQ as well as IBM PCs.
;
INIT_VECTORS PROC NEAR
    ASSUME CS:CODE_SEG, DS:CODE_SEG
    LEA DI, AUTHOR_STRING ;Print out the author notice
    MOV AX, 9 ;Display this string
    INT 21h

```

(Figure 1 continues)



Express Route To Your Software

Direct Access professional hard disk menu system will speed the way to your software. Choose from a menu that you define. One keystroke will take you where you want to go... via the Direct Access express route.

Direct Access menu system is non-memory resident and, once installed, you define your menus in any way you choose. You can move quickly from word processing to a data base, to a spreadsheet, or to any program on the hard disk.

Powerful features include usage tracking, which will track all use of the computer and print out detailed or summarized reports. Custom Applications allow you to execute up to 20 lines of commands with a single key stroke. Password protection at all levels keeps your valuable data secure.

Speed and power are essential, and with Direct Access you have both. Direct Access replaces complicated DOS commands and allows you to work faster and more efficiently. Take the Express Route and get there faster.

Try Direct Access 4.0 at no risk using our money back guarantee. Call (715) 832-0958 or toll free 1-800-242-MENU.

Only \$89.95
MC/VISA + \$5.00 shipping.



DELTA TECHNOLOGY

1708 Westgate Road • Suite A
Eau Claire, Wisconsin 54603

CIRCLE 256 ON READER SERVICE CARD

KEY TRONIC...THE INDUSTRY STANDARD

ASK ANY OF OUR 200,000 CUSTOMERS WHY.

key tronic KB511
Professional Series



A model is available for AT&T* 6300 and 6300 PLUS systems.

Key Tronic developed the Professional Series KB 5151 Keyboard so that IBM* PC/XT* or AT* users can increase word processing speed and spreadsheet accuracy. Today, it's the Industry Standard!

The KB 5151 is designed to work with both the old and new models of the IBM* PC/XT* and AT*.

There are a lot of reasons why the Key Tronic KB 5151 is so popular. For productivity, the keyboard features separate numeric pad and cursor keys, as well as the top row function keys and familiar typewriter layout.

"We input a lot of numbers and the Key Tronic KB 5151 keyboard saves keystrokes and time. I keep the Num* Lock down all the time... the numeric pad is like a calculator — it's that much faster."

—Leol Summer

Sr. Exp. Analyst, Guardian Life Insurance Co.
New York, NY

See us at PC Expo
July 9-11, 1986
New York City
Booth #2718

"The KB 5151 saves a ton of time. I wouldn't have a PC without one. We have two and expect to get others."

—John Shurtliff

Controller, Reinders Brothers Inc.
Elm Grove, WI

For service, worldwide Key Tronic customer support is available when you need it.

"I received very prompt response from the Key Tronic service department. My problem with the 5151 keyboard was taken care of very quickly with a seven day turnaround, and I couldn't be happier."

—Diane Ward, Secretary

M-A-Com
Burlington, MA

"Feel the Key Tronic Touch"™

key tronic.

The Responsive Input Company™

P.O. Box 14667 • Spokane, WA 99214 • USA
(509) 927-5515 TWX 510 773-1885

And for quality, you can depend on Key Tronic. The KB 5151 is designed to last up to five times longer than most other keyboards.

"I haven't had any problems with it, certainly. This is a good, solid keyboard. I plan to convert my clients to use this keyboard."

—E. F. Hafmeister, Owner

MTS Consulting
Park Ridge, NJ

Buying a KB 5151 is the best way to upgrade your system to the "Industry Standard." See your local dealer today, or call 1-800-262-6006 for more information. (7 a.m.-3 p.m. Pacific Time). In Washington State call (509) 927-5515.

\$25 Rebate Offer!
You can receive your used IBM PC/XT* or AT* Keyboard. Buy a Key Tronic KB 5151 and receive \$25.
Offer expires July 31, 1986.
See your local dealer or call 1-800-262-6006 for details.

*IBM, XT, and AT are registered trademarks of IBM Corporation.

*AT&T is a registered trademark of AT&T Corporation

Introducing XyWrite III. The word processor that defines a new standard of performance.



If you're a word processor user with a heavy work load, you need a package that gets the job done on time.

Now there's a fast, powerful, easy-to-use package that virtually eliminates productivity bottlenecks. It's a package that's so flexible and so well supported that it can be your personal and corporate standard.

It's the new XyWrite III, with more than 475 features and functions. Such as multiple file search, sorted directories, and on-line reference manual. Totally redefinable keyboard, outline numbering, foreign languages, mail-merge, indexing and footnotes. There's also automatic syllable wrapping at line width or tab columns, full proportional printing and see-what-you-print display. You can have up to 9 windows and even use memory resident programs in XyWrite III.

Send us the coupon and discover how XyWrite III can set a new standard of performance for you.

*Requires IBM PC, XT, AT or compatible hardware with 256K memory.

I'm serious about my word processing
Introduce me to XyWrite III.

Please send me _____ copies of XyWrite III
\$395.00 each
(plus shipping)
_____ copies of XyWrite III
demo disk
\$7.00 each (credited
toward final purchase.)
(MA residents add 5%)
_____ have a local XyWrite
representative call me at _____



EXP. DATE _____

Card No. _____
Name _____
Company _____
Address _____
City _____ State _____ ZIP _____

XyQuest

Inc.,

P.O. Box 372, Bedford, MA 01730. (617) 275-4439.

PC*

■ PROGRAMMING/UTILITIES

CopyWrite

BACKS UP
IBM PC
SOFTWARE

Hundreds of the most popular copy-protected programs are copied readily. CopyWrite needs no complicated parameters. It needs an IBM Personal Computer, or an XT or an AT, 128k bytes of memory, and one diskette drive. CopyWrite will run faster with more memory or another drive.

CopyWrite is revised monthly to keep up with the latest in copy-protection. You may get a new edition at any time for a \$15 trade in fee.

CopyWrite makes back up copies to protect you against accidental loss of your software. It is not for producing copies for sale or trade, or for any other use that deprives the author of payment for his work.

To order CopyWrite, send a check for \$50 U.S., or call us with your credit card. We will ship the software within a day.



Quaid Software Limited

45 Charles Street East
Third Floor
Toronto, Ontario M4Y 1S2
(416) 961-8243

Ask about ZeroDisk II to run copy-protected software from a hard disk without floppies.

```

MOV     AH,15                      ;Check current video mode
INT     10h                       ;Call VIDEO_ID ROM BIOS routine
MOV     VIDEO_MODE,AL
CALL    REPROGRAM_6845
CALL    CHECK_STATUS_FLAGS        ;Display any flags now on

ASSUME  CS:CODE_SEG, DS:VECTORS
MOV     AX,VECTORS
MOV     DS,AX
MOV     CUI,1                      ;Don't allow interrupts

MOV     AX,Word Ptr KEYBOARD_INT_VECTOR
Word Ptr ROW_KEYBOARD_INT,AX
MOV     AX,Word Ptr KEYBOARD_INT_VECTOR[2]
Word Ptr ROW_KEYBOARD_INT[2],AX
MOV     Word Ptr KEYBOARD_INT_VECTOR,Offset INTERCEPT_KEYBOARD_INT
Word Ptr KEYBOARD_INT_VECTOR[2],CS

MOV     AX,Word Ptr VIDEO_ID_VECTOR
Word Ptr ROW_VIDEO_ID_INT,AX
MOV     AX,Word Ptr VIDEO_ID_VECTOR[2]
Word Ptr ROW_VIDEO_ID_INT[2],AX
MOV     Word Ptr VIDEO_ID_VECTOR,Offset INTERCEPT_VIDEO_ID
Word Ptr VIDEO_ID_VECTOR[2],CS

STI     DI,Offset INIT_VECTORS     ;Allow interrupts again
INT     27h                       ;End of resident portion
INIT_VECTORS
ENDP

CODE_SEG      ENDS

END      BEGIN
  
```

(Figure 1 ends)

```

100 REM -- BASIC PROGRAM TO CREATE statline.COM
110 OPEN "statline.COM" AS #1 LEN = 1
120 FIELD #1,1 AS AS
130 CHECKSUM = 0
140 FOR I% = 1 TO 52
150   LINESUM = 0
160   FOR J% = 1 TO 8
170     READ BYTES%
180     CHECKSUM = CHECKSUM + BYTES%
190     LINESUM = LINESUM + BYTES%
200     IF (BYTES% < 256) THEN LET AS = CHR$(BYTES%)
210   PUT #1
220   NEXT J%
230   READ LINECHECK%
240   IF LINECHECK% <> LINESUM THEN PRINT "Error in Line";200 + 10 * I%
250 NEXT I%
260 CLOSE
270 IF CHECKSUM = 37852 THEN PRINT "Successful Completion!": END
280 PRINT "COM file is not valid!": END
290 DATA 233, 69, 1, 83, 116, 87, 116, 100, 823
300 DATA 185, 110, 101, 44, 32, 98, 121, 32, 643
310 DATA 74, 111, 104, 110, 32, 87, 111, 99, 724
320 DATA 104, 97, 13, 18, 36, 8, 1, 261
330 DATA 244, 15, 32, 244, 15, 18, 248, 15, 823
340 DATA 32, 248, 15, 35, 216, 15, 32, 216, 841
350 DATA 15, 24, 0, 0, 0, 0, 0, 39
360 DATA 0, 0, 156, 46, 255, 38, 58, 1, 538
370 DATA 46, 128, 62, 31, 1, 117, 3, 389
380 DATA 232, 1, 0, 287, 88, 83, 81, 87, 766
390 DATA 86, 87, 38, 6, 104, 64, 0, 142, 599
400 DATA 216, 130, 22, 99, 0, 184, 0, 184, 844
410 DATA 128, 258, 288, 3, 115, 3, 104, 0, 892
420 DATA 176, 142, 182, 131, 194, 6, 136, 38, 1006
430 DATA 23, 0, 177, 4, 210, 235, 140, 200, 989
440 DATA 142, 216, 58, 38, 28, 1, 116, 46, 630
450 DATA 136, 38, 29, 1, 108, 32, 1, 185, 684
460 DATA 84, 131, 188, 6, 226, 238, 7, 31, 813
470 DATA 198, 3, 138, 68, 138, 68, 2, 81, 689
480 DATA 138, 208, 236, 168, 0, 117, 251, 236, 1354
490 DATA 168, 0, 116, 251, 138, 193, 178, 88, 1133
500 DATA 84, 131, 188, 6, 226, 238, 7, 31, 813
510 DATA 95, 94, 88, 88, 91, 88, 185, 18, 752
520 DATA 226, 116, 5, 46, 255, 46, 54, 1, 751
530 DATA 46, 162, 38, 46, 136, 38, 31, 498
540 DATA 1, 156, 46, 255, 38, 54, 1, 232, 775
550 DATA 22, 0, 46, 188, 6, 28, 1, 0, 382
  
```

(Figure 2 continues)

Figure 2: A BASIC program that will create STATLINE.COM automatically.

And
Now
(drum roll...)

The Lowest Prices

We "Beat" Them all!

Software

Ashton-Tate All Products	Call
Decision Resources	
Chart Master	\$215
Diagram Master	190
Sign Master	159
Digital Marketing	
Grammatik	\$ 60
Number	84
Proofreader	42
Enertronics	
Energraphics	\$160
Energraphics w/Pilot	
Option	229
Executive Systems	
X-TREE	\$ 34
Fifth Generation	
Fastback	\$109
Lifetree Software	
Volkswriter	\$279
Scientific	
Volkswriter 3	149
Max Think	
Max Think	\$ 79
Micro Pro	
WS Pro Pak (WS, CS, MM, SI)	\$239
Wordstar	185
Wordstar 2000 (v.2)	255
Wordstar 2000 + (v.2)	278
Microrim	
Extended Report Writer	\$ 75
Rbase 5000	355
Microsoft	
Macro Assembler	\$ 89
Fortran Compiler	204
C Compiler	227
Chart	189
Mc-Math/MuSimp (DOS)	189
Pascal Compiler	174
Project	209
Quick Basic Compiler	69
Windows	60
Microsoft	
Crosstalk	\$ 95
Transporter	143
Multimate Systems, Inc.	
Multimate (v.3.3)	\$209
Advantage	250
On File	79
Peter Norton	
Norton Util (v.3.0)	\$ 59
Oasis	
Punctuation & Style	\$ 99
Word Plus	110
Office Solutions	
Office Writer/Speller	\$289
Satellite Software	
Word Perfect w/Sp.	\$197
Personal Word Perfect	119
Softcraft	
Fancy Fonts	\$135
Fancy Word	119
Software Research	
Smartkey (v. 5.1)	\$ 39
w/FREE Smartprint	
XY Quest	
XY Write III	\$289

Printers

Dynex, Inc.	Call
Epson	
All Products	Call
6100P	\$369
6300P	669
Okidata	
182P	\$229
192P	359
193P	470
2410P	1705
Panasonic	
All Products	Call

Call us for prices on our wide variety of ribbons & cables.

Modems

H Hayes	
Smartmodem 300	\$129
Smartmodem 1200	362
Smartmodem 1200B	359
Smartmodem 2400B	535
Smartmodem 2400	599
U.S. Robotics	
2400 Micro Link Modem	\$485

Boards

AST Research	
Site Pak Plus w/64K (S & P)	
Clk/Cat. exp. to 384K	\$160
Advantage (AT) 128K	369
Everex	
The Edge	\$229
Graphics Edge	239
Hercules	
Graphics Board	\$283
Color Card	149
Quadram	
Quadboard 64K	
iCk/Cat. S, P & G	\$199
Silver Board	229
EGA	Call
Tail Tree Systems	
JRAM 3-P OK	\$179
JRAM AT-3 OK	229
Video 7	
Vega Board	\$449

Hard Disk Drives

Plus Development	
Hard Card (10MB)	Call
Mountain Computers	
Hard Card (20MB)	Call
Drives for the IBM and Compatibles	
10MB HD w/cntrlr	Call

20MB HD w/cntrlr	
Everex Everdisk 1/2 Hk	\$439
Everex Everdisk	
(ST 4026, Full Hk, 40MS)	669
Seagate (ST 225, 1/2 Hk, 65 MS)	460
Seagate (ST 4026, Full Hk, 40 MS)	700

30MB HD w/cntrlr	
Everex Everdisk (ST 4038, Full Hk, 40MS)	\$769
Seagate (ST 4038, Full Hk, 45MS)	819

Drives for IBM AT Only

20MB HD w/cntrlr - no cntrlr	
Everex Everdisk (ST 4026, Full Hk, 40MS)	\$549
Seagate (ST 225, 1/2 Hk, 65MS)	369
Seagate (ST 4026, Full Hk, 40 MS)	579

30MB HD w/cntrlr - no cntrlr	
Everex Everdisk (ST 4038, Full Hk, 40 MS)	\$669
Rodime (#203E, Full Hk, 40 MS)	679
Seagate (ST 4038, Full Hk, 40MS)	899

40MB HD w/cntrlr - no cntrlr Call

Tape Back Up Systems

Everex Internal	
Excel Stream 20 (PC, XT)	\$679
Excel Stream 20 (AT)	639
Excel Stream 60 (PC)	859
Everex External	
Excel Stream 20 (PC, XT)	\$799

Excel Stream 60 (PC, XT, AT)	899
I-Omega	
*10" 10H Bernoulli Box (20MB)	\$2349
*20" 20H Bernoulli Box (40 MB)	3084
*W/Non Bootable Contrlr	

Monitors

Amdak	
310A w/Cable	\$159
800	439
722	Call
NEC Multi Sync	
Monitor JC 1401	\$569
PGS	Call
Thompson	
CM 31311 SI	\$425

Miscellaneous

Hauptpage	
287 FASTII	\$319
8087 Chip	125
80287 AT Chip (5 Mhz)	219
Keytronic	
KB 5149 Numeric Keypad	\$ 85
KB 5151 & Dvorak	ea. 185
KB 5153	305
Microsoft	
Mouse (Bus.)	\$129
Verse Computing	
VerseWriter	\$239
Power Supplies	
120W Switching Pair sply (PC)	\$109

This is only a sample of the nearly 10,000 products we carry. If you're interested in something not listed, PLEASE CALL!

POLICY:

- Wisconsin residents add 5% for sales tax.
- Minimum \$4.00 for shipping, handling and insurance or orders to \$200.
- For orders over \$200, add 2 1/2% for shipping, handling and insurance
- For cash payment of orders \$200 or more, add ONLY 2% for shipping, handling and insurance
- Prices are subject to change without notice
- All items subject to availability
- We welcome foreign orders. Shipping and handling charges per order are actual shipping costs plus \$50 int'l handling fee

WE WELCOME:

- Visa, MasterCard and American Express. (No charge for credit cards.)
- Volume purchasers (corporate, government, education). Please ask for special accounts desk for additional discount
- COD (Add \$2.00 per box/parcel. Cash or certified check required.)
- Checks (Allow 1-2 weeks for clearing.)

WORKING HOURS:

Summer Hours: Monday-Friday, 8:00-5:00, Central Time.
Technical Support/Customer Service/Order Status:
Call (715) 848-1374



Oryx Micro Supply
CRAFTSMEN OF THE NEW TECHNOLOGY

1 800 826-1589

WITHIN
WISCONSIN **1 800 472-3535**

INT'L TELEX: 260181 ORYX SYS WAU

425 First Street • P.O. Box 1961 • Wausau, WI 54402

■ PROGRAMMING/UTILITIES

versions of Statline as you like before you run *SideKick*. But once you have *SideKick* installed, you can install Statline only one more time. Installing Statline yet another time, or running a program like *XyWrite II* will lock your keyboard, so that you'll have to hit the big red power switch. That's very unfriendly, but, as you'll see, it makes a certain amount of sense.

SideKick is one of the few memory-resident programs that works with *XyWrite*. [*XyWrite III* provides an additional file, *XYKBD.COM*, which makes it possible for *XyWrite* to tolerate many, but still not all, memory-resident programs—Ed.] For those of you who haven't used *XyWrite*, let me say that it's a program that many people have called unfriendly. *XyWrite* takes complete control of the keyboard while it's running and doesn't let other programs, such as Statline, monitor the keyboard.

SideKick, on the other hand, performs some complicated gymnastics to retain control over the keyboard so that it can work inside unfriendly programs like *XyWrite*. Unfortunately, these same gymnastics cause problems with other memory-resident programs, such as Statline. Fortunately, there is a simple solution, namely, to do as Borland recommends and load *SideKick* last, after you have loaded every other memory-resident program, including Statline. Here's how *SideKick* causes the problems.

THE GYMNAST Programs such as *SideKick* and Statline attach themselves to the keyboard's hardware interrupt (Interrupt 9) so that they're called every time you push or release a key. Of itself, there's absolutely nothing wrong with doing this. But *SideKick* takes this a step further.

When *SideKick* sees that another program has taken over the keyboard interrupt vector, it assumes that you're running an unfriendly program like *XyWrite*, so it daisy-chains a special routine onto INT 9. This routine receives control as soon as you push or release a key, and it checks for the Ctrl-Alt key pair, then passes control on to whatever program took over INT 9. So far everything is fine.

But what happens if we try to daisy-chain yet another program onto the keyboard interrupt? Well, everything breaks loose. *SideKick* will take over the interrupt

500 DATA	232,	113,	255,	207,	4,	26,	5,	3,	845
570 DATA	0,	20,	7,	26,	0,	6,	20,	0,	97
580 DATA	80,	81,	82,	80,	30,	140,	200,	162,	841
590 DATA	216,	190,	6,	31,	3,	0,	180,	30,	642
600 DATA	1,	80,	1,	120,	65,	80,	3,	120,	446
610 DATA	6,	60,	7,	117,	61,	190,	6,	31,	606
620 DATA	1,	1,	190,	220,	1,	100,	100,	3,	702
630 DATA	30,	104,	04,	0,	142,	210,	100,	16,	812
640 DATA	0,	36,	40,	60,	40,	31,	116,	21,	300
650 DATA	106,	212,	3,	30,	104,	0,	240,	162,	997
660 DATA	216,	129,	62,	234,	255,	67,	79,	31,	1073
670 DATA	116,	3,	190,	220,	1,	252,	172,	10,	973
680 DATA	192,	116,	7,	30,	66,	172,	230,	74,	1103
690 DATA	235,	244,	31,	90,	90,	80,	80,	190,	1006
700 DATA	141,	22,	3,	1,	100,	0,	205,	33,	594
710 DATA	100,	15,	205,	16,	102,	30,	1,	232,	841
720 DATA	142,	255,	232,	230,	254,	104,	0,	0,	1300
730 DATA	142,	210,	250,	101,	30,	0,	40,	101,	1014
740 DATA	50,	1,	161,	30,	0,	40,	101,	50,	511
750 DATA	1,	190,	6,	30,	0,	50,	3,	140,	441
760 DATA	16,	30,	0,	161,	60,	0,	60,	101,	406
770 DATA	56,	1,	161,	60,	0,	40,	101,	56,	547
780 DATA	1,	190,	6,	64,	0,	101,	0,	160,	594
790 DATA	14,	00,	0,	251,	106,	72,	2,	205,	790
800 DATA	39,	0,	0,	0,	0,	0,	0,	0,	39

(Figure 2 ends)

on the next timer tick, but it doesn't patch things up correctly. The end result is that your computer gets into an infinite loop and won't return unless you cycle the big red power switch. That's not very nice of *SideKick*.

Let's take a detailed look at what goes wrong. *SideKick* has two routines that daisy-chain onto the INT 9 vector, which I'll call SKIntercept and SKSteal. SKIntercept is the routine that *SideKick* daisy-chains onto the INT 9 vector when you install *SideKick*. This is the procedure that normally does all the work.

Things change, however, if you run a program that attaches itself to the INT 9 vector. *SideKick* checks the INT 9 vector on every timer tick to make sure that it's still installed. If it finds that some other program has taken control of the INT 9 vector, it daisy-chains the second routine

SKSteal onto the INT 9 vector.

Now, as a concrete example, let's say that we installed Statline after we installed *SideKick*. In that case an INT 9 interrupt would traverse the following path. First it calls SKSteal, since this is the vector that *SideKick* most recently installed. SKSteal, in turn, calls the procedure that was installed before. In this case, it's Statline, which we just installed. Statline, in turn, calls the routine that was installed before Statline appeared on the scene. In other words, it calls SKIntercept. And finally, SKIntercept passes control onto the ROM BIOS routine. Everything works, albeit in a strange way.

Now let's install Statline a second time and call it Statline2. *SideKick* will see on the next timer tick that it's lost control of INT 9 and daisy-chain SKSteal onto INT 9. Unfortunately, this routine was installed on INT 9 just before Statline2 installed itself. So an INT 9 calls SKSteal, which calls Statline2. Statline2 calls whatever routine was installed before it arrived, which happens to be SKSteal, and we're back where we started. We have a dead-lock loop that it's impossible to get out of. If this all sounds rather confusing, then you've got a pretty good idea of how your computer feels when this happens.

As I indicated previously, however, installing *SideKick* after every other memory-resident program eliminates this problem, though the need to do so also points to the desirability of establishing standards for memory-resident programs.

■ *SideKick* and Statline attach themselves to the keyboard's hardware interrupt so that they're called every time you push or release a key.

You know I can rescue your data.

It's no secret. Thousands of business and home users have used my Norton Utilities™ software to restore precious data erased or deleted by accident. Mr. Kriley of Los Angeles lost his thesis and found it using my *UnErase*™ feature. He writes: "I owe my degree to Peter Norton." Computer pundit Jim Seymour says "Norton has saved my posterior with *UnErase* so many times—it's



A life saver for your data.

wonderful, Peter!" *UnErase* is a powerful utility that lets you systematically search for lost data and retrieve it with a few simple commands. It makes The Norton Utilities the highly acclaimed industry standard for data recovery.

Now what can I do for you every day?

You don't lose data every day. That's why there's more to the package than just the *UnErase* program. My other utilities perform a wide variety of organizational and maintenance tasks that keep your PC organized and your data secure. They have names like *List Directories*, *File Find* and *Text Search*. *File Attribute* marks specified files

so they cannot be altered or erased. *Wipe File* deletes data by file. *Wipe Disk* clears your entire disk.

Other utilities measure available file space, test your disk for damage, and measure your computer's performance. *PC Magazine* calls The Utilities "Indispensable." *The New York Times* says "Don't compute without it." Peter McWilliams (*The Personal Computer Book*) says "You'll bless this disk." Dozens of features keep your data in line. Every day.

The Norton Utilities. Designed for the IBM® PC, PC-AT, and DOS compatibles. Available at Computerland and most software dealers. Order direct for \$99.95 from Peter Norton Computing, Inc., 2210 Wilshire Boulevard, Santa Monica, CA 90403. 213-453-2361 Visa and Mastercard welcome.

THE NORTON UTILITIES™
DATA RECOVERY
DISK MANAGEMENT

A life saver for your data.

The Norton Utilities™ and UnErase™ are trademarks of Peter Norton Computing, Inc. © 1986 Peter Norton Computing. IBM® is a registered trademark of International Business Machines Corporation.

NEW DEALER SPECIAL

XT—COMPUTER	077 2
640K MOTHER BOARD W/DK	8K
256K RAM	27
120 WATT POWER SUPPLY	53
FLOPPY DISK CONTROLLER	27
FLIP TOP KDK	38
XT/AT KEYBOARD	59
MONO/GRAPHICS/PRN (REK)	94
TTL MONITOR W/SWIVEL	96
(1) 300K FLOPPY	62
PARTS	\$555
ASSEMBLY & TEST	94
	\$599
20 MEG HARD DISK W/CONTROLLER	425
AT COMPUTER	077 2
80286 MOTHER BOARD	5K5
W 512K RAM	6K
200 W POWER SUPPLY	7K
AT KDK W/KET LOCK	85
SERIAL & PARALLEL CARD	8R
AD KEYBOARD	12K
1.2 M FLOPPY	225
FDD & HDK CONTROLLER CARD	\$1,250
PARTS	150
ASSEMBLY & TEST	\$1,400
30 MEG 40 MSEC HARD DRIVE	61K
EKA CARD	295
EKA MONITOR	44K
XT PORTABLE	\$6K5
640K MOTHER BOARD	
640K RAM	
MULTI I/O CARD	
CLOCK, CALENDAR, SERIAL, PARALLEL	
TWO 300K FLOPPY DRIVES	
MONO/GRAPHICS/PRN (REK)	
DETACHED KEYBOARD	
120 W POWER SUPPLY	
PORTABLE CASE	
K: MONITOR, KEEN or AMKEK	
ADD ON BOARDS — PARTIAL LIST	
KT-640K TURBO 4.77/8 MHZ W/DK	8K
LOCAL AREA NET CARD W/SOFTWARE	249
384K MULTI-FUNCTION (AST & COMP) DK	8K
MODEM CARD 300/1200 (RATES COMP)	14K
DISK I/O 2FD CTRL, PRN, SEK, CLOCK, CAL, NAME	70
AD SWITCH KDK W/64K KUFFEN (1:2 or 2:1)	94
AK SWITCH KDK (1:2 or 2:1)	29
CELRN/GRAPHICS/PRINTER CARR KGR	50
ACS IMPORTERS	
5311 DERRY AVE., UNIT A	
AGOURA HILLS, CA 91301	
HOURS 9 AM - 6 PM PST	
(818) KKK-1002	
TELEX 299353 POST UR	

Get a Grip on Assembly Language.

The award winning Visible Computer: 8088.



The Visible Computer is a book and software combination for mastering the elusive skills of assembly language.

It's an animated simulation of the PC's microprocessor that lets you see with your own eyes how assembly language works. You'll be using it as a debugging tool for years to come.

It's a tutorial. A lot of people think the 350 page manual is the best book on assembly language ever written.

It's 45 demonstration programs you'll execute with the simulator, from simple register loads to advanced programs that manipulate interrupts and perform file I/O.

• Applies to all 86 family processors, including 80186 and 80286.

• PC Tech Journal "Program of the Month."

\$49.95

Copy Protected

\$79.95

Unprotected

The Visible Computer for IBM PC/XT/AT and true compatibles. If your dealer doesn't have it, order direct: Software Masters, 2714 Fendler, Bryan, TX, 77806. (409) 822-9490. Please include \$3.00 shipping. Bank cards accepted.



TVK takes you inside the processor as it executes programs.

Software Masters™

■ PROGRAMMING/UTILITIES

INSIDE STATLINE Those of you who aren't interested in how Statline works can skip the rest of this article. In it we'll look at the internal workings of Statline.

The procedure REPROGRAM_6845 changes the registers of the 6845 display controller so that it will display 26 rather than 25 lines on the screen. Reprogramming the 6845 is a fairly simple task and is done by the 10 lines of code starting at ADAPTER_LOOP. So why is REPROGRAM_6845 so long? That's so it can handle three types of display adapter.

Let's take a detailed look at REPROGRAM_6845. The first thing this procedure does is check to see if the status line is active. Statline monitors the video mode of the display and disables the status line

_GRAPHICS_TABLE. The first number of each table is the register we need to change; the second is the new value for each register. The remaining details of REPROGRAM_6845 are made clear by the comments in the program listing.

CHECK_STATUS_FLAGS is the procedure that checks the status flags each time you press or release a key on the keyboard. To keep from creating snow on the display, CHECK_STATUS_FLAGS waits for horizontal retrace periods before writing to screen memory. Because of this, however, actually writing to the screen every time you push or release a key would slow down keyboard input considerably. So, in the interest of speed, CHECK_STATUS_FLAGS updates the screen only when the flags for the three toggle keys change.

The loop SHIFT_LOCK_LOOP writes out the characters for all three toggle keys, using information in the table FLAG_CHARACTER_TABLE. This table contains pairs of numbers that describe where and what character to use for each flag. Each flag has two pairs of numbers, one for each state of the key.

The first number is an offset from the start of screen memory where we should write the character, and the second number is the character that we should write. You can see that the first character in each pair is a space, which means that we won't see anything.

Finally, one last note. Statline intercepts the ROM BIOS's Video_IO routine so that it can see when you change video modes. Every time you change modes, Statline does one of two things. If you change into a graphics or 40-column mode, Statline disables CHECK_STATUS_FLAGS so that it won't write to the screen. In the other case, when you switch to an 80-column text mode, Statline first calls the ROM BIOS routine to switch modes, and then reprograms the 6845 so you have a status line again. ☐

John Socha is a veteran programmer and an occasional contributor to PC Magazine.

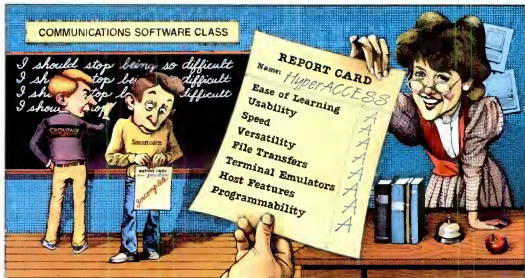
■ Compaq uses a display that fools programs into thinking you have a Color/Graphics Adapter.

whenever you enter a graphics mode. It enables the status line again whenever you switch back to one of the 80-column text modes. So the first few lines of REPROGRAM_6845 check to see if the display is in an 80-column text mode. If not, it returns without changing the display.

The code starting at TEXT_MODE checks to see which display adapter you're using. There are two pieces of information we need here. First, we need to know the base address of the 6845. This is straightforward for both the Monochrome and Color/Graphics adapters, but not for the Compaq adapter. Compaq uses a display that has the same character set as a Monochrome Display Adapter, but it fools programs into thinking you have a Color/Graphics Adapter. However, the 6845's control registers are at the address used for a Monochrome Display Adapter, so we have to use the 3Dxx registers rather than the 3Bxx registers.

There are two tables that describe how to reprogram the 6845 registers, called MONOCHROME_TABLE and COLOR

Correction: Please check the Letters column in this issue for an important correction to the Programming/Utilities column by John Friend in Volume 5 Number 10.



HyperACCESS Leads its Class in Every Subject

Whether you're just beginning to use your PC for communications or you've been frustrated by limitations of another program, HyperACCESS is the answer. Simple for novices. Exhilarating for experts. Ideal for businesses.

There's no initial hurdle. HyperACCESS adapts itself to your computer and modem (it dials, redials, and answers more than 40 models). No steep learning curve. You can use it just by looking at your screen. The manual is crystal clear. An amazingly detailed training program is included.

It comes ready to call CompuServe, Dow Jones, EasyLink, MCI Mail, NewsNet, The Source, and others (trial subscriptions included). Learns your passwords the first time you call and enters them for you from then on. You can list more than 100 computers (or people) for instant calling. HyperACCESS logs every call.

Astonishing versatility! Lets you link with systems that defy others. With mainframes, minis, micros, or RS-232C devices. It emulates VT-52, VT-100/102, TeleVideo 925/950, IBM 3101, H-19, and TTY terminals. It supports up to 19,200 baud and transfers files FAST using Kermit, Xmodem (CRC or Checksum), and ASCII Protocols.

HyperACCESS is an outstanding host, too. Even when you're not there, your PC can be accessed by callers who have passwords you've defined. You set whether each caller can read or type messages, transfer files, run programs*, or use your PC without restrictions.

HyperACCESS has the clearest, most complete script language, so you can create custom functions and menus, or automate any portion of a call. And we give you powerful scripts — transfer files between unattended PC's — pick up electronic mail at 2 am — act as a high-security dialback host, and more.

CIRCLE 154 ON READER SERVICE CARD

Even in the midst of communications, HyperACCESS lets you run your other DOS software or use your computer's DOS commands. And HyperACCESS is so well-behaved, it can also run under Windows or TopView, concurrently with other programs.

Conduct Your Own Examination

Call or write Today!

800-826-2760 or (313) 243-0576



- ☐ Send me a demo disk for \$2
☐ Send me HyperACCESS for \$149

**30-Day Money-Back Guarantee
 Not Copy Protected**

Name: _____

Company Name: _____

Shipping Address: _____

City: _____

State: _____ Zip: _____

Payment: ☐ Check ☐ VISA ☐ MC Card Exp. Date: _____

Credit Card #: _____

Add \$5 shipping, \$20 overseas; Michigan residents \$6 sales tax.

System Requirements: IBM PC, XT, AT, or compatibles. 192K RAM minimum. PC-DOS 2.0 or greater. (Separate 2-100 version.)

Hilgraeve Inc., P.O. Box 941 Monroe, MI 48161
 Communications Software Since 1981.

THE CMO ADVANTAGE

TO ORDER
CALL TOLL FREE
1-800-233-8950
 DEPARTMENT B107

TELEX 5106017898
 OR MAIL YOUR ORDER TO:
COMPUTER MAIL ORDER
 Department B107
 477 E. Third Street
 Williamsport, PA 17701



POLICY

Add 3% (Minimum \$7.00) shipping and handling. Larger shipments may require additional charges. Persons and company checks require 3 weeks to clear. For faster delivery use your credit card or send cashier's check or bank money order. Pennsylvania residents add 6% sales tax. All prices are subject to change and all items are subject to availability. Defective software will be replaced with the same item only. Hardware will be repaired or replaced at our discretion within the terms and limits of the manufacturer's warranty. We cannot guarantee compatibility. All sales are final and returned shipments are subject to a restocking fee.

EDUCATIONAL INSTITUTIONS

CALL TOLL FREE
1-800-221-4283
 CUSTOMER SERVICE
 & TECHNICAL SUPPORT
 1-717-327-1450

CANADIAN ORDERS

1-800-268-3974
 Ontario/Quebec

1-416-628-0866
 In Toronto

1-800-268-4559
 Other Provinces

TELEX: 06-218960

2505 Dunbar Drive,
 Mississauga, Ontario
 Canada L5L1T1

All prices shown are for U.S.A. orders. Call the Canadian Office for Canadian prices.

THE CMO ADVANTAGE

- Next day shipping on all in-stock items
- Free easy access order inquiry
- Orders from outside Pennsylvania save sales tax
- Free technical support from our factory trained technicians
- There is no limit and no deposit on C.O.D. orders
- There is no extra charge for using your Visa or MasterCard and your card is not charged until we ship
- No waiting period for cashier's checks
- We accept purchase orders from qualified corporations. Subject to approval
- Educational discounts available to qualified institutions. (See the toll free educational phone number above)
- FREE CATALOG MEMBERSHIP

DRIVES

CMS	
10 meg Internal (IBM)	\$399.00
20 meg Internal (IBM)	\$499.00
Rambo-AT	\$229.00

CORE

AT20-AT72MB	CALL
EVEREX	
60 meg internal tape backup	\$799.00
20 MB streamer backup	\$699.00

MEGA

A10H Bernoulli Single 10	CALL
A210H Bernoulli Dual 10	CALL
A220H Bernoulli Dual 20	CALL
Save on Bernoulli Cards	CALL

IRWIN

Tape Backup	CALL
-------------	------

MOUNTAIN

Hard Card 20	CALL
--------------	------

PRIAM

40, 60MB Inner Space	CALL
Shared Disk	CALL
Shared Space	CALL

RACORE

1500 Expansion Chassis	\$379.00
1500 Chassis w/DMA	\$429.00
2101 256K Memory	\$179.00
2103 512K Memory	\$199.00

SYGREN

Back Ups	SCALL
----------	-------

TELETYPE

26, 35, 50, 80 meg (PC)	from \$1499.00
-------------------------	----------------

Tandon

300K 5 1/4" 1/2 HTS	\$89.99
---------------------	---------

TEAC

300K 5 1/4"	\$109.99
-------------	----------

MODEMS

ANCHOR	
Volkamodem 300/1200	\$139.00
Signalmate 2400	\$209.00
Lightning Express	\$329.00
Express halfcard-PC	\$149.00
Lightning halfcard	\$349.00

AST

Reach 1200 Baud Half Card	\$399.00
---------------------------	----------

EVEREX

1200 Internal WinModem	\$179.00
------------------------	----------

Hayes

Smartmodem 300	\$139.00
Smartmodem 1200	\$389.00
Smartmodem 1200B	\$359.00
Smartmodem 2400	\$589.00
Smart Com II	\$89.00
Chronograph	\$199.00
Transit 1000	\$309.00

Novation

J-Cat	\$99.99
Smart Cat Plus	\$319.00
Novation 2400	\$499.00

QUADRAM

Quadrom II	
300/1200	\$309.00
300/1200/2400	\$499.00

INTERFACES

DIGITAL DEVICES	
Printer Buffer 16K	\$74.99

QUADRAM

Microbuffer II (84K)	\$169.00
----------------------	----------

QUADRAM

MicroLaser	from \$139.00
Elazer (Epson)	from \$79.99

GRAPHICS

Polaroid Palette	\$1399.00
Power Processor	\$229.00
Illuminated Slide Mounter	\$39.99
Polecolor 2 pack film	\$19.99

MONITORS

AMDEK	
300 Amber	\$139.00
310 Amber IBM TTL	\$169.00
410 White or Green TTL	CALL
Color 600 Hi-Res (640x240)	\$399.00
Color 722 IBM Enhanced	\$529.00
Color 730 Analog	\$799.00

MAGNAVOX

515 RGB/Composite	\$299.00
613 TTL Green	\$99.99
623 TTL Amber	\$99.99

NEC

JB 1270 GUB 1275 A (ex.)	\$99.00
JB 1280 G TTL/1285 A TTL(ex.)	\$139.00
JC 1401 Multi Sync RGB	CALL

PRINCETON

MAX 12 Amber	\$179.00
HX-9 9" RGB	\$469.00
HX-9E Enhanced	\$459.00
HX-12 12" RGB	\$619.00
HX-12E Enhanced	\$659.00
SR-12 Hi-Res	\$599.00
SR-12P Enhanced	\$649.00

QUADRAM

8400 Quadchrome	\$479.00
8410 Quadchrome II	\$739.00
8420 Amberchrome	\$179.00
8500 Quad Screen	\$1499.00

TAXAN

115 12" Green Matrix	\$119.00
116 12" Amber Matrix	\$129.00
121 Green TTL	\$139.00
122 Amber TTL	\$149.00
220 Color Composite	\$179.00
620 640x200 RGB	\$439.00
630 640x200 RGB	\$489.00
640 720x400 RGB	\$539.00

ZEM

ZVM 1200A/1230G (ex.)	\$99.99
ZVM 1240 IBM Amber	\$149.00
ZVM 135 RGB	\$459.00
ZVM 1330 RGB	\$459.00
ZVM 1380 RGB	CALL
ZVM 1380 E G Comp.	CALL

DISKETTES

SONY	
3 1/2" SS/DD (10)	\$19.99
3 1/2" DS/DD (10)	\$29.99
5 1/4" SS/DD (10)	\$9.99
5 1/4" DS/DD (10)	\$13.99
5 1/4" High Density (10)	\$29.99

IBM

5 1/4" DS/DD Floppy Disks (Box of 10)	\$25.99
---------------------------------------	---------

maxell.

3 1/2" SS/DD	\$16.99
3 1/2" DS/DD	\$29.99
5 1/4" MD-1 w/Hardcase	\$11.99
5 1/4" MD-2 w/Hardcase	\$16.99
5 1/4" MD-3 HD for AT	\$29.99

Verbatim.

5 1/4" SS/DD	\$19.99
5 1/4" DS/DD	\$24.99
Disk Analyzer	\$24.99

DISK HOLDERS

AMARAY

50 Disk Tub 5 1/4"	\$9.99
30 Disk Tub 3 1/2"	\$9.99
100 Disk Tub 5 1/4" w/lock	\$19.99

INNOVATIVE CONCEPTS

Flipn-File 10	\$1.99
Flipn-File 50	\$14.99
Flipn-File 50 w/lock	\$19.99
Flipn-File Data Case	\$9.99

PRINTERS

Canon

A40, 50, 55	CALL
LBP-841 Laser	\$1999.00

CITIZEN

MSP-10 (80 col)	\$279.00
MSP-15 (132 col)	\$399.00
MSP-20 (80 col)	\$349.00
MSP-25 (132 col)	\$505.00
MSP-35 (100)	\$449.00

C.MOH

Powerline 1550	\$449.00
Starwriter 10-30	\$459.00
C.I. 3500	CALL

corona

Laser LP-300	\$2399.00
--------------	-----------

DIABLO

D25 Dasywheel	\$549.00
D35 Dasywheel	\$1099.00
D60F Dasywheel	CALL

daisywritr

2000	\$699.00
------	----------

EPSON

HomeWriter 10, LX-80	CALL
FX-80, FX-200, FX-100	CALL
DX-10, DX-20, DX-35	CALL
SQ-2000, HX-80, HS-80, AP-80	CALL
LQ-800, LQ-1000	CALL

JUKI

5510 Dot Matrix	CALL
5510C Color	CALL
8000 Letter Quality	CALL
8100 Letter Quality	CALL
8200 Letter Quality	CALL
8300 Letter Quality	CALL
8500 Letter Quality	CALL

LEGEND

808 Dot Matrix 100 cps	\$179.00
1080 Dot Matrix 100 cps	\$259.00
1350 Dot Matrix 130 cps	\$289.00
1385 Dot Matrix 155 cps	\$339.00

NEC

P560, P660, P760	CALL
3550 IBM	\$779.00
6650 IBM	\$1099.00
ELP 360 IBM	\$399.00

OKIDATA

182, 183, 182, 193, 2410, 54	CALL
Okimate 20 (IBM), 262, 263	CALL

Panasonic

KX1091	\$249.00
KX1092	\$389.00
KX1592	\$469.00
KX1595	\$669.00

QUADRAM

Quadjet	\$379.00
Quadseer	CALL

SILVER-REED

500 Letter Quality	\$239.00
550 Letter Quality	\$299.00
800 Letter Quality	\$599.00

star

SB/SD/BRN/K	CALL
Powertype Letter Quality	CALL

Texas Instruments

T1855	\$639.00
T1855	\$799.00

TOSHIBA

PB321 (80 Column)	\$469.00
PB341 (132 Column)	\$799.00
PB351 (132 Column)	\$1049.00

ZENITH 158

256K Dual Drive Desktop with MS-DOS

\$1499⁰⁰

SOFTWARE FOR IBM

ANSA SOFTWARE

Paradox	\$499.00	ASHTON-TATE	R-Base 4000	\$259.00
			R-Base 5000	\$359.00
Framework II	\$399.00		Clout 2.0	\$129.00
dBASE II	\$299.00			
dBASE II Plus	\$399.00			

BATTERIES INCLUDED

Lugar Portfolio	\$159.00	Microsoft	Flight Simulator	\$34.99
			MultiPlan	\$129.00
BORING			Microsoft Word 3.0	\$299.00
Turbo Pascal 3.0	\$49.99		Microsoft Project 2.0	\$259.00
Superkey	\$44.99		Microsoft Chart 2.0	\$189.00
Sidewalk (Unprotected)	\$57.99		Microsoft Mouse	\$139.00
Reflex	\$59.99		Windows	\$69.99
Lightening	\$59.99			
Traveling Sidewalk	\$44.99			
Turbo Prolog	\$54.99			

BROOKSBUND

Primashop	\$39.99	Crosstalk XVI	\$99.99
Graphics Library	\$24.99	Crosstalk IV	\$149.00
Graphics Library 2	\$24.99	Remote	\$89.99

CENTRAL POINT

Copy II PC-Backup	\$29.99	MOHOGAM	Dollars & Sense	\$99.99
PC Option Board	\$84.99			

Continental Software

Home Accountant Plus	\$79.99	MOUSE SYSTEMS	PC MousePaint +	\$139.00
1st Class Mail	\$79.99			
Tax Advantage	\$49.99			

DECISION RESOURCES

Chartmaster	\$229.00	MultiMate	Multi Mate	\$229.00
Signmaster	\$159.00		Advantage	\$289.00
Diagram Master	\$209.00		Just Write	\$89.99
Map Master	\$259.00			

FIFTH GENERATION

Feedback	\$99.99	IBM		
----------	---------	-----	--	--

FIRST STEP

Golf's Best	\$34.99	Professional Software	PC Plus/The Boss	\$249.00
-------------	---------	-----------------------	------------------	----------

FUNK SOFTWARE

Sideways	\$44.99		Write & Spell	\$89.99
----------	---------	--	---------------	---------

Harvard Software Inc.

Total Project Manager	\$269.00	RoseSoft	Pro Key 4.0	\$69.99
-----------------------	----------	----------	-------------	---------

Presentation Graphics

	\$239.00			
--	----------	--	--	--

Hayes

Please (Data Base)	\$199.00	SOFTWARE GROUP	Enable	\$329.00
--------------------	----------	----------------	--------	----------

LIFETIME

Voltmeter II	\$109.00	SORCUM/IUS	Micro Software	
--------------	----------	------------	----------------	--

LIVING VIDEO TEXT

Think Tank	\$109.00	Accounting	APRANGLIN/ONE	(ea.) \$299.00
------------	----------	------------	---------------	----------------

Ready	\$84.99	Supercalc II	\$219.00	
-------	---------	--------------	----------	--

Lotus

Symphony	\$429.00	EasyWriter II System	\$239.00	
----------	----------	----------------------	----------	--

1-2-3 2.0	CALL	Super Project Plus	\$299.00	
-----------	------	--------------------	----------	--

meqa

Manage Your Money	\$99.99	Word Perfect 4.1	\$219.00	
-------------------	---------	------------------	----------	--

Manage Your Market	\$89.99	SUNLOGIC	Jet	\$37.99
--------------------	---------	----------	-----	---------

MicroPro

Easy	\$94.99	Synapse	File Manager	\$49.99
------	---------	---------	--------------	---------

WordStar 2000 +	\$299.00			
-----------------	----------	--	--	--

WordStar Professional	\$249.00			
-----------------------	----------	--	--	--

WordStar Pro Plus/VGL Demo	\$199.00			
----------------------------	----------	--	--	--

IBM PC IBM-XT IBM-AT SYSTEMS

Configured to your specifications.

Call for the price and availability of your system requirements.



6300 CALL

COMPAG

Portables	CALL
Desk Pros	CALL
AT286	CALL

Corona

PPC406 Dual Portable	\$1299.00
PPCXT 10 meg Portable	\$1999.00
PC40222 Dual Desktop	\$1399.00
PC400-HD2 10 meg	\$1999.00

ITT

ITT X-TRA	CALL
256K, 2 Drive System	CALL
256K, 10 meg Hard Drive System	CALL
XPS, 20 meg	CALL

KAYPRO

KP2000 Portable	CALL
Keypro-PC	CALL



IBM CLONE

- + 640K MB-250 Installed
- + 150 Watt Power Supply
- + XT Keyboard
- + 360K Floppy
- + 20 Meg Hard Drive

\$999⁰⁰

SPERRY

Sperry-HT	As Low As \$1749.00
Sperry-IT	As Low As \$2699.00

Call for Specific Configuration!



PC-138	As Low As \$899.00
PC-148	As Low As \$999.00
PC-158	As Low As \$1499.00
PC-180	As Low As \$1399.00
PC-170	As Low As \$1699.00
PC-240	As Low As \$2699.00

ACCESSORIES

AMARAY

80 Column Printer Stand	\$14.99
-------------------------	---------

CURTIS

Side Mount SS-1	\$19.99
Side Mount AT SS-2	\$34.99
Universal Stand SS-3	\$19.99
Diamond SP-1	\$29.99
Emerald SP-2	\$39.99
Sapphire SPF-1	\$49.99
Judy SPF-2	\$59.99
Static Mat	\$29.99
Universal Printer Stand	\$14.99

KENSTON

Master Piece	\$99.99
Master Piece +	\$119.00

DATA SHIELD

300 Watt Backup	\$379.00
500 Watt Backup	\$499.00
Turbo 350 Watt Backup	\$449.00
P125 Power Director	\$99.99
P150 Power Director w/Modem	\$119.00

KEYBOARDS

KEYTRONICS

KB5150KB5151KB5151 Lr	CALL
KB5152KB5153KB5153 Lr	CALL

MEMORY CHIPS

4184 RAM Chips	(ea.) \$1.59
128 RAM Chips	(ea.) \$5.99
256 RAM Chips	(ea.) \$4.99

MULTIFUNCTION CARDS

AST

Rampage-PC	\$299.00
Rampage-AT	CALL
Six Pack Plus	\$229.00
VO Plus II	\$139.00
Advantage - AT	\$399.00
Preview Mono	\$299.00
PC Net Cards	\$379.00
5251/111 On-line	\$699.00
Rampage	\$349.00
5251/111 Plus	\$719.00

dca

IRMA 2270	\$639.00
IRMA Print	\$999.00
IRMA Smart Alec	\$779.00

EVEREX

Edge Card	\$259.00
Graphics Edge	\$219.00
Magic Card I	\$99.99
Magic Card II	\$159.00
EGA Video Card	CALL

HERCULES

Graphics	\$299.00
Color	\$159.00

Intel

8251 Emulation	\$549.00
----------------	----------

Intel

PCNC8087 5MHz	CALL
PCNC8087-2 5MHz	CALL
PCNC80287 5MHz	FOR
1010 PC-above board	YOUR
2010 AT-above board	PC
1110 PC-above board-P.S.	

MYLEX

The Chairman	\$439.00
--------------	----------

PERSYST

Bob Board	\$359.00
Mini Mono	\$159.00

PARADISE

Color/Mono Card	\$149.00
Multi Display Card	\$199.00
Five Pack C, S, O-384K	\$99.99
High Res Mono	\$199.00
EGA Card	CALL

QUADRAM

Quadport-AT	\$115.00
Liberty-AT (IBM)	\$399.00
The Gold Quadboard	\$449.00
The Silver Quadboard	\$399.00
Expanded Quadboard	\$179.00
Liberty-PC	\$399.00
QuadLink	\$499.00
QuadSprink	\$399.00
QuadColor	\$199.00
Quadboard-AT	\$399.00
Quadram EGA	\$399.00

Seagate

Color 400 Princeton	\$479.00
STB	

EGA Plus	\$379.00
----------	----------

TEGMAR

Captain - 64	\$109.00
Graphics Master	\$469.00

VIDEO-7

IBM EGA Card (VEGA)	\$399.00
---------------------	----------

1-800-233-8950

FOR INFORMATION READER SERVICE CARD

Dept. B107

COMPUTER MAIL ORDER

AMERICAN MICRO TECHNOLOGY
presents



STARRING

XT-PLUS AMT 286

and
introducing **AT jr**



XT-PLUS

IBM PC XT Compatible, 4.77MHz Clock, 640K Mother Board, 8088 Intel Chip, Keyboard, 135 watt Power Supply, Floppy Disk Controller, Printer Port, Serial Port, Game Port, Clock w/Battery Back-up, Two Disk Drives \$699.

Specials *

Floppy Disc Controller \$29.
Monochrome Graphics Card/PP 79.
Disk I/O Card FDC, PP/SP, Game, Battery Clock 79.
1200 Baud Modem (1/2 size) .. 159
XT-Mother Board "O"K expandable to 640K 99.
Mother Board for AT 650.
Keyboard AT 65.
20MB Drive with Controller .. 425.
Power Supply 135 watts 65.
Power Supply 200 watts ... 129.
XT Chassis 31.
AT Chassis 89.
8MHz IBM PC XT Compatible Mother Board "O"K 175.
30MB Drive with Controller .. 590.
EGA Card 275.



AMT 286

IBM PC AT Compatible Computer (STM Board) 6 MHz, 640K Memory, Keyboard, Clock & Battery on Board, Floppy & Hard Disk Controller, 1.2MB Floppy, 192 watts Power Supply \$1499.*

AMT 286-e

IBM PC AT Compatible Computer (Atronic Mother Board), 8 MHz Clock (enhanced version), 640KB Memory expandable to 1MB, AT layout Keyboard, Floppy & Hard Disk Controller by Western Digital, 192 watts Power Supply, 1.2MB Floppy, 20MB Hard Disk, Socket for 80287 \$1999.
"O" Wait State Option \$300.

**PLEASE DON'T CALL
TICKETRON ...
FOR FAST SERVICE
CALL US**

(714) 972-2945

TWX 5106003265
In Los Angeles call (213) 477-6320



AT jr

IBM PC Compatible, 2 to 5 times faster than IBM PC, Zero Wait State, Eight Slots, 135 watts Power Supply, 8 MHz & 4.77 MHz Clock (Dual Speed Hardware & Software switchable), 640KB on Mother Board, V-20 or 8088-2 Processor, AT layout Keyboard, Floppy Disk Controller, Two Drives 360KB each, Runs Lotus 123, Wordstar, dBase II & III, Flight Simulator and more \$699.*

*Prices for quantity purchases only
Registered trademark of IBM Corporation



AMT AMERICAN
MICRO
TECHNOLOGY
1322 E. EDINGER SANTA ANA, CA 92705

Prices and Availability subject to change without notice.

CIRCLE 507 ON READER SERVICE CARD

ONE GOOD PC INVESTMENT DESERVES ANOTHER!

PC MAGAZINE!



TESTED APPLICATIONS!

YES! I'd like to subscribe to PC Magazine—and **save up to 50%!** Please enter my subscription as indicated below:

- ☐ One year (22 issues) for only \$21.97. I save 37%!
☐ Two years for only \$34.97. A 50% savings!
☐ Payment enclosed ☐ Bill me later

Mr./Mrs./Ms. _____ please print full name 4SF14
 Company _____ Title _____
 Address _____
 City _____ State _____ Zip _____

Add \$15 per year outside USA. Savings based on regular one-year (22 issues) subscription price of \$34.97. Please allow up to 60 days for delivery of first issue.

Make sure you get the most out of your PC with PC Magazine!

PC brings you hands-on, torture-tested hardware and software reviews and evaluations, new applications to maximize the overall performance of your PC, and powerful user techniques that increase the speed and flexibility of your system!

PC Magazine provides you with the news, information, and ideas that help you make the most out of your investment—22 times a year!

Subscribe today and save up to 50% off the regular subscription price!

UNBIASED PRODUCT REVIEWS!

YES! I'd like to subscribe to PC Magazine—and **save up to 50%!** Please enter my subscription as indicated below:

- ☐ One year (22 issues) for only \$21.97. I save 37%!
☐ Two years for only \$34.97. A 50% savings!
☐ Payment enclosed ☐ Bill me later

Mr./Mrs./Ms. _____ please print full name 4SF14
 Company _____ Title _____
 Address _____
 City _____ State _____ Zip _____

Add \$15 per year outside USA. Savings based on regular one-year (22 issues) subscription price of \$34.97. Please allow up to 60 days for delivery of first issue.



POWER USER TIPS AND TECHNIQUES

YES! I'd like to subscribe to PC Magazine—and **save up to 50%!** Please enter my subscription as indicated below:

- ☐ One year (22 issues) for only \$21.97. I save 37%!
☐ Two years for only \$34.97. A 50% savings!
☐ Payment enclosed ☐ Bill me later

Mr./Mrs./Ms. _____ please print full name 4SF14
 Company _____ Title _____
 Address _____
 City _____ State _____ Zip _____

Add \$15 per year outside USA. Savings based on regular one-year (22 issues) subscription price of \$34.97. Please allow up to 60 days for delivery of first issue.



**BUSINESS REPLY MAIL**

FIRST CLASS PERMIT NO. 66 BOULDER, COLORADO

POSTAGE WILL BE PAID BY ADDRESSEE

P.O. Box 2443
Boulder, Colorado 80321NO POSTAGE
NECESSARY
IF MAILED
IN THE
UNITED STATES**BUSINESS REPLY MAIL**

FIRST CLASS PERMIT NO. 66 BOULDER, COLORADO

POSTAGE WILL BE PAID BY ADDRESSEE

P.O. Box 2443
Boulder, Colorado 80321NO POSTAGE
NECESSARY
IF MAILED
IN THE
UNITED STATES**BUSINESS REPLY MAIL**

FIRST CLASS PERMIT NO. 66 BOULDER, COLORADO

POSTAGE WILL BE PAID BY ADDRESSEE

P.O. Box 2443
Boulder, Colorado 80321NO POSTAGE
NECESSARY
IF MAILED
IN THE
UNITED STATES**GET A GREATER
RETURN FROM
YOUR PC!***Because PC Magazine brings
you all of this 22 times a year!*

- Breakthrough product announcements!
- In-depth reviews and product evaluations!
- Professional, hands-on applications!
- Time- and money-saving ways to use your PC!
- User-to-user exchange of ideas and shortcut routines!
- Up-to-the-minute news on the IBM industry!

Subscribe today**For fast service
CALL TOLL FREE
1-800-852-5200**

■ EDITED BY JARED TAYLOR

SPREADSHEET CLINIC



Lotus tips that let you pick your type font, dish up better menus, invert column data, and better control your cursor and your defined ranges.

FONT MENU

Figure 1 contains a menu that lets you insert text of various kinds into a 1-2-3 worksheet. Alt-C runs the macro and gives you a control panel choice of condensed, bold, underlined, or subscript text. Hit the first letter of your menu choice, type the text you want in that font, and hit Return.

The macro uses the extended ASCII characters that represent the control codes for turning fonts on and off. These are the peculiar characters that appear in line 5 of the screen shot; they must be entered into your spreadsheet via one of the ways outlined in previous issues of Spreadsheet Clinic. Each character cluster in line 5 contains the codes that turn the special font on and off and has the range name that's in the cell above it. Cell B9 is named CHAR.

The macro works by copying the codes to wherever your cursor is, going into edit mode, and then moving the cursor to the point just after the turn-on-font code and just before the turn-off-font code. Now, whatever you type will be sandwiched between the correct codes for the font you chose.

The example shows control codes for the Epson/IBM printer. Codes will, of course, be different for different printers.

Arnold Moskowitz
Philadelphia, Pennsylvania

final menu choice that brought up another menu.

Different techniques for getting unusual ASCII characters into a 1-2-3 spreadsheet are explained in PC Magazine's Spreadsheet Clinic of October 29, 1985 (Volume 4 Number 22), and February 25, 1986 (Volume 5 Number 4). The trick is to create an ASCII file containing the characters you want, give it a .PRN extension, and /File Import it into your worksheet.

INVERTING DATA IN COLUMNS

Figures 2 and 3 show a way to invert data in a Symphony or 1-2-3, Release 2, column

without writing a macro. The entries in cells D9 to D19 will always appear in reverse order in cells E9 to E19. They may be labels or numbers. In this example I have used a series of random numbers in D, which are reversed in E. Every time you hit F9 (Calc) you will get a new series.

This inversion technique will work with a column of any length, so long as it lies between A and Z. Named ranges are as follows: Start = D6, Count = E6, Range1 = the column of data to be inverted. The formula that does the real work is the one in E9, which is copied down to E19. The formulas in Count and Range could easily be



Figure 1: A font menu for 1-2-3 that sends the necessary printer codes to your printer. Note the use of the extended ASCII character set in line 5.

This menu makes it easy to jazz up a worksheet with fancy printing. A macro menu can have up to eight choices, but this one has only five because that number fits nicely on the screen. If you wanted many different printing options, you could include a



How Does One Air Express Office Send Another Air Express Office a List of What's Coming?

Next time you have a lengthy message to send cross country, load it into your computer instead of a plane. It's a lot faster.

Our Crosstalk software and a modem can make it possible for your PC to communicate almost instantly with almost any other computer in the world, over ordinary phone lines.

In minutes, you could send or receive a 10-page report, an inventory list, or anything else you'd like to have in someone else's hands right now. You can speed the way you do business, no matter where you do business.

Crosstalk facilitates communication among different

computer brands, operating systems, and modems. It even makes it possible for your PC to become a smart remote terminal to almost any dial-up computer — your company mainframe, for example, or an information utility such as CompuServe.

Because Crosstalk is so easy for beginners to use and so versatile for experts, it's become the most popular microcomputer communications program available. Ask your dealer, or send for our brochure.



1000 Holcomb Woods Parkway / Roswell, Georgia 30076
CROSSTALK is a registered trademark of MicroStuf, Inc.
CompuServe is a service mark of NCA Group.

CIRCLE 278 ON READER SERVICE CARD

■ SPREADSHEET CLINIC

	D	E
3	Data Inversion Formula	
4		
5	Start	Count
6	@CELL("row",RANGE1)	
7		
8	Rangel	Inverse
9	=INT(10*@RAND)	4
10	=INT(10*@RAND)	6
11	=INT(10*@RAND)	4
12	=INT(10*@RAND)	7
13	=INT(10*@RAND)	7
14	=INT(10*@RAND)	3
15	=INT(10*@RAND)	3
16	=INT(10*@RAND)	7
17	=INT(10*@RAND)	7
18	=INT(10*@RAND)	2
19	=INT(10*@RAND)	2
Formula in cell E9:		
=IF(CHAR(@CELL("col",D9)+64)<=STRING(9COUNT+2*START-@CELL("row",D9)-1,0))		

Figure 2: The formulas for data inversion.

	D	E
3	Data Inversion Formula	
4		
5	Start	Count
6	9	11
7		
8	Rangel	Inverse
9	9	3
10	4	4
11	9	1
12	3	8
13	1	1
14	6	6
15	1	1
16	8	3
17	1	9
18	4	4
19	3	9

Figure 3: The order of the data in column D is automatically reversed in column E.

included in the formula in E9, but I have broken them out here for clarity.

Charles Parkhurst
Bronxville, New York

What the long formula in cells E9 through E19 does is produce the address of the appropriate cell in column D. (The formula would be more general if it used Range1 instead of !D9, but I shortened it to fit on the page.) The @@@ at the beginning of the formula returns the contents at that address, and @cell"col",!D9)+64 gives the column letter. The +64 converts from column numbers, which @cell gives you, to column letters. The part of the formula after the &, which gives you the row number of the cell in D to be displayed in E, is more complicated. It's based on a row-number algorithm that looks simple once somebody else has figured it out, but could

be very hard to invent on your own: Take the row number at which the column to be inverted begins and multiply by 2. Add the number of entries in the row, subtract the row number of the cell in E, and subtract 1. Pretty slick, Mr. Parkhurst.

BETTER MENUS

Here are some tips for creating better 1-2-3 macro menus:

1. 1-2-3 accepts a space as a valid menu item. Since the space is invisible when the menu is displayed, you can use it for a "hidden" menu selection. Of course, if you cursor to it across the menu line, it will become visible. However, if the description is also only a space (and therefore invisible) and the selection is the last menu item, many users will never notice its presence.

2. If you add spaces before or after the label for a menu item, you will have put

more space between the label and the other menu items. This is a good way to set apart a more important command from other items in the menu.

3. You can use all characters, including punctuation marks, as menu items. Thus, if you have menu choices that call up help screens, a question mark (?) makes a good menu item.

4. Normally, as the user cursors through the menu, the description labels in the second line appear at the left edge of the screen. However, if you begin the description labels with leading spaces, they will appear right under the menu item to which they apply. This associates the description more closely with the menu item.

5. When a macro calls a menu, the top line of the screen shows the current cursor position and the contents of the current cell. This extraneous information can confuse users, so it's a good idea to send the cursor to a blank cell before you call a menu.

6. Finally, it's not necessary for every menu item to lead to a detailed macro. You can use at least one item to tell the user where he is, as in a menu like this:

CALC SAVE EXTRACT PRINT <--- Menu 1

If the user mistakenly chooses the "<--- Menu 1" item, it can lead to a /xm command that calls the same menu.

Daniel Ehrmann
Chicago, Illinois

GETTING RID OF RANGES

When I build a spreadsheet with Release 2 of 1-2-3, I define a lot of range names. As I go along, I sometimes find I have defined ranges I no longer need. The macro shown in Figure 4 displays all the defined ranges in the worksheet and lets me delete any or all of them.

To use it, put the cursor in any part of the spreadsheet where there is room to build a range name table and hit Alt-B. Move the cursor to a range name you no longer need and hit Enter. The macro will let you go on deleting ranges until you hit Enter with the cursor on a blank cell. Thus, when you get to the last name to delete, just hit Enter twice to end the macro.

Mark Sharp
Springfield, Missouri

Eliminate Hardware Hassles

Wholesale Prices without sacrificing quality, service, technical assistance and warranties.

FEATURED SOFTWARE

LOTUS	
1, 2, 3 V2.0	\$303.00
ASHTON-TATE	
Phase III	\$385.00
BORLAND	
Turbo Jumbo Holiday Pak ..	\$125.00
Turbo Lightening	\$ 53.00
MICROSOFT	
Word V3.0	\$219.00
Chart V2.0	\$144.00
HARVARD	
Total Project Manager V1.1	\$245.00

ORDER TODAY
1-800-233-0681

Technical Assistance 1-402-483-2986
Customer Service 1-402-483-4735
Hours: 8 a.m.-5:30 p.m., Mon.-Fri.

FEATURED HARDWARE

STB	
EGA Plus	\$259.00
AST	
Six Pack Plus, 384K	\$229.00
EPSON	
LQ1000	\$689.00
AMDEK	
722 RGB, Enhanced GR ...	\$477.00
PRINCETON	
HX-12E Hires RGB	\$483.00
(EGA Compat.)	
EVEREX	
The Edge (Color/Mono) ...	\$249.00

ACCESSORIES

WIC	
80 Directional Tracker	139.00
Dot Sheet Guide	59.00
ATI	
ET100 80 Directional Tracker	99.00
ET100 80 Directional Tracker	119.00
Printer Cable	11.00

HARDWARE

AST	
Six Pack Plus 64K	214.00
Reach Modern	319.00
Six Pack plus 384K	
S/PICC	229.00
Ramage Pak	264.00
Mem Pack 64K	229.00
Printer	236.00
MPT 54K	365.00
Advantage 128K PCAT	353.00
V/D Plug II, Ch/Ser	136.00
J Ram-2	134.00
TECMAR	
Wave 64K	169.00
Captain 6K, 64K	145.00
Captain 6K, 384K	229.00
First Mate 6K	189.00
Graphics Master	429.00
Chatter Color	
Menu Card	359.00

EVEREX	
The Edge Card Color	
Memobank	249.00
Graphics Edge	245.00
Magic Card II	159.00
HERCULES	
Color Card with parallel Port	135.00
Mon Graphics Card	279.00
Graphix A 2.0	39.00
IDEA	
IDEA 5251	579.00
INTL	
Above Board 64K for PC	245.00
Above Board 128K for PC	305.00
Peripack Board for AT	64.11
80287-2	129.00
80287-2 & 8MHz	136.00
80287-AT	122.00

KEYBOARD	
Masterpiece	94.00
Masterpiece Plus	127.00
KEYBOARD	
805151 or 805151 JI	169.00
5153 Keyboard with touch pad	297.00
AT Converter	15.00
MICROSOFT	
Mouse	119.00
Mouse with Mouse	189.00
PC Mouse with PC Point	156.00
PC Mouse with Software	156.00
PC Mouse/Ready	145.00
PC Point	145.00

ORION TECHNOLOGIES	
PC Turbo 185 w/256K	587.00
PC Turbo Daughter Board	784.00
Ecotek Multifunction Board AT	249.00
Conquest Multifunction Board 64K	249.00
PC Net Daughter Board	595.00
PC Net Standalone Board	179.00
QUADRON	
BaseLine	305.00
Expanded Database Ho	199.00
Item to 384K, OK	
Quadboard 384K	279.00
S/PICC2	189.00
Quadboard 64K & Color	239.00
Gold Quadboard, OK	192.00
Liberty Board 64K, AT	249.00
Quadrigraph	79.00
Parallel Inter Board	64.00

ETEX (Epson)	
Quiet Writer	405.00
Microizer Printer Built	CALL
EXPANSE	
Expansion Chassis	
Plus (A)	456.00
Expansion Board 256K	176.00
Personal Box Card/Color	326.00

STB	
Chatter	229.00
E-Card Plus	259.00
Graphics Plus II	199.00
TITAN	
Accelerator 128K	439.00
WESTERN DIGITAL	
10 meg File Card	
Hard Disk	999.00
PARADISE SYSTEMS	
Color Menu Card	119.00
Multi Display Card	185.00
Modbus Graphics Card	229.00
Five Pack Multi Card, OK	199.00
See, Set & Check Mod-C	179.00
Check Ink Ram Mod-C	119.00

DRIVES

EVEREX	
Everdisk 10 Meg Int	525.00
Everdisk 20 Meg Int	575.00
IDEA	
Removable Box 10 Meg	1,729.00
Removable Box 20 Meg	2,335.00
Box 20 Meg	
Plus	2,559.00
10 Meg Cartridge II	46.00
Cleaning Kit	79.00
Standard Interface Card	129.00
MULTIMAN	
20 Meg Drive Card	939.00
10 Meg Dynamic Ext Disk	1,469.00
SAGA	
10 Meg Int. Hard	
Drive Kit	724.00
SEAGATE	
10 Meg 1/2 H. Internal, 1/2	439.00
20 Meg with Controller	
8 & 16 meg internal, 1/2	445.00
20 Meg Internal Hard	
Drive for the AT	
internal, full	569.00
30 Meg Internal Hard	
Drive for the AT	
internal, full	689.00
40 Meg Internal	
Hard Drive for the AT	
internal	809.00

TALLGRASS	
10 Meg Int	845.00
25 Meg Ext 50 Meg	
back up	2,399.00
TEAC	
TM 195-2, full DS	93.00
YANCO	
80 525 3 1/2" half	53.00
height Drive 3 MS	
1 2 Meg 1/2 Int AT & MS	199.00
TOSHIBA	
AT 384K Drive (5 1/4")	
half height	96.00
MAYNARD ELECTRONICS	
PCI 10 Meg Int	536.00
At 20 Meg Int	769.00

DISKS	
DS/D5 DISKS TO DS/D5	
Format 16.5	18.00
Verbatim Database	18.00
OS/2 HIGH DENSITY DISK (HDPI)	
Maxwell	36.00
Verbatim	41.00

BACKUP

IRMW	
Tape Backup 10 Meg	445.00
Tape Backup 20 Meg	539.00
EVEREX	
80 Meg Int Tape Backup	799.00
ALDIP	
SYSTEM	
CALL	

BUSINESS SOFTWARE

ALPHA	
Doc Base Manager II	149.00
Electric Disk PC	179.00
Keynotes	46.00
APPLIS SOFT. TECH.	
Version XL	49.00
ASHTON TATE	
D Base II 128K	256.00
D Base II Plus	395.00
Framework II	345.00
D Base II	265.00
Time Frame	29.00

BN	
General Accounting	295.00
Accounts Receivable	295.00
Accounts Payable	295.00
Payroll	295.00
Job Costing	295.00
Inventory	309.00
Business Builder	
(GL, A/R, A/P, Payroll, Inter, Mgr, Ser, Sheet, Rev, Graph and Word Processing)	399.00

SPS	
Business Graphics	210.00
Overhead Express	120.00
Electronic Checkbook	
(Stat, Inv)	45.00
BORLAND	
Sidekick	27.56
General Accounting	42.50
Supertrey	34.00
Turbo Holiday Pack	57.00
Turbo Pascal W/8087	53.50
Turbo Modula	
Jumbo Pack	125.00
Turbo Pascal W/8087	53.50
Turbo Pascal	
W/8087, BCD	64.00
Turbo Pascal	34.75
Turbo Pascal	53.00
Turbo Pascal	27.56
Turbo Pascal	36.00
Turbo Pascal	19.50
Turbo Pascal	38.00
Reflex: The Analyst	59.00

BREAKTHROUGH	
Timeline	229.00
PROOFPOINT	
Printing	39.00
Graphics Library	24.00
Brain Screen Writer	
CENTRAL	
Copy II PC to Teles	22.00
PC Option Board	83.00
CONCEPTUAL INSTRUMENTS	
Desk Organizer	168.00

DIGITAL RESEARCH	
Gen Draw	129.00
Gen Collection	139.00
CPM 86	49.00
CPM 80	61.00
DOW JONES	
Investment Evaluator	96.00
Synthesizer Link	139.00
Market Manager	139.00
Market Analyzer	199.00
News & Prospects Gp	233.00

FUNK	
Sidekicks (Menu)	39.00
GRAPHICS COMMUNICATIONS	
Graphics Comp Set 4.3	295.00
Frequency 4.3	197.00

PC WHOLESALESALES of America Inc.

P.O. BOX 6445, 245 SO. 84TH ST. • LINCOLN, NEBRASKA 68506



Call 1-800-233-0681

HARDWARE ASSOCIATES

PC Logo 2 D 87.00

Subtotal 186.00

Total Project 245.00

Manages V.1 1.00

Project Manager 186.00

HUMAN EDGE 149.00

The Programmer Edge 117.00

The Sales Edge 249.00

Word Project 117.00

INFORM 311.00

Conversion 157.00

Volunteer Deluxe 287.00

Volunteer Scientific 157.00

LIVING WIRETEXT 147.00

Think Pack 107.00

Ready 147.00

1, 2, 3-New Version 309.00

Symphony 389.00

INNOVATIVE SOFTWARE 409.00

Smart Systems V2 D 409.00

System V2 D 409.00

DEVELOPMENT 329.00

CPA 26.00

Marco 26.00

Postcard 26.00

Recalc 53.00

GREAT PLAINS 474.00

Business Programs 474.00

HOWARDSETT 211.00

Real Estate Analyzer II 211.00

MICRO DATA BASE SYSTEMS 322.00

Knowledgebase III 322.00

MICROGRAPH 197.00

PC Draw 197.00

MICROPRO 95.00

Easy 1 95.00

WordStar 189.00

WordStar 2000 Plus 279.00

WordStar 2000 232.00

WordStar Professional 218.00

MICROFIN 118.00

Excel-R Basic 79.00

Extended Report Writer 79.00

R Base 5000 - 1 B 232.00

R Base 5000 Multi-VS 232.00

R Base 5000 Multi 799.00

MICROSOFT 229.00

Project 229.00

Draw Basic 88.00

Windows 88.00

Macro Assembler, V4 B 88.00

Multiplan, V2 O 109.00

Access 153.00

Word, V3 B 219.00

Chart 2 B 144.00

Business Basic Compiler 247.00

C Compiler 143.00

Calcal Compiler 285.00

Fortran Compiler 291.00

Mouse 107.00

Personal Compiler 113.00

Mouse 219.00

MICROSTUFF 93.00

Connect, V4 B 93.00

Remote, V3 1 93.00

Tramputer, V1 B 145.00

HUMANEDGE 95.00

Dollar & Sense 95.00

MULTIMATE 299.00

Multiplan, V2 31 299.00

Multiplan Advantage 249.00

OPIN SYSTEMS 293.00

PVO Sales, A/R, G/L, Inv, A/P, Team Manager 293.00

PEACH TREE 275.00

PR, L/C, Back to Basics, V1 G2 184.00

POWER BASE SYSTEMS 184.00

Power Base 184.00

REAL WORLD 293.00

A/P, G/L, A/R, SE or INV 293.00

ROCKSOFT 69.00

Prokey II D 69.00

SAMBA

Sam's & W's 359.00

Processing Word III 329.00

SATELLITE SOFTWARE SE 194.00

Software Arts 215.00

SOFTVIEW GROUP 325.00

SOFTWARE PUBLISHING 64.00

PTV Inc. White, Graph 68.00

PTV Inc. White, Graph 68.00

PTV Report 64.00

SOFTVIEW 186.00

SuperCalc II 184.00

SuperProject 291.00

Accounting Programs 291.00

SUMMIT 120.00

Barra Basic 120.00

80071/80072 85.00

Run Time 153.00

XANARO 256.00

Ability 256.00

GAMES & EDUCATIONAL SOFTWARE

ATI 25.00

Soft Builders 41.00

Training Video 52.00

BAKING 52.00

Computer SAT 52.00

BLUE BUSH 35.00

Chess 35.00

BLUE CHIP 29.00

Millennium 29.00

Millennium 29.00

Sealion 29.00

Squire 29.00

INTELEND 20.00

Local Trainer 20.00

Ancient Art of War 20.00

CSG SOFTWARE 53.00

Mastering the SAT 53.00

Mastering the SAT 53.00

COX 38.00

Training for WordStar 38.00

DAVIDSON 27.00

Math Reader 27.00

Word Attack 27.00

Speed Reader II 27.00

Spell II 27.00

NARDEN 27.00

Holy Card 27.00

HUMAN EDGE 95.00

Managerial Edge 134.00

Word Profile 26.00

Managerial Edge 134.00

Sales Edge 123.00

INDIVIDUAL 34.00

Professor DOS 23.00

The Instructor 23.00

Professor Power 27.00

Labortest 27.00

Typing Instructor 27.00

ISALA 84.00

Kodak Pad 84.00

LEARNING COMPANY 18.00

Arithmetic Magic 18.00

Maple Sage 18.00

World Spinner 18.00

Number Spinner 23.00

Reader Tutor 23.00

MICROSOFT 27.00

Flight Simulator V2 12 27.00

MICROPROFE 25.00

Residual Acc 25.00

Software Acc 25.00

1-15 G/L 25.00

Sale Profit 25.00

Secret Service 25.00

CAMBRIDGE 15.00

Build & Book 15.00

Boston Over 50.00

Masterpiece 23.00

Run In & 28.00

Song Writer 28.00

Net Works 69.00

WIDOWSON 23.00

Curiosities 23.00

Baseline 25.00

Scalability 23.00

Enhancer 23.00

Wishmaster 23.00

Winnies 23.00

Suspended 28.00

For Golden Quest 23.00

A Mind Forever 23.00

Suspect 25.00

Zork I, II or III 25.00

SPINACER 117.00

AlphaStar 117.00

Kinder Camp 117.00

Star Machine 117.00

Jack-More 117.00

Hay-Double Double 117.00

Mr. Miller 117.00

Rhymes & Riddles 117.00

Story Machine 117.00

Shogun Troops 1, 2 19.00

Delta Dragon 21.00

Most Amazing Thing 21.00

SPECTRUM 29.00

MONITORS

AMDEK 117.00

Video 300 Green 117.00

Video 300 Amber 117.00

Video 300 Amber 117.00

Video 300 (New) 117.00

Composite 217.00

Color (16K) (New) 374.00

High Res 374.00

Color (700) (New) 403.00

Ultra High Res 403.00

Color 712 (New) 423.00

With 16K, 16K 423.00

Enhanced Graphics 477.00

PRIMOTON 387.00

16K High Res 387.00

RGB Color 413.00

RGB Color 413.00

RGB Color 413.00

RGB Color 413.00

RGB Color 413.00

RGB Color 413.00

RGB Color 413.00

RGB Color 413.00

RGB Color 413.00

RGB Color 413.00

RGB Color 413.00

RGB Color 413.00

RGB Color 413.00

RGB Color 413.00

RGB Color 413.00

RGB Color 413.00

RGB Color 413.00

RGB Color 413.00

RGB Color 413.00

RGB Color 413.00

RGB Color 413.00

RGB Color 413.00

RGB Color 413.00

RGB Color 413.00

RGB Color 413.00

RGB Color 413.00

RGB Color 413.00

RGB Color 413.00

RGB Color 413.00

RGB Color 413.00

RGB Color 413.00

RGB Color 413.00

RGB Color 413.00

RGB Color 413.00

RGB Color 413.00

RGB Color 413.00

RGB Color 413.00

RGB Color 413.00

RGB Color 413.00

EPSON

LS 80 205.00

LS 80 205.00

LS 80 205.00

LS 80 205.00

LS 80 205.00

LS 80 205.00

LS 80 205.00

LS 80 205.00

LS 80 205.00

LS 80 205.00

LS 80 205.00

LS 80 205.00

LS 80 205.00

LS 80 205.00

LS 80 205.00

LS 80 205.00

LS 80 205.00

LS 80 205.00

LS 80 205.00

■ SPREADSHEET CLINIC

```

\B      NAME={right}      Make column
        ADDRESS={left}{down}
        /rnt             headings.
LOOP    {?}              Make range name table.
        {if @cellpointer("type")="b"}{quit} Wait for input.
        /c"BLANK"       Copy range name to BLANK.
        /rmd            Begin deletion.
BLANK   -               Left blank for range name.
        /re{right}-     Complete deletion.
        {branch LOOP}   Erase table entry.
                          Go back to LOOP.

```

Figure 4: A macro that builds a table of range names and deletes those you indicate.

REPEATING KEYSTROKES IN MACROS

In 1-2-3, Release 2, when you move the cursor around with macros, you can include repeat counts. The entry [right 4], for example, will move the cursor to the right four times. I have found that you can also use a range name or formula to indicate how many times you want to move the cursor. Thus, {right COUNT}, for example, will move the cursor as many times as the value in the cell named COUNT. A

formula such as {right COUNT-1} will also work. When your macro operates on different columns, it can be handy to be able to move different distances according to the status of the spreadsheet.

John Spear
Bedford, Texas

This is yet another undocumented Lotus goodie. Since the number of repetitions can be the result of any formula that returns a number, you can write things like

```

{up @max(e7..e14)/@avg(d38..d46)}
or
{right @if(al>b1,c1,d1)}

```

However, unless these formulas return nice positive integers, they may not behave the way you suspect. The repetition count doesn't distinguish between positive and negative numbers, so {right -4} moves the cursor right four times, not left four times. Also, it throws away everything after a decimal point. So {right 3.99999} moves the cursor three times, not four.

CONTRIBUTE TO THE CLINIC

Share your latest spreadsheet discovery through PC Magazine's Spreadsheet Clinic. We'll pay you \$50 for anything we print, plus an extra \$25 if you submit it on a disk. If you send a disk, please include a printout. Mail your contributions to Spreadsheet Clinic, PC Magazine, One Park Avenue, New York, NY 10016. ☐

filePro 16

"Hard-to-beat
Data Base" PC Products, Nov. '85

The System That's Hard to Outgrow

In today's business environment, you need a system that adjusts to change fast. filePro 16 is a flexible, easy-to-learn package you can build on. Start with a simple list and design your way up to accounting and inventory systems.



Call (800) 847-4740 & ask for
Smallware Sales. In NY State, call
(212) 398-9290.

For a **FREE** copy of Smalltalk, our newsletter with up-to-date information and tips from The Small Computer Company, Just Circle Reader Response #213.

 **The Small Computer Company, Inc.**
230 West 41st Street, Suite 1200, New York, NY 10036 (212) 398-9290

CIRCLE 213 ON READER SERVICE CARD

A VISIBLE SALES STRATEGY

A classified ad in PC means a mini-investment with a high sales return in the microcomputer mail-order market! Let us give you information on ad sizes, options, rates—and you'll be amazed at how economically you can focus in on your specific audience.

PC's penetrating editorial brings you a knowledgeable readership that is rapidly growing—and growing increasingly receptive to the product or service you have to offer. And it's easier than ever to deliver your message—because you can phone your ad in at the number below, so your insertion can run in the next issue. Make sure it does—phone now!

Classified Advertising
ZIFF-DAVIS PUBLISHING COMPANY
Computer
Publications
Division

CALL 212-503-5115

Put VP-Info™ to the test...



Introducing the High-Speed, Low-Cost Database Management System for \$99.95

THE STOP-WATCH TEST

With its powerful built-in compiler, VP-Info runs up to 10 times faster than dBASE II™ or dBASE III™ or any other interpretive database program. Compiler speed is especially helpful for repetitive procedures and calculations.



accounting and inventory applications). 12 new I/O commands and functions, and 10 new programming commands like REPEAT to simplify counting operations.

VP-Info also includes 16 new mathematical functions, 10 new string commands, and a powerful matrix variable capability.

Still, VP-Info's dBASE-like command language is easy to learn for first-time users and experienced dBASE users alike.

THE BOTTOM LINE TEST

\$99.95 is all it costs for all this power.

Powerful database programming languages usually cost many hundreds of dollars. You might spend hundreds more adding stand-alone utilities and a compiler, but you still wouldn't have all this speed, flexibility and power. Even if you now own dBASE II or dBASE III, VP-Info is a great buy for its reporting and form letter capabilities alone.

Applications developers can get the VP-Info run-time package for a nominal charge—call us for details.

Like all Paperback Software products, VP-Info is powerful productivity software at a petty cash price.



DATABASE TIME TRIALS	VP-Info	dBASE II	dBASE III	dBASE III Plus	dBASE 5000
Build an index on 2000 names	1:43	8:40	9:13	1:01	3:08
List company names and phone	1:56	3:12	2:25	2:17	0:32
Sort on indexed field	4:42	>60:00*	13:06	10:19	7:52
Count to 5000	4:10	9:04	9:43	11:35	18:51

(all times in minutes:seconds)

*test terminated after one hour

And, because development speed is as important as processing speed, VP-Info's one-step compiler doesn't get in your way. A single command compiles any application. Programs can even be run without pre-compiling for speedier debugging.

THE YARDSTICK TEST

VP-Info's enhancements to the dBASE™ command language let you do more work with fewer lines of code.

VP-Info includes 93 commands and functions that dBASE III left out, 107 they forgot to put in dBASE II. Compared to dBASE III, VP-Info offers 4 new relational commands, including POST (invaluable for

relational commands make juggling multiple files an easy trick. For example, the SET RELATION TO command lets you create "logical links" between several data files: links that automate cross-file look-ups and retrievals.

With VP-Info, data files from several environments work together. Use dBASE II, dBASE III or VP-Info's own data files—with as many as 256 fields. Any file format can be used with any other—without conversion.

And, VP-Info includes powerful commands for networking environments. Data file security is maintained by built-in LOCK and UNLOCK commands—and the usefulness of any database is multiplied thanks to increased accessibility.

extended

many as

can be used

with any other—without conversion.

And, VP-Info includes powerful commands for networking environments.

Data file security is maintained by built-in LOCK and UNLOCK commands—and the usefulness of any database is multiplied thanks to increased accessibility.

THE POWER TEST

VP-Info offers all the file-handling power you need. Keep 13 files active at any one time—including up to 6 open data files.

VP-Info's powerful

relational commands make juggling multiple files an easy trick. For example, the SET RELATION TO command lets you create "logical links" between several data files: links that automate cross-file look-ups and retrievals.

With VP-Info, data files from several environments work together. Use dBASE II, dBASE III or VP-Info's own data files—with as many as 256 fields. Any file format can be used with any other—without conversion.

And, VP-Info includes powerful commands for networking environments.

Data file security is maintained by built-in LOCK and UNLOCK commands—and the usefulness of any database is multiplied thanks to increased accessibility.

\$99.95

Ask for VP-INFO and other PSI products at better computer stores, software stores and bookshops everywhere.

Corporate licenses available.

To order call
800-443-0100

Ask for Operator 456. Order code PM.
For more information call: 415-644-2116.

Paperback Software
2830 9th Street
Berkeley, CA 94710

REQUIREMENTS:

IBM PC, PC-XT, PC-AT or compatible computer with 80 column color or monochrome monitor, at least 256K memory, 1 double-sided floppy disk drive (two floppy disk drives or fixed disk recommended) and DOS version 2.xx or 3.xx. 320K required for DOS 3.xx.

dBASE, dBASE II, dBASE III and dBASE III Plus are registered trademarks of Ashton-Tate. R-Base 5000 is a trademark of Microm, Inc. IBM PC-XT, PC-AT are registered trademarks of International Business Machines Corp. VP-Info and VP-Planner are trademarks of Paperback Software International. Paperback Software is a registered trademark of Paperback Software International.

Your first color monitor should be good enough to be your last.

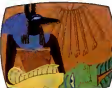
NEC introduces the only color monitor you need. Superb resolution plus MultiSync for across-the-board compatibility with all three PC graphics boards made by IBM® for business graphics, CAD/CAM, computer art, and text.



Now there's one high resolution color monitor that does things your way. The MultiSync™ monitor from NEC. It gives you the best color resolution available at the price.

- Compatibility with the IBM Professional Graphics Adapter, the IBM Enhanced Graphics Adapter, and the IBM Color Graphics Adapter.

Compatibility with the IBM® Enhanced Graphics Adapter Board



- MultiSync, the NEC feature that automatically adjusts to color adapter board scanning frequencies from 15.75 KHz to 35 KHz—suggesting the possibility that the MultiSync monitor might be compatible with all color graphics boards that are fully compatible with the IBM PC, PC/XT, and PC/AT, now and in the future.
- Full implementation of high resolution graphics software for business and other applications, now and in the future.
- And color capability limited only by the board being used.

See Things Our Way

Until now, you had to choose different color monitors for



compatibility with all three PC color graphics boards made by IBM. With so many board and monitor configurations, folks don't know which way to look.

The new MultiSync color monitor gives you unique compatibility. As well as TTL and analog color. With 7 switchable text colors. And resolution up to maximum 800 horizontal dots and maximum 560 vertical lines, on a large, 13" diagonal viewing area.



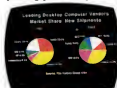
All that, priced at just \$799. All from NEC, a name respected around the world for advanced, reliable products backed by nationwide service.

Compatibility with the IBM® Professional Graphics Adapter Board



It's the one color monitor that does everything your way.

Compatibility with the IBM® Color Graphics Adapter Board



But why talk more about it? Visit your nearest dealer and see a graphic demonstration of the new NEC MultiSync monitor's capabilities. Then draw your own conclusions.

For information dial

1-800-447-4700

NEC HOME ELECTRONICS (U.S.A.) Inc.
Personal Computer Division
1401 Estes Avenue
Elk Grove Village, IL 60007

NEC

■ EDITED BY CRAIG L. STARK

POWER USER



A dBASE program that automatically strips extraneous comments that waste execution time, and a word-processing macro technique that lets you write in shorthand.

DCRUNCH FOR PROGRAM SPEED

In both "Pseudo compiler for dBASE II" (Power User, PC Magazine, Volume 5 Number 5) and "dBASE Speed Tips" (Power User, Volume 5 Number 1), the point is made that dBASE programs will execute faster if leading and trailing spaces, blank lines, and "*" lines are stripped out and if everything (except quoted text) is capitalized.

To facilitate the necessary file preparation, I'm enclosing dCRUNCH.BAT (see Figure 1) and dSTRIP.COM (see Figures 2 and 3), which will convert a 64K command file in under 6 seconds. Before running programs through the DOS filter, you should edit out any single apostrophes inside NOTE or TEXT/ENDTEXT statements, since capitalization is based on pairs of apostrophes, double quotes, or brackets. Note also that everything inside a TEXT/ENDTEXT statement will be capitalized and left-justified unless you first enclose it in quotes, then edit out the quotes later.

The syntax for the command is

```
DCRUNCH [d:][path]filename
```

and you should omit the .PRG filename extension.

Lutz Bungart
Seattle, Washington

All of us who suffer from manic "ASAP-itis"—that is, every power user—will want to try dCRUNCH to make loop-intensive dBASE routines run faster.

dBASE's interpreter is its weakest link—or, more precisely, its slowest.

When a command is issued, the interpreter: (1) parses the full command line; (2) discards leading spaces; (3) indexes to the first space to identify the verb; (4) truncates the string if it's longer than four characters; (5) converts it to uppercase; (6) searches its lookup table of initial verbs; and, finally, (7) gets down to business. So if you write a long NOTE or "*" comment, the interpreter looks at every byte, savors a delicate sample, then spits it out. The same applies when you add a comment after ENDDIF or ENDDO, or when you indent command lines for legibility. It's no wonder that interpreted languages like dBASE or BASIC run more slowly than compiled programs!

For example, take this simple iterative loop:

```
variable_x=8
DO WHILE variable_x<1000
  variable_x=variable_x+1
  * This is a long comment line
  * explaining what's going on
ENDDO
```

dCRUNCH shortens processing of this loop over 25 percent—from 58 to 42 seconds. The biggest offender is the "*" line—13 seconds; a long comment tacked on to the ENDDO will have the same effect. Shortening "variable_x" to "x" shaves another 6 seconds. (Timings using an AT were three to four times faster, but in the same approximate proportions.)

Blank lines are curious beasts! While I found no measurable difference in execution speed with one blank line added, a large overhead began accumulating with each additional blank. Five blank lines in-

```
ECHO OFF
REN dCRUNCH.BAT      Speeds dBASE routines.  Calls dSTRIP.COM
IF %1==/ GOTO noparm
IF NOT EXIST dstrip.com GOTO nocom
IF EXIST %1.prg GOTO strip
ECHO -----
ECHO File %1.PRG not found.
IF EXIST %1 ECHO Please specify the file without .PRG extension.
GOTO noparm
:strip
IF NOT EXIST %1.prg GOTO work
ECHO -----
ECHO A back-up file %1.PRG already exists and will be overwritten.
ECHO Hit CTRL-BREAK followed by Y to interrupt or
PAUSE
DEL %1.prg
:work
ECHO Streamlining %1.prg.  Original version is saved as %1.prk
REN %1.prg %1.prk
dstrip %1.prg >%1.prg
GOTO end
:inoparm
ECHO FORMAT:      DCRUNCH [d:][path]filename      (omit ".prg")
GOTO end
:inocom
ECHO File DSTRIP.COM not found.
:isnd
```

Figure 1: dCRUNCH.BAT invokes dSTRIP.COM to streamline dBASE programs.

THE SMARTEST BUY YOU'LL EVER MAKE: 20 MBYTES OF *AUTOMATIC* TAPE BACK-UP FOR JUST \$795.



ONLY FROM SYSGEN.™

The Sysgen Smart Image.™

More capacity. More features. More value. The best-selling tape back-up system for the IBM® and compatibles gets even better!

Now the Sysgen Smart Image delivers *double* the storage capacity. 20 Mbytes on a high density cassette. It backs your data up *automatically*. And it comes in two convenient versions: The internal model, for just \$795—or the slim, half-height external chassis for \$895.

Only Sysgen gives you *unattended* back-up.

Set the Smart Image once, like a VCR, and it will back up your data up to twice daily, seven days a week. And, if you're using your system, the Smart

Image will wait until you're through, then back up your files *automatically*. That's smart.

You can't pass up a buy like this.

You won't find a smarter solution—or a better price. Sysgen's entire disk and smart tape family offers an unbeatable combination of capacity and value. Our systems are IBM® standard compatible, and run all software written for current versions of PC DOS®. Compare for yourself.

For a Sysgen dealer near you, call **1-800-821-2151**.



Trademarks: Sysgen Smart Image—Sysgen, Inc. Registered Trademarks: IBM, PC DOS, International Business Machines Corporation.
47853 Warm Springs Blvd., Fremont, CA 94539
(415) 490-6770, Telex 4990843

SYSGEN
INCORPORATED

■ POWER USER

creased the execution time of 1,000 loops by 11 seconds. I suspect the delay is not in processing the blanks, but rather in reformatting the DO WHILE.

The easiest way to get dCRUNCH

.BAT and dSTRIP.COM is to use your modem and call PC Magazine's Interactive Reader Service, (212) 696-0360. (Use 300 or 1,200 bps, eight data bits, no parity, and one stop bit.) If you have a macro as-

```

;-----
; dSTRIP - Dos Filter to remove leading and trailing blanks, blank lines and
; comment lines, from Dbase command files, and to capitalize text
; not in quotation marks.
;-----
COMSEG SEGMENT FARA PUBLIC 'CODE'
ASSUME CS:COMSEG,DS:COMSEG,ES:COMSEG,SS:COMSEG
ORG 100h

START PROC FAR
CLD
MOV BL,00000001h ;tbe bits in the BL register will hold the
;following information when set to 1:
;8-bit only tabs and blanks encountered
; in current line
;1-bit a '*' encountered as first char of line
;4-bit char inside 'single' quotes
;5-bit char inside 'double' quotes
;6-bit last char was LF
;7-bit last char in *-line was a '*'
;DX will count blanks/tabs after a char
;save registers and

LOAD: XDR DX,DX
PUSH DX
PUSH DX
MOV DX,OFFSET DATA ;read into memory
MOV CX,64000 ;64K bytes
XDR BX,DX ;from standard input
MOV AL,3FH ;with DOS function call
INT 21h
POP DX ;restore registers
POP BX
OR AX,AX ;AX has number of bytes read - test for 0
JNE LOAD8
JMP DONE

LOAD8: MOV CX,AX ;move count into CX
MOV SI,OFFSET DATA ;and position index registers for
MOV DI,OFFSET DATA ;a string move
SCANB: LODSB ;fetch a byte into AL
CMP AL,26 ;end of file?
JE STORE ;if so, store and get out
TEST BL,01000000h ;LF on previous fetch?
JE NEXT ;if not, skip
OR BL,1 ;set beginning of line bit
AND BL,01111111h ;and reset the LF bit
TEST NE,00000000h ;if yes, skip
AND BL,01111111h ;otherwise reset *-bit
NEXT9: AND BL,01111111h ;reset *-bit
NEXT: CMP AL,59 ;if yes, skip
JNE NEXT1 ;if not, skip
OR BL,00000000h ;set *-bit
JMP SHORT NEXT5 ;and do loop routine

NEXT1: CMP AL,32 ;blank?
JE COUNT ;if yes, check whether to count it
CMP AL,05 ;tab?
JNE NEXT2 ;if not, skip count
OR BL,11b ;if yes, at beginning of line or in a *-line?
JNE LOOP ;if yes, loop and omit
INC DX ;otherwise count the blank/tab
JMP SHORT STORE ;and store it

NEXT2: CMP AL,13 ;CR?
JE OUT ;if yes go to end of line routine
NEXT3: CMP AL,10 ;LF?
JNE NEXT4 ;if not, go on checking
OR BL,01000000h ;set end of line bit
JMP SHORT OUT ;and go to end of line routine

NEXT4: TEST BL,1 ;have we seen any non blank/tab char before?
JE NEXT5 ;if yes, ignore the next step
CMP AL,42 ;if not, skip
JNE NEXT5 ;if not, skip
OR BL,10b ;otherwise set the *-bit
AND BL,01111111h ;and in either case we have non blank/tab char
NEXT5: XDR DX,DX ;reset blank/tab count to 0
NEXT6: XDR BL,11b ;are we at beginning of line or in a *-line?
TEST DX,0 ;if so, ignore (includes CR/LF of blank lines)
SUB DI,DX ;DX is non-zero only if we encountered a CR
XDR DX,DX ;reset DX to 0
AND BL,01111111h ;reset *-bit

```

Figure 2: The assembly language program for dSTRIP.COM

Try It. Then Buy It. PC-Write.

A fast, full-featured word processing package for the unbelievable price of \$10. Complete. You get a manual on disk, mail merge, split screen, keyboard macros, on-screen formatting, full printer support, and more.

Try PC-Write for \$10.

Then register for \$75 to get:

- latest diskette
- printed manual
- two updates
- phone support
- newsletter

Registration supports our "shareware" concept that keeps our prices low, and allows our development of PC-Write enhancements.

Shareware means you can get PC-Write from a friend or user group to try, and give away copies yourself. Then register if you like it. No risk!

PC Magazine
July, 1986

**NOW
Version 2.6**

has a wonderful new manual, automatic reformat options, expanded help and menus. Version 2.7 with spell check coming soon, new price \$89.

**Order PC-Write Today.
Satisfaction Guaranteed.**

Quicksilver

(206) 282-0452

219 First N. #224v

Seattle, WA 98109



MAXELL

DISKETTES

3 1/2"	SS/DD	MF1-DD	\$25.90
	DS/DD	MF2-DD	41.75
5 1/4"	SS/DD	MD1-D	15.90
	DS/DD	MD2-D	22.90
	DS/DD	MD2-HD	43.75
8"	SS/DD	FD1	41.00
	DS/DD	FD2	44.10

DURACELL

ALKALINE BATTERIES

D Size—2 Pack	2.18
C Size—2 Pack	2.18
AA Size—4 Pack	2.76
9 Volt—2 Pack	3.71
AAA Size—4 Pack	2.76
N Size—2 Pack	1.63

NI-CAD RECHARGEABLE

D Size—2 Pack	6.95
C Size—2 Pack	6.95
AA Size—2 Pack	5.52
AAA Size—2 Pack	6.95
9 Volt—Corded	6.95

CALCULATOR/PHOTO/ELECTRONIC

PK13B	1.35 VOLT MERCURY	1.37
PK28R	6.0 VOLT SILVER OXIDE	6.44
PK625B	1.35 VOLT MERCURY	1.37
DL 1/3 NB	3.0 VOLT LITHIUM	2.54
MS76B	1.5 VOLT SILVER OXIDE	1.95

PRINTER RIBBONS

EPSON	FX/M/RX 70/80	4.64
	FX/M/RX 100	7.62
IBM	5152 PC	4.64

PRINTWHEELS-MONOPLASTIC

QUME	WP COURIER 10	4.58
	WP COURIER 12	5.58
	WP GOTHIC 15	4.58

PRINTWHEELS-METAL

WANG	COURIER 10	35.73
	COURIER 12	35.73

SMA KEYBOARD KEYCAPS

KEYTRONICS 5551

LCK-123	101/LS 1-2-3	11.78
DSK-310	D BASE III	11.78
DWK-300	DISPLAYWRITE III	11.78
MMW-300	MICROGOST WORD III	11.78
MMW-330	MULTIMATE	11.78
WPK-410	WCPG PERFECT	11.78
WPK-100	WORD STAR	11.78
PKC-001	QWERTY/US	11.78

SOFTWARE SPECIALS

MULTIMATE 3.31

State-of-the-art program for word processing that utilizes the full power of your personal computer. Multimate is a versatile, easy-to-learn word processing package. Its use of function keys allows you to create, edit and print almost effortlessly.

SPECIAL PRICE: \$286.75

D BASE III PLUS

Plus stands for all the improvements made to the number one selling data base management system. It still has the powerful data base management language and all of the features that made D Base III the standard of the industry. Makes quick work of day-to-day data management tasks. Pull-down menus are used. As your needs grow so do the capabilities. You may create custom screens.

SPECIAL PRICE: \$365.00

ASK FOR CUSTOM PRINTED FORMS

OPEN ACCOUNTS WELCOME
UPS, COURIER AND FEDERAL EXPRESS
FDB PHILADELPHIA, PA
PRICES SUBJECT TO CHANGE



NBS ELECTRONICS™

205 SOUTH SECOND STREET
PHILADELPHIA, PA 19147-5403

DIRECT TOLL-FREE NUMBER
ORDERS ONLY

(800) 448-3472

QUESTIONS

(215) 627-7271

(215) 467-4689

PRODUCTIVITY

POWER USER

```

CAPS: JMP      SHORT CAPS      ;capitalise
STORE: CHG     AL,26            ;store char
LOOP:  LOOPNE  SCANS           ;test for end of file
      PUSH     AX              ;and loop for next fetch
      PUSH     BX              ;save registers
      PUSH     DX
      MOV     DI,OFFSET DATA  ;compute the numbers of bytes stored
      MOV     CX,DI
      SUB     CX,DX
      MOV     BX,#1
      MOV     AX,40H
      INT     21H
      POP     DX
      POP     BX
      POP     AX
      CMP     CX,26
      JZ      DONE
      JNP     LOAD
      INT     20H
      ;if not, read another 64K bytes
      ;end program

CAPS:  CMP     AL,39
      JNE     QOOT
      TEST     BL,1000000H
      JNZ     STORE
      XOR     BL,0100000H
      JNP     SHORT STORE
      QOOT:  CMP     AL,34
      JNE     CAPS01
      XOR     BL,00100000H
      JNP     SHORT STORE
CAPS01: TEST     BL,00100000H
      JNZ     STORE
      CMP     AL,57
      JB      STORE
CAPS2:  CMP     AL,122
      JA      STORE
CAPS3:  AND     AL,5FH
      JNP     SHORT STORE
      START
      ENDP
      DATA:
      COMSEG  END      START
    
```

(Figure 2 ends)

N DSTRIP.COM

```

A      CLD
      MOV     BL,#1
      XOR     DX,DX
      PUSH    BX
      PUSH    DX
      MOV     CX,#1CH
      MOV     CX,PAGE
      XOR     BX,BX
      MOV     AX,3F
      INT     21
      POP     DX
      POP     BX
      OR      AX,AX
      JNC     J1
      JNE     J1
      JNP     J1
      MOV     CX,AX
      MOV     SI,#1CH
      MOV     DI,#1CH
      LODSB
      CMP     AL,1A
      JB      J1
      TEST     BL,40
      JZ      J1
      OR      BL,#1
      AND     BL,0F
      TEST     BL,0F
      JNE     J1
      AND     BL,0F
      AND     BL,7F
      CMP     AL,3E
      JNE     J1
      OR      BL,80
    
```

(Figure 3 continues)

```

      JNP     #171
      CMP     AL,28
      JB      J1
      CMP     AL,89
      JNS     #158
      TEST     BL,83
      JNS     #185
      INC     DX
      JNP     #164
      CMP     AL,8D
      JB      J1
      JNE     #176
      CMP     AL,6A
      JNS     #165
      OR      BL,40
      JNP     #176
      TEST     BL,81
      JB      J1
      CMP     AL,2A
      JNE     #171
      DB      BL,82
      AND     BL,FE
      XOR     DX,DX
      TEST     BL,83
      JNS     #185
      SUB     DI,DX
      XOR     DX,DX
      AND     BL,7F
      JNP     #1A6
      STOSB
      CMP     AL,1A
      LOOPNE  #124
      PUSH    AX
      PUSH    BX
      PUSH    DX
    
```

(Figure 3 continues)

Figure 3: This file will create dSTRIP.COM through DEBUG.

sembler, you can type in the dSTRIP | and EXE2BIN it. As an alternative, type
ASM file (Figure 2), then assemble, link, | up the shorter dSTRIP.INP file (Figure 3)

```

NOV DX,01CE
NOV CX,DI
SUB CX,DX
NOV DX,0001
NOV AX,40
INT 21
POP DX
POP BX
POP AX
CMP AL,1A
JE 01A4
JMP 0105
INT 20
CMP AL,27
JNE 0104
TEST BL,20
JNE 0104
JMP 0104
CMP AL,22
JNE 010D
XOR BL,20
JMP 0104
TEST BL,30
JNE 0104
CMP AL,61
JB 0104
CMP AL,7A
JA 0104
AND AL,5F
JMP 0104
HCE
BCE
M
Q

```

(Figure 3 ends)

■ If you need maximum speed inside an intensive loop, dCRUNCH is just the ticket.

with an ASCII word processor. Then use **DEBUG** to create **dSTRIP.COM** by issuing the command

```
DEBUG <DSTRIP.INP.
```

DEBUG will use **dSTRIP.INP** as its input to create the **.COM** file.

dCRUNCH's side effects are substantial. A program that is all-capitalized and left-justified without comments or mnemonic variable names is awful to read and

a nightmare to modify 6 months later. And, in most applications, a few extra milliseconds inside a loop is the least of your problems. But if you need maximum speed inside an intensive loop—like passing each record in a file—**dCRUNCH** is just the ticket.—Brad Stark

MACRO STENOGRAPHY

Instead of writing several small macros to type commonly used words and phrases, it is more efficient to write one large macro and use it to search and replace all the abbreviations at once, throughout the file. That way you don't need to remember which key does which phrase. And with programs like **WordPerfect**, which create a separate file for each macro, you can avoid cluttering up your disk.

The basic form of the macro is: Go to the top of the file, search for abbreviation, and replace with word or phrase.

Of course, the macro should use the

GET PROJECT RESULTS



RELY ON PMS-II®

Make your job easier with tools you can rely on: Professional, quality reports that give you accurate information for making key decisions — and graphics you can be proud of.

Control dates, slippage, gains, black time and money with assurance and confidence. All you need is **PMS-II** software, proven on multi-million dollar projects to give managers the results they expect.

Formatted for MS-DOS, CPM 86

- Menu driven - easy to use
- Many mainframe features
- Unrestricted project size
- Extensive reporting capabilities

PMS-II - \$1295; Demo - \$50
Send for free literature.

Europe: SISTA, Kloten, Switzerland
Phone: (011) 411-8132635

NORTH AMERICA: MICA, INC.

MICA

8230 Carroll Canyon Road, Suite 119
San Diego, California 92121
(619) 458-1327 Telex 701257

TEMPLATES & DUST COVERS

Overlays made of sturdy plastic designed to put commands and functions on your keyboard therefore slowing you better control and flexibility in using your favorite software. Corporate and Educational Discounts available.



ONLY \$14.20 each plus \$1.80 Ship/Hd

VISA / MC / Choice / CHX / MO * NC Residents add 4.5% Sales Tax

Key Tronic 5151

Wordperfect (4.0 & 4.1) * Multimate 3.3 * Lotus 123 * Dos 2.0 & 2.1/Basic * Dos 3.0 & 3.1/Basic * dBASE III & III+ * Rise 1600 * Wordstar * Wordstar 2000 * Samra III * Microsoft Word * Volkswriter Deluxe * Blank do-it-yourself

AT&T 6300

Wordperfect 4.1 * Lotus 123 * dBASE III * Wordstar 2000 * Microsoft Word * Dos 2.0 & 2.1/Basic * Blank do-it-yourself

Tandy 1000

Wordperfect 4.1 * Lotus 123 * Blank do-it-yourself

Vinyl Keyboard Dust Covers

\$6.95 each + \$1.10 Ship/Hd

Key Tronic 5151 & 5153
AT&T 6300
IBM PC/XT
Compaq Deskpro
Tandy 1000 & 2000

Satisfaction Guaranteed

Interstate Software, Inc.

P.O. Box 40398
Raleigh, N.C. 27629

FOR ORDERS ONLY 1-800-892-2961

FOR NC AND INFORMATION

CALL (919) 266-8608

Introducing PowerBase 2.2



Not only did we make it better... We made it *faster!*

So you thought you had the perfect database manager - PowerBase. Well you did...until now!

First you discovered that not only was PowerBase a simple, easily mastered database system...but it was also powerful. Now discover new PowerBase 2.2.

PowerBase 2.2 runs a minimum of 21% faster than earlier releases, and that means even more power and performance than ever before. And speed isn't the only improvement we've made. Now you can link to WordPerfect. And PowerBase 2.2 provides better support for running PowerBase unattended with macro packages, like SuperKey, ProKey and RE/Call. Most PowerBase data files will now take up less disk space, and you can add more records to a PowerBase data file with multiple index fields.

If you're not a PowerBase user yet, see your local software retailer, or call PowerBase Sales Support at 1-800-292-7342. In Michigan, call (313) 540-2398.

PowerBase
A COMPUWARE COMPANY



32100 Telegraph Road, Birmingham, MI 48010

PowerBase is a division of Compuware, the company that has been providing the IBM mainframe environment with products like ABEND-AID, dBUG-AID and File-AID.

WordPerfect is a trademark of SSI Software. SuperKey is a trademark of Borland. ProKey is a trademark of RoseSoft. RE/Call is a trademark of Yef Software.

TimeWand™ - Keeping track of time...



Assign Bar Code



Scan File Name



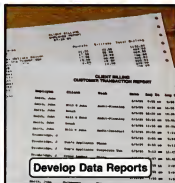
Scan Work Activity



Transfer Scan Data



Edit Scan Data



Develop Data Reports

Six easy steps to time management!

The Videx TimeWand™ is an intelligent yet inexpensive bar code system for your business needs. Small enough to fit easily into a shirt pocket and weighing in at less than two ounces, TimeWand gives a new dimension to the concept of fully portable bar code readers.

Versatility is the hallmark of the TimeWand system. With its built-in microprocessor, TimeWand puts the power of a computer into the palm of your hand. Power that lets you actually change how TimeWand works. Whether you want to read different types of bar codes or program the wand to read bar codes in a certain order, TimeWand can accommodate your needs.

Available in three different memory configurations, TimeWand can store from 2,000 to 16,000 characters in its internal memory. This means you can hold from a few hundred to a few thousand bar codes in the TimeWand before transferring the information to a host computer system.

TimeWand time-stamps *each* bar code as it's read. This lets you know not only what the bar code says, but *when* the code was read.

The TimeWand's recharging/download station uses a standard RS232C serial connector that allows you to communicate with the wand through a variety of host computer systems. Since the communication is keyless, the scan information is sent quickly and error free. Currently, software packages are available for the IBM PC (and compatibles), Apple //, and Apple Macintosh personal computers.

Put the power of TimeWand in your own hands... and let it work for you.

TimeWand (2K version) - \$198

Recharger - \$149

TimeWand Manager Software (Macintosh) - \$499

TimeWand Communications Software (IBM) - \$299



SEE US AT BOOTH # C3447
AT ★ MCG '88

1105 N.E. Circle Blvd., Corvallis, OR 97330
503-758-0521

Videx is a registered trademark and TimeWand is a trademark of Videx, Inc.

CIRCLE 484 ON READER SERVICE CARD

■ POWER USER

commands appropriate for your word processor, and it will have to include a separate search-and-replace command for each common abbreviation you use. Be sure to start each abbreviation with a special character, such as a "*", ":", or ":", that would not normally occur at the beginning of a word. This will insure against the accidental replacement of a word in the middle of a word.

As an added advantage, you can use this "all-purpose prepare for printing" macro to insert or remove temporary comments, spell-check the document, or even to run other macros. One user who has a Tandy Model 100 portable uses this trick to mark up his document with his own format notes as he types it in. He then ships the text to his PC via RS-232 cable and uses a macro to convert his notes into format codes that his word processor can use.

One problem with this method is updating or adding to your list of abbreviations.

■ Electronic shorthand certainly works if you can remember the abbreviations.

In *WordPerfect*, the only way to change a macro is to rewrite it. However, Satellite Software International sells *M-Edit*, a macro editor that works much like the word processor and makes macro editing easy. (An older version of *M-Edit* is available for free from the SSI Users RBBS. Write to P.O. Box 1577, Baltimore, MD 21203 for a subscription form.) The other problem is remembering to run the macro. It can be embarrassing at best to send out a

letter with the abbreviations still in it.

Dr. Harvey E. Summers
Columbia, Missouri

This electronic shorthand certainly works if you can remember the abbreviations. It's probably most helpful when using macro programs like Prokey, which make it easy to edit the macro files. In any case, if you can read this, you can probably use this macro shorthand.—M. David Stone

SHARE YOUR POWER

Tell fellow users about your latest technical tips for hardware and software applications through *Power User*, and we'll pay you \$50 for your trouble, plus an extra \$25 if you submit it on a disk. If you send a disk, please include a printout of your submission to ensure against damage in transit. Mail your contributions to *Power User*, *PC Magazine*, One Park Avenue, New York, NY 10016.

Typesetting As Easy as Using:



- MultiMate
- Samna Word
- Displaywrite
- Word Perfect
- LEX

- SofType automatically turns your word processing documents into typeset output.
- SofType works with the most popular laser printers.
- SofType includes many typestyles in sizes from 6 to 40 points and features *JTC* typefaces.
- SofType lets you integrate graphics with text.
- SofType costs only \$1,000 for your PC or \$1,500 for your multi-user computer.
- SofType produced this entire ad!

SofType by SofTest Inc.

555 Goffle Road, Ridgewood, N.J. 07450
Phone: (201) 447-3901, Telex: 703593

Trademark: SofType by SofTest Inc., MultiMate by MultiMate Int. Inc., Samna Word by Samna Corp., Displaywrite by IBM, Word Perfect by SSI Software Inc., LEX by ACE Microsystems Ltd., JTC by International Typeface Corporation.

CIRCLE #98 ON READER SERVICE CARD

The REAL-TIME CLOCK-CALENDAR for IBM PCs and COMPATIBLES



dClock is compatible with all 8088 microcomputers.

dClock is a user-installable, real-time clock-calendar for IBM® Personal Computers and selected compatibles. dClock automatically enters the date and time into the user's computer system each time the computer boots. Through use of an internal battery, dClock maintains precise time and date function when the system is shut down.

dClock fits directly onto the system's motherboard in the 8088 socket. It does not occupy an expansion slot, nor does it take space from multi-function cards or memory

add-ons. The space saving design of dClock allows a full complement of expansion cards to be used without compromising dependable time-date system functions.

dClock is easily installed and provides PC users with a convenient way to have automatic date and time functions without paying for expensive or unnecessary expansion cards. dClock comes with installation software, a Limited Warranty and complete documentation (including how to upgrade your XT or COMPAQ® Portable to 640K easily and without using any expansion slots).

Available from MICROSYNc for just \$59.95

(Please add \$2 for shipping and handling.)

MICROSYNc is a computer peripherals product manufacturer specializing in microcomputer board-level accessories and enhancements.



Computer Products Department • P.O. Box 116382 • Carrollton, Texas 75011 • 214-492-5265

All trademarks and Microsyn Inc. are trademarks of Microsyn Inc. IBM is a registered trademark of International Business Machines Corp. COMPAQ is a registered trademark of Compaq Computer Corp.

CIRCLE 309 ON READER SERVICE CARD



POP-UP
EDITOR'S
CHOICE

DeskSet Plus™

Consistently Number 1...

Software Digest — Rated **OVERALL BEST** of the 10 desktop organizers tested in its June, 1986, issue of the **RATINGS NEWSLETTER**.

PC Magazine — David Oberegson — "... It's a **staggering range of functions** ... the Pop-Ups offer more functionality than [Sidekick] ... with less memory penalty."

PC World on compatibility — Model of how RAM resident programs should be **"well behaved."**

InfoWorld — "Popular Programs has taken the Sidekick™ idea a step further."

Computer Buyer's Guide & Handbook — "the Popular Programs programs are **superior in every way**. ... DeskSet Plus rates the highest of marks."

PC Magazine — D. Barnes & S. Venit — "Our **number one choice** among the packages we reviewed is Pop-Up DeskSet, for the strength of its integration with DOS and for its speed. We were impressed with the program's ability to let us transfer data from the **Pop-Up DeskSet Plus** modules into our spreadsheet and word processing packages with a single, simple command, and it's straight-forward and easy to use and install, to boot."



EDITOR'S
CHOICE

Pop-Up DeskSet Plus

PERFORMANCE RATING			
TELECOMM. FEATURES		GENERAL	
Features	✓	✓	✓
Performance	✓	✓	✓
Documentation	✓	✓	✓
Ease of Use	✓	✓	✓
Error Handling	✓	✓	✓
Support	✓	✓	✓

Computer Retailer's Guide — by
Mick Taylor of Professional
Software Programmers
Association

Pop-Up Telecommunication requires Hayes® compatible modem.
System requirements: IBM PC, XT, AT, 3270 PC, PC Jr or compatible.

Pop-Up, Pop-Ups, DeskSet are trademarks of Popular Programs, Inc.
Sidekick is a trademark of Borland International.



Pop-Up DeskSet Plus: A complete set of Pop-Up utilities which help you make your computer time more productive.

Pop-Word: Deluxe text editor with Appointment Scheduler and Address Book. Provides word wrap with automatic reformat and handles unlimited file sizes.

Pop Calculator: Full function calculator with 10 memories and a scrolling, printable tape display.

Financial Calculator: Goes beyond standard calculator to perform business and statistical calculations.

PopDOS: Gives you access to important DOS commands ANYTIME.

Pop-Up Calendar: Pop-Up one month or three months at a time to view dates from 1900 to 2027.

Pop-Alarm: Reminds you of scheduled appointments and lets you run programs when you're not there.

Pop Anything: Splits DOS into two sections. Run any application without exiting to DOS.

Pop Voice: Automatically dials phone numbers on your computer screen.

Pop-Up TeleComm: Telecommunications that receives and transmits data at 300, 1200 and 2400 baud rates. Supports X-ON/X-OFF and X-MODEM protocols, PBX, long distance carriers, and automatically logs on to services — **all at a single keystroke.**



POPULAR
PROGRAMS, INC.

135 Lake Street, Suite 180, Kirkland, WA 98033
(206) 822-7065, 1-800-44-POP-UP to order

CIRCLE 370 ON READER SERVICE CARD

DeskSet Plus \$129.95. DeskSet (without TeleComm) \$69.95.
Plus shipping.

CONNECT



IBM DISPLAYWRITER to IBM 5520 to IBM OS/6 to IBM S/36 to IBM 8100 to IBM PROFS to WANG OIS to WANG VS to CPT to LANIER to NBI to MICOM to DEC WPS to XEROX to LINOX to COMPUGRAPHIC to QUADEX to NCR to DEC VAX to CP/M to DATA GENERAL to UNIVAC to BURROUGHS to HONEYWELL to IBM PC/36

FLAGSTAFF ENGINEERING can connect your incompatible computer systems using diskette, tape, communications, or printed media. We have developed many low cost systems to help you transfer files and documents between different computer systems. Our "FILE", "WORD", and "TYPESETTING CONNECTION" products can read and write most of your 8", 5¼", and 3½" diskette formats. The "PROTOCOL CONNECTION" can provide RS232 communications between your different computers. The "TAPE CONNECTION" system is a 9-track tape drive that can read and write your files on 800, 1600, or 6250 BPI magnetic tape. Since 1982, we have installed thousands of conversion systems at customer locations around the world. Call us today for help in connecting your systems.



**Flagstaff
Engineering**

1120 W. Kaibab
Flagstaff, AZ 86001
Telephone 602-779-3341
Telex 705609 FLAGEN

■ EDITED BY PAUL SOMERSON

USER-TO-USER



Techniques for saving and loading screen images efficiently, changing DOS colors, deleting files with ease, and avoiding exponentiation traps.

SELECTIVE BSAVE/BLOADS

Most users who BSAVE and BLOAD BASIC screens do so a full screen at a time, but it can be very handy to do it in smaller pieces. The LITLBSAV.BAS program in Figure 1 BSAVES a little piece of the screen (three lines) and then lets the user BLOAD it back in various places up and down the screen. This technique works very well off a RAMdisk or hard drive but is slow when run from a floppy disk.

Thomas VanderMeulen
Phoenix, Arizona

We adapted Mr. VanderMeulen's program so it BSAVES three lines (a line of text with a blank line above and below) and let users move the BSAVED block up and down the screen. (Including blank lines above and below the printed line effectively erases existing printed lines on-screen.) In line 120 the program determines whether the system is monochrome (where PEEK(1097)=7) or not, and in line 130 sets the segment to &HB800 for color or &HB000 for mono. Color systems offer four screen pages, 0 through 3. If you have a color system, you can increase the upper limit in line 200 to 3680 and make the text temporarily "disappear."

The nice thing about this technique is that it lets you "pop" up text onto existing screens. However, it won't restore the existing part of the screen it covers over. Still, by BSAVING portions of screens and BLOADING them at the appropriate locations, you save disk space and make the BLOAD operation a little faster.

Since color screen memory is not duplicated (as mono memory is), you'll see "chatter" or "snow" while the BLOAD is occurring. Most snow we've seen is white, so by setting a white (7) background we cover most of it up. This will run slower on a diskette system unless you hit the Up and Down Arrow keys rapidly enough to keep

the floppy spinning constantly. These days you can buy slow hard disks for a lot less than \$500. Or stock up on system RAM and try this in a RAMdisk.

Mr. VanderMeulen originally submitted a long table showing the beginning and ending offsets for each line on the screen, but we turned this information into the

```
100 ' LITLBSAV.BAS -- by Thomas VanderMeulen -- edited by PC
110 DEFINT A-Z:CLS:SG=STRING$(4,255)
120 DEF SEG=0:IF PEEK(1097)=7 THEN SG=&H0000 ELSE SG=&H8000
130 DEF SEG=SG:KEY OFF:SCREEN 0,0:COLOR 4,7,6:CLS:LOCATE 2,1,0
140 PRINT SG;" This BLOADS a line at a time (hit ";CHR$(24));" and "
150 PRINT CHR$(25);" keys to move, or ESC to end)" :SG
160 BSAVE "TEST.SCR",0,488:CLS:SG=3680:GOTO 210
170 IF INKEY$:IF IS=" " THEN 170 ELSE IF IS=CHR$(27) THEN LOCATE 1,1:END
180 I=INSTR("UP",RIGHT$(IS,1)):IF I=0 OR LEN(IS)=1 THEN BEEP:GOTO 210
190 IF I=1 THEN IF S<0 THEN BEEP:GOTO 170 ELSE S=S-160:GOTO 210
200 IF S>3520 THEN BEEP:GOTO 170 ELSE S=S+160
210 BLOAD "TEST.SCR",S:GOTO 170
```

Figure 1: Program to BSAVE less than a full screen (three lines in this example), and then let the user selectively BLOAD it back anywhere. The DEF SEG=0:PEEK(1097) in line 120 tells the program whether the system is color or mono and the IF...THEN in the same line sets the segment accordingly.

```
100 'BSAVCALC.BAS -- For small BSAVE/BLOADS -- by PC
110 DEF FNST$(I)=MID$(STR$(I),2,(S<0)):QS=CHR$(34):CLS
120 PRINT "Pick one: 1--BSAVE 2--BLOAD (1 or 2)"
130 IS=INKEY$:IF IS="" THEN 130 ELSE IF IS=CHR$(13) THEN END
140 IF INSTR("12",IS)=0 THEN 130 ELSE I=VAL(IS)
150 IF I=2 THEN BS="BLOAD " ELSE BS="SAVE "
160 PRINT CHR$(30);BS;"information:";STR$(28,32)
170 INPUT "Enter a start line from 1-25: ";S1
180 IF S1<1 OR S1>25 THEN BEEP:GOTO 170
190 IF I=2 THEN PRINT:PRINT "For line";S1:GOTO 230
200 INPUT "Enter a stop line from 1-25: ";S2
210 IF S2<1 OR S2>25 OR S2<S1 THEN BEEP:GOTO 200
220 PRINT:PRINT "For line(e)";S1;"to";S2
230 OFFSET=(S1-1)*160:LENGTH=(S2-S1)-1:OFFSET=OFFSET
240 PRINT "Offset=";OFFSET:IF I=2 THEN 260
250 PRINT "Length=";LENGTH
260 PRINT "Syntax=";BS;QS;"filename";QS;" ";
270 PRINT FNST$(OFFSET);IF I=2 THEN 290
280 PRINT " ";FNST$(LENGTH)
290 PRINT:PRINT:PRINT STRING$(40,61):PRINT:GOTO 120
```

Figure 2: Program to calculate the offset and length for BSAVES (and the offset for BLOADS) less than a full screen in size.

■ USER-TO-USER

BSAVCALC.BAS program in Figure 2.

The PC text screen memory is arranged so that each character takes up 2 bytes—one representing the actual character, and one for the character's attribute. The default text screen is 80 characters wide, so each 80-wide line in memory takes up 160 bytes. Color memory begins at segment &HB000, mono memory at &HB000. You tell BASIC which segment you want with the statement `DEF SEG = &HB000` or `DEF SEG = &HB000`. **BSAVE** needs to know three things—the filename it will use to store the screen on your disk, the "offset" (distance in bytes up from the segment specified by `DEF SEG`), and the length of the file to save. Line 1 goes from offset 0 to offset 159, line 2 from 160 to 319, etc. All **BLOAD** needs to know is the filename and offset, not the length.

COLOR GENERATOR

The **COLOR.BAS** program in Figure 3 creates a .COM program that sets foreground, background, and border colors.

Jozef H. Khoe
Visalia, California

Yes, another color-setting program. Previous submissions have used **OUT** commands; this one doesn't. Mr. Khoe's original program let users change color settings by brute force; we modified it to make it easy to operate and menu-driven, with all choices listed on the screen. We're

aware that it doesn't let users rename the .COM file it creates, but we didn't want it to get too long.

SWITCH HITTER

Some people prefer the UNIX standard of "/" for a directory separator and "." for a command switch. Making the change is simple, using the undocumented DOS Function Call 37. All you have to do is change the switch character from "." to "/". Type in the script in Figure 4 and call it **SCRIPT**. Then put any version of **DEBUG 2.0** or later on your disk, and type **DEBUG<SCRIPT** to create the file. To use, type **SWITCHAR X**, where X is the new switch character. Or just type **SWITCHAR** to reset the switch to the normal /. For instance, if you type

SWITCHAR -

you can then get a paused directory listing by typing

DIR -P

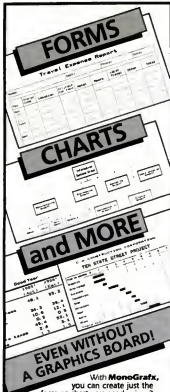
instead of **DIR /P**.

Mark Lawrence
El Toro, California

Using undocumented calls can create problems. IBM removed its own **SWITCHAR** config function from DOS; if you feel the need to reconfigure your switch character, you'll be experimenting at your own risk.

```
100 ' COLOR.BAS -- BY JOE KHOE -- adapted by PC Magazine
110 DIM C$(36):KEY OFF:SCREEN #:COLOR 7,1,1:LOCATE ,#:CLS
120 TS="0123456789ABCDEF":FOR A=1 TO 36:READ H$:C$(A)=A$:NEXT
130 FOR A=1 TO 8:READ H$:PRINT H$:READ H$:PRINT TAB(20);H$:NEXT
140 LOCATE 20,1:PRINT "This creates COLOR.COM (hit ESC to reenter)."
150 FOR A=10 TO 14:LOCATE A,1:PRINT STRING$(39,32):NEXT
160 LOCATE 10,1:PRINT "Enter a 1-character border color:"
170 I$=INKEY$:IF I$="" THEN 178 ELSE IF I$=CHR$(27) THEN 150
180 IF INSTR(T$,I$)=0 THEN 178 ELSE LOCATE 10,35:PRINT I$
190 LOCATE 11,1:PRINT "Enter a 1-character foreground color:"
200 J$=INKEY$:IF J$="" THEN 200 ELSE IF J$=CHR$(27) THEN 150
210 IF INSTR(T$,J$)=0 THEN 200 ELSE LOCATE 11,35:PRINT J$
220 LOCATE 12,1:PRINT "Enter a 1-character background color:"
230 LOCATE 13,1:PRINT "(Anything higher than 7 will blink)"
240 K$=INKEY$:IF K$="" THEN 240 ELSE IF K$=CHR$(27) THEN 150
250 IF INSTR(T$,K$)=0 OR K$=J$ THEN 240 ELSE LOCATE 12,35:PRINT K$
260 C$(6)=I$:C$(23)=K$:J$=OPEN "COLOR.COM" AB 1 LEN=1:FIELD 1,1 AS B$
270 FOR A=1 TO 36:LET H$=CHR$(VAL("A"+C$(A)))PUT 1,NEXT
280 CLS:LOCATE 1,1:PRINT "COLOR.COM created":CLOSE:END
290 DATA B4,BB,B7,BB,B3,B1,CD,10,BB,BB,BB,BB,BB,BB,BB,BB,BB
300 DATA 07,C6,44,B1,17,B3,C6,B2,49,05,C9,75,P4,BB,BB,4C,D,21
310 DATA BLACK,GRAY,GRAY,GRAY,GRAY,GRAY,GRAY,GRAY,GRAY
320 DATA GREEN,2,BI,GREEN,A,CYAN,3,BI,CYAN,B
330 DATA RED,4,BI,RED,C,MAGENTA,5,BI,MAGENTA,D
340 DATA BROWN,6,YELLOW,7,WHITE,7,BI,WHITE,F
```

Figure 3: Program to create **COLOR.COM** program that sets colors in DOS (or in BASIC, using **SHELL"COLOR**).



FORMS

CHARTS

and MORE

EVEN WITHOUT A GRAPHICS BOARD!

With **MonoGrafX**, you can create just the form or chart you need using 3 font sizes, 6 different kinds of boxes, 4 kinds of lines, arrow heads and nearly 100 graphics characters.

"When good form matters...
[MonoGrafX] just might hit the spot for your business presentation."
—PC Magazine

Editing is easy. Moving, copying, erasing, etc., are child's play. You can even undo your last command. Or undo the undo.

"Incredibly easy!"—Computer Buyer's Guide and Handbook

MonoGrafX is flexible and versatile. For example, you can hide comments or instructions and print 2 different versions of the same page. Pages can be as large as 11"x14", and you can print up to 66 pages with a single command. The list of features goes on and on.

"You have to see it to believe all it can do."
—Bay Area PC Newsletter

The program is 100% quality. From the lightning speed of operation to the well-organized manual.

"An excellent new program."
—Computer Graphics Today

TRY IT RISK-FREE!

Our guarantee is pure and simple. Try **MonoGrafX** for 15 days. Money back if not satisfied.

Credit card and PO orders, call 1-800-992-0085 or 617-641-0400. If ordering by mail, send \$99.95 (non-projected) plus \$3 shipping to 110 outside U.S. and Canada! In Mass., add 5% tax.

If you're interested, but just not sure, send \$5 for an evaluation kit that includes a demo disk and print samples.



Analysts International, Inc.
1365 Massachusetts Ave.
Wilmington, MA 02134

CIRCLE 174 ON READER SERVICE CARD

```

N SWITCHAR.COM
A
JMP $120
DB 'Switch character is now "/',80,$A,'$'
MOV DL,[0000]
CMP DL,$0          ; did get command argument?
JZ $120
MOV DL,[0002]
JMP $131
MOV DL,$F          ; no, use / (2F) as switcher
MOV AX,$701
INT 21             ; Al=1 for switch from DL
                ; set the switcher
MOV DI,$102
MOV [DI+19],DL     ; modify the message
MOV DX,$1
MOV AH,$9
INT 21             ; tell user what we did
INT 20             ; end exit

RCX
45
W
Q

```

Figure 4: Instructions for creating SWITCHAR.COM program to substitute a character in place of the "/" for the command line switch. Type this in using a pure-ASCII word processor such as EDLIN, or WORDSTAR's n mode—and name it SCRIPT. You can ignore anything after the semicolons if you want. Make sure DEBUG.COM (Version 2.0 or later) is on your disk or that you've PATHed to it. Also, make sure you leave a space before the RCX, and hit the Enter key after each line, especially the last one. Then get into DOS and type DEBUG<SCRIPT to create the file. To use, type SWITCHAR X, where X is the new switch character. Or just type SWITCHAR to reset the switch to the normal I. Note: This process uses a nondocumented DOS function call (37), so experiment at your own risk.

EASY TIME

Recently I noticed that some users were entering the time of day by simply typing a 9 or a 14 so they didn't have to go through the tedious process of finding the colon on the keyboard. I thought that there must be a better approximation, perhaps by typing 9.5 to get 9:30. Much to my surprise, the time stamp was 9:05. This definitely made life much simpler. To verify that perhaps I had missed something for the last 3 years and through two versions of DOS, I tested the 9.5 on DOS 2.1 and was awarded with an invalid time error. I couldn't find an earlier version, so I don't know if a period rather than a colon is unique to DOS 3.1.

Thomas J. Jones
Aptos, California

The trick of just typing in the hours is well documented in the DOS manuals. So are the allowable delimiters. In Version 2.x colons were the only acceptable delimiters

PICK A ROSE ACCOUNTING SOFTWARE

**"A Complete Accounting System
For Your Specific Industry"**

\$69.95

- FOR CP/M MS-DOS & PC-DOS MACHINES
- CUSTOMIZED FOR YOUR INDUSTRY
- 90 DAY MONEY BACK GUARANTEE
(less postage & handling)
- FREE SUPPORT

TO ORDER CALL:
(IN PA) 1-800-551-ROSE
(OUT OF PA) 1-800-553-ROSE
FOR MORE INFO. 215-443-7028

**ROSE ASSOCIATES
2005 FAIR OAKS AVE.
HATBORO, PA 19040**

GENERAL SYSTEM

MAIL LIST MGMT
ACCTS RECEIVABLE
ACCTS PAYABLE
PAYROLL
INVENTORY
ORDER ENTRY
PURCHASE ORDER
GENERAL LEDGER

\$69.95

CONSTRUCTION

JOB COST
ACCTS RECEIVABLE
ACCTS PAYABLE
PAYROLL
INVENTORY
PURCHASE ORDER
BID PREPARATION
GENERAL LEDGER

\$69.95

RETAIL SALES

PURCHASE ORDER
ACCTS RECEIVABLE
ACCTS PAYABLE
PAYROLL
INVENTORY
ORDER ENTRY
MAIL LIST MGMT
GENERAL LEDGER

\$69.95

EQUIPMENT RENTAL

RENTAL BILLING
ACCTS RECEIVABLE
ACCTS PAYABLE
PAYROLL
INVENTORY
PURCHASE ORDER
MAIL LIST MGMT
GENERAL LEDGER

\$69.95

PROFESSIONAL

TIME BILLING
ACCTS RECEIVABLE
ACCTS PAYABLE
PAYROLL
PURCHASE ORDER
ORDER ENTRY
MAIL LIST MGMT
GENERAL LEDGER

\$69.95

MANUFACTURING

JOB TRACKING
ACCTS RECEIVABLE
ACCTS PAYABLE
PAYROLL
PURCHASE ORDER
INVENTORY
ORDER ENTRY
BID PREPARATION
GENERAL LEDGER

\$69.95

WHOLESALE SALES

PURCHASE ORDER
ACCTS RECEIVABLE
ACCTS PAYABLE
PAYROLL
ORDER ENTRY
MAIL LIST MGMT
GENERAL LEDGER
INVENTORY

\$69.95

MEDICAL BILLING

3rd PARTY BILLING
ACCTS RECEIVABLE
ACCTS PAYABLE
PAYROLL
INVENTORY
MAIL LIST MGMT
PATIENT HISTORY
GENERAL LEDGER

\$69.95

NAME _____

ADDRESS _____

CITY _____ STATE _____ ZIP _____

PHONE _____

VISA _____ MC _____ AMEX _____

EXP. DATE _____

CARD # _____

COMPUTER TYPE _____

SYSTEM DESIRED _____

INCL. \$1.50 FOR POSTAGE & HANDLING
PA. 9% SALES TAX
FOR MORE INFO CALL 215-443-7028

CIRCLE 115 ON READER SERVICE CARD

We have 1000's of Software and hardware items in stock. Shipments on almost all items within 24 hours!

WAREHOUSE

DATA PRODUCTS

Call for programs
not listed

Technical & Other
Info. (602) 246-2222

TOLL-FREE ORDER LINE 1-800-421-3135

FREE! UP TO \$100 SOFTWARE FREE!

With every purchase over \$100.00 you can select one of the following MS-DOS diskettes at no charge

1. Blueberry I - 54 basic utility programs includes printer select, graphic generation, etc. **Retail value \$10.**
2. Blueberry II - includes a banner generator, a label maker and a checker game (requires graphics card). **Retail value \$10.**
3. Print Select program - Assembly language program to select different type fonts, etc., or make your printer function as a correctable typewriter - perfect for envelopes, notes, etc. Adaptation modules for popular printers included and capability to adapt any printer. **Retail value \$40.**
4. Deposit Program Compiled DBase to list and total cash, check, bank card for bank deposit and keeps history. Developed for our corporate use - Super Program! (source code available). **Retail value \$40.**

Select an additional diskette for every additional purchase of \$150 or purchase over \$500 and receive all four at no charge

DATA BASE MANAGERS

Clipper	\$334
Clout 2	119
Condor III	120
Fox and Geller Quickcode	136
Fox and Geller Quickreport	136
Knowledgeman II	299
K Paint	60
K Graph	135
K Text	105
K Report	135
Nutshell	278
PFS File	311
RBase 5000	311
Think Tank	92
Tim IV	139

WORD-PROCESSING

Easy (Micro Pro)	88
Leading Edge w/Merge/Spell	75
Microsoft Word 3.0	Call
Multimata 3.31	Call
Multimata Advantage	Call
Oasis Word Plus	85
Peashtext 5000	145
PFS Write	78
Random House Spell Checker	36
Samma III 3.0	265
Volkswriter 3.0	Call
Word Perfect 4.1	199
Wordstar	162
Wordstar Prolog	233
Wordstar 2000	233
Wordstar 2000	278

SPREADSHEETS

Microsoft Multiplan	109
PFS Plan	Call
Supercalc III 2.1	Call
VF Planner	72

ACCOUNTING

BPI Accounts Payable	299
BPI Accounts Receivable	299
BPI General Accounting	299
BPI Payroll	299
Cyma	Call
Dollars and Sense	95
Tobias Managing Your Money	94

TCS. Big Four equivalent of Peashtext Series 4 - Specially augmented and customized for your IBM PC Terminal and Printer - GL, AR, PA, AP, CP, M-B, CP-M-B for PC XT, DOS 1.1, 2.0. Each Module \$65 For All Four \$249

INTEGRATED

Enable Smart Software	Call
-----------------------	------

TRANSFER PROGRAMS

Crosstalk XVI	\$89
Hayes Smartmodem II	149
Microsoft Access	149
Move-It	79
Remote	89

GRAPHICS

Chartmaster	205
Dr. Halo II	160
Engraphics w/o Plotter	195
Engraphics w/Plotter	205
Fancy Font	129
Fontrix	99
Freelance	197
Graphstar/Combo	294
Microsoft Flight Simulator	30
Printshop	33
PFS Graph	78
Signmaster	134

INCREDIBLE VALUE!

Nationally advertised boards for IBM PC and most compatibles at giveaway prices 1 year warranty

Keyboards (similar to 5151)	\$79
Monochrome Board w/Printer Port	\$89
Graphic Board with parallel port (similar to Hercules Graphics)	\$95
Expansion Board 0 to 576K	\$42
Multi-function Board w/game port (similar to AST Sx Pack)	\$99
Four Drive Floppy Controller	\$49
Word Card without printer port	\$75
Color Card with printer port	\$89
MULTITECH Turbo IBM Compatible Computer 256K, dual drives, 8MHz, Parallel, serial-clock, 5151 type keyboard, graphics board (similar to Hercules), mono monitor, DOS 6 month national (TRW) warranty	\$995

LANGUAGES

Lattice C Compiler 3.0	Call
Run C Professional	169
Microsoft C Compiler	222
Microsoft Fortran	195
Microsoft Macro Assembler	84
Microsoft Pascal Compiler	169
Microsoft Quick Basic	55
Multi Halo	140

UTILITIES

Copy II PC	19
Copy II PC Board	79
Copyright	45
Desktop	45
Fastback	89
Microsoft Windows	58
Norton Utilities 3.1	49
PC Tools	72
Prokey 4.0	19
Superkey	39

PROJECT MANAGEMENT

Microsoft Project	222
Super Project Plus	Call

HARDWARE

HARD DRIVES

Bernoulli 20 MB 1/2 ht.	2269
Lead Edge hi speed 30 MB AT	465
Seagate 20 MB Internal w/Controller	439

MODEMS

Hayes 1200	Call
Hayes 1200B w/Software	Call
Hayes 2400	\$99

HARDWARE

U.S. Robotics Courier 2400	Call
U.S. Robotics Password 1200	Call

RAM

64K 150NS Chips (Japan-Set of 9)	\$11.50
256K Ram Chips (Set of 9)	32

BOARDS

AST Advantage	359
AST Sixpack (384K)	Call
Hercules Color Card	145
Hercules Graphics Card	299
J RAM III (Tall Tree)	Call
J RAM III AT (Tall Tree)	Call
Laser (Tall Tree)	Call
Paradise Fire Pak	99
Paradise Modular Graphics Card	249
Quadram Board with Par/Ser and Gamma Port	199
Quadcolor I	165
Sigma Maximizer Multifunction	149
STB Chaufer Board	249
STB EGA Plus	320
STB Mono Board	155
AB Parallel Print Switch w/cables	75
Mini Micro Parallel Print Buffer	89
IBM 120 Watt Power Supply	83

COMPUTERS

Corona PC	Call
-----------	------

Sperry PC Mono 256K Dual Drive Serial Port, Clock MS/DOS 2.11	Call
---	------

ITT Computer PC Compatible 256K Dual Drive, Mono, MS/DOS	Call
--	------

ITT XP 80286 IBM/PC Compatible, 512K, 10 MB Winchester, 3 times faster than an XT 30% faster than an AT	Call
---	------

Sharp Portable	Call
----------------	------

PRINTERS

CITIZEN	
MSP-10	255
MSP-15	355
MSP-20	329
Citizen 1200	169
Premiere 35 Daisywheel	415
EPSON - Call on all models	
OKI	
Okii 6100	349
Okii 6300	685
NEC	
8850	1098
PS Parallel	95
PS XL	1149
EP 360	398
OKIDATA - Call on all models	
PANASONIC	
1091	235
1092	299
1092	435
KXP3151	410
STAR MICRONICS - Call for prices	
TOSHIBA	
P351	975
P341	799

MONITORS

AMDEK	Call for price
NEC Multi Sync	544
Taxan 121 Green	Call
Taxan 122 Amber	Call
Precision Max 12	159

TERMS: Add 3% for C.O.D. orders. Shipping on most software is \$5.00. 42 orders with sales tax. Personal check allow 10 business (14) days to clear. Prices are subject to change. We accept purchase orders from authorized companies. All returns are subject to a restock fee. We do not guarantee compatibility.

No Charge for MasterCard or Visa



TOLL-FREE ORDER LINE 1-800-421-3135
WAREHOUSE DATA PRODUCTS
2701 West Glendale Ave. • Phoenix, AZ 85051

Hours 7 AM to 5:30 PM M-F Mon thru Fri
Saturday 10:30 AM to 3:00 PM

■ USER-TO-USER

between hours, minutes, and seconds, and you had to use a period if you were specifying hundredths of a second. DOS 3.x allowed either a colon or a period between hours, minutes, and seconds—and either a period or a comma for hundredths (does anyone really set hundredths?), depending on the country setting. It's all in the manual, folks.

MASS DELETES

If there is a computing corollary to Parkinson's Law, it must be that "the number of files expands to fill the space available." I used to think that 10 megs would be sufficient, but now that I've upgraded to a 30-meg hard disk, it won't be too long until I've filled that up, if I'm not careful.

It's easy to mass-erase unwanted files by using the ERASE command with * and * wildcard characters. This works fine if the multiple files have some common elements to their names or extensions, but to

erase multiple files without common portions of the names, you normally have to issue the ERASE command once for each file you want to get rid of.

To get around this problem, and to make it easier to erase several files with one command, I created the following DELETE.BAT batch file:

```
ECHO OFF
:LOOP
IF %1 == 1 GOTO ALLDONE
IF EXIST %1 GOTO OKFILE
ECHO File %1 not found...
GOTO GOON
:OKFILE
ERASE %1
:GOON
SHIFT
GOTO LOOP
:ALLDONE
```

To use DELETE.BAT, type the files you want to erase after the DELETE, with spaces between them. For instance,

DELETE c.doc c.wks d.doc

would remove c.doc, c.wks, and d.doc from your disk with a single command. The batch file checks to see whether the files you specified are on your disk, tells you if they're not, and erases them if they are. It uses SHIFT to juggle the specified filenames into the single %1 replaceable parameter, and an IF ! == ! test to see if it's finished.

Andrew N. Schwartz
St. Louis, Missouri

This does save typing, but it's probably better to give the batch file another name, such as WIPEOUT.BAT. This is because while DOS lets you use either ERASE or DEL to get rid of files, BASICA uses the all-too-similar DELETE to erase lines, and you can go batty trying to keep them all straight. You don't want any confusion when deleting files.

3M Precision Data Products
Complete Line of Quality Supplies for Your Computer

TOLL FREE ORDER LINE
800-258-0028
FOR INFORMATION CALL
616-452-3457

3M Diskettes

5 1/4" DISKETTES

SSDRH	.....	\$ .85 Each
DSDRH	.....	\$1.20 Each
DSHD 9ETPS	.....	\$2.46 Each

5 1/4" DISKETTES

SS MICRO	.....	\$1.88 Each
DS MICRO	.....	\$2.43 Each

Sold 10/Box

HURRY - ORDER NOW!
— Sale Price is Limited to Current Stock —

3M HEAD CLEANING DISKETTES

5 1/4" size available in 30 or 10 cleanings	8" size available in 30 cleanings
• Easy to use	• Regular use extends life of read/write heads & prevents data loss
• Precision pre-measured applications	

3M CARTRIDGES

The unique design of 3M data cartridges provides reliability, high storage capacity and long tape life. And they're compatible with most cartridge systems. Call for cartridge details, current low prices.

READY FOR IMMEDIATE SHIPMENT

Minimum order: \$25.00 • Discount for 300 or more diskettes: Add 10% for each 100 diskettes. Shipping and handling: \$4.00 per 100 diskettes. Customers in U.S.A. & Canada: Add \$8.00 per 100 diskettes. Reduced pricing for larger quantities. C.O.D. add \$3.00. Cash or cash/electronic transactions only 4% sales tax. Prices subject to change without notice. INCLUDES: \$3.00 ADD. • 8:00 PM Eastern Time.

Precision Data Products
P.O. Box 8367, Grand Rapids, MI 49518
(616) 452-3457 • Michigan 1-800-452-3468
Outside Michigan 1-800-258-0028

DATA SPEC
A DIVISION OF ALLIANCE RESEARCH CORPORATION

CIRCLE 144 ON READER SERVICE CARD

It's Time To Switch Boxes

NEW SLIM DESIGN and a LIFETIME WARRANTY...

Two great reasons to make the switch. Only 1 1/2" high, but still with the same high quality features you have come to expect from DATA SPEC Switch Boxes.

- ☐ Reinforced printed circuit boards
- ☐ Full shielding
- ☐ Durable metal construction
- ☐ Gold-plated contacts
- ☐ All pins switched

And now, backed by a lifetime warranty. Visit your local DATA SPEC dealer and see our full line of slim style data switch boxes and other computer accessories.

DATA SPEC
A DIVISION OF ALLIANCE RESEARCH CORPORATION

2010 Plummer Street • P.O. Box 4029 • Chatsworth, CA 91313 • (818) 993-1292
In Japan: Call DATA SPEC JAPAN LTD., Tokyo, Japan, Tel. (03) 774-7741

CIRCLE 292 ON READER SERVICE CARD



SOFTWARE for every PC USER

The Public Domain SW library offers over 4000 User-Supported and fully documented software programs that run on MS/PC DOS operating systems. About 400 different disks

* **Catalog is on disk** and is menu driven for you to search for topic areas or description of programs

* **Our Disks have MANY MANY programs!**

5-60 programs per disk

PC-Catalog on two disks (with search & sort capability)

- Catalog A with 0-240 different disks \$8
- Catalog B with 241 and counting up \$6
- **SAVE & buy two \$11**

Special Introduction — 1 FREE catalog disk plus 4 pre-selected disks and the second catalog disk all for only \$35

S1 - includes games, printspooler, music, communications, etc

S2 - includes datebooks, debugging, games, graphics, etc

SAVE more when you become a **MEMBER!** Only \$15

Membership includes 1) lower prices 2) Newsletter with what's new, computer tips, etc and 3) annual update on catalog

A few selected disks (Save any two disks \$11)
EDUCATION: (any two \$11)

- Math tutor grades 1-6 #241
- 3-D algebraic functions, chemistry, spelling, etc #231
- History tutorial, etc #169
- Word Processor for children & finance programs #263
- **BULLETIN BOARD SYSTEM:** 2 disks #261, #262
- Recover LOST FILES #255
- **CATALOGING:** Keep files organized #257

• **UNPROTECT POPULAR SOFTWARE:** and 30 more useful programs #111

• **WORDPROCESSOR:** PC Write #251-252

• **DATABASE MANAGER** #92

• Professional time billing & invoicing #290, 291

• Mailing Label Package #115

• Letter Writer — Prints envelopes & letters in different ways #301

• Industrial Eng. Time Study Sheets #303

• XLISP #109

• **GAMES:** Baseball simulation, etc #233

• Football simulation, etc #236

FREE Notebook (DOS size) with order of 5 or more disks (S1 & S2 not included)



**\$50 in 10 qt.
for members only**

For Traceable Shipments: Canada & Overseas \$15 Shipping and Handling \$4 CA Res. 7% tax Single disks orders \$7

PUBLIC DOMAIN SW

3080 Olcott St B130, Santa Clara, CA 95054

408-988-0230

DEALERS & DISTRIBUTORS INVITED

MC/VISA

LETTRIX

Adds New Life to Your Old Printer

Before: ABCDEFGabcdef
After: ABCDEFGabcdef

With LETTRIX™ your **EPSON, Okidata, Gemini, Panasonic, IBM Graphics or ProPrinter** prints *letter-quality* text directly from all software.

"Lettrix belongs in your software library. It produces output that is really quite remarkable. Lettrix is also extremely easy to use. Even the program's documentation is a pleasure." — PC MAGAZINE

LETTRIX resides in memory between your software and printer, responding to all printer codes. This ad is an actual-size LETTRIX sample.

Roman	Broadway
Park Avenue	WESTERN
SHAW	Old English
Courier	XXXXXXXXXX
BANKER	Art Deco
Gothic	Engraved
Español	OUTLINE
Français	Prestige
Русский	Folio
Ελληνικός	ORATOR
עברית	OCR-A

Print all IBM PC characters:

$$\int_1^{\infty} \left[\frac{\partial^3 u}{\partial t^3} + u \frac{\partial u}{\partial x} \right] = \frac{k}{n-1} \quad \Sigma i \theta$$

or *design* your own letteral
LETTRIX includes all of the
typefaces above for **\$98.50**.
Call now toll-free
with your MC or VISA card:

(800) 351-4500

In CT. dial (203) 624-0000.
Call for a free print sample.
For IBM PC, XT, AT with 60kb
free memory and any display.

HAMMERLAB CORPORATION
938 CHAPEL STREET
NEW HAVEN, CT 06510

PRODUCTIVITY

■ USER-TO-USER

VALUE ADDED

I've encountered a problem with BASICA.COM's VAL function. Depending on one's philosophy, it is either a bug or a documentation problem.

In the IBM BASICA documentation for VAL, the example at the bottom of the page correctly extracts the house number from an address:

PRINT VAL("3408 SHERWOOD BLVD.")
3408

However, if the address happens to be "3408 E 9th Street," VAL returns the number 3048000000000, as it interprets the "E" as the exponential part of the number. This also occurs with a D.

This problem makes VAL useless to

■ The VAL function has either a bug or a documentation problem.

perform any kind of number extraction where there is the remotest possibility that a D or E will appear after a number in a string.

Thomas W. Story
Livermore, California

This is an unfortunate problem. However, you can prevent trouble by putting periods after the E or D.


PRINT VAL("3408 E 9th Street")

will create the mess above, while

PRINT VAL("3408 E. 9th Street")

won't.

SHARE YOUR DISCOVERIES

Tell your fellow users about your latest discovery through User-to-User and we'll pay you \$50, *plus an extra \$25 if you submit it on a disk*. Mail your contributions to User-to-User, PC Magazine, One Park Avenue, New York, NY 10016. Or, send your tips and any listings to PC Magazine's MC1 mailbox (157-9301). 

KILLER EGA

The World's Top Selling Full-Performance EGA Board. QuadEGA+

When it comes to EGA, the world comes to Quadram.

Because our new QuadEGA+ delivers the superior performance and outstanding value other boards can't match. Over 10,000 have been sold in just 45 days.

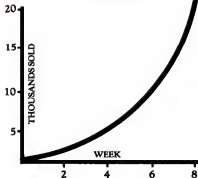
And the number keeps growing. Power users, consultants, small business owners, and Fortune 1000 companies the world over are buying QuadEGA+. And many have announced it as their new standard.

From Quadram, of course

In the beginning, Quadram shaped the enhancement industry with the Quadboard. Since then, Quadram has grown to bring you a complete family of leading PC products. Graphics, add-on boards, communications, and more. Today, Quadram is changing the industry again. With QuadEGA+ and its companion, the new QuadChrome Enhanced Display. Feature for feature, dollar for dollar, Quadram outperforms the competition to give you the best value around.

Enhance your image with a proven winner. QuadEGA+ by Quadram. And step up to the quality graphics that knocks 'em dead everytime.

QuadEGA+ is a trademark of Quadram Corp. Quadboard, Quadram and the Quadram logo are registered trademarks of Quadram Corp.



**NETWORK
VERSION
AVAILABLE**

INTRODUCING OPEN ACCESS II

**THE FULLY INTEGRATED BUSINESS SYSTEM
WITH THE WORLD AT YOUR FINGERTIPS**

Open Access II is a new, super-program which can perform virtually every managerial and business task you'll ever need with performance and ease-of-use unheard of in the industry.

Open Access II combines an extremely powerful relational database and superior spreadsheet with data communications, word processing, 3-dimensional graphics, and time management. Information is conveniently changed from module to module.

Open Access II's Database features an effective and flexible report generator and user definable screens.

"Programmer," our new Database language, features simple interacting-English-like commands to produce your customized applications.

Open Access II's Spreadsheet offers a unique combination of business problem solving capabilities; including goal-seeking, and an advanced table look-up command. Professional business presentations are easily produced by the enhanced graphic capabilities.

Open Access II's Improved Word Processor can merge data from Spreadsheet or Database easily to produce reports, mail merge and graphic presentations.

Open Access II's data communications provides you with the capabilities to handle any of your micro computer communications needs. All of Open Access II's modules work together and data is easily communicated to the rest of the world.

**BEST OF ALL,
THE PRICE
\$595.**

Open Access II's super program is also available in the network version. Ask for details. Call (619) 450-1526 in California, or (800) 521-3511 if outside California for your nearest authorized dealer or distributor and expand your business base with Open Access II, the fully integrated business system.

SPI

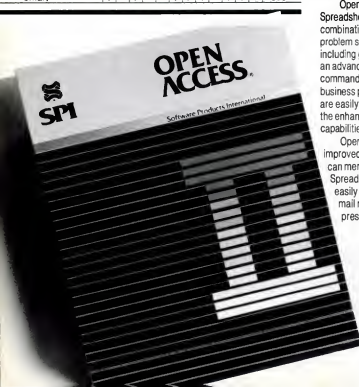
SOFTWARE PRODUCTS INTERNATIONAL

10240 Sorrento Valley Road
San Diego, California 92121
(619) 450-1526

For Your Authorized Dealer
or Distributor Outside California
(800) 521-3511

**Open Access II
Comparison Chart**

	Database	Form Query	Report Generator	Query Processor	Relational Database	Graphics	3-D Graphics	Spreadsheet	Goal Seeking	Word Processor	Communications	Time Management	Price
Open Access II	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	\$595^{MS}
Lotus 1-2-3	✓					✓	✓	✓					495 ^{MS}
Symphony	✓					✓	✓	✓					695 ^{MS}
Framework	✓	✓	✓			✓	✓	✓					695 ^{MS}
Enable	✓		✓			✓	✓	✓					695 ^{MS}
Smart	✓		✓			✓	✓	✓					895 ^{MS}



Open Access II is a registered trademark of Software Products International, Inc.
Lotus, 1-2-3 and Symphony are registered trademarks of Lotus Development Corp.
Framework is a trademark of Borland, Inc.
Enable is a trademark of The Software Group.
Smart is a registered trademark of Professional Software, Inc.

■ EDITED BY CHARLES PETZOLD

PC TUTOR



In this issue the PC Tutor answers questions about memory boards, ASSIGN and COPY anomalies, and mysterious DOS error messages.

OLD BOARDS IN NEW ATs

Some people where I work who are not very experienced with personal computers wanted to put an old 384K memory board designed for a PC or XT into a PC AT. I told them it wouldn't work. I told them why it wouldn't work. I bet money that it wouldn't work. They installed it anyway, and it worked!

I'm supposed to be the PC expert around here, and now I feel really stupid. I'm too embarrassed to have my name printed. But how come it works?

(Name Withheld)
Boston, Massachusetts

Don't feel bad. From almost everything I had read about the PC AT, I too would have bet money on your side. The 8088 microprocessor in the PC and XT accesses memory in 8-bit bytes; the 80286 microprocessor in the PC AT accesses memory in 16-bit words. Memory access in these two machines is obviously quite different.

But let's take a closer look. The PC and XT expansion board bus connectors carry 62 signals, including the 20 address lines that allow the 8088 microprocessor to access 1 megabyte of memory and the 8 bi-directional data lines. The PC AT has eight expansion board slots. Six of these have a second bus connector that carries 36 signals, including 4 additional address lines (for a total 16-megabyte memory space) and 8 more bidirectional data lines (because the 80286 accesses data in words rather than bytes).

The 62-signal connector on the PC AT is highly compatible with that on the PC

and XT. The two AT expansion board slots that have only the old 62-signal connector are designed for older boards with byte-accessible memory and I/O. Existing video cards work in these slots, for instance. However, the 62-signal connectors on the other six slots are wired exactly the same as these two.

The trick is this: The 36-signal bus connector on the AT has two signals called MEM CS16 and I/O CS16. These signals must be generated by any AT board that can handle 16-bit memory or I/O transfers. If these signals are not present—and they won't be if the board doesn't use this second connector—the AT will access memory (or I/O) with 8-bit transfers.

This means the PC AT can handle old memory boards. But you'll pay a significant speed penalty when you use programs that run or use data in this memory space. It's just not worthwhile to spend the money for a PC AT and then slow it down by in-

hibiting the 16-bit memory transfers that constitute one of the major speed advantages of the 80286 over the 8088.

So, while you didn't know it, you actually won your bet. While it may initially have seemed that the old memory board worked fine in the AT, you'll find that in terms of speed it really performs terribly. To me, that's the equivalent of not working at all.

A PC TYPEWRITER

Can I make my PC act like a typewriter, that is, type straight through from the keyboard to the printer without creating a file?

Steve Hopkins
Franklin, Massachusetts

The easiest way to do this is with the command

COPY CON PRN

Although the COPY command is generally used for files, it can also copy between devices. "CON" means console and refers to both the keyboard and screen. It will be the keyboard in this case since that's where you're copying from. "PRN" is your printer. After you enter this command, you can start typing. Press Enter after each line you type. If you make a mistake on a line, you can use the Backspace or Left Arrow key to correct it, but after you hit Enter, you're stuck with the line (which is why it's better to use a word processor).

The text won't appear on the printer until you're done. To finish, press the F6 key (or Ctrl-Z) and press Enter. This is an

■ **The PC AT can handle old memory boards. But you'll pay a significant speed penalty when you use programs in this memory space.**

DISKCAT-5

Disk File Catalog Program

- ☑ Finds files *fast!*
- on ALL your disks.
- ☑ Stores 32,000 names.
- ☑ Add descriptions to meaningless file names.
- ☑ Print directory labels to attach to disks.
- ☑ Sort/print catalog by file name, extension, size, date, category or by disk name.

Only \$69 plus \$5 shipping.
Volume/site license available.

DEMO DISK - \$2

FORD SOFTWARE
4845 Willowbend
Houston, TX 77035
(713) 721-5205
MC/VISA Accepted

PUBLIC DOMAIN SOFTWARE Newsletter

Keep up with all of the latest free and low cost software available from bulletin boards and user groups.

Each month get reviews, analysis and listings of the best programs available and how to get them.

Send \$12 for a one-year subscription or \$1 for a sample issue to the

Public (Software) Library
P.O. Box 61565
Houston, TX 77208

Text of all 1985 newsletters on disk for \$5.

CIRCLE 105 ON READER SERVICE CARD P C MAGAZINE ■ JULY 1986

PRODUCTIVITY

■ PC TUTOR

"End of File" signal for the COPY command. The text will then be printed. If you type a Ctrl-L before the Ctrl-Z, you'll get a formfeed after the text is printed.

COPYING FILES TO THEMSELVES

I have recently encountered a problem that I believe isn't documented but should be. I had invoked the command

ASSIGN A=C

Later, I unthinkingly tried to copy a hard disk file to a floppy disk, using the command

COPY C:filename A:

Unfortunately, COPY went ahead and tried to copy the file on top of itself. This wouldn't have been so bad, except that the file was originally about 120K, and after I got a message saying "File allocation table error," the file ended up 64K long.

Shouldn't I have been stopped first with the message "File cannot be copied onto itself," instead of ending up with a destroyed file?

Larry Brodahl
Omaha, Nebraska

Sometimes we expect DOS to be a lot smarter than it actually is, but I'm not surprised that ASSIGN and COPY collided in this case. The ASSIGN program included with PC-DOS is bad news.

ASSIGN is a remain-resident program that intercepts most DOS file calls and simply swaps disk drive letters. It was included with DOS 2.0 (and later) to deal with those dumb pre-XT programs that assumed every PC has only drives A: and B: and nothing more. All of the PC-DOS manuals include warnings about using ASSIGN.

If you must use ASSIGN with certain programs, then don't issue the ASSIGN commands indiscriminately. Put them in a batch file like this:

```
ASSIGN A=C B=C  
(program that can't use drive C:)  
ASSIGN
```

The last ASSIGN undoes all the ASSIGNments so you won't accidentally do something like your fatal attempt to use the COPY command.

COPY will usually detect when you are

trying to copy a file to itself. For instance, if you have a file called MYFILE and you enter

COPY MYFILE MYFILE

it will tell you it can't do it. But COPY can be fooled. If MYFILE is located in the root directory and you enter

COPY MYFILE MYFILE

COPY doesn't realize these are the same file. Obviously, COPY is only doing a simple string compare to determine if you're trying to copy a file to itself. This will always be a problem whenever your file is larger than 64K.

Here's what happens in that case: COPY will open the first file for reading. It will read 64K of the file into memory (less, if 64K is not available). It then tells DOS to create the second file. If the second file already exists (as it does in this case), the file

■ I'm not surprised that ASSIGN and COPY collided. The ASSIGN program included with PC DOS is bad news.

gets truncated to 0 bytes and the space in the file allocation table is freed up. Then COPY writes the 64K buffer to the second file. At this point, COPY goes back to read the next chunk of the first file. However, when DOS now takes a look at the file allocation table for the first file, it finds that all the clusters have been unassigned. It says, "Hey, what happened?" Hence the message you got.

Sometimes we learn things about DOS in painful ways, but I hope this discussion can help other readers avoid what happened to you.

STRIKE ANY KEY WHEN READY

Often, after running programs that use disks without DOS on them, I get one of the following three messages on the screen:

80386 AT

FIELD UPGRADABLE AS SOON AS THE 80386 IS AVAILABLE FROM INTEL

AT/286-12

\$995.

10 MHz

One Year
Warranty Against
Manufacturers Defects

- 6, 8 or 10 MHz/0 or 1 Watt State
- Standard with Intel 80286
- Optional Upgrade to Intel 80386
- Up to 1 Meg Ram on Board
- Clock/Calendar with Battery Back-up
- Complete with Diagnostic and Enhanced Set-up Software
- Documentation Included
- Fits XT and AT Cases
- Supports AT and XT Boards
- Runs All Major Software Written For the IBM PC, PC/XT and PC/AT
- Available for Immediate Delivery

12 MHz OPTIONAL

CCI AT/286-12

\$1995.

One Year
Warranty Against
Manufacturers Defects



Available for Immediate Delivery

12 MHz OPTIONAL

10 MHz Standard

INCLUDES: AT/286-12 Mother Board, 1 Meg of Ram, 1.2 Meg Floppy Drive, Western Digital Combined Floppy and Hard Disk Controller Card, AT Keyboard, 192 Watt Power Supply, Clock/Calendar with Battery Back-up, Intel 80286 Processor, Diagnostic and Enhanced Set-up Software, Documentation.

The AT/286-12 motherboard and BIOS represent American excellence in quality and engineering. The AT/286-12 is designed to run at clock speeds of 12 MHz, but the high speed memory chips and 12 MHz Intel 80286 processor are not currently available (at the time of printing) from the manufacturers. The AT/286-12 currently runs at 10 MHz and is field upgradable to run at 12 MHz, when the chips become available. This board is unique since it is upgradable to an Intel 80386 processor, thus preventing obsolescence. The AT/286-12 will fit in either XT or AT cases and will run with XT or AT add-on boards, controllers, disk drives, etc. . .

HARD DISKS

20 MEG SEAGATE KIT for XT Western Dig. Controller, Cables, Software, Mounting Hardware	\$445
20 MEG SEAGATE for AT 40 MS Voice Coil, Cables and Rails	\$569
30 MEG SEAGATE for AT 40 MS Voice Coil, Cables and Rails	\$675
40 MEG SEAGATE for AT 40 MS Voice Coil, Cables and Rails	\$799
60 MEG PRAM for AT 28 MS Voice Coil, Cables and Rails	\$1475
86 MEG TOSHIBA for AT 23 MS Voice Coil, Cables and Rails	\$1695

SPECIALS

ATRONICS AT Motherboard 8 MHz, 640 K, 1 yr. warranty up to 1 MEG on Motherboard USA made	\$900
TURBO XT Motherboard 4.77 / 7.37 MHz, 8 slots up to 640K on Motherboard	\$190
Monochrome Graphics Adapter Hercules compatible, 720 x 348 pixels Parallel Printer Port	\$135
XT Power Supply - 135 watt	\$89
Floppy Drive - 360K Gray or Black	\$99

No charge for UPS ground shipping. No surcharge for MasterCard or Visa. Add 5% sales tax if a Florida resident. . .
Warranty work requires proof of purchase and return authorization number. Merchandise returned for credits subject to a 15% restocking fee.

COMPUTER CLASSIFIEDS, INC.

 Sales Calls Outside Florida 1-800-331-5150 
17830 State Road 9 • Miami, Florida 33162
Sales Calls From Anywhere in Country (305) 651-5853
Technical Support Calls (305) 651-0073 - Telex 510-600-7725

Intel, Hercules, Atronics, Western Digital, Seagate, Pram and Toshiba are trademarks of their respective companies. IBM, PC, IBM XT, IBM AT are trademarks of IBM Corporation. Some quantities may be limited. Computer Classifieds reserves the right to substitute equivalent items. All prices are subject to change without notice.

HIGH SPEED TAPE BACKUP NOW \$475

Alliance Technology of Sunnyvale, CA has broken the \$500 price barrier with a high speed, high performance streaming tape system able to back up an entire 20MB hard disk on an XT or AT computer in less than five minutes for \$475.

"Our 25MB and 60MB systems are high speed systems similar to those sold by Alloy, Everex, Maynard, Sysgen and Tecmar," said Alliance Technology president Jochen Schude. "We all buy the same hardware but Alliance's window oriented software is significantly more powerful than others. Our direct marketing channel is more efficient so the end user pays less than \$500 for features ordinarily selling for \$900 to \$1,500. Our technical support department is the very best."



"Our user prices are about the same as floppy tape systems from Irwin, Peachtree Technology, and Interdyne, but our backup time is dramatically faster and the hardware reliability is much greater."

The Alliance systems can do high speed image, partition, or file by file backups with read-after-write verify. "Our window oriented software utility is compatible with more systems, easier to use, and resembles Lotus' 1-2-3 menu," explained Schude. "Our tape controllers are short length cards, and the tape drives are 5.25 inch half height."

Alliance also sells a \$575 portable backup system similar to the Maynard Mainstream that can be moved from one office to another to back up any number of XT's and AT's. 60MB cartridge tape systems (similar to Everex's) are \$675.

25MB Streaming Tape Subsystem-\$475.
60MB Cartridge Tape Subsystem-\$675.
(extra controllers \$139)

Alliance Technology, Inc. 510 Lawrence
Expy, Suite 210, Sunnyvale, CA 94086.
(800) 621-0854 ext. 700 or (408) 727-6200.
CIRCLE 499 ON READER SERVICE CARD
(advertisement)

■ PC TUTOR

Non-System disk or disk error.
Replace and strike any key when ready.

Insert disk with COMMAND.COM
and strike any key when ready.

Insert disk with batch file and press any
key when ready.

I can't figure out why I get three different messages. You would think that the same message would always come up. I can deal with the first message OK, but even though I follow the instructions for the second and third, the same message keeps coming up and I usually have to reboot. Is there a way to avoid this?

Raymond O. Templin
Jericho, New York

The first message occurs when the PC is booting and the disk in drive A: does not have a copy of the operating system on it. That's the easy one, as you noted: If you

■ In order to give other programs as much memory as possible, COMMAND.COM initially loads into memory in two pieces.

can use your machine, you know what disks you can boot from. If you get the first message after you run a program, it means the program is terminating by rebooting.

Let me explain what the second message is all about. COMMAND.COM is the command processor part of DOS. COMMAND.COM is the program that displays the DOS prompt, reads in what you type, executes the internal commands (such as DIR and TYPE), and loads in external programs.

The portion of COMMAND.COM that includes all the internal commands is not needed while another program is running. So, in order to give other programs as much memory as possible, COMMAND.COM initially loads into memory in two

pieces. The "resident" part is small and is located in a low area in memory. The "transient" part, which does all the internal commands and batch file interpretation, is located very high in memory. In this way, if a program needs the memory, it can simply write over the transient part of COMMAND.COM. (Compiled BASIC programs almost always write over it.) After the program terminates, the resident part of COMMAND.COM receives control and checks to see if the transient part is still valid (i.e., unaltered). If not, it will reload it. If it can't find COMMAND.COM on the disk, however, you get the message.

Usually, the transient part of COMMAND.COM will look for COMMAND.COM on the disk from which it was originally loaded. For a two-floppy system, this will be drive A:. You can change this default, however, if it will later be more convenient to keep COMMAND.COM somewhere else. Under DOS 3.0 and 3.1, you can tell DOS to look for COMMAND.COM elsewhere by changing the COMSPEC variable in the environment string. If you have a RAMdisk as drive C:, for example, you can enter

```
COPY COMMAND.COM C:  
SET COMSPEC=C:\COMMAND.COM
```

This procedure won't work under DOS 2.x, however. For these older DOS versions you must instead load a secondary copy of COMMAND and specify the search path as a parameter, thus:

```
COPY COMMAND.COM C:  
COMMAND C:\COMMAND.COM
```

The third message means that the program was invoked from a batch file and COMMAND.COM needs the rest of the batch file to continue. What's annoying is that you'll get this message even if the batch file has just executed its last line. Fortunately, this message is the easiest to handle. Just hit Ctrl-Break. You'll be asked if you want to terminate the batch file. Answer with a Y.

ASK THE PC TUTOR

The PC Tutor solves practical problems and explains points of general interest. To see your question answered here, drop a line to PC Tutor, PC Magazine, One Park Avenue, New York, NY 10016.

C FEVER catch it!

It's becoming an epidemic... everyone is switching to C! As a result, there is a shortage of C compilers. In fact, the only C compiler available in software houses, and now the rest of the programming world, programs in everywhere are infected with the desire for SPEED, POWER, and PORTABILITY.

It's time to face the inevitable. You're going to catch the fever too! When you do, give us a call. We've got the best cure—an illustrated guide to the C language, plus a complete program development system. Everything you need to master the C programming language... all at a price that's less than the cost of a book!

But don't let this price fool you. Our system is powerful, it compiles twice as fast as the others, is completely standard, and it's very easy to use. Most C compilers are designed for wizards. We have designed ours for you!

As a bonus, we've included a complete C language reference manual that supports all data types and the latest features like bit fields, enumerations, structure assignment, and passing/returning structures... that loads separately compiled files, searches libraries, and builds an executable program.

(including the standard C functions and the computer specific functions that provide direct access to the operating system and BIOS).

your programs for minimal space or maximum speed.

Works on all
MSDOS/PCDOS
and all CP/M 286
COMPUTERS!
(Not Copy
Protected!)

The Powerful MIX
C COMPILER
Contains the Power of the C Language
with All Just Standard's compiler

Incredible Value

\$39⁹⁵
AT ONLY With 30
Day
Money-Back Guarantee

Operators are standing by... Please use this Number for ORDERS ONLY!

CALL TOLL FREE FOR RUSH ORDER DELIVERY!

1-800-523-9520

IN TEXAS, PLEASE
CALL TOLL FREE
1-800-622-4070

For Technical Support Please call 1-214-783-6001

MIX Software, Inc. / 2116 E. Arapaho / Suite 363 / Richardson, Texas 75081

Or contact our Worldwide Distributors direct in:

Canada: Saragay Software 1-416-923-1500 Switzerland: DMB Communication CH-1-825-53-29
Australia: Techflow 047-586924 France: Info/Tech 1-43-44-06-48

RUSH REPLY ORDER FORM!

Split Screen Text Editor

An Incredible Value
AT ONLY **\$29⁹⁵**

Our high powered editor is great for editing high level languages. It works just like Micropro's Wordstar[®] but macros allow you to create your own custom editor, and the split-screen feature lets you edit two files at the same time.

The MSDOS/PCDOS version

is loaded with special features:

- Execute any DOS command or RUN other programs from the editor
- Quickly edit files as large as 300,000 characters.
- Compile MIX C programs directly from memory. The editor automatically positions the cursor to the first error in your program.



ASM UTILITY

An Incredible Value AT ONLY **\$10**

Call assembly language routines from your C programs. The ASM utility works with Microsoft's MASM or M80 assembler. Macros make it easy! Works just as if you were calling a C function, and you can even call C functions from assembly language. Lots of useful assembly language functions are included as examples.



SPECIAL OFFER!

Buy both for an even greater value!

Limited Time Only

\$54⁹⁵

C Compiler & Text Editor

SAVE \$14.95 Off Our Regular List Price!

Please check method of payment:

☐ Check ☐ Money Order ☐ MasterCard/VISA

Your Card # _____

Expires _____

Shipping Charges: (No charge for ASM Utility)

In the U.S.A.: Add \$5.00 per Order.

In CANADA: Add \$10.00 per Order.

OVERSEAS: Add \$10.00 per Text Editor.

Add \$20.00 per C Compiler. Add \$30.00 for combined C Compiler and Text Editor.

Operating System: (Check one)

☐ CP/M 286 ☐ MSDOS/PCDOS

Specify Your Computer Name _____

Specify Disk Format _____

NAME _____

Telephone A/C (_____) _____

Street _____

City _____

State _____

Country _____ ZIP _____

MIX 2116 East Arapaho

software Suite 363

Richardson, Texas, 75081

Ask about our Volume Discounts!

Call 1-214-783-6001

W

Description	Quantity	PRICE	Total Order
Split Screen Text Editor	_____	\$29.95	\$_____
C Compiler	_____	\$39.95	\$_____
C and Text Editor (Special)	_____	\$54.95	\$_____
ASM Utility	_____	\$10.00	\$_____
Texas Residents Add 6.125% Sales TAX	_____	\$_____	\$_____
Shipping Charges (See at Right)	_____	\$_____	\$_____
TOTAL OF YOUR ORDER:	_____	\$_____	\$_____

15,000 SAVED FROM CRASH.

No hysteria. No panic. No reports of data loss. No wonder more than 15,000 Alpha Micro users have chosen our Videotrax™ backup technology over streamer tape or floppies.

The best news is it's now available for the IBM® PC-AT, XT and true compatibles.

BETTER TO BE FAIL-SAFE THAN SORRY.

Exhaustive testing and long term use of Videotrax technology prove it more reliable than any other backup



High-tech. Open your PC and slide the controller board into any expansion slot. Low-tech. Hook up VCR to computer with standard connector cables.

option available. Even more reliable than the hard disk you're backing up.

At the heart of the system is a patented video tape controller board that employs a standard video cassette recorder for copying data. Which means Videotrax offers the sophisticated technology of today's VCRs. And the depend-

ability of a durable consumer good.

EASY DOES IT.

If you own a VCR, you already own half the system. And you already know how to use it. Or you might opt for the complete subsystem (controller board plus enhanced VCR) and experience the

Your basic video cassettes. Reliable, cheap, easy to find.



joy of its automatic, unattended backup capabilities.

Either way, our menu driven software, clear documentation and wide range of backup modes keep it simple: Insert a blank video cassette tape and follow the directions that appear on your screen.

You can copy or restore your entire hard disk, specific files, or only files modified since the last backup, while the system busily self-monitors for proper functioning.

And for the price of taping your favorite TV shows, you can record your most valued computer data. Up to 80MB can be stored on a single cas-

sette at less than a third of the cost of streamer tape.

Of course, if you ever require service, your authorized Alpha Micro dealer and our worldwide network of factory service centers will provide all the support you need.

For more information on how Videotrax can keep you off the crash course, call your local dealer or Alpha Micro at 1-800-992-9779 (in California call 1-800-821-0612).

VIDEOTRAX™
DATA BACKUP FROM
ALPHA MICRO.



PC MART



Profit the PMC Wizard says
"SUPER MAIL" will work magic
on your computer
"SUPER MAIL" is the
Best Mailing Program
available
It's GREAT for all kinds of BUSINESS

SUPER MAIL - It's a HIT!

- LABELS BY NAME OR ZIP
- FULL SCREEN EDITING
- MULTIPLE LABELS
- FULL MANUAL
- NEWFA SORT
- BROWSE
- MENU DRIVEN
- TAKE MEMOS
- 1-2 SECOND RECALL
- USER FRIENDLY
- UNLIMITED RECORDS
- SIMPLE & POWERFUL

**60 DAY
MONEY BACK
GUARANTEE**

At \$2500 It's a Gift!

Convince yourself that great
software doesn't have to be
complicated or expensive

CALL (718) 651-6700 FOR ALL THE DETAILS

PLACE MANAGEMENT CORP. C.O.D. CHECK
100 E. 2nd St. Morris NJ 07960

CIRCLE 56 ON READER SERVICE CARD

PERFECT COPIES GUARANTEED

Why risk duplicating your important
programs on your computer, when our
equipment is designed solely to duplicate
disks and verify their perfection
100%?

Over 600 formats, 3 1/2", 5 1/4" and 8".
Plus serialization, copy protection, la-
beling, packaging, shrink-wrapping
and fast, personalized service



1701 E. Edinger Ave.
Building A4
Santa Ana, California 92705
(714) 547-3383 (Collect)

CIRCLE 56 ON READER SERVICE CARD

PC EXPANSIONS

AST SixpackPlus (384K)	\$210
Advantage (128K)	\$209
Advantage (1.5M)	\$529
Advantage (3M)	\$609
Rampage (2M)	\$499
RampageAT (2M)	\$609
INTEL AboveAT (2M)	\$499
Quadboard (384K)	\$249
Gold Quadboard (384K)	\$249
LibertyAT (2M)	\$549
QuadportAT	\$135
Techner Maestro (2.5M)	\$629
HEXACLES graphics board	\$299
Color Card	\$159
HAYES Smartmodem 1200B	\$349
Smartmodem 1200	\$389
Maynard Disk Controller	\$100
Sender Series	\$84
MayStream Tape backup from	\$979
WDF file Card (10M)	\$769
Tandon Diskard (20M)	\$789
Set of 9 chips (64K)	\$29
Set of 9 chips (256K)	\$29
ROBT-3	\$119
Qume 142A 509 Tasc	\$109
Tasc FD55BV (for AT)	\$109
CDC 9409 5115 Tandon	\$109
Verbatim (Box of 10)	\$19
Maxell (Box of 10 for AT)	\$39

VLM Computer Electronics
10 Park Place • Morristown, NJ 07960
(201) 266-3286 Visa, MC, Check or C.O.D.

CIRCLE 56 ON READER SERVICE CARD

SAVE (Same Day Shipping) DISKETTES LIFETIME WARRANTY

.60¢ 5 1/4" Soft Sector
.79¢ 5 1/4" Soft Sector

PLUS MANY OTHER TOP NAME BRAND DISKETTES
• DYMAN • MAXELL • VERBATIM
• 3M • BASF • BROW

Our Satisfaction money back guarantee...

- Certified 100% error free
- Non-metallic write protect tab
- Reinforced hole rings
- Tynec Shere

Plus Packaged in a hard library case (optional)

ICORPORATE ACCOUNTS WELCOME

HOURS: 9 AM - 5 PM Mountain Time Monday-Friday

For Order Only: Information & Inquiries:

1-800-231-7742 1-303-768-6124

Maximum Order 50 Diskettes

S&P INTERNATIONAL

2121 South Oneida St. • Suite 325

Denver, Colorado 80224

CIRCLE 56 ON READER SERVICE CARD

THE ULTIMATE IN ACCELERATION

X3 - \$449

USES NO EXPANSION SLOT!

MORE RAM 200%

DUAL PROCESSING

PROCESSING POWER 200% TO 800%

HIGH PERFORMANCE I/O 15,000%

WARRANTY 100% - 1 YEAR

COMPATIBILITY 100%

SUPPORT 100% USA



TRAILRIDGE RESEARCH, INC.

14300 WEST 50TH AVE.

COLDEN, CO 80401

303-443-9109 DEPT 22

CIRCLE 56 ON READER SERVICE CARD

TERMINAL EMULATION

Softterm PC emulates over 30
popular terminals including the:

- DEC VT102, VT220
- Data General D200, D410
- IBM 3101-20 (block mode)
- Hewlett-Packard 2622A
- Honeywell VIP7801, VIP7803

Guaranteed Compatibility

Call for free product brief

\$195 MC-VISA-COD

For the IBM PC/XT/AT, DG1, NEC,

Wang PC, TI Pro, Gridcase, Tandy

SOIFTRONICS

7899 Lexington Dr. Ste 210
Colorado Springs, CO 80918
(303) 593-9540

CIRCLE 56 ON READER SERVICE CARD

TOSHIBA-IBM COMPATIBILITY P351 P1340 P1351 P1350

Now you can make your Toshiba
printer totally compatible with the IBM
(and compatibles) in both text and
graphic modes! IDT's IBM-Toshiba
Printer Interface has Epson emulation
with Toshiba quality

- memory resident software interface
- downloadable font capability for P1340 and P1350
- prints IBM output ASCII characters
- screen dumps both text and graphics
- Font design capability
- versatility beyond compare!

You can accomplish all this and more
for only \$79.95 (\$2.50 shipping &
handling) MC VISA

INTEGRATED DATA TECHNOLOGIES, INC.
4775 Banchberry Lane Colorado Springs, CO 80917
ORDERS: 303-466-2583

CIRCLE 56 ON READER SERVICE CARD

LOOKING FOR AFFORDABLE HIGH RESOLUTION GRAPHICS

THE DRAWING TABLET
is your answer!

- 640 x 200 high resolution mode
- Library functions
- File operations
- Easy to learn, menu driven
- Technical support
- MS mouse support
- IBM PC, XT, AT, true compatibles

49.95

+ \$3 S&H Visa MC TN + 7.25%

K SOFTWARE HOUSE
Software, Service, Consulting
Rt. 2 Box 831B
Unionville, TN 37180
(615) 294-5080

CIRCLE 56 ON READER SERVICE CARD

YOU ALREADY HAVE HALF OF THE BEST WORD PROCESSING SYSTEM IN THE WORLD

For **\$49.95** more, your MultiMate,
Display Write, WordStar, pfs:WRITE,
VolksWriter, Writing Assistant or other WP
Software* can instantly **create** fourteen
columns of text, **create** outlines, calendars, **create**
newsletters, contracts, **create** easy mail merges,
screenplays, scripts, footnotes*, **create**
boxed copy and lots more. It's fun with

PowerText FORMATTER
BEAMAN PORTER, INC.
4140 ALABAMA AVE. N.E.
ALBUQUERQUE, NM 87110
(505) 811-0807
FAX: (505) 811-0808

*With MS for Windows and Windows

CIRCLE 56 ON READER SERVICE CARD

PC MART

64K ■ 128K ■ 256K

DRAMS

80287-8 ■ 80287-3

8087-3 ■ 8087-2

8087-1

BITTNER



899 SOUTH COAST HIGHWAY
LAGUNA BEACH, CA 92651
(714) 497-6200
CALL NOW FOR FREE CATALOG
Dealer Inquiries Welcomed
CIRCLE 57 ON READER SERVICE CARD

CompuTogs Dust Covers



CompuTogs® offer the ultimate in protection. Hand stitched natural canvas with brown binding they are far superior to vinyl at little extra cost!

COMPARE OUR PRICES!

Astor 28 MONOCOLOR	24.95	IBM PC MONOCOLOR	24.95
Astor 38 MONOCOLOR	19.95	IBM PC Keyboard	15.95
Macintosh		IBM PC Monitor	15.95
CRUMHOLM/Color	29.95	801 Color Printer capacity	15.95
Tandy 1000 MONOCOLOR	24.95	132 COL Printer capacity	27.95 +
Tandy 1000 MONOCOLOR	24.95	ATT 68000 Video MONOCOLOR	22.95
Tandy 1000/100 KHD	19.95		

—OVER 200 OTHER MODELS AVAILABLE—
TO PLACE AN ORDER CALL OR WRITE

CompuTogs®

P.O. Box 2493
Naperville, IL 60566
(312) 961-2958

VISA/MC Accepted. Include \$2.00 Shipping
CUSTOM EMBROIDERY SHOWN AVAILABLE
CIRCLE 58 ON READER SERVICE CARD

AT TURBO-CRYSTAL™ BOARD NEW IBM AT* SPEED UP!

- Break the 6 MHz barrier! 33% to 100% faster at the flip of a switch
- Switchable while operating - w/out reboot 4-5.0, 6-8, 8-12, 12-16 MHz
- Case design - no slot or backplate used - switch neatly located in front
- Installs easily on motherboard in minutes - 14-pin connections
- Immediate shipping - in stock - full 2 year limited warranty
- Works with copy protected software - old and new IBM

Apply the best solution for IBM AT owners who demand superior technology at a fair price.

\$79.95 Visa/MC/Check
\$14.50 UPS Blue-\$4.00

The Computer Network
7970 West Liberty Road
Ann Arbor, MI 48103-9309
(313) 994-6222, 994-4411
Toll Free 1-800-42-COMPU

*IBM AT is a registered™ of IBM Corporation

CIRCLE 59 ON READER SERVICE CARD

TRY BEFORE YOU BUY SOFTWARE \$6 EA

(User Supported) Programs

- PC WRITE (easy to learn word processor)
- FILE EXPRESS (file manager - per main alt. 1 - desktop on disk)
- PC-GAME (personal database - manager 1000)
- MODDEM (new file manager - modern - 1000)
- DL & SR (general ledger with accounts receivable)
- PC DESK (calculator - keyboard - clock - alarm - clock)
- PC DESKTOP (15 pin-up window desk with 1 - control)
- GEN LEDGER (double entry bookkeeping)
- COLOR GAMES (top packman king space war games)
- MICRO GAMES (center star wars king of the hill)
- GAMES OSK (night - night - night - night - night)
- ULTRA UTILITIES (recover lost files - analyze sectors)
- WORDFLEX (easy to use word processor)
- TIME & MONEY (time - money - time - money)

The above programs were written for IBM PC, XT, and AT or will run on most IBM compatibles. SPECIFIC for the PC.

6 for 29.95 or 10 for 44.95
YOUR CHOICE
SOFT-PLUS RESEARCH
P.O. BOX 590
12000 Hwy 253
BOONVILLE, CA 95418

CIRCLE 60 ON READER SERVICE CARD

Serial ■■■■■■■■■■ Parallel



Convert What You Have To What You Want!

- ASCII Serial
- EBCDIC Serial
- ASCII Parallel
- EBCDIC Parallel
- ASCII to EBCDIC
- EBCDIC to ASCII

No longer will your personal choices be limited by the type of port you have available! Our new high Performance 100 Series Converter provides the missing link. Based on the latest in CMOS technology, these units require full hard ware connection to 10, 20, 30, 40, 50, 60, 70, 80, 90, 100, 110, 120, 130, 140, 150, 160, 170, 180, 190, 200, 210, 220, 230, 240, 250, 260, 270, 280, 290, 300, 310, 320, 330, 340, 350, 360, 370, 380, 390, 400, 410, 420, 430, 440, 450, 460, 470, 480, 490, 500, 510, 520, 530, 540, 550, 560, 570, 580, 590, 600, 610, 620, 630, 640, 650, 660, 670, 680, 690, 700, 710, 720, 730, 740, 750, 760, 770, 780, 790, 800, 810, 820, 830, 840, 850, 860, 870, 880, 890, 900, 910, 920, 930, 940, 950, 960, 970, 980, 990, 1000, 1010, 1020, 1030, 1040, 1050, 1060, 1070, 1080, 1090, 1100, 1110, 1120, 1130, 1140, 1150, 1160, 1170, 1180, 1190, 1200, 1210, 1220, 1230, 1240, 1250, 1260, 1270, 1280, 1290, 1300, 1310, 1320, 1330, 1340, 1350, 1360, 1370, 1380, 1390, 1400, 1410, 1420, 1430, 1440, 1450, 1460, 1470, 1480, 1490, 1500, 1510, 1520, 1530, 1540, 1550, 1560, 1570, 1580, 1590, 1600, 1610, 1620, 1630, 1640, 1650, 1660, 1670, 1680, 1690, 1700, 1710, 1720, 1730, 1740, 1750, 1760, 1770, 1780, 1790, 1800, 1810, 1820, 1830, 1840, 1850, 1860, 1870, 1880, 1890, 1900, 1910, 1920, 1930, 1940, 1950, 1960, 1970, 1980, 1990, 2000, 2010, 2020, 2030, 2040, 2050, 2060, 2070, 2080, 2090, 2100, 2110, 2120, 2130, 2140, 2150, 2160, 2170, 2180, 2190, 2200, 2210, 2220, 2230, 2240, 2250, 2260, 2270, 2280, 2290, 2300, 2310, 2320, 2330, 2340, 2350, 2360, 2370, 2380, 2390, 2400, 2410, 2420, 2430, 2440, 2450, 2460, 2470, 2480, 2490, 2500, 2510, 2520, 2530, 2540, 2550, 2560, 2570, 2580, 2590, 2600, 2610, 2620, 2630, 2640, 2650, 2660, 2670, 2680, 2690, 2700, 2710, 2720, 2730, 2740, 2750, 2760, 2770, 2780, 2790, 2800, 2810, 2820, 2830, 2840, 2850, 2860, 2870, 2880, 2890, 2900, 2910, 2920, 2930, 2940, 2950, 2960, 2970, 2980, 2990, 3000, 3010, 3020, 3030, 3040, 3050, 3060, 3070, 3080, 3090, 3100, 3110, 3120, 3130, 3140, 3150, 3160, 3170, 3180, 3190, 3200, 3210, 3220, 3230, 3240, 3250, 3260, 3270, 3280, 3290, 3300, 3310, 3320, 3330, 3340, 3350, 3360, 3370, 3380, 3390, 3400, 3410, 3420, 3430, 3440, 3450, 3460, 3470, 3480, 3490, 3500, 3510, 3520, 3530, 3540, 3550, 3560, 3570, 3580, 3590, 3600, 3610, 3620, 3630, 3640, 3650, 3660, 3670, 3680, 3690, 3700, 3710, 3720, 3730, 3740, 3750, 3760, 3770, 3780, 3790, 3800, 3810, 3820, 3830, 3840, 3850, 3860, 3870, 3880, 3890, 3900, 3910, 3920, 3930, 3940, 3950, 3960, 3970, 3980, 3990, 4000, 4010, 4020, 4030, 4040, 4050, 4060, 4070, 4080, 4090, 4100, 4110, 4120, 4130, 4140, 4150, 4160, 4170, 4180, 4190, 4200, 4210, 4220, 4230, 4240, 4250, 4260, 4270, 4280, 4290, 4300, 4310, 4320, 4330, 4340, 4350, 4360, 4370, 4380, 4390, 4400, 4410, 4420, 4430, 4440, 4450, 4460, 4470, 4480, 4490, 4500, 4510, 4520, 4530, 4540, 4550, 4560, 4570, 4580, 4590, 4600, 4610, 4620, 4630, 4640, 4650, 4660, 4670, 4680, 4690, 4700, 4710, 4720, 4730, 4740, 4750, 4760, 4770, 4780, 4790, 4800, 4810, 4820, 4830, 4840, 4850, 4860, 4870, 4880, 4890, 4900, 4910, 4920, 4930, 4940, 4950, 4960, 4970, 4980, 4990, 5000, 5010, 5020, 5030, 5040, 5050, 5060, 5070, 5080, 5090, 5100, 5110, 5120, 5130, 5140, 5150, 5160, 5170, 5180, 5190, 5200, 5210, 5220, 5230, 5240, 5250, 5260, 5270, 5280, 5290, 5300, 5310, 5320, 5330, 5340, 5350, 5360, 5370, 5380, 5390, 5400, 5410, 5420, 5430, 5440, 5450, 5460, 5470, 5480, 5490, 5500, 5510, 5520, 5530, 5540, 5550, 5560, 5570, 5580, 5590, 5600, 5610, 5620, 5630, 5640, 5650, 5660, 5670, 5680, 5690, 5700, 5710, 5720, 5730, 5740, 5750, 5760, 5770, 5780, 5790, 5800, 5810, 5820, 5830, 5840, 5850, 5860, 5870, 5880, 5890, 5900, 5910, 5920, 5930, 5940, 5950, 5960, 5970, 5980, 5990, 6000, 6010, 6020, 6030, 6040, 6050, 6060, 6070, 6080, 6090, 6100, 6110, 6120, 6130, 6140, 6150, 6160, 6170, 6180, 6190, 6200, 6210, 6220, 6230, 6240, 6250, 6260, 6270, 6280, 6290, 6300, 6310, 6320, 6330, 6340, 6350, 6360, 6370, 6380, 6390, 6400, 6410, 6420, 6430, 6440, 6450, 6460, 6470, 6480, 6490, 6500, 6510, 6520, 6530, 6540, 6550, 6560, 6570, 6580, 6590, 6600, 6610, 6620, 6630, 6640, 6650, 6660, 6670, 6680, 6690, 6700, 6710, 6720, 6730, 6740, 6750, 6760, 6770, 6780, 6790, 6800, 6810, 6820, 6830, 6840, 6850, 6860, 6870, 6880, 6890, 6900, 6910, 6920, 6930, 6940, 6950, 6960, 6970, 6980, 6990, 7000, 7010, 7020, 7030, 7040, 7050, 7060, 7070, 7080, 7090, 7100, 7110, 7120, 7130, 7140, 7150, 7160, 7170, 7180, 7190, 7200, 7210, 7220, 7230, 7240, 7250, 7260, 7270, 7280, 7290, 7300, 7310, 7320, 7330, 7340, 7350, 7360, 7370, 7380, 7390, 7400, 7410, 7420, 7430, 7440, 7450, 7460, 7470, 7480, 7490, 7500, 7510, 7520, 7530, 7540, 7550, 7560, 7570, 7580, 7590, 7600, 7610, 7620, 7630, 7640, 7650, 7660, 7670, 7680, 7690, 7700, 7710, 7720, 7730, 7740, 7750, 7760, 7770, 7780, 7790, 7800, 7810, 7820, 7830, 7840, 7850, 7860, 7870, 7880, 7890, 7900, 7910, 7920, 7930, 7940, 7950, 7960, 7970, 7980, 7990, 8000, 8010, 8020, 8030, 8040, 8050, 8060, 8070, 8080, 8090, 8100, 8110, 8120, 8130, 8140, 8150, 8160, 8170, 8180, 8190, 8200, 8210, 8220, 8230, 8240, 8250, 8260, 8270, 8280, 8290, 8300, 8310, 8320, 8330, 8340, 8350, 8360, 8370, 8380, 8390, 8400, 8410, 8420, 8430, 8440, 8450, 8460, 8470, 8480, 8490, 8500, 8510, 8520, 8530, 8540, 8550, 8560, 8570, 8580, 8590, 8600, 8610, 8620, 8630, 8640, 8650, 8660, 8670, 8680, 8690, 8700, 8710, 8720, 8730, 8740, 8750, 8760, 8770, 8780, 8790, 8800, 8810, 8820, 8830, 8840, 8850, 8860, 8870, 8880, 8890, 8900, 8910, 8920, 8930, 8940, 8950, 8960, 8970, 8980, 8990, 9000, 9010, 9020, 9030, 9040, 9050, 9060, 9070, 9080, 9090, 9100, 9110, 9120, 9130, 9140, 9150, 9160, 9170, 9180, 9190, 9200, 9210, 9220, 9230, 9240, 9250, 9260, 9270, 9280, 9290, 9300, 9310, 9320, 9330, 9340, 9350, 9360, 9370, 9380, 9390, 9400, 9410, 9420, 9430, 9440, 9450, 9460, 9470, 9480, 9490, 9500, 9510, 9520, 9530, 9540, 9550, 9560, 9570, 9580, 9590, 9600, 9610, 9620, 9630, 9640, 9650, 9660, 9670, 9680, 9690, 9700, 9710, 9720, 9730, 9740, 9750, 9760, 9770, 9780, 9790, 9800, 9810, 9820, 9830, 9840, 9850, 9860, 9870, 9880, 9890, 9900, 9910, 9920, 9930, 9940, 9950, 9960, 9970, 9980, 9990, 10000, 10010, 10020, 10030, 10040, 10050, 10060, 10070, 10080, 10090, 10100, 10110, 10120, 10130, 10140, 10150, 10160, 10170, 10180, 10190, 10200, 10210, 10220, 10230, 10240, 10250, 10260, 10270, 10280, 10290, 10300, 10310, 10320, 10330, 10340, 10350, 10360, 10370, 10380, 10390, 10400, 10410, 10420, 10430, 10440, 10450, 10460, 10470, 10480, 10490, 10500, 10510, 10520, 10530, 10540, 10550, 10560, 10570, 10580, 10590, 10600, 10610, 10620, 10630, 10640, 10650, 10660, 10670, 10680, 10690, 10700, 10710, 10720, 10730, 10740, 10750, 10760, 10770, 10780, 10790, 10800, 10810, 10820, 10830, 10840, 10850, 10860, 10870, 10880, 10890, 10900, 10910, 10920, 10930, 10940, 10950, 10960, 10970, 10980, 10990, 11000, 11010, 11020, 11030, 11040, 11050, 11060, 11070, 11080, 11090, 11100, 11110, 11120, 11130, 11140, 11150, 11160, 11170, 11180, 11190, 11200, 11210, 11220, 11230, 11240, 11250, 11260, 11270, 11280, 11290, 11300, 11310, 11320, 11330, 11340, 11350, 11360, 11370, 11380, 11390, 11400, 11410, 11420, 11430, 11440, 11450, 11460, 11470, 11480, 11490, 11500, 11510, 11520, 11530, 11540, 11550, 11560, 11570, 11580, 11590, 11600, 11610, 11620, 11630, 11640, 11650, 11660, 11670, 11680, 11690, 11700, 11710, 11720, 11730, 11740, 11750, 11760, 11770, 11780, 11790, 11800, 11810, 11820, 11830, 11840, 11850, 11860, 11870, 11880, 11890, 11900, 11910, 11920, 11930, 11940, 11950, 11960, 11970, 11980, 11990, 12000, 12010, 12020, 12030, 12040, 12050, 12060, 12070, 12080, 12090, 12100, 12110, 12120, 12130, 12140, 12150, 12160, 12170, 12180, 12190, 12200, 12210, 12220, 12230, 12240, 12250, 12260, 12270, 12280, 12290, 12300, 12310, 12320, 12330, 12340, 12350, 12360, 12370, 12380, 12390, 12400, 12410, 12420, 12430, 12440, 12450, 12460, 12470, 12480, 12490, 12500, 12510, 12520, 12530, 12540, 12550, 12560, 12570, 12580, 12590, 12600, 12610, 12620, 12630, 12640, 12650, 12660, 12670, 12680, 12690, 12700, 12710, 12720, 12730, 12740, 12750, 12760, 12770, 12780, 12790, 12800, 12810, 12820, 12830, 12840, 12850, 12860, 12870, 12880, 12890, 12900, 12910, 12920, 12930, 12940, 12950, 12960, 12970, 12980, 12990, 13000, 13010, 13020, 13030, 13040, 13050, 13060, 13070, 13080, 13090, 13100, 13110, 13120, 13130, 13140, 13150, 13160, 13170, 13180, 13190, 13200, 13210, 13220, 13230, 13240, 13250, 13260, 13270, 13280, 13290, 13300, 13310, 13320, 13330, 13340, 13350, 13360, 13370, 13380, 13390, 13400, 13410, 13420, 13430, 13440, 13450, 13460, 13470, 13480, 13490, 13500, 13510, 13520, 13530, 13540, 13550, 13560, 13570, 13580, 13590, 13600, 13610, 13620, 13630, 13640, 13650, 13660, 13670, 13680, 13690, 13700, 13710, 13720, 13730, 13740, 13750, 13760, 13770, 13780, 13790, 13800, 13810, 13820, 13830, 13840, 13850, 13860, 13870, 13880, 13890, 13900, 13910, 13920, 13930, 13940, 13950, 13960, 13970, 13980, 13990, 14000, 14010, 14020, 14030, 14040, 14050, 14060, 14070, 14080, 14090, 14100, 14110, 14120, 14130, 14140, 14150, 14160, 14170, 14180, 14190, 14200, 14210, 14220, 14230, 14240, 14250, 14260, 14270, 14280, 14290, 14300, 14310, 14320, 14330, 14340, 14350, 14360, 14370, 14380, 14390, 14400, 14410, 14420, 14430, 14440, 14450, 14460, 14470, 14480, 14490, 14500, 14510, 14520, 14530, 14540, 14550, 14560, 14570, 14580, 14590, 14600, 14610, 14620, 14630, 14640, 14650, 14660, 14670, 14680, 14690, 14700, 14710, 14720, 14730, 14740, 14750, 14760, 14770, 14780, 14790, 14800, 14810, 14820, 14830, 14840, 14850, 14860, 14870, 14880, 14890, 14900, 14910, 14920, 14930, 14940, 14950, 14960, 14970, 14980, 14990, 15000, 15010, 15020, 15030, 15040, 15050, 15060, 15070, 15080, 15090, 15100, 15110, 15120, 15130, 15140, 15150, 15160, 15170, 15180, 15190, 15200, 15210, 15220, 15230, 15240, 15250, 15260, 15270, 15280, 15290, 15300, 15310, 153

PC BLUEBOOK

■ ADVERTISING RATES AND INFORMATION:

Standard listings consist of a boldface lead line (23 characters maximum); 7 lines of body copy, 45 characters per line maximum (Note: Upper Case characters count as 2 spaces each); 4 lines for company name, address and telephone number; 4 insertions minimum—\$265.00 per insertion. Additional charge for extra lines and company logos. Prepayment, advance payment, and frequency discounts available. Copy subject to publisher's approval. Send 15 keylines or printed copy, reproducible logo art (if applicable) and remittance to Kathryn Cumberlander—Classified Advertising Director, Ziff-Davis Publishing Company, One Park Avenue, New York, NY 10016. For additional information, assistance, or to place an order by phone, call collect (212) 503-5115.

ACCESSORIES SUPPLIES

IBM STYLE BINDERS, SLIPS

Complete program packaging line: D-ring cloth binders, slip cases, floppy pages, game portfolios. Continuous paper with three large holes. 20 lb. to go in binders. Blank disk envelopes. Function key cards tell user your F1-F10 meanings. Low prices on floppy disks. Call, write for prices. FREE Catalog. Fast service, low prices. ANTIHYPOMORPHIC SYSTEMS LIMITED
376 E. St. Charles Road
Lombard, IL 60148
(312) 629-5190 1-800-DEAL-4000

VERBATIM

55/100	\$11.10
DS/100	\$15.60
DS/HD/AT	\$31.80
3.5" SS/100/DS/100	\$20.60/\$30.90

••• DEALER INQUIRIES WELCOMED •••
RIBBONS—ALL TYPES BEST PRICES
THUMBLES/PRINTWHEELS BEST PRICES
••• Corporate Accounts Welcomed •••
ARS, INC.
P.O. Box 19102
2121 72nd Avenue (PA)
1-800-321-6458

... SOFTWARE PUBLISHING ...

GDS offers a wide variety of services that will help get your software to the market. Address your needs with GDS:

- IBM style cloth/vinyl 3-ring binders/slides
- Labels, sleeves, disk pages, bulk diskettes
- Disk duplication with 100% verification
- Shrink wrapping and product assembly
- Quick turn-around

A well packaged product can make the difference in making a sale. Call us now! VISA/MC
GLENDO DEVELOPMENT SYSTEMS
3920 Ridge Ave.
Arlington Hills, IL 60004
312-392-2892

CUSTOMIZE YOUR KEYPOTS

Touchdown™ Expanders enlarge PC & XT keys to full size like AT. Set of 12—\$219.5; Mini-kits, 4 in set—\$10.95. Also, make emulation or DisplayWriter 3 on PC easy with Keytop Kits. PC/5250 or DW3—\$219.5; PC to 5250—\$29.95. More! Visa & MC. Specify keyboard. Send for free info and samples!
HOOLEON CORP.
Dept. PC, P.O. Box 201
Carmichael, AZ 85325
(602) 634-7515

FABRIC CUST COVERS

Our 4th year protecting computers and peripherals with heavy poly/cotton covers
BEST QUALITY—American made, custom work
BEST SELECTION—6 colors, 1100 styles
BEST SERVICE—Fast, Toll Free, MC/Visa
BEST PRICES—\$8.95-\$38.95, Shipped Free
BEST VALUE—Monogram or Screening available
COVERS UNLIMITED
POB 381076
Germanstown, TN 38103-1076
800-821-7709 or 901-754-4465

BAR CODING

BAR CODE—LABEL PRINTING

THE LABEL MAKER™ prints bar codes, OCR-A like and large characters from data entered at keyboard or from disk files. Create and save unique printing formats and record layouts. Performs record add, change, delete, sort and select on disk files. THE LABEL MAKER™ prints AMG shipping/parts identification labels required by Auto Manufacturers. Programs require IBM PC or work-alike
J.J. SOFTWARE INC.
P.O. Box 2204
Arlington Heights, IL 60006
(312) 364-1065

BAR CODE/MAG CARD/NETWORK

Time Express III 4/function add-on-board for IBM PC/XT/AT or compatibles. Interface most standard data base programs. 1 Bar Code reader/writer \$495. 2 Mag Card reader/encoder \$695. 3 Additional RS232 port. 4 Network interface for remote stations. 5. Additional remote stations available
California DAC Corporation
1900 Wyatt Drive, #3
Santa Clara, CA 95054
(408) 727-3750

BAR CODE LABEL PRINTING

PrintBar II is a unique memory resident program that prints Code 39 bar codes on Epson compatible printers. Easy set-up allows you to print directly from almost any program. No programming necessary. No need to copy data to special print files. 30 day money back guarantee. \$195
• 87 S.W. C.O.
Bear Rock Software Company
P.O. Box 212
Placerville, CA 95667
(916) 822-4640

BAR CODE READERS/PRINTING

Programs \$49-\$299 to print labels, catalogs, pages of bar codes and/or large graphics on PC with Epson/Daisy Wheel printers. Bar Codes 39, 1245, UPC, MSI, AMG, A5, DDD-LOG-MARS. Large graphics letters up to 1" tall. Disk data, menu-driven, assembly language speed. Code 39 or UPC subroutines for MS C, LabelPro, BASIC, MS-Code, Diplex, TurboPascal, MS-Pascal, Fortran, dBaseIII Plus. \$159
Readers attach in parallel with keyboard. Transparent to PC & all hardware—no slot. \$995 for PC/XT/AT, AT&T, IIT, Tandem, Zenith, Ldg Edge, Sperry, etc. Other models for Mac, IBM 3178, 3278, 3180, 3291, & Serial I/O. Options: Badge Readers, Laser PORTABLE READERS \$325
Warrington Data Solutions
130 Crest Court
Santa Cruz, CA 95060
(408) 458-9938

BAR CODE READERS/MAGNETIC STRIPE READERS

TPS provides Bar Code and Magnetic Stripe Readers, Encoders and combinations of these for simple installation on IBM PC, AT, and 386/486 terminals. DEC Rainbow, Professional, and VT 200 series terminals; NCR DataMate V and PC IV. TI Professional, AT/AT/Olivetti, Wang PC and VS 4200, Apple Macintosh, Norbitstar Dimension. Bar code label printing program \$50 w/ reader purchase.
TPS Electronics
4047 Transport Street
Palo Alto, CA 94303
(415) 856-6833

BUSINESS OPPORTUNITIES

MONEY MAKER FOR CONSULTANTS

Law time management is the key to your share of \$5 billion and specialized software-hardware sales projected by 1990. LTM time and billing software for large and small professional firms has received a published national case review. Use it for your own billing and sell it to attorneys, CPAs, and all others who bill for their time. Dealer discounts on every sale. LTM is consistently chosen over heavily advertised products some costing 10 times its \$495 price. Send for details
MEGA META, Inc.
8950 Lloyd Place
Los Angeles, California 90069
213-278-5208

'C' UTILITY SOFTWARE

Have you been looking to market or acquire 'C'-based utility software for screen design and screen I/O? We have a fully-developed product (including documentation) which has never been brought to market. I interested in acquiring exclusive product rights for development and/or marketing, reply to:
FutureSoft R&D
P.O. Box 1189
Hemden, VA 22070

COMPUTER/INSURANCE

SAFEMATE

If your computer is important to you, insure it! SAFEMATE provides full replacement of hardware, media and purchased software. As little as \$39 a year covers fire, theft, power surge, earthquake, water damage and auto accident. Call 8 am to 8 pm Monday thru Friday. Saturday 9 am to 5 pm.
SAFEMATE, THE INSURANCE AGENCY INC.
2929 N. High Street, P.O. Box 02211
Columbus, OH 43202
(614) 262-0559 (CH) (800) 848-3469 (NAT)

COMPUTER SERVICES

DISK CONVERSION

We are the oldest and most versatile conversion company in the country. We'll electronically convert disks, tapes, or mag cards to your PC or word processor. Over 20 billion characters converted since 1979. Optical scanning available. We provide the excellence you expect. Test accuracy guaranteed for disk conversions. Text Sciences Corporation, 5400 San Fernando Rd, Gardendale, CA 91203 (818) 247-0792

SOFTWARE LOCATORS

Let us do the searching for you. Call us with your specific software requirements. Receive your Custom Locator Report of the programs best suited to your software needs. Custom Locator Reports range from only \$35 to \$50. Software Companies—call us too. Call or send for our latest UPDATE packet. Software Locators, 1851-B West Vista Way, Yorba, CA 92083 (800) 624-7240 or (619) 941-6636 in CA.

CHANGING WORD PROCESSORS?

We convert to and from:
XEROX PC-DOS
DEC WORDSTAR
IBM MULTIMATE
LANIER SAMNA
WANG ASCII
CPI MICROM

Also most CP/M systems. Call for our low prices. Test conversions available.



Data Conversion, Inc.
4810 Cabot Road • Buena Park, CA 92620

DATA CONVERSION, INC.
6310 Caballeros Blvd.
Buena Park, CA 90620
(714) 522-7782
(Toll Free (800) 424-4851 in Calif.)

DATA CONVERSION

DON'T REKEY-CONVERT!

We use the latest disk, tape, scanning, & telecommunications technology to reformat data for you QUICKLY AND ACCURATELY USUALLY AT ONE TENTH YOUR CURRENT COST. We transfer data between word processors, typesetters, micros, minis, mainframes & software packages. We supply a full range of consulting services including Data Customization and Database Development. Data Conversion Laboratory, 67-27 168th Street, Fresh Meadows, N.Y. 11365 718-639-4921

FULL SPECTRUM

of Data Conversion Services
• Quick Turnaround
• Highly Professional
• Disk or Tape Conversions
• Desktops, Wang, IBM PC & Hundreds of Other Formats
Computer Systems Services, Inc.
5 East 16th Street
New York, NY 10003
(212) 242-5255

DISK CONVERSION SERVICE

WP & PC MEDIA CONVERSIONS

The oldest media conversion bureau and translator/manufacturer in the nation! We build the devices most others use for their conversions. We convert all major WP's: IBM PCs, 9-track, etc. While maintaining easy editability. Guaranteed best price and turnaround. Systems Compatibility Corporation, 1 East Wacker Dr., Ste. 1320, Chicago, IL 60601 (312) 329-0700

ON WORD

• ACCURATE OPTICAL SCANNING (DIRECT TO WORD PROCESSORS)
• PRECISE DATA CONVERSIONS (INCLUDING FORMAT CODES)
• GREAT TURN-AROUND/BEST PRICES (48 or 24 HOUR, EVEN SAME DAY)
• CUSTOM CONVERSIONS (YES, WE SUPPORT... YOU!)
• CALL US TODAY, CALL US NOW
ON WORD DEVELOPMENT
2434 Main St.
Santa Monica, CA 90405
(714) 399-7733

DISKETTE COPY SERVICE

24 HOUR TURN-AROUND!

We earned our nationwide reputation for fast service and tough quality control. Very competitive prices! We duplicate all 3.5", 5.25" & 8" formats. Systems 36 and AT our specialty! Custom labels & sleeves ready in only 2 weeks! State-of-the-art copy protection and full packaging services available.



ECHO DATA SERVICES, INC.
Marsh Creek Corporate Center
Louisville, KY 40353
(800) 441-8854 (215) 383-2400 in PA

DUPLICATION SOLUTIONS

We have the answer to your duplications needs, no matter what the volume. We supply auto-loaders, disks and technical support. We provide copy protection, serialization, package assembly, and distributive shipping. MegaSoft, P.O. Box 710, Freehold, N.J. 07728 1-800-222-0400 In N.J. 201-462-7628

9 TRACK TAPES TO IBM-PC

Convert mailing lists or other main frame data on 1600 BPI 9-track tapes to PC-DOS 5.1/4 disks. New automated process guarantees data verification. Easy instructions for loading to your data base (IBM, IBM400, etc.) or hard disk. Only \$60 per million chars. \$95 minimum. Bernoulli box \$30/M. A-51 Inc. 1258 El Camino, Suite 260, Menlo Park, CA 94025 (415) 323-6308

HARDWARE

ADD-ON BOARDS

FIXED-DISK BIOS/BOOT

FIXT boots from most popular Hard Disks—DAVING, XERCIS, IOMEGA, GT LAKES, etc. Adds XT-like BIOS interface to your disk for PC. Security, multiple volumes, removable media support optional. No-slot plug-in installation. Specify controller and computer with order. \$80-\$160. Add \$3 ship, CA tax.



GOLDEN BOW SYSTEMS
P.O. BOX 3039
SAN DIEGO, CA 92103
(619) 298-9349

MEGAMEMORY FOR MINIBUCKS

Fully populated 1280 MEGABYTE Tall Tree Systems boards. Lowest prices in USA. Corporate accounts/credit cards accepted. Add 2% S & H. JRAM-2 \$349
JRAM-3 ABOVE BOARD \$419
JRAM-AT \$399
JRAM-AT 3 ABOVE BOARD \$449
THE RAM EXPLOSION
5119A Leeburg Pike, Suite 260
Falls Church, VA 22041
703-569-4471

768K OF NO SLOT PC RAM

We install 768k of RAM on your IBM PC1 or PC2 system board. 768k installed W/3 month warranty—\$350. 768k IBM w/low time motherboard exchange—\$365 (includes deposit). DO-IT-YOURSELF-KIT \$400, XT KIT \$415, (no soldering). 768K-PC1 or PC2 KIT—\$250 (includes soldering). add \$7 kit \$12 sys/bds S/H. AOS-MEM, 22151 Redwood Rd, Castro Valley, CA 94546 (415) 886-5443

RUN PC/XT ABOVE AT SPEEDS

Increase the speed of your PC/XT up to 7 times with a Turbo Board. We are the accelerator board experts. Choose from several different boards depending upon your needs & budget. We guarantee satisfaction. VISA-Mastercard-C.O.D. Call for pricing.



Everett/Charles®
Marketing Services Inc.

EVERETT/CHARLES Marketing Services Inc.
6101 Cherry Avenue
Fontana, CA 92335
(714) 899-2521 800-443-1860
(Call 800-821-9599)

HARDWARE

COOLING DEVICE

50% LESS HEAT

Get the high performance cooling an expanded system needs with TURBO-COOL. It lowers IBM PC/XT/AT operating temperatures by 15-25 deg. Prevents costly malfunctions due to excessive heat. Ideal for systems loaded with add-ons. TURBO-COOL, utilizes an exceptionally quiet, West German, all metal fan. Installs quickly, without entering the computer, using existing screw holes on the rear chassis. Reviewed by PC MAGAZINE 3/25/86 \$69.95/PC/XT \$79.95/AT Add \$3.50 (CA 6%) VISA/MC/COD
PC COOLING SYSTEMS
Bonsall, CA 92003-0518
(619) 723-9513

■ BLUEBOOK

HARDWARE DISK DRIVES

8 INCH DISKETTE SYSTEM

Read, write, and format diskettes from IBM mainframes, microcomputers, data entry equipment, etc. Complete easy-to-use software handles EBCDIC conversion. Can read and write CP/M (8-inch diskettes [many formats]). You also can use 8-inch drives for PCDDSS files. 1200 KB per diskette/1150 complete MicroTech Exports
223 Forest Avenue
Palo Alto, CA 94301
415-324-9114

HARDWARE DISKETTES

CP/M & 1.2 Mb on PC

With MULTI-DISK and Uniform-PC use 3.5, 5.25 and 8-inch single & double density CP/M formats as DOS diskettes on your IBM PC or XT. Many MS-DOS formats also supported including IBM-AT, HP-150 and data General 1. Over 200 formats. Both MULTI-DISK and Uniform-PC for \$225. Disk drives and adapter cables available.
PS Engineering
P.O. Box 51658
San Jose, CA 95151-5068
(800) 367-2398, (800) 423-7171 (CA)

LOWEST PRICES ON DISKETTE

5 1/4" SSDD 494 OSDD 554 OSDD AT \$165
3 1/2" SSDD \$145 OSDD \$185
• Lifetime warranty • Tyvek sleeves
• 100% error free • Reinforced hubbing
• Finest quality • Labels & protect tabs
Free UPS shipping. Minimum 100 diskettes.
Send check or call. CA res. add 6 1/2% tax.
DATA BUREAU Inc.
1633 Westwood Blvd. Suite 120
Los Angeles, CA 90024
(213) 479-0345

HARDWARE PERIPHERALS

640K YOUR MOTHERBOARD!

Put 640K of RAM on Your Motherboard! NO SLOT! NO ADD-ON BOARDS!—NO SOLDERING! Complete w/ALL Hardware, Memory Chips for IBM XT, IBM Portable, COMPAQ & COMPAQ PLUS Portables. Only \$144.95 + \$5 S/H. Specify computer when ordering. DR inquiries invited. CA, MD, NY, VA, NC.

J & S Software
1281 S. King St., Suite 164
Honolulu, Hawaii 96814
24hr Orders: (800) 821-5226 ext. 435

PCjr ADD-ON DRIVES

Upgrade your PCjr with our user-installed add-on drive system! It includes a replacement disk controller (operates up to 3 drives), a 2 drive cable, external 350K drive(s) & software for operating the extra drives. Prerequisite DOS 2.1 \$295 (one drive), \$449 (2 drives), \$149 (controller only). \$6 shipping.



J & M Systems, Ltd.
15100-A Central SE
Albuquerque, NM 87123
(505) 292-4182

HARDWARE POWER PROTECTION

MEIRICK STAND-BY POWER

THE MEIRICK STAND-BY POWER SYSTEM provides back-up power and protection from power failures, brownouts, surges, spikes, and power line noise. The enclosed battery will supply a long run time during a power failure: 240 watt system—\$365, 400 watt system—\$495, 800 watt system—\$795.
MEIRICK INC. POWER SYSTEMS DIVISION
Box 298
Frisco, CO 80443
(303) 668-3251

MAILING LIST

MAILING LISTS

Now over 1,500,000 micro owners. Select by brand, 311M Apple, 315M IBM PC, 9 phone varied reseller lists including 6,026 stores, VARs, chain buying offices. Lists under 16,000 computer companies. Over 75 different micro and minis. Call/write for info. Include your phone & type of business.
TARGETED MARKETING INC.—In Brachner
Box 5125
Ridgewood, NJ 07451
(201) 445-7196

SECURITY

STILL WAITING? INSECURE?

LOCKOUT-Instant Turn-on module—\$69.95
LOCKOUT-Password Boot-Up module—\$129.95
User selectable PW & Boot-up from-HD mode.
PC RESET-Reboot w/o cycling power. \$21.95
Easy to install, No slot, specify PC/XT/AT
LOCKOUT-IPW protection for subordinates, for DOS 2.0 & up—\$79.95 MC/VISA
SECURITY MICROPROGRAMS CONSULTANTS
16 Flagg Place, Suite 102 PC
Staten Island, NY 10304
Telephone: (718) 667-1019

DATA SECURITY INSURANCE

The "all risk" Personal Computer Policy from DSI includes essential coverages not available with other policies: protection against loss of data (even from accidental erasure), loss of custom programs, and fraud. Especially intended for business computers. Coverage can be bound by telephone, 9 to 4 Mountain Time.
DATA SECURITY INSURANCE
4800 Riverbend Road, P.O. Box 9003
Boulder, CO 80301
(303) 442-0900, (800) 621-8385, Ext. 494

TAPE TO DISK CONVERSION

TAPE/DISK/MICROFICHE

Convert IBM disk (360 KB or 1.2 MB) to/from Magnetic Tape (9 Track, 800, 1600, or 6250 BPI) 510/360 KB disk, or 540/112 MB disk. ASCII. \$195/360 KB disk, or \$60/112 MB disk. EBCDIC TAPE. Convert reports from disk to Microfiche. Store 208 (11 x 14) pages on ONE (1) 4 x 6" Microfiche. \$40/Microfiche.
Technical Programming Services, Inc.
8506 East 61st Street
Tulsa, OK 74133-1301
918-254-9622

TAPE TO DISK CONVERSIONS

Conversion services to or from over 500 computer systems
—Magtapes
—Micro Computers
—Mini Computers
—Word Processors
—Typesetters
Our conversion capabilities surpass most in the industry.

Pratt Computing Services, Inc.
165 Arlington Hwy. Rd. #M
Buffalo Grove, IL 60089
(312) 459-6010

SOFTWARE ACCOUNTING

CRYSTAL PAYROLL

Fast and easy to use. Computes wages and taxes in seconds. Prints checks with itemized stubs or stubs only (after the fact). Ten user defined pay types for hourly, salary, dollar, bonus, commission, tips, and piece rate wages, expenses, and ten voluntary deductions including 401Ks. True multiple pay and deduction rates. Allocation to multi-GL acc'ts and depts. Multi-company. Ideal for payroll services. Federal, state and local taxes with flexible employee options. Quarterly and year-end reports. Standard \$395, Restaurant \$595, Construction \$595, Farm \$595. VISA, MC, AMEX. 30 day money back guarantee.
CRYSTAL SOFTWARE
3100 Broadway, Suite 203
Tulsa, Oklahoma 74103
(303) 413-5528

MIP Fund Accounting

The MIP Fund Accounting System meets the financial and managerial reporting requirements of not-for-profit and governmental organizations. The System features multiple fund and fiscal years, user-defined reports, and six levels of account control. Modules offered: G/L, A/P, A/R, Payroll, Encumbrance, Expenditure Budget, Revenue Budget and Lotus/DBase Interface. MIP FAS is available for IBM XT and compatibles. Micro Information Products
6300 La Cañita, Suite 100
Austin, Texas 78752
(512) 454-5004 1-800-MIP-FUND

PC-FUND

The leading fund accounting system for local govts and non-profit organizations. Modules include General Ledger, Accounts Payable, Encumbrance, Obligation Tracking, Accounts Receivable, Payroll, Budgeting, Fixed Assets and Donor Receipts. The system supports up to 99 funds, 9999 depths. PC-FUND runs on the IBM-PC and most MS-DOS and XENIX computers.
AMERICAN FUNDWARE, INC.
P.O. Box 773028
Steamboat Springs, CO 80477
800-551-4454 US 800-227-7575

MoneyCounts™ 3.1

Control your cash with a COMPLETE MONEY MANAGEMENT SYSTEM that includes: Checking, savings and credit card management, budgeting, financial statements, graphics, financial database with multiple inquiry levels, special reports, pop-up calculator, tutorial and on-line help screens. Simplifies tax preparation. Great for home or small business. Money back guarantee. Only \$69.95 VISA, MC. Call or write for FREE BROCHURE.



PARSONS TECHNOLOGY
6525 SURREY DR NE
CEDAR RAPIDS, IA 52402
(319) 373-0197

CUSTOM PAYROLL

ALL systems support multiple pay categories, calculation of all taxes, user-defined deductions, exceptional error handling, a variety of necessary reports, paychecks and W-2 forms. Written in PC Basic with full source included for easy maintenance. Prices start at \$695.00 for basic system and manual.
CATSMITH, INC.
Box 8006
Shawnee Mission, KS 66208
Phone: (913) 381-9118

■ BLUEBOOK

Fixed Assets System

CFAS™ is a powerful tool for fixed assets accounting which calculates separate financial & tax depreciation using all standard methods. Easy to learn & simple to use. It checks for tax code compliance & prepares tax worksheets. \$695. Visa/MC.
Free 30 Day Trial
Comprehensive Microsystems, Inc.
609 Fifth Ave.
Safford AZ 85546
(602) 428-7225

CPA REVIEW, CPE CREDITS

CPA Review with Pass or Refund Program • CPE Hours • Diagnostics for GA, CMA, CPA Exams • Pass/Fail Evaluation • Recruitment • IBM PCs or compatibles • Individual Office and Company Packages Available
Advanced Software for Advancing Accountants



P.O. Box 6512
Huntsville, TX 77340
1 (800) 241-9700
In TX (409) 295-1597

MicroMash MICRO MANAGED STORY HELP

DEPRECIATION PLUS!

Forget line-by-line forms. Enter the details once! Make needed updates annually. Prints Depreciation Schedule and Schedule of Fixed Assets. S/L, 150% or 200% OB. Limits for amount allowable. Easy to use. Copyable. Multiple depts. or clients. Use for what-ifs. Needs MS-DOS 64K and 1 drive. Retail \$39.95. Introductory offer \$19.95. Ck. or M.O.
DataRep of Nebraska
P.O. Box 5653
Lincoln NE 68505
(402) 464-1835

CONSTRUCTION ACCOUNTING

The CMAS system is designed for contractors where tracking job costs is required. Modules include Job Cost, Payroll, A/R, A/P, General Ledger, Estimating & Service Billing. CMAS software is fully integrated, includes automatic invoicing & ties into most spreadsheet & WP programs. Multi-terminals available.
DATA-BASYS, INC.
11000 Cedar Road, Suite 110
Cleveland, OH 44106
(216) 721-3400

PAYROLL AT DEMO PRICE!

Your payroll program difficult to use? Here is an easy-to-use menu-driven payroll program. Fed., St. & city tax calculations. FICA, SDI, & 5 user definable deductions. User maintainable tax tables allows special pay. Print checks, W-2s, labels & reports. Up to 200 empl. for 4 pay-cycles check/MO \$12 + \$3/hr.
T&T Enterprises
7531 East Lee Place
Tucson AZ 85715
(602) 886-7436 ext. 72

SOFTWARE BUSINESS

PROFESSIONAL TIME/BILLING

Handles 400 clients, 20 partners, 80 job (\$40 out of pocket expense) descriptions, 20 ans of practice codes, fixed fee or per hour billings & more. Prints billings, monthly statements, aged receivables, & more. Free telephone support \$140 (VISA, M/C, AMEX). Other original software. Call/Write for FREE CATALOG!
MICRO-ART PROGRAMMERS
173 Birch Avenue
Cajonco CA 94340
(805) 995-2329 (24 hour)

EZ TRACK Estimating

Create fast and accurate detailed estimates. General purpose. Estimate all types of jobs. EZ to use. Up to 24 tasks. Auto extensions "What If" bid markups. Duplicate estimates IBM/PC, XT, AT or comp. With 45 page manual. 15 day moneyback trial. Free tech sheet \$65 (CA 6% Hk) check, C.O.D. M.O.
Micro Data Management, Inc.
P.O. Box 1230
Centos, CA 90701
(213) 594-6282 ext. 72

BILLING/INVOICING

MANAGEMENT MATE SOFTWARE SERIES-BILLING™ designed with simplicity in mind. Professionals, retailers, and manufacturers, prepare bills or invoices the way you already know how. Produces a professional bill/invoice daily and monthly summaries, aging reports, monthly statements and more. Does not use time or inventory. \$195 + \$5 (in \$35 demo disk)
DEPLANTINO/CATAPRIOUS
22 South Oakton Street
Daylesstown PA 18901
(213) 343-4771 (215) 345-0433

OFFICE PRODUCTIVITY

Easy to use, easy to learn, includes: moving average, running sum, compound interest, least correlation, removal of control characters, correlation mean, many others. Operates on standard ASCII text files. MS-DOS 2.0 Version, \$110.00. C Source licenses also available. For more information
MODAL LOGIC CORP.
P.O. BOX 1382
SOLANA BEACH, CA 92075
619-481-5107

BASE BUSINESS TOOLS

- GENERAL LEDGER (w/departmental rpt's)
- INVOICE/CR (Billing/Accounts Receivable)
- SALE ANALYSIS (for INVOICE/CR)
- JOB COSTING (Contractors, etcetera)
- JOB ESTIMATING (works w/Job Cost)

\$99 ea. + \$6 Res. 2.05 Floppies or Hard Disk Incl. Manual & DBASE 2 or 3 Source Code
@AMARA SYSTEMS—(613) 223-3344
1152 Alton Street
San Diego, CA 92106
MasterCard/Visa/Check/COD

REPORT WRITER

All-language dBASE IV lets you select or sort your own special forms: reports, labels, bar graphs or queries. Export your reports to spreadsheets and word processors. Reads Basic, Assembler, Pascal, C, Fortran, Cobol, ASCII, Data Base Managers and more. Dealer demos available. MS-DOS, Xenix, Unix.
Snow Software Corporation
3330 Fisher Road
Channahon, IL 33519
(815) 784-8899

PC ORDER PAO

For MANUFACTURERS, Wholesalers or Retailers. MAKE MORE MONEY by automating your order processing function. Handles Cash and Charge sales with an End-of-Day Cash and Sales Summary report. Produces a Customer Receipt/Packing slip. Keeps track of inventory. Can easily use BAR CODE or OCR input. Will Import/Export files in ASCII format. EASY & FAST with full on-line HELP screens. Runs on most MS-DOS computers with 384K, hard disk, 80 col. printer. Cash drawer optional. Custom modifications & Support available.
COLUMBIA SOFTWARE, INC. \$249
10420 S.E. Hillcrest Drive Demo \$15
Portland, OR 97266
(503) 654-7722

TIME ACCOUNTING & BILLING

TABS is designed for use by professionals who bill on the basis of time (attorneys, accountants, etc.) American Bar Assoc. approved. TABS is easy to understand and operate. STI's full feature software is currently in use by over 2000 firms nationwide. PC-DOS, MS-DOS, Novell and IBM PC Networks. For details contact



SOFTWARE TECHNOLOGY INC.
620 N. 48th, Suite 120
Lincoln, NE 68504
(402) 466-1997

The Andor Collection™

Unique concept creates complete, self-contained window-based data management environment in one DOS file. Simplifies everything. Combine functions to create your own solutions in many applications: calculators, database management, modeling, text processing, charts, data analysis, statistics, reports, labels, forms, presentations, mail-merge, etc. Simple enough for a PCjr. sophisticated enough for a PC AT. Superb 400 page hard-cover manual with many examples. From simple calculations, lists, queries to complex models, data structures, reports when your favorite data manager/spreadsheet/word processor/integrated system cannot provide the solution you need. Remember The Andor Collection. 60 day money-back guarantee. US\$895 + \$5.00 Visa/MC. AmEx/Ch/MO/COD Call or write now to order IBM-PC/XT/AT/PCjr. 128K, one drive or hard disk, monochrome and/or color monitor, DOS 2.0+. Net copy-protected.



Andor Research Inc.
181 University Avenue, Suite 1202
Toronto, Ontario Canada M5H 3W7
(416) 364-8423

SPECIALIZED PROGRAMS

A complete library of customized programs and files for bookkeeping, real estate, legal, financial, property management, inventory and complete ledger, mortgage management and more. For IBM/PC, Lotus, dBase, dBase III, etc. with already filled in examples ready to use! Call us with your special needs.

★★★★★ SOFTWARE TRUST ★★★★★
(Star) (Seven) prices start at \$95.00
order line 1-800-824-7888 operator 910

ATTORNEY OFFICE PACK

A complete office management system for legal operations with time billing, automatic spreadsheet, finance functions, office forms, boilerplate client track, case track, reminder, search, etc.

Auto office works for small up to 40 attorney share, co-partner, or individual co-resident. Requires IBM compat. and Hard Disk.
SOFTWARE TRUST ★ Star ★ Seven prices \$287.00
order line 1-800-824-7888 operator 910

EZFORMS OR EZSPREAD 5431

EZ-FORMS: Create Profit/Loss, Sales 60+ forms incl. WP features, pop-up menus, counter, protected fields, split lines/bones, printer support, clear forms overlay, menu. EZ-SPREAD-SHEET 512x64x math/stat. fn. (in) (on) cell w/viewport, etc. Both ONLY \$75 V/Mc/Am/Ch/Pls/Mo OK.
ENERCO ASSOCIATES & AFFILIATES
403 Nasa Road 1 East, Suite 317
Westborough (Housatonic), TX 77556
(713) 482-0210

■ BLUEBOOK

LP88-LINEAR PROGRAMMING

A powerful menu-driven system for solving linear programs, with up to 255 constraints and 2255 variables. A new product-form version accounts problems up to 500x250. Features include interactive and batch operation, spreadsheet-style input and editing, a storage system for problems and bases, sequential file input/output. Simple algorithm restart, a complete report generator, sensitivity analysis. Requires IBM PC, \$99 with 8087 support, user's guide. VISA/MC.
EASTERN SOFTWARE PRODUCTS, INC.
POB 15328
Alexandria, VA 22309
(703) 549-5469

SOFTWARE BUSINESS OPPORTUNITIES

EARN PC PROFITS AT HOME

Receive needed exposure to earn extra income by testing your experience, goals and equipment. Our database provides low cost/risk approach to introduce home programmers and companies needing programming help. Send \$2 now for complete info package and application. Only other cost is \$9 application fee.
HOME PROGRAMMERS
PO Box 243-N7
E1 Seguin, CA 90245-0243

SOFTWARE BUSINESS PROJECT MANAGEMENT

EASY TO USE SCHEDULING

And easy to buy at this price! Only \$44.95 for SCHEDULE PRO, a full critical path scheduling program with a sample project and complete documentation. Can be used by any business or individual with Apple, IBM PC, or compatible hardware. Add \$4.00 shipping in the U.S.
H&S Software
Anasimith Trail
Ames, Iowa 50010
515-232-2331

SOFTWARE BUSINESS TIME MANAGEMENT

WHAT ARE YOU WAITING FOR?

You ought to be using today's most effective time management system. TimeStar™ understands plain English descriptions of what you want to get done. Let it arrange your daily schedules to make the best use of your precious time. With all of your commitments organized, you can relax. Savor the present, and let TimeStar™ assist in the future. \$44. \$5/s/h (Federal Express) Visa/MC, check. Demo \$5. Call us toll free.

TimeStar

For the time of your life!

TimeStar Software
2400 Granite Creek Road
1-800-327-2400 or (408) 438-5416 (CA)

SOFTWARE COMMUNICATIONS

COMPUTER-TELEX-LINK

Link your computer to telex with Cawthon's Computer-Telex-Link. Available for US and overseas applications, Cawthon's Telex-Link is easy to use, has on-line help, self-test diagnostics, frequently called numbers, a complete User's guide, and excellent support. For many computers and operating systems.



**Cawthon
Scientific
Group**

24224 Michigan Avenue
Dearborn, Michigan 48124
Phone: 313-565-4000

SOFTWARE DATABASE

DATABASE ON DISKETTES

Now you can own these databases on IBM PC diskettes. Databases include: Food Facts for nutrition, County Business Facts, County & City Facts for demographics, ZIP Code Facts, Government Address Facts, Financial Facts, World Facts and much more. Prices start at \$39.00. Call or write for FREE catalog.
MELISSA DATA Company
12 Barboa Cove
Newport Beach, CA 92663
(714) 650-1000

SOFTWARE DATA BASE MANAGEMENT

INCREDIBLE \$34.99 DATABASE

That's right! Only \$34.99 for a database that's easy to use, yet packed with powerful features. Data Right beats the biggest. Search, sort, print reports, generate forms and mailing labels. DO ON-SCREEN CALCULATIONS! Input data using screen-forms you create. Completely menu-driven on-line help at the touch of a key. Shares data with other programs like Lotus 123. Up to 32,000 records per database, automatically indexed. Includes manual. Unbelievable performance at a revolutionary price. Money back if not delighted within 30 days. Don't let the low price fool you—this is a complete database manager for IBM PC and compatibles. The price is good for a limited time only! Send check for \$34.99 to

SOLO FLIGHT
Software

SOLO FLIGHT SOFTWARE
217 East 85th Street Suite 194
New York, NY 10028
(212) 517-7751

FREE dBASE COMPILER

Evaluation kit includes: demo disk with 15 PRG, 10 FMT, 6 FRM & the results of compiling them with WordTech & Clipper. Also, complete reprints of 5 magazine reviews of both compilers including 22 benchmark tests. Also detailed Brochures with all features and limitations of both. FREE. No obligation. Call 24 hrs.
database Specialties
PO Box 2975
Oakland, CA 94618
(415) 652-2790

SOFTWARE DATA ENTRY

ENTRYPOINT

Most widely installed data entry system for PC/XT/AT. Heads-down speed, sophisticated multi-screen applications. Features: paint the screen form design, data validation, table & file look-ups. Help keys, logic, processing, reformatting, batch totals, verification. 129 kb remaining & more. Demo \$30. Operator \$845. Developer \$845. Volume pricing.
DATALEX
650 5th Street
San Francisco, CA 94107
(415) 541-0780, (800) 962-8688

DATA ENTRY EMULATOR

Full speed heads-down data entry with two-pass verification for the PC/XT/AT & compatibles. Easy screen formatting by your data entry operators in minutes. Loaded with features like: Auto dup & skip, verify bypass, constant fields, range checks, table lookups, full screen paging, & field totals. Fully menu driven only \$395. Call for free 30 day trial period.
COMPUTER KEYES
21929 Mahak Rd
Woodway, WA 98020
(206) 775-6443

RODE/PC Data Entry System

Top-rated PC data entry software. Fastest and easiest to use. Extensive features to meet every data entry requirement. Stand alone and LAN versions. High-speed data entry keyboard available. Demo version includes all programs and documentation. \$40 (US shipping, CA add tax) creditable to full version for 30 days.
DPX, Inc.
26823 Stevens Creek Blvd., C1-C
Cupertino, CA 95014
(408) 973-9292 TELEX 701111

KeyEntry III™

Whether just starting, or replacing keypunches, 3270s, or dedicated systems. You won't see the full potential of PC-based data entry until you see KeyEntry III, the premier data entry system for PCs. \$395 to \$895 version/quantity dependent. Complete Evaluation Package just \$42.50 delivered. To order, or for information, call now. Southern Computer Systems, Inc.
2732 Seventh Avenue South
Birmingham, AL 35204
(800) 533-6879 or (205) 251-2985

■ BLUEBOOK

SOFTWARE

DATA MANAGEMENT

FILE EXPRESS™ only \$10!

Easiest to use Information Management software on the market. Menu-driven. Features calculated fields, sort, search, report generator, mailing labels import, export, duplicates search, browse mode. A SHARE-WARE product. Complete program with manual on disk \$10. Full registration with printed manual and support \$40. MAC/VISA EXPRESSWARE-Dept. 88 PO Box 230 Redmond, WA 98073 (206) 643-2503. Ext. 21

HIGH SPEED DATA RETRIEVAL

Fast-File menus, user def data entry form rpts & ltrls 9 key fids & 100+ keywords/rec indexed 2 search routines/query lang. ascx export, enter, index & print w/ ltrls mainframe avg access. 0.3sec/rec floppy, 50ms/rec(hard) unlimited recs/file msx-pc-dos 2.0+ 256k ram 595us. \$8.50 print manual & tutorial, \$3 back guar. ok. msc. vis. mc.



Gryphon Systems
902 Grange Hall Road
Candlish-by-the-Sea, CA 92007
(619) 436-1455

SOFTWARE

DECISION SUPPORT SYSTEMS

EXPERT DECISION

Designed for today's decision makers—gain the competitive edge. Facilitates complex decisions based on both objective & subjective factors about current & alternatives. Uses procurement, resource allocation, strategic planning, R/D marketing, finance, employee selection & evaluation. \$495 DEMO DISK \$10



Decision Support Software, Inc.
1300 Vincent Place—Dept. C2
McLean, Virginia 22101
(800) 368-2022 (703) 442-7900

EXPERT87

A decision-aid for choice for users in search of Artificial Intelligence on a PC. A fully integrated, turnkey Expert System, not just another "weight-and-rate" program. Guides the input of your own decision problems and learns to simulate your best intuitive knowledge. For 256 K PC's and clones. \$495 Super demo disk \$25. Refundable. Dr. Paul Hoffman MAGIC Software 101 First St Suite 237 Los Altos, CA 94022 (415) 941-2616

SOFTWARE

DEVELOPMENT TOOLS

Turbo EXTENDER

Tired of fighting Turbo Pascal's 64K limitations? Turbo Extender allows your programs to use all 640K of MSDOS memory for program code and data arrays. Uses separately compiled modules and normal Pascal syntax for parameter passing. Includes utilities to automatically convert and maintain multi-module programs. Same high quality and support as the TurboPower Utilities! See ads in Byte & PC Tech or call 408-378-3672 for more info. Complete source code on 2 DSDD disks & 100pg printed manual \$85. Charge card orders toll-free at (USA) 800-538-8157/630, (CAN) 800-672-3470/430



TurboPower Software
478 W. Hamilton Ave., #196
Campbell, CA 95008

NO MORE 64K DATA LIMIT!

THE INSIGHT TRACK has been UPDATED to DOS 3.1 And supports AT's Quick BASIC & BASCOM 2. Source code included. Not copy protected Manual & 80+ programs showing you how to

- Go beyond the 64K data limit
- Do assembler-sized windows
- How to control the keyboard
- Display data up to 10 times faster
- Read and write files as fast as DOS
- Load large programs faster than DOS
- Much, much more for just \$65.00

See our PEEKS N POKES add under Utility Shipping \$3.00/order. MC&VISA Welcome MicroHelp Inc. 2220 Carlysle Drive Marietta, GA 30062 (800) 992-3382 In GA 404-973-9272

WINDOW.LIB

An easy to use complete windowing system for programmers and writing in

- BASIC IBM, M-S, GDBE
- C LATICE, M-S
- COBOL M-S, RWF
- PASCAL M-S, TURBO
- FORTHAN M-S, RWF

Window editor included. Create callable pop-up menus, file screens. The line selector features auto reverse highlighting and cursor control \$99.00 No royalties. Ask about our BIOS/DOS, LIB, VISA/MC GLENCO ENGINEERING 3920 Ridge Ave Arlington Hts., IL 60004 (312) 392-2492

TURBO PERFORMANCE PACKAGE

POWER TOOLS™ provides procedures for screen handling, windowing, keyboard control, interrupt service routine support and much more. Turbo ASYNCH supports interrupt driven, buffered I/O up to 9600 baud for both COM ports. Quality documentation and support, and all source code is included \$99.95 each. Base Computing Inc. 2560 9th Street, Suite 316 Berkeley, CA 94710 (415) 540-5441

FASTSCREEN FOR TURBO PASCAL

FASTSCREEN™ adds fast screen output capability to your Turbo Pascal programs. Displays a full screen or window almost instantly. Read a full screen or window containing multiple input fields with a single procedure call. FASTSCREEN makes it easy to give your programs impressive speed & a clean, professional look. Incline assembler & Pascal routines, all source incl. IBM PC/XT/AT & DOS Color & monochrome. \$29.95 from Technosoft Technosoft 1710 Alled Street, Suite 37 Charlottesville, VA 22901 (804) 979-6464

TURBO PASCAL GENERATOR

GTP APPLICATION DEVELOPMENT SYSTEM, version 2. Builds complete, working application systems. You give it specs, it writes error-free code.

- Indexed Data Bases
- Multiple Screens
- Context Sensitive
- Memory-mapped Help
- Read and write files as fast as DOS
- Load large programs faster than DOS
- Much, much more for just \$65.00

See our PEEKS N POKES add under Utility Shipping \$3.00/order. MC&VISA Welcome MicroHelp Inc. 2220 Carlysle Drive Marietta, GA 30062 (800) 992-3382 In GA 404-973-9272

TURBO FORMS

Ensure user's input is correct before it reaches your Turbo Pascal program. Treat user input like disk record I/O. Unlimited characters and field level data checking, simple one step form creation/modification, flexible formatting with graphics, windows, colors and display attributes. IBM PC or compatibles. \$39.95 including S&H/MC/VISA or C/D. GREAT LAKES SOFTWARE 2510 Capitol Ave., Southwest Suite 203 Battle Creek, MI 49015 (616) 962-2017

REFER SAVES HOURS

REF preprints program & cross-references variables, values, line numbers (if any), labels and reserved words (optionally). ENTER adds language support beyond supplied assembler, basic, c, cobol, pascal, ada, fortran, dbase III, dbase 5000. FINDERPL updates programs. All for \$45. James Haishead & Associates, PC 1551 Plainfield Road Joliet, Illinois 60435 (815) 725-0346

The SCREEN GENERATOR

Powerful Screen Designer and Memory Resident Screen Manager eliminates tedious screen management tasks from your program. Easy access to Screen Manager from your application. Uses disk screen libraries. No Royalties. Not Copy Protected. Use with FORTRAN, C, BASIC, TurboPASCAL, Better BASIC or Asm (Call if not listed) \$125. The West Chester Group PO Box 1300 West Chester, PA 19380 (215) 644-4236

SOFTWARE

EDIT

LJ!® Juke

The WORLD'S GREATEST Editor! That's what our users say about LJ! Juke. • DOS commands • Edit multiple files w/ MACRO facility • Comprehensive (word/phrase) online help • Programmatic support for BASIC, DOS & BIOS. We're so sure you'll like it, we want to send you a copy for a free 60-day evaluation. \$49.95 - S&H. Fooks Mathewson Company PO Box 2424 (Open-27) Arlington, Virginia 22202 (703) 684-6284

SOFTWARE EDUCATIONAL

GRADE WEEK VACATION!

Average and print out your grades with the fast, easy-to-use **AELUS GRADEBOOK** program. New version in use. Contains many advanced features. Not copy protected. In use by teachers coast to coast! Only \$49 ppp. District or school rates as low as \$1 per teacher. Send for free literature.

Aelus Corp., Dept. GB
P.O. Box 700457
San Jose, CA 95170
(408) 257-0658

SOFTWARE ENGINEERING

ENG/SCI GRAPHICS

OMNIPLOT(S) (screen graphics) & OMNIPLOT (P) (plotter driver) provide integrated engineering/scientific 2-D & 3-D graphics with NO PROGRAMMING REQUIRED! Menu-driven, flexible, professional. Choice of formats: labelator/line, contour, bar, pie, 3-D wire frame & much more! OMNIPLOT(S) \$195, OMNIPLOT(P) \$195. Both \$295.

MICROCOMPATIBLES
301 Prelude Drive
Silver Spring, MD 20901
(301) 593-0683

Structural Design

Fast, highly interactive, integrated programs for structural analysis and design of BEAMS, COL-UMNS, TRUSSES and FRAMES of any material. Easily mastered programs result in dramatic time savings while producing efficient, accurate designs. Specially PC, XT or AT and send \$25 for demonstration diskette to: C-Squared B-Squared Software Design, Inc., Dept. A-2, 763 27th Avenue, San Francisco, CA 94121, 800/621-0851, Ext. 330, 415/751-1337.

NEW! SPANNER™ \$75

WORD PROCESSOR/CALCULATOR/PLOTTER WP Menu or function key commands, search/replace, block, on-screen super/sub/underline/empty, print preview, help, DOS path support, CALC Emulated HP-11C, 100+ functions 25 mem., 64K spreadsheet, 64K programs, file/retrieve/edit/print programs/data, 8087 support, PLOT On-screen/printer plots of calc data. Clear & complete manual and telephone support. Requires 256K, DOS 2.x & 575 Check/M.Q. SPANNER SOFTWARE COMPANY
P.O. Box 4553
San Jose, CA 95104
(619) 296-9939

BEAM ANALYSIS & SPRING DESIGN

Beam Analysis Prog. calculates shear moments, reactions, slopes and deflections in beams. Price \$50.00 Helical Spring Design Prog. for compression, extension and torsion springs. Price \$75.00. Both packages include disk and documentation. For IBM PC, PCjr & compatibles & for Apple II series of computers. 48K required.
SYLCA CORP.
33-47 14th Street
Long Island City, NY 11106

SOFTWARE ENTERTAINMENT

ALL NEW FLIGHT SIMULATOR

Discover the challenge of racing airplanes with an opponent on your screen! Race course & ground scenery in color, sound. Race yourself or friend using flight data saved on disk. Optional: Race opponent in real time with 1200 baud modem! Race or dogfight opponent! \$44.95 + \$2.00 s/h. VISA/MC

*Pylon
Racer*

Mind Systems Corp.
P.O. Box 506
Northampton, MA 01061
(413) 586-6463

TRAIN DISPATCHER

TRAIN DISPATCHER is a realistic simulation of a railroad traffic control center. It was created by designers of CTC systems for operating railroads and is used by some railroads in their dispatcher training programs. Available for IBM, PC, XT, AT and Jr. for \$35.00 + \$2.50 s/h. Graphics card required. MC/Visa Accepted.
SIGNAL COMPUTER CONSULTANTS, LTD.
P.O. Box 18222, Dept. 33
Pittsburgh, PA 15236
(412) 655-7727

SOFTWARE FINANCIAL

Resident Calculator

MiniCalc—A PC & compatible memory resident, pop-up calculator. Operates in 7 modes: standard, scientific, financial, statistical, data, interest rate conversion, print-tape (for hard-copy). HELPs plus 55 page manual. Works with 1-2-3, Sidekick, etc. \$25 plus \$4 S/H. VISA/MC. d.kim Software Ltd.
Box 818, 810 West Broadway
Vancouver, BC Canada V5Z 4L9
(604) 682-2669 ext. 101

LEARN INVESTMENTS

Learn investments with FINMASTER software, complete with 637 pg. hardbound book explaining all concepts. Features 10 modules—bond, stock, options, and futures valuation, plus statistics, time value of money, financial statement and portfolio analysis. Extremely easy to use—all data on screen—\$69.95 delivered.
Robert W. Kolb, Ph.D.
11355 S.W. 67th Avenue
Miami, Florida 33156

BOL. ESTATE

Get your act together! What you own, owe, important people, papers, safe deposit boxes, employment data, much more. Wide array of results, including net worth work sheet. Bequests, final plans, too. Easy to use, very complete, doesn't need constant attention. \$69.95 Check/MC/Visa 128K/disk/printer/DOS
BOL HomeWare
2509 N. Campbell, #328PC
Tucson, Arizona 85719
602-577-1435

SOFTWARE GAMES

BASEBALL ON THE PC

MAJOR LEAGUE MANAGER, the ORIGINAL baseball simulation for PC and compatibles offers 4th edition. Includes all 25 current teams and 16 famous teams from the past. 128K/1 disk/mono or color. Stats, box score, room to make new teams. Reviewed in major publications. Call or write for info or CDD order \$33. \$35. CDD. Bob Gardner/North Shore Software
Box 69
Marshfield, NY 11030
(516) 497-3028 9AM-7PM EDT 7 days a week

PC/VEGAS II

Poker, Blackjack, Roulette, Keno, Slots—\$26. Above plus Baccarat and Craps—\$39. Exact Vegas simulation, includes Help, best bet/odds windows. Cross-game scoring. Graphics not mandatory. Color or Mono MS/PC DOS, 128K. C-Source available, ask. Add \$2 for shipping/CA res. add 6% tax.
D & H BEAR SOFTWARE
P.O. Box 10793
Marina Del Rey, CA 90295
(213) 374-0358

SOFTWARE GENERAL

GREAT SOFTWARE CHEAP

Only \$5.95 per disk for absolutely smashing Freeware & Public Domain programs: PC-Outline, PC-Write, File Express, PC-Disk, TurboSpell, Poster/Banner, Utilities Galore plus Databases, Educational programs, Arcade and Adventure Games, and lots more!
IBM PC, PCjr., or compatibles send for FREE CATALOG.

PLUS
33495 Del Obispo, Suite 160W
Dana Point, CA 92629

SOFTWARE GEOGRAPHICAL

US-ATLAS

Locates 29,000 cities, with graphic display of states. Computes Great-Circle distances. Finds all states with cities of the same name. Locates all towns within a given radius. Shows towns 5 m. either side of a line 40 m. long. Color graphics or monochrome. IBM-PC/XT/AT 192K DOS 2.0. Send \$49.95 money order or check.



ILLSTON PC-PROGRAMS
1932 Haystack Dr.
Jefferson City, MO 65101
(314) 635-3417

SOFTWARE GRAPHICS

35mm SLIDE FROM YOUR PC

COMPUTER SLIDE EXPRESS converts graphic files produced on the IBM PC into brilliant 35mm color slides with color resolution 400% better than your monitor. Leave your printouts behind. Use high resolution color slides up to 4000 line. COMPUTER SLIDE EXPRESS \$8/slide.
VISUAL HORIZONS
180 Metro Park
Rochester, NY 14623
(716) 424-5300

FORTRAN/PASCAL GRAPHICS

GRAPHATIC (screen graphics): 70 Microsoft/IBM 2.0 FORTRAN/PASCAL, RM-PROF. DR. SS FORTRAN/PASCAL subroutines. Prof. graphics power backed up by a 100 pg. user manual. 5 pages in one: gen. utility, 2-D interactive, total 2-D plot support, 3-D plots, 3-D solid models (hidden line removal) \$135. H-P-H Plotter? Try PLOTMATIC for complete plotter graphics capabilities. Interface w/GRAPHATIC. \$135. Both \$240.
MICROCOMPATIBLES
301 Prelude Drive
Silver Spring, MD 20901
(301) 593-0683

■ BLUEBOOK

PC-KEY-ORAW TRY IT \$15

Comprehensive, high-power graphics editor, CAD, paint, slide show program. Over 150 standard functions plus macros. 64 pages/layers, zoom, pan, 64 patterns, novice/expert modes. \$15 includes manual, software, quick, ref. card. Register \$100 for support, updates complete printed manuals. Shareware.

Oakware
PO Box 595
Columbia, MD 21045-0595
(301) 997-9333

1-2-3 SLIDES BY MODEM

The PC GRAPHICS SERVICE BUREAU converts charts created by LOTUS 1-2-3 and other popular business graphic packages into 4000 line resolution 35mm color slides. The SERVICE BUREAU is on-line 24 hours a day to accept chart files via modem directly from your PC. Slides delivered to your door within 72 hours. \$10/slide, no minimum.



**PC Graphics
Service Bureau**

GRAPHIC ELEMENTS, INC.
5508 Green Oak Drive
Los Angeles, CA 90088-2502
(213) 465-6897 — Mac/PC Lines
(213) 465-6869 — Modern Lines

CAO SOLUTION (WAX & PC)

PROCAD supports 15 levels of design hierarchy, 50 layers, real time data integrity checker, EOI-in-place, rubber banding and much more. Our proven design netlist extractor PROCAP currently generates netlist interfaces to SILOS, SPICE, CADAT, MDL, Winnet etc. PROCAD supports IBM/OS/2 VDI drivers. PC ver. \$695, WAX \$1995.



The CAD/CAE Professionals

Interactive CAD Systems
1900 Wyatt Dr., Suite 8
Santa Clara, CA 95054
(408) 727-8842

GRAPHIC PRINTER SUPPORT

All latest IBM-PC graphics support for your dot matrix printer. Use the PHS key to produce quality 88W or color scaled dot matrix reproductions of your display on your Epson, IBM, Okidata, IDS, Centronics, DEC, Anadex, Data-south, Gemini, TI 850, Rileman, Toshiba, NEC 8023, or C. Itoh printers. If your printer is not listed, let us know and we will support it. GRAFPLUS is now available for all versions of PC or MS-DOS and will operate with IBM, Techni, and Hercules graphics boards. \$49.95. JEWELL ENERGY TECHNOLOGIES, INC.
4302 Southwest Alaska St., Suite 207
Seattle, Washington 98116
(206) 937-1061, 1-800-628-2828 ext. 527

PLOTTER SOFTWARE

Save time and money by creating your own professional quality text slides on paper or directly onto transparencies for your next presentation. The DGS SIGNMAKER is an easy to use menu driven program for your PC and plotter (IBM, HP, HP, Epson and most other popular plotters are supported) for only \$75.

Decision Graphics, Inc.
P.O. Box 2776-PC
Littleton, CO 80161
(303) 796-0341

LO DAISYWHEEL GRAPHICS

DAISYFONT—the ONLY software that lets you DESIGN & PRINT custom enlarged fonts/graphics on your daisywheel/generator printer with NO HARDWARE MODIFICATIONS! Memory-resident, perfect for report headlines, borders, logos, letterheads, etc. Auto-typesetter for envelopes & labels. \$69.95 + \$5.00/MC/VISA. Gordon's Automation Products, Inc.
184 2nd Ave. #18
New York, N.Y. 10003
1-800-USA-SI-OP Operator 867

Show Partner is the Best

New Presentation Graphics. Storyboard software with the smoothest, fastest and most special effects. Includes Easy-to-Use Grafix Editor (from the makers of Grafix Partner!) for free-hand drawing and business functions. 20 fonts. Complete graphics library. Supports CGA, EGA, Hercules, Microsoft Mouse, Palram/Palette, and printer: FREE demo. Brandt would LOVE to make this offer—\$79.00 complete. Call us for immediate shipping.



Brightbill-Roberts & Company, Ltd.
120 E. Washington St., Suite 421
Syracuse, NY 13202
(315) 444-3400

SOFTWARE

GRAPHICS EMULATION

Terminal Emulation

For under \$100, MicroPlot's PC-PLOT-111 graphics emulator software package will enable your IBM PC and compatibles to appear to a mainframe as a DEC-VT-100/VT-52, a Retrographics VT-640, a Tektronix 4010/4014 or a partial Tektronix 4027. Call 1-800-338-0333, in Ohio 1-800-242-0333. Operator 1-800-766-8501. MicroPlot
659-H Park Meadow Road
Westerville, Ohio 43081
(614) 882-4786

SOFTWARE HEALTH

Compumedic™

PROVEN Practice Management System—in use 4 yrs. Patient data management, A/R, statements, insurance forms, practice analysis, word processing, recall, delinquent tracking, historical data. FLEXIBLE: User designed forms/reports. \$3500. Training. XT/AT. Dental (Dentalkers™) repairs/optometry (EYE-Mate™) and veterinary (Wellco/Im) also available. Dealer inquiries invited. DATA STRATEGIES, INC.
332 S. Juniper St., Suite 210
Escondido, CA 92025
(619) 489-9218

SOFTWARE HOBBIES

ROOTS II FOR PC GENEALOGY

Organize your family tree and print camera-ready family books containing charts, text and indexes. Store, retrieve and display 1000's of family facts with biographical sketches and source documentation. Lightning-fast searches and sorts. Display pictures and maps. 250 page manual. Satisfaction guaranteed. Write for free brochure. \$195 (—C&A tax). COMMSOFT
2257 Old Middlefield Way, Ste A
Mountain View, CA 94043
415-967-1900

SOFTWARE INDEXING

EASYINDEX PLUS™

Create a print ready index by page # or cross reference by title name. Write a book or program. Unlimited # of indexes/accessed files. Word or phrase indexes up to 59 characters. Typsetting, print, formatting, build of contents generation. Supports over 100 printers. \$39.95 + \$3. Shipmet (CA Res add \$2.60). Fastman Software
977 Clayton St., CA 94117
(415) 665-6414

SOFTWARE INVENTORY

INVENTORY MANAGEMENT

Stock-Master 4.0 inventory system provides 160+ programs for Stock Status, Trend Analysis, Purchase Order Tracking, Quality Control Reporting, Detail Analysis, Bill of Materials and more. Modular system configured & "micro" priced to your needs. Cobol Source available. APPLIED MICRO BUSINESS SYSTEMS
177-F Riverside Ave.
Newport Beach, CA 92663
(714) 759-0582

(THE CLERK)—POINT OF SALE

New software gives your small/mid-sized business the same advantages the "big guys" have. Automatic Sales Slip, Invoicing, Inventory Control, Discounts, Taxes, Reports & Much more! An indispensable management tool! Demo disk \$4.95 (refundable). Regular \$349.95/\$179.95 with this ad. Dealers Welcome.
WOR SALES COMPANY
9604 Belmont
Kansas City, MO
1-800-346-3026 x950 in MO 816-763-3029

SOFTWARE INVESTMENT

QUANTITATIVE INVESTMENT SOFTWARE—

5 quantitative valuation models, cash flow analysis, diversification index, what-if testing, security search, tax planning and total portfolio accounting. 9 client presentable reports. Single or multiple portfolio management. IBM/PC, AT, XT and compatibles. \$250.00 Master card/Visa. Eligible for rebate of 100% of purchase price through SPEAR SECURITIES.
QUANTIX SOFTWARE
5900 N. Port Rd., 14-A, PC
Minh, WI 53217
(414) 961-1991

SOFTWARE MAILING PROGRAMS

MY-T-MAILER™ \$30

Our users love this sturdy menu-driven worker. Screeners say "Tonic!" Print labels, 3 x 5 cards, envelopes, any format. Customer labels with line-by-line printer fonts. Sort, Search & Select with powerful, flexible, easy user-interface. EZ Browse, Edit, & Delete. Print up to 5000 copies of one label. Also PC/Pc/Req. 128K. \$30.
JOHNSON SOFTWARE COMPANY
POB 16507 Dept 3
Seattle, WA 98116
(206) 935-4861

SUPERMAIL™ ONLY \$25

This easy to use, powerful menu-driven program is used by thousands of happy customers. Print names in 1-2 sec. —No sorting. Features unlimited records & labels per name AND full screen editing. Select labels by zip or name. Password protection is available. Take memos recall them later — more VISA/MC. SEC USE IN PC/MAT. PLACE MANAGEMENT CORP.
100 East 2nd Street
Minneapolis, MN 55401
(718) 651-6700

■ BLUEBOOK

PRIVATE ELECTRONIC MAIL

If your organization has multiple locations, you can link them together with AutoCom's mail software: EMAT/EMAR. All you need are IBM PC's, Hayes modems, and telephone lines. You own your own private mail system without monthly or usage fees. You have total control of your mail communications. EMAT \$64.50 EMAR \$89.50 AutoCom Associates
1654 Hone Way
San Jose, CA 95125
(408) 978-0915

FLOWMAIL—\$100

Create/Name separate files. Merge files. Eliminate Dups. Sort by company name, no. state, or data line. Select records by no., data line, or user defined codes. Print labels 13.4 across. Report format listings, very easy to use. Free memo disk. Carrier route system available for bulk mailers with ID. Call TOLL FREE TODAY!



FLOWSOFT CUSTOM PROGRAMMING
875 Franklin Road # 1635
Marinette, WI 54007
1-800-628-2828 Ext. 886

SOFTWARE MANUFACTURING

TWIN DAKS mrg2

- Bids/Material
- Inv. Control
- Purchasing
- MRP & CRP
- Master Sched. g
- Phys. Inventory
- Bid Costing
- TWIN DAKS, INC.
Box 136
Cottage Grove, MN 55016
(612) 458-1604

- 22 Modules
- 128K, PC, XT or AT
- DOS, 1.0-3.0
- Hard/Soft Disk
- Online-Realtime
- Multi-User
- Acctg.

SOFTWARE MEDICAL

DIFFERENTIAL DIAGNOSIS

The INTERNSIST runs differential diagnoses on any combination of 480 symptoms for 531 diseases. Lists symptoms associated with any disease. Prints & displays diagnoses in rank order. Extremely easy to use and fast. Includes binder, user manual program & data base diskettes. \$95.00 VISA/MC/check or UPS COD accepted. N-Squared Computing
5318 Forest Ridge Rd
Silverton, OH 97381
(503) 873-5906

MEDICAL SYSTEMS WITH ECS

- All PPM products have electronic claims submission (ECS) to Medicare & commercial carriers, paper claims only.
- PC • CLAIM \$89.95, claims only.
- PC • CLAIM w/CD's, CPT's & HCPC codes \$229.95
- PC • CLAIM PLUS claims only w/patient file. Complete a claim in one minute \$459.
- THRESHOLD • TM in 1.995.00 claims, A/R patient billing.
- THRESHOLD \$3,995.00 claims A/R patient billing, complete practice management, statistics, analysis.
- CLAIM • NET Nationwide claims clearing house. Full 100% credit on product upgrade.
- PC • CLAIM & PC • CLAIM PLUS both house 30 day money-back guarantee. IBM PC/XT/AT compatible MS-DOS 259K.
- Physicians Practice Management
1810 South Lynhurst Suite Q
Indianapolis, IN 46241
(317) 248-0357
- In continental U.S. call (800) 428-3515
Indiana residents call (800) 792-3525

Medical/Dental Management

Solo or multi-practitioner office includes patient (responsible party) billing, recall, paper/electronic claims, aging collections, SuperBill, lab, diagnostic history, word processing, and audit & productivity reports. 24 hour Support. GL/AP/Printable. Demos \$100. AMEX/MC/VISA. 2,400+ dealers.
CIMA Micro Computer
55722 Santa Fe Trail
Yucca Valley, CA 92284
(619) 365-9718

SOFTWARE MULTI/USER SYSTEMS

MULTIPLE USERS UNDER PC-DOS

Get four workstations for the price of one PC by using MultiLink Advanced™ in combination with PC-DOS and inexpensive dumb terminals. Using serial ports, instead of KiloByte network interface boards, the system transforms a single PC, XT or AT into the CPU of a multi-tasking, multi-user network. Includes print spooler, keyboard enhancer, & BBS software.



THE SOFTWARE LINK, INCORPORATED
8601 Dunwoody Place, Suite 632
Atlanta, GA 30338
CALL: 404/968-0700

MULTILINK USERS!!!

PKSREY unlocks the REAL power of MultiLink! Control up to 8 jobs from any background terminal, true multi-tasking from any background partition. Switch jobs with simple key strokes, assign private partitions, even make a job inaccessible to the foreground console! Introductory price only \$75 (MultiLink is a registered trademark of the Software Link)
KEY RESEARCH & DEVELOPMENT INC.
3475 Holcomb Bridge Road Suite 202
Norcross, GA 30092
(404) 449-6472

SOFTWARE MUSIC

SONGWRITER III

MUSICPROCESSOR grants professional sheet music, with lyrics. Full-screen graphics editor. Transcribes to any key, plays lures. Features multiple staff & voices, harmony, counterpoint bass, treble all time signatures. Requires IBM, EPS or Gemini printer. \$49.95 (\$39.95 with-out screen graphics). Send for free sample output. SongWright
PO Box 61107
Denver, CO 80206
(303) 691-4573

SOFTWARE MUTUAL FUNDS

FUNDGRAF®

Graph & find best performing mutual funds or stocks with IBM PC, PCjr, & compatibles, 128K Graph PRICE and find MOVING AVERAGE (very special) Superpage graphs for comparison. Calculate relative strength RATINGS. Generate buy & sell SIGNALS when trend changes. FREE info. DEMO disk \$10. FUNDGRAF disk \$100. MC/VISA
Parsons Software, Dept. D
118 Woodshire Drive
Parkersburg, WV 26101
(304) 424-5191

SOFTWARE PREVENTATIVE MAINTENANCE

MAINTENANCE & INSPECTION

An easy-to-use computerized method to organize, operate, and control an effective preventive maintenance system. Applicable to any type of business or industry. Full screen input and displays, plus function key help command. Maintains historical data, creates work orders, and provides numerous reports. For info, write to PENSUM COMPUTER CONSULTANTS
P.O. Box 20465
San Jose, CA 95160
(408) 991-7703

DISK DRIVE DIAGNOSTIC

Memory Minder, from J & M Systems, is a disk diagnostic program for the IBM PC, PCjr, & IBM compatibles. It checks your drives for head alignment, spindle speed, hysteresis, azimuth & more. And, you can use Memory Minder to actually align your disk drives! \$99 plus \$4 shipping.



J & M Systems, Ltd.
15100-A Central Ex.
Albuquerque, NM 87123
(505) 292-4182

SOFTWARE PUBLIC DOMAIN

THE BEST OF THE BEST!

Public Domain & User Supported Software for IBM-PC & Compatibles! Wordprocessing, Accounting, Spreadsheets, Database, Modern Games, Languages, etc. etc. 50 disks crammed full—\$205.00 or rent for 2 wks. \$75.00 info and Super Sampler Disk \$6.50. Deluxe Word Processor \$6.50. Both \$12.00. MC/VISA.
BLUE CIRCLE GROUP, Inc.
PO Box 23592
Minneapolis, MN 55423
(612) 823-4111

LaserJet Unlimited book

"A big plus for anyone with the HP LaserJet." John Dvorak, *WiredWorld*, 4/21/86. Find out how to create forms, spreadsheets, envelopes, labels, logos, foreign languages, and math symbols. Covers the LaserJet Plus, 228 pages, 45 illustrations. \$24.95 plus \$3.50 s/h. Ca Res. add 8.5% tax. Checks/VISA/MC.
Peachpit Press
2110 Main Ave.
Berkeley, CA 94707
(415) 524-0184

SOFTWARE REAL ESTATE

PROPERTY MANAGEMENT

Comprehensive program for managing residential and commercial properties. Many management reports including operating statement, delinquent rent, lease expiration and transaction register report. Provides check-writing, check reconciliation, posting of life fees, recurring expenses—\$395 Investment Analysis—\$245.
Yard Systems
3324 State St., Suite "0"
Santa Barbara, CA 93105
805-687-4245

■ BLUEBOOK

MANAGEMENT & ANALYSIS

* "Real Property Management" \$395/\$595 for residential & commercial properties and other book & flags design 1 tenants, prints budgets, checks, invoices & 70995. No typing of recording data. * "Real Analyzer" \$185, when deciding buy/sell exchange, or refi. 30 DAY MONEY BACK.
REAL - COMP INC
PO Box 1263
Cupertino, CA 95015
(408) 996-1160

REAL ESTATE MANAGEMENT

The LandMaster—a double entry, comprehensive, menu driven, and easy to use program for all income properties, G.I., A/R, AP Tracts, vacancies, payments, deposits, and leases. Prints check, statements and receipts. Reports include late rents, expired leases, income/expense, and operating statements. \$1095. The Landlord Investment Analyzer, an investment analysis program—\$350.
Systems Plus, Inc.
500 Clyde Avenue
Mountain View, CA 94043
(415) 969-7047

SOFTWARE

RELIGION

PowerChurch Plus™

Church office software—fast, handy and reliable. suits any denomination. Membership, mailing, contributions, accounting, attendance plus 7 other modules integrated into one high performance system. Interfaces to dBase III, Lotus and word processors. Unlimited capacity. Just \$495. Demo disk \$10. Call for details.

Church Software

F1 SOFTWARE
PO Box 3096
Beverly Hills, CA 90212
(213) 464-0625

SOFTWARE/ SALES MARKETING

SALES MANAGEMENT

Follow up your sales leads with FOLLOW-UP Track prospects by area, dollars, products, or any of 22 other fields. Sales forecasts and call reports. Labels & mail merge in Zip. Code order. Has built-in calendar, do list, and calculator. Data is password protected. PC & APC/II. Visa/MC \$89.95.
KYCAD Group
1377 St. Clair Ave.
Cleveland, OH 44114
800-428-8457 in Ohio (216) 589-5788

SOFTWARE SCIENTIFIC

BEST FOURIER TRANSFORMS

Best available! Extremely fast and accurate. Two assembly language subroutines. One for integer data, one for floating point (8087 & 80287 supported). Forward transforms, inverse, power spectra. special modes for real-valued data. Callable from MS-FORTH. Excellent documentation. \$149 each or \$249 for both.
J W Hartwell & Associates
Route 4, Box 1540
Hillsborough, NJ 07218
(919) 732-7951

DIGITAL SIGNAL ANALYSIS

Fourier Perspective II (w/graphics FFT/FT, convolution, deconvolution, Hanning, Power Spectrum, Cross Correlation. 32 more Graphics 2D & 3D, 8087 recommended, not required. Easy to use menus. FP II \$395 or FP I (FFT w/graphics only) \$149. For PC, PC-XT, PC-AT. No programming necessary.
Aligator Transforms Scientific Software
PO Box 11386
Costa Mesa, CA 92627
(714) 662-0660

HP-PC HYPER-CALCULATOR

A pop-up emulation of the HP-11C programable Scientific calculator integrates with every program you use. Features data return to foreground, program and data storage on disk, on-line HELP, 100 registers. Programs may have 1000 steps and include alpha numeric prompts. Includes free 8087 version and utility programs \$39.95 plus \$1 shipping.
SLINKER AND SOFTWARE ASSOCIATES
Post Office Box 7000-64
Redondo Beach, CA 90277
TOLL FREE (800) 628-2828 ext 502

SOFTWARE SECURITY

SECURE AT/XT/PC

"Control systems access, data access" FORTIS controls system boot for most popular XT/PC hard disk controllers. Features for AT and XT-compatible HD controllers segment's hard disk by volumes, controls access with passwords, supports hard disk expansion. \$80-\$120 + \$3 shipping plus CA tax.



GOLDEN BOW SYSTEMS
2670 Frits Avenue, Suite 201
San Diego, CA 92103
(619) 296-9349

XT DATA SECURITY SYSTEM

MagLock secures any type of file and restricts their use to authorized persons. Used with IBM XT or PC with expansion chassis, or any other IBM compatible hard disk system. Secure files, directories, subdirectories or an entire 10 megabyte drive, in minutes, without hardware or operating system modifications. Allows unlimited password selection. Price \$89.00.

MagLock DATA SECURITY SYSTEM

FLINDER SOFTWARE LABORATORIES
169 Burnside
Tonawanda, New York 14150
(716) 693-0584

BITLOCK™ SECURITY

Proven effectiveness of powerful multilayered security on IBM PC/XT/AT. Compatible: TRS-80, Apple & Commodore computers using rapid decryption algorithms. Total transparency after easy attachment of small reliable security device to external port. Inexpensive, yet has survived privacy attempts - 4 years.
MICROCOMPUTER APPLICATIONS
7005 S. Windmere Circle
Littletton, CO 80120
(303) 796-7643 or 522-6410

SMART COPY PROTECTION

Attention Software Developers
In the past, Copy-Protecting your programs meant inconvenience to the end-user, added or no hard disk support, and a lot of added expense per product copy. Our new Software based EVERLOCK System solves these problems. For IBM and compatibles. Call for info.



AZ-Tech Software, Inc.
416 Grandview
Richmond, MD 21805
(816) 776-8153

FAILSAFE ENCRYPTION

DON'T ENCRYPT YOURSELF INTO A CORNER. FAILSAFE protects your data by NOT attempting decryption with invalid key. NOT encrypting already encrypted files. NOT encrypting program code, unless asked to. Requires 4 yrs. run time on PC to break key ONLY \$39.95. Money back guarantee.

JACKSON SOFTWARE
1729 Mayflower Dr.
Carrollton, TX 75007
214-492-1982

ADVANCED COPY PROTECTION

The world's leading software manufacturers endorse Softguard copy protection systems. Now Softguard introduces the SUPERLOCK KIT™—a complete software duplication and copy protection system for your IBM PC. SUPERLOCK protection stops all copy-thefters. Features full HARD DISK support, requires no special media, no source code changes, and supports over 30 companies. FREE demo diskette available.

SOFTGUARD SYSTEMS, INCORPORATED

Softguard Systems Inc.
2840 San Tomas Expy. Suite 201
Santa Clara, CA 95051
(408) 970-9240

COPY PROTECTION BY MSD

The ULTIMATE diskette copy protection system designed for software developers and publishers. All IBM PC and XT environments are supported which includes DOS BASIC (compiled and interpreted), Pascal P-System, dBASE II and stand-alone systems. Customized systems available. Requires 64K, two disk drives.
MICRO SOFTWARE DEVELOPERS INC.
2141 West Main St.
St. Charles, IL 60114
(312) 377-5151

SOFTWARE SERVICES

RENT POPULAR SOFTWARE

Finally you can rent popular software for your IBM or compatible. See how good that game really is. Try that business package before dish-ing out huge amounts of money. Not public domain. No membership fee. Where else can you get \$75.00 programs for \$5.00? Send \$1.00 for complete catalog.
RSD
Dept. PM
PO Box 272
Bronxville, NY 10708

SOFTWARE

STATISTICS

SIGSTAT

SIGSTAT includes over 70 programs of the BMD statistical series, plus many advanced new features. Mainframe capacity (up to 80 var.) for un- (e.g., canonical factor) analyses, time-series, multidim scaling, crosstab, plots, q/c and more. 8087 support opt. 256K, DOS, \$595.

SIGNIFICANT STATISTICS

3336 N. Canyon Road
Provo, UT 84604
(801) 377-4860

RATS Statistical Package

RATS brings powerful and inexpensive statistical and econometric computing to the PC. It is a fast, accurate package that performs regression analysis, time-series forecasting, including Box-Jenkins, and cross-section analysis, including logit and probit. RATS can read data in many forms, including Lotus WK5 files. RATS also offers programming features that provide maximum flexibility and power. Spectral analysis and graphics are available as options. Requires 256-K RAM. IBM or compatible. Base program \$250. Demo including 300-page manual: \$40. HVC, VISA.

VAP Econometrics
134 Prospect Ave. S
Minneapolis, MN 55419
(612) 822-9690

\$79—STATISTICAL SYSTEM

Menu-driven. Includes multiple regression ANOVA (4-way, repeated measures, covariance), Nonparametrics, discriminant, factor, t-tests, Forecasting, Cross tabs, plots. Much more. NCSS-79
865 East 400 North
Kaysville, UT 84037
(801) 546-4445

Stat Plan II

Statistical software for IBM PC computers. Easiest to use program available. Complete range of statistics including cross tabs, ANOVA, correlation, curve fitting, multiple regression, etc. Detailed graphics and tabular output. Interfaces with Lotus, dBase III, and other DBF or ASCII files. Only \$299.

The Futures Group
76 Eastern Blvd
Glastonbury, Conn. 06033-1264
(203) 633-3501

STATISTICS CATALOG

If you need statistics for IBM PC or APPLE II, call us and let our technical advisors help you find the statistics programs you need. Write or call now to get a FREE catalog of statistics software. HSO

9010 Reseda Blvd., Suite 222
Northridge, CA 91334
1-800-451-3030(NAT) 1-818-993-8436(CA)

THE SURVEY SYSTEM

An easy to use, menu driven system for the entry, editing, processing and presentation of questionnaire data. The system can produce crosstabs and scores in banner format, statistic and bar charts. Tables and charts are camera-ready for professional presentation. Card readers and open-end coding/analysis options available.

CREATIVE RESEARCH SYSTEMS

1649 Del Oro Dept. P
Petaluma, CA 94952
(707) 765-1001

STATISTICS & FORECASTING

There are three statistical analysis packages that go far beyond anything else available.

- ★ StatPac—the standard for business and industry for over six years. Comprehensive and easy to use StatPac is a full-featured statistical package for professional researchers.
- ★ Forecast Plus—a combination of data management, exploratory graphics, and over a dozen forecasting techniques. It works fast, accurately and automatically.
- ★ Goodness-of-Fit—a full-featured regression package for interactive model building. Command driven with versatile programming language.

For complete information: 1-800-328-4957
Watelink Associates
8500 Nicollet Ave. S.
Minneapolis, MN 55423
(612) 866-9022

ELF-THE STATISTICAL PKG.

Interfaces with dBase and Lotus files or will create its own. Factor analysis, Stepwise Regression, Discriminant analysis, 162 way ANOVA, crosstabs, correlations, t-Test, frequencies, transformations... Unlimited observations, 500 variables in database. All New And Improved Manual. \$350 + discounts. Call For More Information.
The Winchendon Group Inc.
PO Box 10339
Alexandria, Va 22310
703-960-2587

SOFTWARE/ TERMINAL EMULATION

TC-LINK 3270 & 5251

A full line of remote 3270 & 5251 Emulators available. All developed and manufactured by Trisystems. The Emulators can be used on all IBM PC's in single or cluster configurations. Features: Multiple Host and printer sessions, Hot Key, File Transfer, Multiple LU's SNA, X.25 & BSNYC. Prices from \$699.00
TRISYSTEMS
74 Northeastern Blvd.
Nashua, NH 03062
(603) 863-0558

BARR/HASP INTELLIGENT RJE WORKSTATION

Hardware and software communications package for IBM PC, XT and AT. Simultaneously transmits data to host and receives output directly to MVS/JES2, MVS/JES3, VM/RSCS, and CDC/ODS, bypassing TSO and CMS. Emulates IBM 3777-2 and HASP on IBM 360/20. Line speed: 1200 to 19200 baud (56,000 tps on AT). Supports multi-high-speed printers beyond 2,400 lpm. (6,000 lpm on AT). Features: concurrent DOS, LAN support, unattended operation, easy installation. \$890 includes Hardware & Software.



Barr Systems, Inc.
Suite M, 2830 NW 41st Street
Gainesville, FL 32606
(800)-BARR-SYS/(904) 371-3050

SOFTWARE

TYPESETTING

HIGH-TECH TYPESETTING

Transmit your text via toll-free lines directly to our fully automated typesetting system. \$2 per K characters with a \$5. minimum. Same day service. 200 typesets in sizes up to 72 point. Send \$15. + \$3. shipping for our 220 page guidebook, or call toll free and use your MC, VISA or AMEX.
INTERGRAPHICS INC.
105A South Columbus Street
Alexandria, VA 22314
(800) 368-3342 or (703) 683-9414 in DC area

LASER FONTS & FONT EDITOR

HP + • Canon LBP-8 • NCR 6416 • Corona LP-300 • FONTGEN \$250. Design characters, symbols, logos. Edit existing fonts. Emulate, reduce, embold, oblique, invert, landscape, mirror, and more. Easy to use, powerful. • FONT DISKS \$50. FAMILIES \$80-\$250. Over 200 available, from 4 to 24 pt. VISA/MC/COD
VS Software
PO Box 6158
Little Rock, AR 72716
501/376-2083

SOFTWARE

USER GROUPS

WORDSTAR-INFOSTAR USERS

MUGA offers individual/corporate memberships. Benefits include OMNISTAR \$K yearly + members only-COMPUERVE section + WRITE-IN support. Corporate also includes CALL-IN support. Send self-addressed stamped envelope to:



Micropro Users Group of America
140 Riverside Drive
New York, N.Y. 10024

SOFTWARE

UTILITIES

PADLOCK/PADLOCK II DISKS

PADLOCK furnishes the user with a method for providing protection against unauthorized duplication from DOS commands: \$89. PADLOCK II disks come preformatted with finger-print and serialization. PADLOCK II disks offer superior protection. Ask about our HARD DISK protection with unistall capability MC/VISA. GLENCO ENGINEERING
3600 Ridge Ave.
Arlington, Hts., IL 60004
(312) 392-2462

New Cruise Control™-\$29.95

Increase Cursor Speed And Stop Annoying Cursor Run-On.

Turn your cursor into a speed merchant. Make it stop on a dime. "Cruise" with (press) any key without having to hold it down. Time/Date stamp from inside any program. Turn off the screen from the keyboard, or after a programmable time delay. Compatible with most programs, including: 1-2-3, Symphony, dBASE III Plus, Framework II, WS-2000, MS-Word, Word Perfect, Q&A, DisplayWrite II, Reflex, Lightning, Sidekick, Ready, Prokey, Check/MC/VISA/ARC, please include \$3.50 shipping/handling.
Revolution Software, Inc.
715 Route 10 East
Randolph, NJ 07069
(201) 366-4445

■ BLUEBOOK

WINDOWING FOR "dBASE III"

"dWINDOW" is a unique utility program (9K) that dramatically enhances the screen presentations of "dBASE" by "patching" root into memory and adding a series of new commands and functions to the dBase repertoire. Using these commands, the user can quickly and easily develop menu-driven programs, create on-line look-ups, or simply spruce up their "dBASE" menu and data entry screens. "dWINDOW" is a program that is absolutely magic and dazzling, not to mention down right fun", says Data Based Advisor. Requires DOS version 2.0 or above and IBM, PC, XT, AT or compatible. Cost \$39.00 plus shipping.

LIBERTY BELL SOFTWARE

Liberty Bell Publishing
618 N.W. Green, Suite 203
Portland, Oregon 97209
Toll-Free: 800-547-3000 (Dept. 606)

ENVIRON

Hard Disk Organizer/User Defined Nested Menus
Login/Logout accounting by User &/or Project User & Project codes (passwords) authentication Menu & history driven system management utilities/Logon report generator/Menu editor BASIC Dev. Tools/Online HELP/Manual on disk PC/XT/AT/Compaq C. Disk \$29.95 + \$2.50 SH/AT/Mod Also RPN Calculator Emulator \$19.95 + \$2.50 SH
ENVIRON Software
146 Marwood Road
Baltimore, MD 21212
(301) 377-0082

MORE DOS POWER TO YOU!

Screen's past screen out, recall past commands & directions, edit text on full screen, mark blocks to print or file, capture screens in communication programs, create help panels. Set screen attributes. TalScreen™ powerful resident utility. Tutorial. Real bargain: \$49.95 VISA/MC CK.



QUALITAS™

QUALITAS, Inc.
8334 Thorndale Drive
Bethesda, MD 20817
(301) 469-8848

EASY LASER PRINTER SETUP!

SelfHP or CarSet. Simple menu-driven and/or batch utilities allow full control over HP LaserJet or Cannon printers. Supports ALL cartridges. Control margins, copy count, LPI, CPI, lines/page etc. No ESC CODES! Network compatible. Over 150 commands. NEW SCREEN DUMP UTILITY w/ SelfHP. Only \$49.95 + \$4 s/h. Visa/MC/Am. CARD ENTERPRISES INC.
P.O. Box 2875-M
Glen Ellyn, IL 60138
(312) 469-3405

NEWKEY 3.0—NEW FOR 86

Keyboard macro processor. Features: fixed and variable-length pauses, editable macro files, pop-up macro display, screen save, cut & paste, etc. Low memory usage. Guided tour tutorial. 80 page printed manual with index. See Oct 29 PC Mag review. 30 day money back guarantee: \$24.95 + \$2.50 S/H. Chy/M O.
FAS Software
P.O. Box 336
Wayland, MA 01778

AT/XT/PC HARD DISK EXPANSION

"Replace hard disk with a bigger one, or add a second drive! Venture BREAKS THE 33-MBYTE BARRIER on standard AT, XT and compatible hard disk controllers. Includes multiple volumes, security features, selectable clusters, keyboard lock. \$80-\$120 + \$3 shipping + CA Tax."



GOLDEN BOW SYSTEMS

2870 Fifth Avenue, Suite 201
San Diego, CA 92103
619-298-8349

* IBM Uses CP/M & Apple *

"The best CP/M to DOS converter" PC Mag. 4/85 "Uniform copies files, formats, reads & writes DIRECTLY to 200+ CP/M disks on the IBM PC, XT, AT (96 TPI & 8") Use normal DOS commands. By Micro Solutions, \$59.95 + \$3.50 SH. NEW Match-Point to save card copies Apple DOS files to IBM. Also reads & writes to Apple CP/M disks. Match-Point w/ FREE Uniform \$185 + \$3.50 SH.
Blue Heron
1109 S. Second St.
DeKalb, Illinois 60115
(815) 758-2355

COPY II PC

Back up most protected software quickly, easily. Run many programs from your hard disk without a floppy in drive A! Call for list! For IBM PC/XT/AT some conversions. Updated regularly. Not copy-protected, of course! (also available for Apple II, Mac, OS/2, Am, ST) \$39.95 + \$3.50 SH. VISA/MC/CK

*Central Point
Software*
CORPORATION

Central Point Software, Inc.
9700 SW Capital Hwy, #100
Portland, OR 97219
503/244-5782

FROM BASIC TO PASCAL

RPCONV converts BASIC (or similar BASIC) to (TURBO, ANSI) PASCAL. Transforms spaghetti code to structured WHILE, REPEAT, CASE. If at any nested level each other. Separate overlapped code into PASCAL procedures at top down fashion. All automatic: \$199.30 day money back guarantee. Demo \$10. GOTOLESS CONVERSION
P.O. Box 50068
Denton, TX 76206
(214) 221-0383

DOS PATH Command for Data

New Lotus, dBase, WordStar, etc can access data files no matter where they're located. CPATH works like DOS PATH command—up to 128 dirs can be searched. Handles output files, file aliasing, and visual disks too. Wildcards ok. Transparent. Requires only 4K. MS-DOS 2.1/3 \$45 + \$5 s/h. Mead \$35. Visa/MC/Check/PC PERSONAL BUSINESS SOLUTIONS INC.
P.O. Box 757, Dept 8
Frederick, MD 21701
301-865-3376

DESIGN YOUR OWN LABELS!

Use PRO LABEL to design & print multi-purpose labels for office, shop, lab, and home. Design labels, name badges, parts numbers, mail labels, & more. Set size, design label, then print 1 to 1000. Intermix variable and fixed fields & fill in changeable data when printing. Do serial numbers, date stamping. Use our pre-saved designs or make new ones! 100 labels, Pgm., Manual \$24.95 + \$1 SH. IBM-PC & compatibles. Free fact sheet.
MICRO DATA SERVICES
P.O. Box 631
Marshalltown, IA 50158
1-800-634-5463/IA 800-542-7561

PAL FOR SICKICKI

Personal Appointment Locator automatically shows coming appointments, searches your file, maintains 10-to-do list, examines multiple calendar files. Resident alarm too! Only \$45. Cheap at twice the price!
PAL Software
110 Greene Street Suite 128
New York, N.Y. 10012
212-825-1843

UNPROTECT GW-BASIC!

Thousands of programmers enhance their programs and save time with PEKS, N' POKES. Learn where to find system configuration & control keyboard monitors/printers/RS-232. NEW VERSION 3.1 supports AT, S, Quick BASIC & BASCOM. Not copy protected. Manual & 60+ Source programs showing you how to:
• Recover IBM/GW-BASIC prgs saved with 'p'
• Disable Ctrl-Break and Ctrl-C
• DOS/BIOS calls from BASIC & MS PASCAL
• Much much more for just \$45.00
SEE THE INSIDE TRACK under Development Tools.
Microhelp Inc.
2220 Carlyle Drive
Marengo, GA 30062
(800) 322-3383/in GA 404-973-9272

SCREEN MANAGEMENT SYSTEMS

SMS is simply the best utility available for designing, using and saving color monochrome screens. GOSU's are supplied in BASIC to input, output, and edit screen data fields. Loads of extra features. We have been in business 15 years, winning many awards for programming excellence. Price \$195. demo \$50. Manual \$10. VISA/MC, PC/XT/PC w/ 64K/1.0 Disk. DNA SYSTEMS, INC.
P.O. Box 1424
Saginaw, MI 48605
(517) 793-0185

Hard Disk DIRECT ACCESS™ 4.0

The Ultimate Hard Disk Menu System. Organizes your software programs into a "user defined" menu system. Features single key stroke access, time usage tracking, custom applications, plus much more. Order toll free today. 30 day money back guarantee. MC/Visa. Only \$89.95. See our display ad.



Delta Technology International Inc.
P.O. Box 1104
Eau Claire, WI 54602
To Order: 1-800-242-MENU
For More Info: 715-832-0958

SOURCE WORD PROCESSING

MAXTHINK—Editors' choice!

Comparison reviews PC-Magazine, PC-World, PC-Week, and Byte say MaxThink is today's most powerful text/outline processor. Faster for organizing ideas and reports—links to all word processors. Easy to learn and use with on-line screen helps. Invaluable to writers, managers, planners, consultants, thinkers. \$89. MaxThink Idea/Outline Processor
230 Crocker Avenue #2
Piedmont, CA 94610
(800) 227-1590 (US) 800 542-2406 (CA)

PC-Write New Version 2.6!

New in 2.6: automatic reformatting, optional menus, more on-screen help, LaserJet + support, wonderful new manual. Mailmerge, macros, split screen, over 200 printers. Try diskette with full software/clock guide \$12. Register for wordbound manual, support/update/newsletter \$75. Shareware. OK to copy & share. Visa/MC.
Quicksort
219 First North #21C
Seattle, WA 98109
(206) 282-0452

■ BLUEBOOK

PC-OUTLINE

SUPER-OUTLINER Fast. Easy pull-down menus. Memory resident option (like *Sideline*). Automatic numbering. Advanced editing capabilities. Multiple outlines/Outlining. Help/Linking any portion. Chosen by many over *ThinkTank*. Showways can copy and share with others. \$49.95 disk and documentation, plus \$5 s/h. **SOFTWARE DEVELOPMENT**
750 Sterlin Road Suite 142
Mountain View, CA 94043
(800) 946-2263, WA Res. (206) 883-3212

MY WORDS IS JUST \$35

Emulates w/p. Full-featured, full screen word processor for IBM PC/XT/AT (or compatibles). Wordwrap; search/replace; block ops; headers & footers; sort; add rows/column; calculator; macros; merge-print; quick print. 256 CHARS. Allows color & customizing 100+ ops; won't lose text; utilities; translate w/s files to ASCII or back. Help screens; printed manual (index/table of contents); fully supported Source and \$35 DOS 1.1-3.0, 128K, 1 drive, use any printer. 30 day money-back guarantee!
T.N.T. SOFTWARE INC.
34069 Hainesville Road
Round Lake, IL 60073
(312) 223-0832

UTILIZE THIS SPACE!

Consult PC. Blue book every issue for easy reference to services/hardware/software. You can be part of PC. Blue Book for 4 issues for only \$1,000. You get 7 lines of copy, PLUS a 60-line heading, PLUS 4 lines for your name, address, and phone number. Logo art \$540 additional. Reach out to the largest market of IBM PC owners and users. TODAY. Call Kathryn Combs-tender collect today.
PC: BLUE BOOK
1 Park Avenue
New York, NY 10016
(212) 503-5115 collect.

¿ESCRIBIR EN ESPAÑOL?

Escribir™ is the only Spanish-language spelling checker for IBM PC and compatibles. Versions for Wordperfect, Multimate and Wordstar ASCII files. Features as in best English-language checkers but designed for Spanish. Includes on-line verb conjugation. Full version 129.95 demo is 14.95 and includes full documentation.
BERSOFT INC.
PO Box 3455
Trenton, N.J. 08619
(609) 860-1486 **MC/VISA**
CALL NOW

THOR—The Critically Acclaimed Personal Information Retrieval System—Now \$79.95

Managers, professionals, and educators—use THOR to record your thoughts, memos, letters, meeting notes, follow-up, briefs, and appointments. Retrieve them instantly by category (init., line period, or matching word). THOR combines the linear format simplicity of a word processor with the organizational power of a data base. See reviews in PC, PC World, PC Products, Personal Computing, New Ver. 1.9 Includes tutorial. Check! MC/VISA/AX, include \$5 shipping/handling.
Revolution Software, Inc.
715 Route 10 East
Randolph, NJ 07069
(201) 366-4445

WORD IMAGE

Edit 4 files, undo, sub-directories, big files, macros, on-screen alpha-beta, command driven, batch files, search/replace in ranges, on-line help, most printers, indexed manual with tutorial text. **MORE** Needs 320K, PC DOS 2.0+ and 1 DOSD drive. Info: \$50 30-day trial, **SOFTWARE IDEOLOGY**
POB 305
Brooklyn, NY 11204
(718) 236-3676

The IOEA LIBRARIAN

Writers, researchers, all creative workers get organized with **SQUAVENOTE**™ Type & edit notes of up to 500 lines & 100 keywords each. Powerful global operations on keywords, transfer text to & from mail word processors, browse through a set of notes, context-sensitive help, tutorial & reference manual. No risk pkg. examine manual before breaking disk seal. \$69.95 + \$5 s/h. **Check/VISA/MC**



UnionSquareware
265 Washington St./PO Box 228
Somerville, MA 02143
(617) 623-3023/800-334-0854 Ext. 503

9-TRACK MAG. TAPE SUBSYSTEM FOR THE IBM PC/XT/AT



For information interchange, backup and archival storage, IBEX offers a 9-track, IBM format-compatible 1/2" magnetic tape subsystem for the IBM PC, featuring:

- 42 M-Bytes on a single reel.
- IBM format 1600 cpl.
- Software for PC-DOS, MS-DOS.

Write, phone or TWX for information

IBEX

IBEX COMPUTER CORP
20741 Manilla St., Chatsworth, CA 91311
(618) 709-6100 TWX 910-493-2071

RETAILERS TAKE NOTE



Create an educated and aware customer with **PCI** Every issue brings your customer new ways of using their microcomputer **PLUS** it's a "silent salesperson," helping users select new peripherals, software and hardware. If you're interested in a low ticket item that's efficient, effective and profitable, call us today! **CALL 212-503-5380!**

Or write: **Ziff-Davis Publishing Company**
Retail Sales Department
One Park Avenue—4th Floor
New York, NY 10016

CIRCLE 161 ON READER SERVICE CARD



GET FREE INFORMATION!

Of all the products advertised in this issue of PC Magazine, there are dozens you'd probably like to know more about. Handfuls you might be interested in buying.

Now you can have pertinent, comprehensive information about these products right at your fingertips, and it won't cost you anything. Only a minute of your time.

The manufacturers and distributors of these products have colorful and informative literature available. If you're interested in receiving these brochures, PC's Reader Service Program can help.

Simply follow the instructions described below and PC will forward your requests for information to the appropriate advertisers. Before you know it, you'll have a complete and handy product reference file.



While you are looking through PC Magazine take advantage of this handy flip-open card to

circle the numbers as you see products that interest you.

Getting free information about products advertised or mentioned in this issue of PC is as easy as 1-2-3.

1. Each ad in the magazine includes a reader service number. (These numbers are repeated on the advertiser index, as well.) If you'd like more information about the product or products described in a particular ad or feature, circle the corresponding number on the attached card.

2. Fill in your name and address in the space provided. Please: only one card per person.

3. Mail the card today ... it's postage paid. And watch your information file begin to grow.

NOTE: This card is to be used for product information or subscriptions only. Editorial inquiries should be directed to PC Magazine, One Park Avenue, New York, NY 10016.

Now is also an ideal time to become a PC subscriber. See the back of this card for details about our special offer for new subscribers.

PC
MAGAZINE

**IF YOU ARE A
PROFESSIONAL PC
USER...**

**IF YOU SEE THE
PC AS AN INVESTMENT
OR IMPORTANT
BUSINESS TOOL...**

**IF YOU WANT TO
MAXIMIZE YOUR PC
PRODUCTIVITY...**

**HERE IS A SPECIAL
OFFER YOU WON'T WANT
TO MISS!**

Now you can receive one year (22 issues) of PC Magazine for only \$21.97—save 66% off the single copy price!

The money PC will help you save will cover the cost of your subscription more than ten times over!

How?

In PC Magazine, you'll find in-depth and thorough product reviews that will help you make informed and appropriate buying decisions.

You'll learn about innovative applications...project management, communications and graphics...and how to put them to use on your PC.

You'll hear industry news first-hand, and how forward-thinking professionals are using their PCs to further their business goals.

What's more, you get all this information every two weeks, giving you a decided edge over colleagues who rely on a monthly publication.

Your subscription to PC is your guarantee of the most up-to-date and comprehensive coverage of innovations and applications that will help you maximize the performance of your PC.

So don't miss out. Act now on PC's special offer and get one year (22 issues) for only \$21.97. Fill out the attached reader service card and check the subscription box. Or, call toll free, 1-800-852-5200.

PC
MAGAZINE



The big news in Toshiba 3-in-One technology is small.



Toshiba's 3-in-One™ printer technology gives you speed, letter-quality type and high-resolution graphics. All in one highly reliable machine. Which may be why more people choose Toshiba 24-pin printers than any other.

And now you can get this proven technology in a compact-size printer, the P321. At a compact price.

The P321 uses the same Toshiba-developed 24-pin print head that has set the standard for the industry. It produces letter-quality documents at 72 CPS, draft quality at 216 CPS and accurate, dot-addressable graphics. And our print head lasts twice as long in the process.

Toshiba P351 compatibility and Qume Sprint 11 emulation plus a wide selection of plug-in type fonts are

standard features on the P321. And you can get IBM Graphics Printer emulation and downloadable type fonts on diskette as options.

All these features and options in such a compact size and price and complete IBM-compatibility make the P321 a perfect mid-priced business printer to use with your PC.

If you need to do full-size spreadsheets, the Toshiba P341 is the way to go. It has the same capabilities and features as the P321 but adds a wide carriage which easily accommodates spreadsheets. You can also add a bidirectional tractor feed or electronic integrated sheet feeder.

For the name of the authorized Toshiba dealer near you, call 1-800-457-7777.

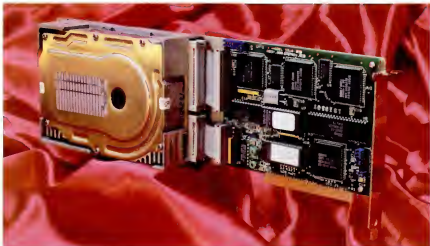
In Touch with Tomorrow

TOSHIBA

TOSHIBA AMERICA, INC. Information Systems Division

CIRCLE 109 ON READER SERVICE CARD

Gold-Card™ Buy The Numbers!



21Mb PC □ 31Mb XT □ 15.5w □ 65ms □ 2K sb

\$695 2 year warranty

\$695* for 21Mb!

Now That's Price Performance

Silicon Valley Computer brings you the Gold-Card: the fastest, lowest powered, longest warranted, most durable, highest capacity, most reliable, lowest priced Hard-Disk-On-A-Card available in the world today.

Silicon Valley Computer

Silicon Valley Computer has been a leading supplier of IBM PC/XT/AT quality disk drive, tape and memory expansion devices to the OEM/VAR/Dealer market since 1982.

Expand Your Memory

Maximize your capacity and performance by adding 21Mb of hard disk storage (with a 2K bonus buffer) to your IBM PC/XT or compatible computer with Gold-Card.

Give Your XT 31MB!

Add our optional *Big File™* enhancement program to your Gold-Card and instead of a 10Mb and a 21Mb, your XT will operate as if it has one large 31Mb disk [XT Adapter Kit required for 31Mb operation]

High Power, Low Power Consumption

The Gold-Card accomplishes all this speed and performance using a low 15.5 Watts during operation. This means you won't risk voiding your factory warranty by having to add an extra power supply to your standard PC.

Compare These Features

- Automatic Head Unloading—Protects Heads and Media
- 65ms Access Time—Fastest Available
- 15.5 Watt Power Consumption—Lowest Available
- 2K Sector Buffer—Increases System Throughput
- 2 Year Warranty—Longest Available
- High Reliability: 28,000 hr. MTBF—No One Else Comes Close
- Highest Shock Rating: 80Gs—Perfect For Portables
- 3.5" Plated Disk Mechanism—Planned Non-Obsolescence



Super Tough — The Gold-Card's automatic head unloading mechanism is key to its high reliability and makes it perfect for portables.

Price/Power/Performance Leadership

Silicon Valley Computer can provide you with everything from a half height floppy to our massive **150Mb MegaDrive™**. No one else comes close to our performance or pricing! All SVC kits come complete with pre-tested and formatted drive, controller, necessary software, cables and installation manuals.

Look and compare these outstanding values:

- 60Mb Tape Archive Kit \$795*
- 32Mb AT Hard Drive 38ma \$695*
- 40Mb AT Hard Drive Kit 21ma \$1295*
- 2MB AT RAM Board, Complete \$595*

Available NOW at your local Dealer!

Call today for the dealer nearest you!

(408) 288-8837

Silicon Valley Computer □ 140 Archer Street □ San Jose, California 95112

*Manufacturer's suggested retail price. Prices are subject to change without notice.
IBM PC, XT and AT are registered trademarks of International Business Machines, Inc.
Gold Cards are formatted to run PC008 3.X when shipped from SVC.

CIRCLE 509 ON READER SERVICE CARD



REVIEWS IN BRIEF

The Smart Answering Machine: SAM Plays It Again

BY CHRISTOPHER JOHNSTON

How smart is the Smart Answering Machine (SAM) from Dialectron Inc.? Given that it costs a mere \$295, receives and time-stamps messages, can be programmed to call up one or more people, delivers a message and waits for a response, and allows separate messages for different recipients, I'd say it's a lot of brain for the bucks.

The features that take SAM beyond average phone management are the software-driven dial facilities. With its menued, SideKick-like dialer, SAM can dial up to 999 numbers (more could be read in from a separate file), deliver the same message, and wait for a response. Listeners can hear personalized messages after inputting a personal three-digit code. One step above that, privileged users could input another code, and so forth. This tree structure will be particularly useful to telemarketing, phone canvassing, and personal communications (and becomes more personal as you move up the tree).

RELIEF FROM LONG MEETINGS: THE PERFECT EXCUSE SAM is time sensitive, so these messages can be delivered after you've gone to work or 5 years from now. This feature might come in handy if you're due at a meeting you know will drag on much longer than necessary. Have SAM call you at a certain time and ask that you be called to the phone "for an important message." SAM will continue to wait until you punch in the three-digit code asking it to play back the message. When you're finished, simply rush back into the meeting and explain something's come up and you have to leave.

Receiving messages in a SAM-equipped office is also no problem. When SAM receives a message, it can either forward it to another number, wait for you to check in remotely, or store it until you get home. If you're at home and you're in the mood to talk with only a few select callers, SAM will keep you when somebody you really do want to talk to is on the line.

SAM - Version 1.45 It is 10:58:00 AM on 4-15-1986
Press 4- to select a number to be dialed.

—MAIN MENU—		—SUB MENU—	
Autodial & Phonebook		Autodial Subsystem	
		▶ Edit or Print S.A.M. Book	
		▶ Capt S.A.M. Book	
		▶ Local Area Code is 212	
Exit Menu, First Name	Phone Number	ID	S-L Comment
Bar, John and Jane	212-488-8808	445	Work 3 to 5
Bombi and Thomas	415-333-5546	567	Picnic in forest
Bragan, Ronnie and Nancy	282-456-1414	666	Dinner on Wednesday
Caravaggio, Tony and Maria	212-567-2342	574	Alpha Home
Chabasso, Chuck	617-245-5465	356	Test New Engine
Cowars, Che	916-245-3456	467	Uffa in Revolution
Walter, Russ	617-266-0128	123	Call with questions
End of List			

PRESS FUNCTION KEY: F2 = DOS, ESC = MAIN MENU

SAM's menued. SideKick-like dialer can accommodate up to 999 entries and can sort by name or phone number. It can also read in ASCII-format lists. The access IDs can be listed either in number format or as letters that correspond to digits on a telephone number pad.

EASY CONNECTIONS Cramping an answering machine into a microcomputer isn't the engineering trick it might seem. SAM is an internal half-card that fits into any empty expansion slot and does its interaction out the back of the bus through two RJ-11 phone connectors: one connects to any standard telephone and the other connects to the telephone jack. When SAM or your PC is turned off, your telephone works as usual. Driven by SAM's software, the board digitizes and compresses speech onto disk. Playing back messages is a matter of putting the telephone receiver to your ear and hitting the Return key.

HARD DISK RECOMMENDED SAM comes with the choice of high or low compression and records at approximately 11K bytes per second, then compresses that speech down to a third that size. Dialectron recommends a hard disk. A dual-floppy PC holds about 4 minutes of pure speech. When one floppy is full, SAM automatically switches to the second. Sound quality

on SAM is good but a little raspy.

SAM's biggest problem is that unless you're using some kind of multitasking system, you can't use your PC for anything else when SAM is playing receptionist. Dialectron shrewdly notes that most people have their answering machines turned on only when they're not available or free to talk.



FACT FILE

Smart Answering Machine (SAM)
Dialectron Inc.
2035 California St., #17
Mountain View, CA 94040
(415) 960-3040
List Price: \$295; Optional Programmer's
Toolbox, \$129
Requires: PC or compatible, 256K RAM,
dual disk drive, DOS 1.1 or later.
In Short: A half-card telephone-answering
machine with RJ-11 jacks, telephone lines,
and software card.

CIRCLE 601 ON READER SERVICE CARD

PRICED TO SELL Sam's big benefit is its price tag. At \$295, it costs more than most answering machines, but that's small change for a hardware/software gizmo as complex as SAM. Since the price and features are right, Dialatron might find itself selling to both small companies and home consumers as well as larger corporations outfitting employee PCs.

Although getting a SAM is no problem now, it might soon become easier—as

easy as strolling down to your local Radio Shack. Recent speculation has it that Dialatron and Tandy may sign a distribution agreement for the product.

There are more-advanced telephone management systems on the market, but for meeting the practical needs of telecommunications enthusiasts and price-conscious businesspeople, SAM beats out its higher-priced but more full-featured competition.

Cauzin SoftStrips: The Paper Chase, Continued

BY ROBIN RASKIN

Just when you thought you were finally within sight of the paperless office, Cauzin Systems enters the scene. Backed by the likes of Kodak, Xerox, and General Instrument Corp., Cauzin has developed a product called SoftStrip, which encodes and reads data using nothing less than the nemesis of the paperless office: plain old paper.

The encoding part of the process prints software data, graphics, or sound impulses onto plain paper in highly condensed optical binary patterns. To decode the paper data strips, you need the Cauzin SoftStrip Reader. The Reader is a device that plugs into the PC's serial port and reads data from the paper strips using optical electronic scan technology, much as a bar-code reader works. The Reader comes packaged with RAM-resident communications software, a cable, and sample SoftStrip programs.

EASY PRINTING Cauzin offers a service for printing your software and data onto little paper strips; however, since the cost varies greatly depending on the job, it is best to call the company for an estimate.

Cauzin also makes available StripWare—software you can use to print your own data strips. The process can be accomplished on virtually any type of printer and on virtually any type of paper, albeit at a lesser density than with the more sophisticated and costlier method that Cauzin offers.

ACCOUNTING FOR MICROS

\$395 Set of Four
\$325 Set of Three
\$465 Set of Five

ACCOUNTING FOR MICROS is a fully integrated accounting system which meets professional standards. They're fast and easy to use, with simple instructions. Our manual (shown above) also includes helpful information on bookkeeping and computers.

ACCOUNTING PERSONAL

Allows up to 1,000 accounts & 1,000 transactions/month. Retains month-end balancers for Last year, This Year and Forecast. Includes Cash Disbursements, Cash Receipts and General Journals. Reports include Balance Sheet, Income Statement, Annual Summaries and Journal Reports.

GENERAL LEDGER

Allows up to 1,000 accounts & 1,000 transactions/month. Retains month-end balancers for Last year, This Year and Forecast. Includes Cash Disbursements, Cash Receipts and General Journals. Reports include Balance Sheet, Income Statement, Annual Summaries and Journal Reports.

ACCOUNTS RECEIVABLE

Allows up to 2,500 customers and 1,000 invoices per month. Invoicing can access Inventory Module. Keeps customer names and addresses. Invoice prints on plain paper or any pre-printed form. Statements can be printed at any time.

INVENTORY

Allows up to 4,000 parts keeps 3 month history of unit sales as well as year to date. With AR, can be used as point of sale system (prints invoices, handles cash). Reports include Inventory Value and Stock Report, Internal and Customer Price List.

DEMO DISK

\$18.00

Try all 5 programs across IBM, AT, AP, PC, PRO. Order our DEMO DISK for \$18.00 (includes shipping). Condensed version of the programs give you the "flavor" of data entry and access. Includes sample reports and instructions. Specialty machine.

TRYAN

The "Catch-All" program. Files any type of information for quick access. Name or subject oriented with 15 lines of notes per name. Use TRYAN as a mailing list, filing system, notebook, etc. Can be used alone or with data from our other programs.

TRYAN DEMO

\$18

HOW TO ORDER:

Please specify machine and disk format. You can pay by check, by VISA or MasterCard (we need your expiration date and card number), or by L.P.S. COD (add \$2.50 COD charge). Our price includes shipping. Minnesota residents, add 5% sales tax. We ship most orders the same day.

or ORDER BY PHONE: 1-800-654-6933

James River Group
INCORPORATED



(612)339-2521

Dept. PC

123 North First Street
Minneapolis, MN 55401



FACT FILE

Cauzin SoftStrip
Cauzin Systems Inc.
835 S. Main St.
Waterbury, CT 06706
(203) 573-0150

Last Prices SoftStrip Reader, \$199.95; software for printing out strips on laser printers, \$19.95; StripWare, from \$3 to \$13.

Requires: Serial port.

In Short: Recycled bar-code technology with an uncertain commercial future. Works fine, but will probably be useful only for highly specialized applications.

CIRCLE 100 ON READER SERVICE CARD

The VISUAL language of the future is here !

Have you seen it ?



"The VISUAL language"

**No other application development tool
can develop business applications faster !**

SATISFACTION GUARANTEED or YOUR MONEY BACK !

If you cannot save \$995 in development cost on your first application, return the package for a full refund.

Order now, and pay only an introductory price of \$695 (plus tax where applicable), 30% off the \$995 list price.

**SOFTWARE MERCHANTS
UNLIMITED**

3747 OVERLAND AVE. SUITE 112
LOS ANGELES, CALIFORNIA 90034

Circle 10 on Reader Service

IBM is a trademark of International Business Machines

The First Picture-Oriented Applications Generator and Prototyping Tool

For the IBM PC and compatibles

Complete

Contains all you need to instantly develop applications.

- Relational data base management
- Query-by-example
- Screen format generator
- Report generator
- Menu generator
- Help/Documentation generator
- Database Mail-merge capability
- Built-in expert analyst/programmer

Powerful

- Non-procedural. Unique specification/design language used to create complex integrated business/accounting systems.
- develop data-intensive applications with ease
 - use multiple data files as easily as using one file in all your programs
 - create standard programs automatically
 - painlessly "paint" custom menus to drive your applications
 - perform data "batch updating" and print reports simultaneously
 - enter multiple records into multiple files via a single form
 - incorporate advanced features such as pop-up search windows, date-entry/ded program interrupts, custom help and documentation

Fast

Written in assembly language - responds quickly.

- design programs as fast as a user can specify requirements;
- instantly create executable code from specifications

Increases productivity

- Simply "specify" and "design" what you want done.
- pattern-recognition logic eliminates tedious line-by-line programming
 - picture-oriented specification language minimizes writing and debugging effort

Easy to use

More than user-friendly. Its visual and picture-oriented medium makes it truly user-educative.

- built-in interactive tutorial and context-sensitive help guide you in developing applications
- well-designed menu allows you to perform otherwise complex tasks with one or two keystrokes
- immediate feedback and visual approach makes "programming" easier than the abstract, word-oriented procedural method

I WANT TO DEVELOP COMPLETE APPLICATIONS FASTER !

- ☐ Please send me the full SMPLE package (\$995)
☐ Please send me a SMPLE demo disk (\$19.95)
☐ Please send me more information

Enclosed is my check or money order for \$ _____ (CA residents, add sales tax)

Name/Title _____

Company _____

Street _____

City _____

State _____

Zip _____

Phone _____

Fax _____

Out and mail to

**SOFTWARE MERCHANTS
UNLIMITED**

3747 OVERLAND AVE. SUITE 112

LOS ANGELES, CALIFORNIA 90034

Pls. check one:

☐ END-USER

☐ DEALER

☐ VAR

1-2-3 spreadsheets as you work.

123 AutoSave is easy to use. It can be installed directly onto the 1-2-3 system disk or into the Lotus directory on your hard disk and will be loaded automatically each time you boot up 1-2-3. The program comes preset to back up every 10 minutes, but you may select anywhere from 1 to 60 minutes, and you are able to change save intervals from within 1-2-3. In 1-2-3, when you are in the ready mode, the flashing "wait" sign will alert you that 123 AutoSave has taken over and is backing up the worksheet. It creates a file named 123-SAVE.WK1 (1-2-3, Release 2) or 123-SAVE.WKS (Release 1A) and stores it in the directory you are logged on to.

SAVE OUR SPREADSHEET SOS is similar to 123 AutoSave but for now works only with 1-2-3, Release 1A. It must be loaded before each session and remains resident until you reboot or turn the PC off. You may select backup increments between 30 and 3,600 seconds (1 hour); SOS comes preset for every 2 minutes. Unlike 123 AutoSave, SOS lets you change the save interval only during installation. Like 123 AutoSave, it creates a temporary file (SOS.WKS) and stores it in the current directory. Both programs may be disabled and enabled at any time. Remember: neither of these programs are a substitute for saving manually, though, since both save all worksheets under the same name. [E]



FACT FILE

123 AutoSave
Megahertz Corp.
50 S. Main St., #600
Salt Lake City, UT 84144
(801) 355-8857

List Price: \$49.95

Requires: 1-2-3, Release 1A or 2; DOS 2.0 or later.

In Short: A RAM-resident utility that automatically backs up the spreadsheet currently in RAM, at a predetermined interval. Not copy protected.

CIRCLE 548 ON READER SERVICE CARD

SAVE OUR SPREADSHEET (SOS), Version 1.0

Goldata Computer Services
2 Bryn Mawr Ave.
Bryn Mawr, PA 19010
(215) 525-1036

List Price: \$29.95 plus shipping

Requires: 1-2-3, Release 1A.

In Short: SOS is a memory-resident program that will back up a spreadsheet as you work. Not copy protected.

CIRCLE 549 ON READER SERVICE CARD

Still Searching?



What does the Bible say? And where?

We offer an integrated family of software products that allow you to search the Bible as never before.

With "THE WORD Processor" software (which includes the complete text of the KJV or NIV Bible) you can create indexes on key words, phrases, even concepts, as well as search, display or print, for just \$199.95. Greek and Hebrew Transliterator products which include Strong's Concordance are also available. Or choose from a host of other exciting Biblical software products available in varying price ranges.

So if you're still searching, give us a call. We're anxious to show you how your PC can help you access your Bible as never before.



Include \$3.00 for postage and handling. For Apple, IBM PC, Commodore 64, TRS-80, Kaypro, CP/M 2.2, MS-DOS.

2013 Wells Branch Parkway, Suite 304
Austin, Texas 78728 (512) 251-7541

CIRCLE 341 ON READER SERVICE CARD

Is there an
XEDIT
compatible editor for
your IBM PC?
Yes. **KEDIT.**

- Most XEDIT commands and features
- XEDIT fullscreen layout
- Multiple files
- Split-screen editing
- Redefinable keys
- Enhanced block operations
- DOS command interface
- And much, much more

Mansfield Software Group
Box 532
Storrs, CT 06268
203-429-8402

\$125 plus \$3 shipping
Demo Version \$10
MC, VISA, C.O.D., PO, check

XEDIT is IBM's powerful fullscreen editor for VM/CMS

CIRCLE 364 ON READER SERVICE CARD

THE NORTON COMMANDER™



New from Peter Norton.

THE QUICK AND EASY HARD DISK MANAGER.
LETS YOU TAKE CHARGE OF YOUR COMPUTER.

Call or write for free brochure. Program available
direct for \$75 from Peter Norton Computing, Inc., 2210
Wilshire Boulevard, Santa Monica, CA 90403. 213-453-2361.

The Norton Commander™ is a trademark of Peter Norton Computing, Inc. © 1986 Peter Norton Computing.

640 K 21 MEG

DL-XT

640 K Motherboard with 640 K
21 MEG Hard Disk Drive
360 K Floppy Disk Drive
Hard Disk Controller
135 W Power Supply
Floppy Controller
Parallel Port
Serial Port
Game Port
Keyboard
Calendar
Clock

\$999.95

TURBO XT 4.77-8.00 mhz \$ 1099.95
TURBO AT w/21 MEG 55ms Drive ..\$ 1989.95
300/1200 MODEM (INT or EXT) \$ 145.00
TANDON TMS0-2 FLOPPY DRIVE ..\$ 289.00
EGA CARD (EGA,CGA,MGA,COMP) ..\$ 289.00
*** JULY SPECIAL ***

21 MEG XT DRIVE KIT ...\$ 410.00

DATA-LITE SYSTEMS

P.O. BOX 1350
SIMI VALLEY, CA 93062
805-527-6465

DOUBLE THE OPTION CAPACITY OF YOUR IBM PERSONAL COMPUTER PC-XTRA

- DIRECT EXTENSION OF PC BUS
- NO SOFTWARE CHANGES
- NO HARDWARE MODIFICATION
- STYLING CONSISTENT WITH IBM

Add all these special options you've been wanting
without worrying about filling plug-in and
back panel space.



DEALER INQUIRIES INVITED.

\$549.00* F.O.B. SANTA ANA

*CALIFORNIA RESIDENTS ADD 6% SALES TAX

PC HORIZONS, INC.

1701 E. Edinger
Suite A6,
Santa Ana, CA 92705
(714) 953-5396

CIRCLE 194 ON READER SERVICE CARD

PC
MAGAZINE

COMING UP

ENHANCED GRAPHICS ADAPTERS

For a while, the IBM Enhanced Graphics Adapter—known for its high resolution and high price—was the only choice for PC users who wanted better resolution in color. But thanks to market demand and an innovative chip set from a new company called Chips and Technologies, the picture has changed. Today, nearly a dozen alternatives are available. Stewart Alsop discusses the growth of the EGA marketplace. Charles Petzold reviews the IBM EGA and 11 compatible boards and PC Magazine Labs reports benchmark test results for the 12.

BUILD YOUR OWN AT Building an AT, either from a packaged kit or from scratch, takes little time and offers both customization and superb performance for the price. Robin Raskin, who assembled one AT from a PC Designs kit and one from separately purchased components, describes her foray into computer construction and reports on how the clones score on the PC Magazine Labs benchmark tests.

PROJECT DATABASE Project Database II comes to a close with the last of three installments. In this issue, *PC Magazine* reviews 18 more flat-file database management systems.

BUSINESS FORECASTING The power of statistical techniques for predicting the business future is now accessible to all PC users, not just statisticians working on mainframes. Marvin Bryan reviews 16 packages that cover a wide range of functions for general and specific needs. Some, targeted specifically at statistics novices, feature easy menu interfaces and helpful tutorials.

BACKING IT UP Vincent Puglia continues his series on hard disk utility software with reviews of 11 software packages dedicated to making it easier and faster to back up your hard disk to floppies.

Introducing

INFOGATE

***The Corporate Solution
For Integrating
PC Software and
Mainframe Information
...available now***



Cullinet's INFOGATE is the first personal computer product to allow a wide range of different microcomputer spreadsheets, data-bases, word processors, and graphic software to talk to the mainframe and to each other. INFOGATE provides users of 1-2-3[™], Symphony[™], dBASE[®], Multimate[™], and other software with direct access to the corporate data needed for their PC applications. For users of multiple PC products, INFOGATE also makes it possible to easily exchange data between products. INFOGATE—stand-alone or with Cullinet's Information Center Management System—it only costs \$300. Call Cullinet's toll-free number 1-800-551-4555 today!

Cullinet

© 1986 Cullinet Software, Inc., Westwood, MA 02090-2198

dBase is a registered trademark of Ashton Tice. Multimate is a trademark of Multimate International Corporation. Symphony and 1 2 3 are trademarks of Lotus Development Corporation.

CIRCLE 249 ON READER SERVICE CARD

THE PROFESSIONAL'S CHOICE

Lotus 1-2-3 \$319	Lotus Symphony \$449	dBase III Plus \$369	FrameWork II \$369	MultiMate \$219	Word Perfect 4.1 \$209
-------------------------	----------------------------	----------------------------	--------------------------	--------------------	------------------------------

Software

Word Processing Editors

FANCY FONT	\$119
FINAL WORD II	\$219
MICROSOFT WORD	\$219
MULTIMATE	\$219
MULTIMATE ADVANTAGE	\$269
OFFICE WRITER/	
SPILLER	\$219
PFS: WRITER	\$199
SARNA WORD III	\$219
THINK TANK	\$159
TURBO LIGHTNING	\$159
VOL.5 WRITER 3	\$159
VOL.5 WRITER	\$255
SCIENTIFIC	
WORD PERFECT 4.1	\$250
WORDSTAR 2000	\$249
WORDSTAR 2000+	\$249
WORDSTAR PRO	\$249
XTWRITE III	\$249

Database Systems

ALPHA DATA BASE	
MANAGER II	\$179
CLIPPER	\$259
CONDOR III	\$339
CORNERSTONE	\$299
ORACLE II PLUS	\$339
KMAN 2	\$499
PARADISE	\$499
PFS: FILE/PFS	
REPORTS	\$199
POWERBASE	\$199
O.A.	\$199
QUICKCODE III	\$159
QUICKREPORT	\$159
ORACLE 5000	\$359
REFLEX	\$55
REVELATION	\$499

Spreadsheets/

Integrated Packages	
EMULE	\$349
FRAMEWORK II	\$349
JAVELIN	\$349
LOTUS 1-2-3	\$319
MULTIPLAN	\$135
OPEN ACCESS	\$259
SMART SYSTEM	\$499
SPREADSHEET	
AUDITOR	\$99
SUPERICAL 3	\$209
SYMPHONY	\$449

Graphics

DIAGRAM MASTER	\$219
EXECUCISION	\$199
EXTRACOLOR	\$249
FREELANCE	\$209
GEM DRAW	\$149
GRAPHWRITER	
COMBO	\$299
MS-ART	\$259
MS-CHART NEW	\$199
OVERHEAD	\$199
EXPRESS	\$199
PC DRAW	\$209
PC PAINTER/BRUSH	\$99
PFS: GRAPH	\$99
SIGMASTER	\$149
VOL.5 WRITER 3	\$159

Project Management

HARVARD TOTAL	\$279
PROJECT MANAGER	\$279
MICRODOT	\$249
PROJECT	\$249
PROJECT SCHEDULER	\$339
NETWORK	\$249
SUPERPROJECT +	\$249
TIMELINE 2.0	\$259

Communications/

Productivity Tools	
CROSSTALK	\$99
PROKEY	\$99
KEYWORKS	\$129
RELAY GOLD	\$149
REMOUSE	\$149
SMARTER	\$149
SMARTCOM II	\$99
SUPERKEY	\$49

Statistics

SPSS-PC	\$375
STATPAK-ANVA	\$299
STATPAK-GLM	\$299
WALCONE	\$299
SYSTAT	\$419

Desktop Environments

DESK ORGANIZER	\$99
GEM DESKTOP	\$39
SIDEBACK	\$39

Network Applications

DBASE III LAN PAK	\$599
KMAN 2	\$899
OPEN 8 SYSTEMS	\$459
R BASE 8.0	\$799
REVELATION	\$999
WORD PERFECT	\$459

Languages/Utilities

CONCURRENT DOS	\$179
C&C C COMPILER	\$299
FASTTRACK	\$99
LATITUDE C COMPILER	\$299
MARK WILLIAMS C	\$319
MICROSOFT C	\$319
MS BASIC COMPILER	\$349
MS FORTRAN	\$329
NORTON UTILITIES	\$99
QUICK BASIC	\$75
TURBO PASCAL	\$99
RENIIX	\$99

Accounting

BPI	\$299
GREAT PLAINS	\$479
HIS BABYBUSINESS	\$359
ONE WHITE PLUS	\$159
OPEN SYSTEMS	\$159
PEACHTREE	\$259
REAL WORLD	\$259
STAR ACCOUNTING	\$259
PARTNER II	\$259

Display Boards

HERCULES GRAPHICS	\$299
CARD	\$159
HERCULES COLOR	\$159
CARD	\$159
PARADISE COLOR/	
MONO	\$199
PARADISE MODULAR	
GRAPHICS	\$259
QUADRAM EGA+	\$379
SIGMA EGA 350	\$379
SIGMA COLOR 400	\$449
STR EGA PLUS	\$399
TECMAR GRAPHICS	
MASTER	\$449
TSENG ULTRA PAK	\$499
TSENG ULTRA PAK-S	\$399

Monitors

AMDEK 600 722	\$429
NEC MULTISYNC	\$599
PRINCETON HK-12	\$449
PRINCETON MAX-12E	\$579
PRINCETON SA-12	\$579
PRINCETON HK-12E	\$579
TOSHIBA VE-8	\$579
TAXAN 122 AMBER	\$159
TAXAN 630/645	\$499

Networks

AST PC NET	\$249
ORCHID PC NET	\$249
3 COM	\$249

Printers/Plotters

BROTHER TWNWRITER	\$899
DIAMLO	\$249
EPSON FX-85	\$499
EPSON FX-280	\$599
EPSON LO-400	\$599
EPSON LK-1000	\$729
HP 7475A	\$149
JUKI 9300	\$899
NEC 3155	\$899
OKIDATA 182	\$379
OKIDATA 183	\$519
TI 882	\$169
TOSHIBA P221	\$899
TOSHIBA P341	\$899
TOSHIBA P251	\$109

Input Devices

KEYTRONIC 5151	\$179
KOALA	\$179
MICROSOFT MOUSE	\$179
PC MOUSE W	\$179
PAINTPLUS	\$179

Accessories

CURTIS PROTECT	\$249
SURGE	\$249
DATASHIELD BACKUP	\$249
POWER	\$249
OLYMPUS SWITCHES	\$155
MICROFASER PLUS	\$249
TRIPPLITE BACKUP	\$249
POWER	\$249
256K RAM SET	\$135
8087 MATH CHIP	\$135
90287 MATH CHIP	\$199

NEC Multisync \$599	Mountain Drivecard 20 \$899
---------------------------	-----------------------------------

Quadram EGA \$379	Princeton HX-12E \$539
-------------------------	------------------------------

J RAM AT-3 \$239	IRMA Board \$799
---------------------	------------------------

*CALL FOR SHIPPING COSTS

FREE SHIPPING
on all credit card
or prepaid orders
and all orders over \$1000

LOWEST PRICE GUARANTEE!!
We will match current
nationally advertised
prices on most products.
Call and compare.

free!
Diskette
Library
Case
with your order

1-800-221-1260
In New York State call (718) 438-6057

TERMS
Checks—allow 14 days to clear. Credit processing—add 3% COO orders—cash.
M.O. or certified check—add \$5.00. Shipping and handling UPS surface—add \$3.00
per item (UPS Blue \$6.00 per item). NY State Residents—add applicable sales tax.
All prices subject to change.



MON.-THURS. 9:00AM-8:00PM
SUN. & FRI. 9:00AM-4:00PM

Softline
Softline Corporation
P.O. Box 729, Brooklyn, N.Y. 11230
TELEX: 421047 ATLN UI
FAX: 718-972-8346

■ PC PRODUCT INDEX

BS#	PRODUCT	ADVERTISER	PRICE#
DISK OPERATING SYSTEMS			
70	Microstar	Advan-Tech	233
71	QDOS	Quantum Software Systems, Inc.	46
ACCOUNTING SOFTWARE			
472	Accounting Software	Business Tools, Inc.	45
49	Accounting Software	DAC Software	17
260	Lotus Software	H & I Computers	301
7	Accounting from Macros	James River Group	380
849	Real World Software	Real World Software	3
105	Real Software	Real Associates	145
INTEGRATED ACCOUNTING PACKAGES			
430	Alfred Wallace III Accounting	SWI Corp.	31
COMMUNICATIONS SOFTWARE			
340	Indygate	Cybernet Software	503
129	QAT	Cybert Technology	124
254	Hypercom	Edgeline, Inc.	124
278	Comshare	Micro Star Inc.	536
335	Indygate	Micro Star Inc.	197
336	Remnet	Micro Star Inc.	56
520	Easy Link	Server Technology	603
OTHER UTILITIES			
718	Charmant Software Board	De Data, Microcomputers Aves.	250
740	Fontwork	Font Generation	154
GRAPHICS SOFTWARE			
476	Graphics Software	American Small Business Computers	91
514	Micro-Link	Analysis International Inc.	144
563	GRE	Banner Blue	42
58	Design	Computer Support Corporation	36
908	Chart Master	De Data, Microcomputers Aves.	12
223	Diagram Master	De Data, Microcomputers Aves.	254, 255
134	Intergraph, 211	Edgeline, Inc.	124
34	Photo-Joker	Hypernet Software	172
533	EGS Plus	Real World Software	36
790	Screen and Presentation Graphics	Software Publishing	83
PROJECT MANAGERS			
151	PM4-11	North America, Inc.	107
37	Project Planner	Phonix Systems	317
299	Blizzard Total Project Manager	Software Publishing	148
CALENDAR/SCHEDULE ORGANIZERS			
730	Pop Up Book Set Plus	Popular Programs	354
SOFTWARE FOR PROFESSIONALS			
402	Traveling Sidekick	Borland International	207
70	Diagram	Computer Support Corp.	36
125	Invitation	Cornell La Plante	301, 303
422	Keep Track Plus	John Goss	803
441	Mail 2-1-1 Personal Calendar	John Goss	264
262	Smart Notes	Perseus Corp.	273
ENGINEERS/SCIENTISTS			
806	Micrograph & Macro Logs	Spectrum Software	92
STATISTICAL SOFTWARE			
172	Stat Services	SPSS, Inc.	30
ARTIFICIAL INTELLIGENCE SOFTWARE			
130	Artificial Intelligence	Borland International	207
384	Artificial Intelligence	Proteomix Inc.	154
WORD PROCESSING SOFTWARE			
54	The Word Processor	Brite Research Systems	303
717	Smart Series	Intertec Software	30, 31
720	Text Synthesizer	Lexiprint Ltd.	17
22	Wordstar 2000, Release 2	Micropro International	49, 50
140	Word 1.0	Microsoft	2, 3
513	Wordperfect	Wordperfect	20
580	Wordstar	Xygen	303
WORD PROCESSORS			
476	Word Master	Mac Software	276
478	Word Master	Mac Software	278
179	PC Writer	Quick Soft	335
WORD PROCESSING AIDS			
217	Rightmargin	De Data, Microcomputers Aves.	34
178	Fontwork	Font Generation	154
293	Beam Reversal Photocopy	Probit	25
MULTIFUNCTION SOFTWARE			
345	Public Domain Software	PC Software International	4
512	Public Domain	Personal Computer Products	548
316	Software Connect	Software Solutions	29
TYPESETTING SOFTWARE			
408	Settype	Settype Inc.	340
EDUCATIONAL SOFTWARE			
340	The Word Processor	Brite Research Systems	303
INTEGRATED SOFTWARE			
122	Able One	Able International	289
277	Artics	Borland International	207
272	Smart Series	Intertec Software	30, 31
730	Text Synthesizer	Lexiprint Ltd.	17
505	VP Info	Parade Software	174
7	Open Access II	SP	300
ENTERTAINMENT SOFTWARE			
516	Intimate	Recreational Technology	46

BS#	PRODUCT	ADVERTISER	PRICE#
LANGUAGES			
150	Business Language	Borland Systems	803-803
176	Turbo-Pascal	Borland International	231
PROGRAMMER'S TOOLS			
126	Programmer's Tools	Mac Software	303
268	Instant Replay	Notekware	174
313	Programmer's Tools	PC Board	28-27
360	Programmer's Tools	PC Board	29
118	Programmer's Tools	Software Solutions	333
DATABASE MANAGERS			
147	Reckes	Borland International	308
175	PC FILE-R	Borland	230
288	Revelation	Centrex, Inc.	42
448	File Manager	Clarke Systems	193
308	Share The Location	Micro Data Base Systems	24
101	Database	Powerbase Systems	348
102	Database	Software Solutions	333
330	File-Pro II	Software Building	117
213	File-Pro II	The Small Computer Company	136
PROGRAM DEVELOPMENT/GENERATOR TOOLS			
347	Alfred III	Fun & Games	283
350	Flash Up Windows	Software Building	117
TEXT EDITORS			
303	Turbo Editor	Borland International	235
804	SPS PC	Continental Technology Corp.	862
804	Reckes	Mac-Field Software Group	303
OTHER UTILITIES			
367	CRG	Banner Blue	42
194	Copy II PC	Central Point Software	275
893	Disks-A	Ford Software	812
288	File Manager	Clarke Systems	193
307	Software	Powerbase Systems	348
408	What's Hot?	General Optimization	1
244	Disk Manager	MEI Microcomputers	188
613	Notepad	National Utilities, The	28
121	Lightning	Personal Computer Support	24
3	Copywrite	Quad Software Ltd.	10
130	Screen Saver	Software Building	117
130	Screen Saver	Software Solutions	333
157	Pathfinder	Worldwide Data Corp.	504
152	Selected	Worldwide Data Corp.	504
HARDWARE			
225	Hardware	Compu Lab Pointe	302-303
243	Keyboard	Reynolds	38
386	Power Configuration	Tropic	812
IBM PC COMPATIBLE COMPUTERS			
323	Out System 286	Advanced Labs, Research	509
127	Advanced XT/AT	CIS Lab (American Computers)	244
127	XT/AT Compatible	Data Line Systems	84
127	IBM i compatible	Microtek Electronics	224
127	IBM i compatible	Northwestern Software	82
131	Mail Order PC XT Compatible	Northwestern Software	82
127	ET 286 AT	PC Design	70
175	Power Vanilla	PC Design	70
339	PC Limited Turbo PC, PC's Limited AT/PC's Limited	Qualcomm Corp.	104-107
339	Outage	Qualcomm Corp.	107
328, 329	IBM Compatible	Qualcomm Corp.	107
328	Multiuser Systems	Tech PC	286-297
334	Logic	Tropic	812
349	XT/AT	Vision Technologies	229
336	XT/AT 2.1	Vision Technologies	229
462	TurboPC 2	Vision Technologies	229
3	A Star	With American	66
BUSINESS SYSTEMS			
1	IBM Systems to PC Product	IBM Business Corp. Systems	11
MULTIFUNCTION BOARD			
804	See File Processor	AT&T Research	803-81
125	MultiFunction Board	Compu Lab Pointe	302, 303
803	Short Stack	Integrat Inc., Inc.	303
101	Hard	McGraw-Hill (CGI Software)	117
101	The Scanner	Micropro Computer Products	100
102	The Accelerator Board	Oxford Technology	100
120	EGA Board	Personal Computer Support	240
134	The Adapter Board	Real River Technology	173
VIDEO/GRAPHICS BOARD			
524	Video Display Adapter	AT&T Electronic Photography	204-205
140	Graphics Card	Harvard Computer Technology	213
140	Graphics Card	Parade Systems	213, 214
140	Hi Res Graphics	Parade Systems	213
187	The Chameleon VDT	STB Systems	98
189	Enhanced Video Adapter	Tung Lab Inc.	223
EXPANSION UNITS			
194	PC Expander	PC Hardware	804
194	PC Expander	Reynolds	38
INPUT HARDWARE			
348	3-axes	Dart Corp.	304
356	Logitech	Logitech	37
KEYBOARDS			
283	Keyboard	Reynolds Corp.	38
INTERFACE DEVICES			
176	LYNX Tracked	Honeywell	381
286	The Logical Collection	FBI Generation	154
478	Mouse	Myriad Electronics	339
484	Bus Code Reader	Vidia Inc.	339

■ PC PRODUCT INDEX

R#P	PRODUCT	ADVERTISER	PAGE#
COMMUNICATIONS HARDWARE			
80	Extran Modem	Extran Systems, Inc.	56
360	InterCom 5221	InterCom	364
189	InterCom 5222	InterCom	236, 239
303	PC Shadow	Software Link, Inc.	8
MODEM			
85	Transtar 1000	Rayco	87
175	Practical Modem 1200	Practical Peripherals	70
364	Modem	Vite T.E.	38
NETWORKING			
394	Linklink	Software Link, Inc.	10
OTHER COMMUNICATIONS HARDWARE			
34	Buddy System	Ram-Group Marketing	176
	Inter	DCA	88-89
DISPLAYS/MONITORS			
229	Galaxy Laser Backup	Genoa Systems Corp.	130
223	Color Monitors	Nascom Corporation	240
848	Monitors	NBC Home Electronics Inc.	132
596	Monitors	PC's Limited	104-107
303	PC Shadow	Software Link	8
MASS STORAGE HARDWARE			
60	Videotape	Alpha Micro	376
225	Hard Disk	Core International	58
197	Personal	Dynalab/Edge Co.	70
280	Personal Access	Dicks Technology	30
180	DI Backup	Design Software	18
30	30 Mip Hard Disk Cont.	Equinox Systems, Inc.	30-31
89	Hard Disk	PC's Limited	104-107
124	Quad EMS	Quadcom Corp.	136
89	Hard Pack 20	Quint	27
252	Type Subsystems	Signa Design	157
7	Type Family	Signa Inc.	142
213	TC-8020, TC-3025, TC-8070, TC-3080	Tecon	140-141
680	Backtrack	Telspan Technologies	140-141
338	Tech Disk	Tech PC	287

R#P	PRODUCT	ADVERTISER	PAGE#
PRINTERS			
140	Printers	Dynas	6-7
167	On-The-Go Printer	Lapport Systems	130
174	Laser Pro Express	Olney	302
217	Printers	Prologics	229
DOT MATRIX			
229	Alpha Dot Matrix Printer	Alpha America	129-132
FONTS			
300	Fontary	Prosoft	47
PLOTTERS			
348	Plotters	Riverton Instruments	125
PRINTER DRIVERS			
313	Letter	Hammerhead	348
PRINT SPOOLERS			
4	Print-Q Spooler	Software Decisions	22
DISKETTES			
18	Disks	BA5P	262
125	Disks	Century Le-Prom	303, 303
289	Dynalab Disks	Dynalab	69
344	IBM Disks	Precompact Data Products	347
ACCESSORIES			
262	Cable	Cable Manufacturing	C4
360	Barcode	Data Spec	347
389	Debit Check Calendar For IBM	Magnatrol Corp.	348
KEYBOARD OVERLAYS			
464	Adapters	Interscan Software	327
463	PC Document	Systems Management Assoc.	325
480	Templates	T.M.	480
LITERATURE			
126	CIS-Consumer	Compuserve Information Service	83

DISK MECHANIC™

The ULTIMATE Backup, Analyze & Repair Utility
The Disk Toolkit NO IBM PC Should be Without
Protects Your Software Investment

BACKUP TOOLS:

- Can Backup Most Every Diskette
- SUCCEEDS where others fail!
- Works Manually or Automatically
- Create "Protected" Diskettes
- Many Additional Analysis Tools

SECTOR TOOLS:

- Examine/Print Sector Data
- Modify (ZAP) Sector Data
- Compare, Copy & Zero Sectors
- Search Sectors For Data

FILE TOOLS:

- Show Disk & File Allocation
- Display & Alter File Data
- Repair Damaged Disks
- Recover Erased Files
- Alter "Hidden" Status
- Search Files For Data

HACKER TOOLS:

- Modify Floppy Disk Controller Parameters
- Supports All FDC R/W Commands

DISK MECHANIC works with all standard IBM PC disk formats including "protected" diskettes with mixed track and sector sizes, blank and high track formatting, CRC errors, and single or double sided drives. DISK MECHANIC requires an IBM PC with 128K of memory or COMPAQ with 102K of memory, DOS 1.10, and 2 floppy disk drives. DISK MECHANIC includes a detailed 48 page instruction manual. To Order DISK MECHANIC send check or money order for \$70 plus \$3 for shipping (Mass. res. add sales tax.) to: MLI MICROSYSTEMS, Box 825, Framingham, Mass. 01701 or Call (617) 826-3055 for Mastercard or VISA orders. Dealer/Distributor inquiries welcome. #1463 MLI MICROSYSTEMS.

MLI MICROSYSTEMS

CIRCLE 344 ON READER SERVICE CARD

Jr... My How You've Grown!



J&M Systems' PC2C disk controller allows you to add up to two external floppy drives to your PCjr, as well as our new hard drive! It is user-installed and replaces the IBM disk controller board.

Our floppy drive systems include the PC2C controller, cable, 360K drive(s),

case, power supply, and software — everything you need! Prerequisite: DOS 2.1

- PC2C controller and software \$149
- PC2C one-drive system \$295
- PC2C two-drive system \$449

Our hard drives attach directly to our PC2C controller, or, with some modifications, to the original IBM board. The hard drive systems include a drive with case, power supply, cable, MS DOS driver, and host adaptor. (PC2C controller not included).

- 10 MByte system \$750
- 20 MByte system \$995

Visa and Mastercard accepted. Shipping extra.

15100A Central SE
Auburquerque, NM 87123
(505) 282-4182

J&M
J & M SYSTEMS, LTD.

CIRCLE 491 ON READER SERVICE CARD

COMPUTER DISCOUNT WAREHOUSE

IBM



IBM XT SPECIAL
w/1 FLOPPY, 256K, 30 MEG \$2260.44
IBM PC™
w/1 FLOPPY, 64K \$1258.40
w/2 FLOPPIES, 64K \$1358.40
w/1 FLOPPY, 64K, 10 MEG \$1658.40
w/1 FLOPPY, 64K, 20 MEG \$1820.44
Monitors & mouse sold separately

WHY PAY RETAIL?

Nobody Sells For Less

COMPAQ
PORTABLE



2 DRIVE 256K \$1543.89
1 DRIVE + 1 10 MEG \$1973.90
1 DRIVE + 20 MEG \$2067.87
COMPAQ PORTABLES INCLUDE MOUSE

286's • PORTABLE II • DESK PRO's
ALL IN STOCK
CALL FOR LOWEST CUSTOM QUOTES
TM-Registered trademark of IBM and COMPAQ

HARDWARE, SOFTWARE & PERIPHERALS AT DISCOUNT PRICES

COMPUTERS

IBM PC/XT* SPECIALS

IBM PC w/64K 1 drive \$1258.40
IBM PC w/64K 2 drives 1308.40
IBM PC w/64K 1 floppy 10 meg hard 1658.40
IBM PC w/64K 1 floppy 1 20 meg hard 1620.44
IBM XT w/256K 1 drive 1608.53
IBM XT w/256K 2 drives 1707.31
IBM XT w/256K 1 floppy and 10 meg 1993.43
IBM XT w/256K 1 floppy and 20 meg 2099.54
IBM XT w/256K 1 floppy and 30 meg 2200.44

IBM AT* SPECIALS

IBM AT w/256K 1 2 meg floppy \$2977.07
IBM AT w/256K 30 meg hard drive 3071.07
IBM AT w/512K 20 meg hard drive 3629.39
IBM AT w/512K 30 meg hard drive 3843.47
IBM AT w/512K 70 meg hard drive 4893.98

COMPAQ* SPECIALS

COMPAQ portable w/256K 1 floppy \$1473.50
COMPAQ portable w/256K 2 floppies 1543.89
COMPAQ portable w/256K 1 floppy and 10 meg 1973.50
COMPAQ DeskPro w/256K 1 floppy 1532.96
COMPAQ DeskPro w/256K 2 floppies 1674.26
COMPAQ DeskPro w/640K 20 meg hard drive 1981.90
COMPAQ DeskPro w/640K 30 meg hard drive 2111.94
Call for lowest custom quotes on:
COMPAQ 286's and the all new
COMPAQ PORTABLE II in stock now \$AVE

AT&T* SPECIALS

AT&T 6300 w/128K 1 drive & keyboard \$1369.50
AT&T 6300 w/256K 2 drives & keyboard 1659.71
AT&T 6300 w/256K 1 floppy, 20 meg 1974.23
AT&T 6300 PLUS (AT compatible) \$AVE

IBM PC SPECIALS

2 Drive Portable (16 bit IBM PC compatible) \$1341.53
Other Computers Available Upon Request

FLOPPY & HARD DISK DRIVES

1 2 height drive \$38.00
IBM Logo drive 123.16
TANDON full height floppy drive 96.87
SEAGATE 10 meg 1 2 height hard drive \$AVE
SEAGATE 20 meg 1 2 height hard drive \$AVE
XEBEC 10 meg 1 2 height hard drive 307.54
GENOA 20 meg internal tape 693.43
GENOA 20 meg external tape 618.78
GENOA 60 meg tape drives CALL
JOMEGA removable hard drives systems 1754.23
IRWIN 10 meg tape backup 465.00
TALLGRASS Technology Products CALL

DRIVE CARDS

MOUNTAIN 20 meg \$803.33
MOUNTAIN 30 meg \$AVE
MAYNARD 10 meg 596.23
MAYNARD 20 meg 683.45
WESTERN DIGITAL 10 and 20 meg

TAPE DRIVES FOR IBM ATs

20 meg hard disk: SEAGATE or ROOMIE \$657.80
30 meg hard disk: SEAGATE or ROOMIE 687.51
70 meg hard disk 1095.80
360K floppy drive 118.12
GENOA 20 meg internal tape 693.43
GENOA 20 meg external tape 618.78

PRINTERS

EPSON LX 80 80 Col 100 CPS H.Q. STD. \$232.61
EPSON RX 100 Plus
132 Col 100 CPS Tractor Std. 298.56
EPSON FX 85 \$AVE
EPSON FX 286 517.00
EPSON LQ 800 543.22
EPSON LQ 1000 673.43
EPSON, COMDEX 400 132 Col 420 CPS 999.11
IBM Pro Printer 429.40
NEC P6 80 col 475.22
NEC P7 136 col 216 cps 915.35
NEC P5 136 col 250 cps 996.87
NEC 3650 Sprinter 797.12
NEC 8050 Sprinter 1127.85
OKI 48x60 20 117.72
OKI ML 152 221.40
OKI ML 180 363.00
OKI ML 192 359.84
OKI ML 193 406.21
TOSHIBA P321 509.83
TOSHIBA P341 \$AVE
TOSHIBA P351 1023.94

LASER PRINTERS

CORONA Laser Printer \$2222.34
H-P Laser Jet Printer 2375.00
H-P Laser Jet Plus 3023.24

MODEMS

HAYES 30 Smart Modem \$126.00
HAYES 1200B 299.39
HAYES 1200B w/Smartcom 334.89
HAYES 1200B 1 2 Card - New Release \$AVE
HAYES 1200 302.00
HAYES 2400 622.06
HAYES 2400B internal 502.16

MONOCHROME MONITORS

AMDEK 310A \$140.40
COMPAQ monochrome monitor (green or amber) 186.46
IBM monochrome monitor 218.84
PGS MAX 12E amber color 167.40
QUADRAM Amber Chrome 144.10

MONITOR INTERFACE CARDS

GENOA Spectrum (color/monochrome w/g) \$259.39
HERCULES color card w/g 144.18
HERCULES monochrome w/g 274.93
PERYSYST short port color card w/parallel port 137.57
PERYSYST short port mono card w/parallel port 134.69
QUADRAM Gold Quad Board w/64K color/PC 387.33
STB Cheifire w/g 237.80

COLOR GRAPHIC MONITORS

AMDEK color 600 (Hi-Res RGB) \$399.57
AMDEK color 722 \$AVE
AMDEK color 725 \$AVE
IBM color monitor 526.77
PGS HX-12 Hi-Resolution RGB 412.32
PGS HX-12E Hi-Resolution RGB 484.32
PGS SH-12 enhanced graphics capability 583.20
QUAD Chrome II Color 354.20

ENHANCED GRAPHICS PRODUCTS (EGA)

GENOA SPECTRA EGA 256K w/p \$343.75
IBM enhanced graphics monitor 670.41
PGS HX-12E Hi-Resolution 484.32
QUADRAM EGA 367.73
STB EGA PLUS 256K w/p 322.85

INTERFACE CARDS & MULTI-FUNCTION CARDS

APPARAT 384K w/Clock Life Time Warranty \$190.89
AST 6 pack with 64K C/S-P expands to 384K 164.24
AST advantage for AT expands to 3 meg 387.85
AST I/O menu (clock/serial port) 125.28
DIGIGRAPHIC expands to 384K W/O/C 114.90
INTEL above board for PC w/64K 297.79
INTEL above board for AT w/128K 396.58
JRAM-3 w/256K (Jules 2.0/Symphony compatible) 264.90
Parallel port 69.80
QUADRAM Liberty w/64K 243.41
QUADRAM Silver Quad Board expands to 640K
w/PS/2/GOK 235.35
QUADRAM Quad Board expands to 384K
w/PS/2/GOK 189.71
Serial port 49.95

CHIPS

4164 (64K 150 nanosecond) \$2.00
Nine Chip Set (complete set) 9.99
128K piggy backs for AT 4.00
Nine Chip Set (complete set) 34.50
8087-3 (for PC/XT/COMPAQ portable) 121.50
8087-3 (for COMPAQ DeskPro) 146.33
8087-3 for AT and AT compatible 168.30
41256K (256K chips) 4.00
Nine Chip Set (complete set) 28.12

MISC. & ACCESSORIES

A/B Switching Box (par. or serial) \$45.00
BASF D.S. DCP 12.50
BASF S-5 Disk for MACINTOSH 10 pack 16.99
Disks for AT (1 2 meg) 25.14
KENSINGTON Master Piece 99.99
KEYTRONICS 5150 100.00
KEYTRONICS 5151 182.00
Printer Cable for IBM 19.99
QUADRAM MICRO FAZERS 140.40
XT Power Supply 99.94

MOST ORDERS SHIPPED WITHIN 48 HOURS

Call CDW for custom quotes on products not listed.

If you find a better price We'll meet it or beat it.

SPECIAL!
LOTUS 123
\$299.00

1-(800) 233-4426

SPECIAL!
MULTIMATE
OF WORD PERFECT
\$225.00

On all orders under \$200.00 please add \$5.00 handling fee. All prices reflect 3% discount for cash. Allow 15 business days for shipping. When paying by personal check, all prices subject to change.

IN ILLINOIS
(312) 498-1426



CDW 0786 PC

INDEX TO ADVERTISERS

RS #	Advertisers	Page	RS #	Advertisers	Page	RS #	Advertisers	Page	RS #	Advertisers	Page
122	Able International	289	510	Decus Software	158	395	Microsync Inc.	200	391	Quantum Software Systems	48
101	ACS Computers	319	285	Dee Corp	304	*	MicroWay Inc.	72	169	Real World Corp.	5
101	Advanced Logic Research	309	240	Diconix	6-7	538	Mil Software	355	306	Recreational Technology	49
499	Alliance Corp.	354	374	Dynamic Microprocessor Assoc.	250	344	MLI Microproducts	358	214	Red River Technology	13
102	Alpha Micro	356	239	Dynasix	19	177	MultiTech Electronics	234	523	RIV Software Inc.	186
229	Asps America	129-121	134	Energetics Research	228	233	Nano-Corp	240	115	Rise Associates	345
117	American Computers & Peripherals	246	160	Everset Systems	96	168	NEC Home Electronics Inc.	470	520	SRT Corporation	21
507	American Micro Technology	324	380	Expro Systems	310-311	158	North America Mica	337	520	Server Technology	163
475	American Small Business	91	180	Haystack Engineering	342	130	PC Business	357	522	Signal Designs	157
174	Analyst International Inc.	344	292	Finat Generation	151	126	Northwestern Software	80-81	509	Silicon Valley Tech	378
*	Arlington Computer Products	288	366	Fint Corp.	165	135	Northeastern Software	82	498	Softest	340
210	Ashton-Tate	233	107	For Software	352	490	Northeastern Software	79	*	Softlink	386
104	AST Research Inc.	180-181	247	Fox & Geller	289	*	Norton Utilities	319	336	Soft Logic Solutions	29
524	AT&T Electronic Photography	486	317	Funk Software	216	354	Norton Utilities	354	530	Software Booting Company	127
367	Banner Blue	62	480	General Optimization	1	268	Nostradamus Inc.	174	*	Software Directions	22
150	Barrington Systems	102-103	296	General Technology	381	274	OASYS	301	393	Software Link Inc.	16
141	BAF	292	260	Genos Systems	155	492	Orion Technology	142	394	Software Link Inc.	141
527	Bay Express	300	270	H&E Computers	363	563	Ory Systems	117	299	Software Link Inc.	140
341	Bitrite Research Systems	383	303	H&S Electronics	336	505	Paperback Software	331	131	Software Masters	320
382	Boca Research Inc.	94	201	Hammerlab	348	385	Paradise Systems	230-231	487	Software Masters	76
139	Borland International	213	281	Havenet	272	386	Paradise Systems	98	*	Software Merchants	302
147	Borland International	209	145	Haves Microcomputer	97	313	PC Brand	26-27	298	Software Publishing	183
142	Borland International	207	140	Hercules Computer Technology	372	323	PC Business	25	299	Software Publishing	248
138	Borland International	211	196	Hilgrine Inc.	321	339	PC Connection	200-202	193	Software Solutions	55
143	Borland International	215	308	Honeywell	391	*	PC Connection	203	*	SPH	350
*	Business Computers of Penobscot	184	161	Houston Instruments	125	372	PC Design	78	172	SPSS Inc.	50
472	Business Tools, Inc.	45	359	IBM Business Computer Systems	313	373	PC Design	51	496	Spectrum Software	92
271	Buttware	281	360	IBM Business Computer Systems	313	373	PC Design	51	517	Software Publishing	57
156	Central Point Software	275	272	IDC Associates	258-259	539	PC's Limited	104-107	163	Sysgen Industries	334
120	Central Point Software	277	272	IDC Associates	261	245	PC Network	64-67	163	System Management Associates	282
141	Command Technology Corp.	292	272	Ingram-Eve Inc.	30	155	PC Software Interest Group	4	215	Taligent Technologies	148-149
228	CompAdd Corp.	242-245	272	Ingram-Eve Inc.	30	155	PC Software Interest Group	4	488	Taligent Technologies	275
226	Computer Information Service	63	490	Interstate Software	36-37	153	PC Software Interest Group	328-329	328	Tech PC	291
297	Computer Classifieds Inc.	353	133	Interstate Software	36-37	123	Personal Computer Support	28	329	Tech PC	291
112	Computer Discount Warehouse	309	342	J&M Systems	398	288	Personal Computer Support	27	504	Tech PC	296-297
110	Computer Dynamics	283	342	K Software House	268	282	Personics Corp.	273	338	Tech PC	287
183	Computer Mail Order	322-323	430	Kano Group Marketing	276	378	Polaris	77	179	Tekman	60
318	Computer Support Corp.	218	319	Keytronic	314	295	Polaris	75	175	Televideo	66-69
125	Conroy La Pointe, Inc.	302-303	270	Laptop Systems	139	370	Popular Program	341	324	Texas Computer Systems	32
225	Cov International	58	270	Lending Edge	C2	320	Power Base Systems	338	213	The Small Computer Co.	330
218	Cosmos	42	430	Logicon	82-84	175	Practical Peripherals	296	366	Topnet	312
249	Cullinet Software	385	376	Logicon	82-84	175	Practical Peripherals	296	366	Toshiba	377
128	Curtis Manufacturing	C4	384	Mansfield Software Group	383	217	Primaries	239	534	Toshiba	40-41
149	DAC Software, Inc.	194	376	Mac Software	279	187	Primavera Systems, Inc.	207	119	Tseng Labs	235
*	Data Line Systems	384	474	Mac Software	279	187	Program Plus	101	164	Ven-Tel Inc.	14
292	Data Spec	347	474	Mac Software	279	187	Program Plus	101	136	Vicor Technologies	266
195	David Aldridge Co.	270	107	McGraw-Hill CCG Software	278	309	Program Plus	101	364	Vicor Technologies	129
541	DCA	146-169	301	Megaphone Corp.	268	300	Prosoft	47	484	Vides	339
221	Decision Resources	254-255	301	Micro Data Base Systems	34	512	Public Domain	348	482	Vogel Imports	198
508	Decision Resources	12-13	202	Micro Mail	264	348	Quadrant	349	515	Warehouse Data Products	346
207	Decisionware	74	202	Micro Mail	264	348	Quadrant	349	515	Web Symantec	69
256	Delta Technology	313	202	Micro Mail	264	348	Quadrant	349	515	Westlake Data Corp.	100
			202	Micro Mail	264	348	Quadrant	349	515	Word Perfect Corp.	20
			202	Micro Mail	264	348	Quadrant	349	515	Worldwide Access	299
			202	Micro Mail	264	348	Quadrant	349	515	NY Quest Inc.	315

PC MAGAZINE ADVERTISING SALES STAFF

Advertising Coordinator . . . Jeanne Woodcock
1 Park Avenue, New York, NY 10016 (212) 503-5100

MA, NH, VT, ME, RI, CT

Daniel Ryan - District Manager
84 State Street
Boston, MA 02109
(617) 367-7190
John Bucknape - Account Representative
(212) 503-5100
J.R. McD. Inc. W.V.N.C. SC, AL, MS, TN, AR, KY, PA, GA
Bonnie Bresler - District Manager
5901 Peachtree Dunwoody Road—Suite 500
Atlanta, GA 30328
(404) 394-0590
Lauren Moore - Account Representative
(212) 503-5100

NY, NJ, PA

Janet Ryan - District Manager
(212) 503-5100
Ken Hon - Account Representative
1 Park Avenue
New York, NY 10005
(212) 503-5128
N.R. W.V.I. IL, MN, MO, OH, MI, IA, ND, SD, Canada
John Henshaw - District Manager
800 N. Michigan Avenue Suite 1400
Chicago, IL 60601
Jim Stafford - Account Representative
(212) 503-5100
Jeff Miller - Western Advertising Director

CA (San Francisco & North), OR, WA

David Riegler - District Manager
11 Davis Drive
Belmont, CA 94002
(415) 598-2341
Lauren Moore - Account Representative
(212) 503-5100
CA (San Francisco & North), OR, WA
Gini Talbot - District Manager
Charmie Smith - Account Representative
1 Park Avenue
New York, NY 10005
(212) 503-5100

CA (LA, San Diego & Orange County), AZ

Debra Huxton - District Manager
8611 Dove Street Suite 240
Newport Beach, CA 92660
(714) 476-0789
Steve Lincoln - Account Representative
3460 Wilshire Blvd
Los Angeles, CA 90010
(213) 387-2300
TX, OK, LA, KS, UT, NM
Jennifer Bartel - District Manager
9086 Sheryl Lane
Dallas, TX 75224 (214) 696-4934
Joann Bromme - Account Representative
(212) 503-5100

The new Version 2 **μLYNX** Trackball

a quality product
from **Honeywell**



A Productivity Tool For Applications Software

**NOW INCLUDES
GRAPHICS
DRIVER**

Enhance your efficiency on spreadsheet, data base and word processing software with a professional cursor control device made for the IBM PC/XT™ and other 100% keyboard compatibles.

Stop hitting arrow keys, quit jumping in and out of NUM-LOCK...get on the μLYNX ball and find out what cat-like cursor motion is all about. Move up to a higher level form with microprocessor intelligence that will allow you to purr across the screen instead of just mousing around.

μLYNX piggybacks with your keyboard, it DOES NOT use up a serial port.

μLYNX comes with a software driver for text or graphics mode to emulate either keystrokes or mouse commands. μLYNX lets you customize a button function and cursor rate template, then save it right with your program. μLYNX has a pop-up macro menu for the advanced user.

μLYNX sits where you need it without taking up a lot of desk space. μLYNX is simple to install and even easier to use.

μLYNX...for the serious user of practical software who wants to enhance action and productivity.

Honeywell

Disc Instruments Subsidiary



Dealer Inquiries Invited

Limited Time — Special Offer

Receive a μLYNX version 2 Trackball, including software...PC Paintbrush™ and Graphics Driver!

ALL FOR JUST \$169⁰⁰ OR \$139⁰⁰ WITHOUT PC PAINTBRUSH! ORDER NOW!!

Contact your local dealer for a demonstration of the μLYNX Trackball. If he does not yet carry the μLYNX, ask him to call us. You can also order the μLYNX directly from us by mail or phone.

MAIL

Send check or money order,* in the amount of \$169.00 (California residents add 6.5% sales tax) plus \$4.00 shipping and handling for each unit, to:

Honeywell/Disc
102 E. Baker St., Dept. MX
Costa Mesa, CA 92626

PHONE

Call directly to place Mastercard, Visa or C.O.D. order:
In California, 714-979-5300 Ext. 223
Outside California, 800-824-3522

Offer ends 6/30/86. Void where prohibited.
*C.O.D. orders also accepted by mail.

GEM DRAW is a trademark of Digital Research Inc. SIDEKICK is a trademark of Borland Int'l. Multiplan is a trademark of Microsoft Corp. DESQ is a trademark of Quarterdeck. Get Organized is a trademark of Electronic Arts. P.C. Paintbrush is a trademark of ZSoft Corp. Lotus 1-2-3 and Symphony are trademarks of Lotus Development Corp. Framework is a trademark of Ashton-Tate. IBM PC/XT is a trademark of IBM Corporation.

CIRCLE 196 ON READER SERVICE CARD

10 MHz RRT/AT™



Designed and built by Red River Technology, Inc. in the United States of America.
One year limited warranty, 100% satisfaction guaranteed, 10 day money back guarantee
if not completely satisfied.

Highest performance, Competitive price. Why settle for less?

Includes: 10 MHz 80286 system unit, full spec 10 MHz 80286 processor on RRT Atlas motherboard, switch selectable 10, 8 or 6 MHz operation, 512K memory, 1 2 MEG floppy drive, combined hard disk plus floppy controller card, tactile AT™

10 MHz Atlas board Available in 10 or 8 MHz. Convert your PC or XT to RRT AT™

Includes built in multifunction card (1 serial port, 1 parallel port), clock/calendar, 512K memory, switch selectable 10, 8, or 6 MHz operation, uses only full spec 80286 components, 6 expansion slots on XT version, 5 on PC version. Runs all major PC, XT, AT™ software. With 8 MHz 80287 add \$379 640K on motherboard add \$99 Lithium battery pack \$19 8 MHz Atlas upgrade board \$1095



10 MHz Atlas upgrade board

\$1295⁰⁰

Seagate and CMI are registered trademarks. IBM PC, IBM XT, IBM AT™ are trademarks of IBM Corporation.

keyboard, 192W power supply, 1 serial and 1 parallel port, clock/calendar with battery backup, 6 expansion slots, runs all major PC, XT, AT™ software \$1995. With 8 MHz 80287 add \$379 640K on motherboard add \$99

Special 30 day introductory offer With 30 MEG 38 MS voice coil hard drive (see below)

\$2295⁰⁰

Seagate or CMI 30 MEG high speed 38 MS access time Hard drive for AT™

Heads park automatically at power down.
Uses linear voice coil actuator
Includes full height hard disk, cables, and mounting rails.
Boots from hard disk. Full one year warranty.

**30 MEG
38 MS drive \$649⁰⁰**



Other Products:

High performance hard plus floppy controller w/cables \$339
AT™ multi-IO card \$199
Hercules compatible monochrome graphics card \$149
1.2 MEG floppy disk \$179
360K floppy disk \$109

CIRCLE 214 ON READER SERVICE CARD

Terms: For warranty service. One year limited warranty on Red River Technology, Inc. products. Contact technical support for a return authorization number (RMA). Return must be accompanied by your RMA invoice and a brief explanation. During the warranty period, Red River Technology, Inc. will repair or replace items at our option. For credit: Contact our customer support department within 15 days of date shipped from Red River Technology, Inc. for credit return authorization (CRA). Credit requests are subject to a 10% restocking fee. No credits are issued after 15 days from shipping date. Some quantities may be limited. Red River Technology reserves the right to substitute equivalent items. All prices are subject to change without notice.



Red River Technology, Inc.
4001 West Airport Fwy., Suite 270
Bedford, Texas 76021
Telephone: 817/571-5714
Telex: 510601 6264 RED RIVER TECH

The Experts in Accessories

DIAMOND SP-1

Switched, adapts to duplex outlet, 6 ft. power cord, built-in circuit breaker • 6 Outlets, 15 Amps Total, 125 volts, 1875 Watts • Operating Temperature: -40°C to +85°C • Peak Pulse Power Dissipation in 20°C: 545,000W for 20 Micro Sec • Maximum Clamping Voltage in 20°C: 340V • Test Current 50A (8/20 Micro Sec) • Clamping Occurs Line to Line (Normal Mode) and Line to Ground (Common Mode) • Clamping Response Time: 1 Nanosecond (1 x 10⁻⁹ sec) • Triac Test: 3000 VAC, 60 Sec • Forward Surge Rating: 1500 Amps for 1/120 Sec. Lifetime Warranty

Retail \$49.95

RUBY SPF-2

Switched, EM-181 filtered plugs (110 power cord, built-in circuit breaker) • 6 Outlets, 15 Amps Total, 1875 Watts • Operating Temperature: -40°C to +85°C • Peak Pulse Power Dissipation in 20°C: 545,000W for 20 Micro Sec • Maximum Clamping Voltage in 20°C: 340V • Test Current 50A (8/20 Micro Sec) • Clamping Occurs Line to Line (Normal Mode) and Line to Ground (Common Mode) • Clamping Response Time: 1 Nanosecond (1 x 10⁻⁹ sec) • Triac Test: 3000 VAC, 60 Sec • Forward Surge Rating: 1500 Amps for 1/120 Sec. Lifetime Warranty

Normal and Common Mode Noise Rejection Frequency: 50-5000 Hz

EMERALD SPF-2

Switched, EM-181 filtered plugs (110 power cord, built-in circuit breaker) • 6 Outlets, 15 Amps Total, 1875 Watts • Operating Temperature: -40°C to +85°C • Peak Pulse Power Dissipation in 20°C: 545,000W for 20 Micro Sec • Maximum Clamping Voltage in 20°C: 340V • Test Current 50A (8/20 Micro Sec) • Clamping Occurs Line to Line (Normal Mode) and Line to Ground (Common Mode) • Clamping Response Time: 1 Nanosecond (1 x 10⁻⁹ sec) • Triac Test: 3000 VAC, 60 Sec • Forward Surge Rating: 1500 Amps for 1/120 Sec. Lifetime Warranty

Retail \$59.95

SAPPHIRE SPF-1

Switched, EM-181 filtered plugs (110 power cord, built-in circuit breaker) • 6 Outlets, 15 Amps Total, 1875 Watts • Operating Temperature: -40°C to +85°C • Peak Pulse Power Dissipation in 20°C: 545,000W for 20 Micro Sec • Maximum Clamping Voltage in 20°C: 340V • Test Current 50A (8/20 Micro Sec) • Clamping Occurs Line to Line (Normal Mode) and Line to Ground (Common Mode) • Clamping Response Time: 1 Nanosecond (1 x 10⁻⁹ sec) • Triac Test: 3000 VAC, 60 Sec • Forward Surge Rating: 1500 Amps for 1/120 Sec. Lifetime Warranty

Retail \$79.95

All Curtis Surge Protectors meet or exceed IEEE standards: 603-7950 Guide for Surge Voltages • 600- Power Circuits

The Ones To Ask For

Curtis Electronic Surge Protectors are built to provide surge protection for any microcomputer for a lifetime. Constructed with precision, using advanced semiconductor technology, the Curtis Jewels prevent damage to microcomputer systems and data from powerline overvoltage



"surges, spikes and glitches." Surge protection from the Curtis Jewels is your guarantee of the best line of defense for your valuable hardware and data, at a price that won't shock you. Get your computer the protection it deserves with Curtis — the experts in accessories.

Curtis products are available nationally from leading Dealers, Distributors, and Retail Chains.

In Canada: Micro-Computer Products, P.O. Box 235, Ajax, ONT, Canada L1S 3C3, (416) 427-6612

For the Curtis dealer nearest you call (603) 924-3823

Manufacturing Company, Inc.

CURTIS

305 Union Street, Peterborough, NH 03458